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THE TIMES

No 62,887 WEDNESDAY SEPTEMBER 30 1987 25p

Kinnock tells Labour to face realities

Review will be most radical since 1945

By Robin Oakley, Political Editor

Mr Neil Kinnock yesterday told the Labour Party to throw overboard its holy relics, to consign its folklore to history and to accept the political realities of a Britain with nine million shareholders.

The Labour leader, by promising a thorough review of every aspect of the party's policies, including defence, has now pointed his party towards its most dramatic change of direction since the Second World War. He delighted party moderates and deepened the gloom of the left.

He drove home the lessons of Labour's third successive election defeat and derided those who would not accept the idea of a policy review as having hung "Do not disturb" notices on their minds. If they did not have a fundamental review they would be betraying their supporters.

Labour would not make a bonfire of its policies or jettison its democratic socialist values. Nor would it do deals with other parties to get back to power.

"We won't be pursuing the pipe dreams of electoral pacts and we won't be chasing the non-existent pots of gold at the end of rainbow coalitions."

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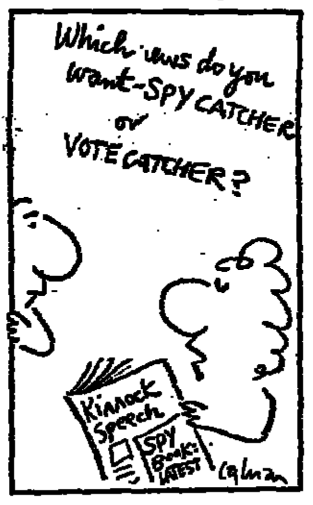
But their beliefs had to be tested on the realities of a changing economy, a changing society and a changing electorate. More people owned homes and more people owned shares. And, "if this movement pretends, for instance, that a few million more people owning a couple of shares each will not make any difference to their perception of their economic welfare then this movement will be fooling itself".

Mr Kinnock declared that there was no such thing as the natural Labour vote. They must be able to appeal to anyone who had a vote at all. Socialism had to be "as attractive and useful to the relatively affluent and secure as to the less fortunate in society".


Which was do you want - SPY CATCHER or VOTE CATCHER?
Kinnock Speech
SPY Book: LATEST
Calman

Mr Kinnock warned the left, by implication, to fall into line with the outcome of the policy reviews and lectured his party sternly on the need for self discipline and unity.

He said in a direct reply to the criticisms of Mr Tony Benn that the pressure for change was coming from Labour's own supporters.

Some measure of how far Mr Kinnock has moved himself came when he praised President Reagan's role in the arms reduction process. A year ago he devoted a lengthy chunk of his speech to an attack on the Reagan administration.

Those who judged Mr Kinnock's speech as a conference performance were disappointed. But Shadow ministers were delighted that he had chosen to take a leaf out of Mrs Thatcher's book and use the occasion more as a chance to demonstrate to a national television audience that Labour was changing than to win easy conference cheers with gibes about political opponents.

The increased authority that Mr Kinnock established during the general election and the firm control he has established over the party machine were reflected in his determination instead to lecture the party on the lessons of its defeat.

After the speech, Mr Bryan Gould, Mr Kinnock's key ally in modernizing the party, said that it had been hard-hitting, sober and realistic. "We cannot fulfil our obligations to the poor and disadvantaged if we stand on the sidelines wringing our hands."

Mr John Cunningham, Shadow spokesman for the environment, said: "I liked the speech. It was realistic, tough and it makes the party face up to the realities of the defeat we suffered."

Mine ships begin Gulf clean-up

From Nicholas Beeston Bahrain

Three Royal Navy minesweepers, shepherded by the frigate, HMS Andromeda, steamed into the Gulf yesterday to start the most perilous mission undertaken by British forces in the region's six-year "tanker war".

The three Hunt class minewarfare vessels, HMS Bicester, HMS Hurworth and HMS Brecon, were accompanied by the mine countermeasures support vessel, Abdiel. Witnesses said HMS Bicester located one mine and began work on disarming it

The mine-disposal operation, likely to last several days, is the first conducted in the Gulf by the Royal Navy, which until now has confined itself to escorting British-flagged merchant vessels.

The British contingent is being sent into the narrow Dubai channel to neutralize at least three mines, tethered 12 feet below the surface and marked by warning buoys. The ships are also expected to sweep a 50 square-mile area.

A shipping source said there was much relief about the operation starting.

TIMES FOCUS

The Civic Trust has been setting the standards for town centres for 30 years. A Special Report marks the trust's anniversary .. Pages 12 and 13

Ford dies

Henry Ford II, head of the car company founded by his grandfather, died in Detroit yesterday at the age of 70............ Obituary, page 18

IN PART ②

Swiss banned

The Swiss runner, Sandra Gasser, who won a bronze medal at the world championships, was banned for two years by the International Amateur Athletic Federation for failing a drugs test Page 48

Portfolio

- **The Times Portfolio Gold daily competition prize of £4,000 was won yesterday by Mr M. Smith of Hertfordshire.**
- **Portfolio list, page 31**

Unions to fight hard-left MPs

By Roland Rudd

Senior trade union leaders are planning a national campaign to unseat hard-left MPs who have become vulnerable under the new system of selecting and reselecting Labour candidates.

Leading members of Britain's three biggest unions claimed yesterday that the newly agreed procedure should be used as the means to isolate the extremists from the parliamentary Labour Party.

The two Labour MPs who support the Militant Tendency, Mr Terry Fields, Liverpool Broadgreen, and Mr Dave Nellist, Coventry South East, are top of a hit-list of hard-left MPs which the leading trade unionists are determined to unseat.

But the planned purge of the hard-left is not just confined to supporters of the Militant Tendency. Two other left-wing MPs, Mr Chris Mullin, Sunderland East, and Mr Pat Wall, Bradford North, have been singled out as prime targets for deselection.

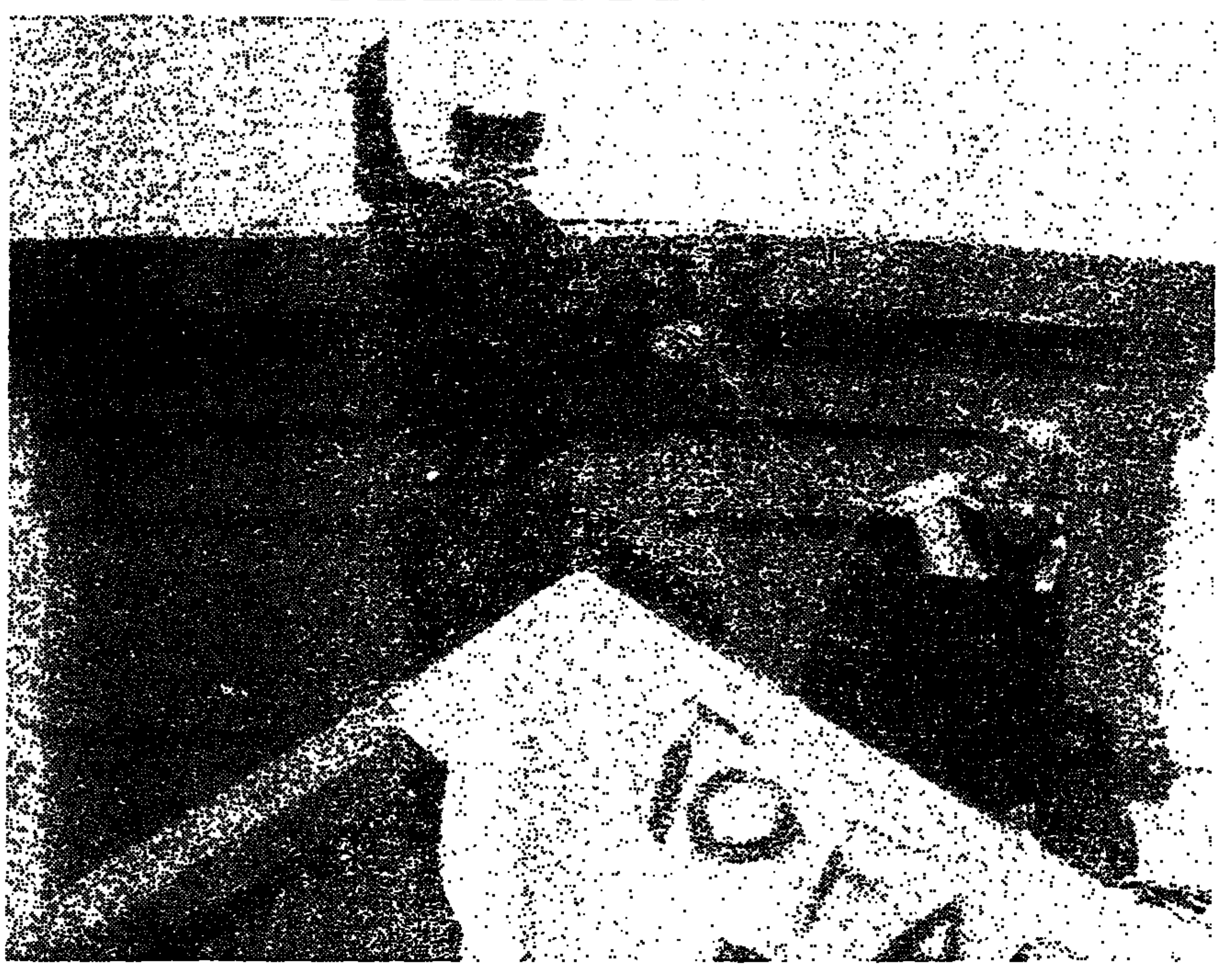
Many of the party's hard-left MPs were only adopted by the narrowest of majorities on general management committees dominated by a small clique of unrepresentative activists. In some constituencies no more than 20 people took part in crucial selection meetings.

The significance of the Labour Party's decision to give individual party members a vote alongside the trade union block vote emerged yesterday when trade union leaders predicted that extreme left-wing MPs "will no longer be able to manipulate the general management committee meetings."

The unions are confident that if they manage to keep control of their own block vote — which will account for 40 per cent of the electoral college — they will be able to deselect hard-left MPs in favour of more representaive candidates.

Mr Bill Jordan, general secretary of the Amalgamated Engineering Union, yesterday made clear that he was under no illusions that the hard-left would bitterly resist any attempts to weaken their influence at the constituency level.

Prison officer paraded with noose round neck



Prison officer Mr Jackie Stuart with a noose round his neck on the roof of Peterhead high-security jail yesterday.

4 hold out in prison siege

By Kerry Gill

A prison officer was forced on to the roof of Peterhead jail with a noose around his neck early yesterday, and appeared to be being taunted by prisoners.

Later one of the prisoners picked up what looked like a piece of lead stripped from the roof, and appeared to strike the officer, Mr Jackie Stuart, on his face.

The officer flinched, and then fell on to the roof of the high-security jail north of Aberdeen. After a few seconds he got up again.

Thirty of the 34 prisoners who had been holding two prison officers hostage, yesterday gave up and released one of them, Mr Bill Florence.

Four inmates stayed in the prison's D Hall, and it was one of these four who appeared to hit Mr Stuart during the early evening.

The Scottish Office said: "As far as the prison authorities can ascertain he is fit and well. Negotiations are continuing to bring about his safe release.

"The prisoners who left D Hall have been housed elsewhere in the prison. They will be medically examined and given a hot meal."

Mr Alex Salmond, the local MP for Banff and Buchan, visited the prison yesterday. He said that the incident appeared to be a question of prisoners being frustrated over lack of parole. He said long-term prisoners were being put in a position of having no hope.

Shortly after lunch the prisoners, with Mr Stuart, clambered on to the roof and many, stripped to the waist in the sunshine, continued to drape banners from the gable end and the disused chimney stack.

The officer shouted to people below interspersed with yells from the protesters. Most of what the prisoners and the hostage was saying were inaudible.

Mr Florence was released early yesterday after negotiations over a radio link.

Brands owner dies in crash

By Michael Horsnell

Mr John Foulston, aged 39, the millionaire owner of Brands Hatch and amateur racing driver, was killed last night testing a McLaren M15 car at Silverstone. His death will shock motor racing. Last year, he bought Brands, Oulton Park and Snetterton tracks for £5.25 million.

Fiji coup branded illegal by Palace

By Andrew McEwen Diplomatic Corespondent

Buckingham Palace yesterday implicitly rejected Lieutenant-Colonel Sitiveni Rabuka's declared intention to create a republic in Fiji. An unusually strong statement described last week's coup as "an illegal action".

The Queen, who is at Balmoral, was understood to have followed closely developments in Fiji, where Colonel Rabuka said in a radio broadcast: "I will issue a proclamation declaring Fiji a republic and myself interim head of government".

Another Fiji Radio broadcast said that the Governor-General, Ratu Sir Penaia Ganilau, was "no longer head of state". Ratu Ganilau confirmed yesterday both to the Palace and to Britain's High Commissioner that he would not step down and his loyalty to the Queen was unwavering. He is her personal representative.

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If carried through, Colonel Rabuka's moves would end Fiji's links to the crown after 113 years. The Queen would remain monarch of the United Kingdom and 16 nations instead of 17.

The Palace said: "Anyone who seeks to remove the Governor-General from office would, in effect, be repudiating his allegiance and loyalty to the Queen.

"Her Majesty continues to regard the Governor-General as her representative and the sole legimate source of executive authority in Fiji."

The five governments most directly concerned, including Britain, have also thrown their weight behind Ratu Ganilau. A statement by Sir Geoffrey Howe, the Foreign Secretary, used almost identical language to that of the Palace.

It said: "He (Ratu Ganilau) has the full support of the British Government which continues to regard him as the sole legitimate source of authority in Fiji".

Whitehall sources said that New Zealand, Australia, the United States and India continued to take the same line. The four and Britain were co-ordinating their policies.

Continued on page 24, col 1

Police marksman had Ryan in his sights

By Howard Foster

A police marksman had Michael Ryan in his sights for a full minute but did not open fire, the Hungerford inquest jury was told yesterday.

Sergeant David Warwick told the coroner that there was no justification for shooting Ryan in the classroom where he had taken refuge because he was no longer a threat to anyone. Shortly afterwards the killer shot himself.

A transcript of Ryan's last conversation, in which he told a negotiating police officer that the killings were like a bad dream, was read to the jury, who returned verdicts that 15 people shot by Ryan were unlawfully killed, and that Ryan then killed himself.

The first four police officers to arrive on the scene of Ryan's early killings were commended for bravery. They included Police Constable Roger Brereton, who was shot dead.

Mrs Linda Bright and Mrs Hazel Haslett, ambulancewomen who came under fire but ferried wounded to safety, were also commended, as was Lance-Corporal Carl Harries, who tended the dead and wounded.

The jury called for the restriction of the sale of semi automatic weapons and said that individuals should not be able to keep an unlimited amount of weapons and ammunition on one firearm certificate.

Despite some criticism by victims' families of the way Thames Valley Police handled the emergency, neither coroner nor jury attached any blame to officers involved.

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The jury had been told that before shooting himself through the head with his last bullet, Ryan talked for an hour and 23 minutes with Sergeant Paul Brightwell.

He appeared both fascinated and horrified by the murders, asking repeatedly about his mother Dorothy, whom he had shot dead. He said that despite killing so many others he did not think he had the courage to kill himself, and at one stage stood unarmed in front of a window as if inviting a police marksman outside to shoot him.

Sergeant Brightwell, aged 35, said that he talked to Ryan from outside the school where the killer had taken refuge. Within minutes Ryan, who said that he had a pistol and an Israeli fragmentation grenade, was making the first of 14 pleas to be told what had happened to his mother and how many people had died. The sergeant replied: "I don't know. Obviously you know you shot a lot of people."

Ryan: "Hungerford must be a bit of a mess."

Sergeant Brightwell: "You are right. They know you've been through. How many do you think you shot?"

Ryan: "I don't know. It's like a bad dream."

Sergeant: "It happened. The sooner you come out the easier it will be to sort out."

Ryan: "I know it's happened. I'm not stupid. How's my mother? She's dead isn't she? That's why you won't tell me."

Soon after this, Ryan threw the magazine of a pistol through the window but said he had reserved one round. When asked why, he replied: "It's obvious, isn't it?"

He confirmed that he had no hostages and told Sergeant Brightwell: "If only the police car hadn't turned up. If only my car had started." Then he asked again: "How's my

Continued on page 24, col 5

TV to cut sex and violence from US

By Richard Evans, Media Editor

Britain's television chiefs are to restrict the import of excessively violent and sexually explicit programmes from the US, it was disclosed last night.

The Independent Broadcasting Authority is planning to make ITV companies reduce the amount of imported material, screened during peak viewing time, from 5½ hours to four hours a week in an attempt to stem the flow of offending material.

Meanwhile, the BBC is stepping up its scrutiny of imported programmes, especially from the United States, and will be more selective in what it buys from American producers.

The measures emerged from an hour-long meeting between Mr Douglas Hurd, the Home Secretary, and Lord Thomson of Monifieth and Mr John Whitney, chairman and director general of the Independent Broadcasting Authority, and Mr Marmaduke Hussey, and Mr Michael Checkland, chairman and director general of the BBC.

Mr Hurd summoned the television chiefs to express his continuing concern over the standards of television, following the Hungerford massacre, and the controversy over the screening of Sins.

Lord Thomson said the IBA had increased its staff of monitors, who assess TV programmes, from 100 to 150 this year, and the authority was pledged to reduce violence on TV.

But one of the biggest problems was material bought from abroad, "much of which is from the US, and is becoming increasingly violent, and with a bigger sexual content in it."

The IBA's proposals would be put to ITV companies at a meeting next week.

The spies who tell all may lose their pensions

By Michael Evans Defence Correspondent

The Government may draw up legislation to remove the pension rights of MI5 officers and other Civil Servants in sensitive jobs who breach their lifelong duty of confidentiality.

The move comes after its failure to stop the publication in Australia of Spycatcher by Mr Peter Wright, the former security services officer.

The determination of the Government to pursue its case against Mr Wright and against any other member of the security services tempted to tell all in retirement was made clear yesterday after the unexpected refusal by a High Court judge in Canberra to [illegible] the temporary injunction [illegible] Spycatcher, pending a last [illegible] next month.

The major defeat in the Government's two-year legal battle made ministers even more eager yesterday to push ahead with legal action against Mr Wright to confiscate all the profits he has made from his book, which is now likely to be published in Australia in two weeks.

The decision by the Australian High Court judge, Sir William Deane, was the final blow for the Government because it means that the book will be published before counsel have the chance to seek leave to appeal to Australia's highest court against last week's judgment in New South Wales, when three judges ruled in favour of Mr Wright.

But as the publishers, Heinemann of Australia, planned to rush Spycatcher into print, the Government's gloomy position was alleviated slightly by the judge's ruling that Mr Wright should not publish any new material [he has not publicized any details of his work with MI5 in Northern Ireland]. The judge also said that Heinemann should keep an account of profits.

Whitehall sources said that whatever happens in the appeal action next month, the Government had decided to go ahead with an attempt to confiscate the profits from sales in Australia. If that was successful, the Government would consider pursuing similar confiscation cases in the United States, Canada, New Zealand and Hong Kong, where different publishers have been involved.

The more sensitive issue of withdrawing pension rights from Mr Wright, who retired with a pension of only £2,000 a year, is causing some difficulty, according to Whitehall sources, because a pension is intended to benefit not just the Civil Servant but also his family. It was a complex legal issue.

The question of drawing up a special new contract, which would include a clause giving the Government the right to remove a Civil Servant's pension, would need legislation and would have to cover the whole of the Civil Service, not just MI5, the sources said.

The Government never talks about MI5's sister organization, MI6, but a

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HEARD THE ONE ABOUT THE ENGLISHMAN, THE SCOTSMAN AND THE WELSHMAN?

The lack of God in an Englishman's life, encourages the destruction of public property.

Scots are often found in pubs, followed by a trip to the chippie. A few return home to thrash the wife.

It is a certainty that a singing, church going darts player will be Welsh.

The three cuttings above were taken from a survey recently conducted by Punch. It reveals exactly what the English, the Welsh and the Scots think of each other and of themselves. Each week Punch takes a humorous look at life. Collect this weeks issue from your newsagent and find out just how united the Kingdom really is.

PUNCH
Every Wednesday 90p.

NEWS SUMMARY

Woman was not acting, says WPC

A woman police constable yesterday told the Central Criminal Court that the distress of a woman who killed a man that she claimed raped her was the worst case she had ever seen.

WPC Carol Rendelle said that Janet Clugstone, aged 38, arrived in a state of great distress at Harrow Road police station, west London. Her clothes were in disarray and her breathing was erratic.

Mrs Clugstone admitted stabbing Steven Cophen, aged 24, who had been sniffing glue, drinking and smoking cannabis. The officer said she added: "I just wanted to get him off me. I was so frightened."

Judge Hazan asked WPC Rendelle if she thought Mrs Clugstone had been "appallingly sexually abused" or was just "play acting". She replied: "It was genuine. This was quite the most extreme case of distress I believe I have ever come across."

Mrs Clugstone, of Mozart Estate, Paddington, north-west London, who had a throat cancer operation just before the attack, denies charges of murder and manslaughter.

The trial continues today.

Gun theft trial

A man accused of stealing a prototype of the Piccolo machine gun, which can fire at the rate of 1,200 rounds a minute, was sent in custody for trial at Southwark Crown Court by magistrates at Horseferry Road Court, central London, yesterday.

Ian Taylor, aged 33, unemployed, of Kingsdown Close, North Kensington, west London, is is accused of stealing the machine gun, an automatic shotgun and £5,000 of accessories from Allivane International, in Horseferry Road.

BT figure attacked

Claims by British Telecom that its directory inquiries service is 85 per cent efficient are misleading, it was said last night.

A report on a Channel 4 consumer programme, *4 What It's Worth*, disclosed that calls which receive the engaged signal are not included in BT's figures.

4 What It's Worth quoted BT internal memoranda suggesting operators should disconnect lines when traffic became too heavy, so that callers would receive an engaged signal.

Miner in job fight

A miner dismissed under British Coal's new disciplinary code takes his case to an industrial tribunal today in Nottingham. He is supported by the breakaway miners' union, the Union of Democratic Mineworkers.

Mr Alan Smith, aged 40, an underground fitter at Bilsthorpe Colliery, Nottinghamshire, became ill with an ear infection while on holiday in Malta. He exercised his right under the new code to "self-certificate" himself as sick and took two days off work.

When he returned home, British Coal dismissed him on the ground that the "self-certification" rule could only be applied if an employee was ill within the EEC.

Havers in hospital

Lord Havers, the Lord Chancellor, was admitted to hospital yesterday for tests on arriving home after a two-week world-wide tour.

He is believed to have felt unwell towards the end of the trip which covered Washington, Philadelphia, California, Hong Kong and Singapore. On arrival at Heathrow Airport yesterday he went straight to see his doctor.

Air-miss claim denial

A claim by Mr Hugh McMahon, Labour MEP for Strathclyde West, that he and three Westminster Labour MPs aboard a British Caledonian flight to Gatwick were involved in a near-miss south of Birmingham last Saturday was denied yesterday by the Civil Aviation Authority and both the airlines said to have been involved.

Mr McMahon said he saw a British Airways BAC-111 within 50 feet of the plane in which he was flying with Mr William McKelvey (Kilmarnock and Loudoun), Mr David Marshall (Glasgow, Shettleston), and Mr Tom Clarke (Monklands West).

IRA bomb plot foiled by Londonderry patrol

By John Cooney

An IRA bomb plot using 2,000 lb of explosive was foiled by a police patrol early yesterday.

The bomb, packed in eight dustbins, was discovered in Londonderry after the Royal Ulster Constabulary patrol spotted a stolen Volkswagen van. The terrorists fled.

The primed device was within 50 yards of a primary school, which has 400 pupils. Supt Basil Elliott, deputy divisional commander of the RUC, said a major tragedy had been averted, the bomb could have devastated a wide area. Police believe it was about to be driven to a security force base in Londonderry.

- ● Mr Tom King, Secretary of State for Northern Ireland, yesterday asked Americans not to press for changes in employment attitudes in the province. Some politicians are seeking to force US companies in Ulster to employ more Roman Catholics.
- ● The Rev Ian Paisley, leader of the Democratic Unionist Party, yesterday announced plans for an Ulster Council of Civil Liberties for Protestants. He said it would show the world that job discrimination was being practised against Protestants.

SAVINGS CERTIFICATES

GENERAL EXTENSION RATE

NOTICE OF NEW RATE

Beginning on 1 October 1987 the rate of interest payable on Savings Certificates on General Extension terms will go down from 7.02% to 6.51% p.a. tax-free.

The General Extension Rate applies to Certificates of the 7th to 14th, 16th, 18th, 19th, 21st, 23rd and 24th Issues after they have completed their fixed period terms.

NATIONAL SAVINGS

Issued by the Department for National Savings on behalf of the Treasury

City solicitors merge to form second mega firm

By Frances Gibb
Legal Affairs Correspondent

A second "mega" firm of solicitors has been created with the merger of two more big City firms announced yesterday.

Lovell White and King and Durrant Piesse are to join with effect from May 1 1988, making it the second largest firm in the country in terms of numbers of partners — more than 100 — with a total of some 350 qualified lawyers.

The creation of the new firm, Lovell White and Durrant, comes in the wake of the merger in May of two of the City's biggest firms, Coward Chance and Clifford Turner, to form Clifford Chance which, with 167 partners, is the largest firm.

Yesterday, Mr Alan Parsons, the senior partner of Durrant Piesse and the deputy senior partner of the new firm, said that his firm had, for some time, wanted "to expand generally, as well as into other specialist areas" to provide a full range of legal services.

Lovell White and King is about twice the size of Durrant Piesse with 68 partners to Durrant's 32.

Mr Peter Gerrard, senior partner of the new firm, said that it was believed that the large increase in work in recent years could be met through a merger with a firm of complementary expertise.

The merger is the latest in what has become a trend. City firms are buzzing with what has become known as "merger-mania" and are looking for suitable partners to increase competitiveness in the financial services market of takeovers, mergers and share flotations.

In the wake of the Big Bang, City firms are experiencing a huge demand for work in this field. Deregulation has meant that everyone involved in corporate finance and financial services needs advice to ensure they are keeping to the new rules, partners in the new firm said yesterday. Also, there was a proliferation of collective investment schemes with wider share ownership and many more members of the public putting their money into wider fund management.

The Lovell White Durrant merger, which has been under discussion for five months, will give the firm a new range of expertise: Lovell White and King is a broad-based practice with UK and international company clients, in particular American multinationals, and is well known for litigation and commercial property.

Durrant Piesse has an established reputation in banking, energy and insolvency work and has expanded its general corporate, commercial property, intellectual property and litigation practices.

Abroad, Lovell White and King has offices in New York, Hong Kong and Brussels; earlier this year Durrant Piesse established a China Advice Service in Beijing.

● A reform of the ancient power of courts to bind people over to keep the peace and be of good behaviour although they have not been convicted of any criminal offence is called for by the Law Commission today.

It says, in a working paper, that the power, which dates back to the ninth century, is in an unsatisfactory state and needs, at the very least, to be restated in a modern statute.

Law Commission Working Paper 103 (Stationery Office, £3.85).

Drug abuse figures show first decrease in a decade

By Peter Evans, Home Affairs Correspondent

The Government was given its best news about drug abuse in the United Kingdom yesterday for at least 10 years. After a continuous increase since the mid-1970s, there were falls between 1985 and 1986 in three key areas, according to a Home Office statistical bulletin.

The figures show a 12 per cent drop in the number of drug offenders, an 8 per cent decrease in notifications of drug addicts and a 2 per cent fall in the seizures of controlled drugs.

The Government, although against claiming premature success, pointed out yesterday the big increase in resources used in the drive against drug misuse.

The bulletin refers to a "substantial decline" in the reported misuse of heroin. The number of people dealt with for offences involving heroin fell by 31 per cent and new addicts notified dropped by 18 per cent. Seizures of the drug fell by 14 per cent, the actual quantity of heroin found, dropping by 39 per cent.

Although the number of cocaine seizures also declined, from 662 to 586, the amount of cocaine seized increased from 85kg to 101kg, a record. There were 30 seizures involving quantities of 1kg or more in 1986, twice as many as in 1985.

The Home Office says: "This suggests that the police and customs are successfully targeting the major traffickers. Similarly, although the number of seizures of amphetamines fell by 17 per cent, from 3,450 to 2,900, the quantity seized, at about 100kg, was 37 per cent greater than in 1985."

The bulletin gave a warning that the figures did not necessarily imply a general fall in the level of drug misuse, which is largely clandestine.

The total number of seizures of controlled drugs in 1986 was about 29,800, 2 per cent fewer than in 1985. This was the first fall in the annual total number of seizures since 1975.

The total number of offenders fell by 13 per cent in 1986 compared with 1985, after steady growth in their number since 1975. Sixteen per cent of the 18,900 found guilty were given sentences of immediate custody.

The bulletin pointed out, however, that there was a general fall in the number of indictable offences dealt with at courts in England and Wales between 1985 and 1986. This was thought to be because of changes in criminal justice procedures.

The fall in 1986 of the number of addicts notified was the first since the late 1960s.

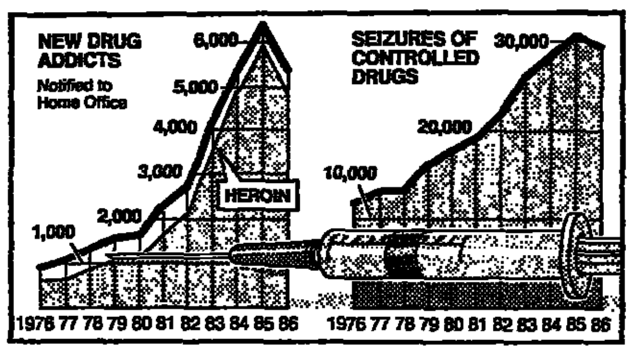
Mr Douglas Hogg, Under Secretary of State at the Home Office and chairman of the ministerial group on the misuse of drugs, said yesterday: "It would be rash to deduce from one year's statistics that drug misuse, particularly heroin, had peaked, and that we are now on a downward trend for the forseeable future.

"But although other factors are also involved, it is fair to suggest that the falls in seizures, offenders and addicts may stem partly from a fall in the supply of drugs, which in turn may be a product of recent enforcement measures, including a concentration on more serious drug crime."

Government measures include:

- ● About 375 specialist customs' drug officers by April 1988, more than three times the 1979 figure.
- ● More technical aids.
- ● All 17 regional crime squads have drug wings with 221 more officers for them.
- ● Force drug squads' strength is up 40 per cent since 1983.

Home Office Statistical Bulletin: Statistics on the Misuse of Drugs, United Kingdom 1986. (Statistical Department, Home Office, Lunar House, Croydon, Surrey CR0 9YD; £2.50).



Statistics still point to big addiction problem

Investigators from Customs and the police yesterday joined the Home Office in urging a cautious welcome to the latest drug abuse statistics.

Scotland Yard's central drugs squad has already seen record seizures of heroin in London this year and the addict notification figures were described by the Standing Conference on Drug Abuse as a bad indicator for the size of the problem.

The annual statistics are always treated with caution and the real size of Britain's addict population has been estimated at well over 40,000.

Customs officers believe that the drop in heroin seizures last year could be partly attributable to the fortunes of the opium poppy in Pakistan where the crop was poor in 1984 and 1985, and the seizure by authorities in India and Pakistan of 7,000 kg.

A part for posies in a traditional pose

Carrying the nosegays presented to them in accordance with tradition, the Lord Mayor of London, Sir David Rowe-Ham, on the left, stands with Colonel Greville Spratt, who was elected his successor yesterday (Photograph: Stephen Markeson).

MacGregor to head science research pressure group

By Sheila Gunn
Political Staff

A campaign to force a radical review of the Government's attitude to science and technology will be launched at the Conservative Party conference next week. It will be headed by Sir Ian MacGregor.

The move is certain to embarrass ministers who hoped that the announcement of a range of initiatives on research and development this summer would have defused criticism from the scientific community, *The Times* and the House of Lords that the Government gives too low a priority to funding research.

The establishment of *Science for Britain*, a non-political pressure group, coincides with the first meeting of the Advisory Council on Science and Technology (Acost) yesterday, which is to advise the Government on its priorities for R & D.

At Acost's launch, Mrs Thatcher said she intended to take a leading role in its discussions. However, it was disclosed last night that she did not attend the first meeting, which was chaired by Sir Francis Tombs, head of the newly-privatized Rolls-Royce.

Sir Ian MacGregor, former chairman of British Coal, said yesterday: "*Science for Britain* supports the personal initiative of the Prime Minister who has been encouraging all in Government to share our belief in the vital significance of research and development.

"We agree with the Prime Minister that the private sector can and should take the initiative for scientific progress.

"However, we believe that government too has a much greater strategic role to play in creating the technological, educational and financial climate in which the scientists, inventions, industries and jobs of the future are encouraged."

The group has the backing of the Advanced Energy Research Institute and the British Science and Technology Trust. It also has the support of Dr Geoffrey Pardoe, chairman of the Watt committee on energy which represents 62 professional bodies.

Sir Ian said: "Britain, while producing some of the greatest inventive geniuses, has often been plagued by a seeming inability to see the creation of its people through to commercial success.

"Frequently not only the concepts but their innovators have departed this country, impoverishing our unique ability to compete in an ever more scientific and technical international environment to protect and promote our freedom.

"Similarly, in the strategic vastness of space development, Britain needs to encourage and participate at international level."

Mr Leonard Holihan, the group's secretary, complained that most top Civil Servants and politicians came from non-scientific backgrounds and showed little appreciation for the strategic role of R & D in the competitive international market place.

Another leading British scientist has joined the brain drain to the United States.

Professor Roy West, a physicist at East Anglia University, leaves next month to head the physics department at the University of Texas at Arlington, near Dallas, for more than twice his present salary.

Professor West, aged 49, described his frustration at the lack of research funding and general resources for higher education.

He will continue his research in analysing semiconductor materials for making new electronic devices and metal compounds called positron spectroscopy.

Factory in staff crisis is to close

By Craig Seton

A clothing factory is to close with the loss of 80 jobs in a town with high unemployment because its new owners say they cannot recruit workers to expand production.

Taylor Merrymade, of Northampton, said that a widescale advertising campaign for at least 40 people to train as machinists produced only three replies in seven weeks. An estimated 8,000 people in Northampton are unemployed.

The company, which makes jackets, shirts and dresses for retailers such as Marks & Spencer, was offering a basic of £73 for a 39-hour week. Average wages with piece work were about £95 a week.

The firm was bought by J and J Fashions, a larger clothing company, earlier this year but, according to a spokesman, it had a full order book and it was intended to increase the workforce to expand production.

Mr Tony Williams, Taylor Merrymade's production director, said yesterday: "We are closing it on November 13 because we cannot afford to run a factory of this size without producing enough garments to make it cost per unit effective. It has nothing to do with the takeover.

"We put advertisements in the local paper and went to YTS and adult training schemes, the jobcentre and even put leaflets through virtually every house in the area, but we got just three replies, one from a schoolgirl.

"Since we announced the closure, we have had about 10 calls from companies saying they want to take on our sewing machinists."

The company had its own training scheme and the only skill required of recruits was dexterity. Although traditionally machinists were women, there were two male machinists at the factory.

Mr Williams added that if suitable applicants could be found, there was still time to review the closure decision.

TV reception

Five-year intermission ends

By Robin Young

The residents of Beck Hole, near Whitby, North Yorkshire, may soon have normal television service restored after an intermission that has lasted five years.

Beck Hole is in a valley with a one-in-three gradient on either side. Its television reception ended abruptly five years ago when the local 405-line signal was withdrawn. As a hamlet with no more than 16 inhabitants, Beck Hole was too small to qualify for public assistance.

Now, after a year-long campaign by Mrs June Pettifor, a newcomer to the village, the Queen has given permission for two large aerials and a deflector to be erected on Crown land above the hamlet, and the Yorkshire Rural Community Council has agreed to meet half the cost.

The villagers are clubbing together to pay the rest and the North Yorkshire Moors National Park Committee has given planning permission for the aerials to be erected.

The BBC engineering department said yesterday that there were still 200 to 300 communities with populations of more than 200 which were not able to receive television. "We are opening 25 new relay transmitters a year, and expect that to continue for another 10 years".

"Smaller communities are allowed to open their own transmitters under self-help schemes and there are hundreds of those already in operation.

Package holidays

Operators forecast end to price wars

Package holidays will go up in price next summer by about 4 per cent on average — or £12 on a typical holiday costing £300 — although special offers to entice Britons to make early bookings are widespread (Our Industrial Editor writes).

But after a tough year in which more than a million holidays have had to be sold off at punishing discounts because of over-capacity, the signs are that there will be less capacity in the 1988 programmes.

The idea is that it will cut back peak season discounting and improve profitability. Few tour operators are likely to see much if any profit when the sums are done from the past summer.

Mr Peter Gidley, director of travel products at Thomas Cook, Britain's largest retail travel agency chain, said: "It looks as if we are beginning to see the end of the price war. It is hardly surprising; British prices are a third cheaper than for the same holidays booked from Germany."

The prospects for getting to the sun next summer emerged yesterday as three key tour operators paraded their 1988 offerings. The launch of brochures came from Thomson Holidays, the biggest package holidays operator, Horizon (now part of Bass, the brewers) and Sunmed, the specialists on Greece and Turkey. Sunmed has catapulted to fourth in the market with a merger deal involving the British Airways package holiday interests including Enterprise.

Price increases have been introduced largely across the board, although Yugoslavia is one of the least affected destinations. The highest increases are likely to be no more than 10 per cent, less than half the variation seen recently, according to Mr Charles Newbold, managing director of Thomson Holidays. He said that thousands of holiday prices were being held at the past season's levels or lower.

Thomson, which at 2.5 million sold 25 per cent more holidays this summer than in 1986, expects to sell about 10 per cent more next summer in line with its expectations of the overall increase in the market.

It is looking for more growth in Greek holidays but it is also launching "yuppie breaks" for three-night trips to Paris using the newly opened London City Airport in Docklands.

Thomson repeated its pledge not to be undercut in price by competitors, as did Horizon. Thomson put its average price increase at 4 per cent while Horizon claimed only near to 4 per cent, comparing on a like-for-like basis similar holidays this past summer.

Horizon is cutting £25 off brochure prices of holidays in July and August so long as bookings are made before the end of this year. The age limit for children qualifying for reduced prices has been increased to 16.

Sunmed's average price increases for next summer are about 3 per cent.

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Police marksman tells why he did not fire on Ryan

By Howard Foster

A police marksman explained last night why he did not shoot Michael Ryan, the Hungerford murderer, although he had him in his telescopic gunsights for a full minute.

Sergeant David Warwick said that he had his gun trained on Ryan as he stood unarmed at the window of the classroom where he had taken refuge.

"If I had fired then I would have been a murderer — I would have been no better than him", he said after the inquest at Hungerford on Ryan and 15 of his 16 victims.

"It's an individual decision and an individual's responsibility. That means in those circumstances, it is down to me.

"You have got to be governed by the law and you have got to have the justification. The justification was not there."

He said that while he held Ryan in his sights, he asked himself three silent questions: was Ryan likely to shoot anybody else? Was there any threat to police or public? Was he likely to abscond or perhaps commit further offences?

"Each answer was coming up, no. He had no hostage, he was in an empty school, he had thrown one weapon out and I can tell you — he wasn't going anywhere. All the talk was proceeding as if he was going to give himself up.

"We were there armed to bring that man before a court of law. We are not the judge, jury and executioner all in one. That is why the British police are armed: to bring a man before a court of law."

Sergeant Warwick, aged 49, a senior firearms officer, said he felt "no emotional involvement" in choosing not to shoot Ryan and he said he arrived at his decision in a purely professional way. "My duties were as a police officer", he said.

He said that when Ryan just "popped up" at the window without any warning, he wondered whether it was "so that we would do the business for him." But although he knew what Ryan had done in Hungerford, to pull the trigger would have been the wrong decision.

Sergeant Warwick: 'I had no reason to open fire'

"If we do have to shoot, we consider it basically a failure of the policy. We go through every other option first to make sure or at least try not to make a wrong decision."

Another officer, a police constable who was also watching Ryan at the window, "came up with the same decision." Asked if he had any regrets, he said: "None whatsoever. If I had taken the other option in those circumstances then I would have failed."

He said Ryan told police he had a grenade, and if he had come to the window with anything resembling that, police would have reacted. Similarly, if Ryan had had a hostage the police response would have been "vastly different".

During the inquest, Mr Charles Hoile, the coroner, suggested that it would have been possible for Sergeant Warwick to have shot Ryan, to which the sergeant replied: "There was no justification at that time to shoot him. It's rather ironic that I knew what he had done but there was no justification."

> **I would have been a murderer, no better than him**

Earlier, Mr Charles Pollard, the assistant chief constable who headed the Hungerford police operation, was cross-examined at length by counsel for several victims' families about his officers' handling of the massacre and said that with hindsight it was easier to dictate the course of events.

He read out a timetable of sightings of Ryan which showed that he was some way from armed officers grouping on Hungerford Common.

"It is very difficult", Mr Pollard said. "There are so many different sightings." The police control was getting conflicting information and the local telephone exchange was swamped with 999 calls.

There had been 105 emergency calls between 12.40pm and 2.18pm, and in the 24 hours from noon, when Newbury telephone exchange would normally expect 300,000 calls, there had been a further half-million.

"It was therefore extremely difficult for police officers involved in handling the initial response at Newbury and Kidlington."

Mr Pollard said that calls to the police alleging incidents involving guns were so frequent in the Thames Valley area that when reports came of an armed hold-up at the Golden Arrow service station before Ryan arrived in Hungerford, the order to issue weapons was not given.

When questioned about a road block which diverted Mr Ian Playle, one of the victims, and his family from crossing Hungerford Common and which led them to drive into Ryan's path, Mr Pollard agreed that, hypothetically, officers should direct the public away from the source of the trouble.

He was asked whether, if the officers manning the roadblock on the common knew there was a man armed with a high velocity rifle in Hungerford, he would expect them to turn people away from Hungerford.

He replied: "One of the prime rules of the police is to save lives. If they had information then quite clearly you would regard it as a prime responsibility to do that."

Mr Hoile paid tribute to the heroism and courage of the people of Hungerford, and praised the police response to the emergency.

"We, as a nation, cannot have it both ways", he said. "We cannot insist on having an unarmed police force and at the same time expect the police force in an emergency of this sort to become armed and be available at the drop of a hat.

"We have got to pay for the privilege of having the police force which is on our side, not threatening us. It is an important part of our liberty, one which most people would be very reluctant to do away with."

"Aside from the question of the armed officers, the police response was obviously pretty prompt.

"The whole character of the occurrence changes from being that of a domestic quarrel or somebody just firing a gun to something unprecedented, something that we in this county and in the whole country have never experienced before: a man going berserk and killing left, right and centre."

● Each of the 14,000 British police officers authorized to use guns carries a "pink card" showing his authority to use a firearm and laying out guidelines under which he can operate.

The card quotes the 1967 Criminal Law Act, saying that guns can be issued when "there is reason to believe that a police officer may have to face a person who is armed or otherwise so dangerous that he could not safely be restrained without the use of firearms".

The card says that guns should be fired by police "only as a last resort when conventional methods have been tried and failed or must from the nature of the circumstances obtaining be unlikely to succeed if tried".

A gun may be used when it "is apparent that the police cannot achieve their lawful purpose of preventing loss or further loss of life by other means." If reasonable a warning should be given. The police officer is told that opening fire is an individual decision which may have to be justified in a court.

Cleveland inquiry

Doctor tells of missing notes

By Peter Davenport

Eight months after the start of the child sexual abuse controversy in Cleveland, precise details of how all the youngsters came to be admitted to the hospital where they were diagnosed are still not available, it was disclosed yesterday.

On the twenty-eighth day of the judicial inquiry at Middlesbrough, Mrs Justice Butler-Sloss said she still did not know how and why children had been admitted to Middlesbrough General Hospital in the first place.

She asked lawyers involved in the hearing to prepare the information as it was an "absolutely vital part of the inquiry".

Mrs Justice Butler-Sloss said there had been a perception among the public that a diagnosis of sexual abuse could be made "out of the blue" when children had been taken to the hospital for non-related conditions.

The inquiry was also told yesterday by Dr John Drury, the unit general manager at Middlesbrough General Hospital, of difficulties he experienced in obtaining full case records on the children diagnosed by Dr Marietta Higgs and Dr Geoffrey Wyatt, consultant paediatricians.

Dr Drury said that at the height of the controversy, it became apparent that the proper admission procedures were not being carried out. Children were being examined for whom no admission documentation had been prepared, causing problems for nursing staff who did not know who was allowed to visit the youngsters or if the children could be removed from wards.

A family split up for five months in the Cleveland child sexual abuse controversy was reunited by a judge yesterday.

Dr Marietta Higgs had diagnosed that a girl aged two and her brother aged one were sexual abuse victims. They were taken into care.

Yesterday Judge Hall at Middlesbrough High Court released the children from the care of Cleveland social services, giving control back to their mother aged 22 and the man with whom she had lived before the abuse diagnosis.

When a decision was taken to set up a regional panel of medical experts to provide second opinions on the children, he decided to recover all the relevant case notes.

But Dr Drury said that as medical records staff began their search for the notes, it became apparent that only half of them were in the records library. He approached Dr Higgs and Dr Wyatt, requesting all records in their personal possession including X-rays, photographs and other documents.

The two doctors said they would need advice but later said they would comply with the request.

They first delivered 77 case notes. The doctors were reminded of the need to supply photographs of the children involved, and 351 slides relating to 84 children were delivered.

The initial decision to compile records had been taken on June 22, but by the beginning of July, Dr Drury said, it was clear that there were still 33 sets of case notes missing and a list of names was supplied to the solicitor to the local health authority, who wrote to lawyers acting for the two doctors.

Further personal and written requests followed but by July 7, 30 sets of records were still missing and eight days later 27 were still adrift. Dr Drury said that other notes had continued to come into his possession since the beginning of the inquiry, the last set appearing on September 7.

He said that in some cases admission procedures had not been adhered to.

The hearing continues today.

Fearful parents are given guidance

A £250,000 campaign to counteract parents' fears and confusion about child sexual abuse was put in motion by the National Society for the Prevention of Cruelty to Children yesterday (Our Social Services Correspondent writes).

The campaign is intended to take the sensationalism out of child abuse and give parents rational advice about coping with suspected abuse.

The society said yesterday that many members of its child protection team had been approached by parents who were worried about how far they could go in showing affection to their children.

Dr Alan Gilmour, director of the NSPCC, urged parents not to be discouraged from expressing their affection.

He said: "Children need to be kissed and cuddled and sometimes to share a bath with mummy and daddy".

The society intends to distribute 750,000 copies of its booklet, Protect Your Child, to parents. It tells parents which organization to approach if they suspect their child is being abused and explains parents' rights.

The short and flirty look for 1988 with, left, tulip-skirted dress with off-the-shoulder basque by Alistair Blair and a frou-frou of dotted net by David Fielden (Photograph: Tim Bishop).

London's romantic look

By Liz Smith
Fashion Editor

That eccentric mix of showmanship and hard-nosed sales tactics that is London Fashion Week is with us again.

All the customary razzmatazz that the clothes industry feels compelled to put into action to sell its wares, and which seems to come so naturally to London's uninhibited trendsetters, was announced yesterday at a preview of British designers' styles for spring and summer 1988. Fashion Week starts on October 9.

London will be host to an estimated 6,000 international buyers and professional observers who regularly make it a stop on their fashion itinerary, fitted between the Milan and Paris ready-to-wear shows.

The four-day schedule of fashion shows and parties that make up Fashion Week climaxes with a government reception at the Banqueting Hall in Whitehall on October 12, when Lord Young of Graffham, Secretary of State for Trade and Industry, presents the British Fashion Council's prestigious Designer of the Year Award.

The top designer shows will be held in a marquee outside the Exhibition Centre at Olympia in West London.

The London Look emerging for 1988 is short and romantic. Top designers are united in their continuing love affair with black and white, which for spring they mix with pale pastels, or spark with sharp flashes of primary colour.

Officer's ferry light warning

A senior officer of the Herald of Free Enterprise gave a warning 10 months before the ship sank that ferries needed warning lights on the bridge to show if the bow doors were closed, the Zeebrugge ferry inquest was told yesterday.

But the ferry's senior master, Captain John Kirby, who was also the ship's safety officer, thought the system existing at the time was satisfactory.

At the inquest in Dover on 188 of the victims, he said he did not attach any significance to the suggestion.

Captain Kirby, who told the jury he had been demoted to master after "criticisms made against me at the public inquiry into the disaster", said he could not remember which of his officers made the suggestion.

It came after a superintendent in charge of building new ships was "caught on the hop" and asked Captain Kirby "on a day in May 86" to come up with suggestions for the bridge of a new vessel.

The captain wrote to masters and chief officers on board the Herald and supplied blank paper for replies.

"Now anything about the bow doors or lights assumes an incredible significance. At the time I was perfectly satisfied that our system was working satisfactorily", Captain Kirby said.

As the inquest continued, a conference on safety at sea was told that no ship should rely for its safety on one man, as the ferry had done in the case of the seaman responsible for checking the bow doors.

Mr Gosta Kaudern, a member of the Maritime Investigation Commission in Sweden, also told the conference in London, organized by the specialist journal, Cargo Systems, that boredom could cause accidents.

"Routine is a most dangerous factor, which must always be under observation", he said.

The conference was told that to combat accidents on ferry services between Hong Kong and Macao, checklist procedures similar to those operated on aircraft had been introduced.

Best weeps as counsel tells of wrecked career

By David Cross

Mr Keith Best, a former Conservative MP facing deception charges, yesterday broke down in tears in the dock when he heard his defence counsel say that his promising career had been shattered.

Mr Robin Simpson, QC, told Southwark Crown Court, south London, that Mr Best had represented his constituency in Anglesey for eight years and had been an MP with a promising career ahead of him. In addition he was a practising barrister and a major in the Territorial Army.

"Do you think honestly within your own hearts and minds that he would run the risk of throwing that all away if he had thought that what he was doing was dishonest?" he asked the jury.

Mr Best, aged 38, who was MP for Ynys Mon, North Wales, until he stepped down at the June election, denies three specimen charges of dishonestly attempting to obtain 2,400 British Telecom shares in November 1984 by using variations of his name as well as different bank accounts and addresses on the application forms.

Mr Simpson said that he was not trying to deflect the jury from reaching a proper decision. "But it doesn't matter whether he is a plumber, a bus conductor, a barrister or anything else. He did the honourable thing by resigning."

Earlier, the court was told that Mr Best had gone into deficit on three separate bank accounts to pay £19,500 for initial instalments on a total of 39,000 BT shares. He had not received all of these shares because the offer was oversubscribed.

During yesterday's hearing Judge Butler said the original charges of dishonestly obtaining property by deception could not be proved against Mr Best. The prosecution now accepted that he should face the lesser charges of dishonestly attempting to obtain more shares than he was entitled to.

Mr Julian Bevan, for the prosecution, explained that to prove the person had obtained property by deception, the Crown had to show that the deception practised had operated on the mind of the person deceived.

However, it was clear from the evidence that the accountants who had scrutinized the shares for possible multiple applications in November 1984 had not had a sufficiently large staff to review all the hundreds of thousands of applications within the allotted time span. "The Crown cannot say that the applications Mr Best submitted were reviewed by anyone".

Mr Bevan said that the prosecution had to prove that Mr Best knew the terms and conditions of offer on the shares.

He said that Mr Best, who as a barrister was a plainly intelligent man, must have known from reading through the prospectus that he was entitled to apply for shares only once.

The fact that he had gone to "extraordinary lengths" to use variations on his Christian name, different addresses and different bank accounts was designed to disguise the fact that he was making multiple applications.

"This whole scheme was drawn up with some care", Mr Bevan said".

It might be true that making multiple applications for shares had been commonplace in the City and elsewhere before the British Telecom privatization in 1984. "But could the jury say that the practice was an honest one?"

The jury is expected to consider its verdict today.

Win will buy new car

A new car is the priority for the winner of £4,000 in our Portfolio Gold competition. He is Mr Mark Smith, aged 19, of Raymond Close, Abbots Langley, Hertfordshire.

Mr Smith, a transport planner with a haulage firm, the only winner in yesterday's game, said he had been playing the competition regularly. He has been reading *The Times* since he started work about 18 months ago in his first job since full-time education.

***He said:* "It was also the first job I applied for and I feel I was rather lucky.**

"I am thinking of spending most of the money on a new car and saving some."

Any reader wishing to play Portfolio Gold can obtain a card by sending a stamped addressed envelope to:

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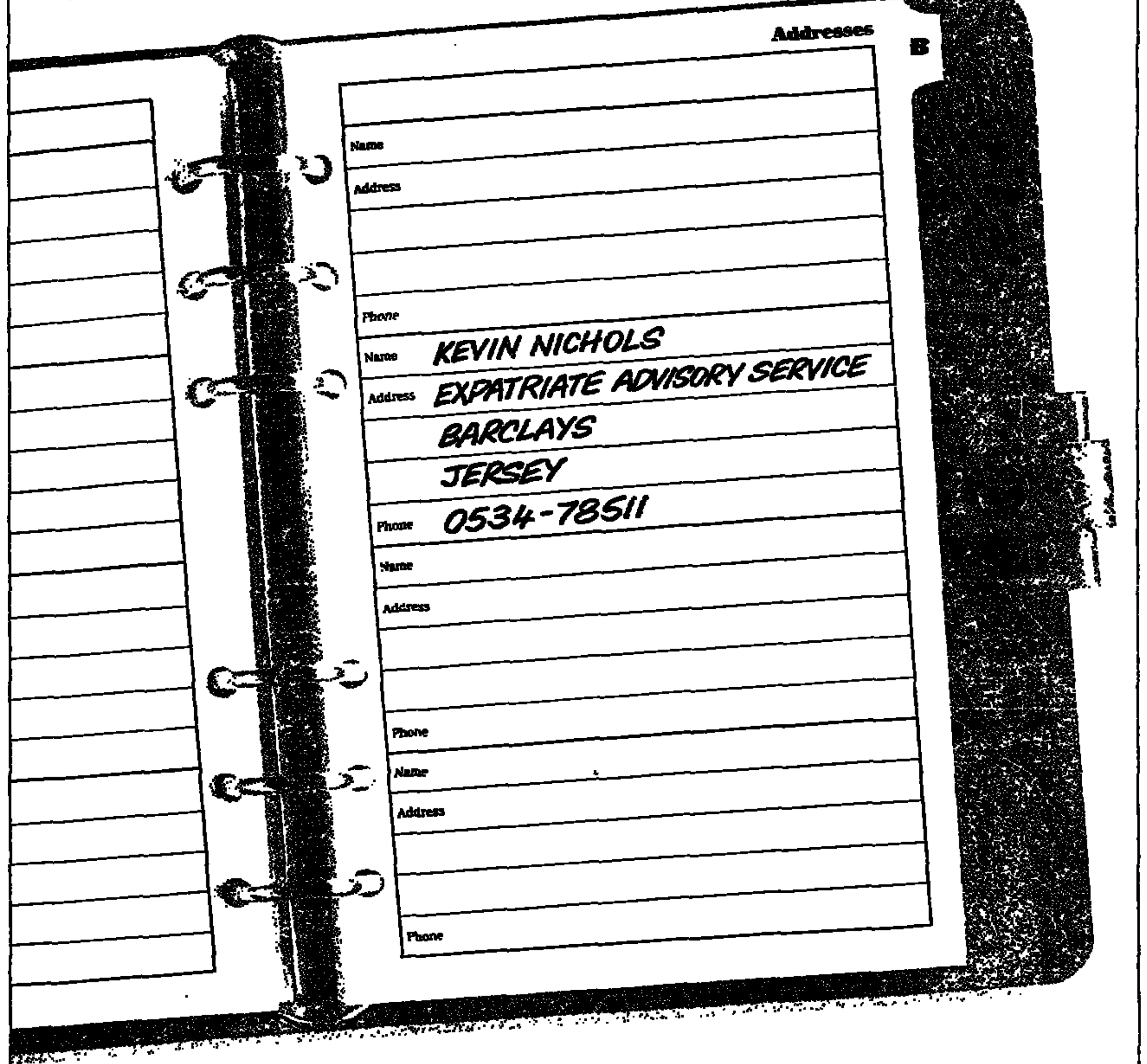

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Kinnock demands discipline and realism

The Labour Party must have discipline in its conduct as well as realism in its policies, Mr Neil Kinnock, the party leader, told delegates yesterday.

Speaking at the party's annual conference in Brighton, he emphasized the importance of the review of policy that this conference has set in train, a review that would "spread across the whole field". This was the act of a party that was not attracted by "the purity of powerlessness".

He denied that the review was a betrayal of socialist principles, saying that after three election defeats it would be a betrayal not to examine their policies.

They needed to appeal to all voters, to the relatively affluent and secure, not only to their "natural vote" of the less fortunate.

❛ One useful purpose for defeat: instruction ❜

Mr Kinnock told the party that its conference was dominated by the fact that they met in the shadow of defeat.

"Indeed, it is that fact which . . . dominates our agenda, sets our agenda.

"Out of that defeat we must build victory. We do not therefore go into a period of mourning for that would be sheer self-indulgence. Instead, we use defeat for its only useful purpose: instruction.

"We learn from our defeat. We learn hard enough and deep enough to ensure that it is the last defeat that will be inflicted upon our movement" (applause).

The need for learning and instruction was well understood by the party as it had demonstrated by the overwhelming votes on policy review on Monday.

There were features of the election which provided foundations of confidence.

They had increased the number of women MPs and they had achieved the election of four black MPs, seeing to it that they would begin to have a multi-racial Parliament to reflect society (applause).

The campaign had given people throughout the movement energy, pride and confidence. Those feelings stayed with them even in defeat.

"That is the spirit in which we shall undertake this review and that was the spirit in which the conference took its decision yesterday. That review will be thorough. It will spread across the whole field of policy, leaving nothing out.

"It will ensure that the programme we develop in this party is directly related to conditions we shall encounter before and during and after the next occasion on which we get the chance to bid for power, in the next election."

It appeared, however, that there were still some who were timid about the idea of review. They seemed to have "Do Not Disturb" notices hanging on their minds.

The very activity of examination was described by them as a betrayal of their fundamental principles.

"I have a very different opinion of review. I believe that after losing three general elections, any serious political party that did not undertake the assessment, undertake the review, undertake the examination, and do it honestly, would betray its policies, principles and its people" (applause).

They were not afraid to examine, to think, to test their beliefs against the realities because these beliefs were, in the first instance, rooted in the realities that they encountered. That was the elementary appeal of socialism.

They were not the sort of people who would accept the discarding of socialist values and they were not going to accept advice, some of it malicious, some of it hysterical, that they should jettison everything they had stood for on June 11.

They would not be doing that or pursuing the pipe-dream of electoral pacts and chasing the non-existant pots of political gold at the end of rainbow coalitions (applause).

"Ours is a socialism that does not just recoil from the ugliness of racism or the insult of sexism. It actively engages itself in combating both" (applause).

It knew that while the market was an adequate system for deciding the price and availability of many goods and services, it was not and would never be an adequate mechanism for deciding upon the quality and supply of health care and education (applause).

The market alone would never be adequate for determining the quantity and quality of investment in science and the arts. It would never ensure the flow of investment in machines, people and ideas necessary to sustain long-term economic growth and the employment which went with it.

Those were the values basic to socialism and the nature of the party. They were the purposes they wanted to put into practice.

They were there to be put into practice, not into storage. They would have to be matched to the circumstances of the coming years. That was common sense and anyone who did not think so should heed the warning of Anuerin Bevan to "guard against the old words, for the words persist when the reality behind them has changed . . . We become the creatures and no longer the partner of social realities."

In the past few days he had heard such a recognition [of reality] described as "retreat", "defeatism" and "pampering yuppies". It was not that, but simply understanding the increasing doubts of people not necessarily young or particularly mobile, who, in any event, had not voted Labour.

Ron Todd had made the point with deadly accuracy two months ago when he asked what to say to a docker earning £400 a week, owning house, car, microwave and video and a small place near Marbella. "You do not say: 'Let me take you out of your misery, brother' (laughter)."

He had not been suggesting that they trail along in the wake of something called popular capitalism but was facing a question for the party with admirable candour which he (Mr Kinnock) recommended universally was the question they must all face, to have an effective response to the changes taking place in society.

The docker of whom Ron Todd spoke could rightly feel comfortable and secure, satisfied with his conditions — and the best of British luck.

But even with his wages and even with his security and comfort, he still would not be able to provide the comprehensive care and special housing and sheltered accommodation which an ageing mother or father might need.

❛ Party will not accept discarding of socialist values ❜

The Government's hostility to collective provision was presented as a "Big Idea", taking its place among the great political philosophies. But what was the Big Idea and how did it stand up to the examination of the real circumstances?

How, for instance, did the Big Idea address the problems of a generation of children facing greater challenges than any generation had known before? How did it face up to the cuts in education?

Mrs Joan Ruddock (left), Miss Brenda Dean and Mrs Glenys Kinnock in Brighton yesterday where they were distributing copies of *One World*, a paper that campaigns on development and peace issues (Photograph: Chris Harris).

What did the Big Idea have for the inner cities? It had a galaxy of initiatives, task forces and schemes. It had got everything except money.

Then there was the jewel in the crown of the Big Idea — privatization.

It was a scheme which had turned Jaguar Cars into an American-owned company, was turning Rolls-Royce into a Japanese enterprise and British Petroleum into anything but British.

Now they had John Moore's Big Idea to move people away from dependency. It sounded attractive. The human taste was always for self-reliance and if he was going to end dependence by ending need, the party would agree with him.

But Mr Moore did not want to do that. He wanted to work from the other end and end dependence by ending provision. "It is teaching people to fly by pushing them off the roof."

The people who had got the Big Idea were Gorbachev and Reagan, Shultz and Shevardnadze. Their big idea was to withdraw intermediate-range nuclear missiles and to embark on reductions of strategic nuclear weapons.

That was a major purpose, but too major, too big an idea for the British Government. That was why they had tried to block every stride forward since Reykjavik.

Mrs Thatcher said that the process had gone too far. But she was wrong. "The attitude of the superpowers is that they consider that the progress has not gone far enough. And we, like the huge majority of humanity, agree with them."

In the area of disarmament and in many other areas the party would review its policies and the reviews would take their direction and their inspiration from the party's values of compassion and concern.

There were many who understood the need to campaign for years and not just weeks. This applied not only to the obligations of campaigning but also to conduct. The party would be judged not only on policies, or the quality of its campaigns, but on the way they acted as people and as a party.

In the wake of their third election defeat there could be few who would not comprehend the need to be convincing in all three areas — policy, campaigning and conduct.

That would require self-discipline, the self-discipline of not promising so much that it destroyed the credibility of the promise.

❛ Teaching people to fly by pusing them off the roof ❜

When the demand for unity was made, the question would be: "Unity on whose terms?" The answer was: on the terms of the people who supported them and would like to support them. "For serious socialists, for serious democrats, that is not much to ask" (applause).

Review, reassessment, regrouping were the acts of a party that wanted power.

"Four years ago when you elected me leader, I told you that there must be no activity in this Labour movement superior to that of defeating Toryism. I meant every word.

"I meant no activity that was superior to that purpose. I say it again. And I know that there are now many more people in this movement who not only understand that to be desirable, but regard it as essential and act upon it at all times.

"That now is the spirit of the Labour movement in its overwhelming majority.

"It makes us fit for the fight. It makes us fit to win. It will make us fit to govern."

US...
...AND THEM
WHAT ABOUT THE WORKERS
UPWARDLY MOBILE WITH THE NEW SOCIALISM

Mr Kinnock: How does the Big Idea stand up to comparison with the real circumstances?

Delegates want more emphasis on preventive medicine

The growing concern, particularly among women, about the lack of preventive medicine provided through the National Health Service was reflected in three motions overwhelming carried by the conference.

Mrs Gwyneth Dunwoody, MP for Crewe and Nantwich, speaking for the national executive committee in the debate on health, said: "Only when the National Health Service, properly funded and properly staffed, is a prevention health service and not an illness service, will we begin to serve the people of our communities well".

The first motion stated that the heavy reliance of the health service on cure rather than prevention was detrimental to the health of the nation. It was outrageous that comprehensive screening for cervical and breast cancer for women had been harmed because the Tories had starved the service of adequate funding.

The second condemned the idea, which was gaining credibility in some areas of the health service, that health care should be rationed on the basis of a patient's worth to society. All patients, the motion said, should be treated on the basis of need.

The third condemned the practice of many health authorities of refusing to provide free pregnancy testing and instead advising women to purchase test kits from chemists.

Mrs Dunwoody said that 40 years ago next year the health service was created. Its terms of reference were to ensure that everyone irrespective of means, age, sex or occupation should have equal opportunity to benefit from the best and most up-to-date service available. The service would celebrate that birthday under attack from every quarter.

The Tories, she said, had introduced a new form of rationing. There was rationing by under-funding, by charges, by inadequate levels of service and cash limits. Cash limits had been introduced at first into the hospital service where they were easy to administer. But next there would cash limits in the general practitioner service.

There was total cynisism on the part of the Government when it took the good idea of community health care and turned it into a straightforward way of saving money.

Thirty seven thousand mentally ill and handicapped people had been put out into the community at the same time as local authorities were being rate-capped and told that they would not have the money to provide the care services.

Labour was the only party committed to restoring the health service. The Conservatives believed in rationing by the purse.

"We need the health service and we need its staff. They need our support," she said. "We will fight every inch of the way not just to restore the health service, but to create a new health service as soon as we have a Labour government in charge."

Mr Hector MacKenzie, Confederation of Health Service Employees, said that in the health service what were heresies yesterday were becoming serious proposals today.

The Government was trying to create the impression that the health service was inefficient and thus forcing people into private medicine.

Mr John Moore, Secretary of State for Social Services, had recently visited the United States and looked at their health provision. Next week's Tory conference would be the launching pad for an attack on the health service with proposals for sweeping away all vestiges of a free service and the replacement of it with an insurance system on the American model.

ABORTION ACT

Alton Bill dispute

By Our Political Correspondent

The Labour leadership threw its weight yesterday behind the gathering campaign to crush the latest effort to tighten the abortion law.

It said that it would oppose the move by Mr David Alton, the Liberal MP, to introduce a private member's Bill reducing the legal limit for termination of pregnancy from 28 weeks to 18.

Labour's determination to fight Mr Alton's Bill was set out in a statement from its ruling national executive committee and overwhelmingly endorsed by the conference yesterday without debate. It was drawn up at the prompting of Miss Jo Richardson, the Shadow Cabinet spokesman on women's rights.

"Labour stands by the Abortion Act. And, while respecting the individual right of conscience of our party members, we will defend that Act, in keeping with the established policy of the Labour Party", the NEC said.

Labour argued that cutting the time limit to 18 weeks was a "drastic" step that would mean an end to many abortions carried out because the foetus was severely deformed.

WELFARE

Party to fight all the way

By Richard Ford
Political Correspondent

Labour party delegates yesterday promised to fight to any Government plans to encourage greater individual independence and reduce the state's role in health and welfare provision.

The party's health and social services spokesman was loudly clapped when he pledged that they would "fight every inch of the way" any attempt by Mr John Moore, Secretary of State for Social Services, to break up the welfare state.

Mr Robin Cook said: "We are not going to make it easy for John Moore to make his bid for the leadership of the Tory Party out of the sacrifices of the pensioners and the disabled".

He asked why Mr Moore's ideas for shifting the balance of welfare provision towards greater individual independence, outlined in a speech at the weekend, had not been in the Conservative Party manifesto to enable the voters to decide if they wanted to "bury the welfare state".

The party would not let Mr Moore get away with a breach of contract to the pensioners, Mr Cook told delegates during a party conference debate on welfare policies.

The Conservatives had shown it was possible to redistribute income to reward the rich and punish the poor and when in power Labour must show the same determination as the Tories had to protect their own supporters.

Delegates accused Mr Moore of being Dickensian with his ideas on welfare provision, but overwhelmingly rejected an NEC recommendation to remit a motion calling on a Labour government to guarantee that old age pensions should be linked to the average national wage and to introduce a range of benefits including a heating allowance, a reduced-price television licence and the right to a free bus pass.

'Miss Jo Richardson, MP for Barking, replying to the debate on behalf of the NEC, said that one of the greatest tragedies of Labour's election defeat had been that women, black people, the disabled, lesbians and gays, now had no prospect of achieving the equal opportunities which they deserved.

The Conservative Government, which falsely claimed to support the principle of equal opportunities, was deliberately undermining the efforts of the previous Labour government to promote those opportunities.

She said the Government was directing its efforts to rolling back the welfare state and allowing the voluntary bodies to fill the gap. It amounted to abandoning the disadvantaged to their own devices.

Women were being forced to give up their jobs and return to the traditional underpaid and undervalued work in the home. The Conservatives were allowing the few to prosper at the expense of the many poor and underprivileged.

Business today

The conference begins today in closed session, hearing a statement on the expulsion of a Liverpool Militant and dealing with party finances and membership. In open session, debates are due on women's organization, education and training, social ownership, the economy and on trade unions and employment rights.

ATTACK ON STUART BELL

MP in Cleveland child crisis accused of being irrational

By Nicholas Wood and John Winder

Mr Stuart Bell, the Labour MP who championed the cause of parents caught up in the Cleveland child abuse controversy, was bitterly attacked for his role in the affair at the Labour conference yesterday.

Mr Bell, MP for Middlesbrough, who obtained a judicial inquiry into the rash of allegations, was accused of a "kneejerk reaction".

The "overwhelmingly male" parliamentary party also came under fire from the floor of the conference for allegedly accepting that children are the property of their parents and, by extension, of their fathers.

Delegates unanimously approved a motion deploring the attitude of the media and MPs for their refusal to accept that sexual abuse of children was widespread and for their persistent attacks on Cleveland social services department.

The tirade against Mr Bell, to applause from delegates, was led by Miss Lynn Levy, of Bristol, and backed by Miss Clare Short, a Labour frontbencher and MP for Birmingham Ladywood.

Miss Short said that the law should be changed so that people suspected of abusing children could be removed from their homes and neighbourhoods.

Miss Levy said that it was shameful that the issue of child abuse had taken so long to get on the agenda. "It has only got on the agenda because of the prurient, muckraking, anti-social-worker attitude of the press." She described as shameful "the ill judged, irrational intervention of a male Labour MP whose kneejerk reaction caused further hurt and damage to young children".

Miss Short said that the publicity resulting from the Cleveland cases had set back efforts to combat child abuse.

After the debate, Mr Bell appeared unperturbed by his critics. He said: "I am not unduly worried about criticism. My job is to stand up for my constituents.

"What I had to do was to bring the crisis to an end. The Cleveland crisis is over. I participated in diplomacy that brought a public scandal to an end.

"I am very proud of my record. I gave up my frontbench job to help my constituents. That is not a kneejerk reaction. All the evidence I am hearing from the inquiry does not controvert anything I said.

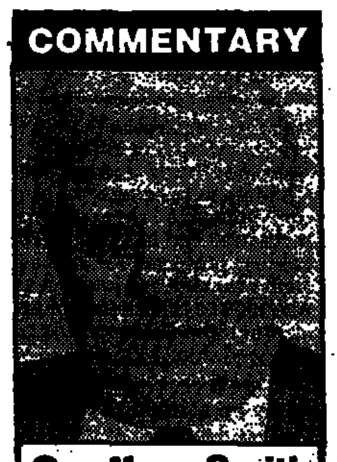
"Clare Short is a person I have a great deal of respect for. She is very emotive and gets emotionally involved herself. I thought the best speech was by Joan Lestor — who knew what she was talking about."

Mr Bell, who was hissed from some sections of the hall, had told delegates that events in Cleveland raised questions about the absence of prosecutions.

The crucial issue was who had power over children. Labour was not an anti-family party but it would ensure that those who perpetrated such heinous crimes were prosecuted.

In the debate, Miss Lestor said: "We have to strike a balance between the rights of children and of the family, but in my book the rights of children are paramount".

COMMENTARY



Geoffrey Smith

Mr Kinnock's speech yesterday was potentially the most important he has delivered as Labour leader. He has sometimes before this spoken with notable courage, particularly when condemning the Liverpool Militants at Bournemouth. But this time he was using all his authority to tell his party that there must be a change of direction.

Labour, he was in effect saying to the conference, ought no longer to be a class party. He poured scorn on the idea that there were people who were "our natural voters". Democratic socialism had to appeal to the relatively affluent and secure as much as to the less fortunate in our society.

It had to take account of new realities, among which he numbered increasing home ownership, the change in the pattern of work from mass manufacturing to high-tech custom production, and many more people owning a few shares. The Labour movement would be fooling itself if it pretended that "a few million more people owning a couple of shares each will not make any difference to their perception of their economic welfare".

Labour would still believe in collectivist provision, but it would not be hostile to private industry. Indeed, it would "implement policies to make our economy efficient and competitive". Mr Kinnock went out of his way to commend those Labour councils which were "attracting and retaining and working in partnership with private industry in their areas".

Much of this may have been said before. So much of the running has been made by Mr Bryan Gould that this line of thinking is already known as "Gouldism". But it is the function of leaders to encapsulate a train of thought which they have themselves encouraged.

Unless they do so, the signal is not heard loud and clear. Those inside the party may be unsure how far the new ideas have become the official line, and those outside the party may not notice if it has.

Mr Kinnock has sent the message, in general but unmistakable terms. If it is acted upon, the Labour approach to politics will become very different. It would then become more modern and more relevant, something like a British counterpart to the Democrats in the United States, and would stake a serious claim to the middle ground which the Liberals and SDP would love to have as their own.

But will the Labour Party respond to Mr Kinnock's signals? Will the potential importance of the speech ever be realized in practice? Unless it is followed by effective action it will soon be forgotten

I would not criticize Mr Kinnock for that. This was not the occasion for detailed points of substance. But what chance is there that these will follow?

The policy review that the conference had approved the day before will, Mr Kinnock promised, "spread across the whole field of our policies". He has the authority to ensure that it does. The extent of his personal power has been evident at this conference.

It comes partly from the party's weakness — if he fails then its position will be perilous indeed — and partly from the belief that he conducted himself so well in the campaign that he is not personally to blame for the defeat. It has been confirmed by the elections to the new national executive committee, and his remarks yesterday about discipline within the party suggest that he will not be inhibited from exercising his authority.

Yet it is one thing to win support in principle for the idea of new thinking. It may be rather different when uncomfortable new thoughts come along. And has Mr Kinnock himself got the stomach for thinking afresh on the most sensitive and critical issue of all both for the party and for him personally: that of nuclear defence?

We shall have to wait therefore to know how far he is willing and able to lead his party. But he sent the right general signals yesterday.

Conference reports by Robert Morgan, John Winder, Anthony Hodges and Peter Mulligan

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Housing White Paper

Government is to end councils' role as large landlords

The end of councils' role as large-scale providers of housing was given in detail in a housing White Paper yesterday. The Government also wants to liberalize the conditions under which private landlords can let their property, in the hope that many new dwellings will become available for letting. But the rights of all existing tenants are to be protected. ***David Walker, Public Administration Correspondent,*** *describes the main points of the paper.*

The Government yesterday proposed the deregulation of private renting and the ending of the local authorities' role in England and Wales as large-scale landlords.

The White Paper, *Housing: The Government's Proposals*, declared the Government's objectives to be: reversing the decline of rented housing; giving existing council tenants a choice of landlords other than local authorities; keeping up the momentum that has given the United Kingdom one of the world's highest proportions of owner-occupiers and ensuring public spending on housing is targeted better on disrepair in both the public and private sectors.

An innovation is to be the establishment of "housing action trusts" which will be empowered to take over all or part of an inner city council's housing, refurbish it, then sell it or pass it to another landlord such as a housing association.

No changes are to be made in the mortgage tax relief given to owner-occupiers in spite of calls for its abatement from both the right and the left.

A result of the Government's plans is that rents will rise across the board. Housing benefit, payable to tenants on low income, will, the White Paper implies, have to rise as well.

The Government's ambition is partly negative: to end the predominance of councils in the rented sector. "Too much preoccupation since the war with controls in the private rented sector, and mass provision in the public rented sector, has resulted in substantial numbers of rented houses and flats which are badly designed and maintained and which fail to provide decent homes."

It is also positive. "A more pluralist and more market-oriented system will ensure that housing supply can respond more flexibly to demand, will give the tenant wider choice over his housing and will allow greater scope for private investment and more effective use of public money."

The Government proposes for **owner-occupiers**:

- The extension of Right to Buy. At present, council tenants' discount is limited on recently built properties. This restriction will be scrapped.
- Home improvement grants to owner-occupiers will be reorganized. One result will be that home-owners awarded a grant will have to pay it back if they sell their properties within three years or if the sale price exceeds a certain figure. The Government wants councils and housing associations to set up schemes through which, say, an elderly owner-occupier might be helped to effect repairs.

The White Paper's plans for **private landlords and tenants**:

- No wholesale abandonment of the restrictions on the market in rental housing; the rent officer system will continue; all existing private sector tenants are to have their rights protected and should experience no change until their tenancy ends.
- To prevent landlords winkling out existing tenants in order to re-let their property at higher rents, a new offence is to be catalogued where the landlord harasses the tenants knowing that his actions are likely to lead the tenant to leave. At present, the proof needed is that the landlord intends to get the tenant to go. The Government also wants to strengthen the civil law to enable tenants who have been evicted illegally or forced out by harassment to sue.
- New lettings by landlords to be either (a) "assured tenancies" with rents freely negotiated between landlord and tenants, but with security of tenure protected or (b) "shorthold tenancies" with no security beyond the period of the lease, but with the tenant able to apply to the Rent Office to register the rent. The Government envisages that assured tenancies will bring in many new landlords who will not, as at present, have to be vetted by the authorities before they can let.

For **housing associations**, the White Paper says:

- Government grants are to be cut, forcing them to go to the City and financial institutions for loans. Rents for housing association tenants will in future be higher; new lettings will be as "assured tenancies", described above.
- They will move into council estates, taking over the ownership and management of council properties where tenants wish it.

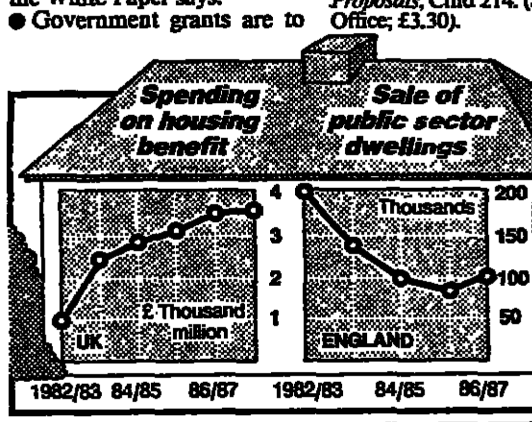
For **local authorities**, the plan is:

- A considerable reduction, in the long run, in their role as landlords to 4½ million households, where 13 million people live. Meanwhile, they will be expected to run their housing more efficiently, and put more money into schemes to improve the physical condition of their stock. There may, the White Paper hints, be some lightening of the restrictions on councils' ability to re-cycle the proceeds from the sale of their housing to tenants.
- Council tenants will have the right to change the freehold of their property to another landlord, whether private sector or non-profit housing association.

The Government plans to establish **housing action trusts**:

- Modelled on the urban development corporations, they would be Government-appointed bodies with the power to take over council housing. No details are given of how many are to be set up, or their total expenditure. They will promote the growth of tenant co-operatives and try to motivate people to take more responsibility for their housing.

Housing: The Government's Proposals, Cmd 214. (Stationery Office; £3.30).



The Geneva experts: Signor Osvaldo Patrizzi, Mr Pal Szigethy, Dr Géza von Habsburg, Mr Georges de Bartha, Mr David Feldman and Mr Ian Blowfield

Hapsburg archduke challenges the art world

By Sarah Jane Checkland
Art Market Correspondent

The House of Habsburg rises again on November 7, in the form of a new auction house in Geneva run by Archduke Géza von Habsburg, great great grandson of the Emperor Franz Josef.

Gone are the days of laying low entire kingdoms: these conquerors are aiming at the art collector.

As the glossy brochure says, he or she is "now offered an alternative to the English auction houses that have monopolized the market since the beginning of the nineteenth century."

This ambitious venture entails the combined forces of the archduke, who was head of Christie's Geneva from 1966 to 1984, and David Feldman, an Irish entrepreneur with a string of record prices to his name for his postage stamp sales in Geneva. He made the *Guinness Book of Records* for one that fetched $1 million.

Auctioneers are never ones to deny the persuasive powers of a name, (Phillips has just announced that the archduke's cousin, Maria von Habsburg, will represent it in Portugal).

But the auctioneer archduke insists that his expertise is what counts. "I am the only one who is artistically-minded among the 250 Habsburg males living today.

"David Feldman is a brilliant financier" the archduke, who calls himself Dr Géza and is nicknamed the Great Geezer in the trade, says.. "He contacted me in Palm Beach last year, and said: 'I have been dreaming of building up a major auction house, will you join me?'."

The effect of Feldman's financial genius seems to have been to complicate definitions. "Our philosophy is to provide a comprehensive service for the collector," Mr Feldman says. "We will give extensive advances; we will act like bankers. We will be half way between auctioneering and dealing." Asked whether this will confuse their obligations to the buyer (dealers have to give refunds if they sell a fake; auctioneers do not), he says: "We will give a five year guarantee. If we sold a fake we couldn't get away with it. There is much more surveillance of the auctioneers here compared to Britain." *(Photograph: Graham Wood).*

Saleroom, page 18

Roads report

Lorries cause £600m damage a year

By Martin Fletcher, Political Reporter

Heavy lorries, many overloaded, are causing at least £600 million in damage to roads and bridges each year, a report said yesterday.

Although the Government has been aware of the growing problem for nearly 20 years the Department of Transport had failed to adopt obvious measures to alleviate it, the report by the independent National Audit Office said.

It also said that nearly a quarter of the 55,000 bridges on Britain's smaller roads may be too weak to take safely the heaviest lorries, and that to strengthen them would cost between £600 million and £700 million. Preliminary estimates indicated that a further £150 million needs to be spent on bridges on major roads.

The report, which will go to the all-party Commons public accounts committee, says the increased maximum weight limit of 38 tonnes introduced in 1983 has bought benefits through reduced haulage charges, but that damage to roads and bridges amounts to more than £600 million a year.

Further unquantified damage is caused to buildings by vibration, and to underground pipes and installations. British Gas alone spends £195 million a year on mains repairs, and attributes a third of these to heavy traffic.

The audit office says £100 million could be saved through fitting heavy lorries with improved suspension systems.

The Department of Transport has known this since the early 1970s but has done little about it. Six years after an independent inquiry called for government action, a research programme was finally begun last year.

The audit office also points to the lack of reliable surveys by the department on the extent of overloading, but believes this could be causing £50 million of damage annually. Surveys suggest that up to 22 per cent of lorries exceed the limits.

The report laments the lack of a national enforcement strategy against overloading. It says the department's programme for the installation of "dynamic weighbridges" which allow a vehicle to be weighed while moving is five years behind schedule, and that only 75 per cent of those that have been installed are operational.

Little use is made of road sensors which have been widely available for years, and the average fine of £129 for overloading has little deterrent effect when a contractor can make an extra £10,000 from running a 38-tonne lorry 10 per cent overloaded for a year.

Further considerable savings could be achieved if the "damaging power" of heavy vehicles was more accurately assessed. The need for more and better data had been recognized for 20 years, the report says, yet research was being hampered by "minimal resources".

In 1982 the department restructured road tax to encourage hauliers to use less-damaging vehicles, however this has had little effect.

The report concludes that "despite the concern that has been expressed about heavy lorries over the last 20 years, there are still significant gaps in what is known about their adverse effects or what can be done to contain or reduce them".

Research had too often been postponed or curtailed. However substantial savings could be achieved if the enforcement authorities took full advantage of technology and if hauliers were encouraged to use less damaging vehicles.

"Much remains to be done in carrying out essential research, and developing and exploiting new ideas. The potential return is considerable."

The Road Haulage Association yesterday agreed that stricter enforcement was needed to prevent deliberate overloading.

However, the association claimed that a lot of overloading was accidental because of the problems of checking. It is campaigning for a defence of due diligence in cases that reach court.

Department of Transport — Regulation of Heavy Lorries. National Audit Office (Stationery Office: £10.60).

Tax drive comes unstuck

Emergency measures had to be taken yesterday when a van being used to launch a car tax campaign by police and the Department of Transport was found without a tax disc of its own.

The van carried a huge placard with the slogan: "Check that your vehicle is taxed. Don't risk a heavy fine." Its illegal state was noticed at Gwent police headquarters in Cwmbran where the government campaign was launched.

Officials had to go to a post office to get an emergency disc covering the van until the end of the month. The penalty for failing to display a disc is £100.

The Department of Transport said: "Everyone is highly embarrassed about this. The vehicle had been taxed but for some reason the disc was missing from the windscreen."

Jobless lose tea centres

The Conservative-controlled Berkshire County Council plans to close three centres for the unemployed in Reading, Newbury, Slough and Bracknell because councillors say they are no more than coffee and tea bars.

They were set up in 1982 to give the unemployed a place to discuss their problems but the council says the £51,000 annual grant could be better spent on job training and other schemes.

Mayor resigns over charges

The mayor of Cambridge resigned yesterday after being charged with five indecency offences. Mr Terry Sweeney, a Labour councillor, aged 46, of Brampton Road, is to appear before magistrates on Monday, October 26.

In a statement he said: "I have resigned the mayoralty to allow me to concentrate on defending myself".

War honour

The name of an Army NCO who died in Northern Ireland 14 years ago when his car was bombed by the IRA has finally been added to his village's war memorial. Sergeant Freddie Drake, aged 25, of Mundford, Norfolk, was killed in Co Armagh in May 1973. His family delayed adding his name to the memorial for fear of reprisals.

Special graffiti hearings

By Craig Seton

A special court is to be held in the West Midlands after police traced gangs of graffiti artists who are thought to have damaged buses in Birmingham.

Sixty-one people, aged from 14 to 24, will face charges at the court in Solihull on November 10 of criminal damage.

Many of those arrested during the two-month police operation were traced after officers identified special "tags" or nicknames sprayed on the side of buses operated by West Midlands Travel.

Vandalism on the city's 1,600 buses cost about £1.4 million last year.

Superintendent Richard Fowler, of Acocks Green police, said graffiti vandals were a new social problem in Britain.

"They tag buses to identify their territory," he said.

"Sometimes you can get as many as 10 working on one bus in a garage. Just as a plague of locusts can strip a field in minutes, they can cover a bus, the roof, the side panels, inside, on the seats, everywhere, in minutes.

"They use spray cans because they are so quick. When they get time to work on the wall of a factory, they can be quite artistic, but it is still vandalism."

Inner city district strives for new life

By Craig Seton

An ambitious inner city campaign starts today to transform the image of the Balsall Heath area of Birmingham as a derelict, red light district overrun by prostitutes, pimps and kerb crawlers.

At a launch party for residents, local businessmen and councillors tonight, a firework display will spell out the word "Aspire", the new motto for the Balsall Heath is Beautiful Campaign.

At its heart is a project started in Balsall Heath, a multi-ethnic area, 15 years ago, long before inner city renewal became politically fashionable, and which unashamedly preaches the kind of self help of which Mrs Margaret Thatcher approves.

The St Paul's Community Project has struggled to overcome the blighted image of Balsall Heath, where unemployment reaches 40 per cent, and promote the district as a "village" community capable of its own regeneration without the help of massive government funds..

The project now runs its own daily nursery school for 50 children, an independent secondary school for 30 pupils with educational difficulties, a city farm which sells produce to local shopkeepers, a community newspaper and a resource centre designed to prepare local youngsters for the jobs market.

Last year the group held a conference on ways to campaign for houses to be renovated rather than knocked down, areas to be cleared of rubbish, green spaces to be created, local businesses encouraged and for more professional people to be attracted to the area.

The project, which operates as a charity, has a full-time staff of 28 and runs on an annual income of about £330,000 70 per cent of which comes from the city council. The rest is raised locally or through charities.

Its activities are overseen by a board of local people, 50 per cent of them from the mainly Asian ethnic groups.

Dr Dick Atkinson, aged 49, the director of St Paul's and a former sociology lecturer at Birmingham University, said: "Money is important, but it is not the only answer for the inner cities. In that respect Mrs Thatcher is right.

"If you keep throwing money at the problem, some of it will go down the drain. If you use it sensibly, you will need less of it."

Dr Atkinson said Balsall Heath was identified in the 1981 census as being in the worst 2 per cent of deprived areas in Britain.

Since then local people of all races had come to believe that Balsall Heath could be a pleasant place in which to live.

Official's expletive not deleted

Members of a local authority were astonished when they read council minutes and found their business described as "bloody boring".

The comment was made by an officer dictating a repetitive minute for the agenda of a meeting of the leisure services committee of Mansfield District Council in Nottinghamshire.

It reads: "Resolves that under the provisions of Section 100 (A) (4) of the Local Government Act 1972, the Press and public be excluded from the meeting for the following item of business by reason of the likely disclosure of exempt information as defined in paragraph 8 of part 1 of schedule 12a of the said Act. How bloody boring."

Yesterday, after the embarrassed official apologized, the council said: "He happened to dictate what he thought to his secretary and it has come through on the agenda. In the pre-agenda meeting everybody took it in good heart but it was supposed to come off afterwards. Unfortunately, it has gone for full circulation."

Currie urges company chiefs to check their drinking

By Thomson Prentice, Science Correspondent

Business executives who drink in the boardroom were criticized by Mrs Edwina Currie, Parliamentary Under Secretary of State for Health, and others at a conference on alcohol and drug abuse yesterday.

The executives who decide what policies on alcohol their companies should adopt should look at their own drinking habits as well as those of their employees, she said.

Mrs Currie was supported by Lord Ennals, former Labour secretary of state for social services. He told the conference: "I am horrified at the number of highly placed executives I see drinking away at lunchtime when they should have three or four hours more work to do.

"There is a lot of hypocrisy and we should look as carefully at the members of the board as at any member of the workforce."

Another expert on alcohol and drug abuse, Mr Hugh Dufficy, said at the conference in London: "Most of the bars in the City are full at lunchtime and there is a vast amount of alcohol being thrown down throats. But we all know the City doesn't close at midday."

Britain spends more than £35 million a day on alcohol consumption, but the annual cost to the country of alcohol abuse has been estimated at £1,680 million in sickness absence, hospital treatment, unemployment and premature death.

An increasing number of companies are introducing policies to help their employees avoid drug and alcohol problems. Mrs Currie said: "It is the responsibility of companies to take preventive measures.

"Key employees in positions of crucial importance to the company are often those who are affected. It is a myth to think that drug misuse is confined to young people.

"A sensible policy is one in which the needs of the company, the needs of our country to have a strong economy with competitive businesses and industries, and the needs of the individual all should be taken into account.

"A company should be a caring and responsible employer, not just a punishment agency if someone is caught abusing drink or drugs."

She added: "It will do no harm for members of the board who are deciding alcohol policies to look around the boardroom first."

Mrs Currie defended the Government's plans to extend licensing hours in England and Wales to an all-day opening basis similar to that in Scotland. But Lord Ennals said he would vote against such legislation when it came before the House of Lords.

"We take the view that whatever the circumstances in which alcohol is available, individuals are more likely to take a sensible attitude if they are provided with information about what alcohol does.

"All the legislation in the world is not going to stop someone destroying himself."

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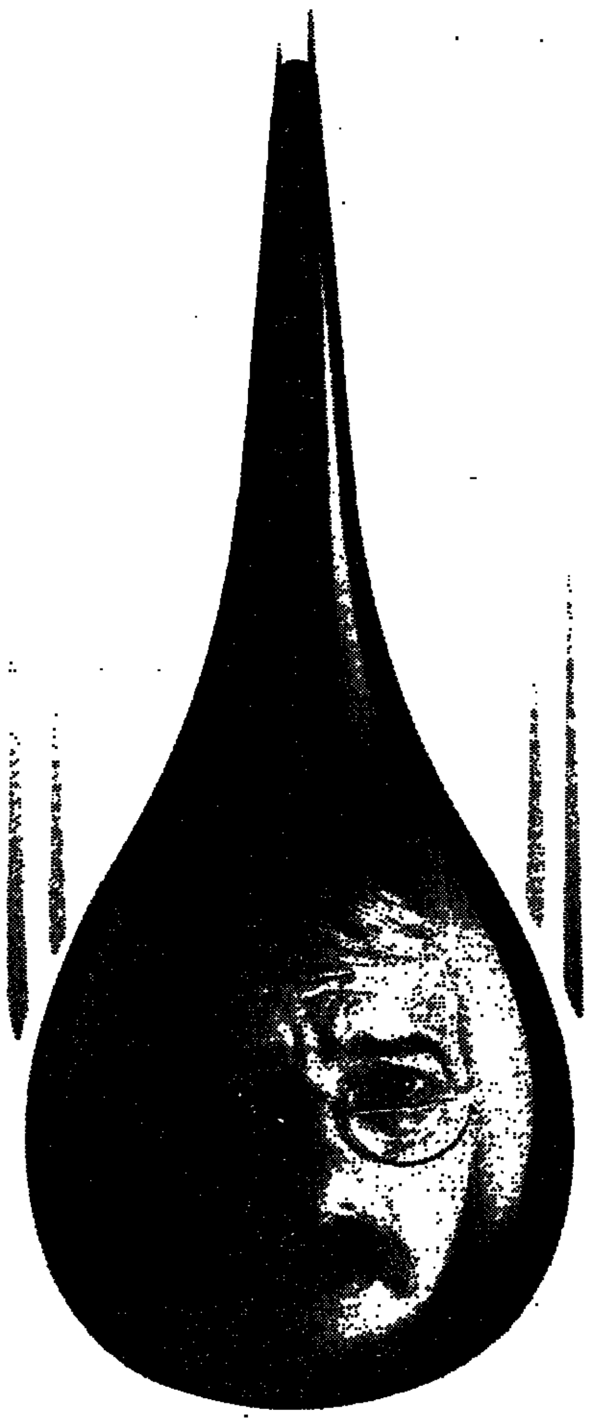
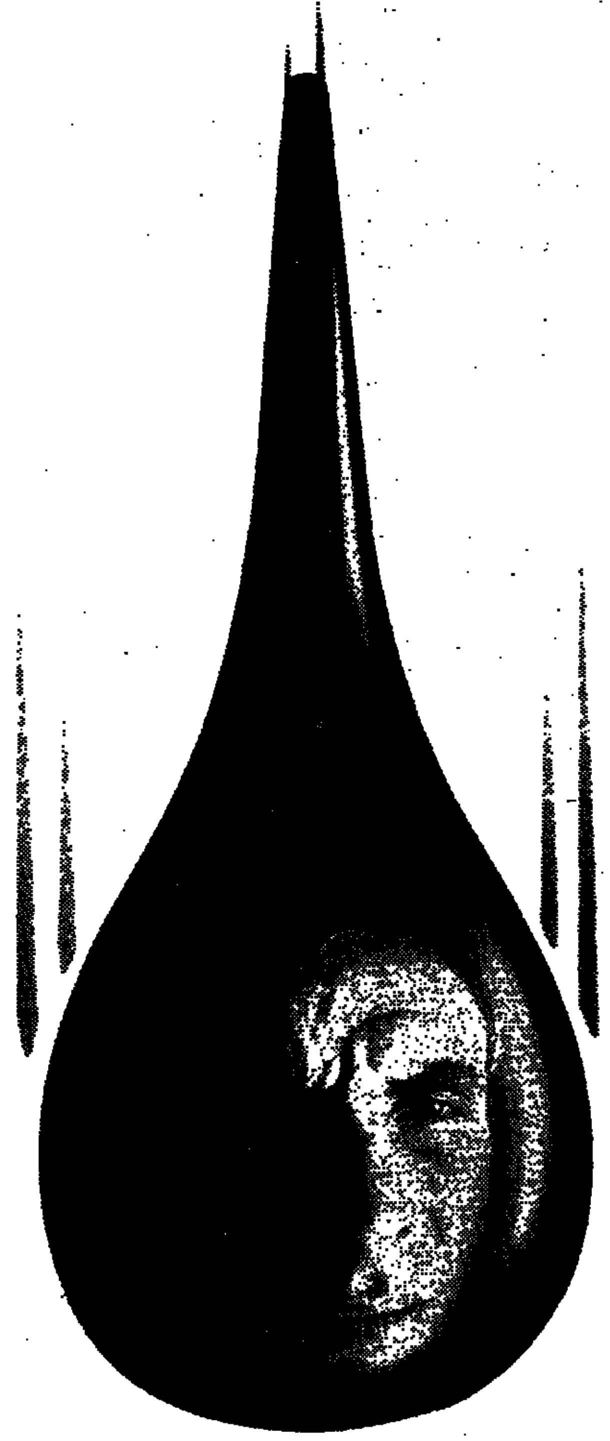
HOW MANY DRIPS DOES IT TAKE TO RUIN YOUR COMPANY?



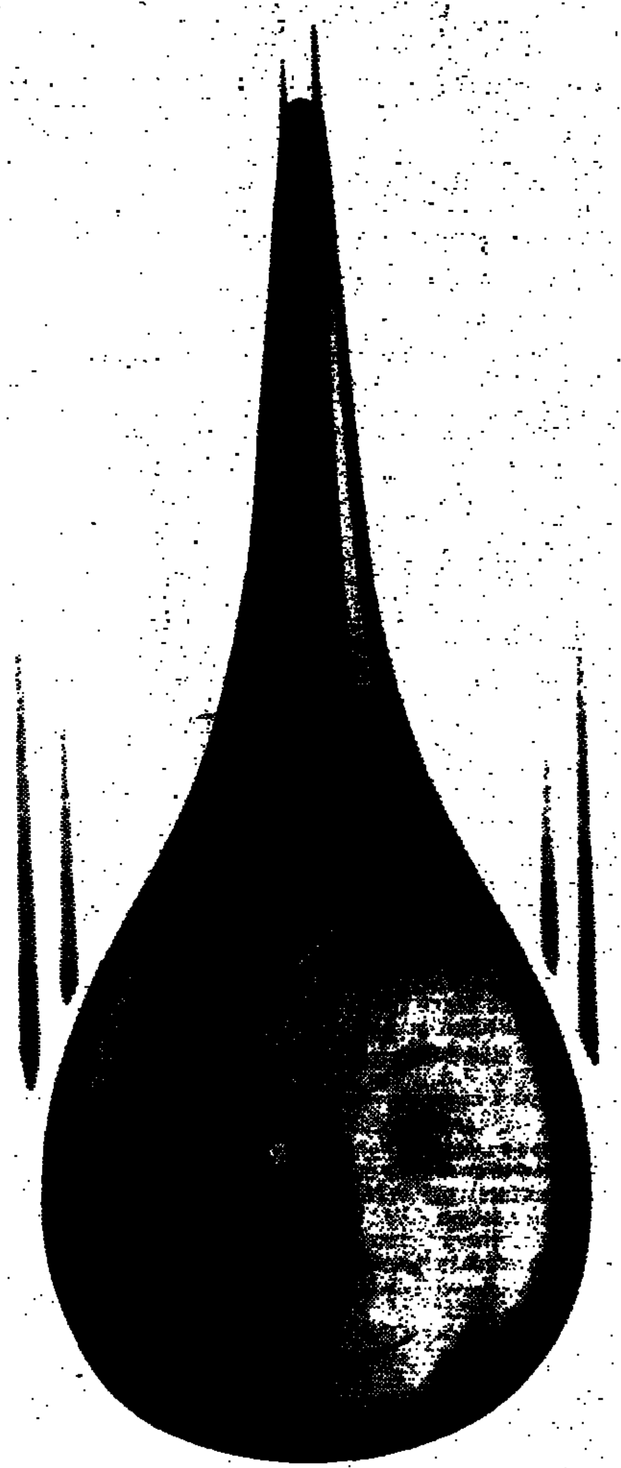
PRODUCTION DIRECTOR

As long as he gets his products out the door, he doesn't care how much energy disappears through the roof.



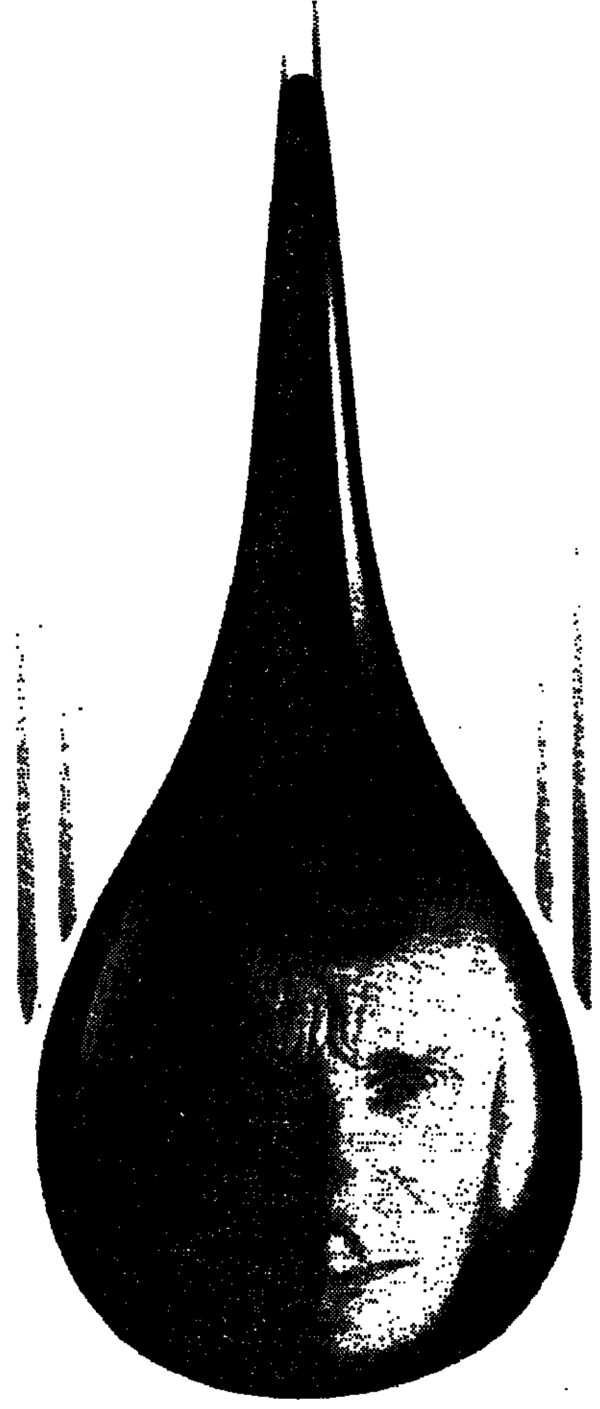
MARKETING DIRECTOR

He sees his responsibilities as either above the line or below the line. On energy costs, he simply draws the line.



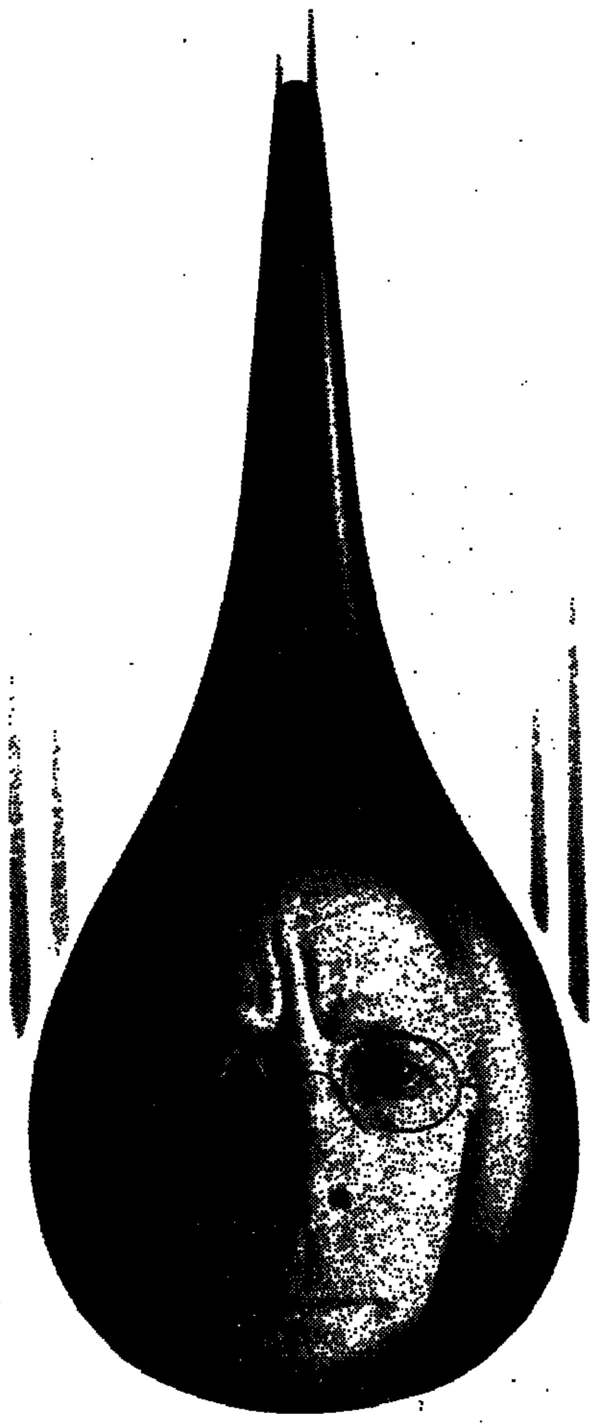
HEAD OF PERSONNEL

She has enough on her plate keeping up with interviews without worrying who leaves the lights on.



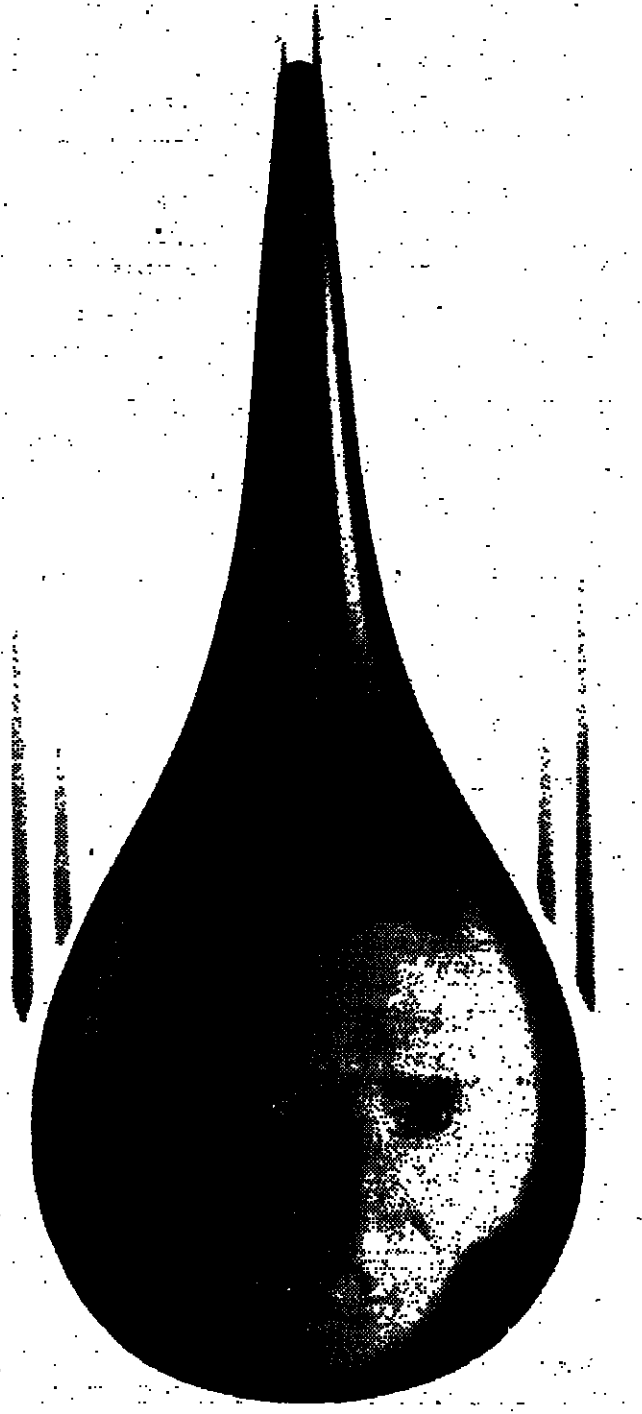
EXPORT SALES DIRECTOR

He's so busy unravelling the mysteries of the Far East, he can't see that energy costs are stitching him up at home.



FINANCIAL DIRECTOR

He's more concerned about the staff's petrol bills than the company's fuel bills. What he needs is a kick up the bottom-line.



MANAGING DIRECTOR

With so many priorities, he's more concerned about wasting his own energy than the company's.

With energy inefficiency costing British industry £1.5 billion a year, no senior manager can afford to leave the problem to someone else. **Call the Monergy Hotline on 0800 234 800.**

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WORLD SUMMARY

Hawke defeated on identity cards

Canberra (AFP) – Mr Bob Hawke, the Prime Minister of Australia, suffered a major defeat yesterday when he announced that the Government had abandoned plans to introduce a national identity card.

The controversial legislation for the Australia Card came unstuck over a technical loophole discovered by the opposition Liberal and National parties. The decision to scrap the plan was taken at a lengthy Cabinet meeting here. Mr Hawke said the Government would examine the use of the existing tax-file numbering system as part of a package of measures to crack down on tax cheating and welfare fraud.

The Opposition and Australian Democrats last week sounded the death knell for the identification scheme by declaring they would join forces in the Senate to disallow regulations that fixed the card's starting date.

60,000 in march

Manila – Some 60,000 people marched through Manila yesterday in the funeral procession of Lean Alejandro, a young left-wing leader assassinated 10 days ago (Humphrey Hawksley writes).

The demonstration was the biggest in the Philippines since the funeral of Rolando Olalia, another left-wing leader murdered last November, and indicates that in the increasingly polarized political spectrum the left can mobilize impressive mass support. Mr Alejandro, aged 27, general secretary of a left-wing group of organizations known as Bayan, was shot dead near his office. The killers are still free.

Sri Lanka council

Colombo – President Jayewardene of Sri Lanka yesterday announced 11 of 12 members of the interim adminstrative council for the Northern and Eastern provinces (Vijitha Yapa *writes*).

Included are seven nominees of the main guerrilla group, the Liberation Tigers of Tamil Eelam, and two members of the moderate Tamil United Liberation Front. Two Sinhalese, Government nominees were also announced. A Muslim member will be appointed *later. The move* was forced when the Tigers started a disobedience campaign two weeks ago and one member fasted to death.

Athens pollution alert

Athens – Pollution levels in Athens soared past EEC safety levels yesterday and more than 100 people were taken to hospital suffering from breathing problems (A Correspondent writes).

Greek radio warned Athenians to avoid walking around the city centre where the smog cloud was thickest. Exceptionally hot and humid weather is blamed for keeping pollution high for the past week. Temperatures in the 90s are well above the seasonal average.

Faint hearts

Stockholm (AP) – Most of the 50 women due to socialize with bachelors in the Arctic town of Payala during "Romp Week" have backed out in the glare of international press coverage.

When the bus arrived in Payala, after a day-long ride from Stockholm, there were just 16 women, only nine of whom had actually come to meet the bachelors. The rest were journalists. Jean Dawson, from England, did go, but even she feared it would feel "like being in the zoo".

Hirohito cleared

Tokyo – Emperor Hirohito walked around his hospital room yesterday as his doctors announced that tests had found no trace of cancer in his pancreas (David Watts writes).

The doctors, however, said tissue taken from the pancreas was scarred but could offer no explanation beyond the acute pancreatitis from which he is suffering. The Emperor has been able to eat some soup and juice, the Imperial Household Agency reported.

$78 million for model

A New York jury has awarded Marla Hanson, a model, $78 million (£47.5 million) damages after her face was permanently scarred in a razor attack. Her lawyer said Miss Hanson (left and right, before the attack and after it) would probably never see the money because her three attackers, who were jailed, were broke. The jury said they wanted to award Miss Hanson more "but we wanted to be realistic".

French magistrates face tough time in the dock

From Philip Jacobson
Paris

Not before time, many French believe, France's magistrates are threatened with fundamental reforms to a legal system that has given them the reputation of being the most powerful figures in the country.

With the right to order arrests, detain suspects at length before trial and release them without a hearing, the 552 *petits juges* have been accused of being too young, too inexperienced and too fond of the *limelight at the heart of criminal* cases.

Aware of public concern that more than 30 per cent of those held in France's crowded jails at any given time are still awaiting trial (compared with fewer than 20 per cent in Britain), the energetic French Minister of Justice, M Albin Chalendon, is intent on reining in the investigating magistrates. In a television interview on Monday night, he outlined the speedy "revolution" he envisages. His proposals, which may go before the next session of Parliament, hinge on removing, or greatly restricting, their power to keep people behind bars while their *often* leisurely investigation proceeds.

"I am well aware that this will come as a shock," M Albin observed. But what else could be done with a system that laid such heavy responsibilities upon the shoulders of magistrates "who are virtually straight out of school?"

That must have been music to the ears of the controversial Parisian lawyer, *Maître Jacques Vergès*, defender of Klaus Barbie and the Lebanese terrorist Georges Abdullah, who was convicted of planting bombs around the capital. Just the other day Maître Vergès joined the team representing the so-called "*Fiend of Nancy*" whose case is currently enthralling connoisseurs of the gruesome. For two years, Madame Simone Weber, a diminutive *56-year-old widow from this bleak* city east of Paris, has been in custody charged with two murders.

With its customary freedom, the French popular press has practically convicted her already of taking a chain saw to the body of an *unfaithful* lover and distributing his remains in places unknown.

Undaunted by the subsequent discovery of remains bearing certain similarities to the missing man and other unhelpful forensic evidence, Maître Vergès is accusing the investigating magistrate in charge of having already selected Madame Simone as the murderer "and now he's looking for the crime". Not only is there no proof that the limbless, headless, torso is that of her former lover, he maintains, but it cannot even be established that he is *actually* dead. "*There is a grave error* of justice in process here in Nancy."

Perhaps only the turbulent Maître Vergès would adopt Madame Simone's case as a stick with which to beat the system of *petits juges*. Yet here we have a grandmother, with*out any prior criminal* record, who has protested her innocence adamantly from the start and is, by any standards, being prejudged in the press.

Police union threat to kill Eta terror suspects 'like rats'

From Richard Wigg, Madrid

The Spanish policemen's union SUP, the largest in the force, has publicly threatened not to hand over suspected Eta terrorists to the courts for trial in future, but to shoot them "like vile rats".

A tense situation has often existed when policemen, who usually come from other parts of Spain, are *killed* by Eta members in the Basque region, with the Spanish Government accused of failing sufficiently to protect the police.

This time, the regional *branch of the police union has* issued a public statement following Sunday's car-bomb attack in San Sebastian, for which the Basque armed separatist organization has claimed responsibility. One policeman was killed and four colleagues were injured seriously when they were riding in a police van.

Taking the form of an "open letter to the terrorists", the union declared: "If the police, whom you call assassins, let themselves react with the blood to such a horrible event, there would be no need to put you before the courts and you would receive what you deserve." The statement ended by asserting that Eta's commandos were "demand*ing at the tops of their voices* to be killed off like vile rats".

The statement, which clearly embarrassed the Government, came just as the Madrid High Court this week began a series of major trials of suspected Eta separatists.

The most serious case begins today and involves three men and five women, all alleged members of Eta's Madrid commando arrested in January. The prosecution is *demanding a 34-year prison* sentence each for seven of the accused. There is no death penalty in Spain.

Strict security precautions are already in force around the court, and more than 1,000 police are on special alert against the possibility of an Eta attack during the trial.

The Madrid commando, one of Eta's most lethal, is accused of at least 20 deaths in the Spanish capital over an 18-month period, including nine Civil Guards who died in a car bombing last July.

More than 1,000 people turned out yesterday to the *dead policeman's burial* in Badajoz, southern Spain. Sènor Jose Rodriguez, the Director General of the national police, appealed for "cool heads and reason" to prevail when questioned about the police threats.

Sènor Jose Barrionuevo, the Interior Minister, told Parliament yesterday that the level of Eta attacks had now been "stablized", but the use of the car bomb has resulted in more victims. So far this year the death toll is 31, four of them policemen.

***Tibetan refugees at a demonstration yesterday* in New Delhi shouting slogans against China after the execution of two Tibetans. China has denied foreign reports that Tibet has 80 prisons with thousands of inmates, most of them political prisoners (Robert Grieves writes from Peking).**

"Tibet has one prison and two labour camps with 974 inmates in total," the President of Tibet's Higher People's Court was quoted by *the New China news agency as saying*. He gave figures which inferred that only 27 of those were political prisoners.

Amnesty International, the London-based human rights organization, says there are at least two prisons in Lhasa alone.

Western estimates of the number of prisoners held in Tibet and neighbouring Qinghai province vary widely from 300,000 to around 500,000.

Book's claims attacked

'Terrible secret' of Reagan's health disputed by doctor

From Christopher Thomas, Washington

President Reagan's former physician yesterday strongly disputed a detailed account of the "terrible secret" of his patient's poor physical and mental state when he returned to the White House after an assassination attempt in 1981.

Mr Bob Woodward, senior investigative reporter for *The Washington Post*, claims in a new book that when Mr Reagan returned to the Oval Office he was able to work or remain attentive only an hour or so a day. Aides began to consider the possibility that his would be a crippled presidency.

Dr Daniel Ruge, who retired in 1985 as Mr Reagan's physician, broke his own strict rule of never discussing the President's health to insist: "I never saw anything like that. It's certainly news to me, and I was there most of the time. It's *not true*."

The White House also took issue with the assertions in the book, *Veil: The Secret Wars of the CIA*, saying that Mr Reagan had "recovered rather quickly" from the wound.

Dr Ruge, at his home in Denver, Colorado, rejected Mr Woodward's assertion that the President was weak and dis*oriented*. "Obviously, there were times immediately after the shooting that we were worried. After all, the intent was to kill him, wasn't it?

"He got shot in the lung. He's entitled (to a recovery) as much as any other patient. We're not talking about a scratch on the face. He was shot."

***Dr Ruge* said that Mr Reagan had been able to do official business in hospital.**

Mr Woodward, who with Mr Carl Bernstein was responsible for most of the Watergate exposures which *eventually brought down* President Nixon, yesterday stood by his claim in *Veil* that he interviewed Mr William Casey, then the Director of the Central Intelligence Agency, shortly before he died.

But a doctor familiar with Mr Casey's condition insisted yesterday that such an interview would have been medically impossible. The doctor, whose name was not revealed, told *The Washington Times* that Mr Casey suffered from a severe speech disorder and was unable to hear or speak when Mr Woodward claimed to have questioned him.

According to the book, Mr Casey acknowledged in the interview that he knew about the illegal diversion of funds to the Nicaraguan Contras from profits derived by selling arms secretly to Iran.

***Mr Caspar Weinberger*, the US Defence Secretary, said yesterday that he did not believe Mr Woodward could have had a sick-bed interview with Mr Casey.**

The former CIA chief suffered *a brain seizure on* December 15 and had surgery to remove a large brain tumour three days later. In January his condition gradually worsened into a severe form of aphasia which left him unable to understand or reply to questions, the physician said.

Swedish court asked to give Hayward stiffer sentence

From Michael McCarthy, Stockholm

Simon Hayward, the Life Guards captain sentenced to five years in prison by a Swedish court last month for drug smuggling, should receive an even longer sentence, the prosecution demanded when his appeal opened yesterday.

The hearing, before the Swedish High Court here, is taking the form of a new trial of the allegation that Hayward, aged 32, was aware of the 110 lb of Moroccan cannabis, valued at £500,000, hidden in the Jaguar car of his brother Christopher, which he drove in March from Spain to Sweden.

Mr Ulf Forsberg, the prosecutor, asked for the stiffer but unspecified sentence in an initial part of the hearing, which was held in camera. Hayward's Swedish lawyer, Mr Tom Placht, is asking that the verdict be overturned.

Hayward has always protested his innocence, claiming that he was duped by his brother, who *had set himself* up as a drug smuggler in Ibiza and has since disappeared. Hayward is still in the Army pending the outcome of his appeal. Last week he received a letter of support signed, among others, by the current commanding officers of both the Life Guards and the Household Cavalry.

Yesterday he sat impassively as Mr Forsberg again outlined the case against him. A few feet away sat his girlfriend, Miss Sandra Agar, and her father, and Mr John Gorst, the Conservative MP for Hendon North, who has taken a close and critical *interest in the case. Hayward's* mother, Mrs Hazel Hayward, is in Stockholm but was not allowed into court because she is to be a witness.

Mr Forsberg told the court that the ambush by the Upp*sala Drugs Squad in the small* town of Linskjoping which trapped Hayward and the load of cannabis on March 13 was the result of a telephone tapping operation begun in October last year after Swedish police realized that the drug was being imported into the Uppsala area in increasing quantities.

He told how Hayward had driven with the drugs from Spain to Linskjoping where he met Forbes Mitchell, a Scottish drug smuggler who admitted his part in the conspiracy and was sentenced to seven *years' imprisonment in July*.

Hayward, Mr Forsberg said, had in interrogations and at the previous court hearing given three separate accounts of why and how he had made the journey. "I cannot see how you can find such a person credible," he told the three judges and their two lay assessors.

Mr Forsberg said that he *would be calling at least three* more witnesses to highlight the alleged discrepancies. Another two witnesses he had *called – Detective Inspector* David Morgan and Detective Sergeant Brian Moore, Scotland Yard officers from the National Drugs Intelligence Unit – will not be appearing. Both interviewed Hayward in Uppsala in June and gave Mr Forsberg a statement saying that they believed he was guilty. But Scotland Yard *refused to allow the officers to* testify at Hayward's trial and now, Mr Forsberg said yesterday, a second request had also been refused.

Captain Hayward later gave the court his own extremely detailed account, lasting an hour and a half, of his trip while on leave to visit his brother in Ibiza and his sub*sequent drive to Sweden. He* insisted he believed he was taking the car to Sweden, merely to sell it.

Mr Placht, his lawyer, told the court that Hayward's missing brother had twice in the last week *telephoned their* mother protesting that Simon was innocent, but was still refusing to come forward.

Korean opposition still divided between two Kims

From Gavin Bell
Seoul

South Korea's political opposition is learning, to its dismay, *that with the best will* in the world two into one simply will not go.

A meeting yesterday between its champions, Mr Kim Young Sam and Mr Kim Dae Jung, failed to agree on which of the two should contest the presidential election due to be held by December 20.

The two Kims had pledged to decide on a single candidate *by the end of the month*, but clearly neither is yet prepared to step down for the other.

Mr Kim Young Sam, aged 59, president of the Reunification Democratic Party, said that his rival had declined to *take over the* party leadership in return for ceding the presidential nomination.

Mr Kim Dae Jung, the veteran dissident four years his senior, declared: "It would be a betrayal of popular wishes for me to stay away from the coming *election*."

He rejected the other Kim's argument that his radical image among the military and middle classes would prove a liability, saying: "I am not a radical, but a moderate reformist."

Mr Kim Young Sam says he is now planning a national party convention on October 10 *to nominate a single* candidate. But one aide added: "I think the two leaders practically crossed the bridge of no-return today. We fear the *Kim Dae Jung side will try to* form a new party if he cannot win the nomination at the convention."

The prospect of a divided opposition in the country's first direct election for 16 years is encouraging for Mr Roh Tae Woo, leader and candidate of the ruling Democratic Justice Party.

Yet a shadow has fallen over even his campaign, in the form of Mr Kim Jong Pil, Prime Minister under the *former president*, Mr Park Chung Hee.

On Monday he emerged *from seven years of obscurity* to announce that he was forming a new conservative party, with the evident inten*tion of being its presidential* candidate.

Mr Kim Jong Pil is regroup*ing old-guard politicians from* the Park era, and thus challenging Mr Roh from the right.

A laughing matter for the Duchess of York

The Duchess of York, right, laughing yesterday *during* a tree-planting ceremony at a military base in Vacoas, on the island of Mauritius.

She and the Duke of York also went on a walkabout in Rose Hill Town, greeting a wildly enthusiastic crowd, and then were to look for the Mauritian kestrel, one of the world's *rarest* birds (AP reports). The couple strolled in the streets of the second-largest town on the Indian Ocean island during the fourth day of their tour.

The Duke and Duchess were scheduled yesterday afternoon to go into the island's central forests in *search of* the kestrel, of which only about 10 specimens are believed still alive, under government and World Wildlife Fund protection.

The royal couple are to conclude the public part of their visit *today* by laying the foundation stone of a cardiac ward at the Sir Seewoosagur Ramgoolam Hospital in northern Mauritius.

Hong Kong pressing for polls

From Robert Grieves, Peking

Today marks the end of four *months of often stormy public* debate on the future of representative government in Hong Kong after it becomes a special administrative region of China in 1997.

At issue is whether the territory *should* have direct elections after 1997 and, if so, in what form.

Since May 28 the British colony's 5.5 million people have had an opportunity to comment on a Government Green Paper reviewing the development of representative government and offering possible ways in which a more representative legislature might be further developed.

Among the options offered *by the document are direct* elections for members of the legislative council and a more broadly representative electoral college.

A Government White Paper, summarizing reaction *to the options put forward in* the Green Paper and outlining what steps could next be taken, is expected before the end of the year.

An impassioned campaign by *supporters of direct* elections reached a dramatic climax at the weekend when 10,000 people turned out in Victoria Park to hear 12 speakers argue in favour of their cause. In addition, a manifesto signed by 154 Hong Kong organizations and read at the rally called for at least 20 per cent of the territory's legislators to be directly elected next year.

The pressure for direct elec*tions has become more in*tense amid increasing signs from Peking that the People's Republic will not tolerate a truly democratic form of government in Hong Kong.

The Hong Kong branch of the Bank of China told its 10,000 employees this month to lobby against direct elec*tions*. The *mainland-dominated* trade unions in the colony have long since come out against direct elections.

In June, Mr Li Hou, a senior Chinese government official, was reported by the New China news agency as saying that legislative elections in *1988 would contravene* the spirit of the 1984 Sino-British joint declaration on Hong Kong. Mr Li later denied the statement attributed to him, but said that reforms should wait until the Basic Law, Hong Kong's post-1997 constitution, was drafted.

The Basic Law drafting *committee, which has mem*bers from both Hong Kong and the mainland, has agreed tentatively on a system that features a strong executive and a legislature which has only an advisory role.

Mr Joseph Y.S. Cheng, a political scientist at the Chinese University of Hong Kong, said *in July*: "Peking wants to be in control. This urge to be in full control is so strong that it cannot tolerate genuine independent political forces emerging."

As if to emphasize that point, the New China news agency in Hong Kong, which functions as Peking's unofficial mission to the colony, said this week that it was worried by the Hong Kong Government's present tendency towards decentralization of authority, and was studying the trend.

The polarization between supporters and opponents of direct elections has put the colony's Government in a difficult position. Under the Sino-British joint declaration, Britain is responsible for administering the territory until 1997. The agreement also *stipulates that Hong Kong will* enjoy a high degree of autonomy, and will retain its economic and social systems for 50 years after 1997.

Such conditions make it almost impossible for Britain not to offend Peking, and a significant portion of Hong Kong's population, in its *efforts to maintain* good relations with both.

Sir David Wilson, the Gov*ernor of Hong Kong*, travelled to Peking last week for three days of discussions with Chinese officials on direct elections in Hong Kong.

60 dead in worst Natal flooding for a century

From Michael Hornsby, Johannesburg

The South African Government was poised yesterday to declare the province of Natal a *disaster area as the death toll* in floods caused by the heaviest rain in more than 100 years rose to about 50. Scores of people are reported missing.

Since the spring rains started last Friday, floodwaters have destroyed at least six main road bridges and washed away roads, railway tracks, telephone lines and homes. Dams are overflowing and crops and factories have suffered heavy damage.

Mr Peter Breytenbach, acting Mayor of Durban, described the rains as the worst *disaster* ever to hit the city, which is the country's most important port. Dark-brown seas, discoloured by tons of muddy sediment brought down by swollen rivers, pounded Natal's normally warm and semi-tropical Indian Ocean coastline.

The Durban weather bureau reported yesterday morning that 15.2 in had fallen on the city since Friday, already more than enough to make this September the rainiest recorded this century.

Durban was almost isolated from the rest of the country by *the destruction* of bridges, mudslides on roads and railways and the closure of the city's Louis Botha Airport, which reopened yesterday. The N3, the main road to Johannesburg, was cut in sev*eral places*.

● BOGOTA: Heavy rain has hampered the search for vic*tims of* the avalanche that buried a hillside neighbourhood in Medellin, Colombia's second biggest city, as official estimates of the death toll rose to between 350 and 450 (Geoffrey Matthews writes).

So far 187 bodies have been dug out of the thousands of tons of earth and stones which *slid on Sunday* afternoon down the steep hillside on to 80 squatters' homes in the Villa Tina neighbourhood on the city's east side.

مكتبة امين الاهل

Aftermath of Rabuka's coup

Faltering declaration of Fiji 'republic' adds to confusion

From Stephen Taylor, Fiji

The man they call "Rambo" Rabuka finally came to a packed news conference in a Suva hotel yesterday to declare that there was no alternative to making Fiji a republic, but at the same time to insist that he was not a run-of-the-mill military dictator.

"I don't think I am the kind of coup leader that we have around the world," he said earnestly. "I don't want to be compared with them."

It was hard indeed to identify this chunky soldier, who smiled readily and whose head nodded sympathetically at his interrogators, with an ethnocentric strong-arm movement dedicated to turning back the clock in Fiji, and which would be pleased to see a mass migration of the ethnic-Indian population.

But then it is by no means certain that Lieutenant-Colonel Sitiveni Rabuka is in control of the murky forces represented by the extremist Taukei Movement, or even of the military itself.

When Lt Col Rabuka was asked whether he would use force to remove the symbol of opposition to his regime — Ratu Sir Penaia Ganilau, the Governor-General — he said emphatically: "No, I would not. He is welcome to stay (at Government House). But his authority will not be recognized internally."

The question of force is now being canvassed openly because Ratu Ganilau has told friends and visitors that he will remain at his post. To one friend he said: "I will only leave dead, or in irons." He told another: "They would have to shoot me to get me out."

However presentable a spokesman for treason Lt Col Rabuka might be, his statements yesterday were a mass of contradictions, which in many ways only further muddied the arcane complexities of the Fijian crisis.

He told the news conference that he had not abrograted the Constitution, when on Monday he had told the judiciary and the diplomatic corps that he had done so.

Nor was he clear in his own mind whether he had yet actually "dismissed" Ratu Ganilau both as head of state and head of government.

Similarly, he appeared confused when posed questions that raised constitutional matters — such as the precise status of his regime. At one point he described Fiji as "a *de facto* republic", but then said he was heading an interim administration pending the drafting of a new Constitution that would give Fijians political supremacy.

Amid the confusion and contradictions, the closest to a real definition seemed to come last night in a broadcast by Lt Col Rabuka to the nation which was couched in terms that indicated some attempt at legal drafting.

"I will issue a proclamation declaring Fiji a republic and myself head of interim government," he said. "My intention is that the republic of Fiji should remain a member of the Commonwealth.

"The 1970 Constitution is no longer in force. A new Constitution is being drafted and will be promulgated shortly. In the meantime, orders and regulations will be promulgated by decree."

A host of other tortuously complex negotiations lie ahead.

A principal problem involves the judiciary. Sir Timoci Tuivaga, the Chief Justice, and his fellow judges have said that the military regime has no authority to abrogate the Constitution, and whatever replacement it comes up with will be illegal.

Lt Col Rabuka implied yesterday that some of the judges might accept his plans, but Sir Timoci denied this vehemently. "If the Governor-General falls, we fall with him," he said.

On the question of who would become president of the new republic, Lt Col Rabuka conceded it was unlikely that Ratu Ganilau, or Ratu Sir Kamisese Mara, the former Prime Minister, would consent to serve. Lt Col Rabuka said that the Great Council of Chiefs, a traditional advisory body, might have to be drafted to help to find a president. This is although the chiefs are by no means certain to even approve his plans for a republic.

After the outcry over the detention of about 40 people including British citizens, Lt Col Rabuka told yesterday's conference that he had ordered the release of 13 people.

"It is my intention to release the rest when the time is appropriate. I give you my assurance they are being very well looked after," he said.

He felt the reaction to the coup of Britain, Australia, New Zealand and the United States showed a lack of appreciation of Fiji's needs.

"We have been a good member of the Commonwealth, we have paid our dues. And if it takes a minor incident, which has been executed in the interests of the indigenous people — if it takes only that to get us expelled, then perhaps it is not worth being in the Commonwealth."

Unofficial channels give High Commission news

By Andrew McEwen, Diplomatic Correspondent

Mr Gyani Nand, Fiji's acting High Commissioner in London, heard of Lieutenant-Colonel Sitiveni Rabuka's intention to declare a republic from the radio at 7.30 am yesterday morning. No word of it reached the High Commission directly from Suva.

Mr Nand and his colleagues have been obliged to take a back seat throughout the crisis, unable to carry out a full diplomatic role.

Since Friday only one communication from Suva has reached the High Commission, and it only implied that the Secretary for Foreign Affairs in the Fijian capital was awaiting clearance to report on the situation.

The military authorities have made no move to use the diplomats to communicate with Whitehall and Buckingham Palace. Lt Col Rabuka may be waiting to consolidate his control over the civil service.

Foreign Office contacts with the coup leader have been made through the British High Commission in Suva.

A paradise haunted by the past

By Michael Dynes

The decision by Lieutenant-Colonel Sitiveni Rabuka to sweep aside the Constitution established after Fiji's independence in 1970, abolish the post of Governor-General, and formally declare Fiji a republic, will not only sever a 113-year-old link to the British monarchy and but may also condemn the Pacific paradise to the kind of internecine communal conflict from which it was plucked more than a century ago.

Fiji, composed of some 800 islands, islets, atolls and reefs, was first discovered by Europeans when a Dutch expedition led by Captain Abel Tasman sighted it in 1643. The islands were also visited by Captain Cook, in 1774, but not explored in detail until Captain Bligh arrived in 1789.

> ◖ Vicious trade in rum and muskets prevailed ◗

Europeans began to arrive in large numbers in the early 19th century, spurred on by the enormous profits to be made from trade in sandalwood, an indigenous evergreen prized for its rich aromatic oil which was widely used in perfumery.

Along with the traders came a motley assortment of deserters, sailors, adventurers and missionaries, few of whom could resist the temptation to become involved in local tribal animosities. Firearms were introduced to the native Melanesians, whose numbers were being depleted by European diseases, and a vicious trade in rum and muskets became the order of the day.

By the middle of the century, tribal infighting, including widespread cannibalism, reached such proportions that Chief Thakombau, who had gained ascendancy over a large part of the territory, appealed for British protection. The British at first refused but finally accepted his offer of cession, and on October 10, 1874, Fiji was proclaimed a British possession.

While the British credited themselves with bringing order to chaos, they also laid the foundations for Fiji's present racial tensions by importing indentured foreign labour. The first boatload of 498 indentured Indians arrived in May 1879. During the rest of the 19th century, Indian labourers were brought to the islands in ever greater numbers to work the sugar plantations and copra industries.

By the turn of the century, Indian migrants and their descendents outnumbered the indigenous population. Hard-working and industrious, the ethnic Indians also gradually gained control over most of Fiji's economy. But discrimination in political representation and land ownership was largely effective in maintaining native Fijian political control.

Following the London Constitutional Conference between leading Fijian and British Labour politicians, Fiji became independent on October 10, 1970, 96 years after the orginal Deed of Cession. Fiji also became a member of the Commonwealth and of the United Nations.

Under the new Constitution, an innovative electoral formula was adopted designed to ensure a racial balance in the legislature. But while the main political parties professed their allegiance to multiracial ideas, Fijian nationalism — epitomized by the Fijian Nationalist Party slogan "Fiji for the Fijians" — was never far beneath the surface.

> ◖ British take credit for bringing order to chaos ◗

A month after the general election in April — in which Dr Timoci Bavadra's coalition party ousted the former Prime Minister, Ratu Sir Kamisese Mara, ending 17 years of Fijian political domination — the army removed the new Government from Parliament at gunpoint.

During the past four months, Ratu Sir Penaia Ganilau, the Governor-General of Fiji, has worked to bring about a consensus solution to Fiji's ethnic rivalries. But just when it looked as if the carefully balanced, bipartisan government in Suva had managed to lift the island nation out of its simmering racial crisis, the army struck again.

- **● Population: 714,000. 330,000 Melanesians (46.2 per cent). 347,000 Indians (48.6 per cent). 37,000 other races (5.2 per cent).**
- **● Area: Made up of more than 800 islands, islets, atolls and reefs, covering 7,095 square miles in the southwest Pacific.**
- **● Economy: GDP estimated in 1985 at $Fiji 1.18 billion (£637 million). GDP per capita estimated in 1985 at $Fiji 1,684.**
- **● Main Industries: An estimated 600,000 acres of land in agricultural production. Sugar, coconut, cocoa, gold, copper, fish, pine timber, tourism, fish and textiles are the primary areas of economic activity.**
- **● Former Government: Fiji has a two-chamber Parliament, consisting of a House of Representatives and a Senate. The Queen is head of state, and represented by the Governor-General.**
- **● Armed Forces: The Royal Fiji Military Forces consist of 2,670 men. The Army is made up of one regular battalion, and two paramilitary battalions, numbering 2,500 men. The Navy consists of three small patrol boats, and 170 men.**
- **● Foreign Relations: Fiji has adopted a non-aligned foreign policy, with a commitment to ban all nuclear-powered warships in support of a nuclear-free zone in the South Pacific. It has, nonetheless, adopted a pro-Western stance.**

Tanned Gorbachov kills rumours

Mr Gorbachov, looking fit and trimmer, addressing the French delegation yesterday.

From Christopher Walker Moscow

Wild rumours about the health of Mr. Mikhail Gorbachov, which have been circulating in the Western media and among Moscow's intelligentsia, were nailed yesterday when the Soviet leader made his first public appearance since August 7, looking tanned, fit and slightly trimmer.

Demonstrating that he has lost none of his abilities as a communicator, a grinning Mr Gorbachov told members of a large French delegation visiting the Kremlin: "I believe there has been some suggestion that I have taken too long a holiday. I can tell you I earned it. I was away exactly a month, from August 24 to September 24."

Mr Gorbachov dismissed any suggestion that he might be facing political difficulties. Questioned about internal resistance to his economic and social reforms, the Soviet leader said forcefully: "There is no political opposition in the Soviet Union. There is no opposition to the Gorbachov leadership."

The rumours, always discounted by the more experienced diplomats here, ranged from attempted assassination via food poisoning and a heart attack to a suggestion last weekend from Stockholm that Mr Gorbachov's long absence was explained by complications his wife, Raisa, suffered from an appendix operation.

Soviet officials have insisted repeatedly that he was only enjoying the 30-day holiday permitted to Politburo members. But no adequate explanation has yet been given of why he had no reported official engagements for about a fortnight in mid-August when, by his own account, he was still at work.

M Pierre Mauroy, the Socialist former Prime Minister of France and one of those who visited the Kremlin yesterday, later dismissed the speculation that the Soviet leader may have been ill but had now recovered, adding that Mr Gorbachov may have withdrawn from public view in order to prove that his position had been fully consolidated.

"If there is a secret, I certainly did not manage to find it," M Mauroy said.

During the one-hour session with some 370 members of a Franco-Soviet friendship group, Mr Gorbachov was by turns combative and confidential. But referring to his absence, he told the delegation: "It was a fruitful leave. I managed to complete a lot of things, including a book, and to prepare the report for the 70th anniversary of the Great October Socialist Revolution."

The book, *Perestroika: Our Hopes for our Country and the World*, is due to be published simultaneously in Britain, the US, the Soviet Union and some Eastern bloc countries in November. The US publishers said that the manuscript had been brought from the Soviet Union to America in mid-September.

Until yesterday's meeting, it was not known definitely that Mr Gorbachov was back at his desk, although Mr Robert Maxwell, the British press tycoon, said that Soviet officials told him that the Soviet leader had worked a full day on Monday.

Washington — Mr Caspar Weinberger, the US Secretary of Defence, has invited Mr Dmitry Yazov, his Soviet counterpart, to Washington next month for discussions on arms control and other issues (Michael Binyon writes). It would be the first meeting outside a summit between the two military leaders.

Soviet poll suggests lack of faith in communist ideals

From Our Own Correspondent, Moscow

Nearly a third of Soviet citizens questioned in a poll conducted recently by the main official youth paper, *Komsomolskaya Pravda*, have said openly that they do not believe in communism, compared with just over half who claimed to believe in it without reservation.

Intense diplomatic interest has been aroused by the controversial poll, which was conducted via questionnaires answered by 298 people in 157 Soviet cities, towns and villages. Some 78 per cent of those who contributed were under the age of 28, reflecting rapidly changing attitudes among Soviet youth.

The paper's weekly supplement *Sobyesyednik* surprised Soviet and foreign readers alike by printing in highly critical detail not only the findings but also three of the negative responses.

Asked if they believed in communism, 51.9 per cent of the respondents — just over half of whom belonged to the Communist Party or to its youth league — said: "Yes". A further 14.6 per cent said: "Yes" but with reservations; 9.5 per cent answered: "Not really" and 20.7 per cent answered: "No". The remaining 3.3 per cent were unaccounted for.

The most bitter of the negative commentaries published by the paper came from Mr I. Grisko, aged 29, a railway worker from Ilovaiysk in the Donets region, one of the main industrial areas.

"Do I believe in communism? No. No. No. I think it is a bluff, a fairy tale," he replied.

"It is easy to sit in Moscow and discuss communism. But take a poll at a queue waiting at a store. Ask what is more important for people, communism and ideals or butter and sausage — in large amounts."

Mr A. Gurko, aged 26, a student from Kiev, was equally outspoken. "I am a *Komsomol* (Young Communist League) member, but I do not believe in communism. I think it is a utopia.

"No, freedom to leave the country, that would be great. This is what you should be writing about.. . . . But you do not write about this. You are scared. *Perestroika* (economic restructuring), perhaps there is *perestroika*, but you will not touch forbidden topics."

A third non-believer in communist ideology, Mr S. Mukhinov, a non-*Komsomol* member, wrote from his home in Moscow: "I am not prepared to do anything for communism or anything similar to it . . .

"Freedom, integrity and personal sovereignty are incompatible with communism. I am prepared to go to any lengths to fight it, so that our country could just be free."

Maxwell planning new Soviet daily

Moscow — A new English-language daily selling around 100,000 copies worldwide and reflecting the official views of the Kremlin is the goal of a series of working groups established here yesterday between *Pravda* and Mr Robert Maxwell's publishing empire (Christopher Walker writes).

The publisher of the *Daily Mirror* said that after three meetings with *Pravda*'s editor in less than 48 hours and one with Mr Aleksandr Yakovlev, the Kremlin's propaganda chief, the working parties in Moscow, London and the US would establish the exact nature of the new paper.

He indicated that his executives will try to broaden the new paper to be something more than merely an English-language edition of Pravda, the often excruciantly dull organ of the Communist Party.

"A verbatim translation of *Pravda* could cause some problems of marketability in the Western world," Mr Maxwell admitted.

Amnesty International annual report

West accused of refusal to listen to asylum seekers

By Caroline Moorehead

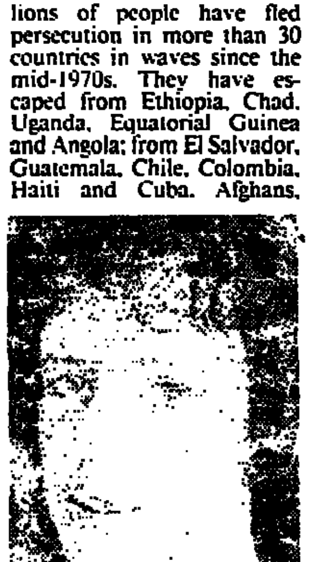
Governments in Western Europe and North America seem increasingly to be treating applications from asylum-seekers as if they were "manifestly unfounded". Amnesty International says today in its annual report.

"There is a real risk that this is leading to unfair and arbitrary decisions." the report summary says. Faced by exoduses of refugees, governments have reacted by turning away asylum seekers rather than by trying to stop the persecution, it says.

Most governments agree with the principle that asylum seekers should not be returned to countries where they risk becoming prisoners of conscience, tortured or executed, the report says. But in practice countries are "often too ready to argue that refugees' fears of such human rights abuses are exaggerated".

The protection of asylum seekers is the theme of the annual report and is to be one of the first issues tackled by the new director of the organization's British section, Ms Marie Staunton. She said that she has decided to concentrate on the issue because of the restrictive measures taken earlier this year by the British Government in respect of asylum seekers.

Describing the magnitude of the problem, Amnesty International notes that millions of people have fled persecution in more than 30 countries in waves since the mid-1970s. They have escaped from Ethiopia, Chad, Uganda, Equatorial Guinea and Angola; from El Salvador, Guatemala, Chile, Colombia, Haiti and Cuba. Afghans, Vietnamese, Laotians and Kampucheans have left their countries in great numbers.



Ms Staunton: Tackling issue of protection for refugees

"Unless and until human rights abuse is eradicated," the report says, "desperate people, their lives disrupted and their families fractured, will go on attempting to cross boarders to find freedom from incarceration, torture and death at the hands of the State."

In 1986, the French Government expelled Spanish Basques to Spain, where they were later tortured in custody. A Tunisian national handed back by Saudi Arabia was executed in Tunisia.

In the Soviet Union, citizens returned there by Finland were still in prison at the end of the year, as were 10 Yemeni sent back by the Soviet Union to South Yemen. In southern Africa, the Botswana authorities returned a political refugee to Zimbabwe: he was still in custody many months later.

The types of human rights violations listed in the 26th annual report differ very little from earlier findings. While 28 countries had abolished the death penalty for all offences by the end of 1986, 743 people were known to have been executed in 39 countries, and 1,272 more sentenced to death. In South Africa alone 121 prisoners were executed; other died in Mozambique, Namibia, the USA, Jamaica and China. These are only cases known to Amnesty International; the true figure is certainly higher.

The Amnesty International 1987 annual report (Amnesty International, 5 Roberts Place, London, EC1R OEJ, £6.95 plus £1 post and packing).

Bush backs lifting of ban on Solidarity

From Richard Bassett, Warsaw

The US Vice-President, Mr George Bush, left Poland yesterday after visiting the former concentration camp at Auschwitz near Cracow. Though he met political leaders in the city, it was an uneventful end to his four-day visit to Poland.

But before flying to Cracow, however, Mr Bush told journalists that he supported lifting the ban on the underground movement Solidarity. He implied at a press conference that there had been disagreement on this issue with General Wojciech Jaruzelski, but described his talks with the Polish leader as "very frank, very direct and open".

Asked whether any government officials had objected to his mentioning Solidarity during his television broadcast to Poles on Monday night, Mr Bush answered that so far the only reaction had been "quite pleasant". Later, he conceded that it may not have pleased the Government, but that no-one had "bawled him out" about it.

Mr Bush also hinted that President Reagan might visit Poland before the next American election. "He would get a 95 per cent majority if he ran for president in downtown Warsaw," Mr Bush joked.

In an initial reaction to Mr Bush's visit, the Polish authorities through their government spokesman, Mr Jerzy Urban, described it as a constructive step towards the normalization of relations between the two countries. Mr Urban noted with approval that Mr Bush had said repeatedly during his visit that the United States had no wish to interfere in the internal affairs of Poland.

He also asked that Mr Bush and America bear in mind that Polish society does not accept charity. "All that Poland asks is for America to treat her normally as it does her other trading partners," he said.

Though Mr Bush had been at pains to soft-pedal the domestic implications of his tour — in particular its effect on Polish voters in the United States during the run-up to the next election — Mr Urban made clear that it was not lost on him.

"It is difficult to dissociate the visit with the beginning of Mr Bush's personal campaign for the presidency."

Mr Bush was expected to arrive in Bonn last night on the next stage of his tour.

Young Poles consign mould-breakers to history

From Our Correspondent
Warsaw

At the dinner on Sunday given by Mr George Bush, the American Vice-President, for members of the illegal trade union Solidarity, including its leader Mr Lech Walesa, one of the Polish guests was heard to observe that, despite all the toasts, this was in many ways Solidarity's farewell.

Most of the activists are well into their forties. For all the talk of defiance, there was a feeling that this was, if not a spent force, certainly not what it once had been. Even the most dedicated members have a growing sense of resignation about the future. Those who brought down a regime and almost a system realize that the system has adapted all too well to the threat they once posed.

"Solidarity is a closed chapter — it's history," is a remark not infrequently encountered among younger Poles. They see the future as a more complex confrontation between people and state. These feelings, which match those of some of Solidarity's own intellectuals, were articulated recently in an article by Mr Jacek Kuron, one of the movement's leading lights.

Called "The Landscape After the Battle", the article observes that the influence of Solidarity activists has become radically reduced since 1983 and it notes grimly that the movement seems incapable of adapting to a totally new situation.

When martial law was lifted, the Polish authorities were careful to avoid going back to the heady days of 1980. By creating official trade unions and new councils, General Wojciech Jaruzelski, the Polish leader, was seen to be making certain concessions. So, like every good counter-revolutionary, he restored order while not restoring the *status quo ante*.

The Gorbachov era provides a favourable atmosphere for such measures and also for reformers within the Polish hierarchy. This, too, helps to defuse tensions.

Moreover, as the economic situation deteriorates, the daily battle for survival overwhelms Poles, who understandably believe that peace and order should not lightly be sacrificed.

If its future is uncertain, however, Solidarity's past achievements continue to be felt at every level in Polish life. The atmosphere of social pressure for change remains. By resisting government attempts to liquidate it, Solidarity scored a victory and also preserved its underground press. In terms of output alone this is an achievement unrivalled in Eastern Europe. It has been so successful that the official press, in order not to appear ridiculous, has had to adapt itself to a more frank and honest depiction of events.

Ironically, however, Solidarity has again become the victim of its own success. When the official press begins to write about problems in an open way, even the best of underground publications cannot compete and must go on to the offensive.

In the same way, the setting up of official trade unions, whose lower ranks are in some ways as militant as Solidarity, has split the opposition's support. As long as these official bodies try genuinely to defend their members' interests, the desire to join these unions rather than illegal underground organizations is inevitably stronger among the silent majority of Poland's workers.

Despite these government successes, Solidarity cannot be discounted. Its leaders claim to have infiltrated the official unions and consumers' federations which were set up by the Government.

But for younger Poles attention in recent months has focused on the Freedom and Peace Organization, which promotes conscientious objectors who refuse military service on the grounds that the oath they must take swears allegiance to the Soviet Union and to her allies.

But if the torch of opposition passes to a younger generation, whose priority tends to be peace movements, Solidarity still has a vital role. Its success in playing it, however, will depend on its ability to adapt to the new tactics the system has brought against it.

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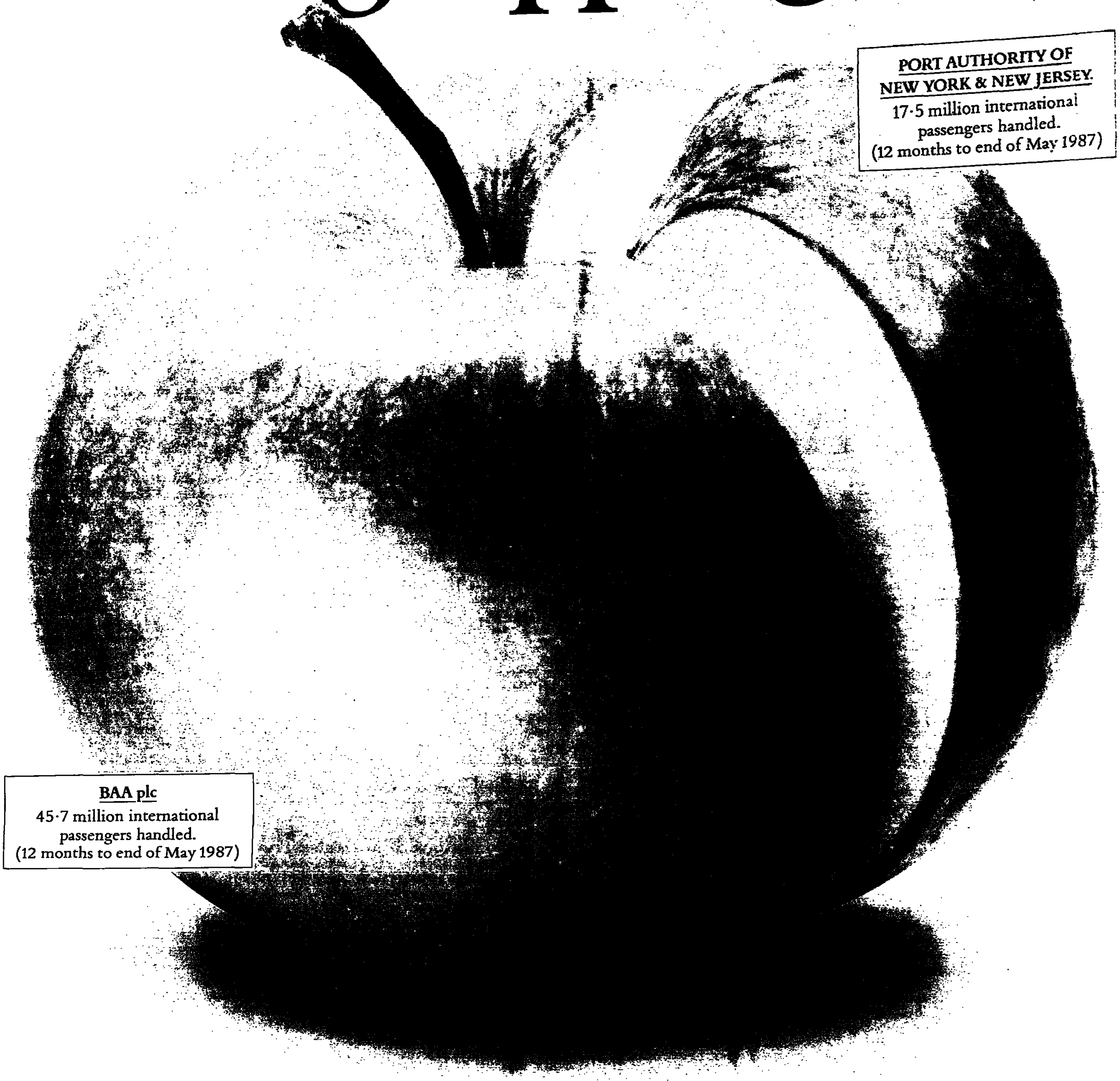

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SPECTRUM

‘We simply don’t know what we are killing’

The vanishing rain forests may hold the cures for Aids and other diseases

Two obscure trees from the world's most remote wildernesses are giving researchers new hope in the fight against Aids. This month Professor William Jarrett of Glasgow University announced that his team is almost ready to carry out human trials on a vaccine derived from the bark of the Brazilian oak, used by Indians in the Amazonian rain forest as a blood-clotting treatment for wounds from poisoned darts. The black bean tree from north Queensland *is also under scrutiny* by Aids researchers.

But the life-saving potential of the two trees is raising the hopes of another group of campaigners — the doctors and conservationists trying to arrest the destruction of tropical forests, the source of the Brazilian oak and other plant and animal species which might also become the agents of advances in medicine and agriculture.

The vast forests of the equa*torial belt are being torn* down at a rate of 100 acres a minute. Since the beginning of the century, half of them have disappeared. The timber is harvested and the land planted with crops which frequently exhaust it in a few years, forcing farmers to burn new areas of *forest, driving out the tribes* who dwell there.

Lifesaver for leukaemia: the *Vinca* (periwinkle)

For years, environmentalists have been warning that the long-term ecological costs of this process will be heavy. But short-term economic and political pressures have meant that they have scarcely been listened to. The possibility that the forests may harbour an agent capable of combating Aids offers hope that the world may begin to take more seriously the resource it is throwing away.

"The forests hold possibilities that we have scarcely begun to explore," says Dr Conrad Gorinsky, of the London-based organization Earthlife. "Any one of thousands *of species not yet recorded* might be of use. The only people who have knowledge of the properties of many of them are the Indians who live there, and their oral culture is being lost as rapidly as the environments they live in."

In 1960, four children out of five who contracted leukaemia in the developed world died. Today four out of five survive. The main agent in this change has been the Madagascar periwinkle, a plant used for generations by tribal healers. Drugs derived from the same plant are effective against Hodgkin's disease and other cancers. The contraceptive pill is derived from the Mexican yam and quinine comes from the bark of a Peruvian tree.

"Already one pharmaceutical product in four is derived from wild plants," Dr Julian Caldecott wrote recently in the *British Medical Journal*. "Yet only about one species in 100 has been screened for potential value. Much remains to be done, and since four fifths of all plant species live only within tropical forests it will be done *only if* these forests can be conserved."

Professor Jarrett, leader of the Glasgow team, is in no doubt about the importance of the forests: "The more the diversity of the rain forests is lost, the less we can look to them as a source of salvation in future. When we cut down rain forests, we simply don't know what we are destroying."

George Hill

A retiring kind of high-flyer

MINT CONDITION

Part 3: Young money

Concluding our series on Britain's millionaires, **Sally Brompton** meets the 36-year-old butcher's son who became one of the City's top bankers

David Reason has two ambitions: to build the ultimate model railway and to retire at 46. With just 10 years to go, he is well on the way to achieving both. At the age of 36, Reason is one of Britain's leading corporate dealers, earning the kind of money which puts him auto*matically in the millionaire* bracket — somewhere between a total of £150,000 and £200,000 a year according to City head-hunters. He belongs to a new breed of high-flying wheeler-dealer able, without any formal qualifications, to earn fortunes at a young age.

These men and women working under frantic pressure on the dealing desks of the City banks frequently earn six-figure salaries while still in their early twenties, young *enough to enjoy the benefits* of such wealth to the full or to plan for an early retirement. And while many do fall into the clichéd champagne, Porsche and country mansion lifestyle, others prefer to live comparatively modestly, *planning for the day when* they can give up work.

Although butcher's son Reason belongs to the latter group, he has nonetheless become accustomed to the good things of life, expecting to pay £200 for a case of claret — "that, for me, is a nice wine to drink at home" — and to think nothing of spending £40,000 on a model railway.

Such niceties, however, are the rewards of total dedication and a considerable amount of effort. While foreign exchange dealing has grown steadily since the mid-1970s, it is only in the last five years that it has become prime territory for the get-rich-quick brigade.

But while many of the high-achievers seek to escape the pressures in City wine bars and West End night-clubs, Reason prefers to go straight home to his family and spend a couple of hours watching television.

It may, of course, be the reason why he has got further in his career than most, becoming a vice president of the Chemical Bank at the age of 32 and being voted the world's number one corporate dealer last year by a leading financial magazine. He is also generally considered, by City experts, to be responsible for making the Chemical Bank the world's number one in foreign exchange dealing.

Reason's greatest asset, *according to his clients, is his* personality. "He's very dynamic," says Brian Turner, of international investment management firm Henderson Administration.

"He has a charisma about him. And he's a very popular person in the City." Another client describes him as "an aggressive individual who gets very upset if he misses the business".

Currently on a temporary posting at the bank's head office *in New York, where he* is in charge of corporate foreign exchange. Reason admits: "If anybody had told me six years ago when I joined Chemical that I would be doing this job today, I'd have laughed at them." After five months with the bank he was put in charge of the corporate desk and told, "We want to be number one in the world: go out and get it".

When he first joined the bank as an £18,000-a-year corporate dealer in 1981, it took Reason several weeks to become acclimatized to the atmosphere of the high-powered dealing room. "I felt like a little boy going to school," he recalls. "I was completely lost. These were really professional people I *was watching. I was excep*tionally impressed."

He began his career at the age of 17 as a junior in a south-east London branch of Barclays, earning £10 a week. Even as a small boy he had wanted to be in banking — "being a cashier seemed to be a pretty good job, a pillar of the community". After a year he was promoted to supervisor and has never forgotten being told by his manager, "You're going to have to slow down because you're moving too fast".

He continued to move fast and by the time he was 21 was working in the foreign exchange dealing room of a City bank. He had also married his teenage sweetheart Frances and bought a *£4,850* three-bedroomed home in Suffolk — "because there we could afford a brand new house".

SPENDING IT

WHERE THE MONEY GOES:

For himself:	
Model train set	*£40,000*
Insurance policies	£2,000 pa
Ten crates of wine	£2,000
Off-the-peg suits from tailor (he has 18)	£180 each
White Pierre Cardin shirts (he has 10)	£16 each
Black shoes (he has 6 pairs)	£80
Presents for wife:	
Sapphire and diamond ring	£1,500
Single stone diamond ring	£800
Gold 'trinket'	£80
Mink coat	*£2,000*
Presents for son:	
Bicycle	£240
Air rifle	£200
Other expenses:	
Redecorating of both houses	£2,000 a year
Food (for freezer and larder)	£5,000 a year

Today, the Reasons and their 11-year-old son Peter still live on the Suffolk-Essex border in a £110,000 detached Georgian-style house. "Four bedrooms, double garage, two bathrooms and a loo. Not huge. Nice".

There is a specially-built shed at the bottom of the garden to house David's model train set, which has so far cost him about £25,000. The Reasons also own a three-bedroomed stone cottage in the Scottish Highlands which they bought four years ago for £33,000 and to which David plans to retire.

"That's the real world," says Reason. "But to appreciate the real world, it's nice to have the false world to pay for it." They are currently building on a £15,000 extension to the cottage to include a special games room for David's new £40,000 train set. "I've always loved playing trains ever since I was a boy," says Reason. "I got a great release and satisfaction out of it even then. Nowadays I just find it relaxing, maybe *because it's a fantasy world.*"

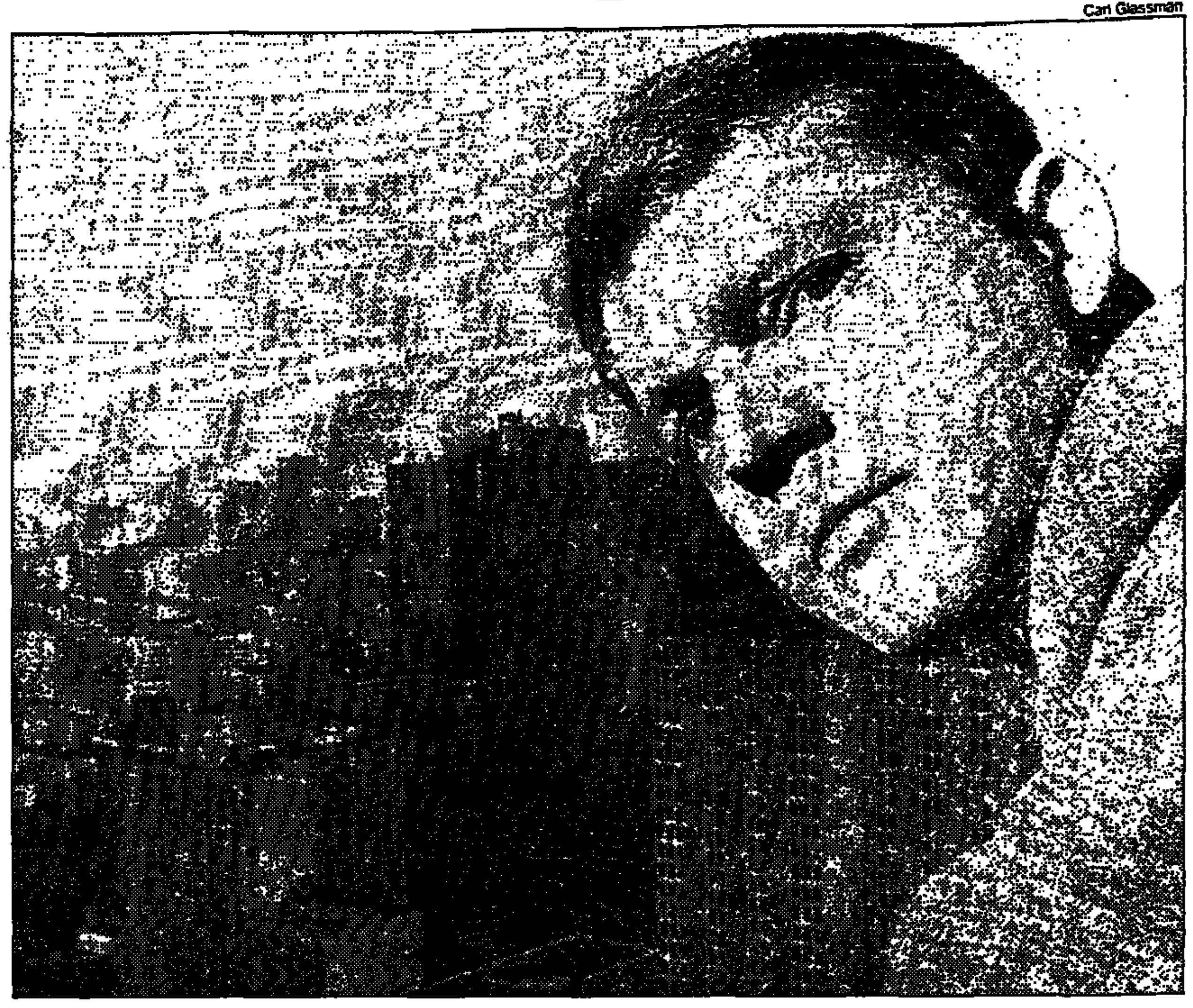
In New York he is renting a $3,600-a-month two-bedroomed furnished apartment on Manhattan's fashionable Upper East Side. His weekdays revolve entirely around his work, leaving home at 6.30 in the morning to catch a taxi to his Park Avenue office. He has business lunches every day, business dinners frequently and occasionally business breakfasts too. "During the week, I *never eat at home,*" he says.

He travels constantly, flying Club Class, always staying in four or five star hotels. "You couldn't take me to a hotel or restaurant that would impress me," he admits, nor does he much enjoy the travel. "You get used to it, but I'd rather be playing trains in Scotland."

Saturday night, however, is sacrosanct. That is when he takes his wife and son out to dinner at a local restaurant — the last thing he actually feels like after a hard week of expense account meals.

He drinks sparingly, a glass or two of wine with meals, a whisky and ginger ale in winter when he is watching television ("never more than *one"), perhaps a Drambuie on* his birthday.

Carl Glassman


David Reason, high up in Manhattan, dreaming of home: "That's the real world, but it's nice to have the false world to pay for it"

‘I’d rather be playing trains in Scotland’

"We have a nice standard of *living, but not lavish. I do* spoil my son something wicked but I think he's got a head on him that understands and appreciates."

His own childhood was spent living in a flat in Croydon, over a butcher's shop belonging to the chain for which his father worked all his life, ending up as district manager. When he died in 1973, his salary was £4,000, almost exactly the same as his 22-year-old son.

Reason exhibited his leadership skills early on by becoming head boy of his secondary modern. He excelled at little else. "I hated sports and I was not an academic. I found it all very difficult — but I worked hard." He left with five O levels — enough to get him a *job in a bank.*

Despite his position in the City, Reason doesn't play the stock market. "I put my money into my wife's deposit account and I spend about £1,000 a month on insurance policies which all mature in 10 years time." Despite the fact that retirement is never far from his thoughts, he says: "I love my work. I really mean that. I don't think it's any longer the money."

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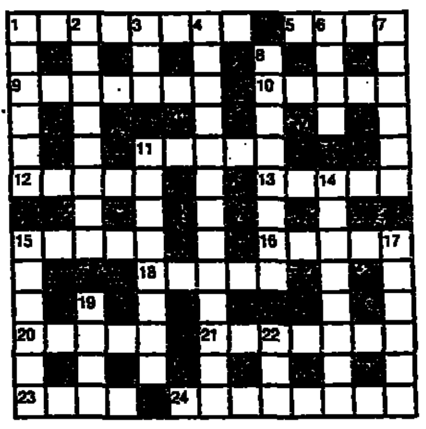
The Earl of Bradford's Weston Park (Spectrum, yesterday) is open to the public from April until September, but open all year for conferences and other functions.

CONCISE CROSSWORD NO 1374



ACROSS
1 Sailor's dance (8)
5 Ran away (4)
9 Make comprehensible (7)
10 Town-dwelling (5)
11 Chasm (5)
12 Acknowledged (5)
13 Tall and loose-jointed (5)
15 Beliefs statement (5)
16 Ethiopian emperor (5)
18 Metallic noise (5)
20 Muslim scholar (5)
21 Scarf fabric (7)
23 Radiation photograph (1-3)
24 Roof valley sheeting (8)

DOWN
1 Temporarily plant (4,2)
2 Witty chat (8)
3 Green legume (3)
4 Cheap, sensational book (5,8)
6 Ear flap (4)
7 Small sailing boat (6)
8 Collaborator (8)
11 Raw egg liqueur (8)
14 Second atom bomb city (8)
15 High point (6)
17 Old sailor (3,3)
19 Seaweeds plant group (4)
22 American ship (1,1,1)

SOLUTION TO NO 1373

ACROSS: 1 Blocks 5 Accept 8 Wig 9 Pursue 10 Autumn 11 Rhea 12 Tenement 14 Baader-Meinhof 17 Abrasive 19 Ugly 21 Stooge 23 Enigma 24 Run 25 Ardent 26 Tendon

DOWN: 2 Lough 3 Cassandra 4 Sweater 5 Again 6 Cat 7 Pimento 13 Mancunian 15 Arbiter 16 Element 18 Inert 20 Limbo 22 Olé

PENNY SHARE FOCUS WINNER: NO. 53

ACSIS 34p to 420p in just three weeks

The latest share in a long line of recent *Penny Share Focus Winners is* ACSIS JEWELLERY – that makes over 50 doubles during the last year.

In the last year Penny Share Focus has drawn the attention of subscribers to this sleepy little company no less than three times.

After giving them a Five Star speculative rating last June at 19p and tipping them again in November, we recently spotted some unusual activity in the share price and reported to subscribers on June 4th:

'One way to see which shares are on the move is to check the new highs every day. That's what drew ACSIS JEWELLERY to our attention again, as it started moving into new high ground. You may recall that we mentioned them twice before here in PSE, in both instances drawing your attention to the obvious 'shell' potential of this little retailer with a somewhat indifferent record. Right now, we know of no special reason why their shares should be moving, but they have made another new high and our instinct is that something must be up. Which is why we suggest it could well be worth climbing on board now if you don't already have any of their shares'.

Shortly after that, a thrusting new entrepreneur moved in to the company and the share price soared from 34p to 420p in less than a month.

Imagine you had invested £500 at the beginning of June – you could have shown a £6,176 profit in just three short weeks! Your only effort, just the two phone calls *you would have made to buy and then sell* the shares.

FANTASTIC GROWTH RECORD

Seventeen out of the top twenty performing shares *this* year (at 2.7.87) were Penny Shares. Here is a selection of the recent winners:

	from	to	gain
Acsis Jewellery	18p	310p	+1,633%
New Eng. Props.	12¼p	76p	+508%
Excalibur Jewellery	18p	97p	+438%
Regentcrest	39½p	243p	+515%
Amber Day	15p	90p	+500%
Sharna Ware	46p	265p	+476%
Humberside Eltn.	12p	65p	+442%
Energy Capital	18p	101p	+461%
Talbex	8½p	47½p	+459%
Hughes Foods	32p	155p	+384%

(Prices as at 2nd July 1987)

Of course, if you had the time, and *the know-how you could isolate the* potential winners and then complete a thorough investigation of the company.

But here is an easier route to Penny Share success. Each month the Penny Share Focus team of analysts condense days of research into a four page no nonsense action guide. Its sole aim...to provide investors like you with opportunities for big capital gains. By carefully monitoring every Penny Share on the market ... by collating masses of financial and company data ... by making painstaking enquiries into the company's management, sometimes even visiting their offices, PENNY SHARE FOCUS helps you to spot the next Penny Share winner, and keeps you clear of the losers.

WHAT ARE PENNY SHARES? ... and WHY IS THEIR RECORD SO GOOD?

A Penny Share is quite simply a share that you can buy for mere pennies. The shares are cheap because the City has lost confidence in the company's ability to make profits. It could be because of poor management, adverse trading conditions, or just plain bad luck. But the slump in the price of the shares means something has to be done ... *something has to change.*

In some cases the company may be restructured, new management installed, new products launched, new ideas and techniques introduced. Alternatively, the company's shares may be so cheap that a rival company moves in to take them over. Or a successful private company might buy them out as a cheap way in to the stockmarket. Whatever happens, it's nearly always good news for the investor who was brave enough to buy when the company was down.

Remember, these companies are still trading and they often have quite sizeable assets. Apart from the very few that do 'go to the wall' – and they're really surprisingly few – the only way a share price that has fallen to mere pennies can *go is up.*

Join the Penny Share investors today and subscribe now to claim a discount of £20 off your first years membership subscription and be fully protected with our unique MONEY BACK GUARANTEE.

The editor of PENNY SHARE FOCUS has for more than ten years been the country's leading authority on Penny Shares... the man who spotted Wire and Plastic when it was just 27p, and then watched it rise to £7.05 ... put another way, if you had invested just £500 in Wire and Plastic when he told you, that investment would now be worth more than £13,000.

You can now have access to this valuable information each month through the pages of PENNY SHARE FOCUS. In just 4 tightly written pages he reviews the latest news, recommends the hottest Penny Shares of the moment, and keeps *investors* in touch with his past recommendations. You only make money when you sell, and it's the aim of PENNY SHARE FOCUS to get you out at the top of the market so you can move on to the next Penny Share winner.

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TIN/ 30/9

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The trowel and fork set each have 12" handles, the digging spade and fork are 39½" long approximately, and the border spade and fork are approximately 37" long. The spades and forks have forged heads with extra long sockets for added strength, and grips on the polypropylene handles for increased comfort.

These tools combine an attractive finish with durability.

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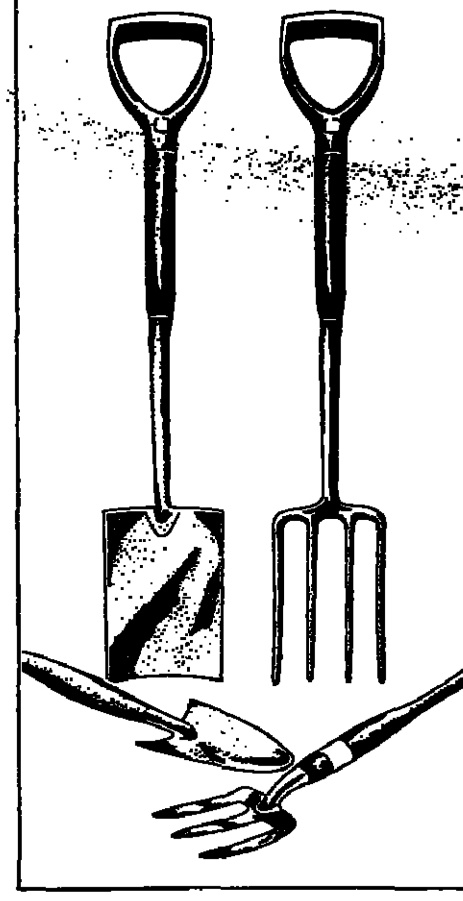

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CIVIC TRUST

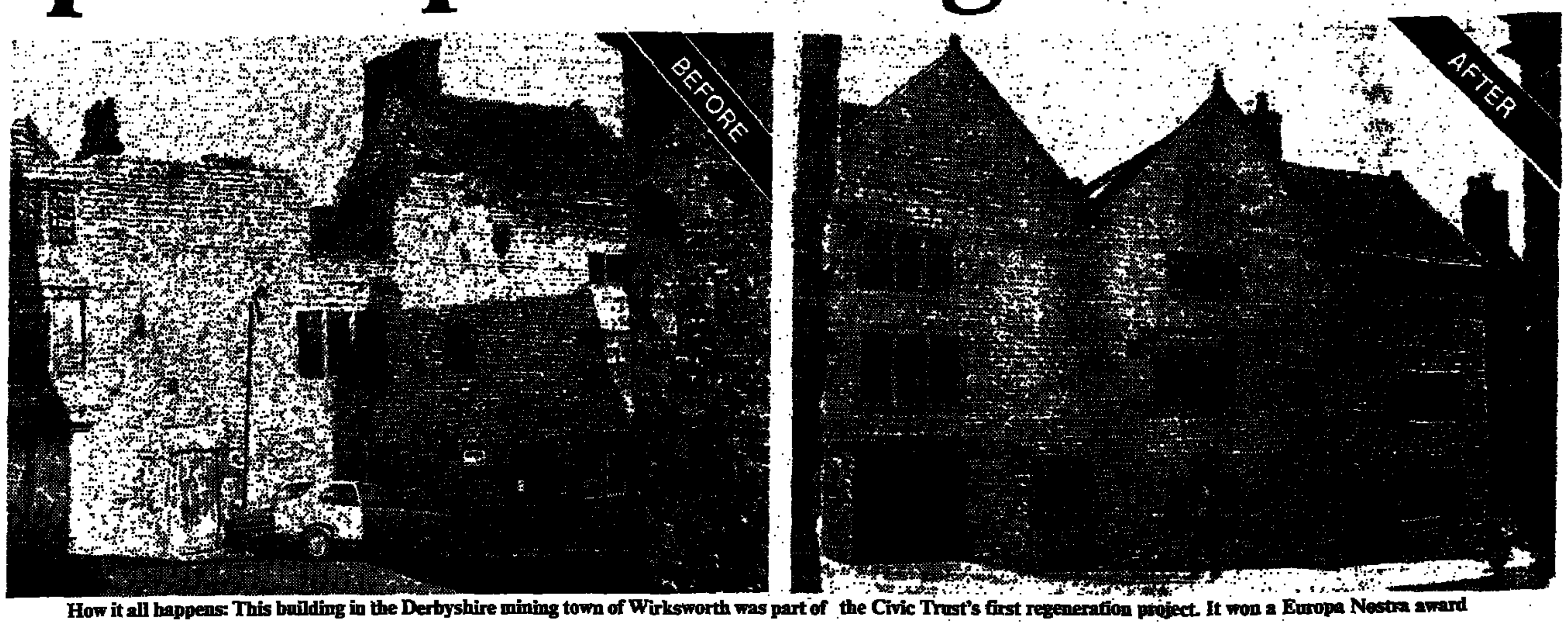
FOCUS

A SPECIAL REPORT

By Gareth Huw Davies

The stamp and sparkle of good taste

Thirty years have passed since the Civic Trust began to breathe new life into Britain's towns and cities. Now it has started its boldest venture



How it all happens: This building in the Derbyshire mining town of Wirksworth was part of the Civic Trust's first regeneration project. It won a Europa Nostra award

One of the Civic Trust's imperatives since the 1950s has been to lift the grim pall of dereliction from many of Britain's towns and cities and set the standards for tasteful town centres.

The trust marks its 30th anniversary year with one of its boldest initiatives yet in civic repair, the formation of an Urban Regeneration Unit.

Urban regeneration represents a change in the trust's approach and in the scope of its ambitions. It has switched emphasis from single street improvements to schemes involving much wider environmental refurbishment, through revitalizing abandoned or decaying buildings and soured waste land.

The once decaying Derbyshire mining town of Wirksworth was the subject of the trust's pioneer study in larger-scale renewal. It made its own study, then initiated environmental improvements in the town, before turning them over to the local community to run. The Wirksworth strategy became the model for improving other small declining industrial towns.

Its renewal strategy was perfected in the faded Pennine cloth town of Halifax. Two million pounds, much of it locally raised, have been spent repairing the town's fabric, in the belief that the most unpromising civic structure and Industrial Revolution wreckage can have a use.

Relics of the Industrial Revolution now sparkle against the bleak majesty of the Pennines. Halifax's discarded railway station has become a museum to the working horse; restored textile mills once again bustle with workers in fresh trades.

"It is a remarkable project," said the trust director Martin Bradshaw. "We find people talking as much about Halifax as an example of an environmentally-led piece of regeneration as about equivalent programmes in Philadelphia or Baltimore."

The trust sees Halifax as the supreme proof that such environmentally-led improvements in a community do have an economic benefit.

"You can see it happening in Halifax," said Mr Bradshaw. "Trade in the town centre is improving. The place is buoyant. Private investment is being levered in but not much public money. The quality of a town does have a direct bearing on industry's decision on where to invest."

Other recent projects include St John's, Isle of Man, where a trust report showed how tourism and heritage interests could coexist. In Ilfracombe, Devon, the trust is running a three-year regeneration project with a programme leader living in the town, working closely with the community. In Thorne, near Doncaster, West Yorkshire, it has designed a regeneration strategy as a starting point for a community-based project.

'Politically we are neutral'

The study to revitalize Halifax has led to a further local authority commission for an improvement plan for the surrounding district of Calderdale, embracing six towns and 200,000 people. Improvements are being implemented by a council-led team.

The unit, with a core of five professionals, led by Paul Davies, the trust's principal architect-planner, will now sharpen the trust's approach, offering support wherever requested. During the next year it will try to repeat the civic facelift in Bridlington, Humberside, Ramsgate, Kent, and Brixham, Devon, in co-operation with local councils. These towns are confronting changing tourism patterns, and ageing buildings and infrastructure.

The object is civic self-confidence. The unit will help to prepare regeneration packages, seek community-wide support and involvement, will attempt to forge building partnerships between the widest of interests — professional, local authority and voluntary, and try to retain local identity in any improvement, deploying local skills.

"We attempt to get involved in places where if something can be demonstrated we can apply it elsewhere," said Mr Bradshaw. "We are trying to show how things could and should be done, and use our linkage with national organizations that are willing to fund, such as English Heritage, tourist boards, the private sector and other charitable trusts.

"We are perceived to be politically neutral. We have no axe to grind. Our links to the money market are good."

He says the trust would now like to tackle an inner-city environment. "Thorne is a tough, difficult area. If we can deal with a community like Thorne, our prospects elsewhere have to be quite good."

High flyers with a too-cosy image

The Civic Trust's planning manual on how to improve urban surroundings, *Pride of Place*, already much plundered overseas, recently crossed the greatest possible cultural divide when it was translated into Japanese.

The trust is respected internationally. Requests for advice flood in from all over the world. Many of its members serve on official and unofficial government committees.

It is the trust's apparently reticent reputation in the UK that concerns its director Martin Bradshaw: "Our staff are doing an excellent job but people out there may not be hearing enough about it. Our image is still a little too cosy, too heritage-and-conservation. Then there is the inevitable confusion with the National Trust. I don't know there is a great deal we can do, other than get out there and show people what we are about."

Four things should help nudge the trust further into the public consciousness. One is the three-day exhibition beginning tomorrow in the Business Design Centre, in the restored Royal Agricultural Hall, Islington, north London. This marks the trust's 30th anniversary, and is probably the trust's boldest promotional act so far.

It will bring together the work of architects, designers, engineers, construction companies and suppliers of high-quality products and services, and is intended as a showcase for some of the best individuals and companies involved with building, renovation and design.

Another notable event for the trust was the Prince of Wales's decision last year to become its patron. Earlier this year the Prince visited Halifax to inspect the regeneration work. "It was absolutely marvellous," said Mr Bradshaw. "It helped immediately to raise our profile."

This year the trust acquired Brian Veasey as its marketing director on a two-year secondment from Shell, which has been closely involved with the trust for many years. And in April the trust's annual Environment Week made a bigger publicity impact than ever before, shining a spotlight on the work of the 1,000 or more local amenity societies registered with the trust, fulfilling its ideals at local level.

At the trust's suggestion, member societies and other environmental groups tackled various projects — tree planting, monument cleaning, footpath improvement, landscaping neglected sites, creating wildlife gardens, and other local improvements.

Society press officers used Environment Week to publicize the amenity group's other work, including its civic watchdog function. By law these groups must now be consulted on development matters in their interest. Mr Bradshaw has high praise for the achievements of these societies: "Much of what is now admired in cities, towns and villages is due to their dedicated work."

Their function is to raise environment standards by commenting on plans and appearing at public inquiries. Their many practical initiatives include planting tens of thousands of trees; issuing leaflets to help householders to maintain the period or regional character of their homes; organizing guided walks; clearing ponds, streams and beauty spots; erecting plaques; restoring buildings; and creating and managing heritage centres.

The Prince of Wales: His patronage immediately helped to raise the trust's profile

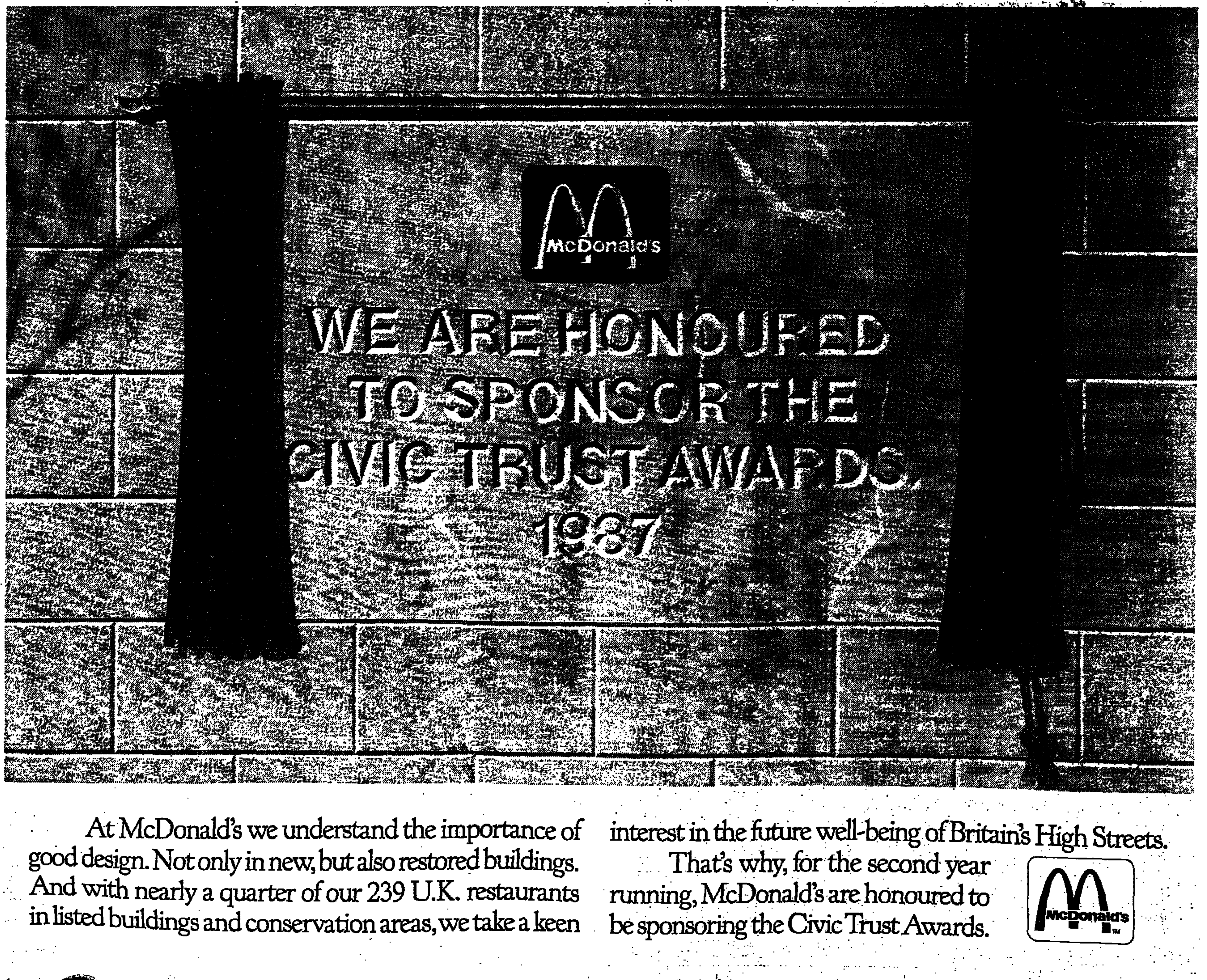
At national level the trust intends to expand its support for the UK2000 environmental improvement project by forming its own mobile task force to develop new community projects.

And the trust intends to cement its work in the community through its other existing programmes. One is its Heritage Education Group, supported by the Environment Department and chaired by Dr Neil Cossons, director of the Science Museum. It alerts schools and communities to their environment, and provides a forum for architects, planners, environmentalists and educators, to foster environmental education at all levels, from primary school to adult.

Last year's winner in its award scheme was a Basingstoke Infants' School, commended for "a record of persistence and hope in the battle of vandalism in the school grounds".

The trust is also retained by the Government to help in promoting enhancement schemes in conservation areas, by making grants to voluntary groups planning to restore historic buildings that would otherwise be lost.

The Building a Better Britain exhibition is at The Business Design Centre, 52 Upper Street, Islington, London N1 0QH, on October 1 and 2 from 10am to 6pm, and October 3 from 10am to 4pm. Admission is free. Inquiries: 01-359 3535



At McDonald's we understand the importance of good design. Not only in new, but also restored buildings. And with nearly a quarter of our 239 U.K. restaurants in listed buildings and conservation areas, we take a keen interest in the future well-being of Britain's High Streets.

That's why, for the second year running, McDonald's are honoured to be sponsoring the Civic Trust Awards.

McDonald's

صكذا من الاجل

From wastelands to beauty spots

When the Civic Trust was formed in 1957, untidiness was engrained in the landscape. Few town views or country horizons were unmarked by dereliction, ruin, clutter or squalor.

Old wartime army camps marred beauty spots, abandoned cars disfigured the *roadside. Industrial* waste was spread around like flotsam on a beach. Some of Britain's most elegant high streets were being smothered in tasteless *facias and* festooned with vulgar signs.

Within a year the trust was achieving what officialdom had failed to do or had not even contemplated. The countryside echoed to the sound of volunteer demolition parties gleefully knocking down the dreary wartime camps. Trust helpers hacked away at the unsightly signs and lamposts that marred the urban scene, designing attrac*tive, less-cluttering* alternatives.

It set its own standards of what the tasteful town centre should look like by redesigning four model shopping areas, in Norwich, Burslem, Windsor and Haddington. Within two years it began to test its theory against achievement, establishing the biennial Civic Trust awards, said to be the biggest environmental award scheme *in the world*.

In Stamford, Lincolnshire, in 1962 it launched the concept of the conservation area, stamping good taste on thousands of towns, cities and villages. There are now more than 5,500 conservation areas, where change and development *is keenly scrutinized* by councils and local amenity groups.

The trust decided that civic and urban renewal could not wait for trees to grow. It solved a technical problem which had taxed landscape gardeners for centuries, com*missioning new lifting* and transporting equipment, and in five years moved 650 big, semi-mature trees into cleaned-up high streets and housing estates.

For 30 years, it has influenced fundamental change in official and unofficial attitudes to improving the environment, nagging for better *building* design, the landscaping of slagheaps, urban regeneration and campaigning against the heavy lorry.

The trust was founded by Lord Duncan-Sandys, then Minister for Housing and Local Government, who saw that a private body was needed to persuade officials at all levels to tidy up the public environment. The trust soon established its skill in making things happen, bringing together official bodies who might never otherwise talk to one another.

In 1963 the trust conducted the first comprehensive study *of an enormous visual* slur, industrial dereliction, identifying Stoke-on-Trent as the most despoiled place in the UK. With a few years grass smothered the grime on Stoke's wasteland.

It was never meant to be controversial

It set itself the massive ambition of doing something about the Lee Valley, a long dingy finger of soured land pointing accusingly out of north-east London. It called together the 18 local authorities which controlled more than 6,000 acres of derelict land, and coaxed them into supporting the creation of the first regional park, set up by an *act of Parliament*.

Another study showed there were at least 250,000 acres of derelict land in cities and called for a national register of waste land. The trust's agitation was an important factor in the promotion of the 1967 Civic Amenities Act. One res*ult was virtually to cure the* dumped-car problem within months.

The trust was concerned not only with the environment but the influences working on it. It *singled out heavy lorries* as one of the greatest threats to the civic and rural environment it was trying to save and produced the report *Heavy Lorries* in 1972.

The trust's successes in stimulating interest in conservation and environmental improvement was rewarded first in 1969 when it was invited to prepare the town of Caernarvon for the Prince of Wales' investiture, and later when the Government asked it to administer European Architectural Heritage Year in 1975.

By the end of 1975 the UK was top out of 25 participating nations, measured by its number of practical conservation projects.

The trust, housed in spa*cious and elegant offices in* Carlton House Terrace, overlooking The Mall, is a charity financed by subscriptions and donations from business and industry. There are four independent associate trusts — one each for Scotland, Wales, the North-East and North-West. It has no individual membership and does not own property. The membership is once removed; 350,000 people belonging to over 1,420 local amenity societies.

It was never meant to be controversial or bothersome. Its founders saw it as a catalyst rather than a channel for opposition.

This does not mean it does not fight battles. In 1959 it threw itself into the public inquiry on the Piccadilly Circus development and again on a proposed new Home Office building. No new building inquiry it has entered has ever led to the project being approved.

It established a style, which now seems obvious to image-makers trying to attract newspaper space. If it staged a conference on the subject of *derelict land, it would hold it* on a coal tip. When it had to gather together 1,200 mayors and councillors to outline an urban strategy, it put up the largest marquee ever seen on Windsor Great Park.

The trust's present director is Martin Bradshaw, a northerner who took over in January from Michael Middleton, director for the previous 17 years. Mr Bradshaw was former chief planning officer of the West Yorkshire metropolitan county.

He said: "We *are not* a lobbying organization. We demonstrate by example, by putting out ideas, initiating projects: that's what the trust *is rather* good at.

"I believe the current issue which is of overwhelming importance to the country is regeneration.

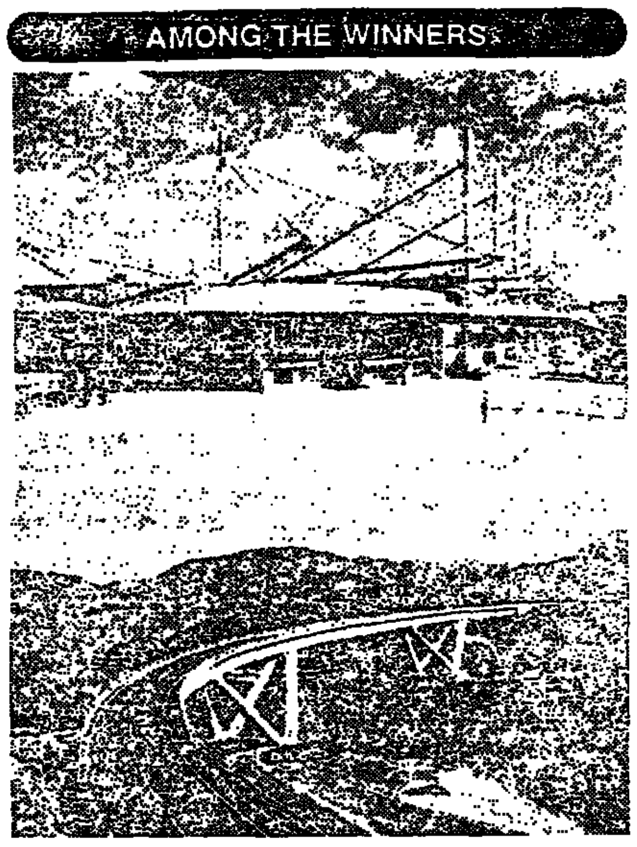
"What people expect as a manifestation of the change in cities is a different-looking urban environment. We have had success here. We can say: 'That town looks like that because of things we have been able to do — Windsor, for example'. There are 400 of these street-improvement schemes.

"For the next few years the regeneration component *should be paramount in ev*erything the trust does. Education, awards, everything ought to have some ingredient that contributes to regeneration."

The trust enters its next 30 years without complacency. While so many places have been improved, 8,000 listed *buildings have been demol*ished during the life of the trust. It expects a call on its spiritual force for many years.

Alan Weller

AMONG THE WINNERS



Martin Bradshaw, director of the Civic Trust, and, top right, the Sainsbury super market in Canterbury, designed with "brio" and, below right, the Kylesku Bridge in Sutherland, Scotland — visually striking

The great wall of Thorpe

A humble barrier in Peterborough achieved high dist*inction* last year when 240 yards of restored 17th-century, dry-stone wall around Thorpe Hall, Peterborough, earned a commendation in the *1986 Civic Trust awards*.

The trust's illuminating and elegantly composed handbook to the awards offered this incongruous tribute: "Peterborough council planning department, in rebuilding this dilapidated stretch of stone wall, has restored a valuable *visible feature, revived a dy*ing craft using porous local limestone and given local employment, while training some 147 skilled dry-stone wallers.

"Work of exceptionally high standards with limited means against great odds."

A *single modest enterprise*, at once eye-pleasing, functional, job-creating and appropriate to its location — exactly what the trust has been seeking, and encouraging, for 30 years.

The wall shares a place in this 84-page illustrated essay *on excellence in creation or* restoration with such visually striking successes as the Kylesku Bridge, Sutherland — "Intelligent and subtle design of considerable technical complexity"; and the Niccol Centre at Cirencester, *Gloucestershire*, "*Superb* example of the quality which can be imparted by judicious restraint."

Thirty awards, the highest so far

When the trust created its award scheme in 1959, there were already many established competitions. But the scope of the trust's scheme was wider. *It set out to celebrate not only* new buildings and the creative restoration and use of old ones, but also the removal of eyesores and the reclamation of dereliction.

"And," said Martin Bradshaw, its director, "we try to pinpoint the best in *contemporary* building and landscape design, not simply as an academic exercise but as a means of raising standards."

Well over 13,000 entries have been submitted in the scheme's lifetime. In 1986 there was a record number of entries, 1,123: "enormously greater than that received by any comparable award scheme."

A team of 62 professional assessors made 30 awards, the highest number so far. A further 126 entrants were commended.

Last year's awards concentrated on the English and Welsh shire counties, the Scottish regions and Northern Ireland: the 1987 awards will recognize work in the London boroughs, the metropolitan districts, Edinburgh and Glasgow.

Past prize winners include the Severn Bridge, Bolton's pedestrian precinct, Bradford bus station, the Oxford Law Library, and Mr Roper, a farmer at Lenborough, near Buckingham, "who planted *5,500 trees in every odd cor*ner of his previously elm-studded farm."

The winners receive plaques and certificates and the detailed illustrated report, containing further informed insight into what makes for good design in a particular setting.

The trust believes standards are improving — for instance new starts in housing in design terms "have at last begun a modest upswing." It even sees hope in its original battlefield, the town centre. "Brilliant example of how commercial *uses can be stitched into* a Regency setting, with a light and elegant touch" — on the Courtyard Shopping Centre in Cheltenham.

And it writes this of a new Sainsbury's in Canterbury, another 1986 winner: "It carries over into a high-tech structure *of great brio. something of the* vertical rhythms of the cathedral."

The award scheme itself is now sponsored by McDonald's the hamburger chain, whose Windsor premises sit tastefully in one of the trust's first improved streets, opp*osite the castle*.

"The awards remind us that their surroundings need not be as squalid as they are," notes the 1986 handbook. "Few of the schemes were highly expensive: quality does not necessarily turn upon spending power — a poor building *takes as many bricks* as a good one — but on employing a good designer and giving him the right brief."

Martin Bradshaw said: "We don't award a building just because it is nicely done. We support quality, but the award scheme recognizes at least as much the impact the buildings have in the areas in which they sit and in the way they lead on to other things happening, as in the case of Albert Dock in Liverpool and now Wigan Pier."

He wants to see more entrants. "I don't think we get in all the schemes that we ought to," he said. "I would like to see a process in which we call in schemes rather than wait *for them to be submitted*."

The trust has decided not to limit its awards to the built environment, but to introduce a *separate system* in the field of transport in 1988.

Urban Regeneration

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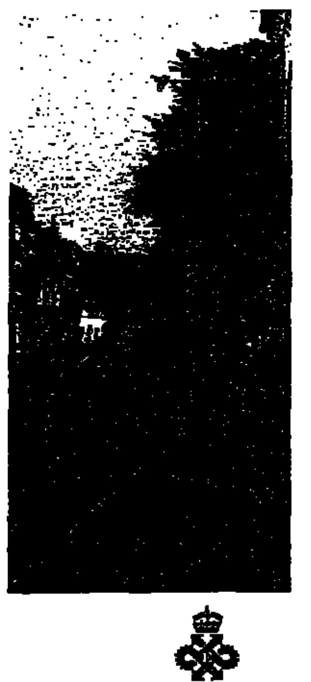

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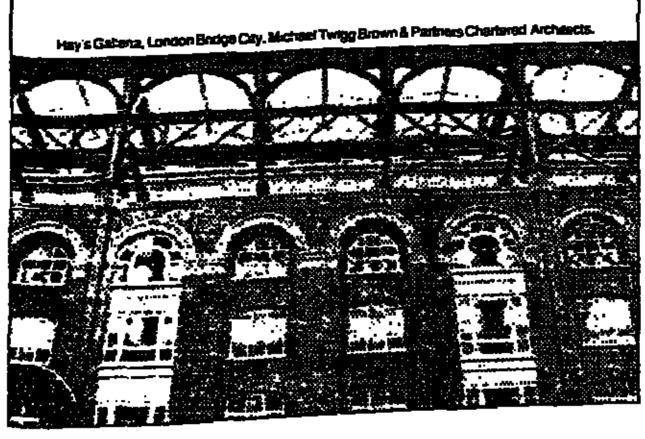

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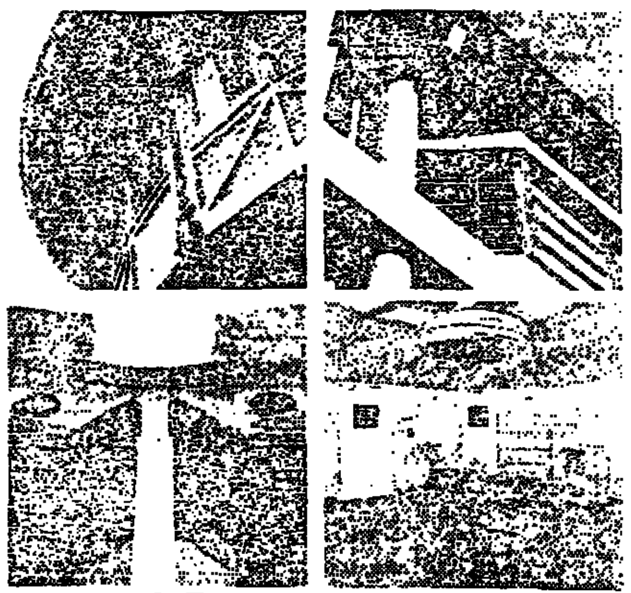

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WEDNESDAY PAGE

Oceans of courage

Yachtswoman Naomi James has been a busy mother and writer since her husband died. Sally Brompton found out how she has coped

When four-year-old Lois James has a bad dream, her mother, Naomi, tells her: "Don't worry, darling, I'm in the room next door, and Daddy's looking after you, too." It clearly reassures the child, who recently told her mother: "I had a dream but it was all right because Daddy was there."

Round-the-world yachtswoman Dame Naomi James, 38, works constantly to build up some kind of relationship between her daughter and the father she never knew. Rob James, the yachtsman, drowned in a freak accident less than a week before his daughter was born, so Naomi has had to be both mother and father to their only child — while coming to terms with her own grief.

"I tell Lois that she has a father, even though he's not here, and for the sake of simplicity I say he's in heaven. I happen to be an atheist, but I still have a theory that he is somewhere. I tell Lois that she can talk to him if she wants to, and that he looks after her to a certain extent; and she seems quite happy about that. It's something she can grasp."

For herself it has been harder, a slow process of learning to cope both emotionally and practically with the loss of the man who was not only her husband but also her best friend. "I've always found it difficult to make close friends — even at school." She remembers waiting outside the school library until it opened, so that she could bury herself in a book until lessons began. "I couldn't bear to look spare. I hated to be on view in any way."

The acclaim which greeted her when she became, at 28, the first woman to sail single-handed around the world via Cape Horn, in the fastest time ever, was bearable only with Rob's support. He was one of the few people whose attitude towards her remained unchanged. Shy and solitary, Naomi was appalled by the consequences of becoming an international heroine. "Rob always had his feet firmly on the ground, and made sure that I did, too. You could never have any airs or graces while he was around."

One of the country's leading professional yachtsmen in his own right, who had sailed thousands of miles in round-the-world races, Rob James died when he fell overboard in the darkness while stowing the sails of his trimaran at the entrance to Salcombe Harbour in south Devon.

He slipped between the sheer glass fibre hulls of the 65ft craft and, despite vigorous attempts to rescue him from the 9ft waves, was in the water for nearly two hours before his body was winched on to an RAF helicopter.

For Naomi, heavily pregnant with Lois, grief at Rob's death was intensified by bitter irony — her own fear of falling overboard had nearly prevented her from making her record breaking single-handed voyage. "I couldn't cope with the thought of being on my own, falling over the side and watching the boat sailing off without me." It was only after she thought up the idea of having safety harnesses fitted into her oilskins that she made up her mind to go. When her pet kitten, her only companion on the trip, vanished over the side in the middle of the ocean, her terror was compounded. The fact that Rob died in the same way was a continuation of the nightmare.

In the difficult first few months after his death, loneliness was the least of her problems. She has always enjoyed her own company, which she attributes to six years spent working as a hairdresser after she left school, listening to her customers talking "the most boring, inane trivia. I'm sure that's why I sailed round the world on my own. I got this fixed idea in my mind about the triviality of people."

She only took up sailing after meeting Rob. "The idea of sailing around the world was not the enormous undertaking that other people felt it was. If it had been that difficult, I wouldn't have taken it on in the first place. The problem was that after I'd done it, I couldn't cope with the over-approval that everyone was giving me. I felt a fraud."

A year after she was widowed, Naomi bought a derelict cottage in Gloucestershire in order to be near her sister-in-law. "I thought it was important to live among friends and family for both our sakes."

The trauma of having to rebuild her life was made easier by the fact that she had Lois to look after. "I'm not a very maternal sort," she confesses. "I've never liked the idea of being tied to a house with children, but it turned out to be the best thing possible in the circumstances, because without Lois, I would probably have been in goodness-knows-what corner of the world." She also worked frantically to restore their new home, and when it looked as if she might have time on her hands, she decided to write a book. Already the author of two best-selling books about her own experiences, she chose to write a third about the adventures of other intrepid seafarers. The result, *Courage at Sea*, is published next week and contains colourful accounts of 15 different voyages, ranging from Magellan's first circumnavigation of the world in the 16th century to the achievement of the lone Atlantic rower, Tom McClean.

Paul Walters

Appalled by approval: Naomi James, single-handed around the world and now at home, too

The final chapter, which Naomi prefers to dissociate from the title of the book, is the story of how she and Rob won the 1982 double-handed round Britain race in record-breaking time, just eight months before Rob's death and in the trimaran off which he drowned.

For the reader, the poignancy of the tale is hidden beneath the excitement of the race; but for the author, writing about it was clearly a cathartic experience; it was also the last time she sailed.

Even before the race she had decided to retire, because she no longer enjoyed sailing and her sea-sickness was becoming a major problem. "But Rob was very keen I should do a race with him. He was highly competitive — I'm not. I was more for the easy life. I think we made a good team, but I wasn't particularly happy with the requirements of racing. But I was very good at doing what I was told and giving it as much as I could, because I was determined that nothing I did was going to let him down."

She admits that they worried about one another when either was away at sea. "But, it's just something you come to terms with, and live with. It was a case of relying completely on the other person looking after themselves. Rob, I knew, could cope. You just don't dwell on the fairly large element of risk."

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Courage at Sea by Naomi James is published on October 8 (Stanley Paul, £14.95)

High ways

Why, Alice Thomas Ellis asks, does the car exert such power over men?

I hear that Captain Mark Phillips is in trouble for allegedly bowling down the M4 doing a ton plus three. And it was reported only last weekend that another driver, a member of the Institute of Advanced Motorists, was way ahead of the police, doing 149 mph until they finally managed to catch up with him. I myself have never driven a car, nor had any desire to do so. I know beyond doubt that if I were the driver and found myself, say, at the roundabout affair near Olympia, I would get out of the car, leave it there and summon a taxi. This being the case I am filled with admiration for people who can drive. Those, that is, who drive carefully — women for the most part. Women, in my experience, treat cars merely as convenient vehicles for getting from A to B. They are meticulous about seeing that the tyres have air in them, the radiator water, the tank petrol. They check that the kiddy locks are securely fastened and peer closely to ensure that the passenger has her seatbelt on. They see the car as something to sit in to reach a destination, not as an extension of their personality.

Men, on the other hand, are almost invariably slightly alarming when they get behind the wheel. They do see the car as an extension of their personality and their personalities change. The mildest of chaps becomes something of a tiger. Royal men, who, you would think, had nothing to prove, are not free from this tendency. Viscount Linley has been apprehended roaring down the motorway at speeds well in excess of the legal limit. Speed is well known to be intoxicating, but there is more to it than that.

I have glanced to the left from my position in the passenger seat while being driven by a woman, and have observed the expressions on the faces of men as we sped past them in the outside lane. Very often, even if the man is driving the most clapped-out of old bangers, he will force every ounce out of it to get ahead of us and stay there. Being female and therefore not playing the game, we let him have his satisfaction, muttering superciliously to each other "silly wally".

But I wonder how many accidents are caused not by drink, but by the rabid spirit of competition. I also often think it would be quite interesting if people in passing cars could hear what each was saying about the other. On the Continent, I have read, conflicting motorists have been known to get out of their cars and shoot each other. But then Continental men are known to be even more sensitive than our own about their macho image.

However, men universally are reluctant to admit that they could possibly be in the wrong. Passing the scene of a recent collision involving two men, you will frequently find both of them yelling their heads off and waving their fists; whereas if a woman driver were unfortunate enough to have some road hog crash into her you will often find her conciliatory, not to say apologetic. I am reminded of the old wartime story: a land girl driving a tractor which comes to a grinding halt would cry: "Oh, what have I done?" while the farmer's lad in the same straits would bellow: "What bloody fool's been messing about with this tractor?"

I am afraid it all comes down to sex. One could say that a woman sees a car as a nice safe womb to be treated with care while a man sees it as something quite different.

WHO SAID:
"One of the most difficult things in life must be to sense you are a failure and your partner is successful"
, or ?
Every day next week, The Times serializes Naim Attallah's book of interviews with remarkable women

Meek and mild — and making money

One man says that women's ability to adapt makes them more effective in business

Graham Lancaster is the sort of chap you would pass in the street without noticing — and that is exactly the way he wants it. *He is glad to be grey.*

Yet his personal and professional philosophy has taken him from a working-class Salford home to the top of the PR tree, a journey, in his phrase, "from mushy peas to mushy mangetout".

***At 39 he is deputy managing* director of Biss Lancaster public relations, the company he co-founded nine years ago, and he is well on the way to his first million.**

The derring-do of a Branson, the flamboyance of a Halpern are not *for the likes of him, nor, he argues in* his new book, which claims to offer the key to personal and corporate success, for the likes of most of us.

His message is that rugged *individualism* is out and *conformity* is in. If you want to get ahead, be safe, inconspicuous, accommodating and, where necessary, servile.

It is a strategy, he claims, which women are even better equipped to employ than men. Centuries of social conditioning have honed their *skills in passivity and adaptability.* Despite the vogue for shoulder pads and self-assertiveness training, such traditional tactics are a better bet.

Biss Lancaster itself employs 78 women to seven men.

"In fields where women have become *established* on an equal footing, they out-distance men because of such skills.

"What I'm saying might be unpalatable, but after 20 years in business I'm convinced that bosses want safe people."

***The Sixties, Lancaster says,* have a lot to answer for. He is convinced that the crusade for self-expression was disastrous. "Genius had always been able to afford eccentricities; our *mistake* was the *belief* that copying them was somehow acceptable and of merit and an advantage. I blame John Lennon. I mean, I *have friends who still refuse to wear* a tie."**

He is a believer in first impressions, hence the importance of appearance. "Your choice of dress should reflect your organization's values, not your own. Dress as a BBC newscaster might — ageless, classless and unobtrusive."

Alan Weller

Glad to be grey: Graham Lancaster, busy being richly unobtrusive

And unless you are completely confident about your spouse, your children, your dog and your taste in interior decoration, never ever invite the boss home. His book advises on *small talk*, body language (attentive and submissive is the best), listening skills, time management and office politics. What Lancaster calls submissiveness and attentiveness, some children of the Sixties may call creeping and crawling, but he is quick to point out that there is plenty of that at the top as well.

"Conformity has become a dirty word, but it's the basis of civilization and what most of us are happy with."

The title of the book, *The 20% Factor* (Graham Tarrant/David and Charles, £9.95), typifies this "softly, softly" approach. "We can't all be business superstars. Winners by definition are few and if we measure ourselves by those standards we feel failures."

Success has brought Lancaster *and his wife Lorna,* a dental hygienist in Harley Street, an extremely pleasant lifestyle: a mansion flat in the West End of London, a country retreat in the Cotswolds — *and an Aston Martin,* chosen, he says, precisely because it is not the type of car to make others really envious. "You don't get those awful stares that you do in a Porsche or *Lamborghini*".

Liz Gill

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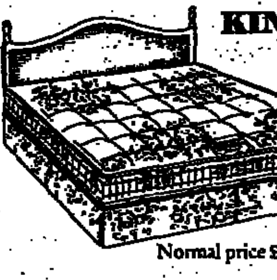

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& BRIEFLY

A round-up of news, views and information

Country style

The National Trust has plundered the rich archives at Blickling Hall, their mainly 17th-century country house in Norfolk, to enable those who admire the beautiful fabrics in their historic properties to recreate country house elegance in their own homes. With the fabric manufacturers G P & J Baker, and under the guidance of interior designers Jean Munro and David Mlinaric, they have produced 14 designs (in 46 colourways) in glazed cotton, chintz and heavy cotton, priced at about £19 a metre and produced entirely in the UK. "An earlier collection was made in France, which seemed rather unpatriotic," observes Mrs Munro. The materials will be on sale in Peter Jones, London SW1, and from NT shops.

Words' worth

Those in pursuit of the "divine gift of articulate speech" might seek the help of the Voiceworks Partnership, a group of communication experts. They train individuals and groups in public speaking and interview techniques, and smooth out dialects. The autumn schedule features an innovative workshop on "The English Accent", designed to help fluent foreigners to sound less like Zsa Zsa Gabor or Paul Hogan. It also offers a detailed analysis of each individual's accent so they can work on it at home. Further details of courses, which cost £48, are available from 53 Milson Road, London W14 0LH or by telephoning 01-602 0362.

Quote me. . .

"I still have a strong sense of the sanctity of a love affair, but I've chosen not to be married again. I support myself, I like being on my own. And I'd hate to have any relationship ever again in which one discussed money." **Kathleen Tynan**

Relics galore

From porcelain pigs to steam engines — you name them and somebody hoards them, as *evidenced by the recent* auction of two million items of seemingly trivial British memorabilia, ranging from scrap metal to newspapers. The auction raised £34,500 for Roy Wells, whose magpie-like obsession has been described as "a disease". According to Phillips, the London auction *house, collecting has changed* during the last 10 years; fine art and heirloom furniture have been joined by everyday items, "from Dinky cars to 1940s clothing, Beatles ephemera to teddy bears". Most popular assemblages, according to Peter Johnson of Phillips, "tend to be childhood relics. But they're really valuable only in pristine condition." His hot tip for the future? "Tin wind-up toys from Hong Kong. With the *colony reverting to* Chinese ownership, these will ultimately have a scarcity value."

Tree time

If you go down to the woods today, it seems they are quite likely to be owned by someone famous, like Terry Wogan, who has twigged the financial appeal of investing in conifer forestry, even though the trees are unlikely to pay dividends for at least a decade. But now an ecological brouhaha is brewing over the siting of such afforestation, which the World Wildlife Fund explains is often "less hospitable to wildlife than some of the vegetation it replaces, such as upland moors or bogs." The Economic Forestry Group, which organizes timber planting for investors, does indeed plant broad-leaved trees like oak, ash and birch on demand, if you can wait a century for a return. Meanwhile, to raise cash for the preservation of existing woods across Britain and protect important species, the World Wildlife Fund is organizing a sponsored walk on October 11 through some of the country's most picturesque woodland landscape. For details of the rambles in your area, telephone 04868 20551 to be put in touch with a local co-ordinator.

Josephine Fairley

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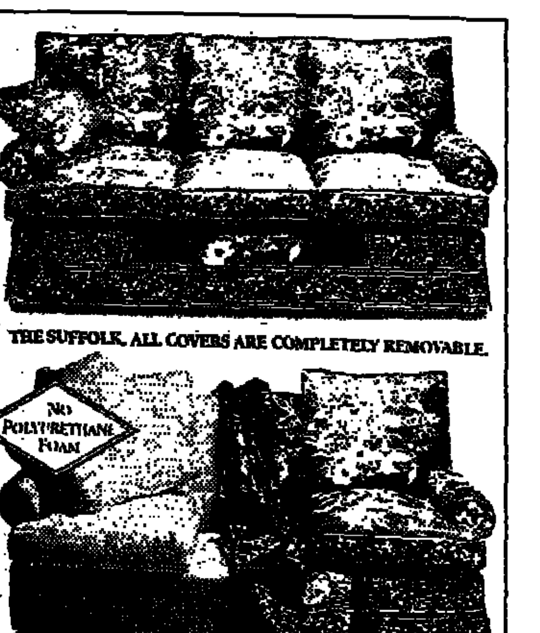

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Bleep!

Bleep!
Bleep!

SOME PEOPLE FIND THEIR PAGER'S COMMUNICATION A LITTLE BASIC.

The more inconvenient the moment, the more likely it is to happen.

Your pager bleeps.

So, do you ignore it and risk the consequences of missing some important information?

('Budgets confirmed. Finalise the deal!!')

Or do you make your excuses and seek out the nearest phone, only to find it could have waited after all?

('Pick up half a pound of sprouts on your way home, dear.')

Decisions, decisions.

However, there's finally an answer to your dilemma.

'Message Master', as its name suggests, displays a written message on a LCD screen.

(If you regard even the odd bleep or two as an intrusion simply switch to 'silent mode'.)

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'Urgent. Call 637 8764 re-new system components.'

'Mother's round for dinner tonight. Be there!'

Etc. Etc.

In fact, any message up to 90 characters can be transmitted from anywhere in the world.

And up to 40 messages can be stored for future reference.

'Message Master' is just one of a range of pagers, and obviously you choose the one most suitable to your line of work.

For instance, interruptions and getting to a phone may not present an *insurmountable problem for you.*

But perhaps you do find that you're constantly calling your office only to be told you should be ringing Mr. So and So at Such and Such Co.

Result: one wasted call.

What you need is the 'Numeric Display Pager'.

The number you're expected to call is flashed up on a LCD screen.

It can also be used to instantly convey appointment times, the latest prices, even prearranged coded instructions: virtually any information up to 20 digits long.

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Of course, you may work in an industry where even the most minute electric spark could be a potential hazard.

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THE TIMES DIARY

Stuck with Sherman

Will Sir Alfred Sherman's next important public appearance embarrass his hosts? He is due to speak at London University next month on "The implications of mass Commonwealth immigration on post-war British history". The university's Institute of Historical Research invited him before the row over his invitation to Jean-Marie Le Pen to attend a Tory conference fringe meeting. His subsequent comments on the SS further angered his opponents. The institute is bound to stand by its invitation as the new Education Act prevents higher education establishments from withdrawing invitations, but there are misgivings among some institute members. Alice Prochaska, its secretary, says she has reminded Sherman of the academic nature of his talk on October 28. "I hope it will go smoothly and *quietly*."

PM's pudding

Health minister Edwina Currie, details of whose every appearance are apparently issued daily to her fellow ministers and health staff, was uncharacteristically unavailable for comment yesterday. She missed, I fear, a golden opportunity to give the Prime Minister a good wigging. In a book of celebrity recipes compiled for charity by the pupils of Farringtons School in Kent, Mrs Thatcher has concocted a dish described by a nutrition expert yesterday as a "fatty's treat". The PM, whose daughter Carol attended the school, contributed *Banana and Toffee Pie*, a dish for six requiring 8oz of shortcrust pastry, a 14oz tin of condensed milk and 10fl oz of double cream. John Brown, the former health nutrition officer at the Health Education Council, told me: "It is hardly the sort of thing that the average Briton, with his fat intake, should be encouraged to eat. The saturated fat content is through the roof."

Old timers

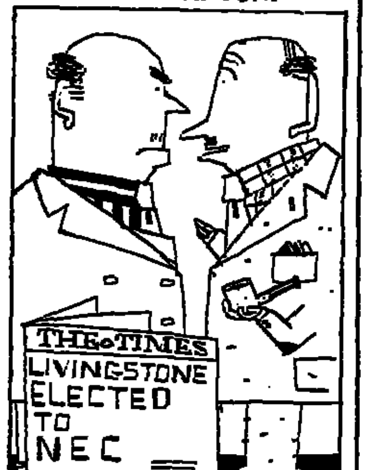
In the year that the Labour conference has voted to review all the party's traditional policies, I was pleased to note that one tradition at least is alive and well: public displays of opposition to the leader. Yesterday, Tony Benn failed to take his place on the platform for Neil Kinnock's speech and, during the standing ovation that followed it, Dennis Skinner stayed firmly in his seat. In the body of the hall, Eric Heffer was spotted with his arms firmly folded across his chest. Perhaps that is a sign of a rapprochement, however. When Labour was last in Brighton, four years ago, Heffer, then on the NEC, left the platform during the speech.

- **Accident or design? The cinema complex nearest the conference centre is showing Bill Douglas's *Comrades*, the story of the Tolpuddle Martyrs, the Dorset pioneers of the labour movement.**

New line

No one has had a good word to say for British Telecom for months, nay, years. But now I pass on the experience of the *Times* reporters covering the Labour conference who asked the BT desk in the conference centre for two telephones. Within half an hour booths were erected and phones installed . . . and so far they have not broken down.

BARRY FANTONI



'A little more difficult to abolish than the GLC'

Yale unlocked

A curious and furious row is raging between Yale University and *The Wall Street Journal* after the paper ran an article saying the Ivy League university had a gay reputation. Yale's president, Mr Benno Schmidt, has retaliated by saying the impressionistic piece, written by Julie Iovine, a freelance who has lived at the university for 10 years, was "drivel". The *Journal* is standing by her article, which claimed one in four Yale students is gay and that lesbians are either "lipsticks" — high-fashion radical chic lesbians — or "crunchies", muesli-bar guzzlers with old-fashioned Utopian ideas about feminism. Male homosexuals are categorized as "assimilationists" who do not want to draw attention to their sexuality. Schmidt, who has received 50 letters from concerned alumni, has written to volunteer fundraisers rejecting Iovine's numbers claim, which was based on an alleged pamphlet. Meanwhile a Yale gay spokesman reckons the percentage of homosexuals is the same as other liberal universities — about 10 per cent of the 10,000 students.

PHS

How we became first class

Sir Ron Dearing, who leaves the chairmanship of the Post Office today, describes how it successfully tackled the problems now facing British Telecom

The best service this government has given the present Post Office was to separate it from telecommunications in 1981. Separation meant the Post Office had no telecommunications cushion. It also meant a committed board and a management team with a new enthusiasm for this old business, and a will to confound the forecasts of its decline. Such "will" is the essence of achievement.

In its early days the new team resisted the temptation to demonstrate its presence by radical organizational change. The new Post Office required all its energies to combat rapidly rising costs and to safeguard markets under growing threat from the new technology and economic recession.

One external investigation after another had pointed to the need for radical change, but the Post Office, with the trauma of the national strike of 1971 still fresh in the minds of its top management, was aware how easily postal services could be brought to a stop by industrial action, and strongly committed to a philosophy that the mail must get through at all costs, was still seeking the new ground from which to solve its problem.

It was sandbagged by an encyclopaedic rulebook negotiated with the workforce over decades which totally circumscribed management initiative. Line managers were shy of initiatives that would bring them into industrial dispute for there was a fallacy abroad that industrial action was necessarily a symptom of bad management. Everywhere there was doubt whether, in the event of action, there would be support from the top.

It took years of continued support of managers in the field before it became generally believed that firm management would be consistently supported. That has been fundamental. Without it, the reforms of recent times would have been impossible. In spite of responsible unions, change on the scale we have made has involved a cost — a spate of unofficial industrial action at local level to the detriment of service, and a continuing risk of serious national confrontation.

But the prize has been worth that cost, with a reduction in unit costs over the past five years worth £350 million a year, and with strongly rising demand, secure employment and bonuses for the workforce now worth £125m a year. Without it, the 22 per cent increase in postal productivity that has been obtained — which contrasts with a drop of 9 per cent in the 1970s — would have been impossible.

Perhaps the most significant statement I ever made in the Post Office was at the end of the first week of joining. It was to the effect that we would hold our prices to a given date; that our price increases would always be less than the rate of inflation, and that they would take place not more than once a year. This was at a time when the national inflation rate and wage increases exceeded 20 per cent and to which the Post Office as a massively labour intensive industry was acutely vulnerable. We have stuck to that policy in the years that followed and, with the help of strong marketing and selling, have enjoyed the strongest period of sustained growth this century.

A second fundamental change in recent years has been to secure an outward looking management, in contrast to the previous tendency to introspection. Symbolic of the new approach was the appointment on the formation of the new board of a board member for marketing for the first time in the history of the Post Office.

A third dimension of the new board's policy was to move progressively from the generalist to the specialist; from reverence for seniority to decisions based on merit; from a numinous clouding of responsibility to the enthusiasm that comes from the opportunity to take decisions and be accountable for them.

The Post Office, which had been part of the Civil Service until 1969, had inherited the philosophy of the all-rounder and diffused accountability. It had also inherited a philosophy that ablest people worked on policy in headquarters or in regional offices, while line management was a task for those outside this charmed circle.

The new board progressively changed that. For example:

In 1980 the Post Office only had half a dozen professional accountants: it now has 170 with 220 under training. Line management is now accepted as the core profession in the Post Office, and aspirants for the highest levels of office are encouraged to seek experience in that area. Staff with the requisite ambition and personal qualities in the various professions can not only seek a career within their specialism, but can be considered for line management.

When, some three years ago, it was clear that the Post Office was coming through the worst of its problems and had established a record of profitable growth based upon increased efficiency, we decided that we were strong enough to accept the cost of a major reorganization into four businesses. This had already been successfully achieved for Girobank by our predecessors. We decided to divide the remainder of the Post Office into three main businesses — Letters, Parcels and Counters — each under its own managing director.

Despite initial doubts this reorganization has been a success. It has generated enthusiasm and commitment. It has shed light upon many dark corners. It has put the market place at the focus of all thinking. It will enable us to prune the bureaucratic structures that were needed to nourish a highly integrated corporation employing some 200,000 people.

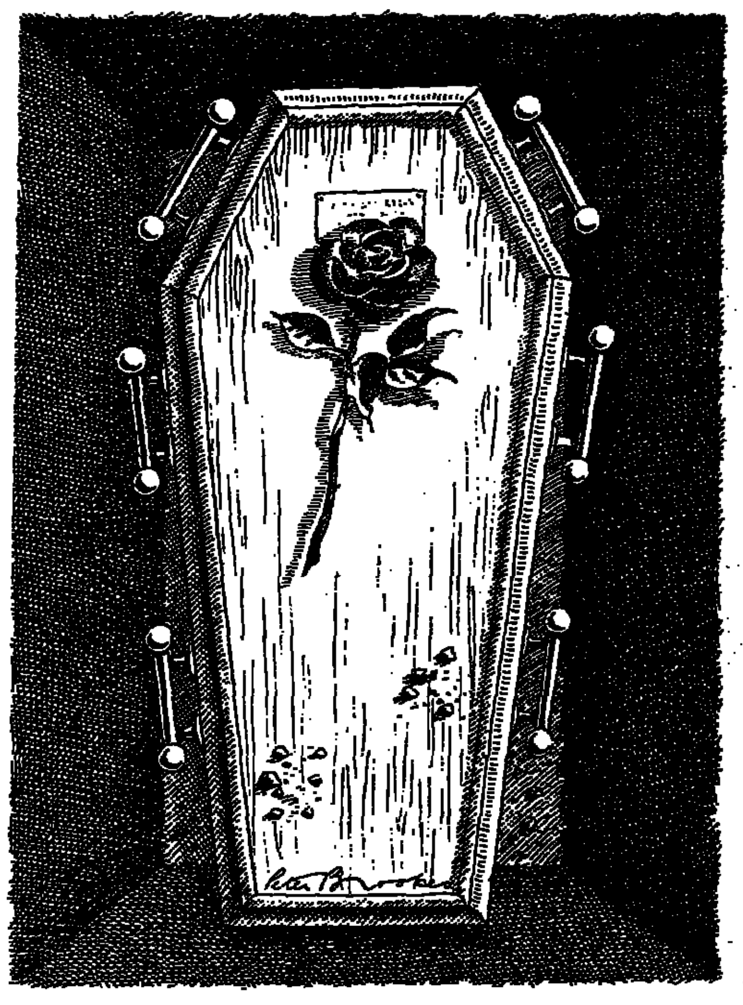
So over the past six years, there has been major change. But as a result of a conscious decision by the board, it has been progressive rather than revolutionary. That way the costs of change have been minimized and it has been possible to be sensitive to the needs of individuals. There have been no compulsory redundancies.

There is much still ahead for the Post Office to do. It now has a track record of cost reduction and of sharing the benefits with the customer. The next phase, for which spadework is proceeding, must be for service enhancement to progress from a commitment to a marketplace to a commitment to each individual customer. With 50 million, that is no small ambition.

But within all this change, it would be a grievous mistake if the strengths of the Post Office of old were lost. To society at large, the postman in the High Street, or delivering to the remote cottage, is part of the cement of society. Perhaps by historical standards the pace of change in recent years has been akin to a revolution, but as the door closes behind me this week, I am conscious of how much there is still to achieve for the customer, and hence for the business. In that lies great promise for the future.

Conor Cruise O'Brien reports from the Labour Party conference

Mourning manoeuvres



The party managers are pleased, for the conference is manageable. Funerals generally *are* manageable. The afflicted family feel the need to be together. Old animosities are more or less suspended. The most responsible members are brave, on behalf of the rest; the obstreperous relatively subdued.

Faces in the audience on Monday morning had a glazed look, as though they were being offered various forms of spiritual consolation, from the left and the right. I had seen some of them before, and many of their likes, on the campaign trail as they warmed to Neil Kinnock's oratory. Many of them genuinely believed that Labour was winning; as indeed it was, in the places where most of them were. The adjustment to the wider reality has been hard. The funeral is that of the hopes for the Eighties. And possibly the Nineties as well.

It isn't all sad, of course; even wakes have their cheerier side. People at conferences mostly manage to enjoy themselves some of the time, even if the corporate outlook seems pretty bleak. All the same, I have been to a good many conferences, Labour and other, in a good many places, and I cannot remember one where the prevailing mood was sadder than it has been here at Brighton, up to, but not including, Mr Kinnock's address yesterday.

Even the presiding symbol of the conference seems calculated to induce, or confirm, despondency. Behind the platform there is a large blank space for the delegates to behold throughout the proceedings. Below the large blank space is the conference slogan: Moving Ahead. On the right-hand margin of the large blank space is a red rose, with yellowish patches here and there. As a whole, the symbol suggests that we are moving ahead towards some unknown but quite forbidding destination.

Also, the thought comes unbidden to the mind that that large blank space might have been filled with a smiling portrait of Mr Kinnock, had things gone otherwise electorally.

The living Mr Kinnock, on the platform, is smiling and pleasant as usual. Even before his successful address, he personally was having a good conference, allowing for the circumstances. The things he wanted have gone through; or as much of them have gone through as the trade unions have been prepared to sanction, which does not include one man-one vote. The constitutional measures aimed at reducing the influence — or, more precisely, reducing the visibility — of the left went through. The new NEC is more congenial to Mr Kinnock than the old, though that doesn't stop some of the press inferring the contrary from one individual result: Red Ken Moves In On Kinnock screamed the banner headline in the *Daily Mail*.

The reds really haven't been making much of a show, though their spokesmen have been heard from frequently, and some of them are good speakers. Their argument that Labour would have swept the country if the national campaign had been much further to the left hardly carried conviction. I had the impression that it doesn't carry conviction even to the left-wing speakers themselves. Their opposition to the constitutional changes has been tame to the point of tokenism.

This is interesting, because any left-wing histrionics at the conference would have attracted the cameras. The fact that the left has resisted that temptation, at least on the conference floor, is to their credit, I think. They have shown more loyalty to the party in that respect than they are generally given credit for on the right. Perhaps there is some remorse on the left for what some of their past behaviour seems to have done to their stricken party.

The right has also been low key. This is partly a case of "Let the other lot chatter away. All we have to do is wait for the vote." On the occasions when they have had to utter, from the platform, it has been mostly anti-Thatcher generalities, which are noted for their sedative effects on Labour gatherings. Among this routine anti-Thatcher stuff they get in some digs at the left, generally in coded form: stigmatizing the irresponsibility of unidentified persons. No yuppie manifestos though, on the conference floor.

So on both sides, so far, generally a low-key conference. My strongest impressions come from an unseen presence: those 6 million trade union "voters" all deemed to be present and voting at a conference attended, at most, by a few thousand flesh-and-blood delegates. As one delegate pointed out on Monday, nearly twice as many trade unionists are deemed to have cast their votes at Labour Party conferences as the number of real trade unionists who actually voted Labour in the June general election.

As the results of the block voting were announced, one seemed to hear the thunder of the footsteps of a huge invisible army. When a successful candidate for party office notches over 4.5 million votes, you might think the party is doing pretty well. You might; if you didn't know.

As I write, the retina of my memory is traversed by the movement of batches of bright yellow boxes through a crowd of people. The ballot box containing the block votes is a thing of awesome power, the Ark of the Covenant of the Labour movement.

It would not be true to say that at the conference Mr Kinnock danced before the Ark, like David. For one thing he doesn't have all that much to dance about. But everybody at the conference knows that he has done appropriate preliminary obeisance to the Ark, or the electoral reforms could not have gone through. And the changes that would have affected the power of the Ark itself did not go through, because the Ark decided otherwise. So there seem to be rather strict limits to the possibilities of further reform.

Mr Kinnock's address yesterday did as much as any speech could to lift the depression. He showed himself aware of the prevailing funereal mood, warning against withdrawing into "a period of mourning." It was a fine speech brilliantly adapted to the circumstances, and well calculated to reinforce his authority.

He had words of comfort both for the moderate among the Socialist Old Believers and for the moderate revisionists (alias yuppies), but a little more for the latter than the former. He had also words of good-humoured rebuke for the more extreme tendencies of both sections. His remarks in all four categories received general applause; interruptions were few and faint.

After such a success "in the shadow of defeat", as Mr Kinnock himself put it, there can be little doubt about his authority over his party. "Red Ken" & Co are cutting much less ice at Brighton than they do in some of the papers. And the left are likely to cut even less ice in future, due to the changes approved by this conference. I believe that Mr Kinnock's authority is now such that a review package approved by him would be likely to be approved by conference delegates, even without recourse to that yellow box. And I think he could get their approval even for a package that omitted unilateralism, provided the omission was tastefully wrapped.

All in all, as big a success for Mr Kinnock as was possible in the circumstances. But Labour is by no means out of the wood yet. Another despatch follows.

Golly's offspring

Philip Howard: new words for old

We have advanced some way since wogs began at Calais. Britons have become marginally less insular and xenophobic, because of our multiracial society and mass package tourism that lets us meet wogs. The use of such vulgarly offensive racialist insults as wog has declined, is declining, and will probably continue to decline.

One does not abuse one's friends who live next door; at least not if one has any sense or sensibility. It always was a thug's word, even in its heyday before the war. King Zog/ Was always considered a bit of a wog,/ Until Mussolini/ Quite recently /Behaved so indecently. The word encapsulates all that is nasty about British imagined superiority.

Wog is foul and childish. But its linguistic history is interesting. The folk etymology is that the word is an acronym for some such phrase as westernized oriental gentleman, or worthy oriental gentleman, or wily oriental gentleman. Balderdash. None of these many suggested folk etymologies is satisfactorily supported by the evidence. They are ingenious contrived explanations invented after the word came into use. The more likely derivation is from a nursery curtailment of golliwog.

The insult came into the lexicon from the Indian Army and Navy and Civil Service earlier this century, when the movement for Indian independence was growing and the British felt their position threatened. The earliest printed example found by the Oxford lexicographers is from a dictionary of *Sea Slang* published in 1929. It defines Wogs as: "Lower class Babu shipping clerks on the Indian coast." The fact that a definition was felt to be needed indicates that the word was then quite new. The insult was extended from Indians to Arabs, to anybody from the Middle East, to anybody with a tan, and, for true, barking xenophobes, to any foreigner; or in extreme cases of egomania, anybody except the speaker. White wogs were British and Continental European residents in Near and Middle East countries. Here is Evelyn Waugh in *Officers and Gentlemen*: "He turned up in western Abyssinia leading a group of Wogs."

Down Under in Oz, wog has a different history, and different connotations. A wog means a germ, or any other small organism or virus causing infection, particularly the trots or 'flu. "I've got the wog" means "I'm feeling a bit crook." As with all slang, the etymology is uncertain. But it is probable that this Australian wog comes from pollywog or tadpole.

In the Australian nursery a baby is sometimes called a wog, as it might be called diddums, or similar inane and old-fashioned endearments. Australians also use wog in the racist sense to describe Southern Europeans in Australia. The situation is confused. "To wog" means to spit, while "wog gut" is diarrhoea.

Down Under or Up Over, it is an ugly little word that is dying. Let it die. Good riddance to it.

Digby Anderson

Through a half glass, bleakly

I am having a spot of bother with Mrs Anderson's "units". Last Tuesday I arrived home rather tired to a welcome glass of Mâcon-Lugny. After a chat about our days, we sat down for dinner. First, there was a small red mullet each and another glass of the Mâcon, then a beef daube, salad and cheese. The trouble came with the daube. I poured myself a glass of rather ordinary claret. Mrs Anderson looked puzzled, then annoyed, and asked for some. I understood. Obviously she had been too busy to read the papers and see Alcohol Concern's new drinking strategy. I explained that, whereas I, well, we, men, were entitled to 21 "units" of alcohol a week — a unit being a half pint of beer, glass of wine or single measure of spirits, she, that is ladies in general, were allowed only 14. Indeed, slender ladies such as she should consume even less. She had certainly used up her allowance somewhere during the second glass of Mâcon.

Most of her reply cannot be printed in a family newspaper. She did say that if she had to obey a campaign on alcohol, then, since we were drinking French wine, she would obey a French campaign and rather liked the scrupulously non-sexist one she started drinking with in the Sixties: *Santé Sobrieté — Jamais plus qu'un litre de vin par jour*, or as we now must say, 70 units a week.

Perhaps I went about it the wrong way. Instead of interrupting the meal I could have left well alone but silently monitored her intake, starting on the Tuesday, and warned her on Thursday that that was it for the week. Or perhaps I was supposed to give her a special small glass, a ladies' glass. Alcohol Concern doesn't say.

It is difficult to take any of the anti-alcohol propagandists seriously. There may indeed be medically attested dangers in having three glasses of wine, though, as so often, the experts differ, but it does not help the propagandists' case to lump us domestic Mâcon sippers with drunken drivers killing children or chronic alcoholics, under terms such as "alcohol-related problems". Whether medically justifiable, it is not popularly plausible and thus counter-productive. They do it to make the problems appear as many as possible, so as to compete for public funds. But, as with the poverty lobby's attempt to persuade us that half the population is "in poverty", or the child abuse alarmists' conspiracy to suggest that every other male is a child abuser and the rest soon will be unless suitable social work reinforcements are deployed, the effect is to trivialize the genuine problem which exists.

Alcohol Concern wants a 12-year "co-ordinated" state plan on alcohol with public spending increased from £3 million to £30 million, much heavier drink taxes, the blood alcohol limit for drivers reduced, the creation of more "formal structures" (the newest euphemism for public bureaucracies) and lots of "alcohol education" to cut by half the number who drink more than their allotted number of "units". On past form, it is this "education" campaign the government is most likely to buy. The DHSS has not yet learnt the lesson that Mr Bottomley has done with the expensive, but now abandoned, drink-drive propaganda, that campaigns often do not work.

Even Alcohol Concern admits this. In another splendid euphemism, it reports that campaigns are "difficult" and then, in that manoeuvre beloved of every failed government intervention, argues that precisely because they have failed — "are difficult" — we should spend more on them: the failure resulted from too little being spent. Of course, if the odd campaign succeeds, that's an argument for spending more too. Heads I win . . . On the contrary, before a penny is granted for any campaign in any department, the Treasury should demand evidence, not about the extent of the problem but that a campaign will solve it — solve it, mark, not just, as campaign evaluators proudly claim, "heighten awareness".

The argument, or rather assertion, that campaigns are needed rests on a questionable assumption that there is lack of information. In fact the free press loyally reports the anti-alcohol lobby's arguments already, partly because it judges that readers take a perverse pleasure in totting up their intake and having a good worry before recharging their glasses. There is no shortage of information, though some readers ignore it.

Anyway, most campaigns have little to do with information. The campaigners abuse the word "education": they are not content to let their audience make up its own mind but use selected facts persuasively to manipulate a behavioural outcome which they, the campaigners, have decided on, such as cutting the number of moderate drinkers by half. That is not education: it is propaganda, worse, state propaganda. It should be labelled as such.

Or it is assumed that, once informed, people will change their behaviour. In fact people are rather unlikely to stop doing something they enjoy, which is accepted by their friends and which they have done for a long time, merely because they are told it might entail long-term risks, especially when the nationalized health system conceals those risks and costs, which would otherwise be reflected in highly motivating variable health insurance premiums.

Propaganda campaigns are a form of state intervention in the information market. This government is sceptical of intervention by nationalization and purports to be sceptical of intervention by regulation. But it is increasingly attracted to, and lazily uncritical of, intervention by propaganda on Aids, heroin, healthy eating and fireworks.

Propaganda campaigns give an illusion of activity. They are a good showcase for a politically ambitious minister. They are also usually a waste or abuse of the taxpayers' money or even, as the Chief Rabbi argues in the current *L'Eylah* about the Aids campaign, eventually counterproductive — to say nothing of their effect on matrimonial relations at the dinner table.

The author is Director of The Social Affairs Unit.

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however . . . Pearson Phillips

Over the hill on Everest

Middle age is when you can remember Ford Consuls, asserts a Mr Fred Schoenberg. Remember them? Surely it was only yesterday that I was driving one. Looking back I see my life measured out in the Seven Ages of Motoring. The whining Riley, creeping like a snail. And then the Rover, sighing like a furnace . . . the Jag, sudden and quick . . .

But reconciling myself to being middle aged is not my problem. What I want to know is: how long can one get away with professing to be it? There seems to be a happy conspiracy among the long of tooth to extend the loose frontiers of middle age well into the borderland of senility. Old age pensioners have already been edited, like characters from Beatrix Potter, into more cheerful sounding senior citizens. How long before someone re-christens it the middle-aged pension? It's like the middle class. Anyone can join.

This is confusing. Perhaps we should return to the clearly defined system of the Ancient Romans, for whom middle age was far too vague a concept. The *adulescentia* ranged from 15 to 30, which seems about right. The *juvenis*, young people in the prime of life, were between 30 and 45. Maturity, the *seniores*, stretched until 60. After that you had to settle for being a spindle-shanked *senex*, and no argument.

We could probably push some of these watersheds back a bit today, thanks to the achievements of modern medicine. I hope so. I've just had a significant birthday, which is what has brought all this on. I am kicking and struggling against being consigned to the ultimate category. I'm not ready. I don't want to go. Please, can I have just one more mid-life crisis?

How are we supposed to know? It's no use looking at ourselves in the shaving mirror. The only man I know who ever took an honest look in the mirror was Rembrandt. The rest of us look into that mirror and see what we expect to see, which is a handsome, well-preserved, sensitive face with smiling eyes and a wicked touch of rueful mockery in the smile. We are so pleased to keep meeting this self-image that the huge structural changes and surface upheavals go unremarked. We need a second opinion.

I have had one or two of those lately. One happened when I was clambering around Everest the other day with a gang of wild young Australians. I was doing all right, I thought. Carrying my load. No altitude sickness, unlike the athletes in the party. Not too much puffing. Shaving every day, à la Lord Hunt. Trying too hard, probably (which is another sign). But then I discovered that there was a sweepstake going among the rest of the party, the object being to guess my age. To my horror, one of them got it right.

Then there was the photograph incident. True, I had been three months in the eastern Sahara, living in a Land-Rover, existing largely on packet soup, tinned tuna and dates. I was much later shown a photograph of a group of people standing on the site of the Battle of Omdurman listening to a colonel in the Grenadier Guards telling the story of the last, famous cavalry charge in history. Yes, yes, I remember that day. But why wasn't I in that picture? And who is that craggy, bent, spindly old man in the funny hat? Me? Nonsense.

The attitude of one's children is a litmus paper. Watch out for the first time they react to one of your stories or propositions with faintly raised eyebrows, or exchanges of meaningful glances. It means the balance of power has changed. I am sure Lord Longford must know the feeling.

After that, there is only one final stage we all have to pass through before surrendering to the inevitable. It is when, for the first time, we catch someone saying "Isn't he marvellous . . ." With any luck I'll be too deaf and blind to notice.

[illegible]

[illegible]

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THE COLONEL'S REPUBLIC

Col. Rabuka, who seized power for the second time in Fiji last week, has now surprised his critics once again by announcing his readiness to declare a republic. By confirming his intention to end the 113-year link between Suva and the British Crown, he pre-empted the efforts of those who have been striving to prevent the step.

But the islands' army chief is in danger of moving too fast for his own good. The opposition of the Commonwealth was predictable. Aid sanctions are already being brought to bear by Australia and probably New Zealand, while London is thinking again about its annual £4m.

Col. Rabuka must have taken account of all this. He says he does not worry about exclusion from the Commonwealth either. Under Commonwealth rules, any nation must re-apply for membership if any change is brought about in its status. With the condemnation of the Secretary-General Sir Sonny Ramphal ringing in his ears Col. Rabuka and his supporters must have calculated that Fiji has little chance of readmittance in such circumstances.

But what they cannot be sure of is the strength of their power at home. The elected government which was overthrown last May, was not entirely elected by ethnic Indians. It also commanded support from landless Melanesians. However much these indigenous South Sea islanders might resent the commercial dominance of the Indians, they also had little to gain from supporting their own chiefs and land-owning classes. To assume that Col. Rabuka represents all his own people is misleading.

By planning to turn his country into a republic he risks increasing the strength of this opposition. Many islanders more likely to take their lead from the Council of Chiefs, an ancient body of elders whose influence could be crucial. And these chiefs are likely themselves to look for guidance, to Ratu Sir Penaia Ganilau, the Governor-General.

Sir Penaia is not only the Queen's representative, but is also a respected chief in his own right — and is actually chief of the region where Col. Rabuka comes from. This partly explains Col. Rabuka's reluctance to move against him.

So far the Governor-General has stayed at his post — the only legally constituted authority left in Suva. The judiciary already has denounced Rabuka. If the Council of Chiefs also does so — drawing its strength from the example set by the Governor-General — Col. Rabuka could quickly find himself in trouble. The next few days will be a testing period for both sides.

Sixty per cent of the civil service is run by Indians, no doubt one of the figures which lie behind Melanesian discontent in Fiji. But it could also embarrass the military leaders if more than half the civil service withdraws its labour at such a time. The machinery of government, while it may not exactly grind to a halt, is likely to start moving very slowly.

A great deal of uncertainty still clouds the future of Fiji and Col. Rabuka. There is still time, as Buckingham Palace has itself acknowledged, to halt the slide towards military rule, civil unrest and economic catastrophe. A cool head at Government House is what Fiji needs most — to rally support among the moderates still in Suva. If the Governor-General can succeed in that, it may yet be that Suva's aggrieved military will settle for a satisfactory compromise to solve the archipelago's ethnic problems.

SPIRIT OF '64

Mr Kinnock has told Labour to face reality — not something it finds easy. Before June 11, Mr Kinnock found it hard enough. Yesterday he set about it in a cunning speech with some carefully applied rhetoric several cuts above the average.

There must be a review of policies, he said. The point was not whether the policies were right or wrong in June, though this could be a starting point, but whether they would be right for 1990 or 1991. Labour had to be candid and honest with itself and with everyone else. But when he went on, Mr Kinnock was himself less than candid.

That is understandable. He knows that a large section of his party dislikes rethinking policies. Mr Kinnock described the objectors as timid people who "seem to have 'do not disturb notices' hung on their minds." They talked about betraying principle, but the real betrayal would be if a party which had suffered three consecutive defeats did not undertake such a review.

Good. But it was at this point that Mr Kinnock and candour lost touch with each other. The rest of his speech was on the theme of socialism's essential appeal being in tune with the realities of life that therefore Labour had no problems in facing its present difficulties. That is the opposite of the truth clearly visible between the lines of the contorted logic which Mr Kinnock then offered.

First, he listed what he called the good and bad realities: increasing home ownership but fewer houses and more homelessness, earlier retirement but more poverty in old age, changes in the pattern of work as a result of technology but underinvestment in industry and skills. Then there was share ownership, and in a burst of realism not heard from him before June 11 he told Labour that it would be fooling itself if it pretended that a few million people owning their own shares would make no difference to those voters' perceptions.

He adopted some remarks of Mr Ron Todd. It would not do to say to one of Mr Todd's well-paid dockers who was buying his own house, had various consumer durables and took holidays abroad: "Let me take you out of your misery, brother." The truth, Mr Kinnock revealed, was that there was no conflict between socialism and affluence and that he himself had faced this fact at the age of 17 after Labour's 1959 election defeat.

It is not a text on which Mr Kinnock has much preached in the intervening 28 years, though Lord Wilson used it in 1964 when wooing the middle classes by offering planned growth without the tears of high taxation. Still, we now have it on Mr Kinnock's authority that is what Labour thinks. So given that the docker and everyone else can keep his few shares (but in what form?) and retain his other affluence, the question arises: what is the Labour Party now for?

Mr Kinnock's answer was that even the more affluent workers could not afford the price of schooling for their children, proper care for their aged mothers or provision for the family's medical needs and their own pension. Collective provision of such things at a high level of quality was what Labour was for. The Conservatives could never do it. The market could not decide the quality and quantity of welfare, a point at odds with his recognition elsewhere in the speech that Labour supporters were making their own private pension arrangements.

But how can Labour meet this blanket social provision unless Mr Todd's docker and a great many more workers besides are to be taxed higher to pay for it? Or does Labour cling to planning and to the milking of high taxpayers? And if industry is heavily taxed, what happens to growth? Labour is back with the old dilemmas from which it tried to escape between 1959 and 1964.

Mr Kinnock asked how, since Labour's supporters were buying their own houses and taking out private pensions, it could possibly be hostile to enterprise. He would have been more to the point had he reflected that it is because Labour is thought to be hostile to enterprise that the party has too few voters. A clever speech, but a sad one since it was hard to see where it pointed except to the past.

MR RIDLEY'S SLEIGHT OF HAND

With the housing white paper published yesterday, the Government committed a lot of Parliamentary time and legislative effort to a set of proposals both practically and philosophically incomplete. The paper is not going to please those — and they tend to be the same people — who expect legislation to effect quick changes in the social and economic order and those whose political antennae are so exquisitely tuned that they can already detect insufficiencies of "radicalism" in the proposals being brought forward for Mrs Thatcher's third term.

It goes without saying that it will win no friends among the councillors whose estates and patronage are to be dismembered, or among the bishops in the voluntary housing movement who are now supposed to behave like Victorian capitalists conjuring a return on capital out of homes for the poor. To be attacked from two sides is often taken as a sign that the person in the middle is right. On this occasion the person in the middle — the Secretary for the Environment, Mr Nicholas Ridley — has produced a plan with such interesting parts as the housing "action trusts" for the inner cities, the whole is less than their sum. Two queries hang over this paper.

The first is financial. Mr Ridley has presumably squared his thinking with his colleague the Chancellor, and also with the Secretary of State for Social Services, Mr Moore, whose interests as a reformer of welfare are intimately bound up with the future of housing benefit. The engine which is to pull the plan is the renewed application of private capital to rental housing, in order to bring forward property now lying idle, to refurbish existing public sector property and to build anew. Mr Ridley, all credit to him, sees that there are profound consequences here for planning and land use. He sees also that private capital will only come forward if the rate of return is adequate. Rents will have to rise; and rise considerably in the South of England where land is dear and property booming.

At this point Mr Ridley performs a sleight of hand. Instead of confronting this across-the-board rent rise and accepting that the future private sector will largely be an upmarket affair enhancing mobility mainly among the better off — rather than among bus drivers moving south from Sunderland — he seems to envisage that private renting will somehow grow as a provider for the poor.

But if the private rented sector is meant to be revivified for them, who is going to pay the higher rents? Either poor tenants are going to have to pay a larger share of their disposable income in rent or their call on the welfare system (housing benefits) will much increase. No sums are done in the paper.

So the second query above the White Paper is social. With goodwill and the application of (unspecified) amounts of public money, the Government's plan to diversify the ownership and more importantly the management of council rented property might, in certain areas, work as well as housing cooperatives have in parts of Glasgow. But this is no general recipe.

The White Paper, it turns out, is bereft of an elementary understanding of how people behave. It relies on council house tenants who, despite the most generous discounts, still have not joined the majority who are owner occupiers. Might it be because they are in some sense lacking in energy and motivation? If so, will these selfsame tenants suddenly engage in the strenuous business of transferring the freehold of their property to another landlord who might offer marginally better service in repairing the taps? If council housing is in future to be — a blunt but accurate term — welfare housing, then the sooner that is accepted the better.

LETTERS TO THE EDITOR

Debatable future in television

From Mr John Chittock

Sir, As proposals for a fifth television channel in Britain now gather momentum, the political expediency of the idea may cause its other potential benefits to be overlooked.

Despite the apparent rush to liberalisation of our TV spectrum, there is still one source of programming almost totally denied to the viewing public — that is, the film, TV feature or even educational series which is made possible not by audience ratings or international sales prospects but by the responsible financial support of industry or business.

The notion of such "sponsorship" has been an emotive issue in the past, although Britain long ago demonstrated that "sponsorship" (some would call it patronage) is capable of making a unique — indeed, historically important — contribution to our moving-picture culture. I refer, of course, to the heritage left by John Grierson, whose documentary film movement of the 1930s was funded by sponsorship and created the caucus of talent that later influenced the shape and quality of British television in the fifties and sixties.

It is too easily forgotten that films such as Grierson's *Night Mail*, Flaherty's *Louisiana Story*, Schlesinger's *Terminus* and later many outstanding social/educational documentaries from talents such as Karel Reisz, Hugh Hudson and Roger Graef were all sponsored.

A fifth television channel that welcomed responsible material financed by industry (and sometimes *about* industry) would provide fresh stimulus for such patronage. It could provide the much demanded alternative of a commercial channel with competitive rates (yet different enough to be a genuine alternative). Not least, it could provide television access for those parts of society which wish to contribute responsibly but at present are either discouraged or proscribed.

Yours faithfully,
JOHN CHITTOCK,
37 Gower Street, WC1.
September 29.

From the Chief Executive of Channel Four Television

Sir, Alan Peacock has, beguilingly, further refined his proposal for a council to subsidise public-service broadcasting when the market rules all. He thinks greater intervention will be required to preserve quality in television.

Change is coming in broadcasting. New technology and Government policies to encourage competition mean that there will be a great deal more of it. Newcomers will erode the pre-eminence of the current duopoly. These are welcome: they will bring choice to viewers and opportunity to advertisers.

Peacock would have it that, on their arrival, the heart will necessarily die in present broadcasters.

The BBC, funded only by subscription, and ITV, succumbing to market pressures, will lose all incentive to produce news, current affairs, documentaries and programmes on the arts. In their stead, a new quango will subsidise all the desirable broadcast output, now much in evidence, which the market, left to itself, will not provide.

In the wasteland Peacock envisages, when the consumer satisfactions provided by our present broadcasting no longer obtain, his contrived safety net will prove too little, too late.

It ought to be the object of Government broadcasting policy to sustain for a long as is practicable, that is certainly into the 21st century, the strengths of the present system, which viewers palpably enjoy and licence-fee payers willingly support, while adding to it whatever supernumerary services the market, fuelled by new technologies, will bear. That means refusing to absolve the BBC or ITV of their current public-service obligations and keeping Channel Four with its present remit. More should not be allowed to mean less.

Yours faithfully,
JEREMY ISAACS,
Chief Executive,
Channel Four Television,
60 Charlotte Street, W1.
September 28.

Lack of global issues in curriculum

From the Director of Oxfam

Sir, The Government's proposed Education Bill is clearly far-reaching and significant, comparable with the Acts of 1870, 1918 and 1944. Its consequences will reach into the next century. It is vital therefore that all of us who are concerned about the nature and quality of the education offered to our children make our hopes and concerns known to the Government.

In Oxfam there is concern lest the proposed national curriculum for pupils in compulsory schooling between the ages of five and 16 proves too narrow in its vision, depriving young people of a vital dimension in their education.

The importance of "the world of work" for which this proposed curriculum is intended to prepare young people is not questioned; there is, however, anxiety that their education should also prepare them for participation in a democratic society, and that that participation must address the issues of international interdependence, poverty and inequality which face the world as a whole.

Oxfam's overseas experience gives us many insights into the complexities of world development and for 20 years we have worked alongside teachers who wish to promote a sense of world citizenship among young people. We are impressed by the highly professional and balanced way in which teachers have communicated these complex issues to their students. We feel that this vital element in young people's education needs to be fully recognised.

The aims of education referred to in the national curriculum document acknowledge the importance of this approach. These aims were defined in the DES paper, "Better Schools", which stated that education should "help pupils develop moral values . . . and tolerance of other races, religions and ways of life" and should also "help pupils to understand the world in which they live, and the interdependence of individuals, groups and nations".

However, the outline of the curriculum as now proposed does not seem to reflect these aims. The focus on a narrow range of subjects, and the total omission of subjects such as economics, social and environmental studies, would narrow the scope of education opportunities and leave young people ill-equipped to face the future.

It is to be hoped that Mr Baker will take the opportunity to restate these broad aims of education in his Bill, and that he will strengthen the elements of his proposed national curriculum to provide an appropriate education for the generation whose schooling will end in the early years of the next century. We surely owe our children the opportunity to prepare for the complex global issues which will inevitably confront them.

Yours faithfully,
FRANK JUDD, Director,
Oxfam,
274 Banbury Road,
Oxford.
September 29.

ON THIS DAY

SEPTEMBER 30 1899

Sir Thomas Lipton was no more successful in his first challenge for the America Cup than his predecessors had been, or than in his own four subsequent challenges, of which the last was in 1930. The cup was named after the schooner America, which crossed the Atlantic in 1851 and carried off the trophy offered by the Royal Yacht Squadron in a 53-mile race round the Isle of Wight

THE AMERICA CUP.

(From Our Special Correspondent.)

NEW YORK, Sept. 19.

The more Shamrock is seen in American waters and her performances are compared with those of Columbia, the more her supporters pray for a good hard blow on race days. And her supporters are by no means confined to the British element here. Amongst American yachtsmen — and I have conversed with many — there is a strong belief that Columbia will win, but permeating this belief is a quiet wish for the success of the British challenger. A prominent American yachtsman said to me at the New York Yacht Club, "We shall, of course, do our utmost to win, and we have built the best boat that we could, but if we lose we shall not cry. It is about time that we should be put to the test of seeing if we can build a boat under the altered conditions which now prevail able to cross the Atlantic and bring the Cup back again from your side." This represents the general sentiment. . . .

With regard to the possibilities of crowding on the race days, this is a matter upon which Americans seem most sensitive. Everything which can be done to ensure that the vessels shall sail the course unhampered by excursion steamers or tugs will be done. The task however presents many difficulties. Public interest in the contest on this side of the Atlantic has never run so high before, and the office of the local steamboat inspectors has been inundated with applications from owners or charterers of vessels to carry passengers on the race days. These applications refer to all kinds of craft — river, sound, and coast steamers, barges, freighters, tugs and yachts. Vessels from places as far distant as Maine and Florida will be present, and all the large first-class boats want to carry extra passengers. . . . The principal vessels in the harbour licensed to carry passengers have a combined carrying capacity of nearly 70,000 persons. When to this is added the large number of vessels from other ports, the many small craft yet to be licensed, and innumerable yachts, it is estimated that the total carrying capacity of the vessels which will follow the races will be upwards of 150,000 passengers. To control such a miscellaneous fleet effectively will surely try even American ingenuity. . . .

There is one thing which rather puzzles our American cousins, and that is the leisurely manner in which the work of tuning up the Shamrock and getting her into racing fettle is being carried on. Here we are within a fortnight of the first race. Columbia has already been tried again and again, and sailed match after match with the fastest boat on this side. Her weak points have been discovered, and where possible remedied. Almost everything that can be known about her by her captain and crew has been brought out, and the boat has been fit to race any day for more than a week past. It was only yesterday, however, that Shamrock for the first time sailed the full course. True, the accident to her gaff last Wednesday was very unfortunate and delayed her full trials somewhat, but the possibility of delays of that kind should surely have been foreseen. As compared with Columbia, Shamrock will cross the starting line on the day of the first race as a "green" boat, *minus* the advantage which constant drilling on the part of the crew and frequent tests in keenly-sailed races have given Columbia. . . .

Private power

From Mr J. D. Kimber

Sir, The debate so far on the privatisation of the electricity supply industry (ESI) has centred on the efficient production and distribution of electricity.

However, a further dimension has yet to be explored. With the entire industry under review, now is the time to widen the mandate of the ESI from a narrow focus on electricity to embrace the concept of efficient energy.

The Central Electricity Generating Board is obliged by statute to provide an economic and efficient supply of electricity. This does not necessarily make optimum use of the fuel inputs. The thermal efficiency (i.e., the ratio of energy in to energy out) of the CEGB's coal-fired power stations is between 32 per cent and 36 per cent. Combined heat and power (CHP) stations can reach an efficiency of well over 70 per cent by productive use of waste heat from the generation process.

Despite the good intentions of the 1983 Energy Act, with only one or two much publicised exceptions, the CEGB has done nothing to support CHP.

It is widely believed that prejudice against CHP has become institutionalised throughout the ESI, in favour of a large coal or nuclear power station philosophy. Such sentiment would forever preclude the adoption of CHP on a large scale if the ESI were made into a private monopoly.

Privatising the industry can be the catalyst for CHP, but only real competition will provide the spur, for generators to adopt such new and energy-efficient technologies. Any system which hinders this must surely be against the national interest.

Yours faithfully,
J. D. KIMBER,
Watson Cottage,
High Street,
Waltham on the Wolds,
Leicestershire.
September 21.

Ethnic education

From Mr A. S. Jerwood

Sir, In her letter to you (September 23) Lorna Boreland, of the ILEA, wrote "it is crucial that community languages such as Bengali are taught . . ."; but she only considers that "competence in English would remain a high priority".

Does she not realise that the French and German languages are taught for commercial reasons and that substitution of Bengali will condemn the ethnic minority to a disadvantaged future when it comes to looking for a job? They may be able to talk to grandma but not answer any advertisement that requires competence in a "commercial" language.

What Ms Boreland should be doing is to make sure that grandma goes to evening classes to learn English and thereby enable her to feel more a part of the country she lives in, and adding Japanese to the curriculum of her schools instead of wasting money on Bengali. This would give the so-called ethnic minority a chance to become part of the ethnic majority and one with a better chance than most of getting a job when the time comes.

Yours faithfully,
A. S. JERWOOD,
18 Waggon Road,
Hadley Wood,
Barnet, Hertfordshire.
September 23.

From Mr P. A. D. Dale-Thomas

Sir, I have a daughter who teaches in a primary school in Southwark. In her class the ethnic minority are the white children. I imagine the situation is similar in Ms Boreland's neighbouring Lambeth.

Yours faithfully,
P. A. D. DALE-THOMAS,
Ashton House, Chaffcombe,
Chard, Somerset.
September 23.

Welsh without peers?

From Norroy and Ulster King of Arms

Sir, Your report (September 19) that the Welsh peers have commissioned a bust of the Princess of Wales begs an interesting question: what is a Welsh peer? As Wales was assimilated into England in the early 14th century there has never been a Welsh peerage.

So, is a Welsh peer one of Welsh ancestry, like Lord Kensington, who is descended in the male line from Tudor Trevor, Lord of the March, but enjoys an Irish peerage and lives in South Africa; or Lord Harlech, who has a Welsh territorial title in the peerage of the United Kingdom but is of Anglo-Irish descent and lives in Shropshire; or Lord Callaghan, who must be of Irish descent and lives in Sussex, but whose whole political life has centred on Cardiff?

Is there a criterion or are there, as I suspect, many criteria based on some clever *a posteriori* reasoning which establishes that he who subscribes to the cost of the bust must be a Welsh peer?

I am, Sir, your obedient servant,
J. P. BROOKE-LITTLE,
Norroy and Ulster,
The College of Arms,
Queen Victoria Street, EC4.
September 19.

Terminology

From Mr John Cheadle

Sir, In commenting on the various names used for the current school term your correspondent, Mr Fetherston-Dilke (September 16), gently tilts at Westminster's use of "Play Term". The nomenclature is derived from the Westminster Latin play which, until the Second World War, was performed every year at the end of this term by the Queen's Scholars in their dormitory, which was transformed into an auditorium for the occasion.

Almost complete records of this annual play exist from as far back as 1704. By its passing, not only the school but London itself lost a great occasion.

Yours truly,
JOHN CHEADLE,
Bafford Cottage,
Bafford Lane, Charlton Kings,
Cheltenham, Gloucestershire.

From Mr R. V. Chute

Sir, Mr Fetherston-Dilke fails to mention his nearest independent school. Paradoxically our longest term is called Short Half.

Yours faithfully,
ROBIN CHUTE, Estates Bursar,
Winchester College,
Winchester, Hampshire.
September 17.

Great survivors

From Mr R. R. Feilden

Sir, Lord Bruntisfield's experience of office goes back even further than Mr Colin Machie's recollection (September 18). As an Assistant Whip in 1928-29, he must be the sole surviving member of Baldwin's second government.

Yours faithfully,
R. R. FEILDEN,
Allfarthings, West Street,
Mayfield, East Sussex.
September 19.

VAT on construction

From Lord Bruce of Donington

Sir, The Paymaster General (September 24) is quite correct in pointing out that the case before the European Court is quite separate from the Commission's proposals on VAT harmonization which Lord Cockfield made public in July. Indeed, my letter (September 16) dealt solely with the issues raised by the case itself (No 416/85).

It is a pity, therefore, that he expended so much time in clarifying matters I did not raise instead of dealing frankly with those which I did.

If I understand him correctly, when he says "we are bound by our treaty obligations to accept the decision of the court", it is within the competence of the court, in the event of it deciding in favour of the Commission, to require HM Government to levy VAT on, among things at present zero-rated, all new building construction at a rate of 15 per cent.

This being the case, perhaps the Paymaster General will now give unequivocal answers to the questions put in the last paragraph of my letter, which I now repeat:

If decisions by the European Court are automatically enforceable in the member states concerned, then what becomes of the sole sovereign right of the British House of Commons to levy taxation? If they are not, will the Prime Minister assure the country that, notwithstanding any ruling of the European Court, she will *not* introduce legislation to put its judgment into effect or, if she does, that she will afford all MPs a free vote on the Finance Bill and will refrain from applying the Whips to ensure that the European Court's judgment is given effect to?

In the meantime, one can only gasp with astonishment at a situation in which the British public and British members of Parliament are denied by "a well-established convention" any information either as to the Commission's case for the imposition of a 15 per cent levy on new building construction or HM Government's pleadings in response.

Yours sincerely,
DONALD BRUCE,
House of Lords.
September 25.

The last sentence of Professor Wedell's letter yesterday should have read: "The commission is working closely with the European Community and the Council of Europe and will report in June, 1988".

Drop in the bucket ?

From Squadron Leader R. F. Bury

Sir, Wing Commander McClure-Hall (September 25) has drawn attention to a dilemma of modern living which confronts us all from time to time.

When a restaurant proffers a cup of tea with the tea-bag *in situ*, I believe that the correct, and certainly the most satisfying, response to this deplorable practice is to leave the used bag under the saucer in lieu of a tip.

Yours faithfully,
R. F. BURY,
17 Rosemead, RAF Halton,
Aylesbury, Buckinghamshire.
September 25.

COURT AND SOCIAL

COURT CIRCULAR

KENSINGTON PALACE
September 29: The Princess of Wales, Patron, Help the Aged, this morning visited the Age Concern Day Centre, Atherton Street, Durham.

Her Royal Highness, Patron, British Deaf Association, subsequently visited Durham University to see project work associated with higher education for the deaf.

Afterwards, The Princess of Wales visited Durham Town Hall where Her Royal Highness was received by the Mayor and signed the Visitors' Book.

The Princess of Wales, attended by Mrs Max Pike and Commander Richard Aylard, RN, travelled in an aircraft of The Queen's Flight.

KENSINGTON PALACE
September 29: The Princess Margaret, Countess of Snowdon, this afternoon visited Cambridge and was received on arrival at the Airport by Her Majesty's Lord Lieutenant for Cambridgeshire (Mr Michael Bevan).

Her Royal Highness opened the Great Britain-Sasakawa Gallery at the Fitzwilliam Museum.

The Princess Margaret, Countess of Snowdon, who travelled in an aircraft of The Queen's Flight, was attended by The Lady Glenconner.

KENSINGTON PALACE
September 29: The Duchess of Gloucester, as Patron-in-Chief, this afternoon visited the Headquarters of Foster Parents Plan (UK), 315 Oxford Street, W1.

Mrs Euan McCorquodale was in attendance.

YORK HOUSE
ST JAMES'S PALACE
September 29: The Duke of Kent, Colonel, today visited the 1st Battalion, Scots Guards at Stanford, Norfolk.

His Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by Captain Michael Campbell-Lamerton.

The Duchess of Kent, Patron of the National Society for Cancer Relief, today opened the Salisbury Macmillan Unit at Odstock Hospital and later visited the Bemerton Lodge Social Centre, Salisbury, Wiltshire.

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by Mrs Peter Wilmot-Sitwell.

Dinners

National Gallery

The Prime Minister and Mr Denis Thatcher attended a dinner held last night at the National Gallery for those who have supported the gallery in recent years. The Hon Jacob Rothschild, chairman of the trustees, and Mr Neil MacGregor, director, received the guests. Others present included:

Members of the Diplomatic Corps, the Duchess of Devonshire, the Marquess and Marchioness of Douro, the Marquess and Marchioness of Dufferin and Ava, the Countess of Airlie, Viscount and Viscountess Coke, Viscount and Viscountess Weir, Lord and Lady Annan, Lord and Lady Wolfson, Lord and Lady Charteris of Amisfield, Mr Kenneth Baker, MP, Mr Richard Luce, MP, and Mrs Luce, Lady Amabel Lindsay, the Hon Sir John Baring, the Hon Grizelda Grimond, the Hon Mrs Jacob Rothschild, the Hon Sir John Sainsbury, the Hon Simon Sainsbury, the Hon Timothy Sainsbury, MP, and Mrs Sainsbury, Sir John and Lady Riddell, Sir Isaiah Berlin, OM, and Lady Berlin, Sir Brinsley and Lady Ford, Sir Nicholas and Lady Henderson, Sir Michael Levey, Sir Denis Mahon, Sir Oliver and Lady Millar, Sir Rex and Lady Richards, Sir Peter and Lady Wakefield, Mr Somerset and Lady Juliet de Chair, Mr St John and Lady Mary Gore, Mr J Paul Getty, Jr, Mr Tara Getty, Mr and Mrs Paul Hamlyn, Mr Jocelyn Stevens, Mrs Vivien Duffield, Mr and Mrs Richard Wilding, Mr Alan Yentob, Mr and Mrs Alan Parker, Baroness Liliane de Rothschild and Miss Hannah Rothschild.

Royal Society

Sir George Porter, President of the Royal Society, presided at the annual dinner held last night at Fishmongers' Hall. The other speakers were Baroness Warnock, Mr D.J. Sainsbury and Professor R.W.K. Honeycombe, treasurer. Among those present were:

Ambassadors, Lord Shackleton, Lord Flowers, Sir William Heseltine, the Hon Peter Brooke, MP, Sir Geoffrey Warnock, Sir Peter Gadsden, Sir Owen Green, Sir David Hancock, Sir Trevor Skeet, MP, Sir Peter Middleton, Sir David Phillips, Sir Randolph Quirk, Mrs D J Sainsbury, Professor E W J Mitchell, the Clerk of the Fishmongers' Company and Fellows of the Royal Society.

European-Atlantic Group

Mr Geoffrey Rippon, QC, Chairman of the European-Atlantic Group, presided at a dinner and discussion held last night at the St James's Court Hotel. Sir John Moberly and Sir Frank Roberts also spoke. Among those present were:

Members of the Diplomatic Corps, the Earl of Bessborough, Judith Countess of Listowel, Viscount Buckmaster, Lord Stewart of Fulham, CH, Sir Frederic and Lady Bennett, Sir Richard Beaumont, Sir James Craig, Sir James and Lady Dunnett, Sir David and Lady Lidderdale, Sir Archibald and Lady Ross, Ambassador Herman Holzheimer, Sheik and Sheikha Khazal Amery, Baron Rolf Beck, Air Vice-Marshal B Higgs and Princess Helena Moutafian.

Birthdays today

Sir Stanley Bailey, Chief Constable of Northumbria, 61; the Rev Gordon Barritt, former principal, National Children's Home, 67; Lord Belstead, 55:

Mr J.D. Birkin, chief executive, RTZ Corporation, 58; General Sir Edward Burgess, 60; Viscount Cranborne, 41; Professor Sir Eric Denton, marine biologist, 64; Sir Peter Fawcus, Colonial officer, 72; Mr Staffan Gadd, banker, 53; Mr A.E.S. Green, painter, 48; Mr A.R. Hacker, clarinettist and conductor, 49; Mr Michael Innes, author, 81; Miss Deborah Kerr, actress, 66; Professor F. Llewellyn-Jones, former principal, University College of Swansea, 80; Sir Nevill Mott, physicist, 82; Mr Ian Ogilvy, actor, 44; Mr Michael Powell, film director, 82; Mr Donald Swann, composer, pianist and singer, 64.

Appointments

Mr W.J. Adams to be Ambassador to Egypt, in succession to, Sir Alan Urwick, who will be taking up a further Diplomatic Service appointment.

Mr Martin Morton to be Assistant Director to the Oil and Chemical Plant Constructors' Association, with a view to taking over the directorship next year.

Mrs Virginia Bottomley, MP, to be a member of the board of directors of the Mid Southern Water Company.

Lord Mayor elected

Colonel and Alderman Greville Spratt was elected yesterday Lord Mayor for the City of London for the coming year. He will be admitted to office on November 13.

Astronomy

The night sky in October

By Our Astronomy Correspondent

Mercury will reach greatest elongation east (26deg) on the 4th, but as it will set only 20 minutes after the Sun it is not observable. Inferior conjunction on the 28th.

Venus also sets very soon after the Sun and is unlikely to be noticed.

Mars, in Virgo, will be rising from one to two hours before the Sun as the month goes by. Magnitude 1.8, rather less bright than Regulus (1.35) and Spica (0.97) to the west and east of it respectively. Moon near it on the 21st.

Jupiter will be observable for nearly all the dark hours and will come into opposition on the 18th, magnitude -2.9. Moon near it on the night 7th-8th.

Saturn is just observable at the beginning of the month, but will be rather lost in the evening twilight at the end. Moon in the area on the 25th and 26th.

Uranus will be setting between 20h and 18h and Neptune about an hour later.

The Moon: full, 7d04h (eclipse); last quarter, 14d18h; new, 22d17h, first quarter, 29d17h. The eclipse of the Moon on the 7th will be only penumbral and not very noticeable to the general public, though observable. Mid-eclipse is at 04h.

Algol: approximate times of evening minima are 3d20, just after midnight of the 20th, 23d21h, and 26d18h.

On our map for several months at this time of year the constellation of Cetus, the Whale or Sea-Monster, is shown low in a southerly direction. It contains a star named Mira, and if you look for it you will not find it.

It is a variable star studied since 1596 (though probably noticed before then) and the name means "Wonderful". It has a period of 332 days and when at minimum is well below naked eye visibility. It was at minimum last month, but is likely to be seen by Christmas.

As has been mentioned in previous years, the end of summer time is the signal for introducing children to the night sky. In mid-October sunset is at about 17h (6pm) and the end of all twilight near 19h (8pm). At the end of the month these times are about 16.30 and 18.30 by the clock as well as GMT. The children will be able to go out for a little before bed time.

A given aspect of the night sky as shown by one of our maps occurs earlier by two hours a month. The map for this month is too late for children even after the end of summer time. At the beginning of October the September map applies to 21h GMT (10pm), and at the end to 19h GMT (7pm). The positions of the Moon will not apply but that of Jupiter is little changed.

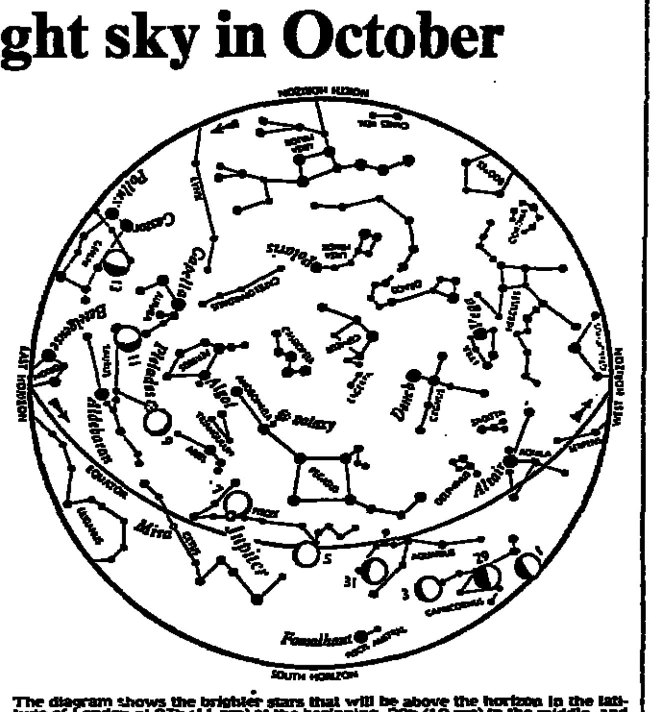
Having got away from lighting and with an all-round view, the object immediately striking will be Jupiter, which far outshines everything else except the Moon. At high altitude not far from overhead is the bright triangle of first magnitude stars, Vega, Deneb, and (a little lower) Altair.

In simple numbers Jupiter in our sky is about 40 times brighter than these stars, but the nearest of them is a quarter of a million times as far away.

Low down in the north is Ursa Major. The seven brighter (2nd magnitude) stars form what in Britain call The Plough, but in America The Dipper, a pan with a long handle.

As a bear, a figure which has come down from antiquity, the seven stars form the hind quarters and a long tail (there is a legend to account for it), and lesser stars delineate the fore part and legs. The two opposite form the handle of the pan, the "Pointers", point upwards to the 2nd magnitude Polaris about which the whole northern star sphere rotates.

When the evenings get longer the children can go out again for two or three hours later and see that the Plough has moved towards the east relative to Polaris. The same effect can be seen after a few weeks — compare the September map with October. This group is the usual starting point for teaching children about the night sky.



The diagram shows the brighter stars that will be above the horizon in the latitude of London at 23h (11 pm) at the beginning, 22h (10 pm) in the middle, and 21h (9 pm) at the end of the month, local mean time. At places away from the Greenwich meridian the Greenwich times at which the diagram applies are later than the above by one hour for each 15 deg west of Greenwich and earlier by a like amount if the place be east. The map should be turned so that the horizon the observer is facing (shown by the words around the circle) is at the bottom, the zenith being at the centre. Greenwich Mean Time, known to astronomers as Universal Time and expressed in 24-hour notation, is used in the accompanying notes unless otherwise stated.

Sale room

Tyninghame yields £4m

By Sarah Jane Checkland, Art Market Correspondent

It was Sotheby's day in the sale rooms: the Tyninghame house sale in East Lothian finished with the sensational total of about £4 million, and its successful sale of ceramics fetched £338,525.

But it was the toys and clothes in London that pulled in the world record prices. A 10-inch, chipped and faulty German Bing tinplate brake car, went for a record £23,100 (estimate £8,000 to £10,000, including buyer's premium). It beat the previous world record - for a German Marklin tinplate limosine - by nearly £5,000.

Next was a tatty but intact stumpwork lady's bodice, which was put into the auction by Viscount Hereford. It soared past its estimate of £12,000 to £18,000 right up to £38,500, and was bought by a Swiss dealer, who justified his extravagance by saying it was the most outstanding example of needle work he had ever seen.

As the sale galloped to its close, the last record came up: an ornate pair of slap-soled ladies shoes went for £20,900 to an anonymous buyer.

At Tyninghame, the Earl of Haddington's family paintings fetched £974,182 (including buyer's premium). Most notable among the prices for portraits was the £159,500 paid by an anonymous dealer for the portrait of George Canning by Sir Thomas Lawrence, which outstripped its estimate by £100,000. The portrait by John de Critz of James VI went for £105,600 (estimate £30,000 to £40,000).

So well did things go that one wondered whether Sotheby's had been over cautious in its calculations. Lot 723, for example - a set of eight George III mahogany chairs of about 1780 - was estimated at £15,000 to £25,000. Similar chairs sold recently for £35,000, but the set fetched £61,600 yesterday (including buyer's premium).

"We have estimated them at current sale room values, but one's never surprised at a country house sale if things do go over the top", said a spokesman, Fiona Ford. "You cannot estimate on the basis it will be a lovely day and everyone will bid a lot".

The sale had been forced on Lord Haddington to discharge a debt of £2.5 million on his two homes: he thus walks away with a handsome profit.

Meanwhile, ceramics were going well at Sotheby's Bond Street, with a rare London Charger of Charles II going for £30,800 to the dealer Jonathan Horne (estimate £10,000 to £15,000); it was particularly gratifying for the vendor who recently found it languishing in his attic.

Horne also paid the second highest price at the sale - £27,060 - for a Slipware Coronation dish by William Talor. A set of Staffordshire stirrup cups, which had belonged to Sir William Jaffray, went for £3,520 (estimate £600 to £800).

Meanwhile, Phillips reported "haywire" prices at its sale of quality jewels: an Edwardian diamond pendant achieved £154,000 (estimate £75,000 to £100,000) when it sold to the jewellers, S.J. Phillips.

Geneva posting

Miss Tessa Solesby, the first woman diplomat to represent Britain on arms control issues in Geneva, will shortly take up her appointment. She will have the title of Leader of the United Kingdom Delegation to the Committee on Disarmament, with the personal rank of Ambassador. Miss Solesby recently returned from South Africa.

Church news

Resignations and retirements

The Rev Donald Bishop, Vicar, Bodicote, diocese of Oxford: to retire on October 17.
Canon Peter Blake, Rector, Hartfield St Mary and Vicar, Coleman's Hatch Holy Trinity, diocese of Chichester: to retire on September 30.
The Rev David Bubbers, General Secretary of the Church Pastoral Aid Society: to retire on October 1 next year.
The Rev Halsey Colchester, Priest in Charge, Great and Little Tew, diocese of Oxford: to retire on September 30.
The Rev Robert Cribb, Curate, Curry Rivel, diocese of Bath and Wells: to retire on November 15.
The Rev Aubrey Nowell, Vicar, Lenborough with Adcock, Gawcott, Hillesden and Padbury, diocese of Oxford: to retire on October 31.
Canon Richard Eldridge, Priest in Charge, St Peter's, Belper, diocese of Derby: to retire in the summer of next year.
The Rev John Gravelle, Priest in Charge, Fryerning with Margaretting, diocese of Chelmsford: to retire on November 1.
The Rev Lawrence Hallam, Vicar, Bexhill St Barnabas, diocese of Chichester: to retire on September 30.
The Rev John Parry, Vicar, St John Ravenhead, diocese of Liverpool: to retire in September 30.

Forthcoming marriages

Mr P.S. Aitken
and Miss E. Butler-Cole
The engagement is announced between Stephen, son of the late James Aitken and Mrs Louise Blahm, of Oregon, United States, and Emma, daughter of Mr and the Hon Mrs C.T. Butler-Cole, of Carlops, Peeblesshire.

Mr A.J. Antcliff
and Miss C.M. Graves
The engagement is announced between Andrew, son of Mr and Mrs Clive Antcliff, of Abingdon, Oxfordshire, and Catherine, daughter of Dr and Mrs Desmond Graves, of London, W8.

Mr I.G. Evans
and Miss K.A. Shoulder
The engagement is announced between Ian, younger son of Mr and Mrs Wilfred Leonard Evans, of The Mumbles, Swansea, and Karen Ann, only daughter of Mr and Mrs Terence Shoulder, of Loughton, Essex.

Mr N.J. Hawes
and Miss L. McMinn
The engagement is announced between Nicholas James, elder son of Mr and Mrs A.J. Hawes, of Scaynes Hill, Sussex, and Louise, eldest daughter of Mr and Mrs J.A. McMinn, of Prestwick, Scotland.

Mr P.H.J. Louveaux
and Miss C.B. Grimes
The engagement is announced between Philippe, younger son of Dr Jacques Louveaux and the late Mrs Morna Louveaux, of Vieux Chemin de Wavre, Ohain, Belgium, and Charlotte, younger daughter of Mr and Mrs Philip Grimes, of Grimsthorpe, Bourne, Lincolnshire.

Mr C.St C. Murray
and Miss A.J. Warran
The engagement is announced between Callum, son of Mr and Mrs R.L.St C. Murray, of Blairgowrie, Perthshire, and Angela, daughter of Mr and Mrs L.J. Warran, of Copthorne, Sussex.

Mr M.R. Murray
and Miss H.E. Herbert
The engagement is announced between Ross, eldest son of Lieutenant-Colonel and Mrs Graham Murray, of Little Ness, Shropshire, and Elizabeth, eldest daughter of Mr and Mrs Robin Herbert, of Llanover, Abergavenny, Gwent.

Mr M.R. Pepper
and Miss A.J. Bailey
The engagement is announced between Mark, son of Major and Mrs R. Pepper, of London, and Amanda, daughter of Major and Mrs M. Bailey, of Christchurch, Dorset.

Mr D.A. Sanders
and Miss A.S. Moses
The engagement is announced between David, son of Dr Stuart Sanders and Mrs Rosalyn Springer, of London, and Annouche, daughter of Professor and Mrs Stèphane Moses, of Paris and Jerusalem.

Mr I.A.I. Strafford-Taylor
and Miss F.J. Matthews
The engagement is announced between Ian, youngest son of Mr and Mrs A.S. Taylor, of Lutterworth, Leicestershire, and Fiona, only daughter of Mr J. Matthews and Mrs J. Matthews, of Itchingfield, Sussex.

Mr R.W. Thomas
and Miss A.E. Evans
The engagement is announced between Robert, second son of Mr and Mrs Lyn Thomas, of Lampeter, Dyfed, and Eleri, elder daughter of Mr and Mrs Tom Evans, of Llandysul, Dyfed.

Mr B.R. Walker-Arnott
and Miss D.C. Ounsted
The engagement is announced between Richard, second son of the late Mr Douglas Walker-Arnott and of Mrs Walker-Arnott, of Finchingfield, Essex, and Debby, youngest daughter of Mr and Mrs John Ounsted, of Woodgreen, Hampshire.

Mr A.M. Whaley
and Miss B.C. Braithwaite
The engagement is announced between Michael, youngest son of Mr and Mrs A.M. Whaley, of London, and Belinda, elder daughter of Mr and Mrs A.B.M. Braithwaite, of Ickleton, Cambridgeshire.

Marriages

Mr C.G.Y. Balfour
and Reichgräfin Svea Goëss
The marriage took place on Saturday, September 19, 1987, in the Cathedral of Maria Saal in Carinthia, Austria, of Mr Charles Balfour, younger son of Mr Eustace Balfour and Mrs Anne Balfour, and Reichgräfin Svea Goëss, elder daughter of Reichgraf Ernst Goëss, of Staupitzhof, Carinthia. Father Prior Gregor Henckel-Donnersmarck, officiated.

The bride, who was given in marriage by her father, was attended by Freddie Galliers-Pratt, the Hon Antonia Mackay, the Hon Isabelle Mackay, Alice Sheffield, Gräfin Anna Goëss, Gräfin Elizabeth Goëss, Gräfin Katherina Maranze and Princess Sophia Lichenstein. Mr Anthony Bromovsky, Mr Roderick Balfour and the Earl of Haddington were witnesses.

A reception was held at the home of the bride and the honeymoon is being spent abroad.

Mr D.R. Beardsley
and Miss V.C. Jones
The marriage took place in the Grosvenor Chapel, South Audley Street, London, W1, on Saturday, September 26, between Mr Duncan Beardsley, elder son of Mr Richard Beardsley, of Derbyshire and Portugal, and the late Mrs Margaret Beardsley, and Miss Veryan Jones, only daughter of Major and Mrs Michael Jones, of Windsor, Berkshire. The Rev Dr Anthony Marks officiated.

The bride, who was given in marriage by her father, was attended by Miss Nicola Reeves and Miss Emma Berry. Mr Nicholas Hurd was best man.

A reception was held at the Army and Navy Club, Pall Mall, and the honeymoon is being spent abroad.

Mr C.M. Edwards
and Miss P.M.U. Chaldecott
The marriage took place on Thursday, September 24, 1987, at St Mary's, Cadogan Street, Chelsea, of Mr Christopher Edwards, son of Major and Mrs Michael Edwards, of Norwood Farm, Corscombe, Dorset, and Miss Perilla Chaldecott, elder daughter of Mr Harry Chaldecott, of 56 Cheyne Court, SW3, and Mrs Martin Branston, of 6 Queen's Elm Square, SW3. Mgr George Tancred officiated.

The bride, who was given in marriage by her father, was attended by Miss Columbine Strickland and Miss Islay Clegg. Mr Robert Young was best man.

A reception was held at 30 Pavilion Road, SW1, and the honeymoon is being spent abroad.

Mr G. Paterson
and Miss H. Fujisawa
The marriage took place on September 29, in London, between Mr Gerald Paterson, of Keats Grove, London, NW3, and Miss Hiroko Fujisawa, of Yokohama, Japan.

Mr G.F. Winnington-Ingram
and Miss R. Cocks
The marriage took place on Saturday, September 26, at St James's, Piccadilly, between Mr Gerald Winnington-Ingram, younger son of Mr John Winnington-Ingram and of Mrs John Maddocks, and Miss Rebecca Cocks, daughter of Mr and Mrs Terence Cocks. Canon Rex Davis, of Lincoln Cathedral, officiated.

The bride, who was given in marriage by her father, was attended by Emily Bamford, Nicola Sankey, Victoria and Alexander Hendrie, Laura and James Cremer-Evans, Claire Cammaert, Claire Tresadern, Claire McAfee, Mark Mackay-Lewis and Eddie Murphy. Mr Jonathon Morris was best man.

A reception was held at the Hyde Park Hotel and the honeymoon is being spent abroad.

University news

Cambridge
Dr Marie-Louise Sorensen has been elected into a fellowship in class 11 at Jesus College and into a college lectureship in archaeology and anthropology from October 1.

York
The following have been promoted to personal chairs:

Dr Bruce Gilbert (department of chemistry), Dr Keith Hartley (Institute for Research in the Social Sciences), and Dr Jim Matthew (department of physics).

OBITUARY

MR HENRY FORD II

Restoring the fortunes of Ford

Mr Henry Ford II, whose great achievement was to restore the ailing Ford Motor Company to financial health in the post-war years, died yesterday in Detroit. He was 70. It was at President Roosevelt's urging that Ford II, grandson of the venerable Henry Ford, took over the company in 1945.

At the age of 28, inexperienced in business at that level, he inherited a company in which losses were running at the rate of $10 millions a month; the factories had no proper cost control, and little engineering research; industrial relations were notoriously bad; and suppliers and sales dealers were out of humour with the whole Ford enterprise.

Ford II moved quickly and boldly, bringing in young talent. It was a mixture of luck and judgement; what was not in doubt was that a decade later, in the United States alone, the company was making $15 million net, a month.

Ford also dramatically extended the range of the Ford Foundation, which had been established by his grandfather. In this he followed in the footsteps of those rich Americans who have devoted so much of their wealth to good works and charity.

Henry Ford was born at Detroit on September 4, 1917. After high school he went to Yale, after which he began work as a mechanic in the family plant at Dearborn, Michigan.

War service as an ensign in the United States Naval Reserve was abruptly ended when his father, Edsel, then company president, died in 1943. The Navy released him to enable him to handle company affairs. He was elected a vice-president.

The company had lost its leadership in the automobile field during the 1930s, and had begun to lose money at an alarming rate. In effective over-all control was Harry Bennett, described as "a pistol-toting, anti-labour [man who] exercised a capricious tyranny over other company officials".

Two years later, in 1945, the founding Ford relinquished the presidency to his grandson, and agreed to Bennett's dismissal.

Henry Ford II wasted no time in putting the shop in order. His impact was soon felt from boardroom to shop floor, not just in the United States, but within the many Ford plants throughout the world.

His progressive attitude to life was reflected in his reorganization of the company's affairs and its products. He instituted a widespread decentralization of managerial responsibility in all departments, promoted many men within the organization, and brought in others with expertise from outside. One of these was a former General Motors man, Ernest R. Breech, who became executive vice-president. At the same time, many hundreds were dismissed.

Under his guidance Ford cars underwent many radical changes yet kept their place in the fiercely competitive motor industry. The new mood was summed up by the new advertising slogan, "Ford's Out Front". Ford slashed prices, and by 1954 Ford cars topped sales in the United States — slightly ahead of its celebrated rival, General Motors.

Unlike his lean, spare grandfather, Ford was a stocky, almost chubby figure. He was robust, straightforward, emotionally uncomplicated, and of a cheerful disposition. Although possessed the long-range vision of the founder Ford, he did not, to the considerable relief of his closest colleagues, inherit the more tyrannical facets of his grandfather's make-up.

Edsel Ford had had to suffer the double burden of ill health and something approaching the hatred of his own father, and it was particularly hurtful to his eldest son that the car to bear his name, the Edsel, was destined to become the least successful Ford model within memory. From the moment he assumed control Henry Ford II worked hard to ensure that his father's considerable contribution to the company was both widely known and publicly acknowledged.

Ford regarded himself primarily as a businessman and an industrialist who maintained a high ethical standard in both his business and private life. His vision was also international, and he was never more buoyant than when making one of his whistle stop tours of his overseas operations. He maintained permanent offices around the globe and had a second home at Henley-on-Thames — he had a considerable affection for England.

Even while he was on holiday, the company was never far from his mind, and many a senior executive received a memo from the boss from far-flung foreign parts. It was his way of keeping everyone on their toes when they might be inclined to relax.

He was an outspoken critic of politically motivated legislation against the motor car, and happily waged war with those whom he saw as jumping on the environmental bandwagon and attempting to use the automobile industry as a whipping boy.

At the same time, he welcomed the trend towards safety and pollution consciousness, and saw to it that his company co-operated fully with all legitimate attempts to make life safer and more comfortable for all road users.

Ford's interests, however, extended far beyond the making of cars. Indeed, his activities as philanthropist, civic leader, participant in international affairs and philosopher of business, came to be as important, at least in the public mind, as his role of Detroit manufacturer.

Much of his philanthropic work he carried out as a trustee of The Ford Foundation. He devoted much of the profits accruing from the public sale of shares in the company (in 1956) to such causes as aid to private colleges and universities, and especially grants to medical schools. In 1955-6 alone, $550 million was distributed.

In 1953, Eisenhower appointed him as an alternate United States delegate to the United Nations General Assembly; he was known for his liberal views and advocacy of such causes as lower tariffs. Presidents Johnson and Nixon appointed him to run several national job creation agencies.

He relinquished the presidency of the company in 1960 (after twenty-five years in the post) and the chairmanship of the board in 1980 (after twenty years).

Ford amassed a formidable collection of paintings. He also had an acute sense of history (and, presumably, would not have concurred with his grandfather's famous dictum, "History is bunk"), which made the off-duty moments of his regular visits to Europe and the Far East so enjoyable; he was a passionate "tourist" in the American tradition.

At Yale, Ford had converted from Methodism to Roman Catholicism under the tutelage of Bishop Fulton J. Sheen, before marrying a Roman Catholic, Anne McDonnell, of the wealthy New York McDonnell family. Their wedding, in 1940, was one of the great social events of the time. They were later divorced.

He then married, in 1965, at a Washington hotel, Mrs Maria Cristina Vettore Austin, for which he was excommunicated from the Roman Catholic Church; but that marriage, too, was dissolved, in 1980. That same year he married his third wife, Kathleen DuRoss. There were a son and two daughters by the first marriage.

DR RICHARD BAINBRIDGE

Dr Richard Bainbridge, Fellow of Corpus Christi College, Cambridge, and for many years an outstanding Senior Tutor of the college, died on September 26. He was 65.

Like many academics, he found himself drawn from research to administration. His personal qualities — charm, even temper, and genuine care for undergraduates, colleagues and college staff alike — made him the ideal college tutor.

Richard Bainbridge was born on September 1, 1922, and educated at Hull Grammar School, and the University College of Hull.

War service with the Royal Engineers, and secondment to the Bombay Sappers and Miners in India and Burma, interrupted his university career. Released as a major in 1947, he returned to Hull, and then, in 1949, went to Oxford as research assistant to Sir Alister Hardy.

Bainbridge's work was in marine zoology and focused on the study of plankton. In 1953, he was appointed a university demonstrator in zoology at Cambridge, and became a member of Jesus College.

Jesus nominated him as a university proctor, and he served in that post from 1961 to 1964. In 1963 he was elected a fellow of Corpus; and in 1966 he was appointed the college's senior tutor.

Bainbridge interpreted his duties as full-time, and although remaining director of studies in biology until 1985, his research (by now concerned with the locomotion of fish and rewarded with a ScD in 1964), inevitably began to languish.

The most striking single achievement of his tenure was the very high academic performance of the college sustained over a number of years.

He took a lively interest in sport, cared passionately about chapel music, and strongly promoted dramatics in the college, often acting himself.

He retired from the senior tutorship in 1981 but remained active in the college's administration. He played a leading role in the establishment of the Prince Philip scholarships, designed to bring students from Hong Kong to Cambridge, and in 1986 the college appointed him its Steward of Estates.

MR VICTOR MOLLO

Mr Victor Mollo, international bridge player and author of books on the game, died on September 24. He was 78.

Among his 25 books, many of which were best sellers, *Bridge in the Menagerie* (1965) is, perhaps, the best known. In this, he created imaginary animal characters, among them The Hideous Hog and the Rueful Rabbit, to which were attributed traits commonly to be found in bridge players. It proved to be a popular and effective method of explaining the mannerisms and execution of the game.

Mollo was born at St Petersburg on September 17, 1909, the son of wealthy parents. The family were forced to flee their home by the Russian Revolution. In his autobiography, *Confessions of an Addict* (1966), Mollo describes their adventurous flight, during which his mother was obliged to buy a train in order to make their escape.

He arrived in England and, after a spell of private tuition in Paris, completed his education at Cordwalles Preparatory School, Surrey; Brighton College; and at the London School of Economics.

He did some freelance journalism as well as proof reading French and Russian texts for publishers.

Then, in 1940, he got a job as a sub editor and, later, editor, in the BBC's European Services, where he remained until his retirement in 1969.

He spent the next five years as bridge correspondent for *The Evening Standard* and, since 1982, held a similar post with *The Mail on Sunday*.

Bridge was Mollo's life, and he wrote prolifically on the subject. His first offering, in 1947, was *Streamlined Bridge*, and this was followed by, among others, *Will You be my Partner?*, *The Bridge Immortals*, *Bridge in the Fourth Dimension*, *Masters and Monsters*, *Bridge à la Carte*, *You Need Never Lose at Bridge* and *I Challenge You*. It is as an author on the game, rather than as a player, that he will be best remembered.

Mollo was a man who enjoyed good food and wine; and he especially enjoyed the spirited debate which these could engender.

He was a passionate and skilful apologist for several causes, in particular that the game should be not be defiled by political interference. But however forcefully he aired his views, his remarks were always lightened by a puckish smile and by the wit which was the hallmark of his writing.

He married, in 1952, Jeanne Victoria Forbes — universally known as "Squirrel". She survives him. There were no children of the marriage.

MR MICHAEL STEWART

Patricia Macnaughton writes:

Mr Stewart (obituary, September 23) was not a composer but an author of musical "book" and lyrics.

His first hit was *Bye Bye Birdie* in 1959, and he followed this with *Carnival*, *Hello, Dolly!*, *George M*, *Mack and Mabel*, *I Love My Wife*, *Barnum* and *42nd Street*, the latter still running on Broadway and at the Drury Lane Theatre.

At the time of his death Michael Stewart was at work on a new musical with his long-time collaborators Cy Coleman and Mark Bramble for the producer David Merrick. That show, and the eagerly awaited *Mack and Mable*, will be presented in Britain next year.

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BIRTHS, MARRIAGES, DEATHS

Thus saith the Lord. Because the Syrians have said, The Lord is the God of the hills, but not God of the valleys, therefore will I deliver all this great multitude into thine hand, and ye shall know that I am the Lord.
1 Kings 20 : 28

BIRTHS

BEAN - See Glasser.

CAMA - On September 18th, in Singapore to Joanna (née Roberts) and Jeremy, a daughter, Emily Clare, a sister for Alexander.

CLARKE - On September 26th 1987 at St John's Hospital, Chelmsford, to Angela and Peter, a son Dominic Jonathan Edward, a brother for Sarah and Emma.

COLE - On September 28th, at The Portland Hospital to Rosalind (née Pengelly) and Michael, a son, Alexander.

DYCKHOFF - On September 25th, to Nigel and Ronty, a son, Luke Alfred Francis Windsor, brother to Andrew, Martin and Martha.

GILLIES - On September 20th 1987 to Victoria (née Cozens) and Michael, a daughter, Charlotte Kate Victoria.

GLASSER - On September 18th, at The Mater Mother's Hospital, Brisbane, Australia to Mary Clare and Kerry, a daughter, Rose Emily.

HICKS - On September 25th, at Freedom Fields Plymouth to Julia (née Richardson) and Michael a son, Christian Matthew.

HUMPHREY - On September 26th, to Jane (née Bolam) and Graeme, a daughter, Laura Helen.

LAMB - On September 28th 1987, to Caroline (née Murdoch) and Peter, a daughter (Sophie Helen) a sister for Heidi and Henry.

MACSHANE - On September 20th, in Geneva to Nathalie and Denis, a daughter, Sarah Marie Isabel.

MANSEL - On September 25th, to Diana (née Scrope) and Hugh, a son, Rhys Clavell.

MUNRO-FERGUSON - On September 23rd, to Marianne (née Lyndon-Skeggs) and Ronald a son.

MYLES - On September 25th, to Catherine (nee Stewart) and Timothy a daughter Georgina Leonora.

NAISH - On September 27th, to Carol and Peter, a daughter, Cathryn Lianne.

NICOLSON - On September 25th, at Aker Sykehus, Oslo, Norway, 1987, to Ceri (née Thomas) and John, a daughter, Rhiannon Elizabeth Rose.

ORREY-MARK - On September 19th to Sue and Colin, a son, James Alexander.

PARDHY - On September 17th, to Joanna and Vikram a son.

RUSSO - On September 20th, to Judy and Mimmo, a daughter, Valentina.

SKIDMORE - On September 22nd at New Cross Hospital, Wolverhampton, to Brenda (née Trow) and Adrian, a daughter, Charlotte Emily.

SMITH - On September 24th, at Southlands hospital, Shoreham-by-Sea, to Susan and Roy a daughter Holly Victoria Jayne.

SYMES - On September 26th, to Mary and Peter, a son, James Douglas, a brother for Edward and William.

TAYLER - On September 27th, to Joanna (née Chillingworth) and Timothy, a son, Benjamin David.

TRUMAN - On September 28th, to Laura (née Green) and Charles, a son Guy Harry Charles (Harry).

WALKER - On September 23rd, at The Westminster Hospital, to Jane and Nicholas, twin daughters, Harriet and Joanna, sisters for Thomas.

WERNER LAURIE - On September 25th, to Eileen (née Dunne) and Nick (b. Seyler) twin daughters, Fern and Annie.

WESTON - On September 23rd, to Christina (née Macdonald) and Philip, a daughter, Hannah Louise Tempest.

WHEWELL - On September 24th, at University College Hospital, London to Rosie (née Beaufoy) and Martin, a daughter, Rebecca Frances.

WOJCIECHOWSKI - On September 23rd at home, to Helen (née Blake) and John, a son, Max Josef.

DEATHS

ARMITAGE - On September 25th 1987, in hospital, Godfrey Ramsden, aged 85. Deeply loved husband of Elisabeth. Cremation at the Cambridge Crematorium, Huntingdon Road, Cambridge, on Friday 2nd October at 11.00 am. No flowers by request but donations if wished, for Cancer Research, c/o L Fulcher Ltd. 80 Whiting Street, Bury St Edmunds, Suffolk. Tel (0284) 4049.

BAIRD-FRASER - On September 24th, very suddenly, Robert Desmond aged 69 years. Retired diplomat of Sligo, Ireland, and latterly retired in Norwich. Husband of the late Doreen and Father of Robert and Heather.

CAMPBELL - On September 26th 1987, Claudine, aged 82 years. Dearly loved wife of the late Lieutenant Colonel George Campbell, R.M. retired. Funeral service at Warblington Church on Monday 5th October 1987 at 11.00am. Flowers to G & R Carrell, Homewell, Havant.

CLEGG - On September 27, at Congleton, Lady Helen Margaret Clegg (née Jefferson), widow of Sir Cuthbert Barwick Clegg, greatly loved wife, mother and grandmother. Funeral service on Wednesday September 30, at St Oswalds Church Brereton, Sandbach, Cheshire at 2.30pm. Family flowers only, but donations to St. Lukes Hospice, 45 Wheelock Street, Middlewich, Cheshire. All enquiries to Boothe Funeral Service. Tel 0260 274097.

COLE - On September 25th 1987, Sylvia Kathleen Walker. Beloved daughter, sister, wife and mother. Funeral service at 11.30 am October 5th at St George's School Chapel, Carlton Road, Harpenden. Family flowers only please. Donations to Royal Marsden Hospital, Fulham Road, London.

DALE - weekend of September 11th 1987, Thomas Simon Savage, son of the late Thomas Lawrence Dale of Bradmor Road, Oxford, and father of Alexander, Sebastian, Marcus Sophia, Simon. Funeral to be arranged.

de CUEVAS - On September 26th 1987, peacefully in St. John's Hospital, Aylesbury, Bucks, James Sydney, aged 80 years. Funeral service will take place at Chilterns Crematorium, Amersham, on Friday October 2nd at 1 pm. All enquiries to Chalfonts Funerals Ltd, Montello House, Layters Green Lane, Chalfont St. Peter, Bucks 0753 884674.

FAIRBROTHER - On Sunday September 27th 1987, suddenly Michael Humphrey, much loved brother, brother-in-law and uncle. Private Cremation at Eastbourne Crematorium on Monday October 5th at 2.30pm. Memorial Service to be arranged later. Family flowers only but if desired donations to The N.S.P.C.C. Enquiries and donations C/o Seaford and Newhaven Funeral Service. Tel:(0323) 893889.

FORREST - On September 25th. The Reverend Leslie peacefully in Querns Hospital, Cirencester aged 82 years. Husband of the late Helen Forrest. Formerly of Sewell House, Cirencester. Funeral service Tuesday October 6th, 11.00am at Poulton Church followed by cremation at Kingsdown Crematorium, Swindon. Any enquiries to Packer & Slade (Funeral Directors) Tel : 0285 3625.

GRANT - On September 27th, Edward Albay, aged 74 of Hampstead and Ramsbury in hospital in Swindon. Beloved husband of Lucie and father of Susan, Helen, Colin and Maryanne. Funeral at Church of the Holy Cross, Ramsbury, Wiltshire on Friday 9th October at 3.00pm. Family flowers only but donations if so desired to British Heart Foundation, 102 Gloucester Place, London, W1H 4DH.

HAYWOOD - On September 26th, 1987 Austin Haywood O.B.E. Q.P.M dearly beloved husband of Norah and a loving Father and Grandfather. Funeral service at St Edmund's church Roundhay, Leeds on Friday October 2nd 3.00 pm. Followed by private cremation at Lawnswood. Family flowers only please.

HERALY - On September 28, at her home, Jacqueline Emma, late of the BBC's French Language Service, after a long illness courageously borne. Cremation private. No flowers please. Donations if desired to Imperial Cancer Research Fund.

KAY - On September 25th, peacefully at home Elisabeth (née King), she will be remembered by her husband, daughter, step-children and grand children as a magnificent model to us all, she lived with great fortitude. Flowers if desired to the Church or donations to the Royal Marsden Hospital Appeal Fund. Funeral Service on Friday 2nd October 2.00pm at St Michael's Church, South Grove, N6.

KIRK - On September 29th 1987, Professor William O.B.E. Emeritus Professor of Geography and Pro-Vice-Chancellor of the Queen's University, Belfast. Funeral Service and University Tribute at University Road Methodist Church at 10.00 am on Saturday, October 3rd, 1987.

LAMBERT - On September 24th, at the Frimley Park Hospital, after a short illness, Rachel Patricia, daughter of the late Brigadier General Thomas and Mrs Geraldine Lambert, sister of Ted and Bill and for many years devoted friend and companion of Hazel L'Estrange. Funeral at the Park Crematorium, Aldershot at 3.00pm on Thursday 1st October. No flowers by request but any donations please to the RSPB or PDSA.

LEON - On September 26th, suddenly but peacefully in hospital aged 87, Walter Leon, beloved husband and companion for nearly 40 years of May. Cremation at Mortlake Crematorium on Thursday October 1st at 10.30 am. No flowers. Donations if desired to The Red Cross or Parkinsons Disease Society.

NEVE-ALONSO - On September 27th, Katie. Funeral service at Charing near Ashford, Kent on Friday 2nd October at 11.30am.

OLIVER - On September 27th 1987, peacefully in hospital, Colonel Claude Danolds Oliver O.B.E., T.D., D.L., aged 83 years. Formerly chairman of George Oliver (Footwear) PLC. Devoted husband of the late Vera, dear father of Michael and Ian and much loved grand-father of Nicholas, Simon, Louis, Katie, Edward and the late Charlotte. Funeral service at St Marys Church, Knighton, Leicester on Friday October 2nd at 12.30pm, followed by private cremation. Family flowers only please, donations if desired to The Parkinson Disease Society, c/o Ginns & Gutteridge Ltd, Funeral Directors of Leicester. Tel: 0533-516117.

MOLLO - Suddenly at home Victor, beloved husband of Squirrel. Enquiries to J H Kenyon Ltd. 01 - 834 4624.

PARSONS - On September 26 1987, peacefully after a long illness, Pauline much loved wife of the late Mr CTE Parsons, and mother of Michael and Richard. Cremation will be private, no flowers by request but donations if wished for Barton Mills Church maybe sent care of F. Hammond & Son, 182 High Street, Newmarket, Suffolk.

PELLY - On September 28th, at Dorsham, Gwenllian Violet, wife of the late Rear Admiral Peter Pelly. Mother of Sara Richenda and Clare. Service of thanksgiving, All Saints, Dorsham, 11.15 am Friday 2nd October.

RAWLINGS - On September 26 1987, in Lansdowne Private Hospital Bournemouth, Ralph John Rawlings aged 82 years of Sandbanks, Poole, Dorset. Beloved husband of Ruby and Step-father of Peter and Michael, and dearly loved by his six grandchildren and 7 great grandchildren. Funeral Service Thursday October 1st at 12 noon, at Church of the Transfiguration, Canford Cliffs followed by private cremation. Family flowers only but if desired donations in his memory for Cancer Research Campaign or Mencap maybe sent to Deric Scott, Portman Lodge Funeral Home, 785 Christchurch Road, Boscombe, Bournemouth.

ROGERS - On Friday September 25, peacefully at Kippington Grange, Sevenoaks, just 2 months after the death of her brother David, Felicity Margaret, last surviving child of the late Colonel and Mrs J M Rogers of Riverhill House. A much loved aunt, cousin and friend. President of the English Shetland Sheepdog Club. Funeral Service at the Tunbridge Wells Crematorium on Thursday 1st October at 11am. Please no flowers.

SCHOFIELD - On September 27th, 1987, peacefully at King Edward VII Hospital, Midhurst in her 81st year, Margaret, sister of James Arthur Schofield and Matron of the Hospital 1946 - 1970. Funeral Service at Easebourne Parish Church (near Midhurst), 2.30pm on Friday 2nd October, 1987, followed by cremation at Chichester Crematorium at 3.30pm. No flowers please but donations if desired maybe sent to the Friends of the Hospital at Midhurst.

SCOTT - On September 28th 1987, in hospital, Peter Rafael Scott, B.A., of Skottowe Crescent, Great Ayton, North Yorkshire. Dear husband of Joan and loving father of Marcia and Diane. Funeral private. Family flowers only. No letters by request. Memorial Service to be arranged.

STOWE - On September 27th, Gordon, aged 55 years (ex RAF). Flowers or donations for The Princess Margaret Hospital Scanner Appeal to The Hillier Funeral Service, 55 Victoria Rd, Swindon.

TAYLOR - On September 26th, at her sons home, Noreen Florence, of Canon Pyon, Herefordshire. Wife of the late Leslie Taylor, beloved mother of Heather and Hugh. Funeral service and cremation at Hereford Crematorium on Thursday October 1st at 2 pm. Enquires phone 0566 89208.

WHITEFIELD - On September 28th 1987, peacefully at home, after an illness bravely born, Harry in his 87th year. Dearly beloved husband of Lily for 55 years, much loved father of Di and Robin and father-in-law of Diana and adored grandfather of Mark, Sophie, Henry, Melanie, Anna, George and Serena. Funeral service at Kent and Sussex Crematorium, Tunbridge Wells at 3 pm, Tuesday October 6th. Enquiries to R Jarvis and Co. Heathfield 2833.

WILLIAMS - On September 25th, at home whilst convalescing, George Emlyn Williams C.B.E., M.A., LL.D., aged 81. Simple funeral at The Actors Church, St Pauls, Covent Garden on Friday 2nd October at 12.00 noon. Followed by sticly private cremation. No Flowers by his specific request but donations, (however small), to the Actors' Charitable Trust, 19 - 20 Euston Centre, London NW1 3JH.

WILLIAMSON - On September 28th 1987, peacefully after a short illness, Phyllis Margaret aged 91 years formally of Tredavoe, Cornwall. Funeral service at Bath Crematorium on Monday, October 5th at 12.20 pm. No flowers please. Donations for Tredavoe Chapel Trust, C/O. E Hooper and Son, 13 St James Parade, Bath.

MEMORIAL SERVICES

HAMILTON BLACK - The Thanksgiving Service for the life of the Hon. Mrs. Hamilton Black will take place at the Chapel of The Royal Hospital, Chelsea, on Thursday 15th October at 11am.

YOUNG - A Service of Thanksgiving for the life and works of Dr. John V.I. Young, Consultant Anaesthetist at The London Hospital, will be held on Wednesday 7th October at 5pm at St Dunstan's Church, Stepney Way, London E1.

IN MEMORIAM - PRIVATE

CHANNER - Philip Hugh. September 30th 1985. Remembered with love Elizabeth.

WYN GRIFFITH - Lyn and Win. Died 27th and 30th September 1977. Loved, remembered and missed by all their family and friends. " Rhiw. If Rhiw will have me".

Today's royal engagements

The Princess of Wales will open the Paediatric Cardiac Intensive Care Unit of Russell Brock Ward at Guy's Hospital at 10.30.

The Duke of Gloucester will open Chatelherault Lodge and Country Park, Hamilton, Strathclyde, at 11.00.

The Duchess of Gloucester will open the new building at Camphill (Rudolf Steiner) Schools, Aberdeen, at 11.45.

The Duke of Kent, patron, will attend a concert given by the London Philharmonic Orchestra at the Festival Hall at 7.20.

Latest wills

Evelyn Rose Gibson, of Wealdstone, north London, left estate valued at £767,415 net.

Mrs Valentine Cecile Madsen, of Esher, Surrey, left estate valued at £736,065 net.

Mr Noel Dougherty Stones, of Goole, North Humberside, left estate valued at £678,275 net.

Anniversaries

BIRTHS: Frederick Sleigh Roberts, 1st Earl Roberts, field-marshal, Cawnpore, 1832; Hermann Sudermann, writer, Matzicken, Germany, 1857.

DEATHS: George Whitefield, evangelist, Newburyport, Massachusetts, 1770; James Brindley, canal builder, Turnhurst, Staffordshire, 1772; F. E. Smith, 1st Earl of Birkenhead, Lord Chancellor 1919-22, London, 1930; Lewis Fry Richardson, physicist, Kilmun, Strathclyde, 1953; James Dean, Paso Robles, California, 1955.

The end of the Berlin air lift, which began on June 24, 1948, 1949.

Luncheon

Society for Individual Freedom
Sir Richard Body, MP, entertained members of the Society for Individual Freedom at luncheon at the House of Commons yesterday. Among those present were Lord Monson, president of the society, and Mr Laurence Frankel.

Science report

Satellite scheme will counter locust plagues

By Thomas Land

A satellite-based early warning system designed to avert future locust plagues is largely in place. It will be completed with the commissioning of ground-based crews and equipment to interpret the remotely-sensed data pouring back to Earth.

The United States, the European Community and the United Nations have paid for development of the system by the United Nation's Food and Agriculture Organization. It is intended to protect the £15 billion worth of crops and farmland in the 55 countries that make up the locust belt of Africa and Asia.

Specialists will use remote-sensing satellites to produce maps showing vegetation and rainfall. These and other computerized information will assess the risk of locust infestation, alerting ground crews to take timely counter-measures.

The development draws on research at the Institute of Terrestial Ecology, at Bangor in North Wales, working with university scientists, into a successful, experimental agricultural advance warning system for livestock husbandry. Remote-sensing measures of rainfall, vegetation and other ground conditions in the drought-prone Sahel region of Africa are exploited to advise tribesmen on the movement of herds.

In order to process data from space quickly, the research council has formed a unit for thematic information systems, at the geography department of Reading University. It will produce maps that chart the changes in environmental conditions detected from space.

The desert locust is well established in north-west Africa as well as Ethiopia and the Sudan. Vast swarms are expected to invade Chad, Kenya and Somalia soon. Some have already crossed the Red Sea to the Arabian peninsula. In addition, a plague of grasshoppers is firmly established across the Sahelian zone south of the Sahara desert from the Red Sea to the Atlantic.

A third of the Sahel's cereal yield totalling millions of tons of grain was destroyed during the last big locust emergency in 1974/75. But the present plague threatens to be the worst for nearly a century.

The resurgence began last year when five species of locusts and grasshoppers struck in several areas simultaneously, including Africa's remaining rich and vulnerable breadbasket regions. The plague follows the drought, famine and pestilence recently devasting the continent. Indeed, it was the generous rainy season of 1985, breaking the Sahel's worst drought in a decade, which created a fertile breeding ground for the insects.

UN agencies such as the FAO and the World Meteorological Organization have worked for years towards a space-based global locust alert system. Remote-sensing images obtained by the FAO in December 1985, from an American weather satellite covering Africa and the Middle East, actually identified potential desert locust breeding areas in the Sudan; but the national ground-control teams failed to investigate.

Specialists blame the failure of the FAO's initial attempt at operating an early warning system on a lack of adequate information about ground conditions, and inadequate investment in follow-up insect control operations.

Emergency anti-locust measures last year cost about £30 million; "far more than the investment needed to complete the projected remote-sensing early warning system", says Dr Barry Wyatt, a scientist at the research institute at Bangor.

PERSONAL COLUMNS

ANNOUNCEMENTS

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WOMEN'S TRANSPORT SERVICE (F.A.N.Y)

BROWN CYRIL ROBERT SKINGSLEY BROWN otherwise CYRIL ROBERT STEPHEN SKINGSLEY BROWN Late of 21 Deerswood Court, Ifield, Crawley, West Sussex died at Crawley on 23rd August 1986.
(Estate about £21,000)

BROWN otherwise GORDON - PETER YOUNG BROWN otherwise GEORGE GORDON late of 65 Buckingham Gate, Westminster, London SW1 died at Westminster on 6th December 1986.
(Estate about £45,000)

ELLIS - RICHARD HARRY GEORGE ELLIS late of 14 Hanover Court, Quaker Lane, Waltham Abbey, Essex died at Epping, Essex on 24th February 1987.
(Estate about £60,000)

EVANS, ROWLAND RHYS EVANS otherwise ROWLAND REECE EVANS late of 'Inglenook', 22 Rosecare Gardens, Chilworth, Guildford, Surrey died there on or about 18th February 1987.
(Estate about £50,300)

GAYDON, DORIS GAYDON, Spinster late of 16 Glenfield Road, Bideford, Devon died at Bideford, Devon on 8th January 1987.
(Estate about £20,990)

MURREY, CONSTANCE JEAN MURREY, Spinster late of 6 School Lane, Ringwood, Hampshire, died there on 28th January 1987.
(Estate about £110,000)

WELSH nee SUTHERLAND SHEILA JESSIE WATSON WELSH nee SUTHERLAND, Widow late of 81 Trem-y-Mor, Brackla, Bridgend, Mid Glamorgan, died there on 30th August 1985.
Estate about £17,400)

The kin of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

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MORSE - Patricia, Bobby and Julian, thank everyone for their kind letters, flowers and support.

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WERNER LAURIE - On September 25th, born to Eileen (née Dunne) and Nick (b. Seyler) after 15 years of waiting, identical twin daughters, Fern and Annie. Thankyou everybody.

BIRTHDAYS

JACKSON. God Bless Patrick and Mowbray. 21 today. Congratulations and love from their mother and sister.

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The West Midlands Police Conditions of Contract will apply.
Closing Date for receipt of initial responses is NOON 9th October 1987

PUBLIC NOTICES

CIVIL AIRCRAFT ACCIDENT INSPECTOR'S INVESTIGATION

Notice is hereby given, pursuant to Regulation 10(1) of the Civil Aviation (Investigation of Accidents) Regulations, 1983, that an Inspector's investigation under the said Regulations is taking place into circumstances and causes of the accident that occurred on 15 August 1987 at South Heighton, nr Newhaven, Sussex, to Hughes 369HS G-GASB registered in the name of Southern Air Ltd.

Any persons who desire to make representations as to the circumstances or causes of the accident should do so in writing to the Chief Inspector of Accidents, Accidents Investigation Branch, Department of Transport, Royal Aircraft Establishment, Farnborough, Hants, GU14 6TD within 14 days of the date of this notice and should quote the reference EW/C1037.

Dated this 30 day of September 1987
Ref: T8814/28NR/0900

CHARITY COMMISSION

Charity: Worcester College for the Blind

The Charity Commissioners have made a Scheme for this Charity. Copies can be obtained from them at St Alban's House, 57/60 Haymarket, London SW1Y 4QX (ref: 527110-A/L1)

PASTORAL MEASURE 1983

The Church Commissioners have prepared a draft pastoral scheme providing for a declaration of redundancy in respect of Saint Paul, Whitechapel, being a chapel of ease in the parish of Saint-George-in-the-East with Saint Paul (London diocese) and a revised draft redundancy scheme providing for the appropriation of the redundant church of Vobster Saint Edmund, King and Martyr, and part of the annexed land to use as a studio and for residential purposes and for purposes ancillary thereto. Copies of the draft schemes may be obtained from the Church Commissioners, 1 Millbank, London, SW1P 3JZ to whom any representations should be sent within 28 days of the publication of this notice.

CHARITY COMMISSION

Charity - Metropolitan Society for the Blind (Samaritan Fund of the Indigent Blind Visiting Society) Greater London

The Charity Commissioners propose to make a Scheme for this Charity. Copies of the draft Scheme may be obtained from them (ref: 262119/A/1-L8) at St Alban's House, 57-60 Haymarket, London, SW1Y 4QX, and may be seen at 252 Waterloo Road, London, SE1 8RG. Objections and suggestions may be sent to the Commissioners within one month from today.

INSOLVENCY ACT 1986
DIGITMART LIMITED T/A THE REGENT HOTEL

NOTICE IS HEREBY GIVEN, pursuant to Section 98 of the Insolvency Act 1986, that a Meeting of the Creditors of the above-named Company will be held at 1 Wardrobe Place, Carter Lane, St. Pauls, London, EC4V 5AJ on the 2nd day of October, 1987 at 12.30 p.m. for the purposes mentioned in Sections 100 and 101 of the said Act, that is:-
1. The nomination of a Liquidator.
2. The appointment of a Liquidation Committee.

Notice is also hereby given, pursuant to Section 98(2)(a) Insolvency Act 1986, that Brian Mills of Booth, White & Company, 1 Wardrobe Place, Carter Lane, St. Pauls, London, EC4V 5AJ is qualified to act as an Insolvency Practitioner in relation to the above Company and will furnish Creditors free of charge with such information concerning the above Company's affairs as they may reasonably require.

Dated this 21st day of September 1987
By Order of the Board
W. SCOTT
CHAIRMAN

LEGAL NOTICES

INVESTIGATION BY THE MONOPOLIES AND MERGERS COMMISSION
Merger of Book Club Associates and Leisure Circle

The Secretary of State for Trade and Industry has referred to the Monopolies and Mergers Commission for investigation and report under the provisions of the Fair Trading Act 1973 the merger between Book Club Associates and Leisure Circle.

The Commission are to report by 9 December 1987.

Any person or organisation wishing to give information or views on the merger or requiring a copy of the terms of reference should write as soon as possible to: The Secretary, Monopolies & Mergers Commission, New Court, 48 Carey Street, London WC2A 2JT.

IN THE MATTER OF JAYMAR MANAGEMENT LIMITED
AND
IN THE MATTER OF THE INSOLVENCY ACT 1986

NOTICE IS HEREBY GIVEN that the Creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 6th day of November, 1987, to send in their full forenames and surnames, their addresses and descriptions, full particulars of their debts or claims and the names and addresses of their Solicitors, (if any), to the undersigned Stephen Daniel Swaden of 30 Eastbourne Terrace, London W2 6LF AND Roger Laurence Cain of 252 Goswell Road, London, EC1V 7EB, the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 10th day of September 1987
Stephen Daniel Swaden
Roger Laurence Cain
Liquidators

THE COMPANIES ACT 1985
NOTICE OF APPOINTMENT OF LIQUIDATOR

Name of Company: Chambers & Gould Limited. Court: High Court of Justice - Chancery Division. No. Of Matter: 0035 of 1985. Liquidator's name and address: Stuart Andrew Edser, 59 Myddelton Square, London EC1R 1XX. Date of Appointment: 13.11.85.

SNK FABRICS LIMITED
The Insolvency Act, 1986

I, George Albert Auger, Certified Accountant of Messrs Stoy Hayward, 8 Baker Street, London W1M 1DA, give notice that I was appointed Liquidator in the above matter on 9 April 1987. All debts and claims should be sent to me at the above address.

G.A.AUGER
Liquidator

SUSSEX FABRIC COLOUR & DESIGN PLC
SUSSEX DYERS LTD
SUSSEX FABRIC LTD
TOGA FABRICS LTD
- ALL IN RECEIVERSHIP -

NOTICE IS HEREBY GIVEN pursuant to Section 48 of the Insolvency Act 1986, that a general meeting of the unsecured creditors of the above-named companies will be held at the offices of Messrs Stoy Hayward, 8 Baker Street, London W1M 1DA on 15 October 1987 at 10.30 a.m. for the purpose of having laid before it a copy of the report prepared by the Administrative Receivers under s.48 of the said Act and, if thought fit, appointing a Committee.

Please note that a creditor is entitled to vote only if he has sent to the Joint Administrative Receivers not later than 12 noon on 14 October 1987 details in writing of the debt that he claims to be due to him from the company and the claim has been duly admitted under the provisions of the Insolvency Rules 1986 and there has been lodged with the Joint Administrative Receivers any proxy which the creditor intends to be used on his behalf.

Dated this 25th day of September 1987
R. Hocking
Joint Administrative Receiver

IN THE MATTER OF KING HENRY'S MEAT PRODUCTS LIMITED
AND
IN THE MATTER
OF THE INSOLVENCY ACT, 1986

Notice is hereby given that the creditors of the above named Company, which is being voluntarily wound up, are required, on or before the 16th day of October 1987, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any) to the undersigned D.A.T. Wood of Latham Crossley & Davis, Arkwright House, Parsonage Gardens, Manchester M3 2LE the Liquidator of the said Company, and, if so required by Notice in writing from the said Liquidator, are, personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 15th day of September 1987
D.A.T Wood
Liquidator

LEGAL NOTICES

THE INSOLVENCY ACT 1986
JOHN HEARSON & COMPANY LIMITED
Registered No. 157534

NOTICE IS HEREBY GIVEN that Phillip Rodney Sykes and Eric Robert Crossley of Binder Hamlyn, 8 St Bride Street, London EC4A 4DA were appointed Joint Administrative Receivers of the above company on 21 September 1987 by National Westminster Bank Plc.

IN THE MATTER OF THE INSOLVENCY ACT 1986
AND
IN THE MATTER OF THE ELECTRICAL CONTRACTS AND MAINTENANCE COMPANY (1925) LIMITED - IN LIQUIDATION

At an Extraordinary General Meeting of the Members of the above named Company duly convened and held on the 18th day of September, 1987 the following EXTRAORDINARY RESOLUTION was duly passed:

That the Company cannot by reason of its liabilities continue its business and it is advisable to wind up the Company and accordingly that the Company be wound up voluntarily, and that Eric Robert Crossley FCA of 8 St Bride Street, London, EC4A 4DA be and he is hereby appointed as Liquidator for the purposes of such winding up.

NOTICE IS HEREBY GIVEN that the Creditors of the above-named Company are required on or before the 30th day of October, 1987 to send their names and addresses, with particulars of their debts or claims, to the undersigned E R Crossley FCA of 8 St Bride Street, London EC4A 4DA the Liquidator of the Company; and if so required by notice in writing from the said Liquidator either personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice and in default thereof, they will be excluded from the benefit of any distribution made before such debts are proved.

DATED this 22nd day of September 1987.
E R Crossley
LIQUIDATOR

IN THE MATTER OF THE INSOLVENCY ACT 1986
AND
IN THE MATTER OF ABLESTAR LIMITED
TRADING NAME: 'Flite Centre'

NOTICE IS HEREBY GIVEN Pursuant to Section 98 of the Insolvency Act 1986 that a MEETING of the CREDITORS of the above named Company will be held at 4 Charterhouse Square, London, E.C.1 on 7th October 1987 at 11.00 am for the purposes mentioned in Section 98 et seq of the said Act.

NOTICE IS FURTHER GIVEN that JAMIE TAYLOR MIPA of 4, Charterhouse Square, London, EC1M 6EN is appointed to act as the qualified Insolvency Practitioner pursuant to Section 98 (2) (a) of the said Act.

DATED this 23rd day of September 1987
BY ORDER OF THE BOARD
Julian Gandz
DIRECTOR

COMPLETE FUEL INSTALLATIONS LIMITED

NOTICE IS HEREBY GIVEN that We, MALCOLM JOHN LONDON, FCA of Shelley House, 3, Noble Street, London, EC2V 7DQ, and MAURICE CHARLES WITHALL, FCA of Grant Thornton House, Melton Street, Euston Square, London NW1 2EP were appointed Joint Liquidators of the said Company on 14th September, 1987.

NOTICE IS ALSO HEREBY GIVEN that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before 14 January 1988 to prove their debts by sending to the undersigned, M J London, of Cork Gully, Shelley House, 3 Noble Street, LONDON, EC2V 7DQ, the Joint Liquidator of the company, written statements of the amounts they claim to be due to them from the company and, if so requested, to provide such further details or produce such documentary or other evidence as may appear to the Joint Liquidator to be necessary. A creditor who has not proved his debt before the declaration of any dividend is not entitled to disturb, by reason that he has not participated in it, the distribution of that dividend or any other dividend declared before his debt was proved.

Signed: M J LONDON
Joint Liquidator
Date: 17 SEPTEMBER 1987

IN THE MATTER OF PROUDSHAW LIMITED

By order of the High Court dated the 6th day of February 1987 Mr. David John Pallan of Rolls House, 7 Rolls Buildings, Fetter Lane, London, EC4A 1HN has been appointed Liquidator of the above-named company without a Committee of Inspection.

Dated this 22nd day of September 1987

RE: RAINHIGH LTD
and
The Insolvency Act 1986

NOTICE IS HEREBY GIVEN, pursuant to Section 98 of the Insolvency Act, 1986 that a Meeting of the Creditors of the above named Company will be held at 18 Deneburst Gardens, Woodford Wells, Essex, IG8 OPA on Wednesday the 7th October, 1987 at 1.00 o'clock in the forenoon, for the purposes mentioned in Sections 99, 100 and 101 of the said Act.

A list of the names and addresses of the Company's Creditors will be available for inspection free of charge at 10 Weston Way, Pyrford, Woking, Surrey, GU22 8RW between 10.00 a.m. and 4.00 p.m. as from the 5th October 1987.

Dated this 23rd day of September 1987
N J Whalley
Director

IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
No. 001801 of 1986
IN THE MATTER OF LONDON OVERSEAS CONFIRMERS LIMITED
and
IN THE MATTER OF THE COMPANIES ACT 1985

Take Notice that by an Order dated the 9th day of June 1987 and made by the High Court of Justice upon the Application of Roger William Cork the liquidator of the above-named company it was ordered that the following persons be appointed a Committee of Inspection to act with the Liquidator of the Company, namely:

Raymond Howard of 75 Cornhill London EC3V 3NN holding a general power of Attorney on behalf of National Westminster Bank Plc of the same address

Peter Ruddle of 3 Amherst Road Bexhill on Sea Sussex holding a general power of Attorney on behalf of Algemene Bank Nederland N.V. of 61 Threadneedle Street London EC2 and

Harakchand K. Haria of 31-32 King Street London EC2 holding a general power of Attorney on behalf of Bank of Baroda of the same address

Dated this 15th day of September 1987
ROGER WILLIAM CORK of Shelley House, 3 Noble Street, London EC2
LIQUIDATOR

IN THE MATTER OF THE INSOLVENCY ACT 1986
-and-
IN THE MATTER OF EMPRESS ENTERPRISES LIMITED (IN RECEIVERSHIP)

NOTICE IS HEREBY GIVEN pursuant to Section 48(2) of the Insolvency Act 1986, that a MEETING of the UNSECURED CREDITORS will be held at the Pipkin Room of the Chartered Insurance Institute, 20 Aldermanbury, London EC2V 7HY on Wednesday 14th day of October 1987 at 10.30 am for the purpose of receiving a report covering the background to and progress of the receivership together with other matters stipulated by Section 48(2) of the Insolvency Act 1986.

A winding-up petition has been presented against the Company and is due to be heard on 7 October 1987. If a winding-up order is made on 7 October then, by virtue of Section 48(4)(b) of the Insolvency Act 1986, the receivers will no longer be required to convene this meeting. In this event, the meeting will not be held and all known unsecured creditors will be advised by letter to their last recorded address and by an advertisement in this newspaper.

A creditor is entitled to vote at the meeting (if held) only if the provisions of Rule 3.11(1) of the Insolvency Rules 1986 have been complied with, viz:
(a) he has given to the receiver not later than noon on the business day before the day fixed for the meeting, details in writing of the debt that he claims to be due to him from the Company, and the claim has been duly admitted under the provision of Rule 3.11(2)-(7) and
(b) there been lodged with the administrative receiver any proxy which the creditor intends to be used on behalf.

Dated this 29th day of September 1987
CG Bird FCA
Joint Receiver and Manager

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THE ARTS

Bitter harvest

While the International Monetary Fund and the World Bank meet in Washington this week to attempt once again to find some cure for the seemingly terminal disease of the Third World's trading, loan, and banking systems, television's best comments on the subject were oblique, in the second of Channel 4's excellent *The Politics of Food*.

TELEVISION

David Stockman's ravings against the American dairy bill which, against his advice, Ronald Reagan signed in 1983, could have been recalled *in this programme*: "Paying dairy farmers $1,300 per head not to milk their cows . . . the single cleanest, easiest, and most justified shot at budget cutting during the entire Reagan presidency was kicked in the ditch." That sort of comment presumed that the support system could be eased out from under American farmers with no problems. But, as this programme revealed, the farming crisis there is running deeper and deeper.

The system is crazily artificial. Subsidies produce food which has no place to go. Massive surpluses are offloaded on Third World countries, creating acute problems for native farmers who cannot *earn a fair price* for their products, nor improve their methods of production.

A fantastically complacent man from the US Department of Agriculture, Richard Goldberg, suggested that to limit *grain exports to Bangladesh*, which could in theory become self-sufficient, would be "protectionism at its worse," and that for American farmers "good times are coming soon . . . at least I hope so". The human cost in Minnesota was spelled out: bankruptcies, suicides, the auctioning off of farm equipment, besides which "a couple of bankers have been shot".

William Holmes

They're playing our tune

For the National Jazz Month, some of the finest American musicians are joining the cream of home-grown talent. **Clive Davis** considers the state of the art in Britain

The headline on the cover of the music magazine, *The Wire*, neatly sums up the mood of the moment: "Jazz Month: The Nation Swings" is a slightly tongue-in-cheek view of National Jazz Month, which will be launched tomorrow with a series of concerts at such disparate venues as the Queen Elizabeth Hall and the Duke of Cornwall Hotel in Plymouth, and will go on to showcase well-known American musicians — such as the trumpeter Don Cherry, the saxophonist Steve Lacy and the blues guitarist B.B.King — alongside the cream of British talent.

The nation, of course, will not really be swinging. Most Britons will probably be unaware that the festival is taking place at all. Despite its recent surge in popularity, jazz is still a minority pursuit which occasionally surfaces in an odd Top 40 hit or television commercial.

All the same, there are unmistakeable signs that the latest revival is more than just a fad. Record companies hitherto specializing in rock have begun to exploit a new, youthful market, eager to listen to homegrown talent such as Itchy Fingers, a saxophone quartet, or the Jazz Warriors, a 21-piece orchestra. Colour supplements, always eager to spot a trend, have even run features on jazz fashion, using young musicians as models. Another notable step forward came last month when the Loose Tubes orchestra made their debut at the Proms.

Pete King, the business brains at Ronnie Scott's Soho club, is "astounded" by the current flood of bands: "Take the saxophone, for example. When I was starting out as a musician, there were very few world-class British players. We had Ronnie, then a gap before Tubby Hayes came up. Then there was another gap before Joe Harriott came along. It's all different now. There's no end of brilliant players — they keep coming out of the woodwork."

The idea for National Jazz Month was first mooted about three years ago, in discussions between regional organizations and Jazz Services, the Arts Council-funded body which is responsible for co-ordinating events across the country. "Some of the concerts would have gone ahead even if there hadn't been a Jazz Month," says Chris Hodgkins, the ebullient director of Jazz Services. "But we wanted to create a focal point for people, especially outside London. The scene is very, very vibrant at the moment, and we thought it was about time we let everyone know about it."

An incorrigible optimist, Hodgkins ploughed ahead even when it became clear that raising private sponsorship would be immensely difficult. Attempts to create permanent structures have often come to grief. The worst example in recent years was the notorious National Jazz Centre, a building housing a concert hall, rehearsal spaces, library, restaurant and so on, planned for Covent Garden. After more than a decade and a half of negotiations, and huge cash injections, the project eventually went into liquidation earlier this year.

The failure was a reminder of the fragility of jazz's financial base. Even a club as popular as Ronnie Scott's has had to struggle to stay afloat. If King and Scott *have* managed to keep their heads above water, other would-be proprietors have not been so lucky. There has been no shortage of new clubs in London, but many soon run into problems. Mary Greig, who edits the monthly information sheet, *Jazz in London*, says the revival has had little effect on the number of hard-core venues.

"In terms of regular, working venues, I don't think things have changed too much. Some new clubs have come along, but others have closed. I'm not sure that established musicians are really getting any more work than five years ago.

In the showcase, some of the stars helping to make the jazz revival: From left, George Melly, B. B. King, Don Cherry, Digby Fairweather and Steve Lacy

"What I've noticed, though, is that jazz is very saleable if you put it alongside other attractions — in a wine bar, for instance, or a trendy restaurant. Those places are attracting people who wouldn't otherwise want to listen."

The situation seems much the same outside London. Jan Ford, of Birmingham's Jazz Central organization, believes that one of the main growth areas is in wine bars, venues which provide much-needed work for the growing number of musicians who have decided against trying their luck in London.

Ford thinks jazz entrepreneurs have been too inward-looking, neglecting the need for good marketing. Thus, one of Jazz Central's main programmes in October, "Bop for the People", will be concentrating on accessible dance music purveyed by the likes of Tommy Chase. Meanwhile one sponsor, Radio Trent, will be putting out daily doses of jazz classics at 5.30pm — another good way of reaching the unconverted, says Ford.

Musicians themselves look on with a degree of detachment, some of them angry at the way the media focuses on the more fashionable, less gifted performers. Others, like the multi-instrumentalist Barbara Thompson, believe that all publicity, however misguided, is worthwhile.

Thompson is playing 14 dates this month. In jazz terms, her band, Paraphernalia, is the equivalent of a Dire Straits or a Genesis, with a big following on the Continent. Her past collaborations also include work with Andrew Lloyd-Webber. Nevertheless, she still finds British audiences slow to respond. "It's quite a struggle. As a race we tend to be very lazy about music — we don't want to be given a hard time. Everything has to be familiar. Also, we're very short of medium-sized venues, which makes it difficult to reach a wide audience."

National Jazz Month will not change any of this overnight, of course; but plans are being laid for the long term. One off-shoot of the festival is the formation of the Association of British Jazz Musicians, launched with the blessing of the Musicians' Union. One of the founders, the cornet player and author Digby Fairweather, believes some form of professional body is long overdue.

There have been a few dissenting voices. Some think there are too many factions — trad followers versus modernists, young versus old — to make co-operation worthwhile. Fairweather is unperturbed: "There is a kind of fatalism around, I suppose. A lot of older players — some of them super-talented — have been treated like the dregs of the earth for so long that they get pessimistic about changing things. And yes, there are bound to be arguments and conflicts, but it's good to have a forum for that anyway. You can't have a boxing match without a ring."

● *Details of the main events in the National Jazz Month will appear each day in The Times Information Service.*

It was child's play, John

ROCK

Public Image Limited/Blood Uncles
Astoria

When John Lydon was Rotten, the self-proclaimed anti-Christ and figurehead of punk, he personified in musical terms (perhaps in other ways too) the denouement of Yeats's poem, *The Second Coming:*

"And what rough beast, its hour come round at last,
Slouches towards Bethlehem to be born?"

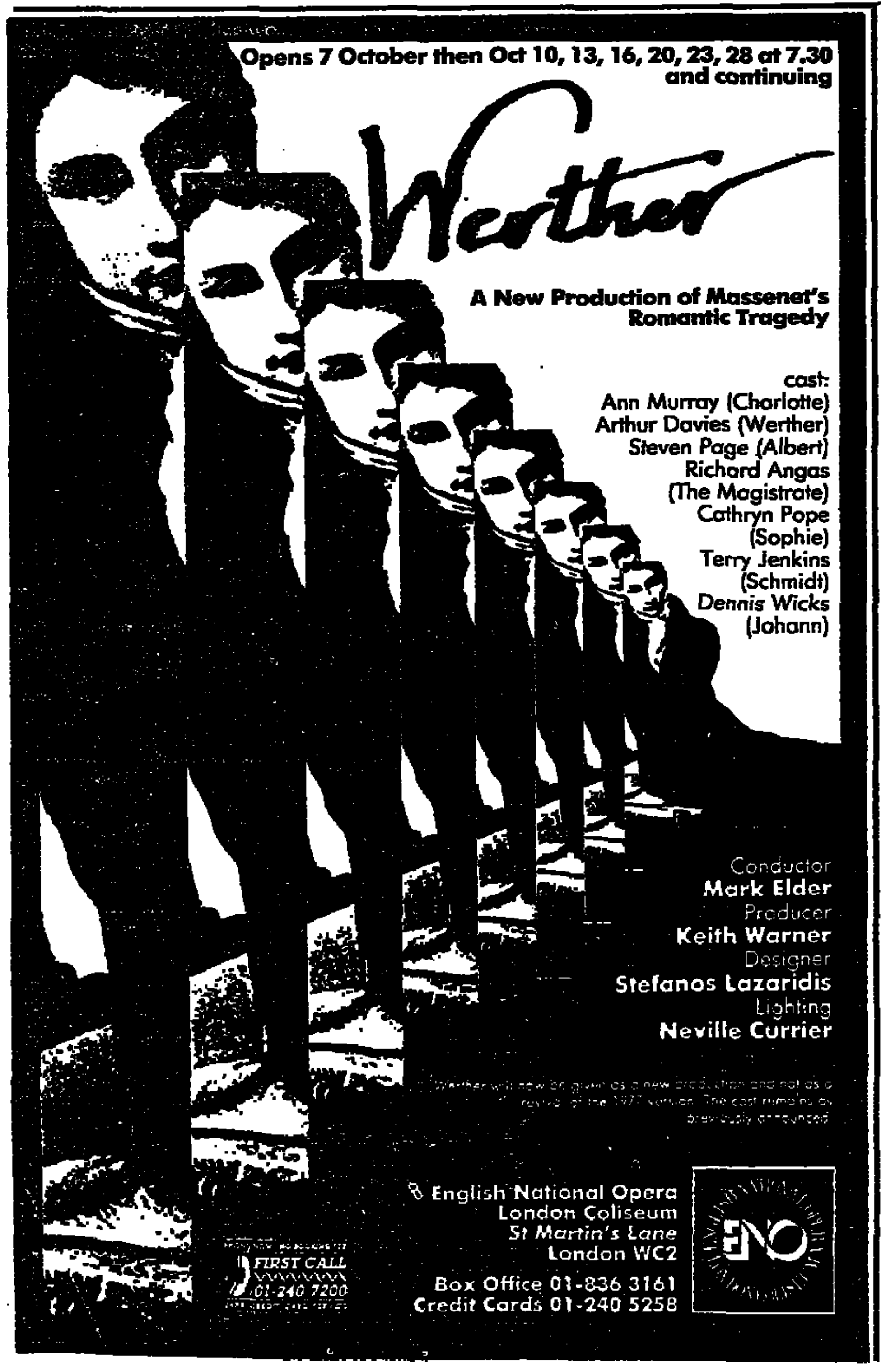
Although he is still a cantankerous old devil, Lydon has long been overtaken in the slouching stakes, not least by the support act on this occasion, a grubby trio known as Blood Uncles, whose song lyrics tripped less than gaily over such vogueishly unpleasant subjects as Aids, child-molesting, sado-masochism and Edinburgh. In the flesh, they fell a long way short of the level of moribund threatening energy achieved on their debut release, *Libertine*, but compared with this sort of gross intent, PIL's performance was like *Playschool.*

A rather weird *Playschool*, nevertheless, with a stage set designed in the expressionist style of Hundertwasser that looked like the product of a hallucinogenic-induced dream. During "Fat Chance Hotel", the backdrop of lurid, striped fields gave way to one of bendy Plasticine-like skyscrapers. Lydon popped up from this sickly vista, like a March Hare, wearing a vast baggy green suit and sporting a hairstyle redolent of Dame Edna Everage.

With its line-up unaltered for over a year, the band has grown adept at pumping out hard, funky rhythms, layered with chiming interlocking guitar arpeggios, over which their leader can plaster his grating, bedouin-like whine.

With certain boorish foibles remaining — like his predictable goading of the crowd in the balcony — Lydon has become a seasoned, middle-league performer, with a conscientious, hard-rocking band.

David Sinclair



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Fantastic visions

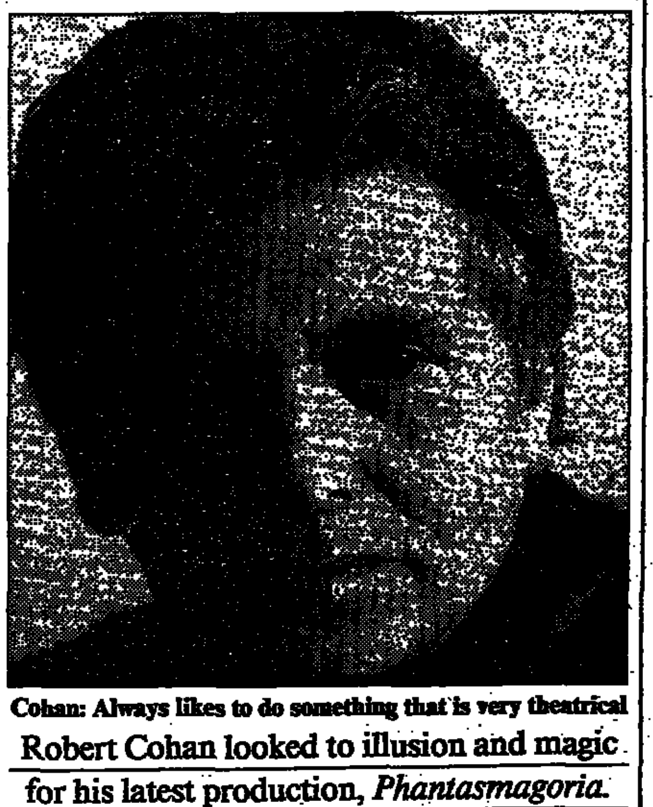
Robert Cohan, when asked about *The Phantasmagoria*, his latest production for London Contemporary Dance Theatre, is far more eager to praise the contributions of his colleagues than to describe his own share. And although the concept and direction are his, he freely admits that the starting point was a specific need rather than irresistible chance inspiration.

"Jack Phipps, at the Arts Council touring department, asked us for a full-length work. As you know, I always like to do something that is very theatrical. So I had the idea of a show that would use a lot of illusions and magic effects.

"It starts with Pandora and her box letting loose all sorts of horrors. I found that the first use of the word 'Phantasmagoria' for a theatrical production had the public being admitted to a small dark room where they saw frightening pictures which were made to grow larger so that they seemed to be coming nearer. We have a modern equivalent of that — but the piece as a whole is not too alarming; I hope it will be light and entertaining.

"Originally I had the idea that it would all be based on Pandora, Medusa, Perseus and Andromeda, but it turned out that we got through that in a few minutes, so we go on to a series of episodes. Then Tom Jobe, who was one of the other choreographers I invited to take part, had his own ideas for Part Two, which takes place in the Elysian Fields. He has used various singers who died as his characters: Patsy Cline and Janis Joplin, Maria Callas and Edith Piaf.

"Nadine Baylis has made some wonderful designs to achieve the magic effects we want. "I always wanted to use contemporary music, but audiences are often unhappy unless they hear a strong beat or recognizable melodies. The music for *The Phantasmagoria* has been specially written by Barrington Pheloung. Barry loves to compose on his synthesizer, so that he can go on adding layers until he achieves exactly what he is after."



Cohan: Always likes to do something that is very theatrical

Robert Cohan looked to illusion and magic for his latest production, *Phantasmagoria.*

John Percival discusses it with him

The other guest choreographer besides Jobe was to have been the American Daniel Ezralow, but he had to drop out at the last moment and Darshan Singh Bhuller has stepped into his place.

It is no secret that Cohan, who has been artistic director of London Contemporary Dance Theatre since its foundation 20 years ago, would like to hand on the responsibility. Now the search is on for a successor to him and for someone to take over some of the executive functions of LCDT's founder and chairman, Robin Howard.

When they are found it will be the time to appraise all the activities of the company, its associated school and the studio theatre at their headquarters, The Place. Cohan recognizes problems in holding on to audiences outside London and his solution would be a reorganization of traditional theatre booking patterns. "In some places it would make sense to play just one or two nights, not a full week. And I think it would make sense if the Arts Council could support us in taking contemporary British art abroad for part of the year."

Meanwhile, *The Phantasmagoria* is an attempt to tempt audiences away from their small home screens to see a big scale spectacle.

● *Phantasmagoria* opened at Birmingham Hippodrome last night, starting a tour that reaches Sadler's Wells in November.

Old flavours from the Big Apple

OPERA

Magic Flute/ Desert Song
New York City Opera

As opera companies everywhere (well, almost) quest after an elusive and perhaps chimerical "relevance", the New York City Opera seems, in the late summer's new productions, to have taken a reprieve. True, this company has done much to promote contemporary works. But with Philip Glass's *Satyagraha* scratched from this season's schedule, we have been left so far with *Cav/Pag* and *Magic Flute*, both in conventional stagings, and — carrying irrelevancy to dizzying heights — Sigmund Romberg's *Desert Song*.

To be sure, having only recently weathered Peter Sellars's down-and-dirty production of *Don Giovanni* (at the PepsiCo Summerfare), set in Spanish Harlem, one was not lusting for adventure when it came to *Magic Flute*, but neither did one expect something merely tame and decorative. Particularly curious was the decision to perform the work — with most of the dialogue intact — in German. *These* day, of course, the house uses surtitles, but for a mostly home-grown company accustomed to working in translation anyway, that would seem the more direct route toward dramatic immediacy. Thierry Bosquet's sets and costumes were pretty and fresh, and Lotfi Mansouri's direction relatively straightforward (if only he, and every director, would tone down James Billings's antics, here as the second Priest).

Sergiu Comissiona, the company's new music director, conducted, and to judge from this occasion (the second performance) and others, he seems well on his way to improving the orchestra; the playing was always serviceable and often superb. For the rest, only Faith Esham's Pamina proved memorable — and that, very. Stephen Dickson made a pleasant Papageno, and Rachel Rosales hit most of the Queen of the Night's notes, if not without peril. Jon Garrison's big, woolly, quavery tone seemed exactly wrong for Tamino, and made for a very long evening indeed.

These *longueurs* were as nothing compared to those of the Romberg, but here they were not the fault of the company, which gave the piece all it deserved (and then some). *The Desert Song* (1926) is awash in sentimentality.

Thinking back to another City Opera revival of Broadway exotica, the recent *Kismet*, with its tawdry sets, campy direction, and mincing musical arrangement and performance, one feared for one's sanity. But Michael Anania's sets evoked the African setting handsomely, and the musical presentation, even by the second cast (with the romantic leads Jane Thorngren and William Parcher), proved excellent (except in matters of ensemble, with a lax Jim Coleman in the pit). To one familiar with the production style of the time only from films, Robert Johnson's direction seemed needlessly broad, with some juvenile by-play cut from the usual City Opera "comedy" cloth.

Still, this is mindless fluff, and no amount of subtle direction would change that. But one must also report that the packed house on at least one occasion showed only appreciation, and the company seems to have struck gold again. And there, evidently, lies the relevance.

James R Oestreich

Cinderella of the bedroom

THEATRE

Innocent Erendira
Donmar Warehouse

Anything called *The Incredible and Sad Tale of Innocent Erendira and her Heartless Grandmother* is not to be taken at face value; and any pathos Gabriel Garcia Marquez may have intended has been thoroughly eliminated in this 80-minute adaptation (first seen in Edinburgh) by Michael Mulkerrin and the Portobello Sherpas.

A Latin-American Cinderella, brought up to drudge for her monstrous old grannie, Erendira certainly earns an accompaniment of plaintive violins, even before she inadvertently burns the place down with the bedroom candle. "My dear child", the old woman says in tones of genuine affection, "life will not be long enough for you to pay me back for this mishap"; and she at once forecloses on the debt by transferring the girl from housework to round-the-clock prostitution.

What emerges is a wild fairy tale on the theme of possession and the power of the old over their dependants. Its central character is the unsinkable tyrant, who begins by running a flourishing bordello, and goes on to develop limitless power to summon police commandants into her service and rout the girl's murderously armed lover.

The centrepiece of Mr Mulkerrin's production is a brass bedstead, with grannie (Michelle Fine) enthroned on a mattress and Erendira (Janice Cramer) confined below. The staging perfectly answers the needs of an improvisational narrative, with new characters popping up from nowhere, and picaresque scene changes. Alternating between stabs of pain and broad comedy, the show has the true quality of a fable.

Irving Wardle

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هكذا من الأصل

How it took me just one day to acquire a super-powerful umm...err...

"I remember you!" I said. "You're Sid Hyde from Cockermouth! You're a game breeder, aren't you? And how's your wife Shirley getting on these days?"

"I'm not Sid Hyde," came the reply.

"Oh. Well in that case, you're surely from Sidmouth! You're getting cock-eyed, aren't you? And how's your breeding wife these days — on the game?"

That wasn't right either — and I've still got the bruises to prove it.

I don't know, my memory has always been terrible.

I can't remember what I was doing when I heard the news about JFK. (Though strangely enough, I'm the only person I know who can remember when a similar thing happened to old Ronnie.)

There have been times when I've had to sing 'Happy Birthday' to myself to be able to remember my own first name.

And as for the words of other songs — well, I couldn't even remember I was a Womble.

It's not as if I haven't tried to do something about my memory.

I've tried pneumonics.

I've tried tying knots in hankies — but that only ever reminds me of holidays on the beach at Bognor.

I've even tried rhyming word-associations. I thought I'd easily be able to remember our M.D. was called Potter, as he can often be a rotter — but the next time I saw him, I called him Mr Sarstedt.

The other day, though, I finally discovered a sure-fire way to acquire an instant power-packed memory when this chap told me all about the new....damn, I've forgotten its name. Hang on a minute, it'll come to me.

The all-new Epson★ doodah.

"The TROUBLE with YOU," the man said, "is that YOU are using ONLY ONE-TENTH of your BRAIN POWER!"

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"The PC AX40/80 can ALSO make you FABULOUSLY POPULAR and SUCCESSFUL at work!" he went on.

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I tried to remember the last time I'd had a bath.

"Yet AMAZINGLY, that's NOT ALL! The PC AX40/80 gives YOU the POWER to DOMINATE EVERY SITUATION at WILL. (Just think about THAT!)

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WHAT SOME OTHER PEOPLE SAID

The PC AX40/80 works best as the centre of a PC network — so Robert asked others in his office who have access to it for their views.

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— Bignose who sits by the rubber plant.

"You can exchange data and share resources with other PCs via the AX. To say I am thrilled would be an understatement!"
— Ah, now I know his name, it's.... no, it's gone again.

"With the power of the new PC AX40/80, I find I can do my day's work more quickly and with far less effort than before."
— Old What's-her-name in the corner with the acrylic jumper and the mohair face.

"I am astonished to find such power available for so reasonable a price. Keep up the good work, Epson, I say!"
— Oh, you know, him with the irritating personal habits — 'Scratch 'n' sniff', they call him.

"Epson? Isn't that where they run the Derby?"
— That's my boy!

Something or other about mega-widgets.

"This sounds all very well," I said, "but just how long does it take to get the hang of this AC P0X0 48 or whatever it's called?"

"*YOU can take it from ME, Robert,*" he said, "YOU can MASTER the PC AX40/80 ASTONISHINGLY QUICKLY, RAPIDLY and FAST. This is because it's EASY, SIMPLE and NOT VERY HARD AT ALL to use!

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"WOW! That's AMAZING!!" I said. There, he'd got me at it now.

"But WAIT!" he continued. "I can tell YOU'RE now thinking, 'Wouldn't it be GREAT if this MEMORY had the POTENTIAL to KEEP GROWING?'"

Actually, I was still trying desperately to memorize the bit about Otto and his invention for future reference, but I let him carry on anyway.

"Well, this is EXACTLY what the PC AX40/80 can do! The door to DYNAMIC GROWTH is WIDE OPEN, with NINE *expansion slots, an extra* 360K FLOPPY *disk drive* available and a MAXIMUM POSSIBLE RAM of 15.5 MEGABYTES!

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Sorry, can't remember what this subhead was going to say.

"And INCREDIBLY, that's STILL not all!" he shrieked.

I wish he hadn't. All these CAPITAL LETTERS were *starting to give me a headache.*

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* Not strictly speaking anything to do with the PC AX40/80, and it takes a bit of practice, but it is impressive when you've cracked it.

"So how much does this thingumajig cost, then?" I asked before I forgot.

"Well, in relation to its PERFORMANCE, a MODEST SUM that *makes it* a VERY WISE INVESTMENT indeed."

"LOOK, HOW MUCH EXACTLY?"

"ASTONISHING but TRUE — just £2299 for the PC AX40 and £3199 for the PC AX80 (both RRPs exc. VAT)! So DON'T DELAY, BUY TODAY!!"

The last bit.

Well, I did go and buy a whatsit straight away (I got the chap to write the name down for me) — and it has certainly paid dividends.

True, my own memory is still as poor as.....er, well, as something not very good, anyway — but at least when I'm in the office, I can now recall strings of facts and figures instantly with the aid of this machine. (Even old Sarstedt has noticed the difference since I acquired this new 'super-memory'.)

And if this solution can work for me, it must work for you too.

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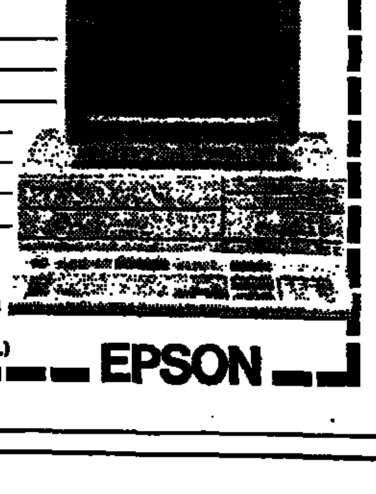

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* (Unless you've got a blue 1-peso Colombian special-issue from 1964, as George in the mailroom has been after one of those for ages.)

EPSON

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
☆ Seats available
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THEATRE

LONDON

☆ **BEYOND REASONABLE DOUBT:** Frank Finlay, Wendy Craig and others in Jeffrey Archer courtroom drama.
Queen's Theatre, Shaftesbury Avenue, W1 (01-734 1166). Tube: Piccadilly Circus. Mon-Fri 8-10.15pm, Sat 8.30-10.45pm, mats Thurs 3-5.15pm and Sat 5-7.15pm, £5-£13.50.

☆ **THE BIG KNIFE:** Clifford Odets operates on the Hollywood system. With Martin Shaw, Gayle Hunnicut.
Albery Theatre, St Martin's Lane, WC2 (01-836 3878). Tube: Leicester Square. Mon-Sat 8-10.30pm, mats Thurs 3-5.30pm, Sat 4-6.30pm, £3.50-£11.50.

☆ **BLUES IN THE NIGHT:** Return of hit blues show: Carol Woods, Debby Bishop and Maria Friedman sing their hearts out in a sleazy Chicago hotel.
Piccadilly Theatre, Denman Street, W1 (01-437 4506). Tube: Piccadilly Circus. *Mon-Thurs 8-9.30pm*, Fri and Sat 6-7.30pm and 8.45-10.15pm, £8.50-£14.50. (D)

☆ **CORPSE:** Colin Baker and Jack Watling in twisty thriller of murder, money and identical twins.
Strand Theatre, Aldwych, WC2 (01-836 2660). Tube: Covent Garden/Charing Cross. *Mon-Sat 8-10.10pm*, mats Wed 3-5.10pm and Sat 5-7.10pm, £3.50-£13.50. (D)

★ **FOLLIES:** Sondheim's musical, in London at last, has Diana Rigg and Julia McKenzie leading a starry cast.
Shaftesbury Theatre, Shaftesbury Avenue, WC2 (01-379 5399). Tube: Holborn/Tottenham Court Road. Mon-Sat 7.45-10.15pm, mats Wed and Sat 3-5.30pm, £10-£20.

☆ **HIGH SOCIETY:** The show of the film. Stoked with extra Cole Porter. Good performances.
Victoria Palace Theatre, Victoria Street, SW1 (01-834 1317). Tube: Victoria. Mon-Fri 7.45-10.15pm, Sat 8.15-10.45pm, mats Wed 3-5.30pm and Sat 4.45-7.15pm, £7.50-£18.50. (D)

☆ **DR KHEAL/A SERMON:** First of an occasional series of Warm Up *plays before the main performance*: two American one-man plays with actors from "Comedians".
Young Vic Theatre, 66 The Cut, SE1 (01-928 6363). Tube: Waterloo. Tues, Wed and Thurs 6.15pm, £1. (D)

☆ **KISS ME KATE:** After its national *tour the RSC production is now in* town with Paul Jones and Nichola McAuliffe.
Old Vic Theatre, Waterloo Road, SE1 (01-928 7616). Tube: Waterloo. Mon-Fri 7.30-10.20pm, Sat 7.45-10.35pm, mats Wed 2.30-5.20pm and Sat 4-6.50pm, £8-£19. (D)

☆ ***MELON:*** New Simon Gray play stars Alan Bates as a glittering publisher imploding with sexual jealousy.
***Haymarket Theatre**, Haymarket*, SW1 (01-930 9832). Tube: Piccadilly Circus. Mon-Sat 8-10.30pm, mat Sat 3-5.30pm, £4-£14.50.

☆ **THE MILL ON THE FLOSS:** Excellent adaptation by Red Shift touring company; well worth *seeing*.
Warehouse Theatre, 62 Dingwall Road, Croydon (01-680 4060). BR Station: East Croydon. Tues-Sat 8-9.45pm, *mat Sun 5-6.45pm*, £2.75-£4.75.

☆ **PORTRAITS:** New William Douglas-Home play with Keith Michell as Augustus John and Simon Ward playing three of his sitters (Monty, Matthew Smith and Cecil Beaton).
Savoy Theatre, The Strand, WC2 (01-836 8888). Tube: Charing Cross. Mon-Sat 8-10.15pm, mats Wed 3-5.15pm and Sat 5-7.15pm, £5-£13. (D)

☆ **AND THEN THERE WERE NONE:** Agatha Christie's *elimination thriller, once called Ten Little Niggers*
Duke of York's Theatre, St Martin's Lane, WC2 (01-836 5122). *Tube: Leicester Square.* Previews 8-10.15pm, first night Oct 7, 7-9.15pm, then Mon-Sat 8-10.15pm, mats Thurs 3-5.15pm and *Sat 5-7.15pm*, £4-£11.50.

LONG RUNNERS: ☆ **The Business Of Murder:** Mayfair Theatre (01-629 3036). . . ★ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ☆ **Chess:** Prince Edward Theatre (01-734 8951). . . ☆ **42nd Street:** Drury Lane Theatre Royal (01-836 8108/9/0). . . ☆ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 6111, cc 01-836 1171). . . ☆ **Me And My Girl:** Adelphi Theatre (01-240 7913/4) . . . ★ **Les Misérables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's *Theatre (01-836 1443)* . . ★ **Phantom Of The Opera:** Her Majesty's Theatre (01-839 2244). . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Starlight Express:** Apollo Victoria Theatre (01-828 8665).

OUT OF TOWN

LEATHERHEAD: ☆ **Party Piece:** New Richard Harris comedy with Peggy Mount nosing in on her upwardly-mobile, party-giving neighbours.
Thorndike Theatre, Church Street (0372 377677), Mon, Tues and Thurs 7.30pm, Wed and Fri 8pm, mat Sat 3pm, £5-£7.20. (D)

MANCHESTER: ☆ ***Don Carlos:*** Ian McDiarmid plays Philip of Spain in Schiller's drama of love and politics.
Royal Exchange Theatre, Cross Street (061 833 9833). Mon-Thurs 7.30pm, Fri and Sat 8pm, £2.60-£9.50.

PLYMOUTH: ☆ ***Widow's Weeds:*** New Anthony Shaffer blackish comedy set in the world of TV ads.
Theatre Royal, Royal Parade (0752 669595), *Mon-Fri 7.30pm*, Sat 8pm, mats Thurs 2.30pm and Sat 4pm, £3.50-£7. (D)

SCARBOROUGH: ☆ ***Henceforward:*** Première of Alan Ayckbourn's 34th play.
Stephen Joseph Theatre-in-the Round, Scarborough (0723 370541). Tonight 8-10.15pm, £4.50. (D)

TOP 10 UK SINGLES

1	(2)	**Pump Up The Volume**	MARRS, 4AD
2	(1)	**Never Gonna Give You Up**	Rick Astley, RCA
3	(5)	**Bad**	Michael Jackson, Epic
4	(3)	**Some People**	Cliff Richard, EMI
5	(4)	***Causing A Commotion***	Madonna, Sire
6	(19)	**Crockett's Theme**	Jon Hammer, MCA
7	(33)	**Full Metal Jacket**	Abigail Mead & Nigel Goulding, WB
8	(8)	**House Nation**	*The House Master Boyz & Rude Boy of House*, Magnetic Dance
9	(16)	**I Need Love**	L L Cool J, Def Jam
10	(9)	**Hey Matthew**	Karel Fialka, MCA

TOP 10 UK ALBUMS

1	(1)	**Bad**	Michael Jackson, Epic
2	(–)	**Popped In Souled Out**	Wet Wet Wet, Phonogram
3	(3)	**Wonderful Life**	Black, A & M
4	(2)	**Dancing With Strangers**	Chris Rea, Magnet
5	(4)	**Actually**	Pet Shop Boys, Parlophone
6	(9)	***The Cream Of Eric Clapton***	*Eric Clapton, Polydor*
7	(–)	**Now! Smash Hits**	Various, Virgin
8	(5)	**Always Guaranteed**	Cliff Richard, EMI
9	(–)	**The People Who Grinned**	Housemartins, Go! Discs
10	(8)	**Changing Faces**	10cc & Godley & Creme, PROTV

Compiled by Gallup for Music Week/BBC/BPI

FILMS

■ Also on national release
✉ Advance booking possible

LA BAMBA (15): *Conventional* biography of the Mexican-American rock legend Ritchie Valens, dead at 17. Directed by Luis Valdez (100 min).
Cannon Haymarket (01-839 1527). Progs 3.35, 6.00, 8.30.

THE BIG TOWN (15): Matt Dillon comes to Chicago in the 1950s to make his fortune rolling dice. Light-hearted period romp with Diane *Lane and Tommy Lee Jones* (109 min).
✉ **Leicester Square Theatre** (01-930 5252). Progs 12.45, 3.25, 6.05, 8.45.

■ **FULL METAL JACKET (18):** Stanley Kubrick's meticulously filmed Vietnam drama, following Matthew Modine and other recruits from basic training to combat (115 min).
✉ **Camden Plaza** (01-485 2443). Progs 1.40, 4.00, 6.20, 8.45. (D)
✉ **Cannon Fulham Road** (01-370 2636). Progs 2.10, 6.10, 9.20.
Cannon Oxford Street (01-636 0310). Progs 1.10, 3.25, 5.50, 8.15.
Cannon Edgware Road (01-723 5901). Progs 2.50, 5.30, 8.15.
✉ **Screen on Baker Street** (01-935 2772). Progs 2.10, 4.15, 6.35, 8.45.
✉ **Warner West End** (01-439 0791). Progs 1.05, 3.35, 6.05, 8.35.

THE GOOD WIFE (15): Australian tale of bored wife obsessed with a wastrel womanizer. With Rachel Ward, Bryan Brown, Sam Neill; directed by Ken Cameron (94 min).
Cannon Tottenham Court Road (01-636 6148). Progs 1.45, 4.00, 6.15, 8.30.

■ ***HELLRAISER (18):*** *Full-blooded* British horror film about a decomposed corpse trying to eat his way back to life (100 min).
Cannon Royal (01-930 6915). Progs 1.40, 3.55, 6.10, 8.25, 11.15. (D)
Cannon Bayswater (01-229 4149). Progs 1.15, 3.30, 5.45, 8.30 11.15.
Cannon Edgware Road (01-723 5901). Progs 2.10, 4.20, 6.30, 8.40, 11.20.
Cannon Oxford Street (01-636 0310). Progs 2.15, 4.20, 6.25, 8.30, 11.15.

■ **LETHAL WEAPON (18):** Confused but glossily packaged *thriller with Mel Gibson and Danny* Glover as warring detectives, pursuing drug smuggler Gary Busey. Richard Donner directs *(109 min)*.
Cannon Bayswater (01-229 4149). Progs 1.10, 3.40, 6.10, 8.35.
✉ **Cannon Fulham Road** (01-370 2636). Progs 2.30, 6.10, 9.20.
Cannon Haymarket (01-839 1527). Progs 1.05, 3.30, 6.00, 8.30.
✉ **Warner West End** (01-439 0791). Progs 1.40, 4.00, 6.20, 8.40.

■ **THE LIVING DAYLIGHTS (PG):** Timothy Dalton follows in distinguished footsteps when he *assumes the mantle of James* Bond. A globe-trotting plot of East-West intrigue directed by John Glen (130 min).
Cannon Chelsea (01-352 5096). Progs 2.00, 5.10, 8.05.
Odeon High Street Kensington (01-602 6644). Progs 1.15, 4.15, 8.00.
Odeon Marble Arch (01-723 2011). Progs 1.45, 4.45, 7.45.

■ **OUTRAGEOUS FORTUNE (15):** Two ladies as alike as chalk and cheese find themselves in love with the same man. Formula material, given a special sparkle by Shelley Long and Bette Midler. Directed by *Arthur Hiller (100 min)*.
Odeon High Street Kensington (01-602 6644). Progs 1.15, 3.45, 6.10, 8.40.
Odeon Leicester Square *(01-930 6111)*. Progs 1.15, 4.30, 7.45.
Odeon Swiss Cottage (01-722 5905). Progs 2.20, 5.00, 8.40. (D)

THE SECRET POLICEMAN'S THIRD BALL (18): Filmed highlights from four nights of comedy and music presented in March at the London Palladium by Amnesty International (90 min).
Cannon Shaftesbury Avenue (01-836 6279). Progs 1.15, 3.30, 5.45, 8.25.

■ **TIN MEN (15):** Bright, inventive comedy from writer-director Barry *Levinson*, with Richard Dreyfuss and Danny DeVito as warring home improvement salesmen (110 min).
Cannon Baker Street (01-935 9772). Progs 1.30, 3.40, 6.05, 8.25.
✉ **Warner West End** (01-439 0791). Progs 1.05, 3.30, 5.55, 8.25.

Twenty years ago the Open Theatre of New York brought three short plays by the Belgian-born American playwright Jean-Claude van Itallie to the Royal Court Theatre in London. Their jerky storylines, surrealist images and dirty talk agitated the Lord Chamberlain (then in his last year as theatre censor) and were a potent source of *inspiration for British* playwrights when the censorship ended. The director of the Open Theatre was Joseph Chaikin who continued his association with van Itallie off-off Broadway until 1983 when he suffered a stroke during open heart surgery. This left him with aphasia, the inability to speak or recognise the spoken word. *His slow* recovery, re-learning fundamental speech inspired van Itallie's play *The Traveller*, which is having its European première at Leicester. David Threlfall (right) — Smike in the RSC's *Nicholas Nickleby* — plays an ambitious composer suddenly struck down, with Morag Hood (left) as his old lover. After the *performances* on October 5 and 6, Chaikin speaks *The War in Heaven*, a monologue written for him by Sam Shepard, another close colleague who helped in his recovery. *The Traveller* previews tonight at 7.45pm and opens tomorrow at 7.45pm at the Haymarket Studio Theatre, Leicester (0533 530021), £3.50. Until *October 24*. ***Jeremy Kingston***

JAZZ

☆ **AFRO CUBA:** Final appearances of Frith Street's latest visitors from Havana.
Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747), 9.30pm, £10 (members £2).

☆ **NAT GONELLA TRIBUTE:** Humphrey Lyttelton, George Chisholm and Ronnie Scott are among those paying tribute to a pioneer of British jazz.
100 Club, 100 Oxford Street, London W1 (01-636 0933), 7.30pm, £6.

☆ **JIGGS WHIGHAM:** Virtuoso trombonist, once a featured soloist with Stan Kenton, teams up with Peter Ind's trio.
Bass Clef, 35 Coronet Street, London N1 (01-729 2476), 8.45pm, £4.

☆ ***LOOSE TUBES:*** *Still bathed, no* doubt, in the afterglow of their Prom triumph.
Albany Empire, Douglas Way, *London SE8 (01-691 3333), 8pm*, £6.

DANCE

☆ **ROYAL THAI DANCERS:** Colourful programme of traditional dances.
Sadler's Wells Theatre, Rosebery Avenue, London EC1 (01-278 8916), 7.30-9.45pm, £3.50-£13.

☆ **PULCINELLA:** Richard Alston's production of Stravinsky's ballet for Rambert Dance Theatre, together with Michael Clark's *Swamp* and Lynn Seymour's Mozart ballet *Wolfi*, plus introductory matinée including Alston's *Dutiful Ducks*.
Theatre Royal, Theatre Square, Nottingham (0602 482626), 7.30-9.45pm, mat 2.30-4.30pm, £3-£7. (D)

☆ **THE PHANTASMAGORIA:** Robert Cohan's *new spectacle* of fantasy and illusion for London Contemporary Dance Theatre, with Tom Jobe and Daniel Ezralow as guest choreographers.
Hippodrome, Hurst Street, Birmingham (021 622 7846), 7.30-9.30pm, £4.50-£9.50. (D)

ROCK

★ **CAMEO:** Larry Blackmon's *heavy funk/soul revue takes most* other rap, rock and spandex-Gap Band types to the cleaners. Red cod-piece an optional extra.
Wembley Arena, *Empire Way*, Middlesex (01-902 1234), 7.30pm, £8.50-£9.50. (D)

☆ **BALAAM AND THE ANGEL:** The three *Morris brothers from* Aberdeen with their quirky guitar-driven sound, set out on an English tour.
Woughton Centre, *Chaffron Way*, Leadenhall, Milton Keynes (0908 660392), *7.30pm*, £1.50.

☆ **THE OYSTER BAND:** New folk-rock heroes, if not the Fairport Convention of the Eighties.
Dorchester Town Hall, High Street (0305 66926, cc 0305 66861), 8pm, £3.

★ **SQUEEZE:** Deptford's merry musical answer to Madness *continue an extended tour*.
Hammersmith Odeon, Queen Caroline Street, London W6 (01-748 4081), 7.30pm, £7-£8.

OPERA

☆ **PACIFIC OVERTURES:** The lively Stephen Sondheim Kabuki-style satire on American colonialism in Japan in the 1850s.
English National Opera, Coliseum, *St Martin's Lane, London WC2 (01-*836 3161), 7.30-9.50pm, £2-£21.50. (D)

★ **FALSTAFF:** An enterprising pocket-sized production, with superbly slimmed-down orchestration, is presented by the City of Birmingham Touring Opera.
Wilde Theatre, Ringmead, Birch Hill, Bracknell, Berkshire (0344 484123), 7.30-10.30pm, £2.50-£7.

★ **FALSTAFF:** A welcome revival of Ronald Eyre's mellow, warm-hearted production of Verdi's last opera. The cast, led by Ingvar Wixell, includes Ileana Cotrubas and Jonathan Summers.
Royal Opera House, Covent Garden, London WC2 (01-240 1066), 7.30-10.30pm, £2-£55. (D)

CONCERTS

LUNCHTIME

☆ **EMPEROR LUNCH:** The Esterhazy Quartet plays Haydn's String Quartet in C major Op 76 No 3 "The Emperor".
St Martin-within-Ludgate, Ludgate Hill, London EC4 (01-248 6054), *1.15-1.45pm, free.* (D)

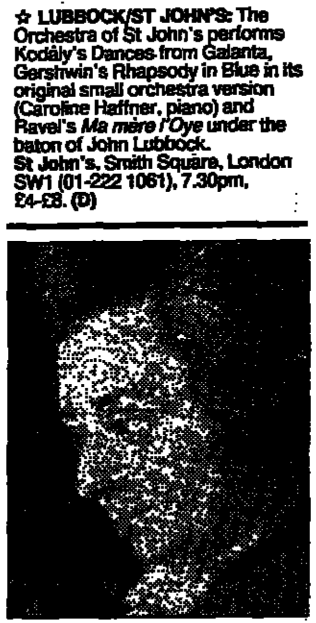
EVENING

☆ **ORGAN RECITAL:** See caption.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 5.55-6.55pm, £2.50. (D)

☆ **CAT'S EYE:** The Parke Ensemble gives the first performances of the revised version of David Sawer's *Cat's Eye* and Malcolm Hayes's Quartet as well as letting us hear Philip Grange's *Dark Labyrinth* and *Cimmerian Nocturne*.
St Martin-in-the-Fields, *Trafalgar* Square, London WC2 (01-839 1930), 7.30pm, £3. (D)

★ **VONK/LPO:** Replacing Klaus Tennstedt, Hans Vonk conducts the LPO in Wagner's *Tristan* Prelude and *Liebestod* (Joan Plowright, soprano) and Bruckner's Symphony No 7.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.15pm, £2.90-£15. (D)

☆ **LUBBOCK/ST JOHN'S:** The Orchestra of St John's performs Kodály's Dances from Galanta, Gershwin's Rhapsody in Blue in its original small orchestra version (Caroline Haffner, piano) and Ravel's *Ma mère l'Oye* under the baton of John Lubbock.
St John's, Smith Square, London SW1 (01-222 1061), 7.30pm, £4-£8. (D)



The Adagio and Fugue in C minor by Mozart (above) is among the works played by the Viennese organist, Martin Haselböck, in the first of a new *season of organ recitals at the* Royal Festival Hall (see listing). Reflecting three centuries of Austrian organ music, the programme also includes five pieces by Haydn, Franz Schmidt's Toccata in C major and the first performance of Rainer Bischoff's Cadenza for Organ. In addition, Haselböck will perform *an improvisation* around a submitted theme.

☆ **AMELING/JANSEN:** Elly Ameling sings songs by *Mendelssohn*, Wolf, Richard Strauss, Josef Marx, Gounod, Fauré, Duparc, Scott and many others.
Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141), 7.30pm, £3-£7.50.

☆ **WREN CONCERT:** Homi Kanga conducts the *Wren Orchestra* in Bach's Brandenburg Concerto No 3, Mozart's Divertimento K 136 and Vivaldi's *Seasons* (Rolf Wilson, violin).
Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45pm, £3.50-£8.

☆ **ALL WHITE:** Today the *City Limits* George W Welch Festival features John White playing a selection of his sonatas on the piano. *Grove's Dictionary* (1980) lists 98 piano sonatas by White but he probably has added to their *number since then*.
Lauderdale House, Highgate Hill, London N6 (01-968 9357 — after 6pm), 8pm, £3.

GALLERIES

JOSEF HERMAN: Painting done on *travels abroad in the 1950s*, contrasting his more familiar pictures depicting the inhabitants of Ystradgynlais, a Welsh mining village.
Boundary Gallery, 98 Boundary Road, London *NW8* (01-624 1126). Tues-Sat 11-6pm, free, until Oct 27.

JEAN DUBUFFET (1901-1985): Pattern-like works on paper done *after 1974 by the original graffiti* artist.
Waddington Galleries, 2 Cork Street, London W1 (01-437 8611). Mon-Fri 10-5.30pm, Sat 10-1pm, free, until Oct 24.

JEAN DAVEY WINTER: Interesting-looking paintings and collages *incorporating maps which stimulate* thoughts on memory and nostalgia.
Anderson O'Day Fine Art, 255 Portobello Road, London W11 (01-221 7592), Tues-Sat 10-5.30pm, free, until Oct 24.

JANET LEDGER: Watercolours based on observations made in *London streets.*
Linda Blackstone Gallery, 13 High Street, Pinner, Middlesex (01-868 5765), Wed-Sat 10-6pm, free, until Oct 10.

PALACES OF CULTURE: Artists such as Zadok Ben-David and Mark Wallinger exhibit sculptures *and installations examining the role* played by museums in present-day society.
City Museum and Art Gallery, *Hanley, Stoke-on-Trent (0782* 202173), Mon-Sat 10.30-5pm, Sun 2-5pm, free, until Nov 1.

MASTER DRAWINGS: An outstanding collection, taking in everyone from Botticelli and Rembrandt to Redon and Cezanne, put together by Ian Woodner, an American architect.
Royal Academy of Arts, Piccadilly, London W1 (01-734 9052), daily 10-6pm, £2.50, until Oct 25.

DAVID WISEMAN: Abstract paintings which can be read as exotic and tropical landscapes.
Brighton Polytechnic Gallery, Grand Parade, Brighton (0273 604141), Mon-Fri 9-5pm, free, until Oct 13.

NEW SICHUAN PRINTS: Images of happy Chinese provincials and collective farmers as interpreted by indigenous artists.
City Art Centre, 2 Market Street, Edinburgh (031 225 2424), Mon-Sat 10-6pm, free, until Oct 13.

TALKS

HIGH TEMPERATURE SUPERCONDUCTORS: Lecture by Dr C E Gough.
University of Birmingham, Large Lecture Theatre, 11am, free.

WALKS

ROYAL LONDON AND THE GUARD CHANGE: meet Westminster tube, 9.30am, £2.95.

NATIONAL PORTRAIT GALLERY: meet main entrance, 2pm, £2.50.

A JOURNEY THROUGH DICKENS'S LONDON: meet Embankment tube, 11am, £2.25.

LEGAL LONDON — INSIDE THE LAW COURTS: meet Holborn tube, 2pm, £2.25.

JACK THE RIPPER ANNIVERSARY **WALK:** meet Tower Hill tube, 7.30pm, £2.25.

AN HISTORIC PUB WALK — WESTMINSTER: meet Westminster tube, 7.30pm, £2.25.

OTHER EVENTS

CALVADE — ANIMAL REGALIA: The ways in which man has decorated his domesticated *animals from a cover for a camel's kneecap to one for an elephant.* 150 intricately coloured and patterned exhibits from India, Pakistan, Tibet, Turkey, Greece, *Mexico, Afghanistan*, the Middle East, Africa and Iran.
Glynn Vivian Art Gallery, Alexandra Road, Swansea (0792 55006), Daily *10.30-5.30pm, free until Nov 21.*

LAURENCE IRVING: Part of the Canterbury Festival, an exhibition *of oils and water-colours by* Laurence Irving, who lived in Kent and was involved with the festival in the 1920s and 1930s. Plus theatrical memorabilia.
The Blackfriars, Canterbury, Kent (0227 452853), Mon-Sat 10.30-5pm, free, until Oct 17

BORDERS FESTIVAL OF BALLADS AND LEGENDS: Events include Theatre Alba's performance of *Tamlane* at Philiphaugh School, Selkirk, 7.30pm, £1.50-£2.50; Border songs and stories at the Stobo Countryside Centre, Peebleshire, 7.30pm, £3.50.
Tourist Information Centre, *Halliwells House*, Selkirk (0750 20054).

PROVINCIAL BOOKSELLERS **FAIR:** Sale of antiquarium and good second-hand books, maps, prints and ephemera.
Cambridge Book Market, *Fisher Hall*, Cambridge, 10-5pm, 20p.

TALKING ABOUT ANTIQUES: *Antiques Roadshow* expert, Bernard Price, discusses his involvement with collecting and identification.
Lovat Hall, Silver Street, Newport Pagnell (0908 661738), *8pm*, £2.50.

BOOKINGS

FIRST CHANCE

GLYNDEBOURNE TOURING OPERA: Tour includes world première of Nigel Osborne's *The Electrification of the Soviet Union*, plus *Cosi fan tutte*, *L'Enfant et les sortilèges* and *L'heure espagnole*.
Oxford (Apollo Theatre), Southampton (Mayflower Theatre), Manchester (Palace Theatre), Birmingham (Hippodrome), Cambridge (Corn Exchange), and London Oct 27-Dec.
Glyndebourne Touring Opera, Glyndebourne, Lewes, Sussex *(0273 812321)*.

NO PLACE LIKE HOME: Concert in aid of International Year of Shelter for the Homeless, with Sir Charles Groves conducting Philharmonia Orchestra, and John Williams, Richard Stilgoe, Peter Skellern and Evelyn Glennie. Nov 15.
Royal Festival Hall, *South Bank*, London SE1 (01-928 3191, cc 01-928 8800, info 01-928 3002). Advance booking open. General *booking from Oct 6/7.*

SOLIHULL LUNCHTIME CONCERTS: Autumn programme includes Menotti's *The Telephone* by Cameo Opera; plus concerts with Joanna MacGregor, Margaret Campbell, John Lenehan, Radoslav Kvapil and Trio Zingara.
Solihull Library Theatre, Central Library, Homer Road, Solihull (021 704 6965).

LAST CHANCE

WILD CREATURES: Drawings and prints of birds, animals and unruly humans by contemporary artists, including Judith Cowan, Ken Kiff, Paula Rego. Ends Sun then continues Arts Council tour.
Ferens Art Gallery, *Queen Victoria* Square, Hull (0482 222750)

CONTEMPORARY HUNGARIAN TEXTILES: Exhibition ends today.
Falmouth Art Gallery, The Moor, Falmouth (0326 313863).

DAVID PARFITT: Watercolours of *Macedonia and Thrace done in the* last year. Ends today.
Agnew, 43 Old Bond Street, London W1 (01-629 6176)

DONALD HAMILTON FRASER: Dance studies based on observations of the London Festival Ballet at work. Ends today.
CCA Galleries, *8 Dover Street*, London W1 (01-499 6701).

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Richard Williams; Dance: John Percival; Galleries: David Lee; Walks and Talks: Greta Carslaw; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 638 8891 Ton't 7.45 **ROYAL PHILHARMONIC POPS ORCHESTRA.** Michael Reed (cond) Prog inc music from 2001, ET, Holst 'Planets Suite', Raiders of the Lost Ark, Superman.

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258 **ENGLISH NATIONAL OPERA** Ton't 7.30 Pacific Overtures. Tomor 7.30 The Pearl Fishers.

ROYAL OPERA HOUSE 240 1066/1911. Stdby info 836 6903. S CC. 65 ampi seats avail on the day. Ton't 7.30 **THE ROYAL OPERA** Falstaff. Tomor 7.30 La Boheme.

SADLERS WELLS 278 8916 First Call CC 24 hr 7 day 240 7200 Tonight Patrons are requested to be seated by 7.15 pm. Sub Eves 7.30 pm Sat Mat 2.30 pm **ROYAL THAI CLASSICAL DANCERS & MUSICIANS**

THEATRES

ADELPHI 836 7611 or 240 7913 /4 CC 741 9999/ 836 7358/ 379 4444 Grp Sales 930 6123 First Call 24hr cc 240 7200 (no bkg fee) NOW BOOKING TO APRIL 2 ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00 "THE HAPPIEST SHOW IN TOWN" S Express THEATRE AIR CONDITIONED

ALBERY 836 3878 CC 379 6566/ 4444 Open All Hrs/240 7200/ 741 9999 Groups 836 3962 MARTIN SHAW "A PERFORMANCE OF POWER, ACHIEVEMENT & DISTINCTION" BBC GAYLE HUNNICUTT JAMES B. SIKKING Lieutenant Howard Hunter of 'Hill Street Blues' "Excellently plays the studio chief" Gdn THE BIG KNIFE "RAZOR-SHARP DRAMA" N.of W. "YOU MUST SEE THIS PLAY...IT LIFTS ONE'S HEART TO SEE SUCH ACTING IN THE WEST END" S.Tms. Eves 8.0. Thu mat 3.0. Sat 5.0 & 8.15

ALDWYCH 01 836 6404/0641 cc 01 379 6233. 01 741 9999 JULIE COVINGTON SUSAN ENGEL HARRY TOWB in NEIL SIMON'S BRIGHTON BEACH MEMOIRS Directed by MICHAEL RUDMAN A National Theatre Production "Humour at its best, a rich and loving production" Daily Mail "A beautifully shaped family comedy" Times " It will run for a long time" Time Out Eves Mon - Fri 7.30 Mats Weds 3.0 Sats 5.00 & 8.30 First Call 24 hr 7 day cc 01 240 7200 (no bkg fee) Open All Hours 379 4444 (no bkg fee) Grp Sales 01 930 6123 OVER 300 PERFORMANCES LAST FOUR WEEKS

ALDWYCH 01 836 6404/0641 cc 379 6233/741 9999 First call 240 7200 (bkg fee) FROM 3 NOV FOR A LIMITED SEASON ONLY MICHAEL GAMBON in The National Theatre production of A VIEW FROM THE BRIDGE By Arthur Miller Directed by Alan Ayckbourn Red Price Previews from Oct 28 Mon-Fri 7.30. Sats 5.00 & 8.30

AMBASSADORS 01-836 6111/2 cc 836 1171. First Call (24 hrs/7 days) 240 7200 (bkg fee). Eves 7.30. Wed mats 3, Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner of 4 "BEST PLAY" awards. Some tickets avail Mats NOW BOOKING TO MARCH '88

APOLLO Shaftesbury Ave. 437 2663 cc 434 3598 First Call 240 7200 (bkg fee) CCTB 741 9999 (No bkg fee) Group Sales 930 6123. DOROTHY TUTIN EILEEN ATKINS SIAN PHILLIPS in THURSDAY'S LADIES are "TRIUMPHANT" Times "SUPERB" Standard "SUPERLATIVE" S.Tel Evgs 8.00 Sat 5.30 & 8.30 Mats Thurs 3.00

APOLLO VICTORIA SS 828 8665 CC 630 6262 Party Bkgs 828 6188 CC 1st Call 240 7200 Open All Hours 379 4444/ K Prowse 741 9999 Grps 930 6123. Eves 7.45 Mats Tue & Sat 3.0 "AMAZING" Times STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN SOME SEATS AVAIL THIS WEEK OAP's £5 on Tues Mats NOW BOOKING TO MARCH 88

BARBICAN THEATRE 01 638 8891 cc (Mon-Sun 10am-8pm) ROYAL SHAKESPEARE COMPANY Ton't 7.30, tomor 2.00 & 7.30 ROMEO & JULIET · final perfs "Cracking Stuff" City Limits THE BALCONY Fri, Sat. THE WINTER'S TALE Opens 8 Oct. EARLY STAGES today 5.45 CHORUS FROM THE ROCK ALL Tickets £1.50. THE PIT FINAL PERFS ton't, tomor 7.30 FLIGHT by David Lan. THE STORM final perfs Fri, Sat. Students £4.50 in advance. DEATHWATCH/THE MAIDS by Jean Genet from 12 Oct.

BOULEVARD, Walker Court, Brewer St. W1 437 2661 cc 741 9999 THE KING'S HEAD THEATRE production of DIARY OF A SOMEBODY Joe Orton's Diaries Dramatised by John Lahr Mon-Sat 7.30 Fri & Sat Late Night 10.30 "Very Rude, Very Funny" T. Out

CAMBRIDGE THEATRE Earlham St. WC2 Box office & CC 01-379 5299 & CC (no bkg fee) 1st Call 24hr/7 day 240 7200/CCTB 741 9999 & Open All Hours (bkg fee) 379 4444. LULU GEORGE COLE in THE MUSICAL PETER PAN "TRIUMPHANT AMERICAN MUSICAL" S.Tel. From Nov 6 - for limited season only

CHRIST CHURCH SPITALFIELDS Commercial St. E1 (01) 242 7040 The National Youth Theatre presents TROILUS AND CRESSIDA LAST WEEK Evgs Mon-Fri 7.00 Sponsored by Sainsburys

COMEDY 01-930 2578/8778 CC 839 1438 CC (with bkg fee) 1st Call 240 7200/CCTB 741 9999/ Open All Hours 379 4444. Group Sales 01 930 6123. Eves 8.00 Mats Wed 3.00 & Sat 5.00 "THIS IRRESISTIBLE SHOW" Tms GROUCHO "Frank Ferrante amazing" S.Tel GROUCHO "Les Marsden deliciously funny" Std GROUCHO "Top marx for fun" S.Exp

COTTESLOE 'S' Box Office 928 2252 CC (National Theatre's small auditorium) Ton't & Tomor 7.30 MEAN TEARS a new play by Peter Gill. Fri 7.30, Sat 2.30 & 7.30 TING TANG MINE. Today 6pm Cottesloe: VISITING HOUR 45 min Platform perf. All tkts £2.

CRITERION S 930 3216 CC 379 6565/ 379 4444/741 9999. Groups 836 3962. Eves 8. Thur mat 2.30. Sat 5.30 & 8.30 "BRITISH FARCE AT ITS BEST" D Mail The Theatre of Comedy Company DAVID McCALLUM JACK SMETHURST ERIC SYKES KATY MANNING PENNY WHITELEY PAUL MASON DAVID GODDARD RUN FOR YOUR WIFE! LONDON'S LONGEST RUNNING COMEDY Written and directed by RAY COONEY Over 1,800 side-splitting perfs "SHOULD RUN FOR LIFE" S. Ex

DOMINION THEATRE 580 8845 580 9562. Tel CC bkgs FIRST CALL 24hr 7 day on 836 2428 NO BOOKING FEE CC 741 9999 (no bkg fee) OPEN ALL HOURS 379 4444 (no bkg fee) Grp Sales 930 6123 DAVE CLARK'S TIME THE ULTIMATE EXPERIENCE DAVID CASSIDY AS 'THE ROCK STAR' THE PORTRAYAL OF 'AKASH' BY LAURENCE OLIVIER Mon-Fri 7.30 Sat 4 & 8.15. SPECIAL CONCESSIONS at £7 all perfs except Fri & Sat eves for OAP's, UB40's, students & under 16's avail from 3pm (Sat - noon) SEATS AVAIL FOR PERF TON'T NOW BOOKING TO APRIL '88

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108. 01-240 9066/7. First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee). Open All Hours 01 379 4444 (no bkg fee) David Merrick's 42ND STREET A SHOW FOR ALL THE FAMILY Winner of all the best Musical Awards for 1984 voted BEST MUSICAL STANDARD DRAMA AWARDS voted BEST MUSICAL LAURENCE OLIVIER AWARD voted BEST MUSICAL PLAYS & PLAYERS LONDON THEATRE CRITICS AWARD Evgs 8.0 Mats Wed 3.0, Sat 5.0 & 8.30 Reduced price mat Weds. Students and OAP's standby. Group Sales 930 6123 4TH GREAT YEAR

DONMAR WAREHOUSE 240 8230 cc 24hr 379 6565/4444 PERRIER PICK OF THE FRINGE Til Sat 7.15 Innocent Erendira/9.15 Bloolips. Thu-Sat 11.15 Brown Blues.

DUKE OF YORKS 836 5122 cc 836 9837 379 4444 24hr cc 240 7200 741 9999 AGATHA CHRISTIE'S Classic Thriller AND THEN THERE WERE NONE Eves 8 Mats Thu 3 Sat 5 RED PRICE PREVS NOW! Opens 7 Oct. 7pm

FORTUNE 836 2238 CC 741 9999/240 7200 (bkg fee). Prevs 14, 15 Oct. Opens 16 Oct Late Night Revue AFTER THE SHOW Starring Christopher Biggins Tim Flavin Colette Gleeson Kelly Hunter Dilys Watling & their guest Helen Lederer. Tue-Fri 11pm. Sats 11.15pm Suns 3pm & 7.30pm.

FORTUNE THEATRE 836 2238 cc 741 9999 Evgs Mon-Fri 8pm Sat 8.30 Mat Thurs at 3pm/Sat 5pm NUNSENSE THE FUNNY NUNNY MUSICAL "It will run for years" D Tel "Wacky & Totally Entertaining" ILR "Roaring Success... Irresistible...Perfect Taste" Stage "A Great Big Embrace of Fun..." "Terrific Performances" BBC Bkg Fee 1st Call 240 7200 Open All Hours 379 4444 Grp Sales 930 6123 Over 200 Perfs. Bkg to Jan 88

GARRICK 379 6107 cc 379 4444 (24hr no bkg fee), 741 9999 (no bkg fee) 240 7200 (bkg fee) WILLIAM GAUNT ROWENA ROBERTS MICHAEL SHARVELL-MARTIN WHEN DID YOU LAST SEE YOUR...TROUSERS? by Ray Galton & John Antrobus Eves 8. Mats Tue 3. Sat 5 OVER 200 PERFS! THE NEW HIT COMEDY.

GREENWICH THEATRE 01-858 7755. cc 01 853 3800 (no bkg fee) Till Oct 3. 7.45 ORIGINAL RAGS The life and music of Scott Joplin. From Oct 23 A COLLIER'S FRIDAY NIGHT by D.H. Lawrence.

HAMPSTEAD 722 9301 Eves 8pm, Sat Mats 4.30, CURTAINS by Stephen Bill. "You'll see no finer ensemble acting anywhere in London. Nor a better play", Sun Exp. EXTEND TO SAT!

HAYMARKET THEATRE ROYAL Box Office & cc 01-930 9832 ALAN BATES "AS SPELLBINDING AS EVER" Times."A DAZZLING PIECE OF ACTING" Gdn. in MELON by SIMON GRAY "DEEPLY ADULT PLAY... TRAGICOMIC IN THE TRUE SENSE OF THE WORD" Sunday Times "BY TURNS SAVAGE AND HILARIOUS, DISTURBING, MOVING AND EVEN HORRIFIC" Sunday Telegraph Directed by CHRISTOPHER MORAHAN Mon-Sat Evgs 8.00 Mats Sats 3.00 First Call 24 Hr 7 day cc bkgs 01-240 7200 (bkg fee). Open All Hours 01 379 4444 (bkg fee) Group Sales 01 930 6123

HER MAJESTY'S Haymarket 839 2244 ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL THE PHANTOM OF THE OPERA MICHAEL CRAWFORD CLAIRE MOORE STEVE BARTON Rebecca Caine plays Christine at certain performances Directed by HAROLD PRINCE Eves 7.45 Mats Wed & Sat 3 All perfs sold out til 2 Apr '88 NEW BOOKING PERIOD NOW OPEN. Postal bookings from 4 Apr-1 Oct '88. Phone bookings cc 24hr (bkg fee) 379 6131 / 240 7200. N.B. Casting subject to change. QUEUE DAILY FOR RETURNS GUEST APPEARANCE FOR 3 WEEKS SARAH BRIGHTMAN AS CHRISTINE

KINGS HEAD 226 1916. THE SAVAGE PARADE by Anthony Shaffer, Tues-Sun.

LONDON PALLADIUM 437 7373 (and all usual agents) VICTORIA WOOD Oct 12-16 & 21-23 SOLD OUT 2 extra shows Oct 19 & 20

LYRIC HAMMERSMITH 01 741 2311. Eves 7.45pm Mats Wed 2.30pm Sat 4pm. INFIDELITIES by Marivaux. Previews from 8 Oct Moliere's THE HYPOCHONDRIAC. Opens 13 Oct 7pm. LYRIC STUDIO Eves 8pm THE LIGHT OF DAY by Graham Swannell.

LYRIC THEATRE Shaftesbury Ave. W1 Box Office 01 437 3686/01 734 5166 RUSS ABBOT in ONE FOR THE ROAD by WILLY RUSSELL OPENS 21st OCT @ 7.00 Reduced Price Previews From Oct. 14. Mon. - Fri. 7.30 Sat. 5.0 & 8.0. Mats. Weds. 3.00. First Call 24hr. 7 day cc 01 240 7200 (Bkg. Fee). CCTB 01 741 9999 (No Bkg. Fee). Group Sales 01 930 6123. 24hr cc Open All Hours 01 379 4444 (Bkg Fee)

LYTTELTON 'S' Box Office 928 2252 CC (National Theatre's proscenium stage) Ton't & tomor 6.00 (please note new start times) THE WANDERING JEW by Michelene Wandor and Mike Alfreds from Eugene Sue's epic novel. Fri 7.45, Sat 2.15 & 7.45 SCHOOL FOR WIVES. Mon & Tue 7.45 FATHERS & SONS.

MAYFAIR CC 629 3036 379 4444 Mon Thu 8 Fri & Sat 5.40 & 8.10 RICHARD TODD in "The Best Thriller for years" S Mir THE BUSINESS OF MURDER "An unabashed winner" S Exp "SENSATIONAL" Times 7TH THRILLING YEAR!!

MERMAID THEATRE 01 236 5568 / 638 8891 / 741 9999 ROYAL SHAKESPEARE COMPANY SARCOPHAGUS "Unquestionably the most important play in London" Guardian OPENS 7 OCTOBER

MERMAID THEATRE 01 236 5568 / 638 8891 / 741 9999 ROYAL SHAKESPEARE COMPANY Final perfs ton't 7.30, tomor 2.0 & 7.30 EVERY MAN IN HIS HUMOUR by Ben Jonson. THEY SHOOT HORSES, DON'T THEY? Fri & Sat. Students £4.60 in advance

NATIONAL THEATRE Sth Bank 01-928 2252 NATIONAL THEATRE See separate entries under OLIVIER, LYTTELTON, COTTESLOE. Cheap seats days of perfs from 10 am. RESTAURANT 928 2033. CAR PARK. Info: 633 0880. First Call 240 7200 24 hr 7day/Keith Prowse 01-741 9999. Agency Bkg fee.

NEW LONDON Drury Lane WC2 405 0072 CC OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches. Eves 7.45 Tue & Sat 3.00 & 7.45 THE ANDREW LLOYD WEBBER / T.S. ELIOT MUSICAL CATS Group Bookings 01 405 1567 or 01 930 6123. NOW BOOKING TO 26 MAR 88

OLD VIC 928 7616 cc 261 1821 Eves 7.30. Wed Mats 2.30. Sat 4.0 & 7.45 Royal Shakespeare Company "THRILLING" (Today) in "Cole Porter's glorious musical" D Tele KISS ME KATE with PAUL JONES NICHOLA McAULIFFE TIM FLAVIN FIONA HENDLEY "KATE STRIKES GOLD" FT "SHEER BLISS" D.Exp "IRRESISTIBLY ENJOYABLE" S.Times CC Nos (bkg fee) Open All Hours 379 4444/1st Call 240 7200/KP 741 9999. Grp Sales 930 6123.

OLIVIER 'S' Box Office 928 2252 CC (National Theatre's open stage) Ton't 7.15, tomor 2.00 (low price mat) & 7.15 SIX CHARACTERS IN SEARCH OF AN AUTHOR by Pirandello, in a new version by Nicholas Wright. Fri 7.00, Sat 1.30 & 7.00 ANTONY & CLEOPATRA. Mon 7.15, Tues 2.00 & 7.15 SMALL FAMILY BUSINESS.

PALACE THEATRE 434 0909 cc OPEN ALL HOURS 379 4444 First Call 24Hr 7 Day cc 240 7200 Grp Sales 930 6123 "THE SHOW OF ALL SHOWS" Newsweek Winner of 8 Tony Awards inc BEST MUSICAL LES MISERABLES THE MUSICAL SENSATION Eves 7.30 Mats Thu & Sat 2.30 Latecomers not admitted until the interval "FIGHT TO GET A TICKET" LBC

PHOENIX THEATRE 240 9661 836 2294 cc 741 9999 (no bkg fee) 240 7200 (bkg fee) ALBERT FINNEY BOB PECK in J J FARR by Ronald Harwood Red Price Prevs from 10 Nov Opens 18 Nov

PICCADILLY 437 4506 cc 379 6565/4444 Open All Hours/ 741 9999. BLUES IN THE NIGHT "THE BEST BLUES AND JAZZ SHOW IN TOWN" D.Mail Mon-Thu 8. Fri & Sat 6.30 & 9.

PLAYHOUSE Northumberland Ave WC2 839 4401 cc 24hr 240 7200 (bkg fee) 741 9999 (bkg fee) Grps 930 6123 HAZEL O'CONNOR DAVID EASTER HOWARD GOODALL'S GIRLFRIENDS A New Musical Prevs from 7 Oct. Opens 16 Oct

PRINCE OF WALES 839 5989 RODGERS & HAMMERSTEIN'S SOUTH PACIFIC Previews from January 9 24hr cc 1st Call 240 7200 (Bkg fee) Group Sales 930 6123

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24 hour 7 day on 836 3464 Grp Sales 930 6123. Mon-Sat 7.30 Mats Thurs & Sat 2.30 BEST MUSICAL 1986 Drama Magazine CHESS "A GRAND MASTER OF A SHOW" Newsweek New booking to July 88 APPLY DAILY FOR RETURNS

PRINCE OF WALES 839 5987 First Call 24hr-7 day (BKG FEE) 240 7200. Grps 930 1940 TRIUMPHANT RETURN OF ALLO ALLO with the TV SHOW STARS "IT'S ALL SAUCE AT THE CAFE OF LAUGHS" D. Exp Eves 8.0, Fri & Sat 5.30 & 8.40

QUEENS 734 1166 / 0261 / 0120 cc 741 9999 First Call 24hr 7 day cc 240 7200 (bkg fee) cc 379 4444 Groups 930 6123 FRANK FINLAY WENDY CRAIG BEYOND REASONABLE DOUBT "Brilliant" PA "A triumph" D Exp "A SMASH HIT" The People by JEFFREY ARCHER DAVID LANGTON JEFFRY WICKHAM ANDREW CRUICKSHANK Directed by DAVID GILMORE Mon-Fri 8 Mat Thu 3 Sat 5 & 8.30

ROYAL COURT S CC 730 1745. Until Sat Eves 8, Sat Mats 4 THE EMPEROR by Ryszard Kapuscinski, adapted for the stage by Michael Hastings & Jonathan Miller. "Indisputably brilliant" Inde.

ROYAL COURT UPSTAIRS 730 2554. Eves 7.30. Sat Mats 3.30 AMBULANCE by Gregory Motton, Dir by Lindsay Posner.

ROYALTY 01 831 0660 From 23 November Now Booking! WINNIE THE POOH by AA Milne

ROYALTY WC2 01 831 0660 CC 01 240 7200 (No bkg fee). Eves 8.00 Sat 5.00 & 8.00 Wed Mat 3.00 GABRIELLE DRAKE CLIVE FRANCIS WENDY HILLER HAROLD INNOCENT PHYLLIDA LAW DENIS LAWSON NATALIE OGLE in "THE 22-CARAT PRODUCTION" The Times of Oscar Wilde's THE IMPORTANCE OF BEING EARNEST Directed by DONALD SINDEN From 20 Oct GRAHAM GREENE'S THE LIVING ROOM.

SADLER'S WELLS 278 8916 First Call CC 24hr 7 day 240 7200 (bkg fee) LAST 2 PERFS 3 & 7.30. RUTH MADOC UNA STUBBS GERALD HARPER SIMON WILLIAMS BLESS THE BRIDE

SAVOY THEATRE 836 8888 cc & groups 379 6219, 836 0479/741 9999. First Call 240 7200 (bkg fee) Group Sales 930 6123 KEITH MICHELL SIMON WARD in PORTRAITS A new play by William Douglas Home Directed by John Dexter "Like 'Les Liaisons Dangereuses' and 'Breaking The Code' one of the best new plays to hit the West End" Time Out. Eves 8.00 Mats Wed 3.00 Sats 5.00 MUST END OCT 3RD

SAVOY THEATRE 836 8888. CC & Groups 379 6219, 836 0479/ 741 9999. First Call 240 7200 (bkg fee). Group Sales 930 6123 Previews from 14 Oct OPENS 19 Oct at 7.00 CHARLTON HESTON GWEN WATFORD BENJAMIN WHITROW and ROY KINNEAR In the Chichester Festival Theatre production of A MAN FOR ALL SEASONS BY ROBERT BOLT DIRECTED BY FRANK HAUSER Eves 7.30. Mats Wed & Sats 2.30

SHAFTESBURY THEATRE 379 5399 24hr cc 379 4444/ 240 7200/ 741 9999 DIANA RIGG JULIA McKENZIE DANIEL MASSEY DAVID HEALY & DOLORES GRAY FOLLIES The Sondheim/Goldman Musical "A TRULY FANTASTIC EVENING" FT Eves 7.45 Mats Wed & Sat 3 APPLY DAILY FOR RETURNS Box Office Phones Open 9am-9pm (No bkg fee). Some good seats for Wed Mats still available

ST MARTIN'S 01-836 1443. Special CC No. 379 4444. Evgs 8.0 Tues 2.45, Sat 5.0 and 8.0 36TH YEAR OF AGATHA CHRISTIE'S THE MOUSETRAP

STRAND 836 2660 cc 836 4143/5190 1st Call 24hr 240 7200 (bkg fee) Grps 930 6123 BARRY HUMPHRIES is BACK WITH A VENGEANCE! Mon-Fri 7.30 Sat 2.30 & 8 Red price prevs Nov 10-Nov 14 OPENS NOV 17

STRAND BO&CC 836 2660/ 4143/5190 K Prowse 741 9999 Evgs Mon-Sat at 8.00 Mats Wed 3.00, Sat 5.00 COLIN BAKER JACK WATLING in CORPSE! The Comedy Thriller "Ingenious" S Times "Ingenious" D Tel "Ingenious" Std "Ingenious" FT Bkg Fee 1st Call 240 7200 Open All Hours 379 4444 Grp Sales 930 6123

STRATFORD UPON AVON (0789) 295623. ROYAL SHAKESPEARE COMPANY at RST. Merchant of Venice Tonight, Sat 7.30. Twelfth Night Mat Tomor 1.30, Taming of the Shrew Tomor, Fri 7.30. Julius Caesar Mat Sat 1.30. Swan Theatre, Titus Andronicus Tonight, Sat 7.30. The Jew Of Malta Mat Tomor 1.30, The Revenger's Tragedy Tomor, Fri 7.30, Hyde Park Mat Sat 1.30. Stop-over Meal/ticket package (0789) 414999.

VICTORIA PALACE Box Office & cc 834 1317/828 4735 cc 741 9999 379 4444 First Call cc 240 7200 24hr 7 day Grp Sales 930 6123 "A WONDERFUL EVENING OUT... I'M HIGH ON HIGH SOCIETY" S.Times PATRICK RYECART ANGELA RICHARDS STEVEN PACEY JULIE OSBURN HIGH SOCIETY Directed by Richard Eyre "PURE MAGIC" D.Exp Mon-Fri 7.45 Wed Mat 3 Sat 4.45 & 8.15 NOW BOOKING TO JAN 16

VAUDEVILLE Box Office & CC 836 9987/5645 First Call CC 24 Hrs 240 7200 (bkg fee) Open All Hours 379 4444 (bkg fee) CCTB 741 9999 (No Bkg Fee) Grp Sales 930 6123 Air Conditioned GEOFFREY HUTCHINGS TOYAH WILLCOX in The National Theatre Production of THREE MEN ON A HORSE Directed by Jonathan Lynn "Utterly hilarious" S Times "A Great Night Out" Sun Exp. "An Out-and-out winner" Times Evgs 8.00 Mats Wed 3.00 Sats 5.00 & 8.30 OVER 150 PERFORMANCES

WESTMINSTER 01-834 0283/4 CC 834 0048 From 11 Nov THE LION, THE WITCH & THE WARDROBE From 22 December THE VOYAGE OF THE DAWN TREADER

WESTMINSTER 01-834 0283/4 CC 834 0048/First Call 24 hr 7 day (bkg fee) 240 7200/Open All Hours 379 4444. TOM BAKER PAULINE JAMESON PETER BALDWIN AN INSPECTOR CALLS by JB Priestley "Ingenious detective thriller" Eve Std "Totally absorbing" D Exp Tues-Fri 7.45. Mats Wed & Thur 2.30. Sats 5.0 & 8.15. SEASON ENDS OCT 31

WHITEHALL off Trafalgar Sq. 01 930 7765 CC 379 6565/379 4444/741 9999/240 7200 (bkg fee) Opens 4 Nov Red price prevs from 28 Oct. HINGE & BRACKET In Oscar Wilde's THE IMPORTANCE OF BEING EARNEST Directed and adapted by Lou Stein NOW BOOKING!

WHITEHALL off Trafalgar Sq 01 930 7765 CC 379 6565/741 9999/379 4444/240 7200. "ONE OF THE FUNNIEST PLAYS OF RECENT YEARS" Obs JOANNA MONRO SHARON DUCE COLETTE O'NEIL WAYNE FOSKETT THE AWARD WINNING COMEDY When I Was A Girl I Used To Scream & Shout Mon-Thu 8, Fri & Sat 6 & 8.45 LAST 5 WEEKS

WYNDHAM'S 836 3028 cc 379 6565/4444 (no bkg fee) Open All Hours/741 9999/1st Call 24hr (bkg fee) 240 7200 Grps 836 3962 Royal Court production of Caryl Churchill's SERIOUS MONEY "PURE GENIUS" Tel dir by Max Stafford-Clark Mon to Thu 8.0, Fri 5.0 & 8.15, Sat 4.0 & 8.15

ART GALLERIES

ANTHONY d'OFFAY 9 & 23 Dering St, W1. CY TWOMBLY. 499 4100.

BARBICAN ART GALLERY Level 8, Barbican Centre, Ldn. EC2. 01-638 4141 ext. 306. THE IMAGE OF LONDON: Views by Travellers & Emigres 1550-1920. Until 18 Oct. Tue-Sat 10am-6.45pm. Sun & Bk Hol 12-5.45pm CLOSED MON exc Bk Hols. Adm. £2.50 conc. £1.25.

CHRISTOPHER HULL GALLERY 17 Motcomb St. London SW1. JOHN SELWAY.

FINE ART SOCIETY, 148 New Bond St. W1. 01-629 5116. LEON BAKST.

FISCHER FINE ART, 30 King St. St. James's, SW1. 839 3942. BRENDAN NEILAND-Facades. Until 9 Oct. Mon-Fri 10-5.30. Sats 10-12.30.

JPL FINE ARTS, 26 Davies Street, London W1Y 1LH. Tel: 01-493 2630. PIERRE BONNARD -Drawings, Landscapes, seascapes and exterior subjects. Catalogue available. 22nd Sept - 6th Nov.

[illegible] GALLERIES, 7 Grafton St. Bond St. W1 01-629 5675. Exhibition of recent paintings by Charles Bone, with sculptures by [illegible]. 1-16 October. Mon-Fri 9-6.

ROYAL ACADEMY OF ARTS, PICCADILLY W1 01-734 9052. Open daily 10-6 inc. Sun (reduced rate Sun until 1.45) MASTER DRAWINGS FROM THE WOODNER COLLECTION (including works by Leonardo da Vinci, Dürer, Cézanne, Picasso) REFLECTIONS AFTER LAS MENINAS: ANTHONY WHISHAW ARA.

SPINK, King Street, St. James's SW1. Autumn Catalogue of English Watercolours. Until 7th October. Mon-Fri 9.30-5.30.

CINEMAS

CURZON MAYFAIR Curzon St 499 3737. Yves Montand & Gerard Depardieu in JEAN DE FLORETTE (PG) Film at 1.15 (not Sun) 3.30 6.00 8.30. "Most compelling film in London" D.Tel. "Hugely enjoyable" Std.

CURZON PHOENIX Charing Cross Rd 240 9661. JULIE CHRISTIE in MISS MARY (15) Film at 2.00 (not Sun) 4.10. 6.20. 8.40.

CURZON WEST END Shaftesbury Avenue W1 439 4805. Bill Douglas's COMRADES (PG) Film at 2.30 & 7.30 Sun 3.30 & 7.30. "As rewarding an experience as the cinema currently has to offer." The Times.

LEICESTER SQUARE THEATRE 930 5252 (Enq)/930 7615 (24 hr Access/ Visa/ AmEx Bookings) THE BIG TOWN (15) Sep progs Daily 12.45 (not Sun) 3.25 6.05 8.45. All progs bookable in advance.

MINEMA 45 Knightsbridge 235 4225 RADIO DAYS (PG) Daily: 5.00 7.00 9.00.

ODEON HAYMARKET (839 7697) HOPE AND GLORY (15) Sep progs Daily 2.30 5.30 8.30. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111) Info 930 4250/4259. OUTRAGEOUS FORTUNE (15) Sep progs Doors open Daily 1.15 4.30 7.45. All progs bookable in advance. Credit Card Hot Line (Access / Visa/ Amex) 930 3232 or 839 1929. 24 hour service.

ODEON MARBLE ARCH (723 2011) THE LIVING DAYLIGHTS (PG) Sep progs Doors open Daily 1.45 4.45 7.45. Evening performance bookable in advance. Reduced prices for OAP's, UB40 holders and Under 16's

TELEVISION AND RADIO

Compiled by Peter Dear and Jane Rackham

BBC1

6.00 Ceefax AM.
6.35 Edgar Kennedy in Sunk by the Census (b/w). **6.55** Weather.
7.00 Breakfast Time with Frank Bough, Sally Magnusson, Jeremy Paxman and Pamela Armstrong. National and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25**. Plus, reports from the Labour Party Conference in Brighton.
8.40 Open Air. Bob Wellings hears viewers' comments on yesterday's television programmes. To take part ring 061-814 0424. **8.55** Regional news and weather.
9.00 News and weather **9.05** Neighbours (r).
9.25 Labour Party Conference 1987. Live coverage of the third morning's proceeds in Brighton. Includes news and weather at **10.00**.
10.30 Children's BBC. Andy Crane with programme news and birthday greetings followed by Play School (r).
10.55 Five to Eleven. A thought for the day from Diana Quick **11.00** News and weather **11.05** Labour Party Conference 1987. Further coverage from Brighton. Includes news and weather at **12.00**.
12.30 Open Air. Bob Wellings and Pattie Coldwell introduce programme makers to their critics. **12.55** Regional news and weather.
1.00 One O'Clock News with Martyn Lewis. Weather. **1.30** Neighbours. Nikki is hassled by Charlene. **1.50** Knots Landing. Val is arrested for the murder of Cliff; Lilimae sends Chip away with a flea in his ear; and Richard makes an amendment to his insurance policy. **2.40** Valerie. American comedy series starring Mary Tyler Moore.
3.05 Make 'em Laugh. Mark Curry introduces clips from silent films featuring comic fights (r). **3.25** Gardeners' Direct Line with Geoffrey Smith and Peter Seabrook.
3.50 Caterpillar Trail with Stuart Bradley **4.10** Wacky Races (r). **4.20** Beat the Teacher. Quiz game presented by Bruno Brookes **4.35** Hartbeat. Tony Hart's series on the art of making pictures. (Ceefax)
5.00 Newsround **5.05** Kin of the Castle. Comedy. **5.35** Rolf Harris Cartoon Time.
6.00 Six O'Clock News with Nicholas Witchell and Philip Hayton. **6.35** London Plus.
7.00 Wogan. On tonight's guest list are Lords Denning, Soper and Hailsham.
7.35 The Muppet Show. The guest is Cheryl Ladd.
7.55 Bergerac. The Jersey detective is given the odious task of looking after an obnoxious visiting tennis star. Starring John Nettles, Reece Dinsdale and Jonathan Stratt (r). (Ceefax)
8.50 Points of View with Anne Robinson.
9.00 Nine O'Clock News with Martyn Lewis and Andrew Harvey. Regional news and weather.
9.30 Rough Justice: When Lightning Strikes Thrice. David Jessel investigates the case of Stephen Paul Spencer found guilty of armed robbery on identification evidence — the same kind of evidence by which he has been wrongfully imprisoned twice before.
10.10 Sportsnight introduced by Steve Rider. The programme begins its 20th year with Football: highlights of this evening's first round, second leg European competitions featuring matches involving Scottish and Welsh teams. The commentators are Barry Davies and John Motson; and Boxing: Harry Carpenter compares Mike Tyson with other heavyweight greats.
11.50 Weather.

ITV/LONDON

6.00 TV-am introduced by Kay Burley and Mike Morris. News at **6.00** and **6.30**; weather at **6.25** and **6.58**; financial news at **6.35**; sport at **6.40**; and exercises at **6.55**.
7.00 Good Morning Britain presented by Anne Diamond and Richard Keys. News at **7.00, 7.30, 8.00, 8.30** and **9.00**; cartoon at **7.20**; sport at **7.40**; and pop music at **7.55**. After Nine includes a report on school dinners.
9.25 Thames news headlines.
9.30 Chain Letters. Word game presented by Jeremy Beadle **10.00** Santa Barbara. American soap **10.25** News headlines **10.30** The Time... The Place.. Mike Scott chairs a topical discussion.
11.10 Allsorts (r) **11.25** Thames news headlines **11.30** Getting On. Are too many people being sent to prison? With opposing views are John Alderson, former chief constable of Devon, and Leslie Curtis, chairman of the Police Federation. **12.00** The Sullivans. Drama serial about an Australian family during the 1940s.
12.30 News with Julia Somerville **12.50** Thames news **1.00** A Country Practice. Medical drama serial set in a remote Australian sheep township **2.00** Heirloom. Items of militaria are examined this week by John Bly and Roy Butler.
2.30 Frocks on the Box. Fashion magazine series. **3.00** Take the High Road. Dougal offers comfort to Morag **3.25** Thames news headlines **3.30** Sons and Daughters.
4.00 The Pondles, narrated by Robin Bailey **4.10** The Adventures of Tintin **4.20** The Adventures of Teddy Ruxpin **4.45** Stop That Laughing at the Back. The first of a new comedy series.
5.15 Snooker. The Fidelity International.
5.45 News with Alastair Stewart. **6.00** Thames news.
6.25 Help with news of the Voluntary Service Overseas organization.
6.35 Crossroads.
7.00 Where There's Life... Miriam Stoppard is in France to meet Dr Raymond Martinot who keeps the body of his dead wife in a deep freezer in the cellars below his chateau in the hope that she will be brought back to life one day.
7.30 Coronation Street. (Oracle)
8.00 Slinger's Day. Comedy series starring Bruce Forsyth as a supermarket manager. (Oracle)
8.30 Fizz. Jack and Hugo take part in their old college's boat race against the ladies of St Hilda's. Starring Richard Griffiths and Benjamin Whitrow.
9.00 Buster Keaton — a Hard Act to Follow. (see Choice)
10.00 News at Ten with Alastair Burnet and Sandy Gall. Weather followed by Thames news headlines.
10.30 Snooker. Further coverage of the Fidelity International.
12.15 Film: Jessie (1984) starring Lindsay Wagner. A made-for-television feature length pilot for a new drama series beginning tomorrow about a doctor who is head of a police force's Behavioral Science Section. Directed by Richard Michaels.
2.00 America's Top Ten introduced by Casey Kasem.
2.30 News headlines followed by WKRP in Cincinnati. American comedy series.
3.00 Film: Horror Express (1972) starring Christopher Lee. A spine-chiller about unexplainable goings-on on the Trans-Siberian Express at the turn-of-the-century. Directed by Gene Martin.
4.35 Fifty Years On. Vintage newsreel clips.
5.00 ITN World News
5.30 CNN Headline News. Ends at **6.00**.

An eloquence of silence

TELEVISION CHOICE

Buster Keaton: he can be seen on ITV at 9.00pm and on Channel 4 at 10.00pm

● Buster Keaton was an intuitive artist who made up his gags as he went along, did all his own stunts and never saw himself as anything more than an entertainer. In their three-part documentary, **Buster Keaton — A Hard Act to Follow** (ITV, 9.00pm), Kevin Brownlow and David Gill take Buster at his word. They avoid intellectual theorizing, stick to the facts and let the films speak for themselves. Though trained in vaudeville, Keaton took immediately to silent films and, unlike Chaplin who was content to set the camera rolling and forget about technique, he became a considerable director. After 60 years, his work still has a *rhythm and flow* that can only come from a mastery of the medium. Unlike Chaplin again, Keaton rarely used his films for social comment, though Brownlow and Gill point to interesting parallels between scenes created for the screen and episodes from Keaton's own life — his relationship with his father, for instance, and his unhappy first marriage. The programme also reveals how the fearsome waterfall from which Buster rescues the damsel in distress in *Our Hospitality* was created in the studio. (Thanks to a creative piece of scheduling, **Our Hospitality** can be seen on Channel 4 at 10.00pm.) Surviving colleagues and Keaton's third wife, Eleanor, fill out the story and there are interviews with Keaton himself, dating from late in his life when he was starting to come back into critical fashion after 20 years of neglect. Tonight's programme takes the story up to 1924 and Keaton's first big success with *The Navigator*. It is a series which promises to give as much enjoyment as the films of its subject.

Peter Waymark

BBC2

9.00 Songs of Praise from Southwell, for Harvest, introduced by the Duke of Edinburgh (r). (Ceefax) **9.35** Ceefax.
9.43 Daytime on Two: life in two small Spanish towns **10.00** For the very young **10.15** Baked beans **10.38** Living on the Ardnamurchan peninsula **11.00** Words and pictures **11.18** Maths investigations **11.40** Colour **12.05** The rag trade **12.28** How we are viewed by our colleagues **12.50** Making home videos **1.20** For the young **1.38** A visit to Jorvik **2.00** News and weather **2.02** Storytime.
2.15 Labour Party Conference 1987. Live coverage of the afternoon's debates in Brighton. Includes news and weather at **3.00** and **3.50**.
5.30 The Winning Years. Former British champion motorcyclists recall the heyday of the British motorbike at the National Exhibition Centre, the venue of next week's International Bike Show which will be dominated by Japanese machines (first shown on BBC Midlands).
6.00 Film: Blue Hawaii (1961) starring Elvis Presley as the rebellious son of a pineapple plantation owner who sits on the beach singing songs to sarong-clad young ladies. Directed by Norman Taurog.
7.40 The Victorian Kitchen Garden. The third of 13 films following the restoration of a walled garden. (Ceefax)
8.10 Antenna. The myth of cannibalism is one of the subjects of this first of a new monthly series of science programmes. Plus, a report on Britain's booming test-tube baby business and a flight into the earth's ozone layer.
9.00 M*A*S*H. Hawkeye becomes a victim of red tape and is classified dead (r).
9.25 ScreenPlay: The Interrogation of John by Malcolm McKay, starring Bill Paterson and Dennis Quilley as two detectives questioning a gross indecency suspect in a small London police station.
10.55 Newsnight **11.50** Weather.
11.55 Open University: Geology — Britain Before Man. Ends **12.25**

CHANNEL 4

9.30 Schools.
12.00 Business Daily. Daily business and financial news service.
12.30 Just 4 Fun. Entertainment for young children. (Oracle)
1.00 Women: The Way Ahead. The second programme in an Open College series designed for women are returning either to further training or full time employment. (Oracle)
1.30 Reaching Agreement. An Open College series on effective communication.
2.00 Snooker. Fifth round action in the Fidelity International.
2.30 Channel 4 Racing from Newmarket. The **2.35, 3.10** and **3.40** races.
4.00 Snooker. Further coverage of the Fidelity International.
5.00 Cartoon Carnival introduced by Ray Alan.
5.30 I Dream of Jeannie. Vintage American comedy series.
6.00 Conference Report. A summary of the day's proceedings at the Labour Party Conference.
6.30 A Sense of Place. Ulster poet John Montague returns to his Co. Tyrone roots (r).
7.00 Channel 4 News with Trevor McDonald and Nicholas Owen.
7.50 Comment followed by Weather.
8.00 Changing Faces. Part two of the history of the British face examines the Elizabethans. (Oracle)
8.30 Socially Unacceptable. Ray Gosling examines changing social attitudes to bankruptcy.
9.00 Play: Spring Cleaning, by Anne Barrett. Tara MacGowran stars in this drama about a young Irish girl who, having left her rural home for the city, has to return on the death of her mother, where she struggles to find a meaning to her life.
10.00 Film: Our Hospitality (1923, b/w). (see Choice)
11.25 First Frame: La Boule. An award-winning short film about a young French boy who is faced with the consequences of a harmless looking game of boules. Followed by We Are Still Young. A Chinese-made short following a group of friends as they develop from adolescence to adulthood. Ends at **12.40**.

Nancy (played by Tara MacGowran) is torn between the past and present in Spring Cleaning (C4, 9.00pm)

VARIATIONS

BBC1 WALES: 5.35-5.40 Wales Today 6.35-7.00 The Flintstones 11.50-11.55 News and weather SCOTLAND: 6.35-7.00 Reporting Scotland 8.50-9.00 Party Political Broadcast (SNP) 10.10 European Sportscene 12.00 Weather NORTHERN IRELAND: 5.35-5.40 Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 Video Picture Show 10.10 Sportsnight 11.45-11.50 News and weather ENGLAND: Regional news magazines

BBC2 SCOTLAND: 11.40am-12.05 Around Scotland 5.30-6.00 The Beechgrove Garden 11.50 A Party Political Broadcast (SNP) 12.00-12.25 Open University NORTHERN IRELAND: 10.30am-11.00 Ceefax

ANGLIA As London except: 12.00-12.30pm Gardens for All 12.50-1.00 News 6.00-6.35 About Anglia 12.15am Film: Farewell My Lovely 2.00-2.30 Nashville Swing 5.00 America's Top Ten 5.30 Punky Brewster 6.00 Closedown.

BORDER As London except: 12.50pm-1.00 News 3.00 Out of Town 3.30-4.00 Young Doctors 6.00 Lookaround 6.25-6.35 Scottish National Party Political Broadcast 12.15am Closedown.

CENTRAL As London except: 12.00-12.30pm Young Doctors 12.50 News 1.00-2.00 Airwolf 6.00-6.35 News 12.15am Killing of Angel Street 2.05 UFO 3.00 News, Jobfinder.

CHANNEL As London except: 12.00-12.30pm Young Doctors 12.50 News 1.00 Pin Money 1.30 Country Practice 2.00-2.30 Sullivans 3.00 Scribble 3.30-4.00 Take the High Road 6.00-6.35 Channel Report 12.15am Closedown.

GRAMPIAN As London except: 12.00-12.30pm Look Who's Talking 12.50-1.00 News 6.00-6.35 North Tonight 12.15am News, Closedown.

GRANADA As London except: 12.50pm Granada Reports 1.00-2.00 Blacke's Magic 3.30-4.00 Young Doctors 6.00 Granada Reports 6.25 This is Your Right 6.30-7.00 Crossroads 12.15am America's Top Ten 12.40 Close

HTV WEST As London except: 12.00-12.30pm Gardening Time 12.50 News 1.00-2.00 Love Boat 6.00-6.35 News 12.15am Closedown.

HTV WALES As HTV West except: 6.00pm Wales At Six.

TSW As London except: 12.00-12.30pm Gardens for All 12.50-1.00 News 5.15-5.45 Crossroads 6.00 Today 6.30-7.00 Emmerdale Farm 12.15am Postscript, close

TVS As London except: 12.00-12.30pm Young Doctors 12.50 News 1.00 Coast to Coast People 1.30 Country Practice 2.00-2.30 Sullivans 3.00 Scribble 3.30-4.00 Take the High Road 6.00 Coast to Coast 6.25 Police 5 12.15am Company

TYNE TEES As London except: 12.50pm-1.00 News 6.00-6.35 Northern Life 12.15am Hymn for All Seasons, Close

ULSTER As London except: 12.50pm-1.00 Newstime 3.30-4.00 How Does Your Garden Grow? 6.00 Six Tonight 6.20-6.35 Ask Anne 12.15am Newstime Close

YORKSHIRE As London except: 12.00-12.30pm Calendar 12.50 News 12.55 Help Yourself 1.00-2.00 Falcon Crest 6.00-6.35 Calendar 12.15am Show Express 12.45 Jobfinder 1.45 Close

S4C Starts: 9.30am Schools 12.00 Business Daily 12.30pm Gong Show 1.00 Open College 2.00 Snooker 2.30 Racing 4.00 Snooker 4.30 Fialabalam 4.45 Bil-Afrig 5.15 Cartoon Carnival 5.45 American Football 7.00 Newyddion Saith 7.30 Hawl i Wybod 8.00 O Vaughan i Fynwy 9.05 Kate and Allie 9.35 Tandoori Nights 10.05 Socially Unacceptable 10.35 Sounds of Surprise 12.10am Labour Conference Report 12.40 Close

Radio 1

MW (medium wave). Stereo on VHF (see below)
News on the half-hour from **6.30am** until **8.30pm**, then at **10.00** and **12.00** midnight.
5.30 Adrian John **7.00** Mike Smith's Breakfast Show **9.30** Simon Bates **12.30** Newsbeat (Frank Partridge) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes incl Top 30 Album Review **8.00** Janice Long **10.00-12.00** John Peel **VHF Stereo Radios 1 and 2**: **4.00am** As Radio 2 **10.00pm** As Radio 1 **12.00-4.00am** As Radio 2

Radio 2

MW (medium wave). Stereo on VHF (see Radio 1)
News on the hour
4.00 Bill Rennells **5.30** Ray Moore **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05** David Jacobs **2.05** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **7.00** Folk On 2 (Jim Lloyd) **8.30** Woody Guthrie [new series] **9.00** Listen To The Band **10.00** Another Digance Indulgence (Richard Digance) **10.30** The Music Goes Round at 78 rpm (Teddy Johnson) **11.00** Brian Matthew with Round Midnight **1.00** Charles Nove with Nightride **3.00-4.00** A Little Night Music

WORLD SERVICE

All times GMT. Add an hour for BST. 6.00am Newsdesk 6.30 Londres Matin 7.00 News 7.09 Twenty-four Hours 7.30 Development '87 8.00 News 8.09 Reflections 8.15 Classical REcord Review 8.30 My Music 9.00 News 9.09 Review of British press 9.15 World Today 9.30 Financial News 9.45 Spinners and Friends 10.00 News 10.01 Omnibus 10.30 Conch Quiz 11.00 News 11.09 News About Britain 11.15 Antipodes 11.25 Letter From Wales 11.30 Londres Midi 12.00pm Radio Newsreel 12.15 Time for Verse 12.25 Farming World 12.45 Sports Roundup 1.00 News 1.09 Twenty-four Hours 1.30 Development '87 2.00 Outlook 2.45 Report on Religion 3.00 Radio Newsreel 3.15 Three Wishes 3.30 Summer Lighting 4.00 News 4.09 Commentary 4.15 Counterpoint 4.45 World Today 5.00 News 5.09 Letter From Wales 5.15 English by Radio 5.45 Londres Soir 6.30 Heute Aktuel 8.00 News 8.09 Twenty-four Hours 8.30 Peaceful Solutions 9.00 News 9.01 Network UK 9.15 Counterpoint 9.45 Recording of the Week 10.00 News 10.09 World Today 10.15 Letter From Wales 10.30 Financial News 10.40 Reflections 10.45 Sports Roundup 11.00 News 11.09 *Commentary* 11.15 *Write On...* 11.30 Multitrack 2 – Top Twenty 12.00am News 12.09 News About Britain 12.15 Radio Newsreel 12.30 Summer Lighting 1.00 News 1.01 Outlook 1.30 Waveguide 1.40 Book Choice 1.45 On God's Service 2.00 News 2.15 Network UK 2.30 Peaceful Solutions 3.00 News 3.09 News About Britain 3.15 World Today 3.30 Green and Pleasant Land 4.00 Newsdesk 4.30 Six Four Eight 4.35 Financial News 4.45 Morgenmagazin 5.45 World Today.

Radio 3

Stephen Sondheim: on Radio 3, 8.55pm

6.55 Weather
7.00 News
7.05 Morning Concert: His Majesties Sagbutts and Cornetts with Alistair Ross (organ) (Galliard by Scheidt): Alfred Brendel (piano) (Legend: St Francis of Assisi preaching to the birds by Liszt); Philharmonia under Otto Klemperer (Symphony No 4 in B flat by Beethoven); includes **8.00** News. **8.05** Ulster Orchestra under Vernon Handley (Two Elegiac Melodies by Grieg); ECO under Raymond Leppard (Concerto Grosso in D minor, Op 6, no 10 by Handel); RPO under André Previn with Jean-Philippe Collard (piano) (Piano Concerto No 4 in C minor by Saint-Saëns)
9.00 World Service News
9.10 This Week's Composer: Carl Maria Von Weber. Recordings of his work composed during 1815-1816 including The Four Temperaments Op 46 by Martyn Hill (tenor) and Christopher Hogwood (fortepiano), and Concertino for horn and orchestra by the Leipzig Gewandhaus Orchestra under Kurt Masur with Hermann Baumann (horn)
10.00 A Swede at Sea: Music by Hugo Alfven (1872-1960) including Midsummer Vigil, Op 19 and Shepherdess (The Mountain King, Op 37)
11.10 Lindsay String Quartet: Performance of Dvorak's Quartet in G, Op 106 (r)
11.55 The Bottom Line: Chamber music recital by the Fairfield String Quartet with Ian Mitchell (bass clarinet) and Philip Mead (piano). Three Pieces for bass clarinet and piano by Janet Graham; Lyric movement for two violins, viola, cello and piano, Op 24 by Edmund Rubbra and Phantasy Quintet for bass clarinet and strings, Op 93 by York Bowen
12.30 Off The Beaten Track: Miles Kington investigates the use of voices in jazz, including wordless "scat" singing (r)
1.00 News
1.05 Concert Hall: Spanish songs and madrigals performed by Scholars from the Wigmore Hall in London. En las Riberas and Esperanza Tardia by Pedro Ruimonte, Poemas del mar and 3 Romances; Eres Alta Y Delgada by Anjel Barja
2.00 Slovak Chamber Orchestra: Concerto in D minor, Op 3, No 11 (RV 565) by Vivaldi; concerto Grosso in F, Op 6 No 2, by Handel; and Brandenburg Concerto No 5 in D (BWV 1050) by Bach.
2.50 Record Review: Featuring Verdi's La forza del destino and reviews of new piano records (r)
4.00 Choral Evensong: From Norwich Cathedral
5.00 World Service News
5.10 Midweek Choice: Recordings of Beethoven's Symphony no 6 (Pastoral) by Pittsburgh SO under Steinberg; Sterndale Bennett's Piano Concerto in F minor by Ulster Orchestra under Binns; Arensky's Variations on a theme by Tchaikovsky by LSO under Barbirolli; and Bazzini's La ronde des lutins by Jascha Heifetz (violin) and Emanuel Bay (piano)
6.55 News
7.00 Six Continents
7.20 Ysaye: Violinist Dong-Suk Kang performs Sonta No 6
7.30 Pacific Overtures: English National Opera's new production of Sondheim's musical direct from the London Coliseum. With the English National Opera Orchestra under James Holmes includes **8.55** Interval – Stephen Sondheim in conversation with Rodney Milnes
9.10 Pacific Overtures: Act Two
10.15 Glière: Concerto in B flat Op 91 performed by Leipzig Gewandhaus Orchestra under Masur with Hermann Baumann (horn)
10.40 Animus III: For clarinet and tape by Jacob Druckman (r)
11.00 Chamber Music: Bernard Roberts (piano) performs Schubert's Fantasy in C (D 760) and Schumann's Kreisleriana, Op 16
11.57 News **12.00** Closedown

Radio 4

LW (long wave). (s) Stereo on VHF
5.55 Shipping **6.00** News Briefing; Weather **6.10** Farming **6.25** Prayer For The Day **6.30** Today, incl **6.30, 7.30, 8.30** News **6.45** Business News **6.55, 7.55** Weather **7.00, 8.00** Today's News **7.25, 8.25** Sport **7.45** Thought for the Day
8.42 A Cure For Serpents by the Duke of Pirajno (6 of 10)
9.00 News **9.05** Midweek with Libby Purves (s)
10.00 News; Gardeners' Question Time: From Darley Dale (r)
10.30 Morning Story: Moya by Oliver Bayldon. Read by Peter Howell
10.45 Daily Service: in remembrance of Clare Lawson Dick (Controller Radio 4 1975-76) (s)
11.00 News; Travel; You The Jury: Debating the proposal for a national curriculum and national testing of our children at school (r)
11.47 Enquire Within: Dilly Barlow answers your questions
12.00 News; You and Yours with John Buckley
12.25 Film Star: Alexander Walker's profile of Joan Crawford (r)
1.00 The World At One
1.40 The Archers **1.55** Shipping
2.00 News; Woman's Hour: Guest of the week is Marilyn French, feminist author of The Women's Room. And Michael J Shannon reads part one of The Owl Papers by Jonathan Evan Maslow
3.00 News; The Afternoon Play: The Fiend by Gerry Jones. With Maureen O'Brien and Mick Ford, and John Rowe as the Narrator (s)
3.47 Time For Verse: Dannie Abse presents the last in the series of poetry about music (7) The Music of the Spheres. Readers are June Barrie and Kim Wall (s)
4.00 News
4.05 File on 4: Gerry Northam visits the Metropolitan Training School in Hendon and talks to the new Police Commissioner, Peter Imbert (r)
4.45 Kaleidoscope Extra: The Illusion of Immortality. Mark Steyn presents a profile of Bram Stoker, author of Dracula, with evidence of how he researched for this famous character
5.00 PM presented by Robert Williams and Frances Coverdale **5.50** Shipping **5.55** Weather
6.00 News with Laurie MacMillan, incl Financial Report
6.30 I'm Sorry I Haven't A Clue: The antidote to panel games (r) (s)
7.00 News **7.05** The Archers
7.20 Face The Facts: John Waite investigates your complaints about injustice and sharp practice
7.45 The White Road and The Sky: (see Choice)
8.15 Analysis: Decline or Rise of the Inner Cities: Peter Hennessy reviews the promises made by the Prime Minister on election night regarding inner cities and reports on the progress made
9.00 Thirty-Minute Theatre: Pick Up by Dave Simpson (r) (s)
9.30 A Fine Spun Portrait: Michael Hordern reads the last of three extracts from John Inglis Hall's classic Fishing a Highland Stream — a Love Affair with a River
9.45 Kaleidoscope: Presented by Michael Berkeley with features on the Gramophone Awards, the film La Dolce Vita and the Wythenshaw Forum Theatre's production of The Rink
10.15 A Book at Bedtime: Time. First of three short stories set in the Bedfordshire countryside by H.E.Bates. Abridged and read by David Neal (s) **10.29** Weather
10.30 The World Tonight: Presented by Alexander MacLeod. With coverage by Stuart Simon of the Labour Party Conference in Brighton
11.15 The Financial World Tonight
11.30 The Music of the Renaissance 6: The Food of Love. Presented by John Milsom (last in the series) (r)
12.00 News; Weather **12.33** Shipping
VHF as above except: **11.00am-12.00** For Schools. **11.00** Singing Together (s) **11.20** Junior Drama Workshop (s) **11.40** Reading Corner (s) **11.50** Poetry Corner (s) **1.55-3.00pm** For Schools. **1.55** Listening Corner (s) **2.05** Wavelength Plus **5.50-5.55** PM (continued) **11.30** Open University. **11.30** Arts Review: The Dean's Report **11.50** Science: The Climate **12.10am** Music Interlude **12.30-1.10** Schools Night-Time. **12.30** A Level English 2: A Winter's Tale

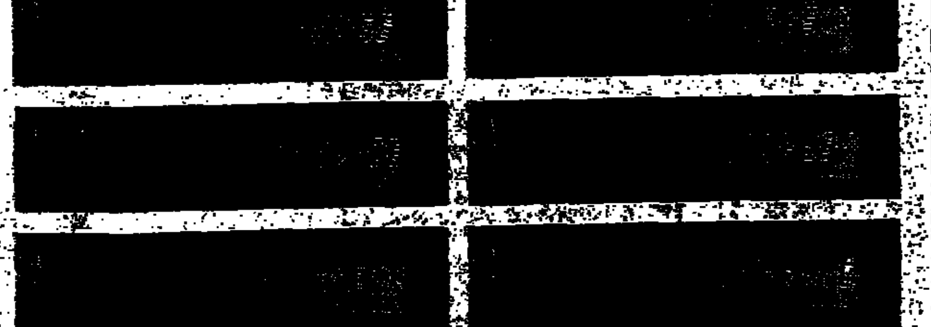
FREQUENCIES: **Radio 1**: 1053kHz/285m; 1089kHz/275m; **Radio 2**: 693kHz/433m; 909kHz/330m; **Radio 3**: 1215kHz/247m: VHF-90-92.5; **Radio 4**: 200kHz/1500m: VHF-92-95; **LBC**: 1152kHz/261m: VHF 97.3; **Capital**: 1548kHz/194m: VHF95.8; **BBC Radio London**: 1458kHz/206m: VHF 94.9; **World Service**: MF 648kHz/463m.

RADIO CHOICE

Norman Painting: on Radio 4, at 7.45pm

● **The White Road and the Sky** (Radio 4, 7.45 pm) opens a window on a vanished world. The programme is built round a remarkable book — *handwritten, illuminated and* handmade. A Coventry man, Jack Walmsley, wrote it and kept it with him right up to his recent death. It tells of his "five golden years" immediately before the last war, when he and a group of like-minded friends regularly escaped into the Midlands countryside on adventurous camping expeditions. Walmsley was one of the last generation of self-educated, romantically inclined working men. He had a strongly mystical attitude to the Great Outdoors, and his pre-war experiences were clearly of central importance to him in an otherwise disappointed life — hence the book. Turning its leaves, Norman Painting (known elsewhere as Phil Archer) sketches in the background to Walmsley's story. Remarkably, half a dozen of his companions survive and have been reunited. Their fond reminiscences and pungent comments add an extra dimension to the programme. A little from Butterworth's *A Shropshire Lad* completes the evocation of a land of lost content.

Nigel Andrew



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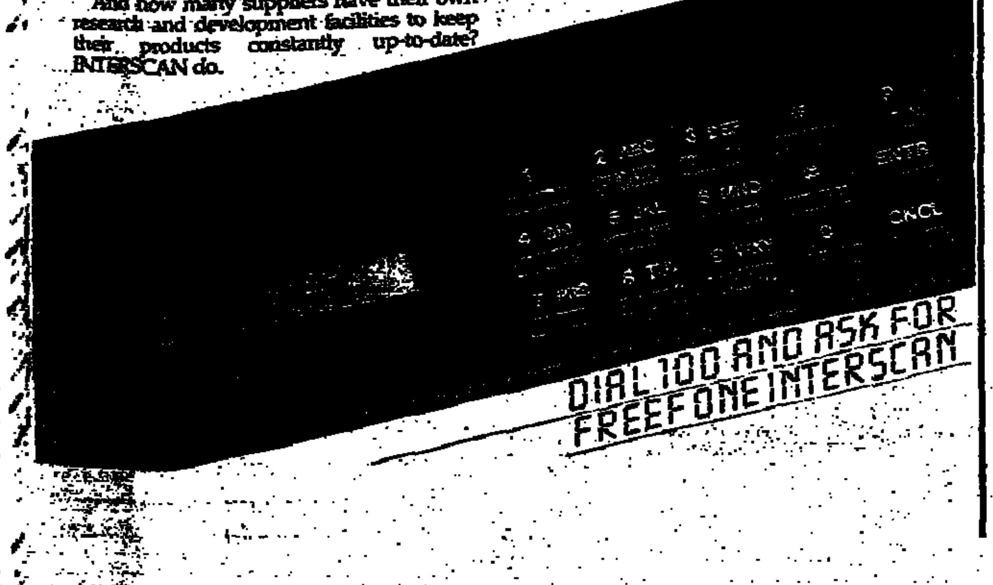

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To protect the child's identity the face has been changed.

Leader of Fiji coup takes time off for golf

Continued from page 1

A united attempt to face out Colonel Rabuka appeared to be underway, with the apparent aim of encouraging grassroots opposition. The Palace statement contained a clear appeal to the strongly royalist feelings of Fiji's Melanesian minority. Whitehall is waiting to see whether these feelings will prove strong enough to produce a reaction against the coup among ethnic Fijians.

The Palace statement said: "The Queen had been pleased to give her support to the political settlement reached last week by the Governor-General and the two parties and much regrets that this process of peaceful change in restoring Fiji to constitutional normality has been overtaken by illegal action and the use of force . . . Many Fijians hold firm their allegiance to the Crown . . . The Queen would be deeply saddened if those bonds of mutual loyalty and affection, which have so long held the Fijian people and the British monarchy together, were to be severed."

Shadow Foreign Secretary Mr Gerald Kaufman said: "I question the right of the leader of the coup to make a constitutional change in Fiji since his authority to rule is not recognized."

"That being so, this latest grave development ought not to be responded to hastily. Instead, the Commonwealth Secretariat ought now to see what it can do to secure a change to constitutionality."

Colonel Rabuka said it was his intention that Fiji should remain a member of the Commonwealth. But Commonwealth sources said the rules required any nation changing its status from a monarcy to a republic to re-apply for membership. It would take a unanimous vote of the 48 other nations for Fiji to be re-accepted.

Australia's Foreign Minister, Mr Bill Hayden, said yesterday his Government would suspend aid to Fiji. The British Government is considering similar action. Britain spends £1 million a year on direct aid and £3 million through the European Community on supporting Fiji's sugar industry.

New Zealand's Foreign Affairs Minister, Mr Russell Marshall, said that Wellington would not recognize Colonel Rabuka as the legitimate authority.

Colonel Rabuka, left, inspecting soldiers at Suva yesterday as they returned from United Nations peace-keeping duties in the Middle East. Fiji's coup leader also found time for golf

Ridley's new deal on housing

By Christopher Warman
Property Correspondent

The Government yesterday published its plans to transform rented housing in Britain by reviving the private sector, widening the choice for tenants and restricting the role of local government.

Speaking on the publication of the White Paper on housing, Mr Nicholas Ridley, Secretary of State for the Environment, said public spending and public ownership had not given people the kind of homes they wanted.

"The policies outlined in this White Paper will provide a framework which will attract private money and expertise into housing. They will give families more choice and better housing, whether they own or rent. That is the way to solve our housing problems", he said.

While emphasizing the Government's commitment to home ownership, he said that for the six million Britons who either wanted to, or had to rent their homes, there was all too often a lack of choice, lack of competition and an inflexible bureaucracy to contend with.

Since the First World War, there had been a paralysis in parts of housing provision, with too much control almost destroying private rented accommodation.

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Leading article..............17

Mr Ridley hoped the proposals, bringing in private funding, avoiding rents that were too high, and building in sufficient safeguards, would provide the right balance.

The release of the White Paper was greeted with dismay by the Association of Metropolitan Authorities. "This is not a housing policy — it is an exercise in market-place theories which bears no relevance to the world that people live in", said a spokesman.

"It will not build one house, nor will it take one family out of bed-and-breakfast accommodation." The proposals would instead mean an increase in rents within both the private and public sectors, he said.

Mr Clive Soley, a Labour Party housing spokesman, told the party's conference at Brighton that the proposals failed to tackle housing finance, the problems of repair and renovation, inflation in the south-east and the crisis in homelessness.

"The Government is creating a new *Cathy Come Home* society", he said.

Under its proposals, the Government plans to deregulate rents on all new lettings. Assured tenancy will give security of tenure while rents will be freely negotiated between landlord and tenant.

Harassment of existing tenants will be fought by introducing a law in which the fact rather than intent of harassment will be sufficient proof of unfair dealings.

Housing associations will be encouraged to maximise the use of private funds and levels of grant will be weighted in different parts of the country so that rents are within the reach of tenants.

Other proposals in the White Paper include the right of council tenants to transfer to another landlord if they feel their authority's service is inadequate and the establishment of "housing action trusts" to improve council estates, then hand them over to other forms of management.

Ryan shot himself after asking about his mother

Continued from page 1

mother? I didn't mean to kill her. It was a mistake."

Sergeant: "I understand that."

Ryan: "How can you understand? I wish I had stayed in bed."

Ryan asked what would happen if he gave himself up, saying: "Will I go to prison for a long time? I'll get life, won't I?"

Only minutes before he killed himself, Ryan told the sergeant: "It's funny. I've killed all these people but I haven't got the guts to blow my own brains out."

The sergeant told him: "Mr Ryan, do not do anything silly."

Just before 6.45pm Ryan said: "I want to think about it. I'm not coming out until I know about my mother."

There was silence for seven minutes and then the sound of a muffled shot. Soon after 8pm police entered the classroom and found him dead.

At a press conference after the inquest, Mr Charles Pollard, assistant chief constable, said that the police operation had gone very well, and he would not have handled the operation differently today, although there were some minor changes needed.

"Had the Thames Valley police known of some of the things Ryan was doing with his guns prior to this incident we would have carried out inquiries and it might have been that his licence would have been revoked", he said.

The Thames Valley police was one of the most seriously undermanned forces in the country, needing 400-500 more men immediately and another 200 over the next few years. "We would have had more police officers posted in this area", he said.

Conference sketch

And now a really important speech

Coming to the platform to accept her merit award, Mrs Catherine Griffiths proved that it is still possible to gain unanimous applause from a Labour Party Conference, so long as one is aged 102, trained as a nurse, the child of a miner and sixty nine years a Labour Party member. Others, particularly leaders, find it more difficult.

"Those were the days when people had to fight for their rights", she said, clutching her rose-embossed wall plaque. "I had to fight for my rights. Those were the days."

To her right, Roy Hattersley manoeuvred a bandaged finger hither and thither along his capacious mouth as if pondering whether it might taste rather nicer with the addition of a tot of *sauce Hollandaise*.

Elsewhere on the platform, all were beams and smiles. Even Mr Dennis Skinner, who generally looks uncharacteristically unhappy and responsible in his elevated position on the platform, was seen to clap. But it would be his last applause for over an hour. Mr Kinnock was due to speak.

Mr Kinnock has only to clear his throat at a cocktail party for commentators to observe that he is about to make one of the most important speeches of his political career. The most important speech of his career is now becoming such a regular occurrence that it now follows a set pattern: a word or two about whatever is the most recent bad news for the party and then he says, voice aquiver: "But out of defeat, we must build victory!"

Lest this be too provocative an opinion for all sides of the party to swallow, he adds: "Yes, we were defeated — but we certainly weren't beaten." And then, smiling a brief and jagged smile, swinging the top half of his body as if in rehearsal for a head-butt, he shouts: "Let's be candid". Candid is an ancient Welsh term meaning evasive, blustering or long-winded, as in the expression "Welsh Labour Candidate".

"There are many lessons to learn", he said, controversially. "And we shall learn them." Mr Eric Heffer in the audience looked like the man who first put the grunt into disgruntled.

Mr Kinnock began to detail the views that bound the great movement together and which would never, but never, be abandoned. These were — in no particular order — liberty, democracy, justice, security, opportunity and disagreement.

He then reached the first port in his storm: "...regardless of sex, race, colour or creed". So saying, he swung his head to the right and looked purposefully into the middle distance, ever the benevolent god. Immediately to his left, Mr Tam Dalyell sat with his body lurching away, an old sea dog resisting a fierce westerly wind.

With his wistful smile, Mr Kinnock remembered the question Mr Ron Todd had asked two months ago: "What do you say to a docker who earns £400 a week, owns his house, a new car, microwave and video, as well as a small place near Marbella?"

Two obvious answers swept through the minds of delegates. One was: "You are a liar." The second: "You are in heavy debt". The only other possible response might be: "You are under arrest."

But this was to misinterpret the thrust of Mr Kinnock's argument: he was sticking up for that underprivileged and neglected section of the Labour community, the blissfully happy.

Alternately indignant and high-spirited, Mr Kinnock began to glance down repeatedly at his prepared speech, and, as if to divert attention from his hesitant memory, his bodily gestures became increasingly lively and random.

The finger pointed, the neck twitched, the head butted and butted some more. The body swayed, the hands flapped, the brows creased and decreased. From the mouth there emerged now a shout, now a whisper, now an impassioned yell. This part of the speech was on the need for self-discipline.

"...It will make us fit to govern." And so ended this, the most recent most important speech in Mr Kinnock's career. He sat down to resounding applause. Seismologists in the audience even noted two tiny claps from Mr Skinner.

Craig Brown

Wright case to go on

Continued from page 1

contract threatening penalties against former employees who reveal details of their work has existed for years in the Secret Intelligence Service.

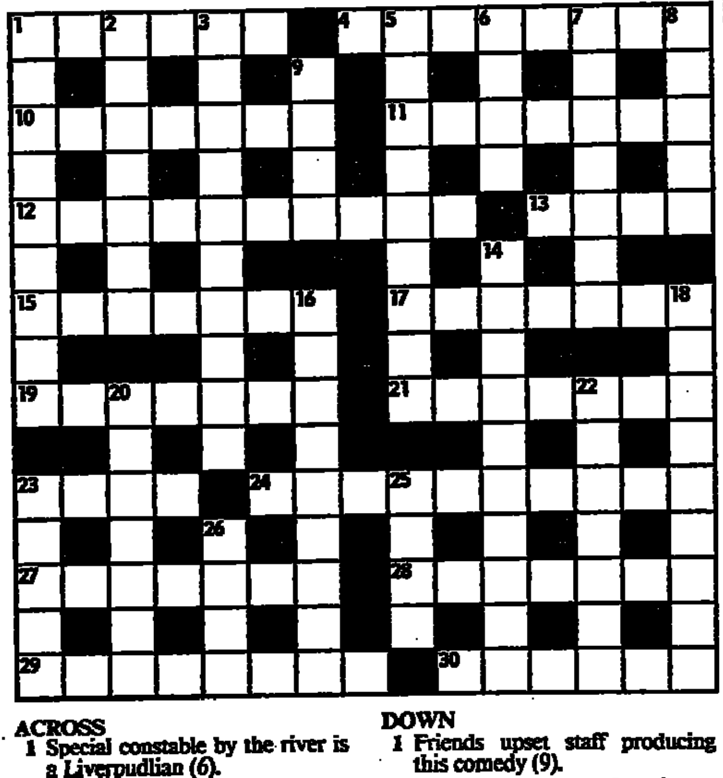
Despite yesterday's setback, the Government will carry on with its appeal to the High Court of Australia next month to pursue its principle point, the breach of confidentiality.

Heinemann (Australia) said it hoped to have 50,000 copies of *Spycatcher* on sale in two weeks. Mr Wright was planning yesterday to leave his farm in Tasmania to travel to Melbourne to celebrate his victory. It was also his seventy-second birthday.

● Giving his reasons for rejecting the British Government's application Mr Justice Deane said that the information contained in the book was no longer confidential as *Spycatcher* had been published in the US and Australians abroad had been able to buy copies.

He also took into consideration the health of Mr Wright: he was a sick man who had already had the publication of his book delayed two years.

The Times Crossword Puzzle No 17,475



ACROSS

1 Special constable by the river is a Liverpudlian (6).
4 For Catriona, cap, petticoat or shoes (8).
10 Retort from doctor in charge after a drink (7).
11 Set off, as one attempting to catch a horse (7).
12 Outside America, those forking out for underwear (10).
13 Failure to find a letter I've lost (4).
15 Anger shown by light composer (7).
17 Mammal seen to live in a tarn, perhaps (3-4).
19 Vessel to windward put on course? (7).
21 Snag in urges to provide drinks (3-4).
23 The gazelle reported to be against such a steady gait? (4).
24 Shield for chest once damaged outside University (10).
27 Outpost in Paris that an old Northerner retained (7).
28 Force into being a cavalryman? (7).
29 Heretics rejected entirely in 8 (8).
30 Bird captured by one goddess for another (6).

DOWN

1 Friends upset staff producing this comedy (9).
2 Work as manager abroad, say (7).
3 Cavalryman's bag — wild cat and she-bear! (10).
5 Bicker to reform a shrew, they say (9).
6 The ocean's source of power (4).
7 Music for a season of student festivities (7).
8 Left gold on daughter's ground (5).
9 It swims about in South Dakota (4).
14 The art of directing "HMS Pinafore", for example? (10).
16 Set down carefully, but removed from office without it (9).
18 Scare none, distorting this echo (9).
20 Local sort of hat seen on many a student (7).
22 Laborious request from poet for flower to unfold? (7).
23 Feature of coat? Almost the reverse! (5).
25 It's heard in Shikarpur during Muslim meetings (4).
26 To the Continental artist it means atmosphere (4).

Concise crossword, page 11

WEATHER

Parts of Northern Ireland and north-west Scotland are likely to become cloudy during the day, perhaps with a little rain by evening, but most places will have another dry and fine autumn day. There will be a chilly start, with a touch of ground frost in many places and a few mist and fog patches in southern and eastern areas of England. Cloud will be rather variable but with a good deal of sunshine throughout the day in most places. In spite of the sunshine it will feel rather cool again, with temperatures similar to yesterday in most places. It will be quite windy in north-west Britain for much of the day. Outlook for tomorrow and Friday: mainly dry with some sunshine at first, but rain is expected to spread north to some parts of England later.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

		C	F			C	F
Ajaccio	s	24	75	Majorca	r	20	68
Akrotiri	s	27	81	Malaga	s	27	81
Alex'dria	s	28	82	Malta	s	31	88
Algiers	c	27	81	Melb'rne	c	18	64
Amst'dm	c	14	57	Mexico C*	f	22	72
Athens	s	26	79	Miami*	f	30	86
Bahrain	s	34	93	Milan	f	17	63
Barbads*	c	25	77	Montreal*	c	19	66
Barcelna	c	21	70	Moscow	c	8	46
Beirut				Munich	f	11	52
Belgrade	c	13	55	Nairobi	f	27	81
Berlin	f	12	54	Naples	c	26	79
Bermuda*	s	27	81	N Delhi	s	34	93
Biarritz	s	17	63	N York*	s	27	81
Borde'x	s	16	61	Nice	c	22	72
Brussels	s	13	55	Oslo	s	11	52
Budapst	f	13	55	Paris	f	13	55
B Aires*	s	18	64	Peking	s	25	77
Cairo	s	32	90	Perth	f	20	68
Cape Tn	c	17	63	Prague	r	9	48
C'blanca	r	25	77	Reykjvik	d	11	52
Chicago*	f	24	75	Rhodes	s	27	81
Ch'church	c	10	50	Rio de J	c	21	70
Cologne	c	13	55	Riyadh	s	40	104
C'phagn	s	12	54	Rome	s	26	79
Corfu	s	27	81	Salzburg	f	12	54
Dublin	f	14	57	S Frisco*	s	19	66
Dubrovnik	s	22	72	Santiago*	f	17	63
Faro	s	25	77	S Paulo*	c	16	61
Florence	s	22	72	Seoul	f	23	73
Frankfurt	c	12	54	Sing'por	f	31	88
Funchal	s	25	77	St'kholm	r	9	48
Geneva	f	13	55	Strasb'rg	s	14	57
Gibraltar	f	23	73	Sydney	c	27	81
Helsinki	c	10	50	Tangier	f	25	77
Hong K	c	26	79	Tel aviv	s	23	73
Innsbrck	f	14	57	Tenerife	s	27	81
Istanbul	f	25	77	Tokyo	c	21	70
Jeddah	s	35	95	Toronto*	s	27	81
Jo'burg*	f	11	52	Tunis	s	29	84
Karachi	s	31	88	Valencia	f	24	75
L Palmas	f	26	79	Vanc'ver*	f	15	59
Le Tquet	c	14	57	Venice	f	17	63
Lisbon	s	24	75	Vienna	f	12	54
Locarno	f	17	63	Warsaw	c	11	52
L Angels*	s	21	70	Wash'ton*			
Luxembg	f	11	52	Wel'ngton	f	16	61
Madrid	s	25	77	Zurich	s	12	54

* denotes Monday's figures are latest available

AROUND BRITAIN

	Sun hrs	Rain in	Max C	F	
Scarboro	8.7	-	13	55	sunny
Bridlington	5.1	-	14	57	bright
Cromer	7.2	.04	14	57	sunny
Lowestoft	3.9	.08	15	59	shower
Clacton	0.8	-	15	59	cloudy
Southend	4.7	-	15	59	sunny
Margate	*	.11	14	57	shower
Folkestone	3.3	-	15	59	bright
Hastings	4.8	-	15	59	sunny
Eastbourne	6.1	-	16	61	sunny
Brighton	6.5	-	16	61	bright
Littlehmptn	6.9	-	17	63	sunny
Bognor R	7.8	-	16	61	sunny
Southsea	9.4	-	16	61	sunny
Sandown	9.4	-	15	59	sunny
Bournemth	9.5	-	16	61	sunny
Swanage	8.4	-	15	59	sunny
Weymouth	8.0	-	16	59	sunny
Exmouth	9.5	-	14	57	sunny
Teignmouth	9.4	-	15	59	sunny
Torquay	7.8	-	15	59	sunny
Falmouth	5.4	-	15	59	sunny
Penzance	5.4	-	15	59	sunny
Scilly Isles	4.7	-	15	59	bright
Jersey	4.3	-	16	61	sunny
Guernsey	2.7	-	15	59	cloudy
Newquay	9.6	-	15	59	sunny
Ilfracombe	*	-	14	57	sunny
Minehead	8.2	-	14	57	sunny
B'pool Airpt	6.8	-	15	59	sunny
Morecambe	7.8	-	15	59	sunny
B'ham Airpt	8.0	-	14	57	sunny
Bristol (Ctrl)	7.3	-	15	59	sunny
Carlisle	9.0	-	15	59	sunny
London	6.0	-	15	59	sunny
Manchester	6.6	-	14	57	sunny
N'ctl-o-Tyne	7.0	-	15	59	bright
Nottingham	4.4	-	13	55	sunny
Anglesey	9.1	-	15	59	sunny
Cardiff (Ctrl)	8.9	-	14	57	sunny
Colwyn Bay	9.2	-	15	59	sunny
Tenby	9.9	-	14	57	sunny
Aberdeen	8.2	.43	16	61	sunny
Aviemore	8.3	-	18	64	sunny
Edinburgh	9.1	-	15	59	sunny
Eskdalemuir	7.6	-	14	57	sunny
Glasgow	6.5	-	16	61	sunny
Kinloss	5.1	-	16	61	sunny
Lerwick	7.8	.06	12	54	sunny
Prestwick	7.4	-	15	59	sunny
Stornoway	4.2	.01	14	57	sunny
Tiree	10.1	-	14	57	sunny
Wick	5.0	.02	14	57	sunny
Belfast	10.2	-	15	59	sunny

* Denotes figures not available

Buying The Times overseas
Austria Sch 29; Belgium B Frs 50; Canada $2.75; Canaries Pes 200; Cyprus 80 cents; Denmark Dkr 12.00; Finland Mkk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.50; Irish Republic 40p; Italy L 2,700; Luxembourg Lf 45; Madeira Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 1,000.

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	6.50	6.0	7.18	6.0
Aberdeen	6.47	3.6	7.15	3.5
Avonmouth	—	—	12.08	10.2
Belfast	4.28	3.1	4.48	3.1
Cardiff	11.53	9.5	—	—
Devonport	10.28	4.7	11.09	4.4
Dover	3.50	5.7	4.18	5.6
Falmouth	9.58	4.5	10.39	4.2
Glasgow	5.48	4.6	6.10	4.5
Harwich	4.50	3.5	5.16	3.5
Holyhead	3.23	4.7	3.58	4.7
Hull	11.37	6.1	—	—
Ilfracombe	11.09	7.3	11.44	7.0
Leith	8.09	4.7	8.35	4.5
Liverpool	4.11	8.0	4.45	7.8
Lowestoft	2.30	2.2	3.12	2.2
Margate	4.57	4.2	5.24	4.2
Milford Haven	11.27	5.6	—	—
Newquay	10.23	5.7	11.02	5.4
Oban	10.48	3.1	11.14	2.9
Penzance	9.37	4.7	10.22	4.4
Portland	11.45	1.6	—	—
Portsmouth	4.39	4.0	5.05	3.9
Shoreham	4.02	5.2	4.36	5.1
Southampton	4.06	3.9	4.34	3.9
Swansea	11.33	7.7	—	—
Tees	9.18	4.5	9.43	4.4
W'tpn-on-Nze	4.42	3.7	5.13	3.7

Tide measured in metres: 1m=3.2808ft.

THE POUND

	Bank Buys	Bank Sells
Australia $	2.357	2.237
Austria Sch	21.85	20.75
Belgium Fr	64.65	61.45
Canada $	2.21	2.10
Denmark Kr	11.93	11.33
Finland Mkk	7.52	7.12
France Fr	10.31	9.81
Germany Dm	3.11	2.95
Greece Dr	232	222
Hong Kong $	13.15	12.45
Ireland Pt	1.16	1.10
Italy Lira	2240	2130
Japan Yen	247	235
Netherlands Gld	3.49	3.32
Norway Kr	11.40	10.80
Portugal Esc	243	231
South Africa Rd	4.40	3.60
Spain Pta	204.50	194.50
Sweden Kr	10.91	10.36
Switzerland Fr	2.58	2.45
USA $	1.695	1.615
Yugoslavia Dnr	1700	1450

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 102.1 (September)

London: The *FT* index closed down 1.5 at 1849.8.

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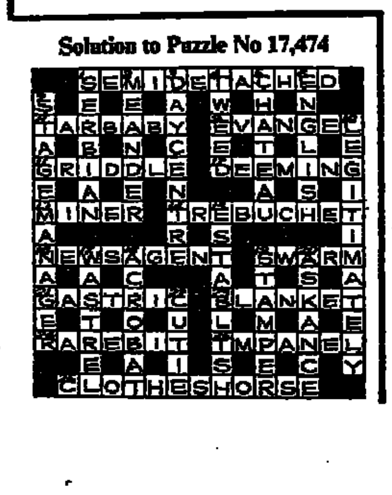
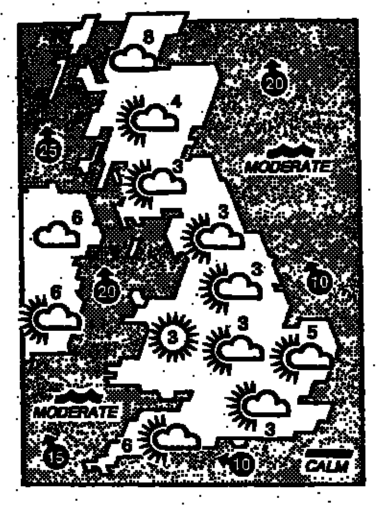
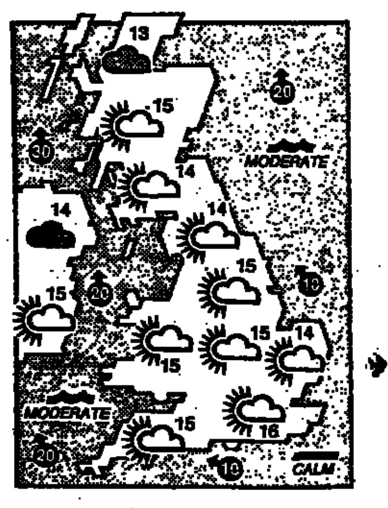
Solution to Puzzle No 17,474



AM



PM



LONDON

Yesterday: Temp: max 6 am to 6 pm, 15C (59F); min 6 pm to 6 am, 9C (48F). Humidity: 6 pm, 63 per cent. Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 6.0 hrs. Bar, mean sea level, 6 pm, 1027.5 millibars, falling.
1,000 millibars=29.53in.

LIGHTING-UP TIME

London 7.12 pm to 6.30 am
Bristol 7.22 pm to 6.40 am
Edinburgh 7.22 pm to 6.45 am
Manchester 7.20 pm to 6.39 am
Penzance 7.34 pm to 6.51 am

HIGHEST & LOWEST

Monday: Highest day temp: Plymouth, Devon, 17C (63F); lowest day max: Fraserburgh, Grampian, 11C (52F) highest rainfall: Fair Isle, 0.12in; highest sunshine: Prestwick, Strathclyde and Belfast, 9.5 hr.

MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 14C (47F); min 6 pm to 6 am, 4C (39F). Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 6.5hrs.

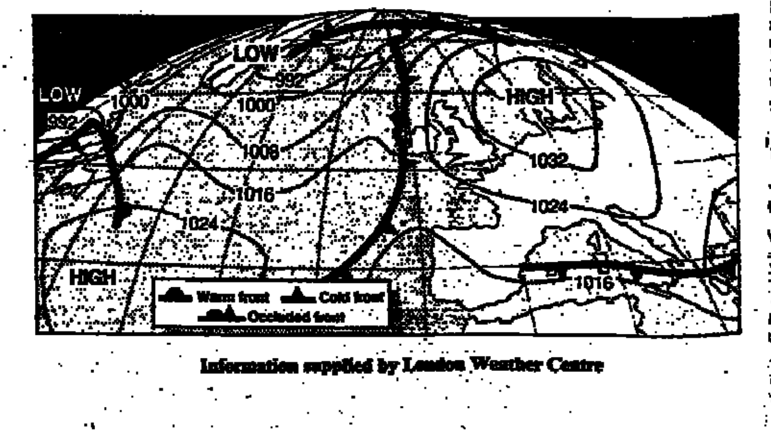
YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

		C	F			C	F
Belfast	s	14	57	Guernsey	c	12	54
B'ngham	f	12	54	Inverness	c	14	57
Blackpool	s	14	57	Jersey	c	13	55
Bristol	s	13	55	London	c	14	57
Cardiff	s	14	57	M'nchster	c	13	55
Edinburgh	s	15	59	Newcastle	f	14	57
Glasgow	s	14	57	R'ldsway	s	14	57

Sun rises: 6.58 am
Sun sets: 6.42 pm
Moon rises 4.00 pm
Moon sets 10.35 pm
First Quarter 11.39 am

NOON TODAY



Information supplied by London Weather Centre

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PART 2

WEDNESDAY SEPTEMBER 30 1987

THE TIMES

BUSINESS AND FINANCE 25-31
MEDIA & MARKETING 32,33
SPORT 44-48

Executive Editor Kenneth Fleet

STOCK MARKET

FT 30 Share
1849.8 (-1.5)

FT-SE 100
2368.3 (+0.2)

Bargains
37458 (37445)

USM (Datastream)
222.1 (+2.19)

THE POUND

US dollar
1.6280 (-0.0140)

W German mark
2.9947 (+0.0005)

Trade-weighted
73.1 (-0.1)

5m 'show interest' in BP shares

Five million people are expected to have expressed an interest in BP shares by today with strong demand from overseas investors.

Mr Norman Lamont, the Financial Secretary to the Treasury, will today announce further details of the sale.

British institutional buyers will not only take up their entitlement under the £1.5 billion shares issue but will also be bidding for more shares under the tender offer. About 20 per cent of the shares will be allocated to overseas and institutional buyers. Their strong demand means investors who sell their allocations when trading opens on October 28 are likely to get a higher premium than the 30% forecast.

Profits fall

Abingworth, the investment company specializing in US high-technology companies, saw asset values rise by 35 per cent in the year to end-June, but registered a 24 per cent decline in pretax profits to £385,000, due to funds being more fully invested in companies yet to pay dividends.

Tempus, page 26

BSG at £9.5m

BSG International, motor and accessories dealer with additional non-automotive interests, is raising the interim dividend from 0.48p to 0.6p a share after pretax profits of £9.53 million (£6.1 million) for the six months ended June 30. Tempus, page 26

SUMMARY

STOCK MARKETS

New York:	
Dow Jones	2610.97 (+9.47)*
Tokyo:	
Nikkei Average	25998.00 (+160.66)
Hong Kong:	
Hang Seng	3859.48 (-25.17)
Amsterdam: Gen	n/a
Sydney: AO	2263.7 (-10.9)
Frankfurt:	
Commerzbank	1976.3 (+22.2)
Brussels:	
General	5140.4 (-1.0)
Paris: CAC	416.7 (-0.9)
Zurich: SKA Gen	624.1 (+7.3)
London:	
FT.-A All-Share	1208.47 (+1.48)
FT.- "500"	1323.33 (+1.51)
FT. Gold Mines	456.9 (-5.7)
FT. Fixed interest	91.76 (-0.28)
FT. Govt Secs	85.51 (-0.35)
Recent issues	**Page 29**
Closing prices	**Page 31**

MAIN PRICE CHANGES

RISES:	
Hunter	1235p (+85p)
Aberdeen Const.	330p (+56p)
Johnston Group	625p (+20p)
Redfearn Glass	573p (+19p)
Elys Wimbledon	785p (+60p)
United News	857p (+24p)
Shandwick	748p (+58p)
Parrish	690p (+50p)
Cecil Gee	128p (+22p)
Equity & Law	455p (+20p)
Colorgraphic	242p (+17p)
Henry Boot	431p (+15p)
Countryside	354p (+16p)
Southend Stadium	237p (+18p)
Prudential	1093p (+17p)
FALLS:	
Cons. Gold	1410p (-25p)
Peachey	432p (-17p)
Amstrad	173p (-22p)
Keep Trust	603p (-15p)
Lloyds	370p (-14p)

Prices are as at 4pm

INTEREST RATES

London: Bank Base: 10%
3-month Interbank 10⅛-10 3/16%
3-month eligible bills: 9⅞-9 13/16%
buying rate
US: Prime Rate 8¾%
Federal Funds 8%*
3-month Treasury Bills 6.67-6.66%*
30-year bonds 91⅞-91 25/32*

CURRENCIES

London:	New York:
£: $1.6280	£: $1.6285*
£: DM2.9947	$: DM1.8395*
£: SwFr2.4892	$: SwFr1.5290*
£: FFr9.9552	$: FFr6.1237*
£: Yen238.01	$: Yen146.15*
£: Index:73.1	$: Index:102.0
ECU £0.684073	SDR £0.784400

GOLD

London Fixing:
AM $458.90 pm-$459.40
close $460.00-460.50 (£281.75-282.25)
New York:
Comex $459.50-460.00*

NORTH SEA OIL

Brent (Nov), pm $18.45bbl ($18.50)
* Denotes latest trading price

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★ ★ ★ ★ ★ ★

Reagan calls for growth

'Gumption' challenge to Bonn and Tokyo

From Bailey Morris and Rodney Lord, Washington

President Reagan, taking what he described as a tough decision, yesterday signed a new deficit-reduction law and issued a challenge to Japan and West Germany to find similar "political gumption" to meet their international economic responsibilities.

"This should be seen as a signal that America is not backing down from its responsibilities. But having made this decision, I call on the surplus countries to do the same — to find the political gumption to stimulate their economies," Mr Reagan said. He gave the opening address to finance ministers and central bankers at the joint meetings of the World Bank and International Monetary Fund.

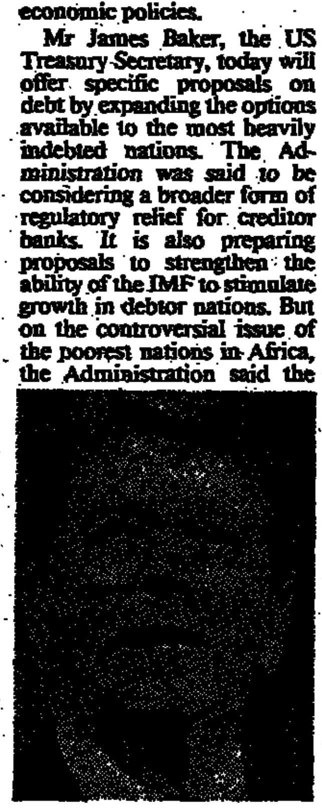
Mr Reagan also repeated his threat to veto the trade bill under consideration in Congress if it contained strongly protectionist measures to limit imports from Europe and Asia.

Mr Reagan said the two-year effort of the industrialized nations to manage global growth was undergoing its first "true test." He called on other nations to take a leadership role.

"It must be recognized that the health of the world economy does not hinge solely on US budget policy. As US budget and trade deficits decline, other countries must pick up the slack, particularly on imports from developing countries," he said.

He issued the challenge as part of a broader US effort to revive its global debt strategy and inject new life into the agreement by the Group of Seven nations to co-ordinate economic policies.

Mr James Baker, the US Treasury Secretary, today will offer specific proposals on debt by expanding the options available to the most heavily indebted nations. The Administration was said to be considering a broader form of regulatory relief for creditor banks. It is also preparing proposals to strengthen the ability of the IMF to stimulate growth in debtor nations. But on the controversial issue of the poorest nations in Africa, the Administration said the surplus nations, not the US, should come forward with new money.



Reagan: 'tough decision'

"We do not want all these initiatives to run out of steam in the final year of our Administration. Someone has to push for leadership," said a top US official.

It was in this vein that Mr Reagan repeated his appeal for the phasing-out of world agricultural subsidies over the next 10 years. While describing this as a chance for a "revolutionary change," he said the cost of farm subsidies had rocketed, draining the treasuries of industrialized nations by $100 billion (£61 billion) last year, up from $15 billion in 1970.

"Unless decisive action is taken, this growing burden could well overwhelm us," Mr Reagan said.

Mr Reagan paid particular attention to the Third-World debt problem, noting that the US had pledged its support for a substantial increase in capital for the World Bank to aid developing countries. But he offered no new solutions.

In assessing the plight of the poorest nations in Africa Mr Reagan singled out Ethiopia, which he said was again in dire straits. "Sadly, famine again is returning to that land and it is becoming ever more clear that fundamental changes must occur if their society is to survive."

Conable vows to act on debt

From Our Correspondent, Washington

In a speech designed to re-establish his position after recent criticism, Mr Barber Conable, president of the World Bank, told the meeting in Washington yesterday that the re-invigorated bank was ready to attack world poverty.

Mr Conable, setting out his agenda, promised action on debt to support economic reform, initiatives to promote private-sector development, and protection for the environment.

Mr Conable said the poorest nations required a minimum $1.5 billion (£900 million) a year, which would involve a mixture of financing.

He said the elements of the plan put forward by Mr Nigel Lawson, the Chancellor of the Exchequer, included lower interest rates, longer grace periods and maturities, and conversions of loans into grants.

He also stressed the importance of enlarging the Structural Adjustment Facility of the International Monetary Fund as vital to growth in poor nations.

In future, the bank would target its help towards the very poorest countries and would put more emphasis on market-oriented reforms.

For the middle-income countries, including the largest debtors such as Brazil, Mr Conable stressed the importance of converting more debt into equity.

He said it was also necessary to quicken the process of appealing for commercial bank funds once programmes of reform had been agreed.

M Michel Camdessus, head of the IMF, also appealed to banks to take quicker decisions on funds for smaller countries

He pointed out that the banks' exposure in developing countries had increased very little since the Baker Initiative was launched in October 1985

Ivanhoe secures war chest

By Colin Campbell

Ivanhoe Partners, whose Mr T Boone Pickens is mounting a takeover battle for Newmont Mining, says it has received bank commitments totalling $1.13 billion (£694 million) in order to fund its proposed purchase of Newmont shares.

Consolidated Gold Fields already owns 26.2 per cent of Newmont, and last week raised its stake to 49.7 per cent. The additional purchases are the subject of a Delaware Court hearing. Legal argument resumes tomorrow.

London analysts yesterday were speculating whether this week's fund-raising by Minorco was connected with the battle for Newmont.

Minorco now sits on a cash mountain of well over $1 billion.

ConsGold has, so far, been fighting its own battle for Newmont, and the hand of Minorco has not been seen. But Minorco could prove helpful

Amstrad grows to £135 million

By Alexandra Jackson

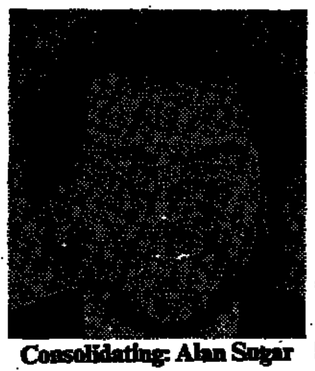
Amstrad, the consumer electronics group, yesterday warned that it could not continue to grow at the rate of the last four years, when it virtually doubled profits every year.

Mr Alan Sugar, the chairman, said: "The current year will be one of consolidation and seed planting in formulating our firm plan of growth for the future."

Amstrad reported pretax profits for the year to end-June, up 80 per cent at £135.7 million on turnover 68 per cent higher at £511.8 million. The figures were at the bottom end of the range of analysts' expectations so this, combined with a spate of profits downgrading for the current year, caused the shares to fall 19p to 176p.

The final dividend was doubled to 0.7p making a total of 0.97p (0.49p).

Mr Sugar criticized commentators' tendency to concentrate on a handful of Amstrad products, neglecting the strength of the rest of the business.



Consolidating: Alan Sugar

Sales growth last year was achieved from existing and new products. During 1986-87, the balance, achieved in 1985-86 of roughly 60-40 per cent between leisure and business products, was reversed.

The United States and Europe are also target markets. Mr Sugar believes that if Amstrad achieved the market share abroad which it now enjoys at home, sales from the existing product range, would be five time higher at £2.5 billion. Tempus, page 26

Eurotunnel broker sees 55% premium for investors

Throwing money down a hole

By Joe Joseph

Eurotunnel, which is raising £750 million in equity next month in the final leg of its fundraising for the £4.7 billion Channel tunnel project, will offer shareholders an investment marked by sharp capital growth followed by steadily rising income as passenger traffic begins to flow.

This bullish forecast from Warburg Securities, the stockbroker retained by the Anglo-French consortium to advise on the share sale, also predicts that investors could see the price of their investment jump by 55 per cent on the first day of dealings in Eurotunnel's shares — and possibly much more depending on how much enthusiasm the issue uncovers.

For the longer term, Warburg calculates that while £10,000 invested now in gilts would yield a steady gross dividend of £2,125 a year from 1995 onwards, the same amount invested in the twin-bore rail tunnel would offer lower returns at first but sharply higher ones when the project matures and the bulk of revenues flow straight through to profits.

It sums show that a £10,000 equity stake in Eurotunnel would offer returns of £1,616 in 1995, two years after the first passengers pass through, rising to £9,418 by 2,005 and £22,005 by 2015.

Warburg says that the market's response to next month's flotation is likely to reflect the value put on the rail tunnel on its completion in May 1993, when it will be similar to stocks in the property sector whose market capitalization relies on capital values underpinned by a long stream of rental income.

Comment.........27

The money being raised from the share sale — about £300 million will come from British investors, a similar amount from French backers, and the balance from American, Japanese and other European enthusiasts — will bring to about £1.1 billion the total equity in the project. The first two tranches were raised a year ago from institutions. Eurotunnel has also raised £5 billion in loans and standby credits to cover the construction costs.

But Mr David Freud, one of the authors of the report, says that Eurotunnel's shareholders are likely to see the value of their assets swell to about £7.4 billion by 1993. If traffic is 30 per cent better than Warburg forecasts, and if shuttle tariffs are one-tenth higher than currently being assumed, Eurotunnel's capital value on completion could be nearer £10 billion.

On the other hand if, say, construction is delayed by a year, pushing up costs, and traffic is 15 per cent lower than expected, the capital value of the tunnel would fall to £5.6 billion.

Such valuations produce high compound returns for investors through the riskier construction phase. But the report says that "even taking the downside case, which in practice we believe to have a very low probability, investors will see 28 per cent compound growth per annum in the value of their shares while the tunnel is being built."

Ron Brierley: ball back in Midi's court

Brierley tops rival bid for Equity

By Michael Tate

Brierley Investments (BIL), run by Mr Ron Brierley, yesterday increased its bid for Equity & Law, the life assurance group, to £450 million minutes after offering his 29.6 per cent share stake to French rival Compagnie du Midi.

His new 450p a share cash offer tops the French financial services group's bid, recommended by the Equity & Law board, by 15p a share.

The offer puts the ball back into Midi's court. It is desperately keen to acquire Equity & Law to lead its assault on the mushrooming European insurance market.

Mr Pascal Vienot, the chief financial officer at Midi, said Mr Brierley's advisers offered to sell him the BIL stake yesterday morning.

"We were told 'if you do not buy, we shall raise our bid'," said Mr Vienot. He declined to say how much BIL wanted, but it is understood the price was just a few pence higher than Midi's offer.

Mr Vienot said BIL's move showed the New Zealanders to be "opportunistic" and "not serious" about the deal.

Mr Brierley is offering a massive 55.8 times earnings for Equity & Law, and acknowledges it is a premium price. BIL believes the improved investment performance that can be achieved with the present management will justify the price.

Morton bows to Equiticorp

By Our City Staff

The board of Guinness Peat yesterday bowed to the inevitable and effectively conceded victory to Equiticorp Holdings, the New Zealand-based bidder. In a letter to shareholders, Mr Alastair Morton, the GP chairman, says that "Equiticorp are now likely to be in a position to exercise effective control over Guinness Peat."

The board recommends shareholders either to sell their shares in the stock market or accept Equiticorp's 115p-a-share offer, "unless they wish to remain shareholders in the hope of securing greater long-term value."

The letter stresses that the board still believes the offer is inadequate.

Mr Michael Kerr-Dineen, the GP managing director, said last night that the board had finally to face up to the fact that "we had three major shareholders, Equiticorp with well over 44.23 per cent, Robert Maxwell with almost 15 per cent and Lord Kissin with 5.7 per cent, all of whom had declared that they had no intention to sell. It was a bizarre situation."

Equiticorp has still to gain the approval of the Bank of England, which is understood to be reviewing the situation and could yet ask the New Zealanders to sell most of their shares in GP.

Clegg buy into Storehouse may signal bid

By Cliff Feltham

Mountleigh Group, the property company run by Mr Tony Clegg, yesterday emerged as a buyer of shares in Storehouse less than a week after calling off takeover talks, prompting speculation that he was preparing to launch a full bid.

Mr Clegg's surprise reappearance follows a £2 billion offer for Sir Terence Conran's retail group at the weekend from Benlox, the engineering group, which has been cold-shouldered by Storehouse.

Last night, Storehouse and its advisers were again on full-bid alert as the stock market swirled with reports that Mountleigh was preparing to launch an offer worth 475p a share. Mountleigh's earlier offer of 445p cash was dependent on the backing of the Storehouse board.

But it emerged that Mountleigh had bought 3.75 million shares in Storehouse at between 378p and 385p each, giving it a total holding of 7.75 million shares — or 1.84 per cent of the equity.

Mr Clegg insisted that at these prices Storehouse represented a good investment.

Mr Clegg's re-emergence puzzled the retail group, which was preparing its defences against the Benlox all-share offer previously dismissed as "frivolous."

However, there were also reports that Benlox, advised by Ifincorp Earl, the mini-merchant bank, was preparing to introduce a cash alternative.

Mr Peter Earl, who heads Ifincorp Earl, refused to be drawn on the speculation. "I cannot say whether we will or whether we won't," he said.

He also rejected suggestions that Mountleigh might be building up its share stake to support the Benlox bid.

"Mountleigh is not working with us. I think shareholders would be very unhappy if Mr Clegg put in a bid now after walking away last week. We got involved because he pulled out and did not go directly to the shareholders, which Storehouse should have encouraged him to do."

Mr Earl said Benlox had not engaged the services of Lord Patrick Spens, the former managing director of Henry Ansbacher, the merchant bank, who resigned after the Guinness affair.

He said Lord Spens was advising Dr Ashraf Marwan, the Egyptian financer, who is the biggest single shareholder in Benlox with a stake of 24 per cent.

Dr Marwan has had business links in the past with Mr Robert Maxwell, the publisher, who bought a block of 10 million shares in Storehouse during the bid talks with Mountleigh.

The renewed interest in Storehouse sent the shares up 21p to 407p in heavy trading.

Firms borrow abroad

Companies switched back to borrowing in foreign currencies last month, final money supply figures from the Bank of England showed.

The sharp slowdown in sterling lending last month, from £4.88 billion in July to £1.96 billion, seasonally adjusted, in August, was offset by a shift in foreign borrowing by companies. In July, companies repaid £2.19 billion of such borrowings, but in August they increased borrowings by £1.04 billion.

The figures suggest that, taking foreign currency and sterling lending together, credit remained strong

The final figures also showed that the money measure M0 rose by an adjusted 0.3 per cent last month, to stand 4.5 per cent up on a year earlier, within the 2 to 6 per cent target range. The broad measures all showed strong 12-month rises. M3 was up 22.1 per cent, M4 by 15.6 per cent and M5 by 14.9 per cent.

Royal counts down to its big event

By Peter Gartland, Family Money Editor

The most hyped and most controversial unit trust marketing campaign of all time reaches its climax today when the "Royal Event" closes at 5pm.

The "Event" looks like being a huge success for Royal Life Fund Management, a wholly-owned subsidiary of the Royal Insurance Group.

Royal is coy about industry estimates that it will take in as much as £700 million for its three new international funds by this afternoon's close. Mr Peter Baines, general manager of Royal Life Fund Management, is confident, however, that his target of £300 million will be met and that Royal will gain as many as 150,000 new clients.

The heavy marketing of the launch — £5.9 million on television and press advertising alone in September — has been criticized by Royal's competitors.

They say the advertising gives the impression that investors who do not apply by this afternoon will have completely lost the opportunity to invest. Not so, says Mr Baines, who says the advertising makes clear that investors will only sacrifice a 1 per cent launch discount by not applying before this afternoon

More seriously, Royal has come under fire for financing the direct mail campaigns of financial advisers. This is a practice that will be outlawed next next year when the Financial Services Act is fully in force.

A mortgage you arrange now, with something aside for later.

It's officially called a low start interest creditline mortgage. You might just call it exactly right for you.

For a start, we'll work out the total amount you can borrow. (Up to 2¾ times a joint income, 3½ a single.)

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There's no time limit. You can use the money for anything other than speculation. And you can draw any amount over £1,000 at any time.

What you don't use you don't pay for, other than a 0.25%pa charge. What you do use will be charged at the same rate as your mortgage.

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Phone John Charcol on 01-589 7080 for more details.

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BUSINESS SUMMARY

Shandwick surges on as profits leap 150%

Shares in Shandwick, the rapidly expanding public relations consultancy that made a shaky public debut on the USM two years ago, leapt 60p to 750p after the company announced a 150 per cent increase in profits *before tax to* £3.41 million (£1.36m) for the year to July 31. Earnings per share are up 117 per cent, from 14p to 30.4p. The final dividend will be 4p, *5.5p overall*, compared with *last* year's total of 4.2p.

The leap in profits has been fuelled by acquisition and by growth, and the buying is not over. Mr Peter Gummer, the chairman, says "there are a number of acquisition opportunities which the board is actively pursuing which may *lead to further acquired growth* in the immediate future."

Dencora up to £1.4m

Dencora, the property investment and development group, yesterday reported an increase in first-half pretax profits, from £740,000 to *£1.4 million on turnover up* from £6.5 million to nearly £10 million. It said the housebuilding division had increased its profits and the investment side had acquired sites in Chelmsford. The shares rose 3p to 198p.

Castle hits right note

Castle Communications, which produces and sells own-label records, cassettes and videos, is living up to the promise it showed when it *joined* the USM in March. Taxable profits in the year to June rose from £476,000 to *£735,000 on sales of £6.48* million. A 4p dividend will be paid. Trading in the group's musical division is buoyant, the company says.

Colorgraphic rises

Colorgraphic, the printing group which specializes in advertising literature and brochures, reported a 62 per cent boost in pretax profits during the six months to the end of June. They rose to £752,000 on turnover of £11 million. Earnings per share rose from 3.23p to 5.6p and shareholders will receive an interim dividend of 1.33p per share, their first since Colorgraphic joined the USM earlier this year.

The group says that margins widened from an average 5.6 *per cent for the whole of last year to 6.8 per cent in the half* year to June. The board is to issue 600,000 shares via a placing to reduce indebtedness and provide funds for expansion.

Listing boosts Sinclair gains

Sinclair Goldsmith, the commercial estate agent, made profits of £450,000 in its first four months as a listed company to May 31. On a pro forma basis this is equivalent to £1,014,000 over a 12-month period against a comparable figure of £612,000 in the previous 12 months. At the year-end the business had £1.34 million in cash and has growth plans.

Progress for Centreway

Centreway Trust, the Business Expansion Scheme fund managers, yesterday reported pretax profits of £303,000 (£171,000) for the six months to end-June. Earnings per share were 0.1p compared with a loss of 2.5p last year. Centreway has launched seven BES funds. A 60 per cent uplift in the value of its first fund is likely to be announced soon.

MY jumps to £1.32m

MY Holdings, the packaging and consumer goods company, yesterday reported a rise in *pretax* profits from £960,000 to £1.32 million in the six months to June 27. Turnover was £16.7 million (£14.6 million). Earnings per share increased *from 2p to 2.4p*.

The company is pursuing further acquisition possibilities after a flurry of activity since June when it purchased two private groups and *sold* its pyrotechnic division. *MY's strategy* is to focus on building up a more substantial group which concentrates on the manufacture and marketing of packaging and consumer goods.

STOCK MARKET

Block trade dampens the impetus of recent gains

By Michael Clark and Geoffrey Foster

Reports of a large block trade by one leading firm of stockbrokers took some of the wind out of the equity market's sails yesterday leaving share prices *clinging desperately to Monday's* impressive gains.

Dealers claimed that fund managers had been sent scurrying for the exits following the decision of one leading fund manager to rearrange his portfolio. Phillips & Drew, the broker, *is said to have* been given the task of finishing the excercise by finding a home for stock valued at about £30 million. This would have included a variety of issues including alphas, beta, gammas and deltas, amounting to about 1,000 different stocks.

This scatter-gun approach appeared to upset both market-makers and investors. Most of them decided that discretion was the better part of valour and decided to keep their heads below the parapets.

As a result, the FT 30 share index, which had made a confident start to the new account, appeared to be in a subdued mood closing a net 1.5 lower at 1,849.8. The broader FT-SE 100 share index was also marking time and finished 0.2 up at 2,368.3.

Much of the attention was focused on bid situations. *Storehouse, the subject of an* audacious bid from Benlox, rose 21p to 407p. Mr Tony *Clegg's Mountleigh, which* called off merger talks last week, has bought a stake and dealers claim he is now preparing to launch a full bid at 475p a share.

Equity & Law rose 21p to 456p following the higher terms from Mr Ron Brierley, the New Zealand businessman. Now there is talk that Compagnie du Midi, the French financial services group is ready to bounce back with another offer of 475p a share after agreeing terms *worth 435p only last week*.

Renewed weakness on the US bond market spilled over into the London gilt market already depressed by last *week's auction*. Falls at the longer end stretched to £¾.

Mr Robert Maxwell, the publisher, topped up his stake in **Guinness Peat**, the financial *services group*, with the purchase of an extra 950,000 shares raising his total holding to 14.98 per cent.

At the weekend he conceded defeat to Equiticorp, the New Zealand investment company, in the battle for control of GP, which yesterday closed 1p lower at 115p.

Shares of **Racal Electronics** continued to go from strength to strength, closing a further 15p up at a peak of 331p as nearly 8 million shares changed hands.

The shares have started to *rise on the progress of the* company's Vodafone cellular telephone and further consideration of the Government's announcement that the company would be one of the two British cellular radio operators involved in the European *digital cellular radio* service due to commence in 1991.

Sentiment has also been boosted by news of the proposed flotation by US West, the American telephone company, of part of its cellular *radio subsidiary*.

The market was also awaiting the outcome of yesterday's meeting between Racal and Scicon which earlier this year *got together to* tackle the market for facilities management of large scale data communications networks.

Cable and Wireless, the telecommunications group, passed through the £5 barrier to close 7p dearer at a new peak of *506p* as 10 million shares changed hands. That is a 21p *rise* on the week so far.

The group has been invited by the Japanese government to apply for a licence to operate a telecommunications group in competition with the state monopoly KDD. Reports from Japan have given a warning that investors should not read too much into the move and claim the group is still a long way from being awarded a licence.

Meanwhile, dealers are still awaiting news of a possible reorganization of the group's interests in Hongkong. Cable and Wireless earns about 80 per cent of its profits from the Crown Colony and dealers hope that these latest moves will help to increase the group's profitability and guarantee *future earnings* once the Chinese government takes over the running of the Colony in *1997*.

Earlier this month, Li Ka *Shing, the* Hongkong businessman, bought a near-5 per cent stake in the company which helped to lift the share price. Klienwort Grieveson, the broker, remains a big fan of the shares and contines to rate them as a "buy".

Aberdeen Construction, the construction mineral extractor group, in which the Govett Strategic Investment Trust holds a 25.9 per cent stake, soared 52p to 324p on news of a bid approach.

Aberdeen left itself vulner*able to predators* earlier *this* year when full year figures fell short of the chairman's forecast. Since then, at least two predators are said to have looked at the company.

Amber Day, the ladies clothing manufacturer, rose 9p to 112*p* on speculative buying amid talk that a deal could be in the pipeline.

In August, shareholders approved a £2 million cash injection from a consortium including the fashion guru Mr Irvine Sellar, and Mr Jeffrey Wallis and Mr Nicholas Wallis. The deal left the consortium with a 29 per cent stake in Amber Day.

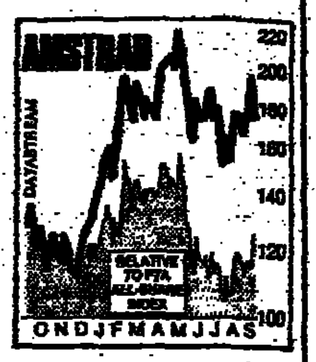
Elsewhere in Stores, **Marks and Spencer**, regarded as the jewel in the high street crown, held firm at about 240p following a turnover of 6.5 *million* shares.

The group's flagship store in Marble Arch, increased in size from 86,000 to 116,000 sq ft, opened on Monday

● There was a renewed *flurry of activity in Hammerson* Property Investment and Development Corporation, the property developer. The ordinary voting shares leapt 40p to a new peak of 710p, *while the restricted voting 'A' advanced 37p* to 700p. Yesterday's news was prompted by speculation that the group is considering enfranchising both groups of shares. Meanwhile, dealers refuse to rule out *the possibility of a bid*. This follows whispers that Standard Life Assurance's stake is up for sale.

TEMPUS

Crossed lines at Amstrad



Alan Sugar and his consumer *electronics empire*, Amstrad, have experienced every complexion of the investment community's feelings in their seven years in the public arena.

Mr Sugar's ebullient personality has led, at times, to *muddled lines of* communication between Amstrad and the City. Profits might have been roaring ahead, easily beating forecasts, but had little effect.

And now the initial excitement is subsiding it is all the more *important for* consistent corporate communication to be given priority.

The rapid profits growth has left the price-earnings ratio wanting, but the below-average rating says much of the market's perception of the *quality and durability* of earnings.

Amstrad needs to convince the investment professionals that the breadth of the product range will provide steady long-term growth. This year will see a gap in Amstrad's record as profits are unlikely to grow by more than 10 per cent, about a 10th of what has become its normal expansion rate.

However, in 1988-89, a more mature Amstrad *should* be able to earn profits of more than £210 million.

By then Mr Sugar should have in place a business that is able to employ its chairman's much-vaunted management skills to sell a range of products at home and overseas.

The rating, at 50 per cent *below the market average for* this year and half that for next, shows there are plenty of sceptics about, but *Mr* Sugar is a fighter and unlikely to allow the gentlemen of the City to get the better of him.

Abingworth

Abingworth *shares, even* after their 4p rise to 312p yesterday, were trading on a near-20 per cent discount to asset value. Although the company is taxed as an investment trust, it does not function as such and the persistent discount to assets is a source of irritation.

The business of providing venture capital mainly to high-technology companies with good growth potential should, the company believes, lead to a premium over assets.

Abingworth is, however, a mixed beast with some low-tech investments. At the end of the year its largest holding was in Garfunkels Restaurants, since taken over by Belhaven.

This year, asset values will continue to be boosted by investments going public. Six of Abingworth's holdings were floated last year, helping assets to rise by 35 per cent. A further 12p rise in assets to 387*p* a share has been registered since the end of June.

For the future, Abingworth has identified biotechnology *and* healthcare as *growth* areas and its new team has already started making biotechnology investments.

BSG drives ahead

BSG International, the group responsible for strapping motorists down with seat belts and babies' prams, met with a churlish stock market reaction to good interim figures.

The shares fell 7p to about *101p, even* though pretax profit was up from £6.1 million to *£9.5* million *(helped to the tune of £1.5* million by acquisitions), and the half-time dividend increased by 25 per cent to *0.6p* a share.

Further year-on-year growth is clearly in sight, and the eventual benefit from orders in hand should ensure that the upward trend continues into the 1988 and 1990 financial years. A higher final dividend has been indicated for this year.

But success has its price, and while BSG is doing well in various areas it is unfortunate that they happen to be high tax ones and that tax losses in Britain have largely been absorbed.

Thus the group tax charge could inch forward, robbing earnings a share of the percentage growth rate that *might* otherwise have been expected. However, a year-end outcome of £18.5 million *should be within reach* to compare with £11.8 million seen last year and £6.5 mil*lion in 1985*.

BSG has digested its two recent acquisitions and is hungry for others. The order book is strong and gearing a modest 35 per cent. On 13.3 times earnings, the shares still have their attractions.

Guidelines issued by Bank

By David Smith, Economics Correspondent

The Bank of England yesterday issued guidelines on large exposures and accounting records, under the provisions of the 1987 Banking Act.

The guidelines on large exposures — defined in the *Banking Act as an exposure to* any one borrower of a sum exceeding 10 per cent of *capital*, or a *transaction which* would take total exposure to any borrower above 25 per cent of capital resources — require United Kingdom-incorporated banks to make reports to the Bank on such exposures.

Failure to report would constitute an offence under the Act. Banks will be required to report on large exposures *within seven days of* becoming aware of them.

The *guidance* for accountants details the Bank's interpretation of the Banking Act. Institutions covered by the Act are required to maintain adequate accounting and other records and internal control systems and "those records and systems shall not be regarded as adequate unless they are such as to enable the business of the institution to be prudently managed."

Prestwich advances to £5.9m

By Our City Staff

Prestwich Holdings, the Bush Radio and video distribution group, raised full year pretax profits from £3.2 million to *£5.9* million. Turnover went up from £34 million to *£42* million.

The consumer electronics side, which includes Bush *Radio and Palan Electronics*, achieved record results which included a strong advance in export sales.

There was also an increase in both volume and market share of the company's video business.

The total dividend payout for the year goes up from 0.8p a share to 1p.

WALL STREET

Setback for Dow in early trading

New York (Reuter) — Wall Street shares were mixed in a narrowly confined session in early trading yesterday. Blue chips fell back from the early gains to show a moderate loss. They advanced on a rise in the dollar and pulled back as it went below the day's highs. Brokers said profit-taking appeared whenever *blue* chips rose strongly.

The Dow Jones industrial average was down 3.43 points at 2598.07 soon after the opening having closed up 31.33 points at 2,601.50 on Monday, although a few more *issues showed gains rather* than losses.

IBM slipped *in active* trading and was down 2¼ at 150½. It fell 3¼ on Monday after negative comment from technical analysts.

● Pittsburgh — Dravo Corp *said yesterday that it* will take a charge of about $15 million (£9.14 million) against third *quarter results to reflect* additional project losses.

The company said the losses came from segments of its businesses from which it in*tends to withdraw. It did not* identify the businesses.

It also said it has reached agreement with its commercial banks to cure technical defaults on a $60 million revolving credit line. The agreement permits the continued payment *of* dividends on convertible preferred stock.

	Sep 28	Sep 25		Sep 28	Sep 25		Sep 28	Sep 25
AMR Cp	55	55¾	Firestone	46¾	46¾	Pepsico	39¼	38¾
ASA	82¾	83¼	Fst Chicago	28¾	28¾	Pfizer	69¾	68¾
Aetna Life	59¾	59¾	Fst Int Bncp	54¾	54¾	Phelps Dod	52¾	53¼
Allied Signal	43	44½	Fst Penn C	10¾	10¾	Philip Mor	119¾	116¾
Allis Chlm	2	2¾	FT Wachva	39	39¾	Philip Ptrl	16¾	16¾
Alcoa	61¾	61¾	Ford Motor	98¾	97¼	Polaroid	33¾	32¾
Amax Inc	26	26¼	GAF Cp	64¾	65	Primerica	44	43½
AMR Hess	35¾	34¾	GTE Cp	42¼	40¾	Proct Gble	100¾	98¾
Am Brands	57	55¼	Gen Cp	104¾	105	Pub S E G	24½	24¼
Am Cynmd	51¼	49¾	Gn Dynam	70¾	70¾	Raytheon	82¾	82¼
Am Ele Pwr	27¾	27¼	Gen Electric	62¾	61½	Rynlds Metl	56¾	58
Amexs	34¾	35¾	Gen Inst	47¾	46¾	Rockwell Int	25¾	25¾
Am Home	86¾	86¾	Gen Mills	57½	56¾	Royal Dutch	130¼	128¾
Am Motor	n.a	n.a	Gen Motors	83	84½	SFE Sopac	57¾	58
Am Stand	50¾	50¾	Gen Pub Ut	27¾	26¾	Sara Lee	44¼	44¾
Am Telph	34¾	33¾	Genesco	6¾	6¾	Schlumb	47¾	46
Amoco Cp	82¾	80¾	Georgia Pac	42¾	42¾	Scott Pap	61½	61¾
Armco Steel	13¾	13¾	Gillette	41	41¾	Seagram	76¾	75¾
Asarco Inc	33¾	32¾	Goodrich	68¾	67¾	Sears Roeb	52¾	51¾
Ashland Oil	66¾	65¼	Goodyear	72¾	70¾	Shell Trans	90¾	88¾
Atl Richfld	93¾	91¾	Gould Inc	23¾	23¾	Singer	56¾	58¼
Avon Prod	34¾	34¾	Grace Co	67	66¾	Smith Beck	59¾	58¾
Bk Boston	31¼	30¾	Grt Atl Pac	46¾	45	Sony Cp	35¾	34¾
Bank NY	43¼	43¾	Greyhnd	40¾	40½	Sth Cal Edi	32¾	32¾
Bankamer	11	11¾	Gruman	28¾	28¾	SW Bell	44¾	44
Bkrs Tst NY	46¾	45¾	Gulf & West	84¼	83¾	Squibb	100¾	98
Baxter	28¾	28¾	Heinz	49¾	48¾	Sterl Drug	61¼	60¾
Beth Steel	16¾	16¼	Hercules	60¾	61¼	Stevens JP	40¾	41¼
Boeing	51¾	50¾	Hewlett Pk	69½	69¾	Sun Comp	61¼	60
Boise Casc	80¾	78¾	Honeywell	78¾	79	TRW Inc	62	61¼
Borden	59	58¾	IC Ind	41	38	Teledyne	369¾	367¾
Bristl Meyr	51¼	51¾	ITT Cp	62	61¾	Tenneco	55¾	56
BP	73¼	73¾	INCO	23	23¾	Texaco	41	40¾
Brunswick	29	28	Ing Rand Wl	45¾	45¾	Tex Eastn	35¾	35¼
Burl Ind	n.a	n.a	Inland Steel	31¾	32	Texas Inst	75¾	76¾
Burl Nth	76	76½	IBM	152¾	156	Tex Util	30¾	31¾
CBS	215	207¾	Int Paper	49½	49¾	Textron	34¼	34½
CMS Engy	16	16¾	Irving Bk	77¾	78¾	Travelers	44¾	44
CPC Int	53¾	52¾	Jhsn & Jhsn	95½	93¾	USG	48¾	45
CSX Cp	39¾	38¾	K Mart	40¾	40¾	USX Cp	37¾	36¾
Cmpbell Sp	65¾	65¾	Kaisertech	20¼	20¾	Unilever Plc	42¾	42½
Can Pacific	21¾	21¼	Kerr McGee	43¾	42¾	Un Carbide	28¾	28¾
Caterpillar	73	72¼	Kimbrly Clrk	59½	57	Un Pac Cp	82¾	82¼
Centrl SW	32	31¾	Kraft	55¾	56¾	Unisys Cp	45¾	44¼
Champion	41¼	40¾	Kroger	34¼	33¾	Utd Brands	39¾	39¾
Chase Man	38¾	37¾	LTV Cp	3¾	3¾	Utd Tech	58¼	56¾
Chem NY	37¾	36¾	Litton	101¼	100¾	Unocal	39	38
Chevron	53¾	53¼	Lockheed	54	54¾	Walter Jim	59¾	59¼
Chrysler	40¾	41¼	Lucky Str	34¼	33¾	Warn Lamb	82¾	80¾
Citicorp	56¾	57¾	Man H'nver	38¾	38¼	Wells Far	54¼	54
Clark Eq	34¾	33¾	Manville	3¾	3¾	Westg El	74	71
Coca Cola	49¼	48¾	Mapco	56¾	55¾	Weyerhsr	50¾	51¾
Colgate	49¾	49¾	Marine Mid	81¾	81¾	Whirlpool	36¾	36½
Columb Gas	50¾	49	Mt Marieta	55¾	54¾	Woolworth	49½	49¼
Cmb'tn Eng	44¼	43¾	Masco	32¾	32¾	Xerox Cp	79¾	79
Cmwlth Edi	30¾	31¾	Mcdonalds	54¾	53¾	Zenith	28	28¾
Cons Edis	43¾	43¾	McDonnell	75¾	75¾			
Consol Ng	41¼	40¾	Mead Cp	44	43¾			
Cont Data	36¾	37¾	Merck	204¾	199¾			
Corning Gl	70¾	70¾	Minsta Mng	82¾	80			
Crane	32	31¼	Mobil	49¾	48¾			
Curtiss Wrt	67	66¾	Monsanto	96¾	95¼			
Data Genl	31¼	30¾	Morgan Jp	46	46¼			
Deere Co	39¾	39¾	Motorola	71½	69½			
Delta Airl	51¾	52¾	NCR	84¾	82¾			
Detroit Edi	14¾	14¾	NL Indstrs	10	9¾			
Digital Eq	191¾	188¾	Nat Distill	64½	62			
Disney	78¼	76¾	Nat Med Ent	26¾	26¾			
Dow Chem	107¾	106¼	Nat Semi	18¾	19			
Dresser Ind	33¾	32¾	Norfolk Sth	33¾	33¾			
Dupont	120	117¾	NW Bancrp	46¾	45¼			
Duke Pwr	45¾	45¾	Occid Pet	34¾	34¾			
East Kodak	103¾	101¾	Ogden Cp	38¾	38			
Eaton Cp	101½	99¾	Olin Cp	54	53¾			
Emerson El	40¾	40¾	PPG Ind	45¾	45¾			
Emery Air	8¾	8¾	Pac Gas El	18¾	18¾			
Exxon	49¾	48¾	Pan Am	4¾	4¾			
Farah Inc	14½	14½	Penney JC	56¾	54¾			
Fedders	9	8¾	Pennzoil	71¼	70			

CANADIAN PRICES

Agnco Eag	35¾	35¾
Alcan Alum	47¾	48
Algoma Stl	19¾	19¾
Can Pacific	28¾	28¾
Cominco	21¾	21¾
Con Bathrst	20¾	20¾
Hawk S Can	28¾	29
Hud Bay M	23¾	23¼
Imasco	33¾	33¾
Imperial Oil	76¾	74¾
Int Pipe	50¾	51
Royl Trstco	15¾	16
Seagram	99¾	100
Shelco 'A'	25¾	25¾
Thmsn N 'A'	30¾	31
Varity Cp	3.40	3.35
WCT	17	16¾
Weston	41¾	41½

DRAWING OF BONDS

Japanese Government 6 per cent Sterling Loan 1983/88

The Bank of Tokyo, Ltd., the Paying Agents in London for the Bonds of the above issue give notice in accordance *with the instructions of the Japanese Government that the Bonds enumerated hereunder were drawn for the Sinking* Fund on the 16th September, 1987 for redemption on the 31st December, 1987.

The Drawing was made at the Office of The Bank of Tokyo, Ltd., 20/24 Moorgate, London, EC2R 6DH in the presence of Masayuki Ishihara, representative of The Bank of Japan as agent of the Japanese Government and Richard John Saville, *Notary Public of this city, of the firm Cheeswright, Murly & Co. The Bonds then drawn will be* redeemed on the 31st December, 1987, at The Bank of Tokyo, Ltd., 20/24 Moorgate, London, EC2R 6DH.

Bonds of £1,000

14064	14072	14097	14276	14299	14356	14357
14379	14459	14470	14514	14574	14586	14706
14750	14845	14860	14862	14873	14905	15041
15051	15054	15207	15233	15264	15266	15280
15303	15325	15367	15405	15414	15471	15501
15510	15526	15566	15631	15647	15688	15708
15713	15725	15734	15771	15793	15803	15819
15820	15841	15879	15882	15886	15906	15921
15951	15968	15976	16055	16074	16108	16111
16132	16135	16150	16157	16162	16163	16171
16194	16216	16237	16288	16294	16422	16423
16428	16441	16457	16518	16545	16593	16634
16647	16729	16731	16784	16962	17020	17040
17041	17055	17071	17125	17127	17146	17156
17160						

Bonds of £500

12928	12966	12967	12994	12997	13029	13062
13086	13143	13211	13254	13270	13294	13320
13321	13328	13342	13349	13362	13414	13429
13430	13432	13435	13456	13470	13480	13482
13534	13555	13561	13613	13741	13759	13809
13811	13881	13885	13909	13913	13921	13923
13958	13964	13976	13984	14003	14008	14034

Bonds of £100

00006	00023	00031	00041	00083	00149	00250
00261	00276	00487	00492	00496	00497	00572
00604	00613	00615	00631	00656	00776	00786
00803	00813	00970	00988	01232	01241	01273
01285	01303	01326	01412	01419	01476	01511
01516	01584	01595	01637	01645	01669	01670
01681	01683	01691	01710	01712	01713	01725
01736	01737	01740	01849	01856	01857	01874
01934	01956	01969	02062	02211	02230	02312
02341	02342	02349	02352	02356	02427	02447
02457	02463	02479	02586	02608	02609	02629
02639	02643	02781	02855	02856	02939	02940
02997	02998	03114	03262	03263	03277	03280
03285	03312	03313	03326	03350	03397	03403
03406	03425	03426	03428	03431	03434	03435
03491	03503	03546	03555	03582	03583	03584
03601	03666	03671	03695	03708	03709	03710
03717	03750	03909	03912	04017	04213	04249
04250	04265	04279	04295	04363	04365	04389
04405	04419	04436	04448	04482	04483	04497
04513	04539	04559	04684	04688	04728	04833
04837	04851	04880	04898	04899	04910	04912
04921	04922	04924	04931	04942	04948	04950
04956	04960	04961	04977	05150	05151	05265
05273	05280	05284	05299	05316	05343	05346
05351	05381	05390	05391	05464	05468	05469
05472	05499	05501	05549	05550	05555	05645
05660	05663	05670	05673	05675	05840	05892
05893	05899	05907	05951	05961	06019	06030
06033	06045	06047	06048	06133	06166	06328
06333	06359	06360	06398	06405	06436	06443
06452	06457	06490	06553	06562	06587	06592
06598	06619	06620	06622	06662	06664	06673
06711	06732	06733	06735	06751	06759	06760
06776	06780	06781	06786	06793	06806	06828
06841	06844	06868	06869	06870	06873	06874
06882	06887	06899	06912	06918	06950	06977
06991	07003	07035	07045	07055	07058	07070
07081	07086	07116	07157	07203	07237	07274
07314	07322	07326	07327	07331	07350	07357
07358	07362	07370	07371	07372	07379	07397
07420	07421	07426	07493	07537	07545	07554
07562	07565	07576	07577	07585	07619	07620
07640	07645	07647	07652	07661	07685	07687
07703	07709	07741	07745	07787	07795	07798
07805	07823	07851	07858	07935	07938	07979
07981	07991	08016	08017	08055	08119	08121
08152	08174	08199	08206	08229	08230	08231
08232	08236	08241	08245	08255	08267	08279
08298	08421	08445	08446	08478	08479	08483
08484	08486	08501	08521	08532	08533	08534
08545	08555	08571	08572	08603	08607	08614
08630	08741	08747	08759	08764	08780	08806
08807	08823	08835	08840	08842	08869	08898
08901	08917	08932	08987	08998	09002	09003
09052	09056	09059	09088	09198	09226	09249
09397	09412	09451	09457	09458	09494	09498
09499	09520	09534	09535	09536	09537	09547
09556	09576	09623	09624	09636	09645	09646
09648	09649	09655	09754	09781	09815	09821
09830	09840	09864	09924	09925	09926	09931
09996	10006	10044	10052	10125	10188	10243
10259	10261	10304	10313	10378	10408	10427
10429	10431	10463	10474	10477	10495	10496
10499	10505	10510	10541	10652	10653	10759
10809	10810	10837	10840	10914	10937	10941
11058	11059	11084	11092	11095	11101	11102
11216	11254	11304	11310	11313	11314	11345
11346	11437	11506	11527	11532	11620	11635
11684	11764	11824	11915	11916	11929	12005
12023	12117	12121	12133	12176	12207	12256
12395	12400	12417	12455	12595	12596	12597
12628	12639	12646	12662	12663	12682	12707
12714	12720	12721	12726	12776	12799	12833
12859						

Bonds presented for Redemption must be left for examination five clear days before payment.

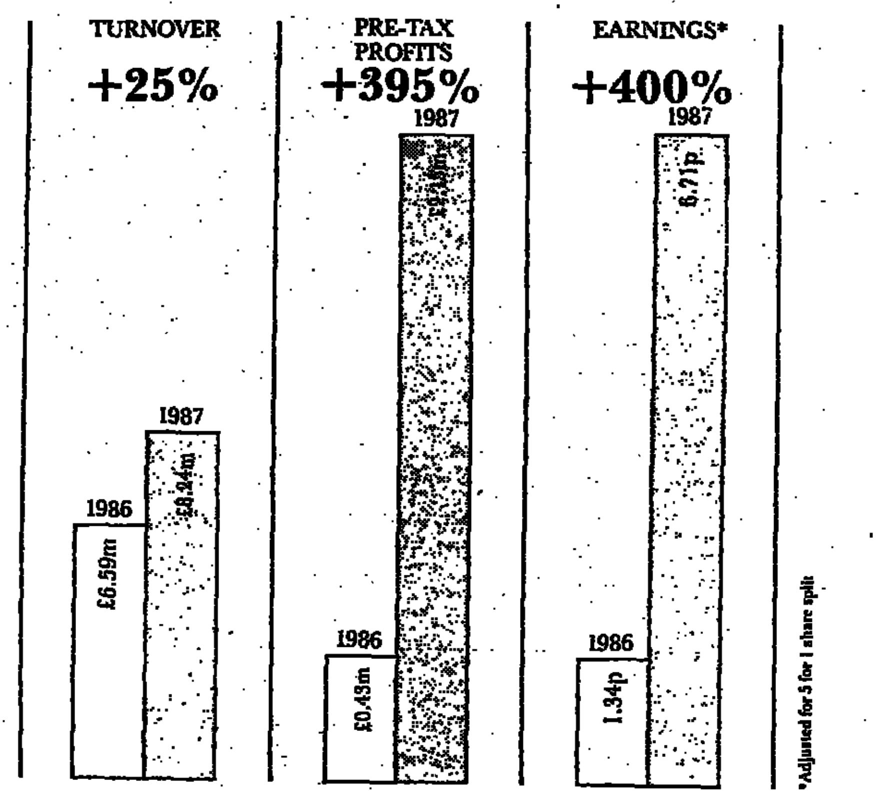
Drawn Bonds will cease to bear interest from the date of redemption.

Drawn Bonds *will be payable in Sterling at par. The Drawn Bonds must be presented with all the unmatured* coupons attached, namely Coupon Nos. 49 and 50 bearing due dates 30th June, 1988 and 31st December, 1988. The sterling face amount of any such coupons which may be missing from the Drawn Bonds will be deducted from the amount of the principal payable to the holder.

Coupons *maturing on the 31st December, 1987 and prior thereto should be detached and surrendered for* payment in the usual manner.

Dated 30th September, 1987.

Helical Bar plc



INTERIM RESULTS
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L. C. K. Kelly (Chairman).

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صكا من الاهل

Berry's efforts seal success for record Blue Arrow issue

By John Bell, City Editor

After a heroic effort by Mr Tony Berry, Blue Arrow chairman, and his advisers, County NatWest and Phillips & Drew, Britain's biggest-ever rights issue passed successfully into the record books yesterday.

It took a team of 80 salesmen from P&D just two hours to place £440 million worth of Blue Arrow stock on the finest possible terms — just a quarter of a penny premium to the 166p issue price. The operation snatched a victory from what appeared on Monday night to be a sizeable reverse, when it became apparent that just 49.8 per cent of the £837 million issue had been taken up by Blue Arrow shareholders.

Saving the underwriters from picking up the financing tab for Mr Berry's $1.3 billion (£798 million) deal for control of Manpower, the largest staff placement organization in the world, was never going to be easy.

"Since terms were finalized early in August, market conditions have been the toughest for any deal I have worked on," said Mr Nick Wells of County NatWest yesterday. In London, the sizeable issue from WPP Group to pay for its mammoth bid for the world's fourth largest advertising agency JWT, ran into trouble and much was left with the underwriters. Share prices in London collapsed in the wake of the Chancellor's surprise hike in bank lending rates, and investor confidence was further shaken by a run of bad economic news.

With his issue fully underwritten, Mr Berry might have handed the problem on a plate to his financial advisers. Instead he embarked on a gruelling round of roadshows in Britain and the US to ensure that his biggest business success to date was not overshadowed by a fall at the last fence.

"We staged four big meetings in New York and others in Boston and Chicago," said Mr Berry yesterday.

Despite all the spadework only half the issue was taken up by the closing date on Monday. The decision to make a substantial effort to place the balance was taken after considering the response to the series of presentations. "Today has been a brilliant success, and as a result we have what amounts to a completely new shareholders' register of people who believe in what we are hoping to achieve in the future," said Mr Berry.

Time clocks up improved profits

By Colin Campbell

Improved profitability in Britain and Hong Kong, coupled with a positive contribution from the sale last October of its retail division, saw pretax profits of Time Products, the watch manufacturer, more than double in the six months ended July 31.

Profits rose from £2.32 million to £4.98 million and the interim dividend is being raised from 0.75p to 1.75p a share.

Net liquid assets of the group on July 31 were £16.6 million and because trading in the second half of the financial year so far has been good, the board views the future with confidence, says Mr Richard Langdon, the chairman.

The sale of the retail division should mean a more even distribution of profits between the first and second half accounting period, and in the six months to July 31 was largely responsible for a swing from a previous £309,000 interest charge to a £854,000 credit.

Time Products, under the watchful eye of Marcus Margulies, the chief executive and deputy chairman, recently acquired Piaget and Baume & Mercier, the luxury watch distributors. Buoyant trading conditions in Hong Kong saw a stronger performance by Remex. The group's biggest house brands, Sekonda and Limit, both report encouraging results

Pre-interest profits in the United Kingdom in the first half advanced from £1.04 million to £2.13 million, and in Hong Kong from £1.59 million to £2 million. Group turnover in the six months ended July improved from £21.1 million to £24.2 million. Total turnover for the previous full financial year ended January was £48.6 million.

The shares rose by 7p on results to 251p yesterday.

John Manning

Marcus Margulies with watches to keep Time ticking over

Tin nations to extend export quotas

By Colin Narbrough

The leading tin producing nations yesterday agreed to extend their scheme of export quotas, and disclosed plans to seek a pact to replace the agreement behind the insolvent International Tin Council.

The Association of Tin Producing Countries, which groups Malaysia, Indonesia, Australia, Thailand, Bolivia, Zaire, and Nigeria, introduced quotas in March this year in a bid to restore some order after the collapse of the tin market in the wake of the multi-million pound ITC failure in October 1985.

Dr Lim Keng Yaik, the Malaysian primary industries minister, announcing the outcome of the ATPC's ministerial conference in Kuala Lumpur, said quotas, aimed at cutting the world tin surplus, were ahead of schedule.

Brazil and China, the main producers outside the ATPC, have agreed to give support to the quota scheme. They are also considering membership of the producer club. The United States and ITC creditor banks holding tin are also supporting the scheme by not dumping stocks.

ATPC figures show surplus tin stocks of about 59,000 tonnes at the end of July, compared with 73,000 tonnes six months earlier. By the end of this year, stocks are expected to fall to 45,000 tonnes.

Dr Lim said the ATPC would maintain supply controls until overhanging stocks fall to about 20,000 tonnes.

In addition, producers would call on the consumer nations to take part in an international study group to consider a replacement for the Sixth International Tin Agreement, backed by 22 countries including Britain, which expires in two years time.

● The Kuala Lumpur Commodity Exchange will launch a tin futures contract near the end of next month. This will make it the only market to trade in tin futures since the London Metal Exchange suspended its contract in 1985.

Australian reduces holding in GDM

By John Bell, City Editor

Mr Bruce Judge, the Australian entrepreneur, has sold most of his shareholding in Goode Durrant & Murray Group, the British finance, commodity trading and vehicle distribution company.

A total of 14.5 million shares, almost 30 per cent of GDM's equity, has been placed with a number of British institutions.

The balance of Mr Judge's holding representing 11.7 per cent, will be transferred to his Australian master company, Ariadne.

The sale follows a substantial reorganization of Ariadne earlier this year and leaves GDM free to concentrate on its British activities.

"We decided to buy back the farm," said Mr Michael Waring, the chief executive, whose family holdings emerge as the largest single stake at 12 per cent.

With his new institutional backing, Mr Waring and his colleagues intend to expand GDM's businesses. Currently about half of its profits arise in trade finance and soft commodity trading.

Vehicle distribution, including the newly acquired Scottish company Laidlaw, accounts for about 30 per cent, while housebuilding and property contribute 15 per cent.

NMW settles for 93% profits rise

By Our City Staff

NMW Computers, which handles the settlements for about half the bargains on the Stock Exchange, posted a 93 per cent pretax profit increase to £1.9 million in the half year to end-June.

Turnover rose 26 per cent to £8.6 million in the first half.

Mr Nigel Banister, the managing director, said that in the past year NMW had increased the power in its service to stockbrokers from one to four large computers.

"We now have spare capacity for 18 months ahead on the most optimistic predictions of future volume," he said

The computers are bought from ICL at a cost of £1.5 million each. NMW's main service is volume-related, so the increase in Stock Exchange turnover seen since Big Bang has helped push up NMW's profits.

In the first half, NMW's bargain level rose 70 per cent.

The Stock Exchange backlog of bargains problem is more at the registrar end of the process than in the settlements side, Mr Banister said.

The settlement problems at the Exchange were at their worst in January and February, but were fairly well sorted out in the April to May period, Mr Banister said.

THE TIMES CITY DIARY

Ramada socialists welcome

Neil Kinnock's conversion to democratic capitalism and his obvious determination to drag the Labour Party into the second half of the twentieth century will have a mixed reception from Conservatives who know from their own party's history that stealing your opponents' clothes is a smart move. But it will be greeted with unalloyed delight by the British Institute of Management and its chairman Brian Wolfson. Collectively and individually they took a deep breath before asking the Labour leader to be the principal speaker at the BIM's 40th anniversary dinner on December 3. True they did have David Owen last year but no-one could seriously have interpreted the doctor's presence as a dangerous move to the left. Neil not only accepted Wolfson's invitation, he even changed his plan to visit Russia in order to be free for BIM's big night. After his speech to the party faithful in Brighton yesterday, Kinnock is assured of more than just a cordial reception from the ranks of Tory managers when he rises to his feet in the Intercontinental Hotel. Wolfson, who is directing and managing epic changes at Wembley, was not left in any doubt of Labour's new mood when on Monday evening he hosted a small BIM reception at Brighton's Metropole. All the Ramada socialists who had been invited, with one exception, turned up.

Speaking in tongues

It is amusing to discover that minority languages have a role to play in today's high-tech Square Mile. Sean Murphy, an analyst at stockbroker Savory Milln, climbed aboard the City-bound coach after Alan Sugar's post-results meeting with analysts at his Brentwood head office yesterday, and sat back silently while his rivals talked animatedly into their mobile phones. When they had finished he then followed suit, speaking to Savory salesman Conor McEnroy, a fellow murphy, in their native Gaelic. Non-comprehending fellow passengers will be further angered to learn that he was in fact telling McEnroy that they had all lowered their forecasts and that at these levels — the shares fell more than 20p — they were a buy.

Off the hook

An entire case of champagne was downed within minutes following Phillips & Drew's marathon placement of £440 million of Blue Arrow's rights issue stock yesterday morning. With 48 per cent of the £837 million issue taken up, the balance was placed within two hours at 166¼p, a ¼p premium. "At 8am I stood up in front of the salesmen and told them to start selling and by 10am I stood up again and told them they could tell their underwriting pals that they were off the hook," says a relieved Chris Stainforth, corporate finance director at P & D. "There were about 75 salesmen but the champagne did disappear remarkably quickly."

"We're off to Mothercare — he wants to bid for Storehouse"

● The richness and variety of the strands that form the pattern of the civil life of the City of London are illustrated by the applications to become Freemen of the City. The latest list of 150 includes a fish farmer, a cloakroom attendant — proposed by Judge Argyle — the governor of Queensland, three MPs, a diplomat, Metropolitan Police commissioner Peter Imbert, a nurse, hoteliers, a librarian and a publican.

Inflation prone . . .

The Director magazine, that glossy august mouthpiece for the Institute of Directors, celebrates its 40th anniversary this week with a special issue that, among other things, reminds its members of immediate post-war salary levels. The Prime Minister was paid £10,000 in 1947, the chairman of the newly-formed National Coal Board a mere £8,500. But with the current interest in post Big Bang City salaries, it is especially interesting to recall that Lord McGowan, the chairman of ICI, was receiving the princely sum of £50,000 in 1947, including £25,000 commission. *The Director* points out that 10 years earlier, McGowan was paid £65,410 — almost the same as his successor in 1972 despite the huge intervening rise in inflation. And in 1936, Lord Hirst, the chairman of GEC, was paid the not inconsiderable sum of £100,000. By way of perspective, *The Director* remembers that in 1947 *The Times* cost 3d; a Humber Snipe £939.18s.4d.; eight days in Cannes, by air, £50.12s.6d and Eton fees were £278 a year. If only . . .

● Britain, it seems, is not alone in having a north-south divide — the division is still as strong as ever in America. While in the Deep South earlier this week I learned that a Lexington, Kentucky, lawyer has just paid $13,230 (£8,100) for the bed of Belle Brezing, the model for Belle Watling in *Gone With The Wind*, to keep it out of "Yankee hands".

Carol Leonard

Cookson buys US laminate maker

By Alison Eadie

Cookson Group, the specialist metals and chemicals company, yesterday announced it is paying $74 million (£45.6 million) for Polyclad Laminates, a leading American manufacturer of epoxy-based laminates.

These are used in the production of printed circuit boards for the electronics industry.

The acquisition will be funded by the placing of 5.6 million shares at 800p per share. In the year to the end of December 1986, Polyclad made $5 million pretax profits on sales of $80 million.

This year, sales are running at an annual level of $100 million and pretax profits at more than $10 million. Net tangible assets are $15 million.

Mr Michael Henderson, the chief executive of Cookson, said that Polyclad is a family business Cookson has been looking at for a long time.

Its acquisition is part of Cookson's strategy of expanding in America in technology-based products that Cookson understands.

Cookson is familiar with the stages of Polyclad's manufacturing process.

Cookson's American operations have a turnover of $700 million a year.

In the half-year to the end of June, Cookson Group made pretax profits of £68.8 million, a 60 per cent improvement.

Peachey in £31.8m cash call

Fast-moving Peachey Property Corporation is asking shareholders to put up £31.8 million to fund growth.

The terms of the rights issue are one new share at 380p for every four already held.

The cash call was announced as the group unveiled record full-year pretax profits of £11.65 million, up from £10.24 million.

Sir Charles Ball, the chairman, said the group had achieved "another year of excellent growth in assets and earnings."

During the year property assets increased by £50 million to £232 million, a rise of 28 per cent. Since the year-end the group has bought a further three portfolios of properties costing £34 million.

COMMENT Kenneth Fleet

Cinderella Eurotunnel could soon be a star

In February, when Alastair Morton was brought in to sort out the disintegrating British board of Eurotunnel, internal morale and the project's financial image had sunk so low that its departing chief executive could offer no more comfort than to guess that the tunnel might have a better than even chance of being built.

At that time anyone in the City would have roared with laughter at the suggestion that investors big and small would be queuing up for Eurotunnel's main £750 million share financing and there might have to be a ballot to find the lucky winners. After all, the attempt to raise a mere £100 million from the City last autumn would have fallen short by up to a third without late pressure from the Bank of England and contributions from contractors.

Yet a rush of privatization proportions for the mere £300 million odd equity aimed at British investors is now possible, if the analysis of the projected investment returns by David Freud and Caroline Speck of Warburg Securities, the in-house broker, carries conviction among investors. It might.

The attractive new picture they paint is not based on fancy new assumptions geared to maximize profit and minimize cost *forecasts. Rather they have sought* to shift attention from the risks of the project to its potential rewards. At the same time the tunnel's credibility has been improved by agreements with banks and railways and the final passage of legislation. But risk is as much a matter of perception as reality.

There were fears, for instance, that returns could be poor if tunnel traffic — or alternatively the prices needed to generate that traffic — fell below the consortium's forecast. Warburg demonstrates that these forecasts had been deliberately conservative to satisfy bankers more concerned with risk than reward. In other words, the risk of slower economic growth and saturation in tourism had been allowed for in the forecast while little account had been taken of extra traffic generated by the tunnel, which would raise returns well above forecast.

The biggest fear is that cost and time overruns would eat up all the risk capital, so that investors would have lost their money by the time the tunnel was built and earning revenue, leaving the benefit to new investors. Yet there is a spare six months to encompass delays in the tunnelling schedule; there are tough penalty clauses on construction; and £1 billion of extra standby credit in case of an emergency.

Warburg's most important contribution is to present the investment properly in its two phases. First comes the high risk phase, when investors will want high capital returns on their investment, which will be valued at a discount on the likely capital value of the project on completion. That capital value will be realized only when the tunnel has been running long enough to compare initial traffic with forecasts. Revenue will then be safe and running costs so low that, on the base forecast, profit margins will rapidly rise to 60 per cent as debt is repaid.

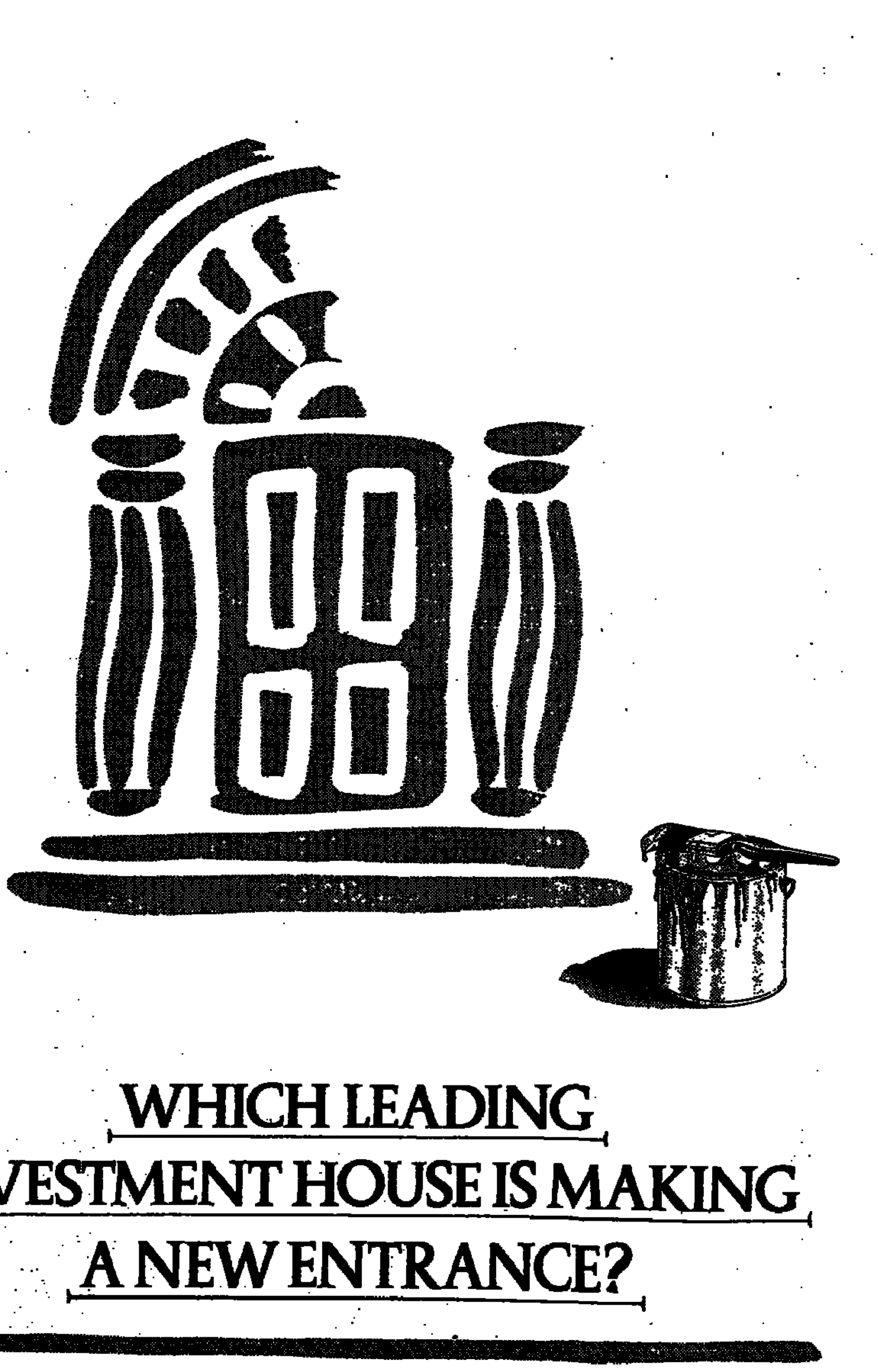
The completed tunnel would therefore be valued like a property on a 50-year lease with a safe and rising stream of rents. Its value is determined by the required rate of return on a predictable income stream.

But the accent will shift from risks to rewards because the shares to be issued in November will be quoted. Instead of investors simply sinking money into a high-risk long-term venture from which they will not receive dividends for years, they should be able to see an instant return through the share price. For this will reflect the present value of the expected capital value of the tunnel on completion, discounted for the high returns — perhaps 20 to 30 per cent — required during the risky construction phase.

On the base forecasts, and assuming 6 per cent inflation and a 6 per cent real discount rate on the profits of the completed tunnel, Warburg reckons the capital value would be £7.4 billion in 1993, giving a 41 per cent annual return on money invested this autumn. If the required rate of return is 30 per cent, the shares should open at a 55 per cent premium, rising to nearly 150 per cent if institutions judge a 20 per cent return sufficient.

Ironically, the biggest financial risk is that inflation might suddenly fall to zero once the tunnel is completed, losing the inflationary returns on fixed development costs. In that case, the tunnel might be worth only £4 billion, and would only rate a premium on opening if the required rate of return were less than 27 per cent. That risk is small however, since what matters on day one is whether institutional buyers think inflation will fall to zero in the nineties. Few do. By contrast, if they think the traffic forecasts are conservative, the first day premium could be much higher than the examples given by Warburg.

All that sounds a bit sophisticated for the average British gas shareholder. But it is the institutions who will determine the opening valuation. The combination of large capital gains in the early years with the simple prospect of a first day premium on the shares seems likely to attract both the yuppie punter and the *middle-aged high taxpayer wanting a* retirement investment.



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Interim of £452,000 for Brooks

By Colin Campbell

Brooks Service Group, in its first report since the April placing of 2.56 million shares at 115p each, discloses a pretax profit of £452,000 for the six months ended June 26 and an interim dividend of 1.4p a share.

The seasonal nature of the business produces a significantly lower profit in the first half of any year, the board says, though the trading outlook for the rest of 1987 is one of continuing growth.

Textile rentals for the hotel and restaurant industries have been buoyant, but retail shop operations in the West Country have been hit by poor weather conditions and the cost of setting up new shops.

In the financial year ended last December, Brooks achieved an annual turnover of £13.6 million and a pretax profit of £1.11 million.

Sinclair raises £2.8 million backing for superchips

By Robert Matthews

Anarmartic, Sir Clive Sinclair's esoteric research company, has won backing for its revolutionary microchip technology projects.

The development comes after months of speculation about whether companies would be prepared to put money into such "blue sky" research.

The company has raised £2.8 million in first-round funding from Tandem Computers Inc of the United States, SGS Microelecttronica of Italy, and the British venture capitalists Baronsmead Associates, Advent and Murray Technology.

They join Barclays Bank, which has supported Anarmartic since its formation 18 months ago as a spin-off from Sinclair Research, which retains a minority shareholding.

The funding will enable the company to complete its work on the development of a technology which a number of established companies have already tried, and failed, to make work.

Called Wafer-Scale Integration, its aim is to produce large-capacity memory from which information can be retrieved hundreds of times faster than from magnetic disks.

By keeping everything on a single wafer of silicon, it should also be possible to produce the memory relatively cheaply.

Conventional technology involves making a lot of microchips on a single wafer of silicon, then cutting up the wafer and throwing away those chips which do not work.

Anarmartic aims to cut costs by keeping the wafer in one piece and using software to dodge the areas which do not work.

Sir Clive Sinclair: support for 'blue sky' research

Some industry observers have noted that recent advances in ordinary silicon technology have drastically reduced the scope for further radical cost reductions by such processes and WSI.

Despite this, Anarmartic has signed a joint agreement with Tandem Computers to take the technology to the production stage.

The company sees a broad range of applications for the WSI-based products, from fault-tolerant on-line transaction processing to high-performance work stations.

A separate agreement has also been reached with SGS to complete the development of a radically new chip manufacturing process about which Anarmartic is staying tight-lipped.

However, the company says that both the WSI and the chip-making process will have a "dramatic" effect on the speed, reliability and efficiency of computers

Image and speech processing, two applications where computer processing requirements so far have been held up, will benefit, says Anarmartic.

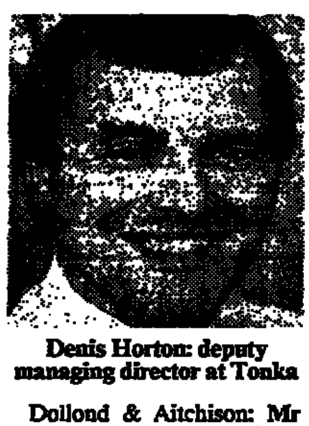
APPOINTMENTS

Barclays names directors

Barclays Bank: **Mr Geoff Miller** becomes director, UK banking, **Mr Seymour Fortescue** becomes director, UK retail services, and **Mr Bill Gordon** becomes director, UK corporate services.

Palmerston Investment Trust: **Mr CA Gershinson** becomes managing director and **Mr M Fielding** non-executive deputy chairman.

Tonka: **Mr Denis Horton** takes over as deputy managing director.



Denis Horton: deputy managing director at Tonka

Dollond & Aitchison: **Mr Peter Monaghan** has been appointed group marketing director.

Trade and Commercial Credit Corporation: **Mr R Duggan** becomes chairman, **Mr D Brunner and Mr G Kent** become directors.

Trade Indemnity: **Mr John M Clay** joins the board.

Walter Judd Public Relations: **Mr Peter Bicknell** has been appointed managing director.

Save & Prosper: **Mr Murray Stuart** becomes a non-executive director.

Whitehead Mann: **Mr Chris Leslie** becomes director.

Hunter jumps to £6m at half time

Hunter, the furniture manufacturer in which Hillsdown Holdings holds a majority stake, lifted pretax profits from £722,000 to £6.49 million in the first half. Turnover climbed from £19.65 million to £213.15 million. The results were boosted by two large acquisitions.

Hunter said the second half had started well and that the economic climate for Mallinson Denny and May & Hassell, the two timber businesses which joined at the end of last year, remained encouraging.

Earnings per share rose from 10.1p to 27.9p and shareholders, who were left empty-handed last year, will receive a half-way dividend of 2p.

FW Thorpe

A final dividend of 3.1p, making 5.1p (4.6p), is being paid for the year to June 30 by FW Thorpe. Turnover rose to £8.29 million (£7.53 million), including exports of £1.08 million (£1.05 million). Pretax profit reached £1.4 million (£1.38 million). Earnings per share were 29.8p (27.4p).

World of Leather

World of Leather's turnover for the first half of this year expanded to £6.33 million (£5.44 million), while pretax profit slumped to £175,000 (£551,000). Earnings per share were 1.4p (4.3p). While it is unlikely that profits for the full year will reach the record levels of 1986, the board is confident that the benefits of the expansion programme will be reflected in next year's results.

Trafford ahead

Trafford Park Estates is paying a final dividend of 8.75p, making 13p (12p) for year to June 30. Group profit before tax was £2,887,113 (£2,266,986) and earnings per share were 17.4p (15.26p).

Gordon Russell

Gordon Russell has acquired Isoplan for £1.85 million, to be satisfied by the issue of 560,606 new Gordon Russell shares. Isoplan manufactures quality wood based office and other contract furniture. Its turnover for the year to June 30 was £1.61 million and its profit before directors' exceptional fees and tax was £285,000.

H Young lifts final

H Young Holdings reported a final dividend of 2.6p, making 3.9p (3.6p) for the year to August 1. Turnover was £18,524,491 (£18,137,415) with an operating profit of £1,596,941 (£1,311,874). Pretax profit was £1,405,079 (£1,134,323) and earnings per share rose to 11.77p (10.01p).

Senior profits up

Senior Engineering Group is paying an interim dividend of 0.91p (0.866p) for the six months to June 30. Turnover was £63 million (£50 million), while pretax profit rose to £4 million from £3.6 million last time. Earnings per share were 2.59p (2.43p).

Helical Bar leaps

In the first half of the year, Helical Bar raised pretax profits to £2.14 million from £434,000, on turnover up from £6.6 million to £8.24 million. Earnings per share were 6.71p (1.34p) and an interim dividend of 0.4 per cent (nil) will be paid.

Stores rises 53%

S&U Stores is paying an interim dividend of 1.25p (nil) for the six months to July 31. Pretax profits during the period rose by 53 per cent to £807,000 from £526,000 last time, on turnover up from £18.164 million to £18.234 million. Earnings per share were 5.08p (2.51p).

AmBrit improves

AmBrit International raised pretax profits in the six months to end-June to £15,513 against a loss of £996,016, on turnover of £1.45 million (£969,362). Earnings per share were 0.1p, compared with a loss of 4.6p.

Back in the black

Sovereign Oil & Gas made a pretax profit of £2.2 million, compared with a loss of £9.7 million, in the half year to end-June, on turnover down from £12.3 million to £11.2 million. Earnings per share were 1.0p against a loss of 13.8p adjusted.

MONEY & GOLD

Base Rates %
Clearing Banks 10
Finance House 9½

Discount Market Loans %
Overnight High: 10 Low 7½
Week fixed: 9¾

Treasury Bills (Discount %)

Buying	Selling
2 mnth 9 13/16	2 mnth 9 11/16
3 mnth 9 13/16	3 mnth 9 11/16

Prime Bank Bills (Discount %)

1 mnth 9¾-9 13/16	2 mnth 9¾-9 13/16
3 mnth 9¾-9 13/16	6 mnth 9 27/32-9¾

Trade Bills (Discount %)

1 mnth 10⅛	2 mnth 10⅛
3 mnth 10⅛	6 mnth 10 15/32

Interbank (%)
Overnight: open 10¼ close 11

1 week 10⅛-10⅛	6 mnth 10 7/16-10⅜
1 mnth 10 1/16-10	9 mnth 10 9/16-10 7/16
3 mnth 10⅛-10 3/16	12 mnth 10⅝-10½

Local Authority Deposits (%)

2 days 9¾	7 days 9¾
1 mnth 9¾	3 mnth 10
6 mnth 10¼	12 mnth 10½

Local Authority Bonds (%)

1 mnth 10¼-9¾	2 mnth 10 1/16-9 13/16
3 mnth 10 1/16-9 15/16	6 mnth 10 7/16-10 3/16
9 mnth 10½-10⅜	12 mnth 10⅝-10½

Sterling CDs (%)

1 mnth 10-9⅞	3 mnth 10⅛-10
6 mnth 10⅜-10¼	12 mnth 10⅝-10½

Dollar CDs (%)

1 mnth 7.65-7.60	3 mnth 7.95-7.90
6 mnth 8.15-8.10	12 mnth 8.75-8.70

EUROMONEY DEPOSITS %

Dollar	call 7¾-6¾
7 days 7½-7 7/16	1 mnth 7 9/16-7 7/16
3 mnth 8 1/16-7 15/16	6 mnth 8 5/16-8 3/16
Deutschemark	call 4-3
7 days 4-3¾	1 mnth 4-3¾
3 mnth 4¼-4⅛	6 mnth 4 9/16-4 7/16
French Franc	call 7½-6½
7 days 7¼-7⅛	1 mnth 7⅝-7⅜
3 mnth 8 3/16-8 1/16	6 mnth 8 11/16-8 9/16
Swiss Franc	call 1½-½
7 days 2¼-1¾	1 mnth 3 11/16-3 9/16
3 mnth 4½-4⅜	6 mnth 4 5/16-4 3/16
Yen	call 3¾-2¾
7 days 4⅜-4¼	1 mnth 4⅜-4¼
3 mnth 4 13/16-4 11/16	6 mnth 4 15/16-4 13/16

BULLION

Gold: $460.00-460.50
Krugerrand (per coin, ex vat):
$ 459.00-462.00 (£281.25-283.00)
Mapleleaf (per 1 ounce coin):
$ 472.00-477.00 (£289.00-292.00)
Sovereigns (new, ex vat):
$ 107.50-108.50 (£65.75-66.50)
Platinum
$ 579.25 (£355.90)
Silver
$ 7.59-7.61 (£4.6525-4.6725)

ECGD

Fixed Rate Sterling Export Finance. Make-up day: August 28, 1987. Agreed rates for period September 23, 1987 to October 25, 1987. Scheme I: 11.24 per cent. Schemes II & III: 11.31 per cent. Reference rate for period August 1, 1987 to August 28, 1987. Scheme IV: 10.037 per cent.

BASE LENDING RATES

ABN	10.00%
Adam & Company	10.00%
BCCI	10.00%
Consolidated Crds	10.00%
Co-operative Bank	10.00%
C. Hoare & Co	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

LONDON FINANCIAL FUTURES

Three Month Sterling	Open	High	Low	Close	Est Vol
Dec 87	89.66	89.67	89.57	89.58	4372
Mar 88	89.75	89.76	89.69	89.69	658
Jun 88	89.77	89.77	89.70	89.70	46
Sep 88	89.62	89.62	89.62	89.58	15
Dec 88	NT	—	—	89.47	0
Mar 89	NT	—	—	89.38	0
Jun 89	NT	—	—	89.28	0
		Previous day's total open interest 15201			
Three Month Eurodollar					
Dec 87	91.61	91.62	91.47	91.47	7329
Mar 88	91.17	91.19	91.06	91.07	1376
Jun 88	90.89	90.92	90.82	90.80	276
Sep 88	90.67	90.68	90.66	90.59	46
Dec 88	90.51	90.51	90.51	90.43	8
Mar 89	NT	—	—	90.29	0
Jun 89	NT	—	—	90.16	0
Sep 89	NT	—	—	—	
		Previous day's total open interest 29209			
US Treasury Bond					
Dec 87	82-22	82-26	81-20	81-30	8218
Mar 88	NT	—	—	81-02	0
Jun 88	NT	—	—	—	
		Previous day's total open interest 5817			
Long Gilt					
Dec 87	114-12	114-19	113-29	113-31	27244
Mar 88	NT	—	—	114-02	0
Jun 88	NT	—	—	—	
Sep 88	NT	—	—	—	
Dec 88	NT	—	—	—	
		Previous day's total open interest 24902			
FT-SE 100					
Sep 87	237.50	238.00	236.80	237.10	1298
Dec 87	243.20	244.45	242.70	243.10	2496
		Previous day's total open interest 7846			
Japanese Government Bond					
Dec 87	95.55	96.30	95.55	96.17	539
Mar 88	95.70	95.70	95.70	95.80	10
		Previous day's total open interest 852			

RECENT ISSUES

EQUITIES

Alexander Walter	265 +2
BAA (245p) (aa)	145 +4
Britannia Gp	173
Babygro	155
Cauldon	34½
Corporate Prop	95 -3
Debenham Tewson	221 +3
Derwent Valley	710
Dolphin Packg (106p)	150 -3
Econ Forestry	118
Glamar Gp	238
Grampian	308
Guidehouse	128 -2
Harland Simon	221 -3
Independent Inv	82
Kentish Prop (185p)	241
Kingsgrange (140p)	197
Kingston Oil (100p)	122 +1
Knobs Knockers	145
Lancaster (165p)	216 -1
March Group	182
Pickwick	220 -2
Rolls-Royce (170p)	209 +4
Ross Consumer (165p)	223 -2
Rural Plan	111 +6
Shelton (Martin) (63p)	81 +1
UPL Gp	180 -3
USDC Inv	188
WSP Hldgs	88
Zetters Leis	160 -1

RIGHTS ISSUES

AB Elect N/P	130 -2
Amal Fin N/P	91
Bowater N/P	41 +9
Forward Tech N/P	13 +4
Harris P N/P	36
Hyman N/P	8
Inoco N/P	10 -1
Optical&Med N/P	25
Siebe N/P	53
Tod W&J N/P	22

(Issue price in brackets).

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

	Market rates day's range September 29	Market rates close September 29	1 month	3 months
N York	1.6240-1.6285	1.6275-1.6285	0.35-0.32prem	0.90-0.85prem
Montreal	2.1242-2.1350	2.1320-2.1350	0.19-0.09prem	0.25-0.14prem
Ams'dam	3.3610-3.3713	3.3665-3.3710	1½-1⅜prem	4¼-3¾prem
Brussels	62.04-62.20	62.07-62.19	22-18prem	56-50prem
C'hagen	11.4890-11.5134	11.4890-11.5045	⅛prem-⅛dis	par-⅛dis
Dublin	1.1145-1.1176	1.1160-1.1170	11-15dis	23-33dis
Frankfurt	2.9891-2.9970	2.9930-2.9970	1¾-1⅝prem	4¾-4½prem
Lisbon	235.07-236.60	235.66-236.60	14-68dis	129-234dis
Madrid	197.45-199.20	198.34-198.55	17-34dis	142-179dis
Milan	2154.10-2162.13	2157.10-2161.70	1-4dis	12-15dis
Oslo	10.9085-10.9286	10.9125-10.9270	3¼-3¾dis	9¾-10¼dis
Paris	9.9501-9.9815	9.9675-9.9815	2¼-1⅞prem	5⅞-4⅞prem
St'khlm	10.4667-10.4905	10.4795-10.4905	1⅛-⅞prem	1⅜-⅞prem
Tokyo	237.00-238.25	237.85-238.25	1¼-1⅛prem	3⅝-3¼prem
Vienna	21.08-21.10	21.06-21.09	10⅛-9⅞prem	28⅞-25⅛prem
Zurich	2.4839-2.4905	2.4870-2.4905	1½-1⅜prem	3⅞-3⅝prem

Sterling index compared with 1975 was down at 73.1 (day's range 73.0-73.1).

OTHER STERLING RATES

Argentina austral*	4.2048-4.2248
Australia dollar	2.2596-2.2627
Bahrain dinar	0.6105-0.6145
Brazil cruzado*	82.6973-83.1614
Cyprus pound	0.78-0.79
Finland marka	7.1550-7.1950
Greece drachma	227.60-229.60
Hong Kong dollar	12.6972-12.7068
India rupee	21.22-21.42
Kuwait dinar KD	0.4570-0.4610
Malaysia dollar	4.1109-4.1152
Mexico peso	2450-2500
New Zealand dollar	2.5003-2.5058
Saudi Arabia riyal	6.0775-6.1175
Singapore dollar	3.4042-3.4080
S Africa rand (fin)	5.4166-5.5119
S Africa rand (com)	3.3674-3.3766
U A E dirham	5.9475-5.9875

*Lloyds Bank

DOLLAR SPOT RATES

Ireland	1.4550-1.4580
Singapore	2.0930-2.0940
Malaysia	2.5275-2.5285
Australia	0.7193-0.7198
Canada	1.3105-1.3110
Sweden	6.4450-6.4500
Norway	6.7125-6.7175
Denmark	7.0725-7.0775
West Germany	1.8407-1.8414
Switzerland	1.5285-1.5295
Netherlands	2.0695-2.0705
France	6.1250-6.1300
Japan	146.10-146.20
Italy	1326.6-1327.6
Belgium(Comm)	38.10-38.30
Hong Kong	7.8065-7.8075
Portugal	144.90-145.30
Spain	122.30-122.40
Austria	12.95-12.97

Rates supplied by Barclays Bank HOFEX and Extel.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
Abbey	2,905	Cadbury	2,748	L&G	2,575	Sainsbury	1,908
Alld-Lyons	2,901	Coats	983	Lloyds	1,560	Scot & N	2,634
Amstrad	25,140	CU	2,708	Lonrho	7,941	Sears	8,123
ASDA	6,367	Cons Gold	645	Lucas	399	Sedgwick	1,686
AB Foods	262	Cookson	480	M&S	7,831	Shell	2,567
Argyll	2,004	Courtaulds	655	MEPC	1,403	Smith & N	1,938
BAA	5,998	Delgety	695	Metal Box	994	STC	2,461
BET	2,546	Dee	4,838	Midland	2,974	Stan Chart	649
BTR	1,233	Dixons	1,061	NatWest	1,373	Storehse	25,826
BAT	5,486	ECC	837	Next	1,013	Sun Allnce	277
Barclays	1,084	Fisons	2,798	P&O	461	T & N	3,568
Bass	816	Gen Acc	155	Pearl	3,145	Tarmac	2,083
Beecham	2,676	GEC	14,833	Pearson	1,134	TSB	1,024
BICC	930	Glaxo	668	Pilkington	6,360	Tesco	5,776
Blue Circle	907	Globe	780	Plessey	5,377	Thorn EMI	4,853
BOC	943	Granada	874	Prudential	1,009	Trafalgar	2,917
Boots	2,252	Grand Met	2,749	Racal	8,277	THF	4,581
BPB	2,687	GUS 'A'	545	Rk Hovis	571	Ultramar	576
Br Aero	1,394	GRE	228	Rank	831	Unigate	1,265
Br Airways	1,278	GKN	811	R&C	765	Unilever	1,052
Br Comm	1,993	Guinness	5,495	Redland	1,111	United Bis	406
Br Gas	8,375	Hamm 'A'	831	Reed	2,491	Utd News	2,762
Br Petrol	2,429	Hanson	4,197	Reuters	670	Wellcome	2,048
BPCC	1,045	Hawker	299	RMC Gp	1,304	Whitbrd	1,761
Br Telecm	11,154	Hillsdown	2,323	RTZ	479	Willis Fab	2,195
Britoil	2,235	ICI	1,661	R-Royce	16,555	Woolworth	4,628
Bunzl	2,131	Jaguar	1,649	Rowntree	299		
Burmah	423	Lasmo	2,105	Royal Bank	2,666		
Burton	3,717	Ladbroke	809	Royal Ins	1,278	Equities' listings on page 31	
C&W	11,144	Land Sec	1,135	Saatchi	785		

LONDON TRADED OPTIONS

	Series	Calls Oct	Calls Jan	Calls Apr	Puts Oct	Puts Jan	Puts Apr
Alld Lyon (*447)	390	82	70	83	2	5	8
	420	35	48	62	4	13	18
	460	9	25	38	22	32	38
Brit Air (*215)	190	26	—	—	2	—	—
	200	16	28	35	5	12	16
	220	5	16	26	12	20	28
Brit Com (*529)	460	75	92	103	2	5	12
	500	38	65	80	5	15	22½
	550	10	35	53	28	35	45
Brit Gas (*174)	165	11	20	—	2	7	—
	180	3½	13	19	9	14	17
	200	1	6½	12	28	30	31
BP (*378)	330	51	64	70	2	6½	12
	360	24	44	51	6	14	23
	390	8	26	37	20	27	39
Britoil (*332)	300	36	54	63	2	12	19
	330	15	36	47	12	23	29
	360	5	21	32	33	38	45
Cons Gold (*1410)	1450	40	125	165	80	115	150
	1500	27	105	145	115	150	185
	1550	18	83	130	155	185	225
Courtauld (*531)	420	118	127	—	1	2	—
	460	78	93	116	2	7	12
	500	42	64	82	5	16	28
	550	112	37	56	26	36	48
Com Union (*417)	330	89	100	109	1	4	5
	360	59	73	82	2	5	10
	390	30	49	61	3	10	15
C & W (*506)	360	149	159	180	½	1	3
	390	119	133	150	1	3	6
	420	89	107	125	1	6	14
	460	58	75	100	4	13	25
GEC (*222)	200	24	38	40	1	5	10
	220	8	19	28	6½	13	18
	240	2	12	20	20	26	30
Grand Met (*583)	460	127	138	—	1	1	—
	500	87	102	110	2	4	10
	550	40	63	75	5	17	23
	600	9	35	47	27	37	45
ICI (*1612)	1450	175	220	242	2	13	27
	1500	227	180	208	4	22	40
	1550	82	145	188	10	34	54
	1600	47	110	137	27	53	74
Land Sec (*606)	550	60	78	95	3	15	20
	600	23	47	67	17	30	38
	650	4	25	45	48	60	63
M & S (*241)	220	24	31	41	1½	7	10
	240	10	20	29	8	15	19
	260	3	13	20	24	26	27
R-Royce (*210)	185	26	33	42	½	3	5
	195	17	26	34	1½	6½	9
	205	11	20	28	4½	9	13
	215	4½	15	—	8	15	—
Shell (*1390)	1350	68	128	163	18	53	84
	1400	37	102	138	45	73	107
	1450	17	80	110	73	98	135
Trafalgar (*402)	360	47	60	73	3	5	10
	390	20	40	53	6	15	20
	420	6	19	37	23	32	35
TSB (*138)	130	11	16	19	1½	2½	4
	140	4½	10	13	4½	8	10
	150	1½	6	8	14	16	18
Woolworth (*350)	325	37	—	—	2	—	—
	330	—	47	58	—	12	17
	350	22	—	—	17	—	—
	375	8	27	—	30	40	—

	Series	Oct	Jan	Apr	Oct	Jan	Apr
Bass (*1019)	950	78	108	130	6	25	40
	1000	32	73	98	17	47	58
	1050	13	48	73	40	70	80
GKN (*415)	330	89	98	131	1	3	5
	360	60	73	104	1½	7	10
	390	31	52	79	3	13	20
	420	13	32	59	15	24	31
Jaguar (*577)	500	80	100	112	½	8	17
	550	35	65	75	5	22	30
	600	5½	33	50	32	43	55

	Series	Dec	Mar	Jun	Dec	Mar	Jun
Amstrad (*175)	160	28	36	46	8	14	17
	180	17	26	34	18	25	34
	200	9	18	28	34	40	28
Beecham (*585)	460	135	—	—	1	—	—
	500	95	108	—	4	8	—
	550	53	73	90	14	22	25
	600	25	45	62	36	43	45
Boots (*310)	280	38	48	57	7	10	13
	300	25	36	43	13	16	21
	330	12	22	29	28	34	35
BTR (*366)	330	49	60	—	6	10	—
	360	28	40	47	15	20	26
	390	14	25	33	32	35	41
Blue Circ (*467)	425	60	—	—	8	—	—
	450	42	—	—	15	—	—
	475	30	—	—	28	—	—
De Beers (*1575)	1050	570	—	—	5	—	—
	1100	520	—	—	10	—	—
	1200	420	—	—	40	—	—
	1300	330	—	—	60	—	—
Dixons (*378)	330	58	68	—	4	8	—
	360	37	50	58	13	18	22
	390	22	31	40	26	28	32
Glaxo (*1785)	1650	185	214	—	30	52	—
	1700	150	210	—	44	68	—
	1750	120	180	280	60	87	100

	Series	Calls Dec	Calls Mar	Calls Jun	Puts Dec	Puts Mar	Puts Jun
Glaxo	1800	93	155	200	88	108	125
Hanson (*183)	140	47	—	—	½	—	—
	160	28½	30½	—	1½	3	—
	180	13	17	22	8	10½	11½
	200	5	8½	13	18½	21½	23½
Sears (*173)	140	36	40	—	1	3	—
	160	19	25	30	5	7	9
	180	8	16	20	12	15	17
Tesco (*193)	167	33	—	—	2	—	—
	183	20	32	—	9	12	—
	200	12	23	26	16	22	26
Thorn EMI (*711)	650	85	107	117	9	17	25
	700	50	75	85	25	37	50
	750	25	47	—	54	65	—
	800	14	30	—	95	100	—
THF (*251)	240	23	29	34	6	12	15
	260	12	18	24	16	23	25
	280	5½	10	16	32	36	37
Unilever (*540)	600	65	85	97	14	22	30
	650	33	55	68	33	42	50
	700	16	35	47	67	70	77
Wellcome (*560)	500	83	103	122	12	23	30
	550	48	70	93	30	40	47
	600	26	50	69	57	65	72

	Series	Nov	Feb	May	Nov	Feb	May
BAA (*145)	130	19	22	28	2	6	8
	140	11	17	22	7	10	13
	160	3	8	—	18	22	—
Brit Aero (*535)	460	85	105	115	3	9	17
	500	49	75	83	9	20	33
	550	20	45	55	30	43	55
BAT Ind (*704)	550	162	175	—	2	3	—
	600	112	130	140	2	6	12
	650	68	92	103	8	16	25
	700	34	63	73	23	33	43
Brit Tele (*262)	240	38	—	—	3	—	—
	260	14	24	32	8	14	19
	280	5	16	22	21	26	34
Cadbury (*281)	240	45	54	58	1½	5	9
	260	29	41	44	4	11	15
	280	15	27	33	13	19	23
Guinness (*375)	330	53	68	73	3	5	10
	360	26	43	50	8	14	22
	390	11	27	32	25	30	35
Ladbroke (*457)	403	82	—	—	2	—	—
	443	30	—	—	12	—	—
	460	20	37	50	20	27	35
LASMO (*373)	330	49	67	72	6	16	21
	360	29	46	56	14	21	30
	390	15	32	42	32	39	47
Plessey (*217)	180	42	48	53	1½	4	8
	200	26	34	40	6	10	14
	220	12	22	28	12	19	24
P & O (*739)	638	110	132	—	3	6	—
	688	65	88	—	8	18	—
	750	26	57	67	30	40	57
Prudential (*1093)	950	147	170	187	5	13	25
	1000	100	135	152	13	25	37
	1050	67	102	120	25	40	57
Racal (*329)	280	54	64	74	2	83	12
	300	37	51	62	6	14	19
	330	18	33	44	17	25	31
RTZ (*1385)	1250	170	230	265	25	45	70
	1300	135	200	235	37	65	95
	1350	105	175	210	55	90	120
	1400	80	155	185	80	115	145
Vaal Reef (*135)	130	13½	19½	23½	6½	10	13
	140	9	15½	19	10½	14½	17½
	150	5½	12	15½	17	20	22½

	Series	Dec	Mar	Jun	Dec	Mar	Jun
Barclays (*503)	500	115	130	145	3	6	10
	550	67	87	107	7	15	25
	600	35	57	75	27	40	50
Midland (*535)	485	77	92	—	8	15	—
	522	48	—	—	16	—	—
	550	30	50	57	35	45	52

	Series	Dec	Mar	Jun	Dec	Mar	Jun
Lonrho (*334)	255	83	—	—	1	—	—
	273	66	—	—	2½	—	—
	300	43	52	58	5	8	12
	330	25	34	40	14	20	26

	Series	Nov	Feb	May	Nov	Feb	May
Tr 11¾% 1991 (*£104)	102	2½	2 5/16	—	5/16	⅝	—
	104	13/16	1½	—	13/16	1⅜	—
	106	7/32	½	—	2 5/32	4 3/16	—
	108	1/16	3/16	—	4 1/16	4½	—
Tr 11¾% 03/07 (*£112)	110	3½	4½	7 7/16	1 3/16	2 5/16	4 7/16
	112	2 1/16	3½	6 1/16	2	3 3/16	5 1/16
	114	1½	2 5/16	3	3 3/16	4 3/16	7 9/16
	116	11/16	3/16	2 5/16	7/16	5½	6 3/16
	118	11/32	1 3/16	—	5½	6 9/16	—

FT-SE INDEX (*2372)

Series	Sep	Oct	Nov	Dec	Sep	Oct	Nov	Dec
2150	223	245	265	—	½	3	6	—
2200	173	197	220	243	½	5	10	17
2250	123	152	178	203	½	8	20	27
2300	73	112	140	166	½	20	30	40
2350	24	78	108	135	2½	35	48	55
2400	1	52	82	105	32	55	70	73
2450	½	32	—	—	82	85	—	—
2500	½	16	—	—	132	137	—	—

September 29, 1987 Total: 60004 Calls 38535 Puts 21469 FT-SE: Calls 2411 Puts 2926
*Underlying security price.

TRADITIONAL OPTIONS

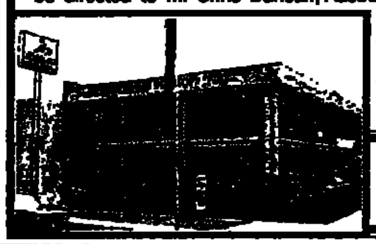
First Dealings	Last Dealings	Last Declaration	For Settlement
September 21	October 2	December 17	January 4

Call options were taken out on: 29/9/87 BOMS, Boddington's Breweries, Saatchi & Saatchi, Amstrad, Fokkes N/V, Unilever, London Secs., Chloride, J Webb, Astra Holdings, Magnet, FKI, Blacks Leisure, Howard Holdings, Bremner, Persimmon, Bndon, Eagle Trust, Storehouse, Dares Estates, Ossory Estates, McCarthy & Stone, Abaco, Metal Box, Phicom, Hill Samuel, Brent Walker, Greene King, Oliver Footwear, Alumasc, Parker Knoll 'A', Holmes Protection, LeisureTime, York Mount, Benlox. Puts & Calls: Barker & Dobson, Burns-Anderson.

A UNIQUE INVESTMENT OPPORTUNITY

...FROM THE LAND DOWN UNDER

Alan Jones Pit-Stop is an International Franchised Retail Chain, marketing tyres, wheels and affiliated motor products and services. The company was incorporated in Australia, in 1984 by Mr ALAN JONES MBE, 1980 Formula 1 World Motor Racing Champion, together with his associates.
The opportunity to acquire the Licensing Rights, to market individual Franchises within prescribed areas of the U.K. is now available. Applicants should have in the vicinity of £100,000 and initial enquiries should be directed to Mr Chris Duncan, Australia, by telephone on 61-75-38 6622 or by Fax 61-75-38 6937.



Principals of the Corporation will be in the U.K. later next month for negotiations.

All correspondence to P.O. Box 5956, Gold Coast Mail Centre, Queensland, 4217, Australia.

alanjones PIT STOP

AJP1978LT

THE CITY EXCHANGE

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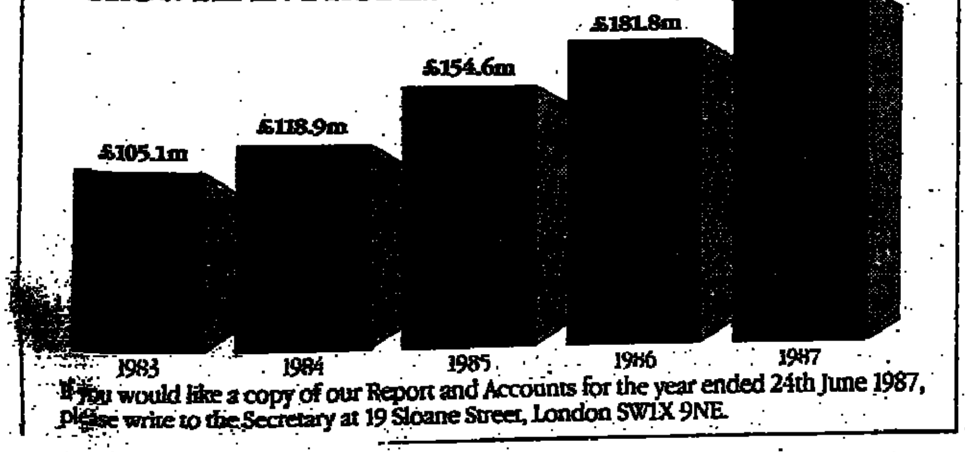
RGB BROADSYSTEM LTD., THE ELEPHANT HOUSE., LONDON NW1

Peachey Property Corporation plc

Net asset value per share up 21 per cent

Net asset value rises from 358p to 434p per share
Property valuation uplift 14.4%
Record pre-tax profits £11.65m
Total property assets increase to £232m
Recommended total dividend 10.25p per share 1986 - 9p
1 for 4 Rights issue at 380p to raise £31.8m to fund future growth

GROWTH IN PROPERTY ASSETS



If you would like a copy of our Report and Accounts for the year ended 24th June 1987, please write to the Secretary at 19 Sloane Street, London SW1X 9NE.

TRAFALGAR HOUSE
RESIDENTIAL

TOWER
BRIDGE
WHARF

ST KATHARINES WAY
LONDON E1

UNRIVALLED LUXURY CITY LIVING
RIVER EN-SUITE

01-488 2765/6

THE TIMES UNIT TRUST INFORMATION SERVICE

ASSET UNIT TRUST MANAGERS
80 Holdenhurst Rd, Bournemouth BH8 8AL
0345 717373 (Linkline)

	Bid	Offer	Chng	Yld
Gilt & Fixed	109.2	115.5●	−0.1	10.39
High Inc Equity	149.8	158.3c	+1.1	3.36
Worldwide Bond	181.8	193.4●	−0.2	5.02
American Growth	181.9	193.5	+2.8	0.68
Asian Pacific	103.7	110.3	..	1.25
Assets & Earns	196.2	208.7	+1.3	0.56
Capital Reserve	73.3	73.6	..	1.37
Comm & Energy	199.6	211.8	+0.6	..
European Capital	95.9	102.0	+0.1	0.74
General	195.7	208.1	+0.3	2.16
Japan	93.6	99.5c	+1.6	..
UK Growth Inc	193.0	205.3c	+1.2	1.03
Do Accum	281.6	299.5c	+1.7	0.70
US Emerging Co's	59.5	63.2●	+0.8	0.00
Income & Growth	322.6	343.1	+2.0	2.20
Masterst Acc	91.7	97.5	+0.3	1.70
American Inc	54.9	58.3●	+1.0	4.49

AETNA UNIT TRUSTS LTD
401, St John Street London ECV 4QE
01-837 6494

	Bid	Offer	Chng	Yld
Europe Growth Acc	134.7	143.4	..	0.85
Exempt	480.8	504.6●	..	3.73
Far Eastern	265.9	284.4●	..	0.10
Fin & Prop	111.2	117.8	..	1.54
High Yield	90.5	95.9	..	3.83
Income & Gth	367.5	389.3●	..	3.33
Intl Earnings	242.1	258.5●	..	1.64
Intl Growth Inc	118.6	126.3●	..	0.23
Japan Growth Acc	147.7	158.0	..	0.20
Nth Amer Gth Inc	152.1	162.7	..	0.45
Preference Inc	124.8	132.2c	..	8.56
Small Co's Div Inc	109.9	116.4	..	3.12
Small Co's Gth	411.2	435.6●	..	1.06
Special Sits Inc	206.5	218.7	..	0.63
UK Growth	488.9	517.9c	..	2.08

BALTIC TRUST MANAGERS
20, Chiswell Street, London EC1
01-374 8801

	Bid	Offer	Chng	Yld
American	56.3	59.9	+0.7	1.55
Australian	36.0	38.4●	−0.7	0.09
Japan & General	157.6	167.7●	+2.6	0.03
High Income	71.3	75.9●	+0.7	4.07
International Trust	126.7	134.8	+1.0	0.42
Income Growth Tst	82.1	87.4	+1.2	3.45
Gilts & Fixed Int	22.0	23.5●	−0.1	10.20
Global Inc Fund	48.4	51.5	+0.3	3.83
Special Situations	86.0	91.5	+1.6	1.00

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7
01-534 5544

	Bid	Offer	Chng	Yld
Capital	101.1	106.9●	+0.7	2.09
European Gth Inc	79.5	84.1●	+0.1	1.10
Extra Income	115.6	122.3c	+0.4	3.69
General	208.3	220.4●	+0.8	2.17
Gilt & Fixed Inc	51.7	54.4●	−0.1	10.07
Income Trust	495.2	524.0	+2.6	2.84
Intl Income	60.0	63.4	+0.4	3.79
Smlr Cos Inc	52.7	55.7	+0.4	0.85

BARING FUND MANAGERS
PO Box 156, Beckenham, Kent BR3 4XQ
01-658 9002

	Bid	Offer	Chng	Yld
Australia	129.5	138.5	..	0.00
Eastern	121.2	128.6●	..	0.00
Equity Income	82.7	87.8	+0.2	4.30
Europe	159.5	169.6	+0.2	0.30
Exempt Trust	67.4	71.7	+1.3	3.00
Growth & Inc	91.4	97.2	+0.8	1.90
Global Gth	91.4	97.2	+1.4	1.50
Japan Special	138.3	147.0	−0.5	0.10
Japan Sunrise	136.5	145.9●	+0.5	0.00
First Europe	135.0	143.6	+0.9	0.20
First Japan	105.8	113.2●	+2.0	0.20
First N Amer	55.1	58.6	+0.7	1.10
First Smaller Co's	128.1	136.2	+0.8	1.80
N Amer Spec Tst	51.7	54.9	+1.0	0.30

BROWN SHIPLEY
9-17, Perrymount Rd, Haywards Heath
0444 458144

	Bid	Offer	Chng	Yld
Financial	245.8	261.5●	+2.4	1.02
Smaller Co's Acc	482.5	510.6c	+4.1	0.56
Do Income	308.4	324.3c	+2.6	0.56
High Income	105.1	111.8●	+1.1	3.85
Income	125.8	133.9c	+1.1	2.98
Man Portfolio Inc	121.8	129.6	+1.5	0.79
Do Acc	206.5	219.7	+2.4	0.79
North American	69.5	74.0	+0.5	0.60
Orient	121.8	129.6	+1.1	0.23
Exempt	388.3	413.1	+3.4	1.43
Recovery	96.6	102.3	+1.2	0.81
German	32.7	34.8	+0.3	0.64
Technology	170.7	181.5	+0.8	0.24
Europe	23.8	25.3●	−0.8	1.03

BUCKMASTER MANAGEMENT
The Stock Exchange London EC2P 2JT
01-588 2868

	Bid	Offer	Chng	Yld
Fellowship Inc	75.5	80.3●	..	1.00
General Inc (4)	345.1	362.9	..	2.40
Do Accum (4)	559.1	587.8	..	2.40
Income Fund (3)	154.1	161.4	..	3.85
Do Accum (3)	280.7	293.8	..	3.85
Intl Inc (2)	170.5	170.7●	+1.4	0.62
Do Accum (2)	228.1	228.5	+2.0	0.62
Smaller Inc (5)	124.8	131.4	..	1.71
Do Accum	134.4	141.4	..	1.71

CANNON FUND MANAGERS
1, Olympic Way, Wembley Middx HA9 0NB
01-902 8876

	Bid	Offer	Chng	Yld
Growth	41.6	44.0s	+0.7	2.06
Income	49.3	52.2s	+0.7	3.15
Far East	32.2	34.1s	+1.0	0.19
North American	34.8	36.6s	+0.8	0.57
Global	61.2	64.8●	+0.7	0.54
European	57.1	60.4●	..	0.88
Japan	79.8	84.4●	+3.1	0.01

CAPEL (JAMES) MANAGEMENT
PO Box 551 Bevis Marks London EC3 7JQ
01-621 0011

	Bid	Offer	Chng	Yld
Capital	523.4	556.9c	+4.8	1.28
Income	426.7	454.0c	+2.7	3.64
North American	319.2	339.6c	+5.1	1.40

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ
01-588 1815

	Bid	Offer	Chng	Yld
Inv Fund	541.65	c	..	3.70
Fixed Int	139.5		..	10.25
Deposit	100.0		..	9.30

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ
01-588 1815

	Bid	Offer	Chng	Yld
Income	505.35	c	..	3.97
Accum	£16.0646		..	..
Deposit	100.0		..	9.60

CHASE MANHATTAN FUND MNGRS
72/73, Basinghall St, London EC2V 5DP
01-606 6622

	Bid	Offer	Chng	Yld
S & C Special Sits	85.3	90.3	..	0.51

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH
0800 373393

	Bid	Offer	Chng	Yld
Amer Growth	26.0	27.6	+0.5	0.00
Dragon Growth Fund	33.4	35.4	+0.1	0.00
Equity High Income	69.4	73.5●	+0.4	3.10
European Growth	33.3	35.3c	−0.1	0.30
General Equity	64.3	68.1	+0.4	1.40
Gilt & Fixed Int Gth	30.4	32.0	−0.1	8.40
Gilt & Fixed Inc	24.2	25.5●	..	9.00
Intl Inc Tst	27.4	29.0	+0.2	4.30
Japan Growth	44.8	47.5	+0.5	0.00
Pedigree Gth	37.9	40.2	+0.2	1.40
Special Sits Tst	49.4	52.3	+0.3	1.00

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ
01-283 7500 Dealing 01-686 9818

	Bid	Offer	Chng	Yld
UK & Gen Inc	69.7	74.2	+0.5	1.65
Do Accum	69.9	74.3	+0.5	1.65
Income Inc	70.3	74.8●	+0.4	2.31
Do Accum	71.4	75.9●	+0.4	2.31
Worldwide Inc	61.9	66.2	+0.7	0.87
Do Accum	62.0	66.3	+0.7	0.87
Gamma Fund Inc	50.1	53.3	+0.3	0.71
Do Accum	50.1	53.3	+0.3	0.71

COUNTY UT MANAGERS
161, Cheapside, London EC2V 6EU
01-726 1999

	Bid	Offer	Chng	Yld
Euro Grth Strat	78.9	83.4c	..	0.82
Extra Income	255.6	271.5c	+1.7	3.54
Financial	276.5	292.6	+1.8	1.39
Sth East Asia Grth	101.7	107.8	+0.2	0.78
Gt Br Cos	431.0	456.0	+2.7	1.84
Income & Growth	64.9	68.5●	+0.5	2.88
Japanese Growth	250.5	265.0●	−0.8	0.20
Nth Amer Growth	127.1	134.4	+1.8	0.77
Intl Recovery	185.3	196.0	−0.2	1.19
Smaller Co's	425.7	450.4●	+1.6	1.01
Global Inc Tst	69.6	73.5●	+0.2	4.99
Special Sits Acc	478.6	507.6	+3.2	1.24

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW
04862 5033

	Bid	Offer	Chng	Yld
American Trust	147.4	156.8	+1.2	0.64
Canadian Gth	23.9	25.4	+0.2	1.50
European Trust	142.9	152.0	−0.1	..
Growth Trust	337.6	359.1	+6.6	2.36
High Income Trust	398.9	424.4c	+8.9	3.84
Intl Tech Trust	146.2	155.5	+1.6	..
Japanese Trust	213.2	226.8	+6.3	..

CRUSADER UNIT TRUST MANAGERS LTD
Reigate, Surrey RH2 8BL
0737-242424

	Bid	Offer	Chng	Yld
European Growth	67.8	72.2	+0.2	1.20
Euro Special Sits	50.2	53.5	+0.2	1.30
International	49.4	52.6	−0.1	3.50
N American Growth	48.0	51.1	+0.6	1.00
Pacific Growth	70.4	74.9	+0.5	0.40
UK Growth Accum	93.4	99.4●	+0.9	0.50
Do Dist	91.2	97.1●	+0.9	0.50
UK Income	71.7	76.3●	+0.4	4.60

EFM UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh
031-226 3492

	Bid	Offer	Chng	Yld
American Fund	79.0	84.1	+1.6	1.19
Capital Fund	169.6	180.6	+1.9	0.94
Eurofund	30.4	32.3	..	1.55
Growth & Inc Fund	213.7	227.6	+1.7	2.75
High Dist Fund	185.6	197.8	+1.0	3.41
International Fund	255.1	271.8	+2.7	0.83
Pacific Fund	36.9	39.3	..	0.64
Resources Fund	38.2	40.6	+0.2	0.00
Smlr Jap Co's Fnd	39.7	42.2	+0.3	..
Tokyo Fund	200.4	213.4●	−0.1	0.00
(Ex) Amer (2)	161.3	165.7c	..	1.51
(Ex) Japan (3)	120.1	128.4	..	0.16
(Ex) Pacific (4)	437.3	449.3●	..	0.20
(Ex) Smaller Jap (4)	247.7	254.5	..	0.10

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
0242 221311

	Bid	Offer	Chng	Yld
UK Balanced Inc	106.6	113.3	+0.4	1.89
Do Accum	110.4	117.1	+0.4	1.87
UK Growth Accum	157.6	167.2	+0.7	1.28
UK High Inc Inc	119.3	126.6	+0.6	2.81
N American Accum	80.8	86.2	+0.2	0.61
Far Eastern Accum	141.5	150.9	+0.1	0.20
European Accum	94.0	100.3●	+0.1	0.95
UK Gilt & FI Inc	54.3	57.6	−0.1	7.72
Do Accum	59.5	63.1	−0.1	7.04
Intl Spec Sit Acc	52.6	56.3	+0.3	1.15

ENDURANCE FUND MANAGEMENT LTD
Admin Centre Hexagon House Romford RM1 3LB
0708 66966

	Bid	Offer	Chng	Yld
Endurance	149.1	158.7c	..	0.84

EQUITABLE UNITS ADMINISTRATION
Walton Street Aylesbury, HP21 7QW
0296 431480

	Bid	Offer	Chng	Yld
Equitable Pelican	115.9	123.3c	+0.8	2.44
High Income Trust	113.7	121.0	+0.6	3.79
Gilt & Fixed Int	50.8	53.9	+0.1	7.88
Tst Of Inv Trusts	108.8	115.6●	+0.9	1.29
Special Sits Trust	123.1	131.0●	+0.8	1.76
Nth Amer Trust	69.3	73.8●	+0.9	1.21
Far Eastern Trust	121.9	129.7	−0.4	0.31
Intl Growth	67.8	72.2	+0.6	1.01
European Trust	51.2	54.5	+0.1	1.10

EQUITY & LAW
St. George Hse Corporation St. Coventry CV1 1QD
0203 553231

	Bid	Offer	Chng	Yld
UK Growth Accum	217.4	231.2c	+4.0	2.31
Do Income	184.1	195.8	+3.3	2.31
Higher Inc Accum	385.0	409.5	+6.2	3.24
Do Income	299.6	318.7	+4.9	3.24
Gilts/Fixed Accum	103.9	109.3●	+0.3	8.59
Do Income	80.7	84.9●	+0.2	8.59
Nth Amer Tst Accum	157.9	167.9c	+2.3	0.00
Far East Tst Accum	215.5	229.2	+5.8	0.00
Euro Tst Accum	175.1	188.2	−0.4	0.24
General Trust	328.5	349.4●	+1.4	0.49
Br Excellence	49.9	53.3	+0.8	2.22

F & C UNIT MANAGEMENT
1, Laurence Pountney Hill, London EC4R 0BA
01-623 4680

	Bid	Offer	Chng	Yld
US Smaller Co's	77.9	82.9c	+0.5	0.15
UK Income Fund	109.3	116.3●	+1.7	3.57
Far Eastern Fund	101.8	108.4●	+1.7	0.00
Overseas Income	78.2	83.2	+1.2	3.25
Fixed Interest	54.9	58.5	..	10.40
Natural Res Fund	91.7	97.6	+0.7	1.72
European Income	84.2	89.6	..	2.69
Financials Fund	61.5	65.5●	+0.7	2.28
Intl Tech Fund	137.6	146.5●	+2.5	0.14

FS INVESTMENT MANAGERS
190, West George St, Glasgow G2 2PA
041-332 3132

	Bid	Offer	Chng	Yld
Balanced Gth Acc	91.7	97.6c	+0.8	..
Do Inc	89.7	95.4c	+0.8	0.80
High Yield Acc	37.0	39.4c	+0.1	..
Do Inc	36.3	38.6c	+0.1	5.10
Income Gth Acc	71.3	75.9	+0.1	..
Do Inc	65.0	69.2	+0.1	4.00
Service Co Acc	103.4	110.0	+0.5	..
Do Inc	101.5	108.0	+0.5	0.30
Amer Gth Acc	27.3	29.0	+0.1	..
Do Inc	27.3	29.0	+0.1	1.00
European Gth Acc	24.2	25.7	..	1.00
Do Inc	24.2	25.7	..	1.00

FIDELITY INVESTMENT SERVICES LTD
River Walk, Tonbridge, TN9 1DY
Callfree 0800 414161

	Bid	Offer	Chng	Yld
American	128.4	137.4	+0.8	0.68
Amer Equity Income	34.7	37.1	+0.2	3.89
Amer Special Sits	56.8	59.9	−0.2	0.16
Australia	53.0	56.4	+0.1	1.12
European	72.7	77.4c	−0.1	..
European Inc	25.2	26.9	−0.1	3.68
Global Conv	27.2	28.8●	+0.1	4.27
Far East Inc	42.1	44.8	+0.2	3.03
Gilt & Fixed Int	28.6	●	+0.1	9.62
Growth & Income	145.6	155.8	+1.6	3.32
Japan Special Sits	64.8	69.2	+1.1	..
Japan	167.5	178.7	+5.8	..
Managed Int	169.8	180.7	+2.4	0.32
Max Income Equity	133.3	141.9●	+1.0	3.74
Famous Names	53.2	57.0●	+0.8	2.03
South East Asia	63.1	67.2●	+0.5	0.01
Special Sits	341.5	365.3●	+3.8	0.51
Eastern Opps Tst	23.8	25.0	..	..

FRAMLINGTON UNIT MANAGEMENT
3, London Wall Bldgs, London Wall, London EC2M 5NQ
01-628 5181

	Bid	Offer	Chng	Yld
Amer & Gen Inc	230.7	244.1●	+2.4	..
Do Accum	235.6	249.3●	+2.4	..
Amer Turnarnd Inc	237.1	250.8	+2.5	1.03
Do Accum	245.9	260.2	+2.5	1.03
Capital Tst Inc	349.8	370.1●	+2.5	1.48
Do Accum	430.8	455.8●	+3.0	1.45
Conv & Gilt Inc	117.4	124.2	+0.4	4.11
Do Accum	162.1	171.5	+0.6	4.11
European Inc	74.9	79.2	+0.2	0.76
Do Accum	75.2	79.5	+0.2	0.76
Extra Inc Tst Inc	274.8	290.7	+1.8	2.98
Do Accum	305.0	323.8	+1.8	2.98
Financial Accum	56.6	59.6	+0.2	0.83
Do Inc	56.4	59.6	+0.2	0.83
Income Trust	195.3	206.6	+1.0	3.12
Do Accum	211.4	223.6	+1.2	3.12
Int Growth Fd Inc	188.9	199.8	+1.5	..
Do Accum	208.7	221.9	+1.7	..
Japan & Gen Inc	128.6	136.0	+0.9	..
Do Accum	129.9	137.4	+0.9	..
Monthly Income Fd	150.0	158.7●	+1.0	2.71
PEP 87	76.7	81.1	+0.6	2.05
Recovery	232.0	245.5	+2.9	0.61
Do Accum	253.7	268.4	+3.3	0.61

FRIENDS PROVIDENT MANAGERS
Pixham End, Dorking, Surrey
0306 885055

	Bid	Offer	Chng	Yld
FP Equity Dist	298.1	318.4	+2.0	1.97
Do Accum	507.3	532.5	+0.2	1.97
FP Fixed Int Dist	118.4	126.6	−0.2	10.28
Do Accum	138.1	146.9	−0.3	10.28
Stewardship Dist	287.6	305.5	+2.3	0.96
Do Accum	300.5	319.1	+2.4	0.96
FP North American	143.9	152.7	+1.5	1.18
FP Pacific Basin	208.7	222.6	+0.5	0.17

GT UNIT MANAGERS
8th Floor, 8, Devonshire Sq, London EC2M 4YJ
01-283 2575 Dealing 01-626 9431

	Bid	Offer	Chng	Yld
Amer Special Sits	72.2	76.9	+0.4	0.50
UK Cap Fnd Inc	159.9	170.2	+1.2	1.80
Do Accum	233.4	248.3	+1.7	1.80
Income Fund	116.4	123.9●	+1.4	4.80
International	207.8	221.1	+1.6	0.30
US & General	58.7	62.5	+0.3	0.70
Japan & General	299.0	318.1	+3.8	0.10
Far East & Gen	173.1	184.2	+2.5	0.10
European Fund	300.2	319.4	−1.6	0.10
Germany Fund	73.4	78.1c	+0.1	0.80
Intl Inc Fund	59.3	63.1	+0.1	4.00
W'wide Spec Sits	83.0	88.3	+0.7	1.00

GARTMORE FUND MANAGERS
Gartmore House, 16-18 Monument St, London EC3R 8AJ
01-623 1212 Dealing 01-623 5766 Dealing 01-623 5806

	Bid	Offer	Chng	Yld
American Trust	92.4	98.4	+1.4	0.70
Australian Trust	40.6	43.2	+0.7	0.90
British Tst Accum	97.7	104.0	+0.6	1.39
Do Dist	83.5	88.9	+0.7	1.39
Commodity Share	115.7	123.1	+0.6	1.00
European Trust	58.7	62.5	−0.1	0.75
Extra Income Trust	75.1	79.9	+0.5	3.52
Far Eastern Trust	184.6	196.4●	+2.9	0.60
Fixed Interest Fund	27.7	29.5	+0.1	8.74
Pioneer Mkts	35.5	37.8	..	0.30
Intl Fixed Int Tst	25.4	27.0●	+2.0	8.97
Global Fund Accum	226.9	241.4	+1.0	0.40
Do Dist	215.5	229.3	+0.9	0.40
Gold Share Trust	31.1	33.1	−0.8	0.10
Hedged American	41.0	43.7	+0.5	0.50
High Income Trust	36.3	38.7s	+0.2	4.15
Hong Kong Trust	53.9	57.4	+0.5	0.80
Income Fund	125.3	133.3	+0.9	2.27
Japan Trust	134.7	143.4	+2.4	0.00
Managed Exempt	361.7	378.8c	+2.1	1.69
Oil & Energy Trust	56.4	60.1	+0.8	2.50
Special Sits Trust	175.1	186.3●	+0.9	0.74
UK Smlr C's Rec Tst	148.1	157.6c	+0.7	0.50
Cheltenham UK	30.7	32.2	+0.2	1.92

GOVETT (JOHN) UNIT MANAGEMENT
Shackleton Hse, 4, Battle Bridge Lane, London SE1 2HR
01-588 5620

	Bid	Offer	Chng	Yld
Intl Growth	121.2	128.9	+0.8	0.61
American Growth	78.8	83.8	+1.0	2.03
American Inc	74.6	79.3●	+1.1	5.89
European Growth	62.4	66.3s	..	0.89
Gold & Minerals	99.7	106.0	+1.3	0.32
Japan Growth	61.1	65.0s	+0.9	..
Pacific Inc	103.5	110.1	+0.5	2.91
Pacific Strategy	72.3	75.9	+0.3	0.41
UK Progressive Inc	91.1	96.9	+0.2	3.18
UK Special Opps	221.6	235.7●	+1.9	0.44
Gt British	48.7	51.8	+0.3	1.70

GRE UNIT MANAGERS
Royal Exchange, EC3P 3DN
01-588 5903

	Bid	Offer	Chng	Yld
Gilt & Fixed Int	113.5	118.0●	−0.3	9.41
Growth Equity	318.4	337.0	+2.6	1.29
Guardhill	395.9	410.2●	+4.2	2.09
N American	168.5	178.4	+3.0	0.80
Pacific	359.3	380.3	+0.2	0.00
Property Share	507.3	538.9	+6.3	0.74
Smaller Companies	376.7	398.7	+2.5	0.80
European Trust	293.1	310.2	+1.7	0.83

GUINNESS MAHON UNIT TRUST MANAGERS
PO Box 442, 32 St Mary-at-Hill, London EC3P 3AJ
01-623 9333

	Bid	Offer	Chng	Yld
Global Growth	52.2	55.6	−0.1	0.80
High Income	97.8	104.1	+0.5	3.58
N Amer Trust	124.5	132.8●	+2.4	0.59
Pacific Growth	58.9	60.6	+0.1	0.50
Recovery	400.8	426.4	+2.1	1.86
St Vincent Inc	128.6	131.9●	+1.0	4.00
St Vincent US Gth	80.0	83.4●	+1.5	0.66
Temple Bar Sm Co's	318.8	338.4	..	2.28
Euro Gth Tst	54.3	57.9●	−0.1	0.80

HAMBROS BANK UNIT TRUST MANAGERS
Admin: 5, Rayleigh Rd, Hutton, Brentwood, Essex.
Enquiries 0277 227300 Dealing 0277 261010

	Bid	Offer	Chng	Yld
American Equity Inc	66.4	70.4	+0.9	4.26
Canadian Trust	60.9	64.6	+0.6	0.20
Equity Income Trust	132.0	140.0	+0.7	3.59
European Trust	112.4	119.3	+0.1	0.77
High Income Trust	98.0	104.0●	+0.6	4.15
Intl Situations Trust	83.6	88.7	+0.3	0.34
Japan & Far East	148.6	157.7	+1.4	0.01
Nth Amer Tst	74.1	78.6	+1.2	0.89
Reserves & Assets	58.4	62.3●	+0.6	4.87
Scandinavian Trust	96.8	102.7●	..	0.75
Smaller Companies	236.7	251.1	+1.5	1.03
UK New Generation	50.2	53.3	+0.1	0.84

HENDERSON
Premier UT Administration Admin 5, Rayleigh Rd, Hutton, Brentwood, Essex.
0277 261010

	Bid	Offer	Chng	Yld
Amer Recovery Tst	114.0	122.0	..	0.46
Amer Smaller Co's	52.4	56.1	..	0.00
Australian	143.4	154.2c	..	0.84
Capital Growth Inc	83.1	89.0●	..	1.38
Do Accum	96.8	103.6●	..	1.38
European	282.3	302.1	..	0.49
Euro Inc Tst	46.6	49.9●	..	2.13
Euro Smaller Co's	113.0	120.9	..	0.13
Extra Income	273.2	293.7●	..	2.80
Financial Trust	244.7	263.1	..	1.41
Fixed Interest Tst	51.5	54.6●	..	9.72
Gilt Trust	40.7	43.2	..	7.85
Global Healthcare	92.2	98.2c	..	0.00
Global Inc &Gth	72.7	77.4	..	0.00
Global Resources	143.7	154.6	..	0.00
Global Tech	130.9	139.5	..	0.70
Global Inc & Gth	72.7	77.4	..	0.00
Gold	102.8	111.7	..	0.01
High Income Tst	287.7	309.3	..	2.79
Hong Kong	97.6	105.0	..	1.04
Income & Growth Inc	228.9	244.9	..	2.04
Do Accum	460.3	492.4	..	2.04
Income Assets	153.3	165.8●	..	2.66
International	211.7	225.3c	..	0.28
Japan Special Sits	204.0	218.2●	..	0.00
Japan Tst	193.7	207.3	..	0.00
North American	158.1	169.2	..	0.57
Pacific Smaller Co's	108.8	115.5●	..	0.35
Pref & Gilt	54.5	58.0●	..	9.18
Recovery Tst	193.5	209.2●	..	0.89
Singapore & Malay	47.6	51.0	..	0.44
Smaller Co's Div	200.4	214.4	..	2.12
Special Sits Inc	241.5	258.3●	..	0.59
Do Accum	342.2	365.0●	..	0.59
Worldwide	600.3	631.8c	..	1.13
Euro Exempt	140.9	148.3●	..	1.87
Global Tech Exempt	97.4	102.6	..	0.86
High Income Exempt	186.2	196.0●	..	2.50
Japan Exempt	181.7	191.3	..	0.01
N Amer Exempt	98.3	103.5	..	1.08
Pacific Exempt	255.1	268.6	..	1.23
Smaller Co's Exempt	230.8	243.0	..	0.53
Best of British	46.2	49.5	..	1.98
Spirit Of The East	53.5	56.4	..	2.40

HILL SAMUEL UNIT TRUST MANAGERS
NLA Tower, Addiscombe Road, Croydon
01-686 4355 01-628 8011

	Bid	Offer	Chng	Yld
British Trust Units	80.0	84.7s	+0.6	2.08
Capital Trust Units	149.6	151.9	+3.0	1.81
Dollar Trust Units	222.3	235.3	+4.3	1.15
European Trust	158.0	167.2	+0.4	0.00
Far East Trust	180.7	191.3	+0.1	1.47
Financial Trust	563.7	598.0●	+4.1	1.64
Gilt Fixed Int Inc	27.2	28.9●	+0.8	8.45
Do Growth	40.0	42.5	..	8.00
High Yield Trust	100.3	106.2	+0.8	3.58
Income Trust	128.2	135.7	+1.4	2.95
International	170.0	178.9	+2.3	1.34
Japan Tech Tst	53.5	56.5	+1.1	0.00
Natural Resources	67.9	71.9c	+0.8	0.82
Security Trust	286.7	303.4●	+2.9	2.21
Smaller Cos	167.8	177.6c	+1.1	1.05
Special Sits	151.2	160.0●	+0.7	1.45
US Smaller Cos	27.9	29.6	+0.4	0.84

IBI FUND MANAGERS
36, Queen Street London EC4 1DN
01-236 4210

	Bid	Offer	Chng	Yld
IBI Bnt & O'seas	180.0	190.5	+1.6	1.39
IBI Inc Plus	86.2	91.3c	..	3.27
IBI Cap Gth	88.4	93.8c	..	2.33
Inv Tst Fnd	102.4	108.4	..	0.80

KEY FUND MANAGERS
86, High Street Hythe Kent CT21 5AJ
0303 64779

	Bid	Offer	Chng	Yld
Equity & Gen	76.2	81.3	+0.6	0.70
Gilt & Fixed Int Fund	67.5	71.9●	..	8.88
Higher Inc	178.8	191.3	+1.9	2.60
Income	97.4	103.7	+0.4	2.88
International	68.3	73.1s	+0.5	0.51

KLEINWORT BARRINGTON LIMITED
10 Fenchurch St London EC3
01-623 8000 Dealers:01-929 0776

	Bid	Offer	Chng	Yld
Income Funds				
Gilt Yield Inc	102.7	105.9●	..	8.92
Do Accum	191.7	197.6●	−0.1	8.92
Global Inc	178.0	189.4●	+1.8	4.26
Do Accum	308.9	326.5	+3.3	4.26
High Yield Inc	135.7	144.4●	+1.0	3.98
Do Accum	283.9	302.0●	+2.1	3.98
Capital Growth Funds				
Amer Smlr Co Inc	66.5	70.7●	+1.0	0.89
Do Accum	68.4	72.8	+1.1	0.89
N American Inc	57.1	60.7	+0.6	0.78
Do Accum	66.7	71.0	+1.1	0.78
European Inc	111.8	118.9	−0.1	1.48
Do Accum	138.9	147.8	−0.1	1.48
Fund of Inv Tr Inc	30.6	32.5●	+0.4	1.24
Do Accum	39.8	42.3●	+0.4	1.24
General Inc	244.4	260.0	+2.0	2.31
Do Accum	340.0	361.7	+2.7	2.31
Int Rec Inc	158.4	168.5	+2.2	1.09
Do Accum	168.3	179.0	+2.3	1.09
Japan Inc	272.6	290.0	+1.9	0.21
Do Accum	275.6	293.2	+1.8	0.21
Japanese Spec Inc	121.4	129.1	+0.4	0.04
Do Accum	122.0	129.8	+0.4	0.04
Pacific Inc	187.6	199.6	+0.6	0.47
Do Accum	212.2	225.7c	+0.5	0.47
Planned Investment	185.5	197.4c	+1.5	2.08
Smaller Co's Inc	150.3	159.9	+0.8	0.96
Do Accum	180.0	191.5	+1.0	0.96
UK Equity Gth Inc	41.3	43.9●	+0.4	0.25
Do Accum	68.6	73.0	+0.7	0.25
Worlwide Tech Inc	64.5	68.6●	−0.1	0.21
Do Accum	65.0	69.2●	−0.1	0.21

LAS UNIT TRUST MANAGERS
93, George Street, Edinburgh
031-225 4908

	Bid	Offer	Chng	Yld
Intl Growth	49.7	52.9●	+0.6	0.44
Income & Growth	80.9	86.1●	+0.7	3.59
N American Equity	33.3	35.4	+0.6	0.00
UK Equity	70.7	75.2	+0.6	1.55
Japan	55.4	58.9●	+0.8	..
European	51.2	54.5	..	0.59
Extra Income	28.3	30.1	+0.1	4.85
Far Eastern	26.3	28.0	..	0.00

LEGAL & GENERAL UNIT TRUST MANAGERS
5, Rayleigh Road, Brentwood Essex
Enquiries: 0277 227300 Dealing: 0277 261010

	Bid	Offer	Chng	Yld
Equity Distribution	389.2	414.0●	+2.5	1.76
Do Accum	627.4	667.4●	+4.2	1.76
Do Income	93.9	99.9	+0.4	2.88
European	84.8	90.2●	+0.3	0.75
Far Eastern	162.4	172.8●	..	0.19
Gilt Trust	79.2	83.8c	..	7.70
O'seas Equity	103.1	109.6	+1.2	0.63
Natural Res	126.6	134.7●	−0.2	1.15
N American Trust	97.5	102.7	+1.4	0.85
UK Special Sits	115.0	122.3	+0.8	0.79
International Bond	43.1	45.8●	−0.2	4.80
Japanese Tst	65.8	70.1c	+0.9	0.01
Managed Tst	59.0	65.0	+1.5	1.00

LLOYDS BANK UNIT TRUST MANAGERS
Registrars Dpt, Goring-By-Sea, Worthing, W Sussex
0634 830209

	Bid	Offer	Chng	Yld
Balanced	267.7	284.7	+1.7	2.07
Do Accum	487.7	518.8	+3.0	2.07
Contl Euro Gth Inc	50.0	53.1c	+0.6	0.39
Do Accum	50.0	53.1c	+0.6	0.39
Energy Intl	72.7	77.3●	+1.3	2.11
Do Accum	82.9	88.1●	+1.6	2.11
Extra Income	236.1	251.1	+1.1	3.48
Do Accum	439.8	467.9	+2.0	3.48
German Gth Inc	68.5	72.8	+0.1	0.26
Do Accum	68.7	73.0	..	0.26
Income	410.4	436.5	+2.7	3.24
Do Accum	836.2	889.5c	+5.3	3.24
Intl Tech	238.7	253.9	+2.0	0.01
Do Accum	249.8	265.7	+2.1	0.01
Japan Growth	101.1	107.5	+1.2	0.01
Do Accum	101.5	107.9	+1.2	0.01
Marksman Inc	49.9	53.0	+0.5	0.62
Do Accum	49.9	53.0	+0.5	0.62
N Amer & Gen	129.4	137.6	+1.5	0.69
Do Accum	140.5	149.4	+1.6	0.69
Pacific Basin	194.1	206.4	+1.4	0.01
Do Accum	203.0	215.9	+1.5	0.01
Smaller Cos & Rec	371.9	395.6	+2.1	0.97
Do Accum	422.3	449.2	+2.3	0.97
UK Growth Fund	75.5	80.3	+0.7	0.93
Do Accum	76.8	81.6	+0.7	0.91
Worldwide Growth	247.4	263.1	+2.7	0.37
Do Accum	349.3	371.5	+3.8	0.37

LONDON & MANCHESTER
Winslade Park, Exeter EX5 1DS
0392 215347

	Bid	Offer	Chng	Yld
General Trust	64.7	68.7	+0.6	..
Income Trust	55.5	59.0●	+0.5	..
International Trust	43.2	45.9	+0.5	..
American	39.6	42.1	+0.8	..
Japan	56.2	59.7	+0.1	..
Trust of Inv	44.8	47.6c	+0.3	..

M & G SECURITIES
Three Quays, Tower Hill EC3R 6BQ
01-626 4588 Dealing : 0245-266266

	Bid	Offer	Chng	Yld
Amer & Gen Inc	250.1	263.9●	+3.4	1.00
Do Accum	294.4	310.6	+4.0	1.00
Amer Recovery	272.2	287.2	+1.1	0.57
Do Accum	298.4	314.8	+1.3	0.57
Am Smaller Co Acc	59.2	62.5	+0.8	0.00
Australia Acc	228.2	240.7	−0.3	0.35
Commodity Acc	422.9	446.2	+1.6	0.52
Compound Growth	650.5	686.3	+156.6	2.05
Conversion Growth	538.1	587.7	+5.2	1.98
Do Inc	299.3	315.8●	+2.5	3.90
Dividend Fund Inc	637.5	672.6	+6.3	3.80
Do Accum	£19.35	20.42	+0.19	3.80
European Acc	346.4	365.5	+1.2	0.55
Extra Yield Inc	357.0	376.8●	+3.4	3.57
Do Accum	808.9	853.4●	+7.7	3.67
Far Eastern Inc	224.5	236.1●	+1.0	0.54
Do Accum	276.8	294.8●	+1.3	0.54
Fund Of Inv Inc	379.1	400.0	+2.2	2.04
Do Acc	606.9	640.3	+3.5	2.04
General Income	952.7	1005.1	+10.1	2.79
Do Accum	£20.70	21.84	+0.21	2.79
Gilt & Fixed Int	58.6	61.5●	+0.2	8.77
Do Accum	98.8	101.8	+0.4	8.77
Gold Income	83.9	88.5	+0.1	0.59
Do Accum	90.6	95.9	+0.1	0.59
High Income Inc	493.3	520.4	+4.3	3.67
Do Accum	£13.85	14.61	+0.12	3.67
Intl Growth Inc	981.3	1040.2●	+12.9	0.95
Do Accum	£15.98	16.91	+0.20	0.95
Intl Inc	73.6	77.6	+1.1	4.47
Japan Acc	996.6	1050.4	+10.0	0.00
Japan Smaller Acc	105.1	110.9	+0.6	0.00
Midland & Gen Inc	£10.42	10.99	+0.09	2.49
Do Accum	£26.65	28.11	+0.23	2.49
Recovery Fund Inc	640.3	675.5	+5.2	2.22
Do Accum	845.4	893.0	+6.8	2.22
Second Gen Inc	£11.14	11.75	+0.09	2.51
Do Accum	£22.53	23.77	+0.18	2.51
Smaller Cos Inc	£12.31	12.98●	+0.09	1.65
Do Accum	£19.73	20.81	+0.15	1.65
Trustee Fund Inc	716.1	759.1	+6.1	2.94
Charibond Inc (3)	108.6		..	10.93
Charifund Inc (2)	810.9	817.1	+8.8	3.99
Pension Exempt (1)	704.4	732.6	..	2.99
NAACIF Inc (2)	46.2		..	7.78
Do Accum (3)	618.4		..	7.78

MIM BRITANNIA UNIT TRUST MANAGERS LTD
74/78, Finsbury Pavement, London EC2A 1JD
01-588 2777 Dealing Only:0800 010733

	Bid	Offer	Chng	Yld
UK Specialist Trusts				
Growth Gilt	62.3	66.2●	−0.3	0.32
Smaller Co's	265.6	283.3●	+1.7	0.22
Special Features	163.0	173.9c	+0.7	0.68
Do Accum	171.3	182.7c	+0.7	0.68
General Funds				
UK Growth	59.9	63.6	+0.5	0.69
Assets&Earn Dist	69.8	74.5	+0.9	0.97
Do Accum	70.3	75.0	+0.9	0.96
Managed Inv	69.2	73.8	+0.7	0.99
High Income Funds				
Extra Income	82.6	88.1	+0.5	4.85
Gilt	24.9	26.2	−0.1	9.19
Income & Growth	330.8	352.9	+3.5	2.44
Nat High Inc	294.4	314.0●	+2.0	2.98
Pref Shares	20.6	22.0●	+0.2	8.13
Sector Specialist Funds				
Commodity	236.6	252.4	+0.1	0.26
Financial Secs	64.7	69.0	+0.4	0.26
Gold	100.3	108.1●	−0.1	0.00
Do Accum	104.3	112.5●	..	0.00
Int Leisure	17.2	18.3	+0.1	0.00
Prop Shares	114.0	121.6●	+0.9	0.00
Univ Energy	66.2	70.6	+0.9	0.28
World Tech	49.7	53.0●	+0.5	0.28
Exempt Funds				
Exempt	136.6	143.0	+1.3	2.22
Overseas Growth Fund				
American Growth	110.8	118.2c	+2.6	1.39
Australian Growth	118.1	126.0●	−0.7	0.37
European Perf	96.2	102.6●	+0.9	0.47
Do Accum	96.5	102.9●	+1.0	0.47
Euro Smaller Cos	18.8	20.1c	+0.2	0.82
Far East	76.9	82.0●	+1.3	0.09
French Growth	45.1	48.1	−0.3	0.23
Hong Kong	51.5	54.9	+0.3	1.21
Intl Growth	45.4	48.4	+0.6	0.81
Intl Recovery	132.7	141.5c	+1.7	0.36
Japan Perf	89.3	95.3	+0.7	0.00
Do Accum	89.3	95.3	+0.7	0.00
Japan Smaller Cos	18.9	20.2●	+0.1	0.00
Sing ASEAN Inc	48.2	49.3	+0.3	2.03
Do Accum	48.2	49.3	+0.3	2.03
US Small Co	73.0	77.9	+1.0	0.08
Do Accum	73.7	78.6	+0.8	0.08
Overseas Income Funds				
Intl Inc & Gth	66.6	71.0c	+1.1	3.11
US Income	58.4	62.3●	+0.6	4.87
Do Accum	65.4	69.8●	+0.3	4.86
NEL Trusts				
Nelstar Gilt	69.7	71.5c	+0.3	8.86

MLA UNIT TRUST MANAGEMENT
1, Sessions House Square, Maidstone, Kent ME14 1XX
0622 674751

	Bid	Offer	Chng	Yld
MLA American	33.5	35.5	+0.7	0.70
MLA Emerging	31.6	33.6	−0.2	0.52
MLA General	49.1	52.2	+0.2	1.43
MLA International	72.0	76.5c	+0.6	0.69
MLA Gilt Unit	24.1	24.8●	+0.1	10.48
MLA Inc & Gth	72.8	77.4●	+0.5	2.90
MLA European	37.7	40.0●	+0.6	0.62

MERCURY FUND MANAGERS LTD
33, King William St, EC4R 9AS
01-280 2860

	Bid	Offer	Chng	Yld
Amer Growth	112.3	118.8	+0.9	0.95
Do Accum	117.7	124.5	+1.0	0.95
Amer Income	50.9	53.8●	+0.5	4.65
Do Accum	56.7	60.0●	+0.5	4.65
European Growth	54.7	57.8	−113.1	2.28
Do Accum	165.7	175.3	−6.6	0.40
General	91.6	96.9●	−311.4	3.25
Do Accum	396.7	419.7●	−269.9	1.25
Gilt & Fixed	663.0	701.5	+593.8	1.25
Do Accum	88.2	88.5	−16.9	7.98
Income	45.9	48.5●	−88.2	9.56
Do Accum	132.2	139.8●	−20.3	2.88
International	152.6	161.4	−165.6	2.88
Do Accum	315.0	333.3	−79.6	1.75
Japan	394.1	417.0	+182.0	1.75
Do Accum	217.3	229.9	−5.9	0.93
Recovery	63.2	66.8	−277.6	0.10
Do Accum	333.1	354.5	−27.7	1.97
Exempt Dist	52.0	53.3	−318.9	0.33
Do Accum	373.1	382.6	−211.0	2.29
Euro Fund Inc	173.3	183.3	+89.1	0.40
Do Accum	87.2	92.2	−4.1	3.25
Amer Smlr Dist	51.6	54.5	+0.4	0.48
Do Acc	51.2	54.1	..	0.48
Br Blue Chip Dist	53.6	56.6●	..	2.24
Do Acc	94.4	57.5●	..	2.24
Global Dist	104.8	109.3	+49.0	7.98
Do Acc	54.9	58.0	+0.4	0.84
High Inc Dist	55.6	58.8	..	4.45
Do Acc	56.8	59.0	−0.7	4.45
High Int Dist	56.7	59.9	+12.1	4.43
Do Acc	44.5	47.0	−1.5	9.56
Pacific Dist	223.1	236.0	+165.0	0.98
Do Acc	63.2	66.8	+0.4	0.10
UK Smlr Dist	364.4	385.6	+315.7	1.97
Do Acc	58.0	61.3	−0.3	1.61
Am Smlr Cos Ex	59.5	61.8●	+8.3	1.61
Do Acc	51.9	53.2●	+0.6	0.33

MIDLAND BANK GROUP UNIT TRUST MANAGERS
Courtwood Hse, Silver St, Head, Sheffield S1 3RD
0742 769842

	Bid	Offer	Chng	Yld
Capital Income	134.2	142.8	+0.8	1.07
Do Accum	185.3	196.8	+1.1	1.07
Commodity & Gen	205.3	217.8	+0.8	1.24
Do Accum	293.0	310.9	+1.2	1.24
Extra High Inc	76.0	80.7c	+0.5	8.17
Do Accum	93.3	98.5c	+0.5	8.17
Gilt & Fixed Inc	52.2	54.5●	+0.1	8.57
Do Accum	92.7	96.9●	+0.2	8.57
High Yield	231.8	245.9	+1.2	3.93
Do Accum	410.1	435.1	+2.2	3.93
Income	259.3	274.7	+1.8	2.71
Do Accum	437.5	463.3	+1.8	2.71
Int High St Dist	61.2	65.6	+0.3	1.78
Do Accum	61.2	65.6	+0.3	1.78
Japan & Pacific	345.9	370.1●	+0.5	0.10
Do Accum	366.4	386.6●	+2.0	0.10
N American Inc	132.2	140.6	+1.3	1.12
Do Accum	160.2	170.0	+1.8	1.12
Euro Gth Inc	136.5	144.8	..	0.96
Do Accum	164.6	174.6	−0.1	0.96
Managed Portfolio	73.2	77.4	+0.4	1.18
Smaller Cos Inc	216.9	230.1	+0.4	1.03
Do Accum	234.9	249.2	+0.5	1.03

MURRAY JOHNSTONE UNIT TRUST MANAGEMENT
163, Hope Street, Glasgow G2 2UH
041 221 9252

	Bid	Offer	Chng	Yld
American	131.7	140.5●	+2.4	2.78
European	272.7	291.1●	+0.6	1.42
Far Eastern	123.2	131.5	+0.5	0.38
Olympiad	56.7	60.5	+0.6	0.65
Olympiad Inc	50.7	54.1	+0.5	3.94
Smaller Cos	415.4	443.4	+3.2	0.87
UK Equity Income	90.5	96.6●	+0.5	3.46

NATIONAL PROVIDENT INVESTMENT MANAGERS
48, Gracechurch St, EC3P 3HH
01-623 4200 Ext 289

	Bid	Offer	Chng	Yld
NPI UK	308.7	328.5	+1.6	1.70
Do Accum	508.4	540.9	+2.6	1.70
NPI Overseas	724.4	770.7●	+5.7	1.10
Do Accum	893.0	950.1●	+8.9	1.10
Far East Acc	120.7	128.4	+0.5	0.07
American Acc	73.1	76.8	+1.3	1.40

N M SCHRODER
Enterprise House, Portsmouth
0705 827733

	Bid	Offer	Chng	Yld
American Acc	160.3	170.5	+2.4	1.12
Australia Acc	157.5	168.4●	−0.1	1.19
European Inc	135.5	143.9c	−0.1	1.01
Do Accum	139.6	148.5c	−0.1	1.01
Extra Inc Inc	79.3	84.3●	+0.2	5.88
Extra Inc Acc	88.2	93.8●	+0.7	5.88
Far East Gth Accum	99.2	105.5	+1.0	0.00
Gilt & Fixed Inc	51.5	54.8●	+0.1	8.87
Gold Fund Inc	79.2	84.2c	−0.8	1.01
Do Accum	83.8	89.1c	−0.6	1.01
Income Inc	270.6	287.8	+1.8	3.78
Do Accum	624.7	664.5	+3.8	3.78
Intl Income	148.8	158.2	+1.2	0.94
Do Accum	206.4	219.5	+1.8	0.94
Jap Smlr Co's Ac	177.1	188.4	−0.2	0.00
Sing & Malay Acc	103.9	110.5	+1.6	0.52
Smaller Co Inc Acc	219.3	233.2	+1.2	0.95
Special Sits Inc	185.1	196.9c	+0.8	0.52
Do Accum	193.8	206.1c	+0.9	0.52
Tokyo Fund Inc	62.5	66.4s	+0.2	0.00
Do Accum	63.0	67.0s	+0.1	0.00
US Smaller Co's Ac	58.7	63.5	+0.8	1.00
UK Equity Inc	153.5	163.2	+0.6	1.82
Do Accum	242.7	258.1	+1.0	1.82

OPPENHEIMER TRUST MANAGEMENT
66, Cannon Street, London EC4N 6AE
dealings 01-236 3885/6/7/8/9/0

	Bid	Offer	Chng	Yld
International Growth	181.9	193.5	−0.3	0.00
Income & Growth	101.6	108.1c	+0.6	2.95
Worldwide Rec	133.4	141.9	+0.4	0.89
American Growth	39.2	41.7●	+0.4	..
Japan Growth	69.0	73.1	+0.4	0.00
European Growth	82.3	87.2	−0.9	1.06
UK Growth	98.7	105.0	..	0.85
Pacific Growth	68.1	72.4	−0.1	0.12
High Income	43.4	46.2c	−0.1	6.96
Practical Income	85.1	90.5●	+0.5	1.95
Do Accum	158.1	169.2●	+0.9	1.95

PEARL TRUST MANAGERS LTD
252, High Holborn, WC1V 7EB
01-405 8441

	Bid	Offer	Chng	Yld
Growth Trust Inc	129.2	137.4	+0.9	1.74
Do Accum	196.6	209.1	+1.4	1.74
Income Trust	188.0	200.0c	+1.3	2.80
Intl Equity Inc	172.5	183.5●	+1.7	1.13
Do Accum	175.7	186.9●	+1.7	1.13
Equity Trust Inc	188.9	201.0	+1.8	2.00
Do Accum	334.1	355.4	+2.8	2.00

PERPETUAL UNIT TRUST
48, Hart Street, Henley On Thames
0491 576868

	Bid	Offer	Chng	Yld
Intl Growth	351.2	374.8c	+2.3	0.97
Income	282.2	300.6c	+1.3	3.38
Worldwide Rec	195.4	208.5	+1.4	1.58
Amer Growth	81.3	86.5	+1.1	0.88
Intl Emerg Co's	103.4	110.4	+0.1	0.52
Far East Growth	132.8	141.6	+0.3	1.47
European Gth	74.5	79.6	−0.1	0.97
UK Growth	50.0	53.4	+0.4	1.76

PROLIFIC UNIT TRUST MANAGERS LTD
222, Bishopsgate, London EC2
01-247 7544/7

	Bid	Offer	Chng	Yld
International	164.3	174.2c	+1.4	0.81
High Income	99.4	105.4	+1.0	2.53
Conv & Gilt	141.8	151.7●	−0.4	3.97
Far Eastern	273.2	293.8●	+1.0	0.00
North American	149.7	161.0c	+2.9	0.00
Special Sits	123.8	132.5	+1.0	0.17
Technology	166.5	178.1	+1.0	0.00
Extra Income	145.0	155.1●	+0.5	2.83
Euro Gth & Inc	56.6	60.5	+0.1	2.29

PRUDENTIAL HOLBORN UNIT TRUSTS LTD
51-89, Ilford Hill, Ilford Essex, IG1 2DL
478 3377 LinkLine 0800 010345

	Bid	Offer	Chng	Yld
Holborn Equity	621.7	657.8c	+4.9	2.05
European	129.1	136.5	+0.7	0.61
Holborn Comms	85.7	90.6	+0.6	0.34
Holborn High Inc	92.1	97.4●	+0.7	4.43
Holborn Intl	126.6	136.0	+1.0	0.84
Japanese	142.6	150.8●	−0.6	0.04
N American	98.7	104.4	+1.2	0.46
Holborn Spec Sits	112.1	118.6	+0.9	1.23
Holborn UK Growth	123.9	131.1●	+0.7	1.43
Holborn Gilt Trust	206.4	217.4	−0.7	2.19
Holborn Smlr Cos	83.2	88.6	+0.1	1.31
Holborn Eqty Inc	76.8	81.2●	+0.1	3.17
Holborn Intl Smlr Cos	48.3	51.5	+0.3	0.05

RM ROTHSCHILD FUND MANAGEMENT LIMITED
St Swithins Lane, London EC4N 8NR 01-634 2981/4

	Bid	Offer	Chng	Yld
NC Income	132.2	140.6	+0.5	2.80
NC Japan	222.6	236.7	+2.1	..
NC Major UK Co	74.8	79.5	+0.4	1.69
NC Smaller Ats	97.1	103.5	+0.2	0.61
NC American Inc	340.5	362.2	+5.7	0.85
Do Accum	375.7	399.6	+6.3	0.85
NC Smaller Cos	261.3	277.9●	+1.2	0.76
NC Smaller Canada	51.7	54.9	+0.6	1.05
NC Smlr Europ Co's	206.5	219.5	+0.4	0.41

ROYAL LIFE FUND MANAGEMENT LTD
PO Box 34, Peterborough PE2 0UE
0733-230000

	Bid	Offer	Chng	Yld
Equity Trust	89.7	94.9	+0.5	1.78
Intl Trust	95.5	102.1●	+0.5	0.80
Gilt Trust	25.8	27.1	−0.1	9.84

20 Clifton St. London EC2
01-920 0311

	Bid	Offer	Chng	Yld
Equity Dist	208.0	220.2	+0.8	1.64
Do Accum	295.5	313.8	+1.2	1.64
High Income Trust	131.6	139.3	+1.0	3.24
Do Accum	160.7	170.1●	+1.3	3.24
US Growth	72.1	76.3	+1.0	1.04
Do Accum	73.6	78.2	+1.1	1.04

ROYAL TRUST FUND MANAGEMENT LTD
3, Finsbury Square, London EC2A 1RT
01-638 2433 Unit Dealing 01-638 2531

	Bid	Offer	Chng	Yld
Capital Growth Inc	92.1	98.5	+0.7	1.03
Do Accum	105.6	112.9	+0.8	1.03
Ryl Tst Pacific Basin	199.8	213.5●	+3.2	0.45
Do 6% Withdrawal	98.6	105.3●	+1.6	0.45
Finance & Property	135.1	144.4●	+1.4	1.77
Ryl Tst Fixed & Conv	58.7	62.7	+0.6	8.91
Do Accum	104.7	111.9	+0.9	5.91
Equity Income	125.6	134.3	+1.8	3.04
Do Accum	307.4	328.7	+4.4	3.04
High Yield Income	116.6	124.7●	+1.1	4.59
Do Accum	326.3	349.2●	+2.5	4.59
Intl Income	109.8	117.4	+1.2	0.85
Do Accum	113.3	121.1	+1.2	0.85
Do 5% Withdrawal	97.1	103.8	+1.0	0.85
Managed Fund	69.2	72.9	..	..
Preference Income	35.7	38.2c	+0.2	7.45
Do Accum	126.8	135.3c	+0.5	7.45
Ryl Tst Smlr Co's	128.6	137.5	+2.4	0.70
Do Accum	140.0	149.7	+2.5	0.70
Prestige Canada	53.0	61.1	+0.6	0.10
Prestige Convrsd	71.5	74.0	+0.4	0.10
Prestige Tst Europe	127.4	132.0	−0.2	0.00
Prestige Gold	72.1	74.7	..	1.00
Prestige Tst HK	74.8	77.5	..	0.10
Prestige Tst Japan	119.9	124.2	+1.5	0.00
Prestige Sing.Malay	65.4	67.7	+0.7	0.10
Prestige Tst UK	119.7	124.0	+1.6	1.00
Prestige Tst US	81.5	84.1	+1.3	0.98

SAVE & PROSPER
28, Western Rd, Romford RM1 3LB
(Romford) 0708-766966

	Bid	Offer	Chng	Yld
Amer Inc & Growth	67.5	71.8	+0.8	6.87
Capital Units	134.5	143.0	+0.4	1.44
Commodity	97.5	103.7●	+0.1	0.24
European Growth	130.6	138.8	−0.1	1.28
Financial Secs	140.4	149.3	+1.1	1.83
High Return Units	260.7	276.8	+1.3	2.59
High Yield Units	249.4	265.2c	+1.3	3.14
Income Units	133.5	142.0●	+0.7	4.27
Investment Trust	131.0	139.5	+0.9	1.81
Japan Growth	122.8	130.6●	+0.4	0.80
Japan Smaller Cos	141.2	150.2	+0.8	0.03
Masterfund	41.1	43.7	+0.5	2.92
Scotbits	199.2	211.9	+2.2	1.77
Scotshares	235.2	250.2	+2.2	2.59
Scotyields	231.8	246.5●	+1.9	3.41
Select International	111.2	118.2	+1.6	1.88
Smaller Co's Inc	273.8	291.2c	+0.4	2.47
Special Situations	185.5	198.5	+1.5	0.87
UK Equity	273.2	290.6	+1.2	2.14
US Growth	86.6	92.1	+1.3	1.26
Commodity	139.7	149.0	−0.1	0.61
Equity	186.9	198.5	+0.8	2.47
Equity Exempt	155.2	165.2	+2.9	1.35
Equity Ex Acc	294.5	313.3	+5.6	1.10
European Spec Sits	122.4	129.4●	+0.5	0.84
Convertible Fund	196.5	209.0●	+1.9	4.18
Financial	41.5	44.1s	+0.1	1.43
Gold Income	122.1	130.8	+0.3	0.35
Do Accum	229.9	239.7	+1.3	0.35
Income	136.2	144.5●	+0.6	2.79
Japan	128.6	136.7●	+1.6	0.10
Pacific Inc	155.0	165.1●	+0.4	0.84
Do Reinvest	192.3	204.5●	+0.5	0.84
Pref Share Fd	20.5	21.8c	..	8.38
UK Capital	138.3	147.1●	+1.3	0.83
Special Sits	162.6	172.8●	+0.3	0.58
Technology	62.5	65.8	+0.1	0.18
World Cap	200.8	213.6	+1.8	0.84
World Income	69.2	73.5c	+0.3	2.66

SCIMITAR ASSET MANAGEMENT
8 Crosby Square London EC3A 6AQ
01-638 6693/4/5

	Bid	Offer	Chng	Yld
UK Equity Inc	41.6	43.8●	+0.3	3.99
Do Acc	43.0	45.3●	+0.2	..
UK Cap Gth Inc	32.0	33.7	+0.2	0.75
Euro Tst Inc	29.7	31.7	+0.2	0.12
Do Acc	29.8	31.8	+0.2	..
Global Gth Inc	39.3	41.9	+0.4	0.22
Do Acc	39.5	42.1	+0.4	..
Managed Exempt	177.7	185.2	..	..
Pacific Basin	40.0	42.6	+0.5	..

SCOTTISH LIFE INVESTMENTS
19, St Andrews Sq, Edinburgh
031 225 2211

	Bid	Offer	Chng	Yld
Nelson Trust	272.9	291.9c	+1.3	1.20
Columbus	178.9	191.4c	+3.6	1.05
Marco Polo	278.0	297.4c	..	0.03
Da Vinci	293.5	313.9c	−0.1	0.48

SCOTTISH MUTUAL INVESTMENT MANAGERS
109, Vincent St, Glasgow G2 5HN
041-248 6100

	Bid	Offer	Chng	Yld
UK Equity	266.4	282.4	+1.9	1.43
Gilt & Fixed	121.0	128.8c	−0.3	5.76
UK Smlr Co's Eq	274.1	291.7	+1.6	1.28
European	219.4	233.5c	+0.7	1.19
N American	146.4	155.8c	+2.6	1.21
Pacific	236.5	251.7c	−0.4	0.80

SCOTTISH PROVIDENT INVESTMENT MNGMNT LTD
6 St Andrews Sq, Edinburgh EZ
031-556 9181

	Bid	Offer	Chng	Yld
Equity Gth	272.0	290.9c	+1.8	1.48
Intl Gth	234.8	250.8c	+3.3	0.59
Global Inc	21.3	22.8s	+0.1	4.00
Mkt Leaders	21.2	22.7s	+0.2	2.80

SCOTTISH UNIT MANAGERS
48, Melville St, Edinburgh EH3 7HF
031-226 4372

	Bid	Offer	Chng	Yld
Pacific	96.2	102.2	+0.8	0.00
World Growth	49.2	52.3	+0.3	0.79
N American	38.1	40.5	+0.5	0.26
Income Fund	68.5	72.8●	+0.8	4.33
European	49.6	52.7	..	1.30
N Amer Inc	29.4	31.3c	+0.4	2.81
UK Growth	44.1	46.9c	+1.0	1.79
Extra Inc	47.8	50.8●	+0.4	4.02

SENTINEL FUNDS MANAGEMENT
30, City Rd, London EC1Y 2AY
01-638 6011

	Bid	Offer	Chng	Yld
Amer Tech & Gen	134.4	143.1●	+3.0	0.10
Pacific	321.6	342.5	−3.1	0.10
Sec Income Fnd	252.4	268.6	+3.0	3.50
Special Situations	422.6	450.0	+9.7	1.30
Intl Growth	70.4	75.0	+0.5	0.10

SIM UNIT MANAGEMENT
Enterprise House Portsmouth
0705 827733

	Bid	Offer	Chng	Yld
O'Seas Smaller Co's	87.1	90.7●	+0.4	0.48
Pensions & Charities	883.5	939.8●	+47.2	2.23
Recovery	£12.81	13.62	..	1.87
UK Small Co's Ex Fd	130.1	138.4●	+0.7	1.16

STANDARD LIFE TRUST MANAGEMENT LTD
3, George St, Edinburgh EH2 2XZ
0800 393 777

	Bid	Offer	Chng	Yld
Managed Acc	32.0	34.1	..	1.84
Equity Growth Acc	38.6	41.1	..	2.10
Equity High Inc	38.4	40.8c	..	2.85
Equity General Acc	40.6	43.2c	..	1.89
Do Income	35.8	38.1c	..	1.89
UK Larger Acc	260.6	283.0	..	2.92
Do Accum	245.8	266.7	..	2.92
Gilt Fixed Int Inc	26.1	27.5c	..	8.00
O'seas Larger Acc	208.0	225.7	..	1.41
North American Acc	30.2	32.1	..	0.99
Far East Acc	40.9	43.5	..	0.00
European Acc	29.7	31.6	..	1.22

STEWART, IVORY UNIT TRUST MANAGERS
45, Charlotte Sq, Edinburgh
031-226 3271

	Bid	Offer	Chng	Yld
American Fund Inc	251.0	267.9	+3.0	0.95
Do Accum	283.6	302.7	+3.4	..
Do Withdrawal	167.4	178.7	+2.1	..
Australian Fund Inc	240.5	256.2	−1.2	0.29
Do Accum	245.5	261.6	−1.2	..
British Fund Inc	953.3	1015.3●	+1.1	3.47
Do Accum	£13.36	14.23●	+0.01	..
European Fund Inc	335.7	357.5c	+0.7	0.36
Do Accum	354.1	377.3c	+0.7	..
Japan Fund Inc	82.9	88.3	+0.7	0.23
Do Accum	83.4	88.9	+0.7	..
Saints PPP	236.4	248.3	..	..

SUN ALLIANCE
Sun Alliance Hse, Horsham, Sussex
0403 56293

	Bid	Offer	Chng	Yld
Equity Trust Acc	587.9	622.1	+13.9	1.94
N Am Trust Acc	69.2	73.6	+1.4	0.58
Far East Trust Acc	119.9	127.5	−0.1	0.09
Worldwide Bond	47.3	50.3c	+0.1	7.33
European	59.0	62.7●	−0.2	1.92
Equity Inc Tst	78.8	83.8	+0.6	3.35
Worldwide Tech	51.1	54.3	+0.3	0.81
Worldwide Fincl	48.5	51.5	+0.2	1.61

SUN LIFE OF CANADA
Basingview Basingstoke Hants RG21 2DZ
Dealing no0256 841414

	Bid	Offer	Chng	Yld
UK Income	38.1	40.5	+0.6	3.23
Do Growth	36.3	38.6	+0.2	1.48
Worldwide	25.9	27.5	+0.2	1.36

TSB UNIT TRUSTS LTD
Charlton Place, Andover, Hants, SP10 1RE
0264 56789 Dealings: 0264 63432/3/4

	Bid	Offer	Chng	Yld
American Inc	134.5	143.0	+2.5	0.59
Do Accum	142.4	151.4	+2.5	0.59
Br Gth Inc	70.0	74.4●	+0.6	1.94
Do Accum	71.5	76.0●	+0.6	1.94
European Inc	63.3	67.3●	+0.1	0.62
Do Accum	64.3	68.4●	+0.1	0.62
Extra Income Inc	180.8	192.3●	+1.1	3.59
Do Accum	223.7	237.9●	+1.4	3.59
General Unit Inc	227.1	241.5	+1.1	2.18
Do Accum	381.3	405.6	+1.8	2.18
Gilt & Fixed	47.2	49.1	−0.1	9.22
Do Accum	66.7	69.4	−0.2	9.22
Income Trust	322.2	342.7	+1.8	3.21
Do Accum	518.6	551.8	+2.9	3.21
International Trust	404.7	430.5	+2.9	0.74
Do Accum	504.6	536.8	+3.7	0.74
Pacific Trust	252.1	268.1	+1.6	0.17
Do Accum	261.2	277.8	+1.7	0.17
Natural Resources	95.0	101.0c	+0.1	0.75
Do Accum	99.1	105.4c	+0.1	0.75
Selected Opps	102.6	109.1●	+0.7	1.36
Do Accum	114.8	122.1●	+0.7	1.36

TARGET TRUST MANAGERS
Target House, Gatehouse Rd, Aylesbury Bucks
(0296) 394000

	Bid	Offer	Chng	Yld
Amer Eagle	81.5	86.5	+1.9	0.95
Australian	34.9	36.9	−0.7	0.10

THORNTON UNIT MANAGERS LTD
33 Cavendish Square London W1M 7HF
01 493 7262 Dealing Line 01 493 8645

	Bid	Offer	Chng	Yld
Amer Opp Dist	52.2	55.5	..	0.88
Do Acc	52.5	55.7	..	0.90
Euro Opp	50.5	53.7	..	0.93
Far East Opp Dist	106.4	113.1	..	0.44
Do Acc	106.7	113.5	..	0.44
Golden Opp Acc	71.1	75.6	..	0.63
Do Dist	71.1	75.6	..	0.63
Intl Hi-Yield Tst	58.0	62.7	..	3.44
Japanese Opp	60.6	64.5	..	0.78
Kangaroo Dist	58.3	62.0	..	0.80
Do Acc	58.3	62.0	..	0.80
Oriental Inc	34.5	36.7●	..	1.90
Do Acc	35.1	37.3●	..	1.90
Pacific Tech Dist	67.1	71.4	..	0.00
Do Acc	67.1	71.4	..	0.00
Tiger Dist	115.0	122.3	..	0.41
Tiger Acc	115.6	123.0	..	0.41
UK Opp Dist	85.4	90.8	..	1.05
Do Acc	87.2	92.8	..	1.05
UK Hi-Yield Tst	51.7	55.0	..	6.81

3i UNIT TRUST MANAGERS
31, Homer Road, Solihull, West Midlands B91 3QA
01 928-3355

	Bid	Offer	Chng	Yld
Smaller Co's	87.6	93.3	+0.5	0.00

TOUCHE REMNANT
Mermaid House, 2, Puddle Dock, London EC4V 3AT
01-248 1250

	Bid	Offer	Chng	Yld
American Growth	48.3	51.4●	+0.7	0.51
Euro Spec Sit Inc	28.1	29.9	+0.1	0.42
Do Accum	28.1	29.9	+0.1	0.42
General Growth	83.6	88.9	+0.8	1.89
Global Tech	65.7	69.9	+1.0	0.10
Income Growth	93.2	99.1	+0.6	4.10
Income Monthly	67.5	71.6●	+0.3	5.40
Japan Growth	72.0	76.8	+0.7	0.16
Max Equity Inc	33.1	35.0	+0.2	2.17
Do Accum	33.5	35.5	+0.2	2.17
O'seas Growth	65.9	70.1	+0.5	0.64
Smaller Cos	123.1	131.0c	+0.7	1.53
Special Opp	149.6	159.2●	+1.8	1.27

UNITED CHARITIES UNIT TRUST
Unicorn House, 252, Romford Rd E7
01-534 5544

	Bid	Offer	Chng	Yld
Utd Charities	212.1	224.4	+1.8	3.05

VANGUARD TRUST
65 Holborn Viaduct EC1A 2EU
General Enquiries 01-236 3053 Dealing Line 01-236 2468

	Bid	Offer	Chng	Yld
Growth Inc	286.8	305.1●	+1.1	1.52
Do Accum	429.3	456.7●	+1.7	1.52
High Yield	342.4	364.3	+2.7	3.08
Do Accum	361.5	384.7	+2.9	3.08
Special Sits	72.6	77.2	..	1.07
Do Accum	74.3	79.0	+0.1	1.07
Trustee	200.8	213.6●	+0.8	2.90
Do Accum	319.0	339.4	+1.3	2.90
Amer & Gen	72.3	76.9●	+1.2	1.50
Do Accum	73.3	78.0●	+1.2	1.50
Master Portfolio	£82.76	84.85	+0.45	1.88
Do Accum	£84.36	86.54●	+0.46	1.88
Abng Rdis Asts (5)	213.1	226.8●	..	1.25
Do Accum	217.2	231.1●	..	1.25
Far East & Gen Inc	60.8	64.6	+0.1	0.00
Do Accum	60.8	64.6	+1.8	0.00
Euro Fund Inc	50.7	53.9	..	0.34
Do Acc	51.0	54.2	..	0.34

WARDLEY UNIT TRUST MANAGERS
59 Bishopsgate London EC2P 2LA
01-626 4411

	Bid	Offer	Chng	Yld
American Trust	75.4	79.7	+0.7	1.33
Pacific Perform	160.0	169.4	+0.6	0.10
Intl Growth	110.1	116.8	+1.2	0.30
Income Trust	147.3	151.2c	+1.0	4.20
Japan Growth	186.3	199.3c	+2.0	0.10
Small Companies	182.2	194.9	+1.6	1.20
Technology	51.8	55.2	+0.2	0.10
Australia	74.8	80.2	−0.4	1.30
UK Trust	215.3	227.9	+1.1	1.40
European Growth	64.5	68.2	−0.1	0.10
Hong Kong	46.6	49.4	+0.1	1.20
International	27.4	29.2	+0.1	8.00
Sing Mayla	23.5	25.0	+0.1	1.00

WAVERLEY ASSET MANAGEMENT
13 Charlotte Square Edinburgh Scotland EH2 4DJ
031-225 1551

	Bid	Offer	Chng	Yld
Australian Gold	62.5	66.4	−0.3	0.15
Pacific Basin	35.6	37.8	+0.1	0.20
Canadian Growth	75.8	80.7c	+0.6	0.00
[illegible] Fund	95.8	99.8●	+0.1	9.40

WELLINGTON FUND MANAGERS
Hibernia Chambers 2 London Bridge London SE1 9RA
01-403 5108

	Bid	Offer	Chng	Yld
Growth Fund	214.5	228.2c	..	1.00
Income Fund	121.4	129.1c	..	3.00

WHITTINGDALE UNIT TRUST MANAGERS
2 Honey La EC2 8BT
01-606 9085/6

	Bid	Offer	Chng	Yld
Sht Dtd Gilt Fund	73.8	74.6	..	0.00
US Govt Bond Fd	$52.1	52.4	−0.1	..
Challenger	50.6	51.1	+0.1	0.00

WINDSOR TRUST MANAGERS LTD
Windsor House, 83, Kingsway, London WC2B 6SD
01-405 8331

	Bid	Offer	Chng	Yld
Conv & Equity	81.9	87.2	−0.4	4.15
Income	102.7	109.3●	+2.0	2.35
Growth	115.8	123.2●	+3.0	0.66
Property Shares	65.9	70.2	+1.5	1.41

● *Ex dividend.* c *Cum dividend.* k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday. (20) 25th of month. (21) 2nd Thursday of month. (22) 1st and 3rd Wednesday of month. (23) 20th of month. (24) 3rd Tuesday of month. (25) 1st and 3rd Thursday of month. (26) 4th Tuesday of month. (27) 1st Wednesday of month. (28) Last Thursday of month. (29) 3rd working day of month. *(30) 16th of month.* (31) 1st working day of month. (32) 20th of month. (33) 1st day of February, May, August, November. (34) Last working day of month. (35) 15th of month. (36) 14th of month. (37) 21st of month. (38) 3rd Wednesday of month. (39) 2nd Wednesday of month. (40) Valued monthly. (41) Last Thursday of Stock Exchange account. (42) Last day of month. (43) 2nd and 4th Wednesday of month. (44) Quarterly. (45) 6th of month. (46) 2nd Tuesday of month.

UNLISTED SECURITIES

INVESTMENT TRUSTS

FINANCIAL TRUSTS

COMMODITIES

ICIS-LOR Group

The crude markets once again crabbed sideways in a very narrow price range, presenting only marginal trading opportunities. The perception of a current physical supply overhang is seducing refiners back to their hand-to-mouth diet, though sellers so far have refused to oblige. Most products remained steady.

Crude oils/assessed $/BBL FOB

Brent Phys:	18.45	−10
15 day Oct:	18.60	−05
15 day Nov:	18.50	−05
WTI Nov:	19.50	−05
WTI Dec:	19.40	

PRODUCTS
Buy/sell ranges $/MT
Spot Cif Nwe - prompt deliver

Prem Gas .15:	178-180
Gasoil EEC:	160-162
Non 2H Sep:	*157-159*
Non 1H Oct:	158-159
3.5 Fuel Oil:	96-98
Naphta:	+1 160-161 +1

GAS OIL (G W Joynson)
Oct 159.00-58.75
Nov 161.00-60.75
Dec 162.75-62.50
Jan 164.00-63.00
Feb 165.00-63.00
Mar 163.00-59.00
Apr 160.00-53.00
May 159.00-52.00
Jun 157.00-50.00
Vol: 3644

HEAVY FUEL OIL (Reuters)
Oct 99.0-100.0
Nov 101.0-03.2
Vol: 2

LONDON FOX
G W Joynson and Co report

SUGAR (From C. Czarnikow)
FOB
Oct 140.0-39.0
Dec 152.0-50.2
Mar 159.2-59.0
May 163.6-63.0
Aug 168.0-67.0
Oct 172.0-71.6
Vol: 4376

COCOA
Sep 1181-170
Dec 1216-215
Mar 1248-247
May 1267-265
Jul 1289-288
Sep 1309-306
Dec 1329-328
Vol: 4106

COFFEE
Sep 1285-280
Nov 1315-310
Jan 1344-343
Mar 1358-357
May 1377-375
Jul 1405-395
Sep 1420-400
Vol: 3246

LONDON METAL EXCHANGE
Official prices
Official Volume previous day
Price in £ per metric tonne
Silver in cents per troy ounce
Rudolf Wolf & Co. Ltd. report

COPPER GRADE A
Cash 1139.5-1140.5
Three Months . 1126.0-1127.0
Vol 250700
Tone .... Barely Steady

STANDARD CATHODES
Cash 1135.0-1137.0
Three Months . 1120.0-1122.0
Vol .... Nil
Tone .... Idle

LEAD
Cash 359.00-359.50
Three Months . 352.00-353.00
Vol 121950
Tone .... Steady But Quiet

ZINC HIGH GRADE
Cash 472.00-473.00
Three Months . 472.00-473.00
Vol 41200
Tone .... Steadier

SILVER LARGE
Cash 751.00-754.00
Three Months . 765.00-768.00
Vol 22
Tone .... Idle

SILVER SMALL
Cash 751.00-754.00
Three Months . 765.00-768.00
Vol .... Nil
Tone .... Idle

ALUMINIUM
Cash 1178.0-1181.0
Three Months . 1107.0-1108.0
Vol 186250
Tone .... Steadier

ALUMINIUM HIGH GRADE
($ per tonne)
Three Months . 1815.0-1825.0
Vol 15750
Tone .... Idle

NICKEL
Cash 3305-3310
Three Months 3313-3315
Vol 2376
Tone .... Steadier

MEAT AND LIVESTOCK COMMISSION
Average fatstock prices at representative markets on September 29
GB: Cattle, 95.51p per kg lw (−0.43)
GB: Sheep 171.00p per kg* (+15.45)
GB: Pigs, 74.60p per kg lw (+0.93)
* est. dead carcase weight

England & Wales: Cattle down 3.3 %, av price, 94.01p(−0.33)
Sheep down 19.4 %, av price, 171.69p(+15.30)
Pig down 22.0 %, av price, 74.65p(+1.12)

Scotland: Cattle down 15.7 %, av price, 99.84p(−0.10)
Sheep down 19.1 %, av price, 166.48p(+16.03)
Pig down 19.5 %, av price, 74.39p(+0.11)

LONDON MEAT FUTURES
Live Pig Contract p. per kg

Month	Open	Close
Oct	101.8	101.8
Nov	101.00	101.00
Feb	96.30	96.30
Apr	99.00	99.00
		Vol: 0

Live Cattle Contract p. per kg

Month	Open	Close
Oct	unq.	——
Nov	unq.	——
Feb	unq.	——
		Vol: 0

LONDON GRAIN FUTURES
£ per tonne

Month	Wheat Close	Barley Close
Nov	106.10	102.20
Jan	107.80	103.80
Mar	110.15	105.90
May	112.65	107.60
Jul	114.85	unq.

Vol: Wheat 252
Barley 190

SOYABEAN
Oct 130.6-30.2
Dec 130.7-30.2
Feb 131.5-30.5
Apr 132.5-31.5
Jun 126.2-25.7
Aug 125.5-24.5
Oct 128.5-26.0
Vol: 145

LONDON POTATO FUTURES
£ per tonne

Month	Open	Close
Nov	82.00	81.50
Feb	95.00	92.00
Mar	85.00	85.00
Apr	*129.50*	*129.80*
		Vol: 1120

BIFFEX
G.N.I. Freight Futures Ltd Dry *Cargo Report ($10 per point)*

	High/Low	Close
Oct 87	1115-1098	1108.0
Jan 88	1185-1158	1170.0
Apr 88	1215-1200	1200.0
Jul 88	——	1077.5

Vol: 244 lots Open int: 1666
Spot market commentary:
Dry cargo index:
1043.0 unchanged on 29/9/87

THIRD MARKET

1987 High	1987 Low	Company	Price Bid	Price Offer	Change
440	180	Abetscot Group	390	420	n/c
54½	18	Aberdeen Am Petrol	47	50	n/c
150	110	Allied Insurance	140	150	n/c
285	121	Broadcast Commun	223	233	+9
98	38	Catalyst Comm	95	99	+2
150	24	Corton Beach	127	132	+2
63	10	Eglinton Oil Ireland	26	28	+1
41	8	Do. Warrants	15	17	n/c
82	17	Publishing Holdings	62	65	+2
85½	45½	Theme Holdings	74	77	+2
139½	112½	Unit Group	137f	142f	f

صكنا من الاصل

STOCK EXCHANGE PRICES

Equities mark time

ACCOUNT DAYS: Dealings began Monday. Dealings end October 9. §Contango day October 12. Settlement day October 19.
§Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES PAGE 29.)

Portfolio —Gold—

From your portfolio card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Boddington	Breweries	
2	Bowater	Industrials A-D	
3	Time Products	Drapery,Stores	
4	Body Shop	Drapery,Stores	
5	Blue Circle (aa)	Buildings,Roads	
6	Forminster	Drapery,Stores	
7	Rea Bros	Banks,Discount	
8	Magnet (aa)	Buildings,Roads	
9	Helical Bar	Property	
10	Bolton	Textiles	
11	Flexello C&W	Industrials E-K	
12	Lookers	Motors,Aircraft	
13	Goldberg (A)	Drapery,Stores	
14	Lister	Textiles	
15	Leigh	Chemicals,Plas	
16	Jessups	Motors,Aircraft	
17	Cable Wireless (aa)	Electricals	
18	Whatman Reeve	Industrials S-Z	
19	Mining & Ald	Industrials L-R	
20	Hammer	Industrials A-D	
21	Metal Box (aa)	Industrials L-R	
22	DPCE	Industrials A-D	
23	TNT	Industrials S-Z	
24	BBA	Industrials A-D	
25	Ward White	Drapery,Stores	
26	Wintrust	Banks,Discount	
27	Yule Catto	Chemicals,Plas	
28	Quadrant Group	Leisure	
29	GEC (aa)	Electricals	
30	Adwest	Industrials A-D	
31	Hay (Norman)	Industrials E-K	
32	Saville Gordon (J)	Industrials S-Z	
33	Murray Elect	Electricals	
34	DRG	Paper,Print,Adv	
35	Triplex	Industrials S-Z	
36	Gordon Russell	Industrials E-K	
37	Beale (John)	Textiles	
38	Cogson PLC	Buildings,Roads	
39	Steetley	Buildings,Roads	
40	Booker	Foods	
41	Feedex Agric Ind	Industrials E-K	
42	Stothert & Pitt	Industrials S-Z	
43	BSS Group	Industrials A-D	
44	Persimmon	Buildings,Roads	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio —Gold—

© Times Newspapers Limited

DAILY DIVIDEND
£4,000
Claims required for
+60 points
Claimants should ring 0254-53272

BRITISH FUNDS

1987 High Low Stock Price Ch'ge Int. only yld% Gross Red. yld%

SHORTS (Under Five Years)

FIVE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

1987 High Low Company Price Bid Offer Ch'ge Gross div p Yld % P/E

BANKS DISCOUNT HP

BREWERIES

BUILDINGS AND ROADS

CHEMICALS, PLASTICS

CINEMAS AND TV

DRAPERY AND STORES

ELECTRICALS

FINANCE AND LAND

Financial Trusts appear on Page 30

FOODS

HOTELS AND CATERERS

INDUSTRIALS A-D

E-K

L-R

S-Z

INSURANCE

Investment Trusts appear on Page 30

LEISURE

MINING

MOTORS AND AIRCRAFT

NEWSPAPERS AND PUBLISHERS

OIL & GAS

OVERSEAS TRADERS

PAPER, PRINTING, ADVERT'G

PROPERTY

SHIPPING

SHOES AND LEATHER

TEXTILES

TOBACCOS

High	Low	Company	Bid	Offer	Ch'ge	Gross div p	Yld %	P/E
705	452	BAT (aa)	700	705	● +11	21.8	3.0	16.6
183	118	Carreras	165	170	● -7			
452	236	Rothmans 'B' (aa)	450	453	● +5	10.6	2.3	12.5

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

Running with the ball

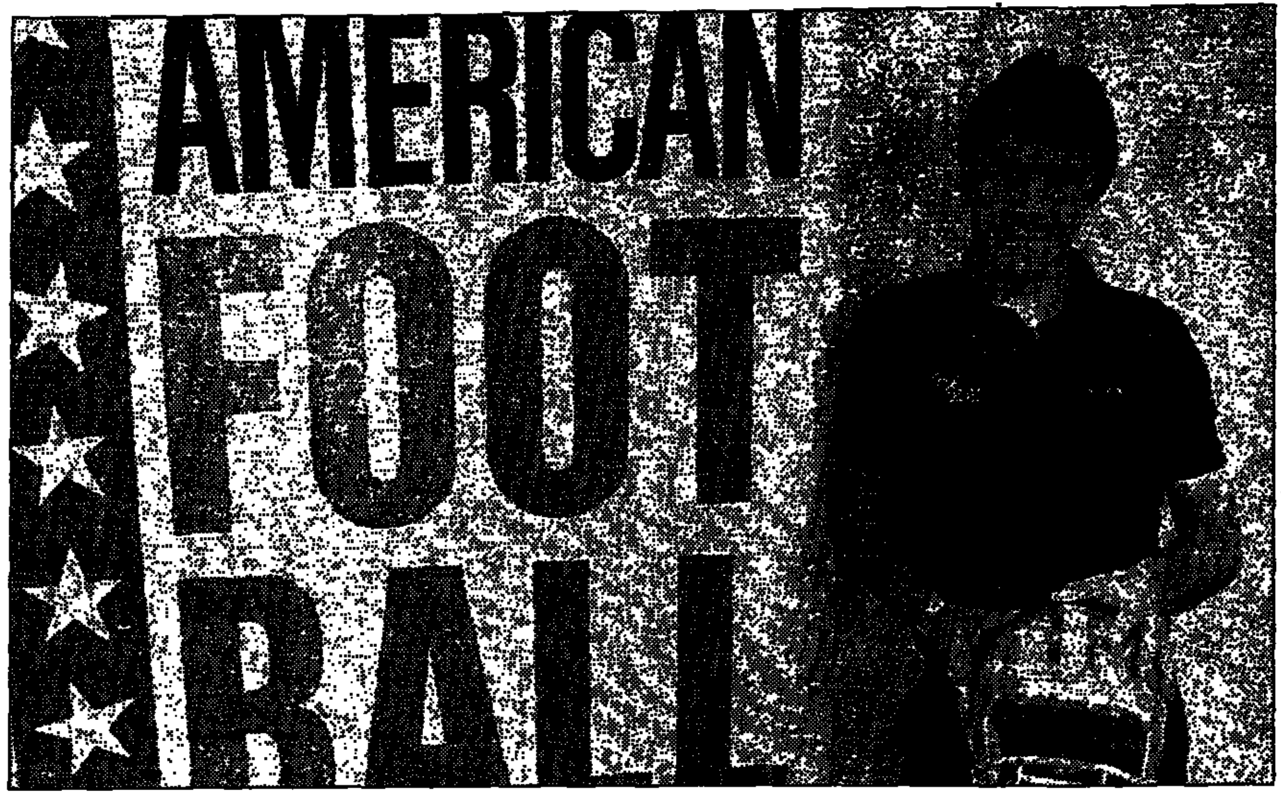
As America's top footballers strike, Alan Franks finds what has made the game such a huge British TV success

Britain may have taught the world how to play sport, but it has taken the rest of the world *to show us how to watch it.* To be more precise, it has taken a five-year-old company called Cheerleader *Productions,* the principal purveyor of American football, baseball and Australian *rules football to* our televisions.

It is now estimated that American football on Channel 4 commands a British audience of 3.5 million each Sunday — seven times more than in 1982 — while the Superbowl, the equivalent of the FA Cup Final and league championship wrapped into one, is watched by no fewer than 12 million viewers.

There are two main reasons *for* the rise in domestic popularity for other people's games. First, and most *importantly,* Cheerleader has imported hitherto unknown broadcasting techniques, such as animated graphics, and the deployment of so many cameras that whenever there is a touchdown the producer can home in on the team's coach, the player who started the move, the erring defender — everyone, in fact.

Julian Herbert



Simon Reed from Cheerleader, catching the British imagination: "People do like watching displays of controlled violence"

Secondly, in the words of Cheerleader's deputy managing director, Simon Reed, "people do like watching displays of controlled violence . . . I mean, they can watch blokes doing things to each other which they would deplore if they were on the receiving end themselves".

Cheerleader, which admits to being a highly competitive outfit, is skippered by 37-year-old managing director Derek Brandon, a man with impeccable credentials in sports broadcasting, both at the BBC and independent television.At the moment he is shuttling between America and Japan setting up a deal on the showing of Sumo wrestling.

"In 1981, Channel 4 declared that it was having nothing to do with sport," he said over the telephone from New York. "So we formed a small group of people determined to have sports programmes on the channel."

The trouble with British sports coverage, argues Brandon, has been its sheer traditionalism. He is referring to form as well as content: "You'd just have this man in a jacket with a glass of water on the desk, and he'd be saying, 'Hello, good evening, and welcome to the . . . ' whatever it was. We thought we may as well throw all that away."

In a good year, Cheerleader has a turnover of £2 million, half of which comes from Channel 4, and much of the rest from the BBC. Apart from the huge ratings for American football, the company reckons to achieve viewing figures of between two and three million for basketball and Australian rules football.

Reed, fit, 40, and a wholly unapologetic cricket fan, has many years behind him as a freelance commentator and presenter. He insists that Cheerleader is not claiming originality in terms of broadcasting, only that it is importing fresh techniques to the British screen.

He also maintains that there is a natural appeal in a sport like American football — so much so that even as the players' strike was getting under way last week (a dispute mainly about players' rights to play for the club of their choice), the company was busily making alternative arrangements.

"American *football has* caught the imagination," says Reed, "because these players are really fantasy figures. How often do you see men of six feet seven inches, who weigh *15* stone and who can run *100* yards in less than 11 seconds *and* catch a ball as well? There are guys there *in the front lines* who can do 4.4 seconds for 40 yards and knock bricks out of each *other.*"

Despite Cheerleader's notion of taking strange sports to countries unversed in their ways, Reed fears that Americans are still not ready for cricket, Botham's baseballing notwithstanding. "Frankly, I don't think they have the patience," he says.

The rural view from the editor's chair

A new countryside magazine is drawing more than inspiration from the open air

In a converted barn in the garden of a 17th century farmhouse in Jersey, with a fine beach only five minutes away, *sits* Marcus Binney, editing his latest magazine, *Landscape.* In a converted dockyard beside the *Thames* at Battersea, the rest of the staff produce it. The two are connected by computer links, fax *machines and* a tied telephone line. Binney thus becomes the only editor of a country-style magazine (apart *from the Countryman*) who actually works in the country.

He decided on this after editing *Country Life* "on the 22nd floor of a tower block in the urban wasteland of the South Bank". That job ended when he fell out with IPC a year ago: and having promised a *Times* reporter that he would start another country-orientated magazine, he thought he had better do it. The result, a £1.50 monthly, will be published tomorrow.

At first glance it *looks* like another exercise aimed at "the Aga set", the urban-bound ruralists. But as publishing director Martin Gates puts it: "It isn't just pretty pictures of the country. We are motivated by a cause."

With Marcus Binney as editor the cause is, of course, conservation, though he prefers to call it preservation. *He was the founder of* Save Britain's Heritage in 1975, and since then has been at the head of the *movement to rescue unwanted* historic buildings. Billingsgate Fish Market and Battersea Power Station are just two examples of such buildings which are looking forward to a new existence largely thanks to his efforts.

The new magazine covers every aspect of the environment, from bird habitats to a new London office block. Nor has the usual back-of-the-book fare on glossy motoring, *eating and drinking* been neglected. Will it work? The half a million pounds or more needed to get the *venture off the ground* has been mainly provided by three principal shareholders, including Marcus Binney himself.

The initial circulation estimate of 25,000 has been revised upwards to 37,000 in response to reports from *Comag, the distributors.* And there is a healthy, 30-page wodge of prestige property advertising at the front, *the golden fruit which helped Country Life* to a reported £2 million profit in a year.

Pearson Phillips

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BYLINES

Snags and the BARBs

Media research experts have closed ranks to rubbish the critique last week by agency *Lowe Howard-Spink* of inadequacies in the BARB television ratings. "The assertions are unfounded, naive and waste a lot of time," says Bill Meredith of AGB, which compiles the ratings. LH-S *has just woken up to a debate* which has been going on in the media business for two years, says Jane Perry, research head at Young & Rubicam.

But LH-S has stumbled on a genuine problem. With the vogue for greater "targeting" when buying airtime, agencies *increasingly* want to know what kind of people watch what programmes. Yet BARB samples are too small for that because the system was originally designed simply to provide overall totals *of audience size.* More information would cost much more.

Meanwhile, LH-S's outburst is unlikely to endear it to the BBC which, with the ITV companies, owns BARB — and which is an LH-S client.

More Pravda

"We feel rather flattered that where we have pioneered Robert Maxwell sees fit to follow 18 months later," said James King, publisher of the weekly English-language edition of *Pravda,* on news that Maxwell was in Moscow discussing another English-language edition.

After a shaky start, King says his version is now profitable, selling more than 30,000 copies in 26 countries, 8,000 in the UK. But he advises against a daily version of the paper, which he says is "unreadable".

Cross channels

A split has occurred in ITV over the privatization of Channel 4. Officially, ITV would rather see a rival fifth channel than lose the right to sell Channel 4 airtime. But only the four companies in the wealthy South East (Thames, LWT, Anglia and TVS) make a profit on the channel. Many others would be happy to see the back of their expensive Channel 4 contributions, while the prospect of competition from a "fifth channel" of local city stations terrifies companies like Ulster and Tyne Tees.

Metro vision

The drive-in movie comes to Britain for one night only on October 11 when Britain's second 10-screen cinema opens in Tyneside's new Metrocentre. Drivers in a car-park outside the centre will be able to watch Walt Disney's *The Rescuers* on a giant screen hung from the building, and listen to the film sound relayed by local radio station Metro Radio.

US operator AMC already has one 10-screen complex in Milton Keynes which attracted 1.2 million punters last year, and has plans to open a further six in the next *12 months.*

Making friends

Advertising agency Colman RSCG & Partners is going to extreme lengths to solicit new business, claiming to cultivate potential clients "for anything up to five years". Two weeks ago one party of likely candidates was whisked off to Somerley, the Hampshire country home of Lord Normanbrook, and given lunch, a clay pigeon shoot — and a seminar on political lobbying. Such events cost less than a day at the races, says Colman, and are infinitely more educational.

Briefly . . .

The Daily Telegraph and BT are to start charging callers to the paper's *(hitherto free)* Information Service £2.85 a time . . . TVS advertising revenue overtook LWT's in August . . . *The London Evening Standard* launches its monthly colour magazine, *ES,* this Friday and hopes up to 30 regional evenings will also carry it . . . More than 50 per cent of British households now have more than one television set, according to the National Readership Survey . . . The Burton Group is thinking of backing a record label being set up exclusively for the London Mozart Players as a way of getting the most from its £100,000 sponsorship of the orchestra.

Nick Higham

LONDON APPOINTMENTS

MARKETING CONSULTANTS
LONDON to £30,000 + car

A number of specialist Marketing Consultancies have ongoing requirements for marketing professionals who are seeking to *increase their expertise. You will be a graduate aged 30-35,* with at lease five years' blue-chip marketing experience or specialist product knowledge gained as a Research Executive.

MARKETING MANAGER
LONDON c £20,000 + car

You are a *self-starter,* aged 25-35 with *broad marketing skills* and a strong commercial sense. Our client, a leading independent food broker, currently seeks a marketing professional with good FMCG experience to define, implement and achieve marketing strategies, throughout the UK and Europe.

For further details of these opportunities and the many other marketing vacancies we are currently handling in the London area, *contact us at the address below.*

2 Swallow Place
Oxford Circus
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Tel: 01 408 1694

Management Personnel
Recruitment Selection & Search
LONDON · GUILDFORD · ST ALBANS · WINDSOR

PUBLISHING
LONDON BRIDGE

Assistant required for an involved and interesting position in classified advertising on major trade publication. Duties to include telephone bookings, selling, costing and client contact. House 9.30 a.m. - 5 p.m.

Salary negotiable.

Please call Margaret Chapman
Tel. No: 407 6981

TELEFORCE
000000000000000

THE AGENCY FOR TELESALES STAFF

We urgently need to recruit experienced telesales and telemarketing staff for permanent positions in Central and West London.

All jobs have good basic salaries and varying commission packages. We are especially interested in people with an advertising, computer or office stationery sales background.

Temporary work is also available for experienced flexible telesales staff to start October 5th.

INTERESTED?
Ring Tina Cronin on 01 567 1722
Emp agy.

Tecno
Quality furniture by design

Tecno, with its Head Quarters and factories in Milan, is an International Organisation with 20 subsidiaries in 12 countries.

Tecno is respected by Architects and Designers throughout the world for the quality of its design and products and is expanding its organisation in the UK and now has opportunities for the following:

Sales Professionals
With experience of selling high quality products to either specifiers or major *clients. You probably think of yourself as an individualist, but enjoy working as* part of a qualified team. If so, and you want to earn in excess of £25,000, plus car, then this is the career move you have been looking for. Positions are *offered for London, the Home Counties, Manchester and Scotland.*

Designers
You will need to have experience of furniture design and space planning, combined with the capacity for interpreting and designing special products, with great attention to detail and presentation. Knowledge of Italian would be preferred but is not an essential requirement. Salary according to experience.

Quantity Surveyor
Responsible for all aspects of Sales and Contract Administration, from estimating to final accounts. The position would suit a person age 30-35 years with broad contracting experience gained with a Quanity Surveyor, Contractor or Subcontractor. Knowledge of French or Italian language would be useful but is not essential. Conditions commensurate with experience, and including a Company car.

Please apply only in writing, enclosing a copy of your C.V. to:
David Morton
Tecno (UK) Ltd., 19 New Bond Street, London, W1.

MARKETING MANAGER
Lake District Negotiable salary + car

GILKES, Gilbert Gilkes and Gordon, based in Kendal, are leading manufacturers of water turbines, marine pumps, fuel and lubrication systems for the thermal power industry, and training equipment for engineering education.

They wish to appoint a Marketing Manager, reporting directly to the Managing Director, to develop corporate marketing strategy and lead the Sales function.

You will have a degree in Marketing or Engineering and probably a post-graduate Business qualification.

A sound track record in marketing is essential and an understanding of overseas capital equipment markets and the OEM industrial market in the UK and Europe is important.

Good *inter-personal skills* are vital and the ideal candidate will have the potential for further development.

The salary is negotiable and matched by excellent benefits. A relocation package is available.

Applicants should write in confidence to the Company's advisor, Ted Gorman, at the address below with a comprehensive CV, or telephone for an Application Form quoting Ref: B4019.

P-E Consulting Services
212 Washway Road, Sale Cheshire M33 1RN Tel: 061-905 1770

STEP INTO INTERNATIONAL MARKETING

FINANCIAL SOFTWARE SALES AND MARKETING
CITY BASED

Package c. £15,000

A leading provider of information on International Finance, *our client is seeking a highly* motivated individual to assist and support their worldwide marketing effort. The company has *launched a unique range of financial database* products and already has an established customer base.

Here is the chance for the successful applicant to join a growth business and become involved in all aspects of international marketing to the financial world. The position requires direct involvement with customers, therefore the ability to represent our client in a professional manner is all important.

Experience in a marketing function is not essential as the *successful applicant* will receive a full training programme. However some experience in at least one of the following areas would be of benefit:

— international financial markets

— liaising with customers/clients

— the use of computer software packages

Our client offers a small and friendly working environment and takes a strong interest in personal development.

If you would like to apply for this position, please contact RON HUNT on Staines (0734) 56431 daytime or 01 891 0485 evenings (after 7 p.m.) and weekends.

HUNT & HUGHES
(CONSULTANCY) LTD,
DEBMARC HOUSE,
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MANAGER
CONTRACTS/CONSULTING

Acsis Inc. is a New York based computer consultancy embarking upon a new division of its already very successful London Branch.

With support already in place and excellent West End offices, this opportunity affords a unique chance to apply the knowledge you *have gained in the contract market place,* developing into a management role.

Ideally the successful candidate will have a proven track record in Contract Sales in a DP environment, some DP background and demonstrable management skills.

For strong, motivated self-starters, this position will carry an excellent salary and commission package.

Please apply with c.v. to
Anne Hutchison at
77A Wigmore Street,
London W1H 9LJ
or phone her on 01-935 9664.

ACSIS Recruitment Consultants

NAPIER COLLEGE
EDINBURGH

FUND-RAISING WITHIN INDUSTRY
DIRECTOR
£16,605-£18,231 pa (under review)

Napier College wishes to diversify its income base and develop a fund-raising capability. A fund-raising office is being established within the College's External Relations Unit to meet this challenge. The office, in the initial stages, will consist of a Director and an Office Administrator. Applications are invited for the post of Director to promote, manage and develop the College's Fund-raising capability. Applicants must be self starters with a wide knowledge of and experience in industry, plus experience of fund-raising. They will also require to have organising ability, drive, enthusiasm and an outgoing personality. A familiarity with computers and the computing industry would be an advantage.

This appointment is initially for a period of three years. Application Forms and further particulars are available from the Personnel Office, Napier College,
219 Colinton Road, Edinburgh EH14 1DJ.
Telephone 031-444 2266 Ext 4274 or 4288.
Closing date 5 October 1987.

THE POLYTECHNIC OF EDINBURGH

TELEPHONE MARKETING

This international company, based in Isleworth, requires young, enthusiastic people to join a small but expanding team to market capital equipment for the hygiene industry.

The ideal candidates will have a good telephone *manner* and *lots* of confidence to deal with all levels of personnel.

Experience an advantage but not essential as full training will be given.

A good basic salary plus commission and benefits, such as medical insurance, are the rewards for hard work and commitment.

For an interview call Julie Reynolds:

01-847 4545

rotowash

ADVERTISING SALES
ON TARGET EARNINGS £40K PA

The launch of a series of major international titles has created opportunities for effective ambitious sales people.
If you are able to talk to senior executives in a professional and convincing manner, then we would like to talk to you.
There are likely to be early management opportunities for the most successful applicants.
In the first instance please call David Conway or Ben Crocker on 240 1515.

صكا من الاجل

MEDIA & MARKETING

Commercial break wanted

OPINION

Michael Darlow

One question has been overlooked following Mrs Thatcher's seminar with the broadcasters last week: where will all the extra hours of television come from? Demand for programmes is growing worldwide and it cannot be met by old films or wall-to-wall soap.

Britain is in a unique position — a universal language, an unrivalled pool of talent and a reputation for quality. But others will move in unless we act quickly. Already, American and Australian money is going into production capacity in Ireland and Spain and overseas investors have stakes in British producers.

If the economic base, production capacity and talent were to drain away under pressure of increased competition, we would see a serious dilution of programme quality and growing unemployment in our television production industry. Look what happened to the film business.

Mainstream broadcasters have used their exclusive transmission rights to stifle competition in the making of programmes. Now they are grudgingly letting in a few independents, mainly in response to the Government's determination to see 25 per cent of programmes on BBC and ITV made by independent companies.

But unfair deals persist; broadcasters often bully independents into giving up their most valuable asset — the copyright in their ideas and the right to exploit and sell overseas programmes based on those ideas. Independents have been forced to use the broadcasters' inappropriate or uneconomic studios and other facilities and to accept very low operating margins.

At Downing Street I asked the Prime Minister for Government intervention to give independents a fair chance — a runway just long enough to guarantee independents' rights and minimum operating margins until they can get on the air as genuine competitors.

Indepedents have demonstrated that they can deliver. Their production costs are appreciably lower than those of the duopoly — almost 50 per cent lower in the case of ITV. A look at Channel 4's tally of international awards shows how many go to independents, who have supplied more of C4's programmes than envisaged. Surveys show that there are already enough independent producers and facilities to supply more than the Government's target of 25 per cent.

It is said that independent production means fat cats in London getting all the work while jobs are lost in the regions, yet half the turnover in the independent sector is accounted for by companies outside London. Overseas, independent production companies and facilities have sprung up where the demand is, close to where the broadcasters are based. In Britain, independents thrive in Cardiff and Caernarvon in response to S4C and continue to expand in Glasgow, Edinburgh, Manchester, Birmingham and wherever there are television stations or demand for industrial and educational programmes.

Having broadcasters make as well as transmit programmes is industrial archaeology, dating back to the days when all programmes were transmitted live. An inefficient and uncompetitive system has survived largely out of short-sighted vested interest on the part of the broadcasting duopoly. It was clear from the Downing Street seminar that the Government recognizes the need for genuine competition in programme production. All independents want is enough Government intervention to give them a fair chance.

The author is head of negotiations for the independent producers associations.

A book at sale time

Launching a bestseller would be much simpler, Andrew Lycett reports, if there were far fewer rivals bidding for their share of the action

If Macmillan had not produced a comprehensive marketing plan when offered *Living Dangerously*, the autobiography of the explorer Sir Ranulph Fiennes, in July 1986, they would not be publishing it as their lead autumn title on Monday week.

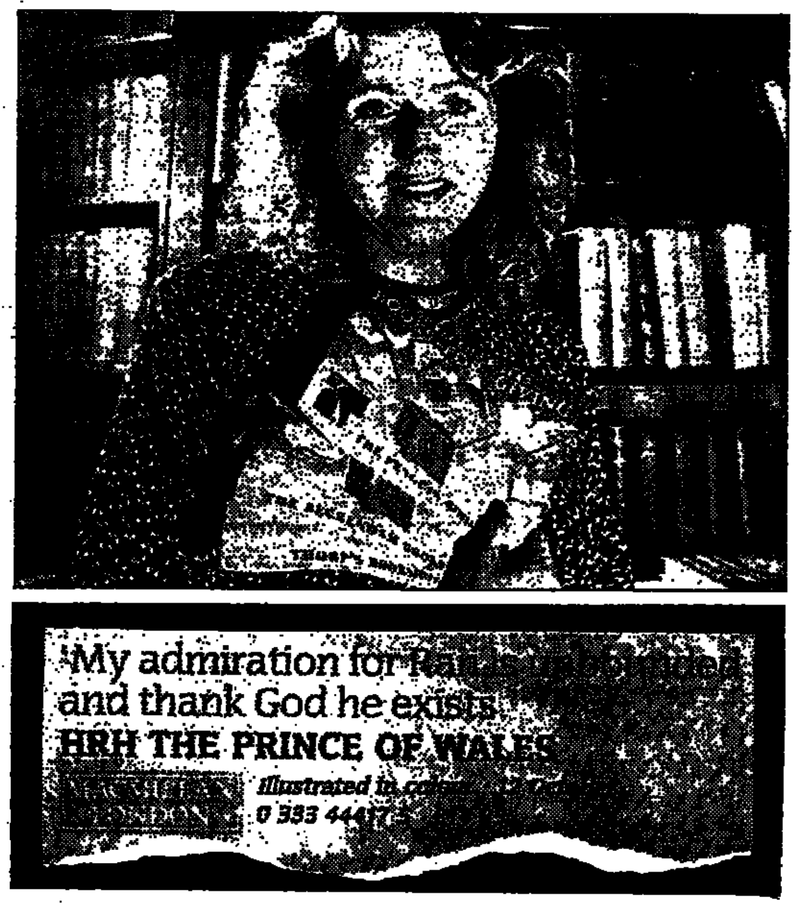
Macmillan marketing director Martin Neild had to provide Fiennes and his agent, Vivienne Schuster of John Farquharson, with a detailed breakdown of his sales and promotion effort. It involved the 43-year-old baronet's putting in considerable legwork himself. First he had to help to motivate Macmillan's sales force. In July he was invited to the Oaklands Park Hotel in Weybridge to give the keynote speech at Macmillan's main sales conference presenting their autumn list. "Immediately we could tell we were on to a winner," recalls Neild. "He wowed them with all sorts of stories."

With the salesmen enthusiastic about the book, Macmillan could begin approaching bookshops. They took a front cover of the trade paper, *The Bookseller*. They sent out proofs, jackets and promotional literature. Fiennes was wheeled out to address dinners for between 30 and 50 booksellers in Edinburgh, Manchester, Birmingham, London and Bristol in late July and August.

> 'Immediately we could tell that we were on to a winner'

Quite how many book outlets there are in Britain is disputed. An estimated 60,000 outlets, including supermarkets and tobacconists, sell books in some form or other — if only a rack of bodice rippers. Specialist booksellers are more rare. The Booksellers Association (BA) has 3,300 members but, according to a survey produced for it this year by Arthur Young, more than half have a new book turnover of less than £80,000 a year. Most retail book sales, worth around £750 million a year in all, are made through chains like those of W. H. Smith (with 368 outlets) Sherratt & Hughes (40), Pentos (34), Hammicks (16), Waterstones (14) and Hatchards (13).

As a newsagent and stationer as well as bookseller, W. H. Smith, with a fifth of total sales, is in a category of its own. The important new development in the market place has been the growth of the specialist multiples like Sherratt & Hughes, a Smith subsidiary, and Pentos, which have invested considerable sums in attractive design and in EPOS (electronic point of sale) equipment which allows them to monitor exactly the titles selling in their shops rather than those merely moving out of the warehouses.



Hard sell. A plug from HRH: Corinne Gotch with *Books For Giving*

An important part of Neild's job at Macmillan is to ensure that his titles are carried by these groups, which generally do centralized buying. He has to lobby to be in their special promotions, instore displays and catalogues. For example, he has paid £1,000 to have *Living Dangerously* promoted as part of W. H. Smith's "The Best of the Latest" campaign next month.

Another £1,000 has been spent securing a slot in *Books For Giving*, the BA's Christmas catalogue, launched on Monday with a print of 3.75 million copies. When BA marketing executive Corinne Gotch completes a month-long promotional tour just before Christmas, the BA operation will have cost more than £250,000.

W. H. Smith has led the way with EPOS, investing £23 million in a four-year operation to computerize all its shops. John Hyams, Smith's Deputy Book Merchandise Controller and the current president of the BA, says: "EPOS gives us an enormous amount of information about what is actually selling." Pentos is following suit. Rosemary French, formerly with Boots, who came to Pentos only four months ago as its first marketing director, says: "The book business is the last to go into EPOS. The problem has been the large number of individual titles sold."

Generally speaking, however, the spending on book marketing is slight. TV advertising is still virtually unknown. Derek Searle, marketing director at Bantam, blames the number of titles published: "Consequently the spend-per-title is very small. If any publisher spends more than £20,000 on a book, it is unusual."

Bantam's largest outlay in the last year was £40,000 on Sally Beauman's *Destiny*. Searle notes that women read more books than men, which accounts for the importance of exposure in magazines like *Cosmopolitan* and *She*. Bantam has started stepping stone advertising (four quarter pages diagonally) in these titles. It also uses occasional gimmicks, such as a scratch and sniff promotion for its successful book *Scents*, which has sold 250,000 copies in Britain, and phosphorous covers for its children's book *Niteglo*.

> 'The spend-per-title is very small because there are so many'

Similarly, Macmillan uses a hologram on the front cover of the new novel *Sphere* by Michael Crichton. Neild believes this will get the book more space in bookstores. *Sphere* will be published as a paperback next September by Pan, now wholly owned by Macmillan. Neild is therefore spending more on its promotion than he otherwise might, hoping to establish Chrichton as a name in advance of the paperback. This is an example of the growing publishing phenomenon of vertical publishing, or putting out simultaneous hardback and paperback books by known authors and sharing marketing costs. Bantam is currently doing it with a Catherine Cookson trilogy. Her *Bill Bailey's Lot* is published in hardback on Thursday and its predecessor, *Bill Bailey*, in paperback on Friday.

Most marketing campaigns remain doggedly conventional, as with *Living Dangerously*. Macmillan is spending just £20,000 on all stages of promotion of Fiennes's autobiography, and that is considered a large sum. This figure includes the launch party in Maxim's restaurant on October 12. The next day the intrepid explorer begins a two week tour of 11 British cities. Within two months Neild expects to have sold 25,000 copies, making *Living Dangerously* a Christmas bestseller.

One for the record

A sales boost is due for a minion that has eaten the big fish

The annual record awards made by *The Gramophone*, that much-revered bible of classical collectors, is to classical music what the Booker Prize is to literature — without, of course, the razzamataz and the money.

The premier award, record of the year, normally goes to one of the big names, like Deutsche Grammophon or EMI, so there will be more than the usual excitement at the Savoy Hotel today when Elisabeth Scharwzkopf presents the top award to Gimell, a tiny independent based in Oxford with a total catalogue of just 14 recordings. It concentrates only on sacred choral music of the Renaissance.

The winning recording is of two early 16th century masses by the Flemish composer Josquin Desprez, recorded by The Tallis Scholars conducted by Peter Phillips, and produced by Steve Smith for Gemill.

It has overcome challenges from such notables as the EMI recording of Tippett's *The Mask of Time*, which wins the contemporary music award, and Mahler's Symphony No 8 conducted by Tennstedt, which wins the orchestral award.

On past form, the win will be a considerable boost for sales of the record. Peter Russell, general manager of Polygram Classics, reckons that last year's winner, Deutsche Grammophon's recording of Rossini's *Il Viaggio a Rheins*, could have raised sales figures by some 50 per cent. This compares with a modest 10 per cent increase for winning one of the sections.

Nicolas Soames

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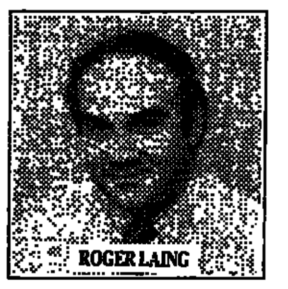

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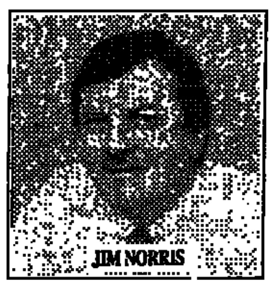

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The Chairman of a firm of City-based stockbrokers requires a professional and dedicated PA to provide superb assistance with all aspects of his business. Confidence, social poise and the freedom to travel to the USA are all paramount. Duties will include maintaining a complicated and ever-changing diary, extensive telephone contact and general liaison at all levels. Proven organisational skills, the ability to prioritise, thrive under immense pressure and the willingness to work long hours (8.30am-8pm) are essential. Applications are sought from candidates with excellent secretarial skills (120/60), coupled with the tact and diplomacy vital to work at this level. Age 27-35. Please call 588 3535.

Crone Corkill
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Self-Starter
To £15,000

Our American client is opening a London base shortly and has asked us to find him a Secretary/Administrator to organise and finesse the move.

He has described his ideal person as being a real self-starter who can relish being all things to all people.

Of course, you'll need to be a good organiser with plenty of initiative and posses excellent secretarial skills.

If this sounds like it could be the opportunity you've been looking for, then please ring us on 439 6021.

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RECRUITMENT SPECIALISTS

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£11,000 + bonus

This is an excellent career opening within an international environment. Our client enjoys a global presence in the field of Executive Search and Management Recruitment. As PA to a Senior Consultant you will deal with clients and candidates; run the office in his absence; handle queries and liaise closely with researchers etc. The emphasis is on high involvement and close teamwork – with career prospects definitely open to you. Skills 100/60. Age 22-27. Please call 01-493 5787.

GORDON·YATES
Recruitment Consultants

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living and learning

PRODUCT DEVELOPMENT MANAGER - Cambridge

Living and Learning produces educational games and toys of originality and excellent for the international market. Reporting to the Divisional Manager, this key job will include:

- Attracting new product ideas,
- Managing the evaluation process.
- Controlling development through to production,
- Managing design of POS, ads and literature.

Open-minded, enthusiastic, analytic, you will enjoy working in a team. You will have two to five years experience and training in marketing or product development but not necessarily in the toy industry. Salary and benefits will be negotiable dependent on age and experience.

Please send your CV and letter of application to Linden Mead

Living and Learning
32 Bridge Street, Cambridge CB2 1UJ.

£7,000–£14,000

Are you job-hunting — but dread the thought of countless trips to agencies and wasted interviews?

At Graduate Appointments we understand that your time is precious. That's why we do our very best to help — with objective advice supported by sound market knowledge and an impressive client portfolio.

So — whatever your level of secretarial experience — consult us first: you can call us on 01-629 7262 for an informal discussion or send us your CV.

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ARE YOU AMBITIOUS?
DO YOU WANT A JOB WITH PROSPECTS WHICH WOULD ALLOW YOU TO ADVANCE UP CAREER LADDER.

If you can:

Type at 30 WPM
Shorthand 100 WPM - or Audio Equivalent
Have 3 'O' Levels not below 'C' pass (English Language essential) or alternatively 2 years secretarial experience.

Then you can enjoy:

Good career structure
22 days annual leave, plus 10½ Public and Privilege holidays
36 hour week, Monday to Friday
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Starting salary up to £9290. Opportunity to increase this by a further £1100 - undertaking skill tests operation of WP can attract extra allowance

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Department of the Environment
Room 024, Lambeth Bridge House
Albert Embankment, London SE1
Tel: 01-211 4460

THE CIVIL SERVICE IS AN EQUAL OPPORTUNITIES EMPLOYER
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DOE

CHESTERTONS
PRUDENTIAL

SECRETARY/PA TO MANAGING DIRECTOR AND PERSONNEL MANAGER
c.£12,000 p.a.

We are:

A FAST MOVING BUSINESS -
RESIDENTIAL PROPERTY
A YOUNG ENVIRONMENT
HARD WORKING, BUT FUN!

You will need:

INITIATIVE
GOOD AUDIO/WP SKILLS
TO BE SELF-STARTER

If this sounds like you, apply **TODAY** with full C.V. to:

David Gordon, Personnel Manager
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London W2 2AB

SENIOR SECRETARY to £11,000

Specialist with Senior man & talented sales team, WC1. Keep tabs on day to day activity, organise meetings, travel... you could say you're the boss here! S/H & WP desired. Generous perks.

Call JACKY PLASTOW
01 434 9545

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MAYFAIR	PA/Secretary	£14,000
KENSINGTON	Medical Secretary	£12,000
CHELSEA	Mature Secretary	£11,000
MAYFAIR	Property Secretary	£12,000
CITY	Publishing College Leaver	£7,500
KNIGHTSBRIDGE	Executive PA	£11,000

01-730 5148 (Rec.Con.)

JAYGAR

SECRETARIAL DIVISION

EXECUTIVE SECRETARY
£15,000+ negot.

An exceptional opportunity has arisen for a senir secretary/P.A. to provide all round support to the Chairman of a Property Investment company based in W.1. In addition the position will also include a high degree of involvement assisting in the research and organising of various assignments. 100/60 skills esssential.

STELLA FISHER
01-836 6644

SECRETARIAL DIVISION

SECRETARY TO CHIEF EXEC.

The newly appointed Chief Executive who will be responsible for the administration of a large firm of Solicitors is seeking a young, friendly secretary to assist him in setting up the new support although the manager is keen to delegate more responsibility.
SH/Audio/WP.

STELLA FISHER
01-836 6644

£12,000 NEG + O.T.
MANAGEMENT CONSULTANCY

This int'l firm of Management Consultants employs high calibre consultants, 3 of whom now need help from a secretary of equal ability. In this up-tempo stimulating environment in the West End, top secretarial skills are matched by excellent salary and superb working conditions. 90/65 skills + WP necessary. Age 24+

Please contact us on
01 631 0902

JIGSAW
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Move Into Property
£10,000 + bonus

This is a lively, stimulating environment for an outgoing self-starter. Working alongside a young and fast-moving team you will handle computer queries; set up appointments; track West End property deals through your computer and look after office admin. The offices are beautiful — set in the heart of Mayfair — and for the right person prospects are good. No shorthand required. Confident typing requested. Age 22+. For details please call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

CREATIVE & MEDIA

SALES/MARKETING MANAGER

Draper Tools, the country's leading tool company, has a vacancy for a Sales/Marketing Manager. We require an ambitious self-starter, with good organisational skills, able to develop new business and expand existing sales. A proven track record in sales/marketing is required and a knowledge of tools would be a definite advantage.

A competitive salary and benefits package is offered to reflect the importance of this position, including relocation assistance and company car. Please write including your CV and current salary to:

Mr T Cornwall, Sales Director
Draper Tools Ltd
Hursley Road, Chandlers Ford
Near Southampton
Hampshire SO5 5YF

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SPEAK WELL!
To Work in Cricklewood, London NW2

If you are determined, well educated and over 23 years old and want to start immediately you will benefit from our 17 years publishing experience, we will train you to earn £400 - £800 plus per week with immediate effect.

Telephone Rod Josey
01-450 9322

for an immediate interview and career appointment if suitable.

RESEARCH ASSISTANT

Required for Director of a small West End Company involved in merger and aquisition work.

Personnable, intelligent and self-assured researcher sought.

Experince of commercial environment useful.

Salary cira £10,000 plus bonus.

For details please ring

01-629 5917.

Temba Theatre Company

MARKETING OFFICER

Salary in range £8,500-£10,000 aae

Responsibilities include press and publicity, audience development and community liaison.

Could you sell Black Theatre in the mainstream? Can you produce concise, attractive copy? Do you have an eye for a good visual image? Are you persuasive? If so, we would like to hear from you.

Send a C.V., a hand-written letter of application, and some examples of your work to:-

Alby James,
Artistic Director,
Temba Theatre Company,
101 Southwark Street,
London SE1 0JH,

by 9th October, 1987, or if you want to know more telephone Chantal or Tracey on 01-261 0991

HARVEY & WHEELER

We are looking for an experienced negotiator to join our hard working and friendly team at our Dulwich office. Knowledge of the area useful but not essential.

The right applicant will be amply rewarded with our excellent salary package which includes basic plus commission, company car and bonus.

[illegible] or writing to:

[illegible] Elleway, Office Manager, Harvey & Wheeler, 133 Half Moon Lane, London SE24

01-737 6211

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P.O.S. DISPLAY OR GRAPHICS/PRINT

Display is a rapidly expanding company with an impressive client list and is making additional sales appointments in Point-of-Sale and in Graphics/Print.

If you want to reap the rewards of your experience and realise your amibitions, we have the creative team to back you and a tailor-made package of remuneration.

Are you ready to join our success?

If so please write to Parrie Protheroe or telephone

0462 895555

DisplayPlan Ltd, Horizon House, London Road, Baldock, Herts SG7 6NG

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EXEC SEC **£13,000**

Exceptional opportunity for an outgoing PA with some finance experience to work for one of THE major U.S. stockbrokers at Director level. Based on the trading floor you will deal with top international clients on behalf of your boss who is usually glued to the phone. 60% admin 90/50 skills.

PROPERTY/PERSONNEL **£11,000**

This well known firm of Chartered Surveyors needs a fun, outgoing social secretary to help organise numerous social events on behalf of their staff partner. He deals with all staff matters and hopes that your excellent skills 90/50 will enable you to get fully involved in all aspects of his day.

please telephone: 01-499 8070
87 New Bond Street London W.1.
CAROLINE KING SECRETARIAL APPOINTMENTS

W1 - LEGAL

Wang skills and typing of 60+ wpm coupled with sound legal experience are needed for this busy West End practice specialising in Conveyancing and Litigation. Salary £11,500.

City **377 8600**
West End **439 7001**

SECRETARIES PLUS

La Crème
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PERSONAL ASSISTANT WITH FLUENT FRENCH
£12,000 pa + Attractive Perks

You're not just a 'number' working for a Director of this prestigious SW1 Social and Sporting Organisation. Your individual flair for PA work, international liaison, administration and conference organising is used to the full. A person aged 25-35 with good shorthand secretarial skills (French shorthand not required) and who enjoys working 'one-on-one' will gain invaluable experience. Please contact Rosalie Preskett.

01-491 1868

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* AUDIO/WP *
* SUPER SECRETARY *

For 2 Partners in firm of Chartered Surveyors. Aged 24-35, must be well educated, well spoken, able to type accurately at minimum 60wpm, using Olivetti ETV300. Must be of smart appearance. Good salary/benefits offered to someone with proven track record/abilities as above. ***Please phone Miss Sue Tribe on 01-405 8411 for further details.***

- No Agencies -

AUTUMN COLLECTION
£10,000

The sales director of a quintessentially English fashion company is looking for a secretary whose previous owrk experience shows that she can cope with a heavy workload.

Meticulous and a complete professional, he needs a quick-learner who is good at handling people and paperwork. In addition to normal secretarial duties including a regular flow of correspondence, you will be responsible for liaison with the seven area managers who report to your boss, monitoring sales figures, and irgabusubg ub glyse tasguib sgiwa ti denibsrate tge bew seasibs' rabges ti staff,

If you are interested in fashion and like being kept busy, you will enjoy working for this friendly company which has comfortable and central offices with a subsidised canteen.

Age 21-28. Skills 80/50

West End Office
01-629 9686

ANGELA MORTIMER

JOBS YOU'D DIE FOR

Exaggeration? Maybe. But the jobs that Amanda has going demand dedication and a cool head.

You'll be in the West End, in the fast lane world of fashion, advertising or the media.

So, if you're looking for responsibility and a job you'll love, call Amanda today.

She won't ask you to die right away. She'll probably just suggest you come down to Covent Garden for a chat.

Amanda
Barrington
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She's fussy, because you are.

BI-LINGUAL PA
£12,000

Vice President of W1 Investment bank needs comprehensive support. Especially challenging for thoroughly professional person fluent in Spanish. Rusty S/H WP. Significant benefits.

Call MICHELLE KAY
01 935 7248

Office Angels
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TRAVEL

Fluent Italian shorthand sec. £10,000.

Working for the Chairman/MD of Mayfair travel co. At least 2 free holidays plus other trips each year. Good shorthand skills essential. Pref under 30.

West End Staff Bureau
629 0538.

SECRETARY

Medical Secretary required by expanding computer company based in Chiswick. Requirements include: sound secretarial/administrative skills, professional methodical approach to work, ability to work under pressure and a pleasant telephone manner.

For further information and job description please ring: Susan Esterhal on 01 994 9744

Closing date: Wednesday October 7th

DRAKE
PERSONNEL

TAILOR MADE PA
£10,000

You can mould this position to suit yourself. As his PA, the chairman of this small company expects you to run the office using your typing and audio skills, with WP and initiative. As much responsibility as you can handle will be yours.

Call Gulshan Sacranie on 01-734 0911

Be seen with the right company

DRAKE
PERSONNEL

CHAIRMAN PA
£10K NEG

The Chairman runs this rapidly expanding investment company in SW6. With maturity and an ability to work under pressure, you will organise him and have a junior to assist with most of the typing. With exc. S/H typing skills be part of this hectic and exciting environment.

Call Dawn Taylor on 01-846 9787

Be seen with the right company

☎ 01-481 4481 LA CRÈME DE LA CRÈME ☎ 01-481 4481

STRAIGHT TO THE TOP

MacBlain Nash specialises in senior PA/Secretarial temporary assignments.

If you are a proven senior PA with good shorthand, typing and preferably WP skills seeking immediate and continuous temporary work ring us **now** for further details.

Carrington House, 130 Regent St., LONDON W1 Tel: 01-439 0601
(Entrance in Regent Place above Iberia Airways)

MacBlain **NASH** Temporary Secretaries

JOSLIN ROWE

PA SECRETARY package to £16,000

Complicated travel arrangements and other administrative duties will keep you busy when you're not working one-to-one with this Divisional Director of a major UK Merchant Bank. He needs your excellent SH/Audio/WP skills (100+/50+) and your sparkling phone manner. 'O' levels, good speech/presentation and flexibility essential.

YOUNG SECRETARIES package to £12,000

If you are *outgoing with a strong personality*, 4 different banks in the City and the West End need you at Director level in small team situations. *Administrative skills.* 'A' *or* 'O' *levels.* speeds 100+/50+. Dealing Room, Corporate Finance or Marketing experience beneficial.

CALLING ALL TEMPS!

We have a variety of secretarial assignments with International Banking in the West End and the City, long and short term. £5-£7.50 p/hr

CALL 01-588 7287

Or address CV's to Ms. K. O'Rourke, Secretarial Division Bell Court House, 11 Blomfield Street, London EC2

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OPERATIONS TO MUTUAL BENEFIT

Your professionalism, enthusiasm and familiarity with marketing will enable you to achieve *significant* career prospects with these fast-expanding Financial Intermediaries. As PA to the young *Managing* Director you will possess the necessary drive to pursue a prominent administration/marketing role. Well-presented and articulate (German or French is essential), you will be capable of liaising directly with the head office in Boston, as well as with branches and clients worldwide. You will also be responsible *for organising conferences, meetings and assisting in client presentations.*

Educated to 'A' Level standard with excellent keyboard skills, rusty shorthand, plus a driving licence, your resourcefulness and flexibility will merit a salary of c. £13,000 plus mortgage subsidy.

Telephone 01-606 1611.
3-6 Trump Street EC2V 8DA

SENIOR SECRETARIES
THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

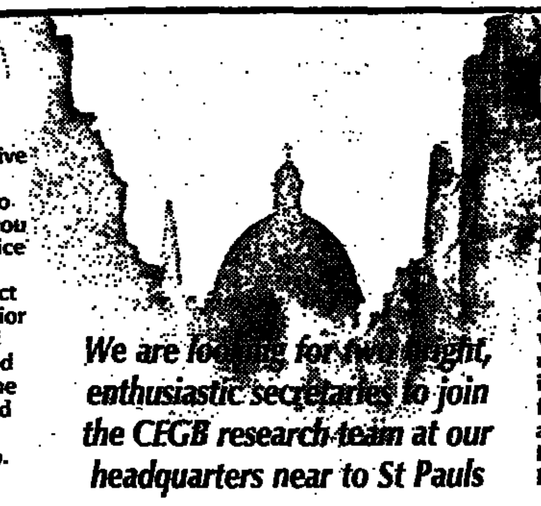
In the City

INDEPENDENCE DAY c. £15,000

At last, the opportunity to make your own decisions!

Personnel and recruitment are areas which offer above average prospects for career progression. *This vacancy,* working for the Recruitment Officer of one of the City's best known companies, is no exception. It is one of those rare positions where your opinion will be sought after and valued; you will develop your own areas of responsibility, make decisions and eventually make an independent contribution to the work of the department. Working largely unsupervised, you will be *capable of building a professional relationship* with a wide variety of contacts – recruitment consultants, applicants and members of staff at all levels. If you are commited to moving ahead with a top company this position could be the springboard from which to launch a career in personnel. Top starting salary + excellent benefits. Age 22–25. 80/50.

FINESSE APPOINTMENTS
01-499 3531/3551



SECRETARY TO DIRECTOR to £11,500.

Are you keen to use your initiative and work in a stimulating environment? As PA/Secretary to one of our Research Directors, you will be co-ordinating a busy office and responsible for *handling* confidential information with tact and discretion. Assisted by a junior secretary, *your high standard of* education and experience gained at senior level will be used to the full. Wordprocessing, typing, and audio skills are essential and shorthand an advantage. Ref No. 26/87.

The Personnel Department,
Central Electricity Generating
Board, Technology Planning and
Research Division, Courtenay
House, 18 Warwick Lane, London
EC4P 4EB

We are looking for two bright, enthusiastic secretaries to join the CEGB research team at our headquarters near to St Pauls

Central Electricity Generating Board
Technology Planning and Research Division

COLLEGE LEAVER OPPORTUNITY £7200 – £9750

Are you a school/college leaver looking for an exciting and *involving first job that will give you* the opportunity to progress to a full secretarial role? If so, this could be *the perfect start.* Wordprocessing, correspondence, admin and lots of telephone work will be just some of your responsibilities in this varied and interesting position. You should be flexible and keen to learn in addition to having 'O' level English Language and RSA Stage II typing. Ref No. 27/87.

Please telephone 01-634 5256 for an application form quoting the appropriate reference.

The CEGB is an equal opportunities employer.

MISON RECRUITMENT SERVICES

Ludgate House, 107-111 Fleet Street, London EC4A 2AB.
01-583 5441

TWO TRAINEE CONSULTANTS FOR OUR CITY OFFICE

EXCELLENT SALARY PLUS A COMPANY CAR AFTER TRAINING

We are expanding our resources and require two additional Consultants to work alongside two senior Consultants initially as their assistant, this will give you a real idea of the workings of a very busy office. Typing ability is required although no great *speed is necessary for use with our Wang W/P System.* Commitment and a real desire to help our clients and applicants is essential in order to become successful. After comprehensive training you will be promoted to Consultant and enjoy the many *benefits of working with this prestigious Recruitment* Consultancy - A Company Car, PPP membership, Well person screening, and excellent working conditions.

It is our Company policy to provide an excellence of professional service to both our Clients and Applicants, you will therefore be well educated, articulate and able to understand both Client and Applicant needs.

Please telephone Gill Gaine on 01-883 7455 between 10 am and 2.30 pm or 7pm and 9pm in the evening. I shall be happy to talk to you.

CAN YOU HELP US MAKE HEADLINES?

SECRETARIES

As one of the world's leading international public relations consultancies our job is to serve an *expanding portfolio of blue chip clients.* We have positions for secretaries in our specialist divisions throughout the consultancy. The positions require fast accurate typing and word processing (we will cross-train to our Wang WP, if necessary) shorthand would be an advantage as well as a disciplined, well-organised approach to the work and a cheerful personality.

For further information on these vacancies contact Jane Orr or Diane Wright on 01 723 3444.

EDELMAN
PUBLIC RELATIONS CONSULTANTS
Stanhope House, Stanhope Place, London W2 2HH. Telephone 01 723 3444

Want to move into personnel?

Butler Cox, the leading management consultancy, has a challenging vacancy for a secretary who wants to become involved in personnel administration. You will be working closely with our Resources Director who is responsible for all aspects of recruitment, training, staff development and general personnel issues. We need someone energetic, with proven secretarial skills (60/100), initiative and tact. We offer a friendly working environment in beautiful offices in Bloomsbury Square and will consider helping with fees for IPM exams. Non-smoker. Excellent package including BUPA, STL, non-contributory pension scheme and 20 days' holiday per year. Salary around *£10,500 with January review. Interested? Then send your CV.* with your daytime telephone number. to:

Miss E Murray
Office Manager
Butler Cox & Partners Limited
London WC1A 2LL

BUTLER COX

EARLS COURT & OLYMPIA LIMITED

MANAGING DIRECTOR'S SECRETARY

We are the market leaders in the exhibition industry and this business is more varied and interesting than most. If you are an experienced WP Secretary with shorthand, who performs well under pressure, we can offer you an excellent package.

Please send me your full personal details.

Jane Pepe, Personnel Officer
Earls Court & Olympia Ltd
Warwick Road
London SW5 9TA

SECRETARY

Required for training department of the Savoy Hotel Plc. Previous WP experience with shorthand and typing skills (90/50 wpm) essential.

Please contact Elisabeth Flower on 499 4677

01-584 9033
T.M. INTERNATIONAL SECRETARIAL RECRUITMENT

TM

01-584 3222
50 HANS CRESCENT KNIGHTSBRIDGE LONDON S.W.1

PA TO CHAIRMAN £20,000

The Chairman of a young, dynamic company with offices in the City and West End is looking for a top PA/Secretary to work alongside him. You will need to be totally confident asyou will be dealing with top clients, making important decisions in his *absence and generally acting as his* 'right hand'. About 30% secretarial as he wishes to hand over all of his *admin. Some personal work. Age c.25.* Speeds 100/60. 'A' levels preferred.

Please call us for an interview until 6.00pm.

LONDON BRUSSELS

ADVERTISING Reception

This lively Agency needs a well presented Receptionist to use a Merlin Board and do some typing (35 w.p.m.), welcome clients, keep office supplies stocked up and generally help out. Age 20-25. Salary £8,500

Tel: 01-499 9175.

FINESSE APPOINTMENTS

Career specialists for the 18-25 year olds.

ROOM AT THE TOP to £14,000 + Benefits

Join this prestigious Property Company in their superb W1 based offices as secretary to the Chairman and Company Secretary. Your senior experience will be put to excellent use as you liaise at top-level, cope with swiftly changing priorities and provide full secretarial back-up including correspondence reports and minutes. *Skills* of 90/60/occasional audio, good presentation and friendly, committed, flexible approach essential. Age 27-40. Please call 434 4512.

Crone Corkill
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STEP TWO — SUCCESS

Personnel/PA for large Ad Agency - £11,500
PA for global Ad empire - £11,000
Admin role for International Record Co. - £10,500
Bright sec for Olympic PR team - £10,500
PA to Chairman of Design/Promotions Co. - £10,500
Production sec for TV/Video Co. - £10,000
PA/Trainee account exec. for dynamic co. - £10,000
20+ 80/50 + WP

RECRUITMENT CONSULTANTS
01-925 0139

FASHIONABLE YOU! TO £12,000

As PA in this exclusive SW1 retail company, you will enjoy lots of client liaison and organisation in the glamorous world of fashion. A marvellous opportunity for a 2nd jobber to handle own areas of responsibility. 50 wpm typing and audio ability needed. Age 20+.

Please telephone 01-240 3531
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
18 Grosvenor Street London W1

Christopher Keats

FICTION ROMANCE BIOGRAPHIES £9,500

The MD of this *International Book Publishing house handles* all these areas based at the London head office. Her day is typical of any busy and successful Publisher's; thats where you fit in, organising a cramped diary, liasing with authors, literary agents, working to unwavering deadlines. Overall a *stimulating and demanding role for a young, intelligent s/h* sec keen to succeed and develop a career. Call Leann on 01-379 0344 for further details. Rec cons.

DIRECTOR'S SECRETARY

Looking for promotion?

We require a secretary to work for a *Director* of a large property company and his assistant.

Personality and initiative are more important than *previous experience* but applicants must have good basic secretarial skills (knowledge of WP an advantage).

A top salary is offered together with excellent working conditions in prestige period offices in Fetcham.

Please apply in writing with CV to:

H.L.S. Dibley, Esq., Director,
Property Security Investment Trust plc.,
Fetcham Park House, Lower Road,
Fetcham, Surrey KT22 9HD.

CLINIC

Executive Officer

Required to work to Clinic Director. Capable, mature, and experienced in all branches of office administration. Able to use own initiative in running busy, hard-*working offices of out-patient only clinic on day-to-day* basis. Some assistance available from junior typist. Duties include handling confidential material, wide range of telephone enquiries, personal contact with large number of part-time clinic staff members, and organising weekly conference for 12 to 15 consultants.

Essential requirements: typing, audio typing, shorthand, WP, and must be computer friendly.

Generous holidays. Salary £11,000 negotiable.

Applications and full C.V. in writing to:

THE CHAIRMAN,
63 NEW CAVENDISH STREET,
LONDON W1M 7RD.

Media Marketing

£11,250 + bonus

Quick-witted and good with people? As PA/ Sec to Marketing Director in this high-flying and very successful company those attributes will be used to the full. Dealing at all levels you will handle a high profile front-line role —fixing lunches, meetings, travel and lots of related admin. Some late working involved. Languages a definite asset. Media/TV/publishing background useful not essential. Skills requested 100/60. *Please call today on* 01-409 1232.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

BANKING +

The General Manager of a leading overseas bank requires a first class senior secretary to act as his PA. Good skills (100/60) and immaculate presentation will secure a salary of £12,000 + full banking benefits.

City **377 8600**
West End **439 7001**

SECRETARIES PLUS
The Secretarial Consultants

P/A WITH GOOD COMMERCIAL EXPERIENCE

Do you have good P/A skills? Are you self moti-*vating and yearning for a challenge?* This is a full and demanding role for a professional with good commerical experience and an alert memory. Qualities that are vital along with a strong personality to deal with the hectic MD of a computer/electronic distribution company based in Camden Town.

Accurate S/H and WP experience (Word Star)

Salary £12,000+

Electronic Brokers
Call Rachel on 01 267 7070

BANK ON YOUR LANGUAGES!

FRENCH: *Bilingual sec to work for dynamic manager in export dept. of* intl city concern. Excl sec skills in both langs required for this responsible post. Min 1 yrs exp. To £11,000 + excl bens
FRENCH RECEPTION: We have 3 positions for competent recep/tel/typ with fluent French, two to Eng m/t standard. 21-45. £7,500-£9,500.
FRENCH SEC NO SH: We have two posts for competent typists to work as dept. secs with prev WP skills. Pref 6 mths exp but gd C/L considered. Excl sal plus bens.
SPANISH/ITALIAN: Triling sec to work for two workaholic execs in busy but sociable department. Min 1 yrs exp. 25+. £11,000 + excl bens.
GERMAN: Our client has two posts for tiptop biling secs. One with SH in both, one without. Outstanding opportunities for career progression. £11,000 - £14,500 plus excl perks.

THE LANGUAGE SPECIALISTS
Merrow Emp Agy, 7 Henrietta Place, London, W1M 9AG. 01 636 1487.

LANGUAGES

ITALIAN: PA in Personnel, 90/50, high calibre, varied duties, sal neg.
GERMAN: PA to MD, both SH's, demanding senior position, 30's, £14,000.
FRENCH: PA to Director, 90/50, 25+, 4 years *exp, interesting job,* £13,500.
DUTCH: PA in Marketing, 80/50, 25, senior level exp, client liaison, £12,000.
SPANISH/FRENCH: PA to Director, 90/50, 24+, senior position, £14,000.
FRENCH: PA to MD, constant use of French, 90/50, 20's, £10,000.

LINK LANGUAGE APPOINTMENTS
01 846 9743.

PA/SECRETARY TO DIRECTORS - FULHAM

Salary range £9,000-£12,000 aae

Management Software requires Personal Assistant / Secretary with administrative abilities and good secretarial skills. Ideal candidate will have sales experience and must be able to operate a word processor well. Excellent opportunity to work in informal and institutionally financed company in offices overlooking the Thames.

Contact S. Lloyd on 731-7200

No Agencies

INTERNATIONAL COMPANY IN COVENT GARDEN

seeks exceptional young secretary to work for 1 economist plus handle reception duties. Good secretarial skills, well educated, spoken French, with chance to practise your Spanish if you have it.

£7,500 - £8,000 Neg. (first jobber welcome)

Phone Sue Stovell on 01 898 1662 (Anytime)

HODGE *Recruitment*

£17,000 PACKAGE

Our client, a *major city Merchant Bank currently seek* two senior level PA's for two of their top executives. The ability to communicate and appreciate the mechanisms of a busy office are as important as skills of 100/65 wpm plus word processing. A city background is preferable, but they will consider a solid track record in other fields showing PA ability. The package consists of a £12,000 basic, mortgage subsidy, bonus and overtime - both positions involve a 9 - 6 day, plus the flexibility for further overtime.

If you would like to be considered, please call and your application will be handled in strict confidence.

Telephone 01 629 8863

Bond House, 19-20 Woodstock St, London W1

PA/SECRETARY

required for busy friendly chartered surveying practice in WC1 to work at associate level. We are seeking an experienced fast accurate audio secretary with 'O' levels willing to take responsibilty. Good salary and bonus, 4 weeks holiday and pleasant working environment. Non-smoking office.

Please ring Alex on 01 242 6851 for interview
(no agencies).

DUTCH SPEAKING PACKAGE c£14,000

Use your fluent Dutch in famous international firm as PA secretary to MD, liaising with clients in Europe. A busy, hard working professional place with lots of scope for progression. Good typing and word processing aptitude for their Wang technology. Initiative, poise and organisational skills needed. Package with paid overtime and mortgage benefits should exceed £15,000

· LOVE + TATE ·
☎ 01 283 0111

NO TIME TO BE BORED

You will be busy learning everybody's job as part of this close knit City team. Apart from *secretarial support, you will be* liaising with clients, handling admin and using the Amstrad - Lots of potential. Age 30+. Skills typing *plus loads of initiative.* c£10,000 + generous bonus package

· LOVE + TATE ·
☎ 01 283 0111

Christopher Keats

FASHION FINESSE £11,500

This successful W1 Fashion house needs a top-level PA to assist the Group Sales Director in overseeing his hectic, buzzing sales force. Working in the front-line of this well-known name your charm, cool-head and professional approach with clients are as important as your 90wpm s/h, 50wpm typing and WP skills.

For more in-depth detail
call Leann on 01-379 0344. *rec cons*

La Crème
SECRETARIAL RECRUITMENT CONSULTANTS

IS THERE LIFE AFTER A TIME-SHEET?

Career development doesn't have to stop just because you are temping. My aim is to give you assignments that will complement your skills and broaden your expeience. Come and join a great team. Call me, Amanda, as soon as you can.

01-491 1868

BLACK HORSE AGENCIES
Gascoigne-Pees

BUSY SLOANE SQUARE ESTATE AGENTS

Require attractive secretary with pleasant manner able to deal with general public. Good secretarial qualifiactions essential. Ideal applicant should be between 20 and 26 with boundless energy and enthusiasm. Excellent salary. Apply to the Manager, Michael Parry-Jones in strictest confidence.

[illegible] Lower Sloane Street · London SW1
01-730 [illegible] Residential Sales 01-730 8762

STRUCTURE 2000

MARKETING	£30,000
Travel challenge/money	
PR/EXEC	£25,000
Pharmaceutical experience	
PR/EXEC	£16,000+
Consumer	
SALES/TRAVEL/GERMAN	£22,000+
MARKETING/SALES	£18,000+
PA	£12,500+
Must have sec skills and flair	
PUBLISHING	£9,500
Unusual employment	
JUNIOR PA	£9,000
Enjoy variety use initiative	
MAGAZINES	£10,000 +
Type enjoy challenge and scope	
PART-TIME (ART)/PA	SALARY NEG
MARKETING/TRAINEE	£8,500
RECEPTIONIST/DESIGN	£9,000
MAGAZINES	£9,000
RECEPTION/DESIGN	£8,500

01 409 0744
rec cons

PROFESSIONAL PA

c. £14,000

Brilliant young Senior Partner of small, highly successful W1 solicitors requires an experienced Legal Secretary to run his office. He is a natural delegator, therefore you need lots of initiative and the ability to work with minimum supervision. Previous commercial and domestic conveyancing experience and 100 wpm SH essential. Age upto 35

Please ring 734 6080.

CROSS SELECTION
RECRUITMENT CONSULTANTS

SENIOR PA SEC

£13,000

Challenging 50/50 role within major intl City company. As PA to the young Director (reporting directly to the main board) you'll enjoy working with maximum initiative/minimum supervision. Your *contribution*, commitment & complete confidentiality will be recognised & fully rewarded. This position offers a lot of scope to someone who wants to become fully involved. Skills 90/60.

Please ring 734 6080.

CROSS SELECTION
RECRUITMENT CONSULTANTS

DRAKE PERSONNEL

LEGAL SEC

£10,500

Join this major firm of solicitors in their busy commercial department. As part of this young and friendly team deal with clients on the telephone as well as using your exc. organising skills. Amongst the perks are 2 annual reviews.

Call Natalie Druker on 01-629 4031

Be seen with the right company

TRAVEL AWARDS LTD SECRETARY

Directors of specialist travel and sales promotion company *requires* the perfect secretary – loyal, intelligent, hardworking, accurate and able to cope on their own. Needs good experience of Wang word processing, a bright enthusiastic manner and a steady job history.

Busy and friendly Sloane Square office. *Salary starts at £10,500 plus benefits.*

Please call Barbara Coleman on 01-730 2251

---

2 SECRETARIES £10,000 +

Review at Christmas + excellent benefits working for *this top City practice.*

Age 20+ you will have fast audio speeds and be interested in a good job with career prospects.

PLEASE CALL ELEANOR SWEBY AT AMR RECRUITMENT ON 323-4770 or 580-6471.

Appts can be arranged between 8.30am - 6.00pm.

Could you enhance an exclusive presence in property?

This small, upmarket property agency has established a reputation in the luxury sales and lettings market.

As Administrating PA to MD, you will enjoy carte blanche in the co-ordination of office systems and the monitoring of expenses, commissions and rents.

Your initiative, commitment and confidence in liaising with top level *clients are qualities to match* those of the present PA who is leaving after five years.

Proficient in the full range of secretarial skills and aged in your late 20's to late 30's, you will possess the maturity and polish necessary to act as a key figure in the continued success of this highly profitable business. *Salary to £14,000.*

Telephone 01-589 4422.
185-187 Brompton Road, SW3 1NE

SENIOR SECRETARIES
THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

صكتا من الاجل

Secretaries with a flair for responsibility

£9,000 to £11,500 + BONUS

LBMS is one of the UK's most successful and fastest growing IT consultancies. We provide consultancy, training and supporting software products to an expanding blue-chip and public services client base. We are now seeking high calibre secretarial staff to share in our success.

If you have a professional and adaptable approach, are aged 21+ with excellent secretarial qualifications including 50wpm typing, 'O' Level/'A' Level qualifications and a flair for handling responsibility then you could be the type of person we are looking for. We currently have opportunities in the following areas:

CONSULTANCY

Group Administrator with initiative to co-ordinate secretarial and administrative support with responsibility for one secretary.

Two secretaries required to work for a group of consultants in a busy and fast moving environment with plenty of opportunities to utilise your excellent secretarial skills.

SALES & MARKETING

Mature secretary required to assist new and very busy department. You'll need a flair for customer contact and experience of working in a similar environment.

SOFTWARE DEVELOPMENT

Good position for those looking for their first move with plenty of variety and the chance to learn more about computing.

TRAINING ADMINISTRATION

Junior position assisting in training material preparation and course bookings with opportunity to progress within Department.

■ *Our benefits include an early review, profit share bonus, friendly progressive company environment, season ticket loan and private health care.*

If you are interested, send us a CV reflecting your abilities including current salary to Kate Gilbert:

LBMS Plc
Evelyn House, 62 Oxford St.,
London W1N 9LF.
Telephone: 01-636 4213
Extension 283.

Learmonth & Burchett Management Systems Plc.

LBMS

Secretary

For the Energy Marketing team

WESTMINSTER
£9,038 to £10,856 pa inc.

We are looking for a new member for the team that's responsible for promoting the efficient use of electricity to major customers nationwide.

As well as providing a comprehensive secretarial service to the Energy Sales Manager, you will also be supervising and co-ordinating the work of a small clerical and secretarial team who support a professional group of Sales Engineers. This broad-based role therefore demands the skills of someone who enjoys working in a team in a fast-paced environment, is happy shouldering responsibility and has a real flair for organisation. A pleasant telephone manner and the confidence to deal with customers needs to be combined with audio typing, shorthand and WP ability. If you would like to play an important part in helping to tell the energy story from our air conditioned offices overlooking the Thames, write now with details of your career to date and present salary quoting ref 116/TT to: **David Webb, Recruitment Officer, The Electricity Council, 30 Millbank, London SW1P 4RD.**

The Council is an Equal Opportunity Employer and welcomes applications from disabled people.

ENERGY FOR LIFE

ELECTRICITY COUNCIL

PA to Chairman

c£14,000

Charm, intelligence and senior-level experience are pre-requisites in this high quality role. He leads a multi-faceted life—non-executive directorships and personal interests combining with his responsibilities as Chairman of a highly respected Investment Company. As his Assistant you will deal with all aspects, learning about mergers/acquisitions and developing your own rapport with the City's investment community. West End-based. Skills 100/60. Age 25-40. Please telephone 01-493 5787.

GORDON YATES

Recruitment Consultants

Design by Computer

£12,000

Excellent career opening for a creative, computer-literate innovator. the company handles every aspect of interior design. As PA to their young Owner/MD you will see projects through from initial design to final completion, liaising with suppliers/clients/designers etc. A key part of your role includes system development– he is keen that you explore and develop in-house facilities for Computer-Aided Design. Could you research, learn and become their resident expert? Call 01-409 1232.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

SECRETARY FOR ARCHITECTS

£10,500 - £12,000

We are a well-known and busy architectural practice, close to Tottenham Court Road underground and we are looking for a senior secretary to work for a Partner. Some previous architectural experience is required.

If you have good experience at a senior level, excellent typing and organisational skills (shorthand is not necessary), please apply in writing, with your Curriculum Vitae to:

Carol Crook, Rock Townsend,
33 Gresse Street, London W1P 1PN

OFFICE ADMINISTRATOR

to work for a Mayfair based financial services group in a lively and challenging environment. You will have a mature, unflappable nature, an understanding of commercial and office procedures and some secretarial skills would be an asset.

Responsibilities involve management, motivation of staff and high level liaison with Chairmans PA. Immediate start.

Suitable applicant should be currently earning at least £13,000 pa.

Please telephone reference Kathleen on 01-409 0868.

CITY PA

£14,000 + MORTGAGE

Top Mayfair Bank is recruiting a PA/Sec for their Deputy Chief Executive. You will be totally 'professional', age 25 - 30, skills 110/70 and the personality to match this senior post. Hours are longer than the 'average' working for this charming Executive in his mid 30's.

430 1551/2653

DULCIE SIMPSON APPTS

MAIN BOARD "FUND MANAGERS"

£13,000 + BONUS

A VIP Director of a top City Fund Managers requires a shorthand PA capable of organising his day and dealing with top people. As he travels a lot, particularly to Japan you'll run the office in his absence. Generous bonus, free BUPA, pension, etc.

For more details telephone

Alex Forbes on
01 626 8524
Monument Personnel,
15 Fish Street Hill,
London EC3.

Great Prospects

Public Relations

Bright, lively, ambitious literate, numerate? Our clients handle PR and advertising for some of the most fascinating events going on in London. As Public Relations Assistant you will help to organise press releases; produce information; prepare reports etc—all in a young and very fast moving environment. Salary £9,500 plus bonus and benefits. If you can handle pressure, have good keyboard skills and want real career progression, call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Winifred Johnson

HAVE MOVED
Exciting New Vacancies
for College Leavers in
ADVERTISING - PUBLISHING
DESIGN - T.V. - FILMS
and PROPERTY
Tel No: 01 730 2212

Take the stage as a Crone Corkill temp £7.50 per hour

It's 9.00 a.m. on a Monday morning and you're the centre of attention as you walk into an office full of people you've never seen before.... instant panic or the calm assurance that comes with knowing you're a Crone Corkill temp?

Our temps are used to being in the limelight and we appreciate their calibre by paying them all the same excellent hourly rate.

You will need speeds of 100/60, good w.p. skills and two years' Director level secretarial experience in London or a comparable capital city.

Join a team where everyone's a star performer and clients regularly request an encore.

Please ring: **434 4512** for an appointment or a factsheet now.

Crone Corkill
RECRUITMENT CONSULTANTS

ACE FOSTER BEAZLEY ASSOCIATES

Personnel Secretary with SH for Head of Personnel, W1. Own office. £11,000+.

Executive Secretary - languages useful - for International Group, SW1. Own office. £11,500+.

Charming Senior Partner requires versatile Secretary/PA with good organisational/secretarial and social skills. £12,000+ bonuses.

Unique opportunity for secretary/administrator who enjoys variety to join TV Group moving to the City. £9,500+.

01-439 0957/0961
Recruitment Consultants.

SENIOR SECRETARY

c. £10,000 p.a. **North Kensington**

We are looking for a mature and experienced secretary to take up an important appointment with Directors and Senior Management at our Head Office. Good secretarial skills including shorthand essential. There is tremendous variety in this position and a friendly working atmosphere. Staff discount, subsidised restaurant and 4+ weeks holiday. Any age over 25. Telephone for an application form or write with c.v. to: The Personnel Manager,

Chinacraft Group of Companies.
130 Barlby Road, London W10 6BW
Tel: 01-960 2121

Chinacraft London

FASHION IN CHELSEA

Small friendly Fashion Company in smart new Chelsea offices seeks Bilingual Secretary with excellent German to work for its busy Financial Controller.

If you have accurate typing & WP experience and an aptitude for figures, as well as good organisational skills, and are willing to get involved in all aspects of the job then call Liz on 351 2333 now.

Salary c. £9,000.

DRAKE PERSONNEL

INTERNATIONAL TRAVEL

£10,000

Incl. travel with prospects to train as an executive. Sounds too good to be true? Well, it can be yours if hard work and drive, combined with your S/H/typing skills prove you worthy of this "once in a lifetime" opportunity.

Call Francesca Peters on 01-831 0666

Be seen with the right company

Secretary £10,000

Highly qualified and well motivated young secretary required with first class skills including shortahnd. Able to accept responsibility and work as part of a small team in well appointed offices off Park Lane. Hours 9 to 5.30.

Please telephone for appointment 629 3345
Lillian Payne

Senior P.A.

Sultanate of Oman

c. £14,000 tax free

Plus free furnished accommodation and car

A major Omani organisation has retained us to find a top flight graduate secretary as P.A. to their Chief Executive to assist him in all aspects of the business. Based in Oman, but with 48 days leave a year, this position offers tremendous variety and challenge together with a superb benefits package.

To apply you must be a graduate, holding a recognised degree, with full secretarial and administration skills. You should have had at least 12 years post-graduate work experience. Commitment, integrity and involvement in the business is essential as is poise and personality. Experience of working in the Gulf would be an advantage.

Following a three month trial period the contract would be open ended with guaranteed repatriation at the end. Benefits include free furnished accommodation, car and petrol, medicare and travel. The tax free salary is negotiable around Rials Omani 600/- per month plus R.O. 44/- per month expenses.

Please send a detailed career history to Mike Swaine at the address below. Initial interviews will be held in London. Please note non-graduates will not be considered.

B&B

Benton & Bowles Selection

197 Knightsbridge, London SW7 1RP

A UNIQUE OPPORTUNITY IN INTERNATIONAL PROMOTIONS

(UK BASED WITH SUBSTANTIAL OVERSEAS TRAVEL)

Our client, a major international company, is seeking to create a team of 4 leaders for their promotions and special events overseas.

You will be engaged for an initial 12 month period, you will have to be self employed (assistance will be provided), probably aged between 23-30 and be able to converse in a second language in addition to English.

Previous promotional experience would be a great asset but a lively bright personality coupled with an excellent presentation is more necessary.

Applicants must be flexible in their attitude and be able to travel overseas at a moments notice. Sometimes for extensive periods of time.

In return a substantial renumeration and incentive package will be available to the right candidates including generous personal presentation allowances.

Please send your C.V. or personal details with a recent photograph to: Marketing Activity Limited, Thamesbridge House, Henley Bridge, Henley-on-Thames, RG9 2LN or phone Iris on 0491 79557 for more information.

Marketing £12,000

Join this highly successful marketing team as PA to the marketing manager and give your career prospects a boost. Your secretarial skills will be used, but the main emphasis of your role will be organisational as you take an active part in promoting new overseas offices. Working to tight deadlines, you will be liaising with international advertising agencies, helping to set up client functions and keeping ocntrol when your boss is travelling. This demanding position offers a bright flexible young graduate a real chance to use their initiative and advance their career potential.

Age: 22-28
Skills: 80/60 + audio

THE RECRUITMENT COMPANY
5 GARRICK STREET
COVENT GARDEN
TEL: 01-831 1220

We are looking for a qualified

SECRETARY

for our secretariat for the departments export, marketing, advertising publicity an general sales-correspondence as soon as possible.

This work requires a very good commercial instruction, a perfect English adn G/F-knowledges. If you're interested in it and like to work independently, please send your applications and certificates to:

CRYOMEC

Cryomec AG Switzerland
Mr B Grunter
Binningerstrasse 85
CH-4123 Allschwil/Basle
Tel: 010 41 61 63 33 66.

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* TV PRODUCTION COMPANY *
* PA SECRETARY *
* SALARY TO £13,000 *

Small, independent TV production company specialising in drama, documentary and music and arts performance programming seeks highly organised, efficient PA who will be the mainstay of the office. Superb sec and organisational skills required (position will involve shorthand/typing and WP) as is previous TV or legal experience. Company based in W11. Age 25+.

Phone Jenny on 836-1493
Beavers Ltd Rec Cons.

TO £10,000 + PERKS

SECRETARY AGE 20/21

Ideal vacancy for a young secretary wishing to further their career. Apart from S/H typing skills and hopefully a knowledge of WP this job demands tact and the ability to deal with a rather exclusive 'Debrett' clientele. Good prospects.

580 5522
Foxley Recruitment

W1 PRIVATE SECRETARY

£10,000 Negotiable

Private psychiatric practice requires full-time super secretary with sympathetic personality and good telephone manner to work in pleasant surroundings near Baker Street with a group of doctors. WP experience preferable.

References required.

Telephone 01 935 3103/3085

SECRETARY / PERSON FRIDAY

for small busy SW1 office, good audio skills essential, and pleasant telephone manner for incoming calls. Salary range £7,000 to £10,000 p.a.

Please call Miss Fell or Mr Macmillan, Fairchilds 01 839 3182

ITALIAN BANK

(Representative Office)

Requires experienced Secretaries with good knowledge of Italian, both written and spoken. English mother tongue essential.

TEL. (01)-606 4201
(No Agencies)

SECRETARY/ RECEPTIONST

c.£9,000 + BENEFITS

A lively young City Recruitment Consultants require a smart, confident and capable secretary/receptionist. Good typing and audio skills are essential as is the poise to deal with candidates to director level. Promotion prospects are excellent. Please telephone Heidi Kerrigan on 01-588 4303 for an initial discussion or send your CV to:

TOM KEERIGAN ASSOCIATES
2ND FLOOR
20 WORMWOOD STREET
BISHOPSGATE
LONDON EC2M 1RQ

TOM KERRIGAN ASSOCIATES LTD
RECRUITMENT CONSULTANTS

BUSY ESTATE AGENTS

Urgently require

Bright Secretary. Must have experience with Wang OIS/VS and Estate Agency secretarial duties. Salary negotiable with private patients plan.

Please telephone or write with C.V. to

Tracy Whalley,
A.N.A.E.A.,
Lloyds (Estate Agency) Plc,
222 Tower Bridge Road,
London SE1 2UP.
Tel: 01 403 1176.

ROYAL POSTGRADUATE MEDICAL SCHOOL

(University of London)

PERSONAL SECRETARY

required to work for the newly appointed Professor of Medicine, Sir Colin Dollery.

The post will cover the organisation of Professor Dollery's private office and will involve dealing with a wide range of people inside and outside the School.

First class secretarial and organisational abilities are required and experience of secretarial work at a senior level is essential.

Salary up to £12,000 a year.

Please send applications in the form of a CV including the names of two referees to:

The Senior Assistant Secretary,
Personnel Office,
Royal Postgraduate Medical School,
150 Ducane Road,
London W12 0HS
quoting referance AM/PS.

Closing date: 14th October.

ARTS AND CHARITIES

Mature secretary required for two senior ladies responsible for arts and charities within a leading W1 Advertising Agency.

Salary c£10,000 pa + benefits.

Please telephone Shirley Kelliher on 01-636 5060

CAREER P.A.

A leading player in the world of executive search is seeking a PA to their highly respected M.D.

Their professional and dedicated approach to the management of an international and diverse client base, has earned them the reputation as one of the world's most successful executive search firms; their clients range from major city institutions to the retail and leisure industries — from London to Los Angeles.

Applicants will have the experience and poise to understand the importance of successful client liaison and have the ability to execute secretarial duties quickly and to the highest of standards within a pressurised environment. Above all the successful candidate will be a self starter, yet a team player who is looking for that next career move.

Salary: circa £13,000. Skills: 90/60 + WP.
Age Indicator: 26-30.

Carrington House, 130 Regent Street,
LONDON W1R 5FE. Tel: 01-437 1564

International Involvement Irresistible?

MacBlain Nash
WEST END
Recruitment
Consultants

EXCEPTIONAL OPPORTUNITIES

We are the UK Headquarters of a Swiss-based International Group of Companies and one of Britain's major manufacturers and distributors of agrochemicals, dyestuffs, pharmaceuticals, photographic products, pigments, resins and industrial chemicals with a turnover of approximately £650 million.

We will be pleased to welcome applications for the following secretarial positions at our UK Headquarters in Victoria:

SENIOR SECRETARY (Legal)

You will play a crucial role as Secretary to the Company Secretary and Director of Legal Services. In addition to the normal secretarial skills including word processing experience, this important position requires initiative, discretion, and a high degree of versatility as well as the ability to liaise with Senior Management.

AUDIO SECRETARY (Legal)

This involves working primarily for one of four Solicitors within our small Legal Department. You will require for this interesting position as well as the normal secretarial skills, a working knowledge of, or a willingness to learn, screen based word processing. Previous legal experience is not essential.

SECRETARY (Personnel)

As Secretary to the Headquarters Personnel Manager you will provide a secretarial service of the highest standard. In addition to the usual secretarial duties you will be involved in organising and implementing an efficient office administration system. Word processing experience would be an advantage, however, full training will be given.

In return we offer attractive salaries together with the full range of benefits associated with a major company, modern offices and a friendly working environment.

Please write enclosing a comprehensive cv together with present salary to Mrs. A. E. Threadgold, Headquarters Personnel Officer, CIBA-GEIGY PLC, 30 Buckingham Gate, London SW1E 6LH.

CIBA–GEIGY

MEDIA · FINANCE · ADVERTISING · SALES · PERSONNEL · MEDIA

Major Art Gallery

£10,000

A serious job with real involvement in the exciting and exacting world of an international and famous art gallery.

You will use your brain, initiative, spoken French, and sound shorthand/typing.

Sound like what you want? Please ring 439 6021.

Age 22+ *Skills 100/50*

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The place for top office temps

We believe in rewarding our temporaries accordingly:

- ***Top pay***
- ***Excellent holiday benefits***
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and immediate assignments

To work for Manpower – Call us now.

TELEPHONE: ***01-486 7865***

MANPOWER

DIRECTORS' SECRETARIES

CHAIRMAN - £17,000

The Business Intelligence Services Group is a fast-moving international high-growth company in the computing and information services industry.

The Chairman needs a Secretary/PA who has worked at Board level in a competitive commercial environment. In addition to good skills and an alert organised mind the successful candidate should be socially poised to interface with VIP's from home and abroad.

The rewards are considerable job satisfaction for a self motivated person and a strong sense of participation within this progressive Group. Age 25 - 35.

01-629 9323

PERSONNEL SECRETARY

£11,000

International co. require sec for new varied, interesting position. Handle confidential personnel matters and secretarial duties for personnel and admin manager. Terrific career prospects!

Call Rosalind 248 8181
McKay Personnel

CONSERVATIVE MP

REQUIRES

SECRETARY

Please send CV to BOX L76.

ENGLISH WITH SPANISH

de Beristain Humphrey

Solicitors specialising in Spanish work require experienced and capable audio legal secretary to help run busy modern office in WC2 (part-time considered).

Salary negotiable

Tel: 831 2741
(No agencies)

LA CREME DE LA CREME

KONRAD FURS
has the following 3 new positions:

1) Club Secretary £ negotiable 5 days (including Sundays). Need someone to set up and run a members club. Must be creative, organised, have good secretarial skills, plus PR experience.

2) PA/Secretary - Age 30+ £ negotiable Must be organised, have common sense, excellent secretarial, shorthand & WP skills, and be totally dedicated, with commercial experience.

3) Secretary - Age 28+ - £12,000 - £13,000 pkg. Must have excellent skills & assist PA in all phases.

No phone calls please. Send C.V. addressed to:

Mr. Konn, Konrad Furs,
42 Sloane Street,
London SW1X 9LU.

BACH-ESCHER RECRUITMENT 17 BERKELEY STREET LONDON W1X 5AE

Jo Eastwood's recruitment consultancy serves professionally-minded companies whose own high standards demand the best and who have real opportunities for the serious contributors in the workforce.

ADMINISTRATOR to £16,000

This client company does not employ secretaries or assistants. Everyone has their own role. They are a lively, hard-working team who need a co-ordinator with keyboard skills and high standards. The job has everything: growth, money, responsibility and fun in Berkeley Square.

BACH-ESCHER RECRUITMENT
01 491 1782 / 01 493 2560

HIGH PROFILE CAREER £10,500

Director of [illegible] an ambitious [illegible] He is energetic [illegible] and young and [illegible] someone to [illegible] responsibilities. You must [illegible] prepared for growth.

BACH-ESCHER RECRUITMENT
01 491 1782 / 01 493 2560

FASHION COMPANY
£8,000-£8,500

Secretary required *immediately for small* busy office West End. Accurate typing. S/H not ess. Varied responsibilities.

Telephone
Yvette Allen
01 580 3686.

COMPUTER AGE
TO £14,000

This is the age of the computer and you can play a large part in it, helping the M.D. of a Software Co. He needs a person with typing, SH and WP, someone who is well groomed, numerate & enjoys a challenging position.

(Rec. Cons.)
CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707
abbatt

TOMORROW'S WORLD!
£12,000 + BENS!

Huge established architects are looking for a Tip-Top PA/ Secretary with good SH to work for the M.D. Total involvement, including site development visits. A fantastic challenge for an outward-going PA. Ideally 21+ with good track record.

(Rec. Cons.)
CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707
abbatt

ADVERTISING
£11,500

Do you want to join a large Radio Advertising Organisation? If you enjoy administration work and liaising with clients of a senior level then you will be given every opportunity to become fully involved in all areas of the Marketing Department. A professional attitude, good skills and initiative will help you climb the ladder to success.

(Rec. Cons.)
CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707
abbatt

PERSONNEL STAR
£11,000 + PKGE

An experienced Personnel Officer is required by this large Hi-tech Co. You will need to have gained experience in all areas of Personnel as duties will include preparation of tribunal cases to company policies & procedures. Good secretarial skills a plus. This is a super step in Personnel offering genuine career prospects.

(Rec. Cons.)
CITY:01 481 2345
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VICTORIA :01 834 7707
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SUPER SECRETARIES
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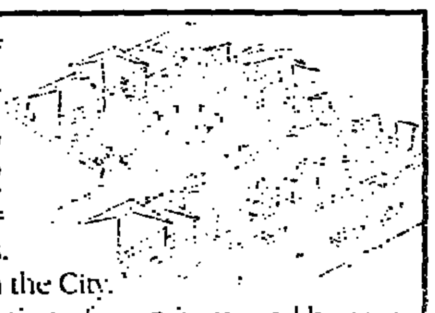

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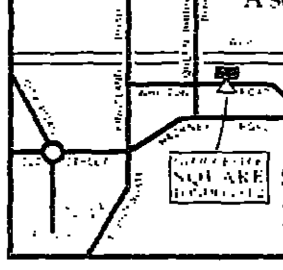

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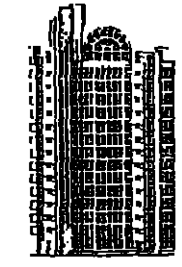

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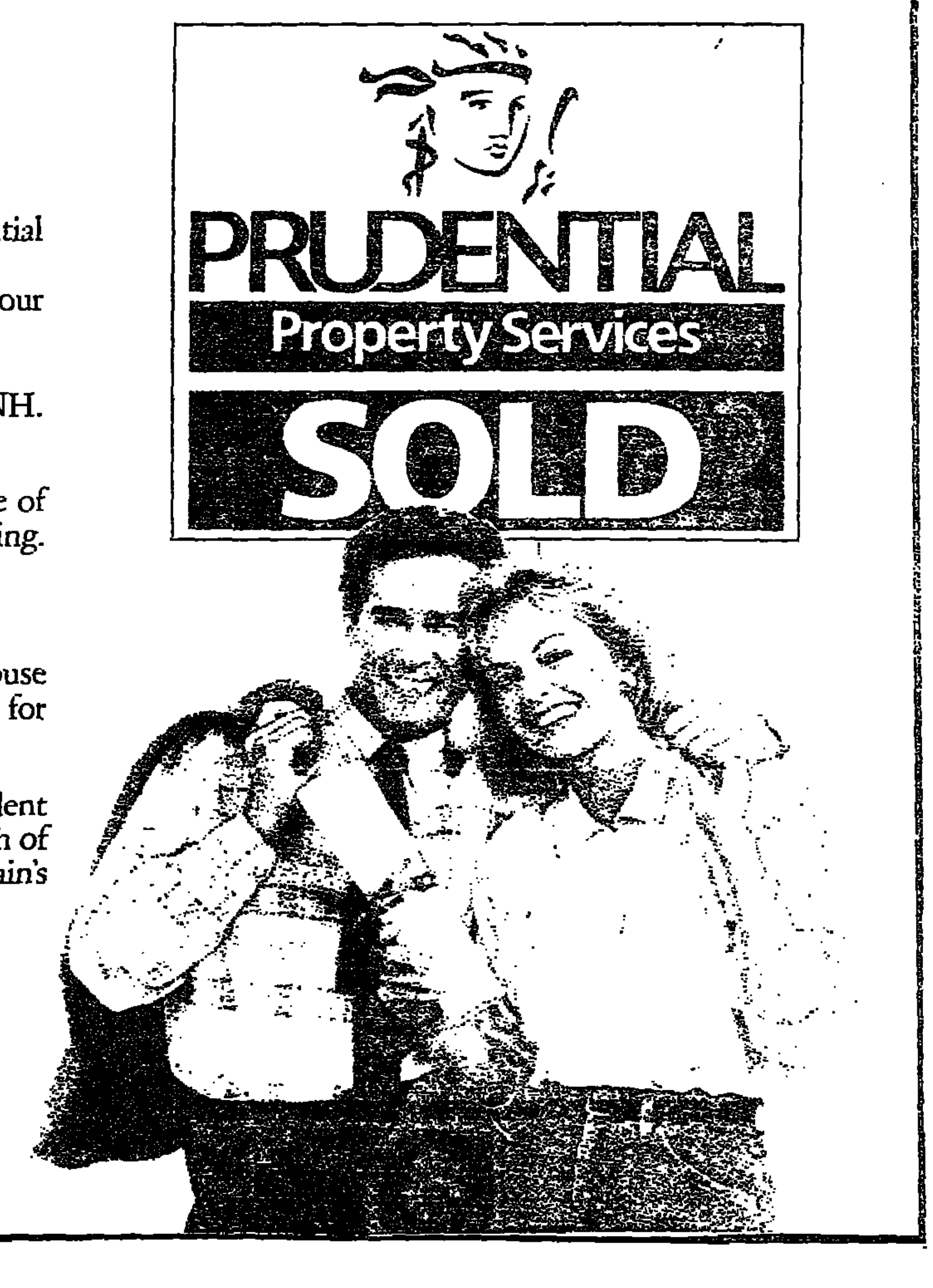

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Bargains over the border

By Christopher Warman

Property Correspondent

Romance and scenery: The Bwlch is a country house with beautiful views

Property owners are a sensitive breed, concerned not only about the house they live in but also its exact location. Some would not be seen dead on the wrong side of the park, others have no intention of crossing the river, and a few would not consider the other side of the road.

The fact that a house in those "wrong" places might be much better value is almost irrelevant, and it is therefore not surprising that the Welsh border provides a vivid illustration of this attitude, noted by Philippa Keeble, at Knight Frank & Rutley's Hereford office.

There is a definite reluctance among English buyers to cross the border for their country house, although the choice is wider there, prices are substantially lower and the scenery spectacular. "The border appears to be forming a psychological barrier," observes Miss Keeble. "Though queueing up for cottages and houses in Hereford just a few miles into England, buyers cannot bring themselves to look a few miles further west if that is going to give them a Welsh address."

She believes that people are missing out on considerable opportunities as the market in south and east Herefordshire is becoming increasing costly and competitive for both country houses and cottages. Admittedly, going west from the M5 increases communications difficulties, and despite road and rail improvements in recent years the area is out of reach for daily commuting.

Most of those looking for properties in the area are, however, not planning to do so. "They are pretty much equally divided between those who want weekend cottages and families who wish to relocate while retaining a small base in London or the South-East. Distance is therefore not the problem."

'Spend a weekend in Wales first'

The compensations are the scenery of the Brecon Beacons National Park, for example, and the likelihood that properties there will have more land than comparable ones over the border.

Thus, a four-bedroom barn conversion three miles from Brecon, with fine views to the Beacons, has just been sold for £60,000. The agents estimate that the same property in south Herefordshire would cost more than £100,000 and in Gloucestershire £150,000. Examples of farm buildings and barns for conversion show that £25,000 in north Gwent would be £35,000 near Hereford.

A four-bedroom restored farmhouse in four acres near Brecon has recently been sold for £85,000. Knight Frank & Rutley would have priced it between £120,000 and £130,000 in Hereford and £160,000-£170,000 in Gloucestershire.

Further up market, the agents are offering a 16th-century manor house near Monmouth set in 11 acres with views of the Wye Valley. The house, now priced at £320,000, once clearly captivated George Bernard Shaw during a stay there. Writing to Ellen Terry in 1897, he said enigmatically: "If you have never been there, it is no use describing it to you. Dorking and Surrey are to it what Tottenham Court Road is to the 15th century."

Less than seven miles away, across the border, the agents are selling another period house for £500,000. "Although undoubtedly a more important property, the difference in price between the two is based more upon location than design or quality," says Miss Keeble. She suggests that anyone contemplating a move to west GLoucestershire or Hereford should first spend a weekend at Hay-on-Wye or Brecon to see what the Welsh have to offer.

Near Presteigne, Powys, a few miles into Wales, Savills' Hereford office is selling The Bwlch, near Evenjobb, a romantic house with views over open country. The house has many interesting features that are the work of its owner, Nicholas Farah Rhose, a craftsman known in the area for his work in restoring period properties. The house, now divided into two dwellings, has four reception rooms, seven bedrooms, outside gardens and a paddock.

Philippa Sweeney, of Savills, believes it could be either a family home or holiday accommodation, for which there is demand in the area because of its proximity to Offa's Dyke and other local rural attractions. The asking price is around £130,000.

Savills' guide for buyers of country residential property indicates that in South Wales prices have been increasing steadily rather than spectacularly in the past six months, showing a rise of 6 or 7 per cent for cottages and houses with a few acres, to £75,000 and £170,000 respectively, and by 2.9 per cent for the large country house, to £175,000 plus.

In North Wales, the situation is somewhat different, as Graham Adnitt, of Jackson-Stops & Staff in Chester, explains. The market is strong, with prices rises of 10-12 per cent since Christmas, he says, and with communications getting better all the time, there is not the price divide across the border.

The A55 expressway has reduced the journey from Chester to Anglesey to around one hour 20 minutes, while the Vale of Clwyd is only 30 minutes away, making it a practicable commuter journey not only to Chester but also to Manchester and even Liverpool.

Small farm overlooking the Menai Straits

Most of the properties with which he deals are for permanent residents. The market for holiday homes is not as strong as it was 10 or 20 years ago. This is not, he says, because of the fear of having the cottage burnt down but rather because of the weather factor and the growth of holidays in the guaranteed sun.

Anglesey, even with improved communications, is not a realistic commuter belt for the North-West, but Jackson-Stops & Staff is selling a small farm, with 30 acres, looking over the Menai Straits, for £145,000.

Much closer is Penllan, on the outskirts of the village of Nannerch, near Mold. It is a stone-built farmhouse with four bedrooms and two receptions and set in 13 acres with good stabling. The asking price is £145,000.

● More property on page 43

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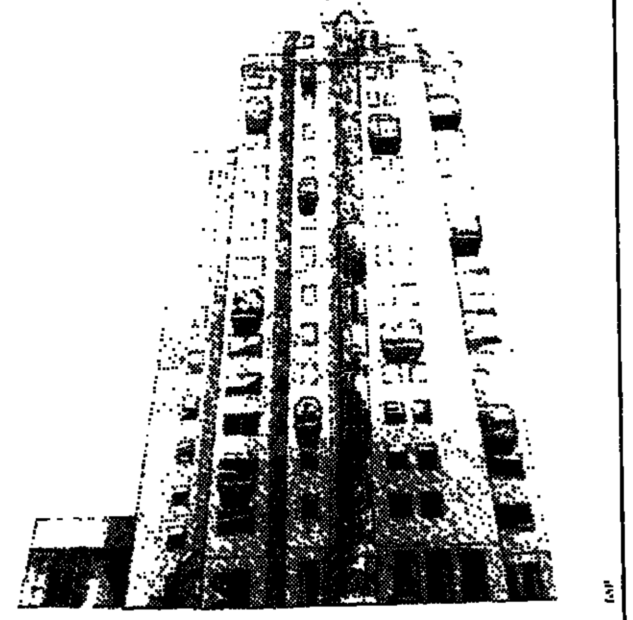

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Montagu Square W1. - sunny third/fourth floor maisonette, with excellent view of square. 1 double bedroom, 2 spacious singles. 2 receptions, study, fourth bed. modern kitchen/breakfast room. bathroom with old-fashioned iron bath, cloakroom, well proportioned rooms, good decorative condition. well-built house in sound order. family home in heart of Londons West End. Access to unique private garden square. entry phone. residents parking. low outgoings, modest price for short lease with prospects for extension. Tel: 01 262 5319

MUSWELL HILL N10. 2 yr old pb 2 bed flat, superb kitchen, carpets. Immaculate condition. Fgch. parking. outgoings reasonable. No chain £72,500 asking, but less for a quick sale. Tel: 01 883 9608 (24 hrs).

NW1 - Converted one bedroomed self-contained flat close to Regents Park and West End. £75,000 ono Tel: 01-482 3783 eves and w/ends or 505 7098.

NW1 Modern purpose built flat. 121 years 2 Bed Recep. Kit. Bath. GCH. Parking. Entry phone. £81,300 01 387 4193

NW3 Swiss Cottage - Sunny 3/4 bed mais. in elegant period res. Quiet street, easy park. 1/2 receps. mod kit/dining, bath, ensuite shower, sep WC. roof terr CH. 49 year lse with poss of extension. £209 000 for quick sale. Tel. 01 794 9026.

NW5 3 dbl bed upper maisonette Good condition, 5 mins to tube/BR and Heath £89,500 ono Tel 01-267 2760

PARSONS GREEN SW6. Lovely 4 bed - 3 dbl terraced hse. gas ch. fully carpeted. dbl recep. 50' landscaped gdn. FH. cls tube. between 2 parks. £225,000. Tel: 01 731 2750.

ALBION GATE, W2 Superb lux flat, facing Hyde Park, dble recep. 2 dble beds, 2 baths (1 en-suite). Leasehold £275,000.
PORCHESTER GATE, W2 Lge flat with view Hyde Park, 3 dble beds, lge recep, in need of decor. Leasehold £245,000.
CHESTERFIELD HOUSE, W1 Splendid 2 bed, 2 bath flat in Heart of Mayfair. Leasehold £285,000
HYDE PARK AGENCIES
01 229 8283.

CHISWICK
Attractively designed open plan Victorian residence to cater for all conveniences. 4/5 bedrooms. Reception leading to dining room/kitchen, play room and utilities. Master bedroom en suite. Conservatory/100ft walled garden. Off street parking. Ideally situated to public transport and shopping centre. Offers in the region of £300,000.
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METROPOLITAN ESTATES
ACTON VALE W3
Lovely 3 bed flat. ground floor. Tudor style pbb. 80year lease. bargain £95,000
ACTON VALE W3
4 bed semi Tudor style house in conservation area. 28ft lnge. kit/b fast room, bathroom, sep wc, garden, garage, full gas ch. freehold £185,000 for quick sale.
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RODNEY TERRACE BOW E3
Lux refurbishment of 5 storey Grade II listed Geo house in Conservation area. two 1 & 2 bed flats with period feats and unique galleried gdn hse, entryphone systems, ftd cpts throughout. German ff appliances kits, Italian fully tiled lux baths. gch. Prices from £59,950 to £99,950 Leasehold.
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Eleven unique and elegant flats developed by Pall Mall Realty Ltd.
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* Video security system * Designer kitchen * Lift * Carpets * Energy conservation * 5 mins from Hyde Park.
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W1
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£99,000
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PARSONS GREEN 2 mins tube. 4 bed house. Dble recep. Dining room. Kit. 2 baths. GCH. New roof and damp proofing. Cellar. Garden. £216,000. Tel. 01 370 2636 (H) or 01 828 9020 ext 217 (O).

PHILBEACH Gardens, SW5. Immaculate refurbished 1 bedrooms flat. Large reception. good kitchen, own garden + direct access to lovely communal gardens. Street parking. Near tube. £105,000. 01-286 0118

PORTMAN MANSIONS, W1. Exceptional value superb 2 bed flat on 2nd floor. Recently refurbished. 2 beds. recep. bath. ff kitchen. Lse 114 yrs. £149,950 Parkers 01-724 4455

REGENTS PARK Park Road. One bed garden flat, long lease, low outgoings. Priced for quick sale. £115,000 and also luxury two bed flat. £139,500 Tel: 01 724 9867 anytime.

SHEPHERDS BUSH W12 £77,000 ono. Leasehold. A fun cosy 1 bedroom flat with large pretty kitchen, bright bathroom and sitting room. Sunny garden and patio. GCH. alarm. Tube 15 mins. Ring: 01-743 9713

SHOREDITCH Work from home. ex-public hse. could convert 4 bed flat. 960 sq ft studio space. £140,000. Tel: 01 240 0952.

SW1 A magnificent 2 Bed. 2 Bath flat in Westminsters most prestigious mansion block. Lge & spacious flat presented in superb condition with original ceilings & fireplaces. 2 Beds, 2 Receps, 2 Baths, Kit. Long lease + share Freehold. £195,000. Cooles 828 3651.

SW7. Superb 2 bed flat. spacious very sunny. lush communal gardens, excellent period bldg. £158,000. Quraishi Constantine 01-244 7353

W14 Spacious gnd floor 3 bed flat in luxury mansion porter block. Excellent condition. Own entrance onto courtyard gdn. Car park. 5 mins High St Kensington. £179,500. 01 602 3271.

W14 Charming 2 bed flat in pristine condition with fully fitted kitchen in quiet road. £95,000 Tel: H 602 2479 or W 589 8414.

W9 - Converted church. unique. spacious flat. 20 ft rec. 2 dble beds. fit. kit., 2 baths, (1 en suite) 60 ft garden. £115,000. View today 01-968-4377.

WC1 1 bed flat with patio o'looking gdns in stylish 30's p/b blk. Porter. E/phone. 91yrs £68,000 For quick sale. Frank Harris 01 387 0077

WEMBLEY Preston Rd. 3 bed semi-det. garage, in quiet pleasant Cul-de-Sac. Lge Gdn. nr tube. BR & parks, recently decorated £97,000. 01 904 6160.

WEST KENSINGTON. Fantastic value must have a quick sale - bright 3 bedroom. rec. dining rm. kit. breakrm. 2 bathrms - ex cond. £130,000. Quraishi Constantine 01-244 7363

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WESTMINSTER Spacious light 7th flr balcony flat. dble recep. 3 beds. bath. shwr rm. clks. kit. util area. 24 hr porterage. off st p'king. lse 47yrs. (extension 82yr Avail) £239,950 Hunter Estates 01 828 2143.

WESTMINSTER Spacious 3rd flr mans flat. 2/3 recep. 3/4 beds. kit/b'fast. bath. clks. period feats. Immac. Division Bell area. Lse 93yrs. £269,000 Hunter Estates 01 828 2143

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Apartment comprising 20ft x 17ft double reception, study, 2 bedrooms, bathroom, guest cloakroom, fully fitted kitchen, balcony. Garage. GCH. 77 year lease. Low outgoings. £210,000 to include fitted carpets & curtains.
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SHEFFIELD TERRACE
Kensington W8
Superb period 2nd floor flat. Overlooking magnificent 2 acre garden (private access). 2 dble beds, fitted bathrm, lrge recep, fitted kitchen, carpets, gas CH. 94 year lease £220,000
Tel: 01 229 6667
Private sale.

BEAUFORT MANSIONS SW3
Excel 1st flr flat. 3 beds, beautiful bath & shwr rm, bright recep, kit/dining. Lse 98yrs. Must be seen. £165,000
Quick sale required
KGK 01 549 9981

CHELSEA WHARF
Superb int designed house with conservatory, garden & priv parking in this fast appreciating area. Lge rec. conserv/din rm, master bed (ens bath), 3 further dble beds, lux bath & kit.
Offers over £250,000
View Today
01-622 2598 (day)
01-352 7580 (eves) (T)

CHELSEA SW3.
Attractive 2 bed (1 double/1 single). 2nd floor flat. Kitchen, bathroom, reception. Individ. gch/hw. Leafy outlook. Recent redecoration. 86 year lease. £135,000.
Tel: 01-351 1927/ 01-920 7549

BROOK GREEN on the Green. Must sell. 5 +, 4 bed. 3 bath town house. Gge. garden. Valued at £345,000. First buyer with £315,000 & immediate exchange. Tel: 01 602 4383 (H)/01 626 1667 X2730 (W).

CORNWALL GDNS. Spac newly conv int designed 1/2/3 bed. 2 bath flats. Long lse. £120,000-£225,000. 01-431 1342 (T)

EARLS CT Superbly new mod spac 2 bed flat. £139,500. 01 937 9777. (T).

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KENSINGTON W14 Spac 2 dble bed grnd flr flat. Orig feats high ceilings recep, kit, bath. Long lse. Low outgoings. £85,950 Granvilles 221 4935.

KENSINGTON 1 dble bed PB flat just off High St Ken. Parquet floor, fitted kit, bathrm/ shower. Good dec order. GCH. Quick sale £86,000 ono. 01 370 1628.

KENSINGTON Delightful new lux 1 bed flat. £97,500. Lawson & Herman 01 937 9777.

PALACE GATE W8 - Exceptional bright split-level flat in purpose built block. 2 bedrooms. 2 baths. 2 receps. Kitchen. C.H.W.. porter. 87 years. £210,000 Tel: 01 589 1386.

PEMBRIDGE VILLAS Spacious flat, 1 bed, 1 recep, kit, bath. £98,000 ono. 0670 790023 (H).

POINT WEST SW7. 8/9th floor mais. 2 bed. 2 bath, w/facing balcony + gge. At original price of £370,000. Tel: 01 381 0797.

REDCLIFFE GDNS - Spacious gdn flat. 2 dble beds. dressing rm. 24' recep, kitchen/dining, bath, sep wc. large gdn. 21 years. £110,000. Tel 0306 882075

SOUTH KENSINGTON - Immaculate. 4 bedrooms, 2 receps., 2 baths, long lease. £320,000 ono. Tel: 01-584-2608.

SW10. fabulous 3-storey house. 22' recep. 4 beds, 2 baths, roof gdn. £350,000. 01-431 1342 (T)

SW3. Sunny 2 bed 1st flr balcony flat - with pretty views and potential. £145,000. Quraishi Constantine 01-244 7363

SW5 - Interior designed 2 bed. 2 bath (1 ensuite) raised ground floor plus sun terrace. Valued £160,000. Leaving country hence £145,000. 01 370 6389.

SW5 Lovely private gardens. New 3rd flr fl. 2 beds, luxury K & B. South facing recep. Ind. Gas CH. 99 years. £117,600. 01-727 9703 (T)

SW 5. Overlooking gdn sq beautiful studio flat with sunny terrace 123 yr lease £99,000 o.n.o. Tel: 838 1738 (eves).

SW7 Off Old Brompton Rd. cottage style, LG flr flat. private mews entrance, 2 patios. 2 dbl beds, lnge. ff kitch. lux bath/shwr, wood beams & panelling. ind. ch. alarm. entrance phone, external storeroom, 122 yr lse. £158,500 ono - quick sale. Tel: 0732 469 322 (Day). or 01 244 9008 (After 7pm).

SW7 Immac pied-a-terre recep. dble bed, fit kit, bath. Ind GCH. 125yrs. low s/ch. £89,950 Holmans 01 370 6781

W8 - Immac studio flat, 2 mins Albert Hall/Ken Gdns. Low outgoings. lift. £76,000 for quick sale. Tel. 01 361 6011 day/ 937 1063 eves.

HAMPSTEAD & HIGHGATE

AVENUE ROAD NW8 - Spacious Edwardian family home. Superb 120 ft garden backing onto tennis club. 2 Receps (20 ft each). 3 large beds. 2 baths. large kit/diner. All original features. £199,999. 01-348 2604.

NW6
Fully modernised luxury 3 bedroom maisonette overlooking private gardens. Large reception, fully fitted kitchen/diner, 2 bathrooms (1 ensuite), cloakroom, utility, 999 year lease. GCH
£195,000
Tel: 01 284 0635

EAST FINCHLEY Tudor style semi detached 3 bedroom house, in secluded area. Large thru lounge/diner. Fitted kitchen. Utility. Central heating. Double glazing. Garden. Garage. 5 mins East Finchley tube. £159,000. Tel. 01 883 2719.

HAMPSTEAD Outstanding Victorian house. Moments from Heath. Extremely spacious, 6 beds. 2 baths. 25 ft south-facing garden. Totally refurbished, freehold. £318,000. Tel: 01 794 3279.

HIGHGATE Shepherds Hill. Impressive 1 bedroom flat in detached Edwardian hse. ff galley kitchen. gch. Magnificent recep rm & south facing roof tce. £75,950. 01 341 7702 (H)

HIGHGATE VILLAGE. Georgian hse. 3 beds. bath. kit. sitting rm. dining rm. Pretty gdn. Immac cond. Must be seen £265,000 f/h. V C Consultancy 267 2423

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PRIMROSE NW3 - Reduced for quick sale. Stunning maisonette interior design 3 beds 2 baths + priv patio. £299,000 no agent. wk 281 6272 hm 435 2067

WEST HAMPSTEAD Large early Vic s/d house. 4 floors. 75ft S/F gdn. GCH, bath & SH room. Reqs mod to 4 bed, 4 receps +. family house. F/H £195,000 ono. Tarrant 01 435 4141.

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BARNES Stylish and cosy Victorian cottage. Tastefully and thoughtfully designed and rebuilt by perfectionist to highest standard incorporating usual facilities and unique features. 2 beds, gardens, roof terrace. suit professional single or couple. Offers around £185,000 FH. Tel: 01 876 6365

BATTERSEA - On quiet road large 1st and 2nd floor maisonette. bright 15 ft by 15 ft sitting room. 2 double bedrooms. 1 box room/dressing room. fitted kitchen. £91,500. Tel: 01-223 7102.

BATTERSEA 3 bed Georgian house. Immac dec order throughout, 2 bths. 2 huge receps. FF kitchen. marble fireplaces., gdn. new roof. £168,000. 01 262 9061 or eves, 01 486 7021.

BATTERSEA Park South development. Luxury 1 bedroom flat in modern block with extensive leisure facilities. £95,000 ono. Tel: 01-720 3361

BLACKHEATH Cator Estate, 2 bed house, full GCH, garage. private and communal gardens. Idyllic location, freehold. £130,000. tel: 01 318 1540

BLACKHEATH nr Village, beaut det hse, lge gdn, ftd loft. GCH. Bidet £270,000 F/H 852 0627

BRIXTON - 1 double bedroom flat for sale. Nice conversion in character house with parking. Effra Road. £55,000. Telephone: 01-785-2077.

BRIXTON HILL. Spacious flat. 2 double bedrooms. 1 reception room. Utility room. bathroom & separate w.c. Original fireplaces and features. G.C.H. convenient transport. £68,500. Tel: 01-671 6148.

BROCKLEY SE4 - lovely restored Victorian terr house in conservation area. 4 bed. garden. close to park. Original fireplaces and doors. London bridge 8 mins. £122,000. 01 691 5669.

CLAPHAM The Chase, a much sought after road. 2 bedroomed split level flat. Elegant living room. open fire. Fully fitted kitchen. Double and single bedroom. Bath & sep WC. Storage area. GCH. Carpets & curtains. £93,000. 01 388 2424 ext. 2264 (w) or 622 7268 aft 7pm.

CLAPHAM COMMON Attractive 2 bed Edwardian maisonette in quiet road near tube. Recent 1st floor conversion with loft. Includes shared garden. GCH. 94 year lease. £73,000. Tel: 01 622 8684.

CLAPHAM COMMON South side. Large 2 bedrm flat, featuring excellent reception room, conservatory and landscaped gdn. £77,000. Tel: 01 672 5113.

CLAPHAM NORTH - 6 dble bed house, nr 2 Tubes. fully mod. fitted kit. many orig features. gdn. G.C.H. £140,000ono freehold. Tel: 01-274-8760.

CLAPHAM NORTH SW9 - 1st floor flat. Lge Recep. 1 dble bed. garage. poss. Roof Terrace. New kit. V.Close Tube. £57,000. Tel: 01-737 6294.

CLAPHAM S - Attractive character 2 bed flat. G.C.H. Fit. kit. Off-road parking. Communal gardens close to tube. Recently redecorated. £87,500. Telephone 675-5694 (eves + w/e).

CLAPHAM SOUTH Vict mais. Original features. 2 recep. 1 bed. Bath en suite. Sep cloak. Kit. Patio. Immac cond. £76,500. Tel. 01 675 5775.

EAST SHEEN Spacious fully modernised Edwardian split level maisonette. 2 dbl beds. recep. lge kit/diner. many period features, own walled garden. Central position. £87,500. Tel: 01 878 1163. or 01 586 9361

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GREENWICH 2 bed Georgian house on 3 floors. Central heating. Garden. Near to park and BR. £145,000 ono freehold. Tel: 01-692 3889 (eves & w/e)

KENNINGTON light. spac. 1st floor flat. Orig features. 2 beds. 17 x 14 recpt. bath. kit. Very close tube/park. £84,000. Tel: 01-582 5116 (w/e & eve)

KENNINGTON - Newly modernised luxury studio flat in one of Kennington's fashionable squares. Lease hold. £69,950. Tel: 01 582 6006.

PUTNEY Freehold traditional Edwardian family house. 6 beds. 2 receps. large kit/diner, bathroom, shower room, cloakroom. 45' South facing garden. £222,000 freehold. View today Tel 01 789 9176.(t)

RENNIE CRT SE1 Spacious 2 bed recep. f/f kit. bath. sep WC. ch Blackfriars. 88yrs £125,000. Jarvis Keller 261 9226.

STRAWBERRY HILL. Twickenham. £275,000. 8 Bedroom Vic detached house. originally 2 semis. 4 recept. excellent decorative order. possible commercial use. Boxer Estates 01-891 6311.

STREATHAM COMMON - Immaculate Vic semi. 4 bed. 3 receps. original features retained. beautiful 130' gdn. conserv. 12 mins Vic & 25 mins Lon. Bridge £118,000 ono. 01 223 8666

SW11 Extremely well maintained and spacious 4 bed. 2 bath house with double recpt. kitchen. breakfast room. Garden. GCH. Freehold. £153,500. Tel: 01-740 4411 (W) or 01-228 5703 (H)

SW11 Prince of Wales Dr. Overstrand gr fl flat. 3/4 beds. 2/3 receps. 2 baths. priv gdn. gge. £175,000. 01 622 8252.

SW16 PB studio. 6 mins old. kitchen. bathroom. parking. comm gardens. 8 mins BR. £47,500. 01-677 7924 (eves)

SW19 Spacious 1930s 3 bed house. Large thru lounge/diner. Excellent dec order. GCH. Mod kitchen. Large garden. Freehold £133,500. Tel. 01 542 4333 weekends and evenings.

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A spectacular refurbishment carried out to the highest standard has transformed this 4 storey Victorian terraced house into one of the finest of its type in this quiet cul-de-sac just off the Common. Basically 3 reception 4 beds 2½ baths, plus superb hand made maple kitchen, cabinets and play area. Newly landscaped garden. Freehold, £340,500.
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140 NORTHCOTE ROAD SW11

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£82,500
01-585 3656
after 7pm

THE FALCONS
SW11. Fabulous 2 bed flats in this exclusive private complex next to Clapham Junction. Each has 2 beds, 2 baths, lge drawing rm, f/f kitchen, communal swimming pool, sauna & gym. Private parking. Must be seen.
£97,000 & £117,000
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01 350 1300.

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Stunning Lion House.
Quick sale needed.
Offers invited. Semi 5 bed, 3 baths, sauna.
£289,000.
STURGIS
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STREATHAM
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Tel: 01-769 7180.

SW8 - Attractive 1 bedroom flat. Victorian conversion. spacious living room, bathroom suite. fit. kitchen, gas C.H., good condition. close to Oval tube. £62,950. Tel: 437 2681.

WANDSWORTH COMMON Spacious, secure, luxury flat in small modern PB block. 2 dble beds. GCH. Fitted kitchen. Underground garage. Garden. Nr Clapham Junction. £87,750. Tel. 01 874 4894 w'ends/eves.

WANDSWORTH COMMON West Side. In sought after position directly facing Common. Victorian terraced house. 5 double beds. fitted kitchen. 2 modern baths. cloakroom. cellar. C.H.. Mature gardens front and rear. £265,000 o.n.o.. Tel: 01-947-4620 (Sunday & evenings).

WANDSWORTH COMMON something different, in building from Great Exhibition of 1851. Architect designed, 2 bed penthouse flat. Panoramic views. Quick Sale. Emigrating. £130,000. Tel: 01-870 9443 (H) or 01-836 2466 ext 3036 (W)

WEST PUTNEY Superb 3 bed p/b 1st floor flat. 2 receps. k & b. ch. own front door and gdn. £115,000. Tel: 01 788 0684.

WEST PUTNEY. Substantial 5 bedrmd s/d hse in exc cond, with many orig features. 2 receps. b'fst rm. fully ftd kit. 2 baths. 3 sep wc's. Gdn. Gas ch. £295,000. 788 8513

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Lge split level 1 bed flt in converted 3 storey Vict hse, 2 miles city. 10 mins walk to Lime house DLR and Overgnd. ftd cpts. gch. fully tiled lux bath. £59,950 leasehold.
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LIME HOUSE CUT. LONDON E14
Fully refurbished 1st flr studio of 1500sq ft in Vict warehouse conversion Nr DLR and city. o looking Canal with pvt pkg. gch, fitted appliances kit, cpts, lux bath, £125,000 leasehold.
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ISLE OF DOGS Lux spac. pb. 1 bed flat in finished Riverside develop. View of water and gardens. many fine features. no chain £79,900. 01-630 4881.

IVY-CLAD Victorian cottage in Bow. 2 beds GCH. Small garden. Quiet location. 5 mins tube. Convenient for Docklands and City. Offers around £99,000. Tel: 01 981 1880.

WELL CLOSE SQUARE E1 - Studio apartment in new block. Fitted kitchen, carpeted, parking, porter and leisure facilities in complex. £102,000. Tel: 01 500 7616.

DULWICH

DULWICH Lovely, spacious, 2 bed maisonette. lge lounge. utility, good decor, storage, gch. Close BR (London Br/Vict). £75,750. Tel: 01 733 4324.

DULWICH

RUSKIN WALK 3 bed. 2 recep and utility. light and airy, lots cupboard space, orig features. s/facing gdn. lux mod bath. lge equip kit with eating corner. £150,000. Tel: 01 737 8161.

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RICHMOND £190,000. Elegant 4 bedroom Edwardian home. large accom excellent decorative order. Boxer Estates 01-891 6311.

TWICKENHAM - Charming Vic. Terr. Cot. 1/2 recpts. 2/3 beds. k&b.gas ch.60'gdn.V.close BR and shops. £96,500. Tel: 01 891 0199.

WIMBLEDON

WIMBLEDON
Pretty private rd. Nr. Common. Lge sunny Town house. 5 lge beds. 2 rec. 2 baths. Integral full width dble garage. Patio gdn. Immediate occupation.
£197,500, ono
Tel: 01-549 3881

SW19 - Vict. semi. 4 bed. 3 recept., fit. kit., many original features. good dec. order. close amenities. large well-stocked garden. off-st.-pkg. £159,000 Freehold. Tel. 540-6964.

SW19 2 dble bdrms. lng. kitch. btrm. p/b. f/h. 10 mins Tube. GCH. £78,000. 01 785 9370

WIMBLEDON - Edwardian semi-det. 4 spacious bedrooms. 2 receps. kitchen/breakfast room. utility room. gas CH. good decorative order. close to all amenities. £170,000. Tel: 540 9498 anytime.

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A very fine country house superbly appointed throughout in a magnificent old walled garden overlooking Benham Park.
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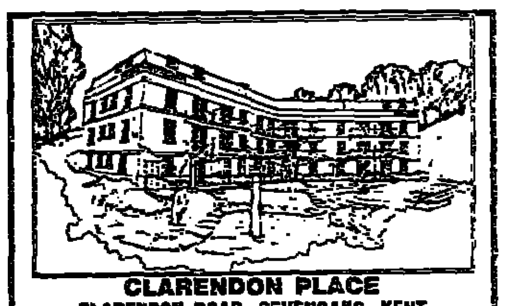

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SHEFFORD - Charming period cottage 15 mins A1M/M1/Hitchin St. Inglenook. beams. Fully renovated. luxury oak kitchen. fabulous Italian bathroom, Jacuzzi, 2/3 bedrooms. gas ch. Cottage garden. £89,500. 0462 811 474.

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62 THE GROVE BEDFORD
Attractive double fronted period house in highly desirable central location in need of restoration as a family house or for conversion into two self-contained flats. Four *Reception Rooms, 5 First* Floor Rooms. Large Garden. Garage.
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GELLINGDON Beautiful Victorian house. 6 beds. 2 receps. kitchen/breakfast room. utility. conservatory. cloakroom. bathroom. Just under 1 acre. Offers around £280,000 Flatt & Mead. Tel: 0494 784488.

BUCKINGHAMSHIRE. Chilterns. About 16 acres London Paddington 45 minutes, M40 (exit 6) 9 miles. London 42 miles. Attractive Listed farmhouse dating from the late 16th century in superb gardens and with excellent equestrian facilities. Drawing room. dining room. playroom. conservatory. 6 bedrooms. 3 bathrooms. Oil central heating. Heated swimming pool, Hard tennis court. garden. 6/8 stables. all weather menage. paddocks Savills. Henley. (0491) 579990.

COACH HOUSE built 1711 set in beautiful 6 acre landscape. stream. 2 double beds. dining rm. lnge. gge. ample car space. 5 mins J13 M1 £76,500. Tel 0908 585303 or 0908 366111 x2201. ask for Mr Wakeley.

EYTHROPE. Aylesbury 2 mls (BR stn - Marylebone 60 mins). Thame & M40 15 mins drive. Charming Grade II listed thatched 17th C home in secluded setting. Delightful 1 acre gardens with ponds & stream. 3 receps. 3 beds. bathrm. shwr rm. CH. outbldgs. garaging with studio over. Offers excess £250,000. Raffety Buckland (0844 21) 6371

PHEASANTS, deer and wild orchids in the garden. Top of the range Neff in the kitchen.
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SIDLEYS
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BLOCKLEY Nr Chipping Camden - Luxury flat in Cotswold stone. 2 beds, superb views. £60,000 05643 3458 or 0386 841112.

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R.C Knight & Sons,
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Agents James & Co.
33 Timber Hill, Norwich
(0603) 625369.

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TEWKESBURY Modn hse 2 beds fitted robes bath cloaks lge d rm, fitted kit, patio gdn. Gge. GCH. £61000. 0684 294536.

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Exceptionally fine detached family home set at end of attractive lakeside cul-de-sac. 5 mins village & station. 25 mins Central London. Large, mature ½ acre plot complementing extensive accommodation... 3 receps, 2 bathrooms, 4 bedrooms including master suite with dressing room, sauna and bathroom.

Highly Recommended.
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Contact Colin Gray & Co
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Weald of Kent. Within easy travelling distance of City. 4/5 beds (3 dble) + self-contained 4 rm annex. Large kit. with larder. 2 baths, 1 en-suite. ½ of an acre, 1 gge, parking for 8 cars, hard tennis court, rural views, excellent local schooling. £195,000 o.n.o.

0580-713433.

TUNBRIDGE WELLS Nr. Quality det 30s hse. Quiet cul-de-sac. Close 6 Grammar schls, 2 BR stns & M25. 3 bed, bath, 25' draw rm, kit, b'fst rm. Shw/cloak. DG. GCH. Gge. Gdns. £129,500. 0892 38715 (eves).

MIDDLESEX

HARROW. Quiet cul-de-sac. Lge linked terrace Hse. Superbly maintained. 3 dble bedrms. Wallman wdrbs, lux shwr rm. WC. 2 lge recept, lge Lux Moben kit, clkrm (WC) Ext hall Porch, Gdn/patio. Pkg. Around £124,500 F/H. 01-861 0569

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NOTTINGHAM. East Midlands. Mapperley Park, residential area of city. A 2 bedroomed penthouse apartment in recently converted Victorian House. FGFCH, reception dining hall, fully fitted kitchen, spacious lounge with extensive views, bathroom/shower, 2 bedrooms with fitted wardrobes. Garden. Ample parking. Many fittings included £36,950. Ideal investment. Tel: (0602) 691051 office hours or (0602) 624228.

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OXFORDSHIRE

COTSWOLDS OXFORDSHIRE

2 very charming period cottages offering ideal opportunity for retirement/holiday purposes. Both cottages fully modernised in highly sought after area of outstanding natural beauty. Kingham £85,000 Stone built thatched cottage. Great Rollright £87,500 charming period cottage. Both offering 1 reception, 2 bedrooms, bathroom, kitchen, both excellent investments. Freehold with vacant possession.

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Modern country house 1 hour London, 12 miles Oxford. GCH. 4 beds (1 with ensuite shower), modern bathroom, utility, study, kitchen inc double oven & hob/b'fast. Clkrm, lounge with open fireplace, dining room with patio doors leading to ½ acre well-stocked garden, garage and carport. £180,000.

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Superbly renovated mansion house with panoramic views, privacy and accessability. 4 reception rooms, 7 bedrooms, 2 bathrooms, luxury kitchen.

2 bedroomed cottage. Outbuildings including stables and loose boxes, pony paddock.

£225,000.

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Attractive modern spacious 4 bedroomed house in secluded country setting with ½ acre plot. 24 miles Aberdeen.

£70,000 ono.

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Luxury 5 apt bung. UPVC d/g windows and doors. Mahogany interior. 1.20 acres. Loch side site. Includes ruin, burn and pond. Sup views. Private access road. No o/side maintenance. Isle of Skye.

0478 2683

ABINGTON Lanarkshire. Delightful detached holiday cottage on farm in beautiful scenery close to A74 and village of Abington. Some renovation needed. Fishing in River Clyde. Arrangements for pony if required. Tel: Crawford (08642) 384

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NR GLENEAGLES - Drummond Cottage in conservation village of Muthill. Fully modernised terraced cottage. 3 bedrooms, lounge, bathroom, new kitchen, central heating, double glazing, garden view to Grampians - offers over £29,750. Tel: (0764) 70020.

PERTHSHIRE 3 only fully serviced plots in woodland Glen setting. Finlayson Hughes, Estates Office, Aberfeldy. Tel (0887) 20904.

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Tel: 041-942 8764

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SOMERSET - Dunster 2 miles. New luxurious bungalow with double garage in over ¼ acre. Secluded, elevated position in quiet village with magnificent country and coastal views. Tel: 0734 722040 for details.

TAUNTON. Auction sale 28th October. Spacious detached farmhouse. Town location. Requires total renovation. Price guide £40,000. Prudential Property Services. Tel: (0823) 334433.

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Weekdays, 01 378 7621

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GUILDFORD - Early Victorian 4 bed townhouse, quiet road, short stroll river, town centre, station (W/loo 38 mins). Small walled garden and parking. GCH. £160,000 ono. Tel: 0483-503707

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OXTED Ind qual spec hse, built 1967. Lnge, din rm, kit, 4 beds, 2 bath (1 en-s), study, clks, fam rm, lndry & fnsr rm + s/c anpt. Lnge, bed, kit, bath, dble gge, store. ½ acre S/F gdn. £295,000 Hunters 0959 63951

UPPER HALLIFORD Village. (Shepperton). Individually built, interior designed, superior, detached property. Highest specifications, luxurious furnishings. 1 bed, bathrm ensuite, kitchen, dining, lounge, gdn. £120,000. Tel: (0932) 784662.

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Det chalet bungalow close by Village green of Rottingdean. South Westerly aspect with views. 3 dble beds, 2 baths with s'wrs, spacious Ent hall, lge lnge, din rm, lux fitted kit, dble glazing, gas ch, integral gge £159,950 f'hold.

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Offers in region of £180,000.

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Tel. 0273 414550.

ASHDOWN FOREST An extended modernised character cottage in delightful rural setting adjoining stream. 3 beds, bath, shower, 2 receptions, study/hall, fitted kitchen, full CH, parking. ¼ acre. £160,000. Taylor & Tester. 08926 63131.

BEXHILL ON SEA (Cooden) Ideal retirement. Excellent detached chalet bungalow in prime position. 1 road back from lovely quiet beach. 4 beds, 2 receptions, large modern kitchen. Bathroom, toilet, lovely garden, GCH. Detached brick garage. Immediate possession. £96,000. Tel: 0424 214299.

BRIGHTON Overlooking Marina, magnificent grd floor flat in Mansion designed by Edwin Lutyens with panoramic views from all rooms. Comprising large dining hall, lounge, sun lounge, 3 dble beds, bathrm and shower rm ensuite, mod kit. £140,000. Tel: (0273) 607254.

BRIGHTON - Regency House. bow fronted. 3 beds, nr seafront and centre. £72,000. Tel: 0273 686113 (Sun) 01 267 9825 (eves)

HASTINGS old town. Tudor House. 4 beds, galleried landing, inglenook, full G.C.H., completely rewired, timbers treated, garden, 2 min walk to sea. London 90 mins. £89,950. Tel: 0424-445735.

HOVE Interior designed p/b flat close to sea, bus stop outside to station. 3rd floor, lifts, communal heating, constant hw. 2 beds, fit. wardrobes, lounge diner, Adam style marble fireplace, fully fit kit. Attractive bathrm, fully tiled, burgundy suite, gold plated fittings. Balcony. All rms facing sth. Ready to move in. £59,995. Tel: (0273) 723602.

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LITTLEHAMPTON Superb luxury 2nd floor flat in quiet residential area. Character conversion with original features. 2 beds. Newly fitted kitchen. Full CH. Few minutes sea/station. £51,950. Tel. 0903 713144.

MAYFIELD Unique grade II 17th C. house. 4 beds, dbl garage, walled garden. This house has been renovated to London standards not provincial. Price guide £225,000. Tel:0435 872501

OLD BOSHAM - Nr Creek, pretty detached house, 3 bdrms, garage, boat store, secluded garden, open views. £142,000. Tel. 0243 573424.

WEST SUSSEX - Mill Hamlet nr Chichester. 'The Boat House' an ideal wk/end house overlooking the harbour and nature reserve. Planning applied for. 3 beds, lounge/diner, bath, shower, kit, ggc. To be sold by auction 14th October. Details Whiteheads, 52, South Street, Chichester (0243) 788181.

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Picturesque village of Llangorse. Beautifully renovated 19th Century cottage set in mature gardens, surrounded by boating lakes. 3 beds, 1 en-suite, bathroom, all usual offices.

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Tel Abbey Homes
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CEREDIGION - Pontgarreg. Glorious sea-views, modernised detached house. 3 beds, 2 kitchens, 2 baths, 2 living rooms, small cellar. GCH. Can be 2 separate apartments. ¼ acre gdn. Gge. £67,500. Tel: 023978 694.

GOWER COAST, 10 mins from Swansea. Exec det 4 bed hse. 2 lge receps, fully fit oak kit, 2 bath (1 en suite). GCH. £89,000. Tel. 044128 3528.

GOWER LANDIMORE - 4 bed bungalow with S/C granny flat. ¼ acre secluded garden. Panoramic view. Offers around £105,000. 0792-391041.

LLANGRANNOG - Large detached house overlooking the bay. 3/4 bedrooms, bathroom, lounge, dining room, breakfast room, kitchen, detached garage. £59,000 Tel: Mrs. Evans Newquay 560396.

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Superb extra large detached 4 bed show house, dble garage, 2 baths, thru' lounge (open fireplace), dining rm, study, util rm & full GCH. £129,750 incl C & C, light fit's.

Bradley Homes
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(0258) 56118 To view.

AVEBURY. An attractive 17th C 2 bedrm cottage set in charming garden. Price Guide £110,000 Dennis Pocock & Drewett, Marlborough (0672) 53471

DEVIZES Heathrow 1 hr 15mins. Substantial individual 4 bed hse of 3,000 sq.ft. Inglenooks, beams. Smallbone kit, fantastic views and privacy, walled gardens of ¾ acre. Triple gge with playrm. Offers invited in excess of £205,000. Tel: 0380 6980

KEYNSHAM - 6 bedroomed large Victorian modernised house, with garden. Handy Bath and Bristol and 90 minutes from London. Offers in the region £87,000. Tel: 0666 824443

MALMESBURY, Nth Wilts. Close M4. Auction 15th October 1987 Lot 1 - Towncentre stone-built former water tower for conversion. Lot II - Rural building plot (semi det cottage adj plot available shortly). Dennis Pocock & Drewett (0666) 824771

SHALBOURNE (Hungerford 5 miles M4 8 miles) 2 charming modernised period cottages on edge of sought after village. Lot 1. Jobbings 4 beds, 2 baths, 2 reception, 1 acre - Guide £225,000. Lot 2 Rosewind. 3 beds, bath, 2 reception, ¼ acre - Guide £100,000. Lot 3. 3½ acre pony paddock. Auction 21st October 1987. Drewatt Neate Country House Department. 0635 38395.

STEEPLE ASHTON new 4 double bed bungalow. Large reception, fully fitted kitchen inc. appliances, bathroom, shower room, clkrm. Fitted to a high standard throughout. 1½ hrs Paddington from Westbury. Gge. CH. Small gdn. £105,000. 0380 870766.

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BERKSHIRE - Sonning. New lux det property in grounds of ½ acre o'looking golf course. Recep hall, clkrm, study, din rm, snooker rm, sit rm, lux kit/bkfst rm, utility, 4 bedrms (master with dress/sit rm & balcony) 3 bathrms (2 ens). GCH, ample parking, access M4. Avail now £2,250 pcm. Prudential Property Services, Maidenhead (0628) 21556.

KENT PROPERTY MANAGEMENT Residential properties to let throughout mid Kent from £300pcm - £900pcm. Tel: 0622 68246 or 681019.

IN THE MARKET

Where hi-tech meets the traditional

■ Whitefield, at Great Shelford, near *Cambridge*, is a Victorian residence that has now been extravagently modernized and decorated to reflect the development of *Cambridge as a high* technology centre. The agents, Bidwells, of Cambridge, nominate it as a property representing the spirit of the Cambridge Phenomenon, blending the traditional with high technology.

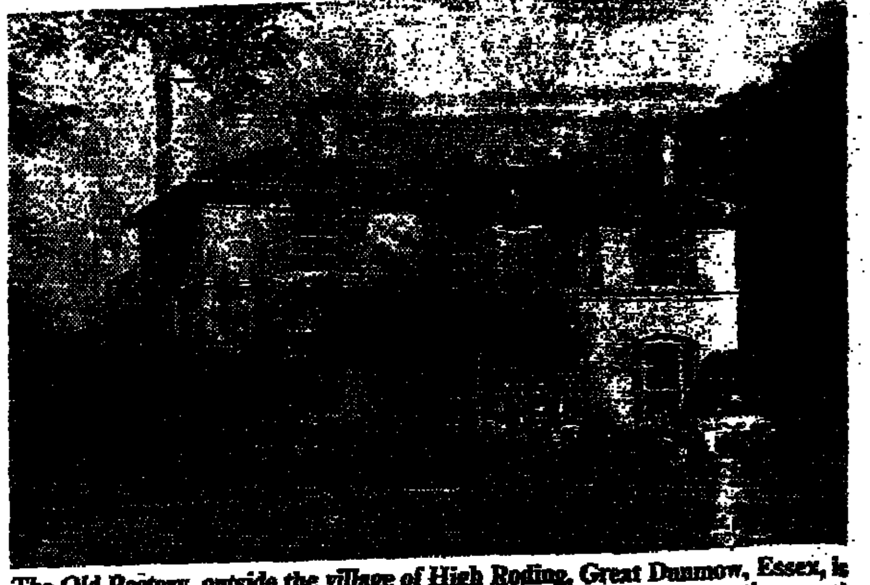
The house, in 10 acres overlooking the *Gog Magog Hills*, has a large reception hall, three reception rooms, four main bedrooms, including a master suite with a balcony looking across the gardens, and a heated indoor pool. There are a *paddock* and two loose boxes in the grounds. The agents say the house, which has a piped hi-fi system, has scope for *further enlargement to create* more guest rooms or staff quarters. They expect offers around £1 million.

■ **A modern London townhouse with a 32ft roof terrace in Norfolk Crescent on the Hyde Park Estate near Hyde Park and Marble Arch is offered by Faron Sutaria at £395,000. *This early 1970s* house, now completely refurbished, has a large drawing room, four or five bedrooms, and a penthouse sun lounge leading on to the terrace.**

■ Highgate House, Clifton-upon-Teme, Worcestershire, is a Georgian house with an adjoining white-painted cottage in this picturesque village in the Teme valley. It has been *comprehensively* restored to provide a family home set in nearly an acre of gardens. The three-storey red-brick house has three reception rooms and four or five bedrooms on the first and second floors, with a workshop and greenhouse outside. It is both in a rural location and within reach of main towns. Andrew Grant, of Worcester, wants offers of more than £120,000.

■ **A pretty double-fronted cottage in the quiet Queens Gate Mews, close to Kensington Gardens, west London, is *for sale through* Aylesford, of Kensington, which is asking £460,000 for the 125-year lease. The cottage is set on two floors. The drawing room is on the upper floor and leads out on to a roof terrace, and there are also a dining room and study, and three bedrooms. It has a large loft, but no garage, although there is the possibility of one, negotiated separately.**

■ *The* River House in Dock Lane at Beaulieu, Hampshire, has one of the finest waterside sites on the Beaulieu River, and is a spacious single-storey building looking over its own swimming pool, private lake and the river beyond. The property, in 1950 as a weekend cottage, has been extended *twice in recent* years. The house has a sunken drawing room with a dining area, a billiards room, five bedrooms and four bathrooms. *In addition, there is* a two-bedroom staff flat with a sitting room and a small self-contained annexe. The five-acre grounds surround the property. Jackson & Jackson, of Lymington, is seeking offers around £750,000.



The Old Rectory, outside the village of High Roding, Great Dunmow, Essex, is an example of the rectory-turned-country house, dating from Regency times, and *standing* in wooded grounds of nearly three acres. It is also in a commuter area, six miles from the M25 and 10 miles from Chelmsford, meaning it is likely to be in considerable demand. Strutt & Parker, at Chelmsford, is seeking offers around £400,000 in the present buoyant country house market. The accommodation includes a reception hall, three reception rooms, six bedrooms and three bathrooms. At the rear is a former coach *house now used as a studio and garage*, which could be converted to a self-contained annexe, and there are a swimming pool and a tennis court. The house also has a recently relaid roof

Building in guarantees

A Hampshire doctor placed a contract for £12,500 with a window *manufacturer* for a conservatory, but the contractor went into liquidation before the work was completed, leaving him with a half-finished construction and a potential security risk. Worse *still*, he had paid more than £10,000 before the work was abandoned.

It is the story told by too many house-owners who have work done either by cowboy builders or businesses that go broke, and lose their money.

This story has a happy ending because of a guarantee scheme run by the BEC Building Trust, a company owned by the Building Employers Confederation, which meant that the doctor, who had taken up the option of the scheme, paid the remainder of the contract price while the work was completed by a second contractor at a cost of more than £4,500.

The scheme for small building works was launched in October 1984 to combat the dangers of the building cowboys, *since when about 4,500 contracts worth* £25 million have been covered. Under the scheme, the owner pays 1 per cent of the contract price, with a £20 minimum.

An extension to the scheme has now been approved by the Office of Fair Trading, and was announced yesterday. *The value of the* contracts covered by the scheme has been increased and can be applied to contracts worth between £500 and £35,000. In addition, a variant of the scheme is now available to cover contracts where an *architect* or professional adviser is supervising the work.

The trust says that despite growing public awareness of the cowboy menace, "many unsuspecting people are continuing to be conned by these 'cash up front, no VAT' traders, who are not properly *insured* and leave their victims to count the financial cost of having to put right shoddy workmanship".

There are still many occasions when the temptation of hiring a cheap builder to do *work such as a loft extension* ends with the work either badly done or even with the roof off.

Under the terms of the scheme, if the BEC builder becomes insolvent or otherwise defaults on the contract, another BEC builder will complete the work and the BEC will pay additional costs up to £5,000 over the original contract price. Any defects in the work that appear within six months of its *completion* will be recitifed, and any structural defects occurring within the following two years will be remedied.

> ‘Security and peace of mind for thousands’

Only builders who are members of the BEC can offer the scheme, and the trust warns that anyone can set up in business calling himself a builder.

The BEC represents more than 9,500 members ranging from the smallest local builder to the largest international contractors, who together account for more than 75 per cent of Britain's building output.

Kevin Danaher, the trust's chief *executive*, said the extension to the scheme would "guarantee peace of mind for thousands more people and offer greater security to both customers and their professional advisers".

CW

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RUGBY UNION

Robson thinks that England's coach must have more say

By David Hands, Rugby Correspondent

England and Ireland emerged from the World Cup with some work to do if they are to make the most of the international season that lies ahead.

By a quirk of fate, both may be looking down exactly the same road for a solution, since England have already emphasized how important a part their four divisions have to play while Ireland will be looking closely at the matches between her four provinces.

Jimmy Davidson, the new Irish coach, seeks an Irish style, although he has not yet defined what that is. Not so long ago dry English wit would suggest that Ireland's style was embodied in the hoary chestnut which credited an Irish captain of long ago telling his troops: "If it moves, kick it – it might be the ball."

Davidson has already had a meeting with his provincial coaches, outlining what he is after. "It's difficult to reconcile the various backgrounds," he said during his visit to Scotland to watch the conclusion of the short French tour. "We want to identify the best in all of them and mould it into an identifiable style."

David Robson, the Bath assistant coach, says: "The England coach ought to have complete control. He should give his structure to his area coaches about how he wants them to play, then you don't get different patterns.

"All your conditioning, skills work, individual or unit work can be done at divisional level so when you come to the divisional games, you can assess your players and see where they fit into the pattern. Then the national coach can see what he wants done and get the area coaches to do it.

"The England coach should be a co-ordinator. He can get someone else to take charge of the backs, or the forwards, if he wants." It is hardly surprising that Robson, who has worked so closely with him these last successful seasons, sees Jack Rowell, the Bath coach, as an appropriate choice for the England vacancy.

However, it is London which provides an interesting breeding ground for new ideas. Of the four divisions, theirs is the selection panel which has changed radically since last season.

The chairman, Graham Smith, was an intent observer in Australia as England's World Cup unfolded and is all too well aware of the national deficiencies. "We have adequate set-scrum players, lineout forwards but we don't have real physical-contact men in the loose situations, knowing what they really want to do."

In common with other divisional chairmen and coaches, Smith regrets the lack of time allowed for preparation. "It's not realistic to have one session with the chosen team and hope you are going to get everything right."

Nor is it realistic to leave divisional administrators and players in the dark about what the overall requirements will be at national level this season.

Call-up from Japan

Dean Richards, the Leicester No. 8, has joined Paul Rendall and Mike Harrison, his England team colleagues, in the Japanese President's XV which will play New Zealand in the final match of the All Blacks' tour to Japan on November 4 (David Hands writes). They will be joined by three Scots, three Irishmen and a Welshman for the game which will be refereed by Kerry Fitzgerald, the Australian who handled the World Cup final in June.

New Zealand will be led from No. 8 by Wayne Shelford, who becomes the national captain because David Kirk is taking up his Rhodes Scholarship to Oxford University next week. Eight of the players who beat France in the final of the World Cup are in the party of 23, which includes six uncapped players.

JAPANESE PRESIDENT'S XV: G Hastings (Scotland); M Harrison (England), M Kiernan (Ireland), S Hirao (Japan), I Tukalo (Scotland); P Turner (Wales B), Y Konishi (Japan); P Rendall (England), T Fujita (Japan), P Orr (Ireland), J Jeffrey (Scotland), D Lenihan (Ireland), W Campbell (Australia), T Hiyashi (Japan), D Richards (England).

NEW ZEALAND TOUR PARTY: W Shelford (North Harbour, capt), J Gallagher (Wellington), T Wright (Auckland), J Kirwan (Auckland), P Simonsson (Wellington), M Cooper (Hawkes Bay), B McGahill (Auckland), J Schuster (Wellington), F Botica (North Harbour), G Fox (Auckland), B Deans (Canterbury), G Bachop (Canterbury), S McDowell (Auckland), R Loe (Waikato), R McLean (Wairarapa-Bush), J Buchan (Canterbury), S Fitzpatrick (Auckland), B Anderson (Wairarapa-Bush), G Whetton (Auckland), A Earl (Canterbury), M Brewer (Otago), A Whetton (Auckland), Z Brooke (Auckland).

Rugby lose unbeaten record

Schools rugby
by Michael Stevenson

Rugby	**0**
Harrow	**18**

Rugby and Harrow were unbeaten before the kick-off but it was soon apparent that the visitors were tactical masters

Harrow led after 11 minutes. Hopley bounced a long diagonal kick, Rugby were penalized for barging in the line and Snow kicked the penalty. Almost immediately Rugby were penalized for not releasing after the tackle and Snow was again successful.

His third kick was even more remarkable. Sutherland ran well on the left wing from an overlap and, when the cover eventually arrived, passed neatly inside to Hopley who scored for Snow to convert triumphantly from touch.

The crucial score closely followed the interval. Ouvaroff broke from the lineout, set up a maul and the ball was smuggled adroitly to Owston, who immediately slipped it to Thorn. He darted blind and Gevisser took the scoring pass for Snow again to convert.

SCORERS: Harrow: Tries: Hopley and Gevisser. Penalties: Snow (2). Conversions: Snow (2).
RUGBY: R Joseland; T E Penn, D Woodmansey, C J Rose, S G Davis; S D Drewett, R W Manners; R S Crew, G T Ayling, C E Hewitt, O R Marlow, P Horne, G R Drummond, E A Murchison, R J Robinson.
HARROW: P Gordon; J Gevisser, J Allen, C Soborg-Neilsen, L Sutherland; D Hopley, S Thorn; L Kunzig, J Huxtable, K Halwagi, G Howston, A Snow, W Borlase, L Ouvaross, C Keey.
Referee: A Sparkes (Warwickshire Society).

BOXING

McCrory to help Tyson in defence

By Srikumar Sen
Boxing Correspondent

Glen McCrory, the Commonwealth cruiserweight champion, from Annfield Plain, County Durham, gets his chance to sample world class when he steps into the ring with Mike Tyson to help him prepare for his world title defence against Tyrell Biggs, the No. 1 contender, at Atlantic City on October 16.

McCrory and his manager, Doug Bidwell, flew to the United States yesterday. Bidwell said: "McCrory is like Biggs, tall and fast." Bidwell, who was planning to take McCrory, aged 23, on an American tour to widen his experience, could not have hoped for a better start.

Most of Tyson's sparring partners have packed their bags and left town after the first workout and if McCrory can stand the pace for the next fortnight he should come out of the venture with with a tighter defence and faster reflexes.

McCrory, who won the Commonwealth title a month ago in Gateshead, has received both a No. 9 world ranking and offers to box on ABC television. Beau Williford, his American trainer, said after the Commonwealth bout: "This performance will show the guys back home in the gym."

WEIGHTLIFTING

Silver Dragon attracts top Russians

The Soviet Union is to take part in the Silver Dragon competition in Cardiff for the first time (Chris Thau writes). The three-day competition — the only World Cup event held in a Western country — will take place between October 30 and November 1.

The world record holder and champion, Yuri Zacharevich, of the Soviet Union, arguably the best lifter in the world, will lead an impressive field of world and Olympic champions from a record 20 nations.

Zacharevich is the present leader of the World Cup and is very keen to win the competition – the first Russian lifter to win the eight-stage event since it was launched 10 years ago.

Bulgaria have entered a full team and last year's winner, the Olympic champion, Nicu Vlad, of Romania, is taking part. England, Wales, Scotland and Ireland are also sending teams.

CYCLING

Atonement: Kelly hopes to make amends this week for a disappointing season

No favours asked or given

By Peter Bryan

The close friendship between the world road race champion, Stephen Roche, and his compatriot, Sean Kelly, will be temporarily suspended from today until Sunday while each seeks victory in the 600-miles Nissan International Classic.

Roche, who surprised himself by winning the world title in Austria earlier this month when, doubtful about his own chances, he dedicated himself to helping Kelly, only to find that his friend could not raise his famous sprint in the last 200 yards, will show no such co-operation this time.

National and personal pride will be at stake on the Irish roads. Whatever goes on around them in the bunch of 100 riders, the two — aided by their domestiques — will be close marking each other for the next five days.

But, in making the tour a personal battle, they could allow any one of half a dozen of Europe's top riders to come out best when the race ends in Dublin on Sunday.

Roche is not only world champion, he is also one of a select group of five riders to have won the Tours of Italy and France in one year. He is also the only second rider to add the world title to that achievement in the same season.

Kelly, with what has been a disappointing rather than a disastrous year behind him — he abandoned in the Tour of Spain with saddle boils, and was forced to retire because of a crash in the Tour de France — is nevertheless the world's computer-ranked No. 1 rider, based on his last three years' results. And he has won the Nissan in 1985 and again last year.

Each of them will be supported by strong team colleagues but, if anything, Kelly looks to have the better back-up riders. What the two Irish cyclists need to do without combining their forces in any way, is to shelve their personal "war" for the opening days, try to weaken the opposition, and then have their private showdown next weekend.

Opposition there will be to any attempted Irish domination; one other winner of the Tour de France, Greg LeMond of the United States, who triumphed last year, only to be out of action this season until three weeks ago: LeMond was seriously injured in a shooting accident in April, and just when he thought he was well enough to start racing again, he went down with appendicitis, which required surgery.

The double Tour de France winner, Laurent Fignon, had also been named to ride, but yesterday withdrew "because of tiredness".

The race has probably drawn the best quality field ever assembled outside mainland Europe, or for the world championships. Surprisingly, although there are Dutch and Irish amateur teams, there is not one from Britain. British representation is left to four professional squads with this year's Milk Race and Kellogg's Tour winners, Malcolm Elliott and Joey McLoughlin, riding for ANC-Halfords.

No day's racing is less than 100 miles, and today the riders will have a long, though reasonably flat, run of 138 miles south from Dublin to Waterford.

MOTOR CYCLING

Gardner sheds a tear for the war

From Michael Scott
Goiana, Brazil

Wayne Gardner, the new 500cc world champion, remembers with amusement the day he first left Australia to take his motor cycle racing talent abroad. "I chickened out at the airport," he said with a grin. "I was in tears. My parents and my girl-friend had to push me through the airport gate."

Gardner, a usually phlegmatic man from Wollongong, New South Wales, was weeping again yesterday after winning the Brazilian Grand Prix here. The tears were for the war rather than the battle, for he had secured the world title with one round left.

He is the first Australian to win the 500cc title and the first man to beat the Americans in five years. It is the culmination of a 10-year career distinguished by gritty determination, typified by the fact that he came first in Brazil when (with his main rival, Randy Mamola, slowing) fourth would have been good enough.

Gardner shares with the dominant Americans a youthful background of racing on dirt tracks, where he learnt how to slide a motor cycle. Before he had ridden to pre-eminence in Australia he was spotted by a Japanese sponsor, Mamoru Moriwaki, and sent to race in Britain. Living hand to mouth, his never-say-die attitude soon made him noticed.

He won five British titles in 1983 and 1984 but was already chafing to go international and his then employers, Honda Britain, agreed to support him for a limited grand prix programme in 1984 at his own expense. "It was the biggest gamble I ever took," he said. "It has sure paid off now."

But his first grand prix, in The Netherlands, was blighted by a first-lap crash when he struck the fallen champion, Franco Uncini. At first the Italian was pronounced dead and Gardner considered retiring. Uncini's miracle recovery is another story.

"That really left some scars but they are good scars, because I'll never forget the risks to people's lives, including my own, in racing," Gardner said yesterday. The Australian was taken into Honda's international team in 1986 and came second on a difficult motor cycle. But his information helped Honda build a much better bike this year and he has reaped the benefits.

As well as conspicuous courage and skill, Gardner's determination sets him apart. "I watched the American riders and I knew I had to adopt the same sliding techniques, so I forced myself to do it," he said.

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BRIGHT Spark. Do you thrive in a hectic and fun atmosphere? Can you deal with the Press on one hand, organise parties and a photographic library on the other and provide meticulous sec support throughout? Then charming and informal Corporate Affairs Director of a major specialist retail Co. with superb offices in W1 would really appreciate you as his existing PA/secretary is being promoted. 1st class skills, intelligence and poise essential + 4 years sound sec. exp. Ideal age: 25-30. Sal. c.£11,000 + benefits. Please call 437 6032 Hobstones Recruitment Consultants.

BREAK into publishing and work for the young, dynamic Sales Group Head in the Advertising Department of a major magazine publisher in W1. The essential requirements are initiative, confidence and poise to handle stacks of client contact, general team work + sec. support. Shd not essential but good typing & WP, 'A' levels & some sec. exp. Age 20s. Sal to £8,750 + generous Profit Share & benefits. Please call 437 6032 Hobstones Recruitment Consultants.

BILINGUAL Dutch, French, Spanish and German secretaries urgently required for vacancies in and around London. Salaries to £14,000. Language Recruitment Services Ltd 387 7622.

BOOKKEEPER. Experienced bookkeeper required for small professional office in West End. Must be willing to assist in other office duties. Flexible hours. Salary negotiable. Telephone Mr Grant 01 629 6917.

CAFE Society - one of London's most prominent restaurateurs seeks PA to Manager. He spends much of his time out and about visiting the company's sites. You will thus need to be able to handle responsibility and 'hold the fort' in his absence. Lovely job offering lots of scope and involvement. Salary £10,000 plus discounts. Skills 80/50. Age 20+. For details please call 01 409 1232. the Work Shop.

CITY Admin £13,000 - non-secretarial opening for someone with secretarial experience and interest in City markets. As Portfolio Admin Assistant you will liaise with bond market traders, bankers and clients: check valuations etc. Excellent career step into investment. Very varied and challenging role. Details from 01 493 0713 Merryweather Selection.

CONFERENCES (no shorthand) Start a career in the conferences field. With this prestigious organisation promotion into a non-sec role is assured. Involved in a varied function, you will be gaining the best exp. Typing at 45 wpm req'd. Salary: £7,000 + £250 lunch allowance. Synergy, the recruitment consultancy. 01-637 9633.

DRESSED To Kill - designer fashion company seeks resilient self-starter to assist Director. Lots of liaison with London designers and Far East manufacturers. Some involvement with retail division. Very varied, flexible and challenging role. Some work experience essential. Skills 90/50. Salary to £10,000. Please call 01 493 5787 Gordon Yates Consultants.

EXECUTIVE Sec/PA for international operations director. £11,000 + exceptional large company benefits. Degree/'A' level education preferable and the ability to exercise initiative on issues arising in the Directors absence. Other duties include arranging conferences, meetings and dealing with overseas visitors. Demanding position, so therefore excellent SH & typing skills are required. Fulham SW6. Call Michelle TED Agy 01 736 9867.

EXHIBITIONS Become involved in organising a range of overseas and UK exhibitions with this influential company. Carrying out a varied role, you will attend the shows you organise and will be in an ideal situation to develop a non-sec career. Skills: 85/55 wpm. Salary: £9600 pa + £500 lunch allowance. Synergy, the recruitment consultancy. 01-637 9633.

EXHIBITIONS Start a career in the exhibitions field. Carrying out a varied function, you will become totally involved in a fast moving environment where you will have the opp to assume your own areas of responsibility whilst gaining exc exp for development into a non-sec career. Skills: 80/50 wpm. Salary: £8,500 + £500 lunch allowance. Synergy, the recruitment consultancy, 01-637 9633.

EXPERIENCED secretary required by residential letting agency in Wimbledon village. The job involves a considerable amount of paperwork and requires someone with a talent for organisation, good shorthand/ typing speeds, and a well developed sense of humour. Good salary for right applicant. For further details call Mr Dennez on 01 947 7351.

FAST THINKERS - Exciting opportunity to get involvement at a high level in private international trading company. Fast thinking and fast moving environment, utilising all your secretarial skills. Suit mid-20's with 'A' levels, to £11,000 + benefits. Senior Secretaries. 01 606 1611 (Rec Cons).

FULHAM. Young, fun expanding group of insurance brokers need a presentable, enthusiastic and tip-top PA/ secretary/receptionist to assist their small lively team. If you enjoy organising, lots of admin, setting up systems and are happy to provide sec. support (audio/ WP) and 'muck-in' generally, you could earn up to £10,000. Age 20's. Please call 437 6032 Hobstones Recruitment Consultants.

FRENCH language an advantage in the Overseas Affairs Office of this major institute as you assist overseas visitors, plan itineraries and help with arrangements for visits. Typing: 50wpm. Salary: £8,700. Please call 01-629 7262. Graduate Appointments.

GERMAN college leaver sec for City co. Fantastic opp for career advancement, SH not ess. 20+. £8,000 + free lunch + excl bens. The Language Specialists, Merrow Emp Agy 01 636 1487.

GRADUATE in Marketing. £8,000 pa + superb benefits. This is a unique opportunity to train into an advertising/ marketing role, based in this international West End Property Company's office with full training. Typing useful. Call Rosalie Preskett La Creme Rec Cons. 01-491 1868.

GRADUATE college leaver £8,000 + early review. Major publishing house needs a graduate who has recently acquired shorthand and typing and WP skills to assist in two very busy offices. Excellent prospects of promotion after 9-12 months. For further details Please call 01-629 7262. Graduate Appointments.

HARLEY STREET. Surgeon requires experienced senior secretary. 35+. Salary negotiable. Parking space a possibility. Apply to Mrs Watson, 33 Harley Street, W1N 1DA. Tel: 01 580 5409.

IMPRESSIVE Charity in Central London requires a young Secretary/Administrator keen to be involved in conference organisation. No shorthand but accurate audio typing. Will train on WP. Superb offices. Some UK travel. Please contact Rosalie Preskett. 01-491 1868. La Creme Rec Cons.

JAPANESE gallery specialising in exclusive objets d'art requires a secretary/gallery assistant. This unusual position will be based in luxurious new offices, with periods spent in the gallery. Accurate typing required. Salary c. £9,800. Please call 01-629 7262. Graduate Appointments.

JEWELLERY Knightsbridge. Age 20. £9,000. Speeds 60 wpm typing. Please telephone 584-3222 T M Int Rec Cons.

KNIGHTSBRIDGE. Excellent typist for varied work. On a good day, lots of client contact on a bad day, filing and reading your book. Salary £8,000 pa neg. Tel: Kim 01-730 9958.

LATE Riser? We are looking for a versatile secretary to work from 1-8pm within the Corporate Finance Division of an American financial services company with superb offices in EC2. This job will entail extensive contact with Head Office in New York and will require a first-class organiser, an outgoing personality and skills to include shorthand, typing and Wang WP. Salary c.£12,000 + bonus. Please telephone 588 3536. Crone Corkill Recruitment Consultants.

MEDICAL - £12,000. Administrator of central London hospital requires first-class Secretary/Personal Assistant. Working at a hectic pace you will be arranging and attending meetings, organising diary and duty rotas, keeping records and providing full secretarial back-up. A flexible, enthusiastic approach, good education, 3 years director level experience, some medical knowledge and skills of 100/60 essential. Age 25-40. Please call 434-4612 Crone Corkill Recruitment Consultants.

MEDICAL Secretary required for this charming highly respected Orthopaedic surgeon. Based in his superb house in W1 you will be the linchpin for his private practice. Dealing with his extensive diary, travel arrangements, solicitors, lawyers and patients. This is an interesting position as his personal interests include writing books and lecturing, taking him all over the world. You will need to be loyal and self motivated as it is up to you to organise your own day and prioritise your work. Days and hours can be flexible. Fast, accurate audio. £10,000. Please call 437 6032 Hobstones Recruitment Consultants.

MORTGAGE Subsidy+++ dealing company near Victoria Station seeks young Secretary to work with international trader. Interesting and varied role offering excellent career prospects. Salary £9,500 plus bonus and superb benefits. Good shorthand/ typing and O-level education requested. Age 20+. Please call 01 493 0713.

MODERN Art £11,000 Mayfair. 50% secretarial 60% admin. Age c.23. Speeds 100/60. 'A' levels. Please telephone 584-3222 T M Int Rec Cons.

NO SH - admin sec. £10,355 + exceptional large company benefits. To work for senior operations manager the right person should have sound organisational and administrative skills, able to work to tight schedules and liaise at all levels. Age 23+. Fulham SW6. Call Michelle TED Agy 01 736 9867.

NURSE/SECRETARY to work with two others in busy private medical practice partnership in Knightsbridge. Please 'phone 01 584 6718.

PA C. £11,000 W1. Director of Buying Dept of this well known retail Co seeks a true PA to become fully involved in buying/merchandising. If you have worked at Director level, are 21+ and have rusty SH and 50 wpm typing. Call Theresa 01 734 7823.

PA/Secretary. Expanding office with international clientele needs PA. Good organisational/secretarial skills (French useful). Salary £10/£12,000 negotiable. Telephone Antonia on 01-928 0455. (No agencies).

PARIS in the fall. Our client a multinational company is looking for a tiptop bilingual French PA/sec for their Paris office. English SH ess. £13,000 + excl bens. The Language Specialists, Merrow Emp Agy 01 636 1487.

PARK Royal - c£12,000. Charming, newly-appointed Main Board Director of this highly successful PLC requires a capable Secretary/PA. Duties range from complex travel and diary arrangements and top-level liaison with the City to organising his chauffeur and dealing with highly confidential financial information. Super offices and benefits include 3 course lunch. Good Shd/typ/Audio/WP skills and senior level secretarial experience essential. Please ring 434 4612 Crone Corkill Recruitment Consultants.

PA/SEC c.£12,000. required by well established recruitment consultants, located in the West End. 80% of the duties will involve liaising with clients and candidates. Phone 439-3387.

PERSONNEL Assistant - A superb opportunity has arisen for a committed individual to take up the role of Personnel Assistant within this major international finance company. Total involvement including recruitment admin, conducting induction courses, arranging the milk round, testing applicants and organising temporaries. You should should be well educated and presented, and have a cheerful, friendly disposition. 60 wpm typing. Age 22 - 28. Salary to £10,500. Telephone 01 499 3631 / 3581 Finance Appts Ltd. Rec Cons.

PERSONNEL opportunity for a young people person to learn everything there is to know about personnel. Large City co who offer good benefits including a sports and social club. Good typing and communication skills are required. Salary £8,500. Age 18+. Please ring 734 6080 Cross Selection Rec Cons.

PERSONNEL Administrator required by leading communications company to be trained in all aspects of recruitment. Strong organisational skills together with a bright telephone manner to liaise with agencies and candidates. Fast typing essential. £9,000. Call Career Design on 01-236 2822/01-489 0889 (Rec Cons).

PERSONNEL - career opportunities available for good secretaries with audio and shorthand to get a foothold on the personnel ladder. Suit mid-20's, up to £10,000 + benefits. Senior Secretaries. 01 606 1611 (Rec Cons).

PROPERTY Investment £11,500+. This new company is looking for a PA to support its 2 Directors. The emphasis is on meetings, organisation, research and telephone liaising so the opportunity for involvement and responsibility is good. Property or Finance experience a great asset. Skills: 90/50. Age: c.25-35 years. Please call 01-629 7262. Graduate Appointments.

PR/PROMOTIONS (no shorthand) Develop your career within the promotional world combining a range of public relations activities and organising and attending international conferences. With exc. prospects for career development, you will have lots of opp. to use your initiative. Typing at 60 wpm req'd. Salary: to £9500 pa. Synergy. The Recruitment Consultancy. 01-637 9633.

PUBLIC RELATIONS Become involved in a worthwhile function with this well-known charity. Carrying out a varied role which involves liaison with Royal patrons and celebrities you will be able to use your org'l abilities to the full. Skills: 90/55 wpm. Salary: to £9000 + early review. Synergy. The Recruitment Consultancy. 01-637 9633.

RECRUITMENT. Set the pace and synchronise a team of fun, young consultants within this expanding, buzzy financial recruitment co. based in W1. Collating resumés, organising information for candidates, helping out on mail-shots and advertising as well as secretarial back-up, will be some of your varied duties. A good sense of humour essential along with 50+ typing/WP and some office experience. Age 18-21. c.£9,000. Please call 437 6032 Hobstones Recruitment Consultants.

REC/TEL - To work in lovely surroundings in W1. Busy and varied position with minimal typing. Age 20 - 30. £9,000 Neg + Perks. Stella Fisher Rec Cons 01-831 6644.

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist rec cons 01 734 0532

SMALL international consultancy firm South Kensington requires senior secretary responsible, flexible to work in a small team for two international bankers. Excellent secretarial skills from £12,500. Write directly with CV to Alis Mikdashi, 20 Alexander Square, SW3 2AX.

SPAIN Spanish/ English graduates/ teachers. Language Staff 486 8922.

SPANISH/ Italian/ A1 English sec for City bank. Rusty English S/H. Hours 9.30-5.00. £10,750 + mortg sub (c£2½k) + paid o/t + free lunch. Woodhouse Rec Cons 01 404 4646.

TELEVISION c. £11,000 + a.a.e. The Vice President is seeking a confident, steady PA to ensure the smooth running of this small office and to assist with the admin of international exhibitions. Will be working closely with offices in the UK and overseas. Knowledge of the industry a distinct advantage. Age: 20 years +. Skills: 90/65. Please call 01-629 7262. Graduate Appointments.

This exclusive, top-drawer company, which, in only a few years, has become an established name is looking for someone intelligent with a bright personality. If you enjoy lively surroundings, want only the best, are well spoken and presented with a sense of style then ring Joan Tree (Rec Cons) West End Circa £8,500. Tel: 01 379 3515.

TOP QUALITY fashion store needs sec PA for their Deputy Chairman/M.D. Skills 100/60, WP. Age 24-45. Very good benefits. £12,000 Neg. Immediate start. Senior Secretaries 01 589 4422 (Rec cons).

YOUNG Sec/Admin £8,500. An opportunity exists for a person with proven skills in this fast moving Kensington based trading organisation. Accuracy, common sense, bright personality and smart appearance essential requirements for this varied position. Mr Mitchell, Harlow & Jones Ltd. 938 2166.

YOUNG Receptionist required for stockbroking firm in EC2. Full range of duties, including greeting visitors, booking couriers, taxis, restaurants, organising meeting rooms, answering the switchboard and some typing on a WP. We are looking for very well presented and flexible candidates in their 20s. Salary c.£9,000 + benefits. Please telephone 588-3536 Crone Corkill Recruitment Consultants.

SUPER SECRETARIES ALSO APPEAR ON PAGE 38

RACING: PRIX MORNY WINNER CAN PROVIDE BARTHOLOMEW WITH FIRST BRITISH SUCCESS

First Waltz to lead way for France

By Mandarin

First Waltz can put a smile back on French faces following the Ascot defeat of Miesque by plundering the Tattersalls Cheveley Park Stakes at Newmarket today.

This group one prize last went across the Channel five years ago when Ma Biche, the subsequent 1,000 Guineas winner, beat Favoridge and Super Entente.

Now Criquette Head, Ma Biche's trainer, sends over Ravinella, the winner of her only two races at Deauville and Longchamp, in an attempt to emulate her illustrious former stable companion.

However, while her chance must clearly be respected, Ravinella has no form to compare with her compatriot, First Waltz, who beat a select field in the group one Prix Morny at Deauville last month.

Common Grounds, runner-up at Deauville, franked the form in the best possible style at Longchamp 10 days ago when winning the Prix de la Salamandre with one of our leading juveniles, Digamist, a well-beaten fifth.

As the Morny third, Balawaki, had previously touched off the very speedy Oakworth in the Prix Robert Papin at Maisons-Laffitte, the Deauville form bears the closest inspection and First Waltz is napped to give Ted Bartholomew a memorable first success on British soil.

Jack Berry, who trains the progressive Area Code

Ela Romara, rated the best filly he has trained by Geoff Wragg, looks the best of the home contingent after gaining easy victories in a Goodwood maiden and the group two Lowther Stakes at York.

Madam De Seul, runner-up at York, has since occupied the same position behind Aim For The Top at Ayr, a form line which indicates there is little between Ela Romara and Michael Stoute's filly. However, Aim For The Top had previously disappointed at Goodwood and Ela Romara appears to have the greater scope.

Stoute also saddles the Doncaster winner, Rimsh, and the booking of Pat Eddery suggests there may not be much between the Beech Hurst pair. Harp Islet, fifth at Doncaster, has won well since.

Perion, who does not know how to run a bad race, can gain a well-deserved sixth success of the season in the main supporting event, the listed Rous Stakes.

Since winning a similar prize at Sandown in July, Perion has produced two fine performances to finish third behind Ajdal at York and second to Sizzling Melody at Doncaster. Orient and Chilibang appear the principal dangers.

Area Code can underline his Cesarewitch chance by winning the opening Stayers' Three-Year-Old Handicap.

My other principal fancy at Headquarters is Bannister, who showed his appreciation for a mile when winning at Doncaster three weeks ago and has the scope to defy a penalty in the Matchroom Nursery.

Fabricius puzzled by poor turnout

Although there are nearly 200 juveniles trained within a good walking distance of Goodwood there were only two runners chasing prize money of over £12,000 in the Limekiln Stakes on the Sussex course yesterday.

Even as a match it was a disappointment, Western Gun, at 8-1 on, was always outclassing Director's Choice to win by 10 lengths, and give Pat Eddery another success.

Goodwood's clerk of the course and general manager, Rod Fabricius, stated: "One has to be very disappointed. It doesn't make any sense. Our prize money this year has topped £1 million.

"We'll now have to review the way we spread it, because racegoers deserve much better entertainment than two horses provide. It's a very sad outcome to what should have been the feature of the day.

Eddery extended his lead to seven over Steve Cauthen in the jockeys' championship when completing a treble on Inshad and Nail Don, with Cauthen having a solitary success on the odds-on Indian Ridge

Rikki Morse won the George Todd Apprentices Challenge for the second-year running when giving 10-1 chance Cheerful Times a beautifully judged ride.

"It's a good race for me, I've ridden in it three times and had two wins and a second," said the 21-year-old, who has nine winners this season.

There were no fewer than six different riding allowances in this big field which went up to 12 lb, but it proved a triumph for experience.

Only three of the 22 riders could claim nothing at all and two of them fought out the finish, Morse getting Cheerful Times home by a head from Steve Horsfall on Bertrade.

BLOODSTOCK SALES

Sadlers Wells filly joins Nelson team

From a Special Correspondent, Newmarket

The first yearling by the Irish 2,000 Guineas and Eclipse Stakes winner Sadlers Wells to be offered at public auction in England caused plenty of interest at the opening session of the Newmarket Highflyer Sales yesterday.

This brown filly, submitted from the East Layton Stud, made 190,000 guineas when former champion jockey and trainer Doug Smith outbid agent Johnny Harrington.

He was acting for owner David Bott, who intends sending this attractive filly to Charlie Nelson, who handled her half-brother Creag-An-Sgor to win three races including the Middle Park Stakes at Newmarket.

The best horse Bott had in training with Nelson was Rich Charlie, later sold to Robert Sangster.

Dubai-based Hamdan Al Maktoum got the better of a protracted duel with another wealthy Middle Eastern owner, Ahmed Salman, to acquire a son of Dominion for 155,000 guineas.

This was the first foal of Cutlers Corner whose three parts sister, Smarten Up, won the Temple Stakes at Sandown. The sire has has another good season with such winners as Classic Ruler, Peace Girl and Sprowston Boy to represent him.

Anthony Fenfold, who manages the interests of Salman's brother Fahd, gave 180,000 guineas for a bay colt by Irish Derby winner Shareef Dancer, whose first crop had been racing this season.

This colt is now likely to join Paul Cole who has trained those top-class group winners Zaizoom, Broken Hearted and Bint Pasha for Salman this year.

The arab influence on this sale was always much in evidence and Dubai bloodstock, the company that Hamdan Al Maktoum trades under, came into action for a half sister to the useful Port Helene. This Glint Of Gold filly, out of Docklands, made 125,000 guineas.

Sheikh Mohammed was also in the thick of the fray in the early exchanges. Robert Acton of his Darley Stud management went to 92,000 guineas for another son of Dominion while the sheikh's racing manager, Anthony Stroud, gave 120,000 guineas for a bay colt by 2,000 Guineas hero Lomond.

Saint-Martin waits on crucial Natroun gallop

From Our French Racing Correspondent, Paris

Yves Saint-Martin works Natroun today and makes a decision later in the week as to whether to partner the Prix du Jockey Club winner or the improving Tabayaan in Sunday's Prix de l'Arc de Triomphe, leaving Walter Swinburn to ride the reject.

The Aga Khan also has Sadjiyd and Sharaniya in the race, but both are doubtful starters. Tony Bin, the likely mount of Cash Asmussen, works at Longchamp tomorrow.

After yesterday's first forfeit stage there were 18 horses left in including supplementary entries Tony Bin, Tabayaan and Teresa, who have been entered in the race at a cost of £25,000.

However, the eventual field may be cut down to 12, or possibly less, by the weekend. Productive will not run unless it rains, while Aquitaine is only selling class. The American-trained Lieutenant's Lark appears to have been left in by mistake, while there are also doubts about Entitled, Groom Dancer and Saint Andrews.

The 18 acceptors are: Mtoto, Tony Bin, Orban, Lieutenant's Lark, Sharaniya, Aquitaine, Triptych, Natroun, Sadjiyd, Tabayaan, Reference Point, Motley, Trempolino, Entitled, Saint Andrews, Groom Dancer, Teresa, Productive.

NEWMARKET

Selections

By Mandarin

1.30 Area Code.
2.00 Nafuat.
2.35 Green Adventure.
3.10 FIRST WALTZ (nap).
3.40 Bannister.
4.10 Perion.

By Our Newmarket Correspondent

1.30 Breakout.
2.00 Gun Happy.
2.35 Sea Symphony.
3.10 Ela Romara.
3.40 Burkan.
4.10 Naive Charm.

By Michael Seely

3.10 Ela Romana. 3.40 Burkan. 4.10 PERION (nap).

Guide to our in-line racecard

103 (12) 0-0432 TIMESFORM 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 .... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good to firm **Draw: no advantage**

1.30 STAYERS HANDICAP (3-Y-O: £5,590: 2m) (12 runners)

102	(7)	424222	ORIENT LINE 11 (BF,F,G) (J Lazzari) R Hannon 9-7	W Carson	90
103	(8)	021013	BY THE FIRESIDE 35 (G) (R E A Bott Ltd) C Nelson 9-7	J Reid	80
104	(10)	0-14200	SURF BOARD 94 (F) (Duke of Roxburghe) J Hindley 9-6	M Hills	86
106	(2)	321230	BLUES PLAYER 13 (F) (T Ramsden) A Bailey 8-12	L Bloomfield	80
107	(9)	031121	AREA CODE 14 (B,D,F,G,S) (Mrs I Ryles) J Berry 8-12 (5ex)	—	85
108	(3)	01	SLY VIXEN 22 (G) (R Sangster) B Hills 8-9	P Barnard (7)	84
109	(6)	4-0110	BOLD AS BOLD 7 (F) (Mrs R Shine) M Usher 8-9	A McGlone	80
110	(11)	311443	TROJAN LEGEND 14 (G,S) (Mrs J Van Geest) R Williams 8-9	R Cochrane	87
112	(1)	4-03001	BREAKOUT 22 (G) (R Richards) C Brittain 8-5	G Stevens	83
113	(4)	100014	HONEY DANCER 25 (D,F,S) (A Sofronou) D Arbuthnot 8-5	D McKay	87
116	(5)	431000	TEMPERABLE 14 (B,D,G) (M Tompkins) M Tompkins 7-9	G Carter	89
118	(12)	103012	FAUX PAVILLON 14 (F) (C Ring) A Hide 7-7	G Bardwell (5)	● 99

BETTING: 5-2 Sly Vixen, 4-1 Area Code, 7-1 Faux Pavillon, 9-1 Trojan Legend, Orient Line, 10-1 By The Fireside, 14-1 Breakout, Honey Dancer, On The Board, 16-1 others.

1986: (2m 24yd) CAP DEL MOND 8-11 A Clark (5-1) G Harwood 9 ran

FORM ORIENT LINE (9-7) stayed on without troubling the 5l winner Aim To Please (8-2) at Newbury (1m 5f 60y, soft); earlier (8-9) showed slightly better when a short head 2nd to Timefighter (9-7), also at Newbury (9-7) (1m 4f, £10067, good to firm, Aug 15, 10 ran).

SURF BOARD (8-6) stayed on at one pace inside the distance when 5½l 5th to French Arc probable Tabayaan (8-12) at Longchamp (1m 7f, £30513, soft, Jun 26, 7 ran).

AREA CODE is on the upgrade, (7-12) had TROJAN LEGEND (8-1) 4½l behind in 3rd when winning at Ayr last time (2m 1f 90y, £4169, good to soft, Sept 16, 11 ran), a race in which TEMPERABLE (7-11) was outpaced in 8th.

SLY VIXEN (8-11) stayed on in game style to beat So Stylish (8-11) 4l at Folkstone (1m 4f, £2523, good, Sept 8, 19 ran).

HONEY DANCER (8-6) successful on penultimate outing when beating Mirage Dancer (9-6) 1½l at Lingfield (2m, £2747, good to firm, Aug 15, 8 ran) with TROJAN LEGEND (8-5) 4½l behind in 4th and TEMPERABLE (8-5) another 20l away in 6th.

FAUX PAVILLON best judged on penultimate start when (8-2) beating Smart Salute (9-3) 6l at Wolverhampton (1m 6f 110y, £2130, good to firm, Aug 31, 11 ran).

Selection: FAUX PAVILLON

2.0 LOSSDALE CLAIMING STAKES (3-Y-O: £7,082: 7f) (24 runners)

201	(19)	400044	ELEGANT ISLE 6 (D,G) (M Lee) K Ivory 9-7	R Cochrane	89
202	(4)	113300	NAFUAT 12 (D,G,S) (Duke of Sutherland) J Watts 9-7	N Connorton	● 99
206	(10)	20-0010	BOLD GARCON 88 (F,S) (Mrs J Yarnold) C Nelson 9-2	J Reid	96
208	(5)	40-0040	PALM REEF 22 (B) (Mrs S Purcell) A Hide 9-2	R Guest	78
210	(2)	04-0000	CRANCHETER 15 (J Ellis) J Etherington 9-0	—	77
213	(9)	440	CHESAPEAKE CITY 123 (V (Mrs R Sangster) J Hindley 8-11	M Hills	98
215	(6)	000040	ROCK MACHINE 22 (F) (K Al-Said) N Callaghan 8-10	Paul Eddery	83
216	(1)	003000	BILLY CONNOLLY 25 (B) (W Joyce) M Brittain 8-8	J Lowe	86
217	(16)	300420	CORVIGLIA RUN 34 (BF) (J Kenny) R Hannon 8-8	B Rouse	95
221	(22)	0000	BILLINGBEAR LAD 26 (Mrs M Esdaile) A Ingham 8-6	Abigail Richards (7)	73
223	(24)	00-0030	GAMESHOW 102 (BF) (P Fox) P Makin 8-6	W R Swinburn	96
224	(21)	03	GUN HAPPY 34 (W Hastings-Bass) W Hastings-Bass 8-6	R Lines (3)	88
225	(8)	001000	IN FAT CITY 34 (D,G) (H Lebovitz) J Sutcliffe 8-6	Pat Eddery	92
226	(17)	00	IRON GLORY 76 (C Cyzer) M Usher 8-6	A McGlone	—
227	(18)	020-000	JUST ONE MORE 30 (E Eldin) E Eldin 8-6	J Quinn (5)	86
229	(15)	0-0	WARRIOR BRAVE 116 (G Moore) A Ingham 8-6	R Curant	—
230	(12)	0	RESTLESS ANNA 9 (H Astrup) L Piggott 8-5	T Ives	—
231	(14)	3230-00	THAT CERTAIN SMILE 15 (J Crisp) R Williams 8-5	B Raymond	84
232	(23)	2-01340	AFRABELA 15 (F) (A Wragg) M Brittain 8-4	K Darley	94
234	(20)	0-004	CROWN AND HORNS 9 (Mrs D Magrath) D Arbuthnot 8-4	B Proctor	68
235	(7)	003400	MAHITIS 13 (C Snacotas) P Cole 8-4	G Carter	75
236	(13)	04-4000	ACHNAHUAIGH 77 (Mrs H Keswick) P Walwyn 8-3	—	98
238	(11)	100302	LAST RECOVERY 8 (F) (T Ramsden) M Ryan 8-3	G Bardwell (5)	94
240	(3)	000004	SUSSARANDO 8 (B) (M Walsh) W Wightman 8-1	W Carson	88

BETTING: 6-1 Last Recovery, 13-2 Nafuat, In Fat City, 10-1 Afrabela, Achnahuaigh, 12-1 Bold Garcon, Chesapeake City, 14-1 Sussarando, Elegant Isle, Gameshow, 16-1 others.

1986: TYRIAN PRINCESS 8-9 S Cauthen (15-2) P Cole 22 ran

FORM ELEGANT ISLE (8-6) collared inside the distance when just under 2l 4th to Tanouma (8-8) at Ascot (7f, £4045, good, Sept 24, 5 ran).

NAFUAT last showed best form when (9-1) 4l 3rd to Brewin Time (7-7) at Newcastle (7f, £4987, good, Jly 27, 10 ran).

BOLD GARCON best judged on penultimate start when (9-6) hanging on to beat Schaufuss (9-2) a short head at Chepstow (7f, £2639, good to soft, Jun 12, 22 ran).

CHESAPEAKE CITY is also best judged on penultimate outing when (8-9) 6l 4th to On Tap (8-12) at Chester (7f 122y, £3909, firm, May 6, 6 ran).

GAMESHOW has a chance when (8-6) short head and ½l 3rd to Start-Rite (9-1) at Goodwood (1m, £3645, good, Jun 8, 17 ran).

ACHNAHUAIGH (8-11) weakened at the distance when 7l 5th of 10 to Kerali (8-11) at Kempton (7f, £3498, firm, Jly 15).

LAST RECOVERY (8-9) finished fast when a length 2nd to Lonely Street (9-6) at Leicester (6f, £2936, good, Sept 22, 22 ran).

Selection: NAFUAT

Course specialists

TRAINERS

	Winner	Runners	Per cent
W Hern	34	213	16.0
M Stoute	55	346	15.9
G Harwood	47	335	14.0
L Cumani	37	275	13.5
W O Gorman	23	176	13.1
J Hindley	27	275	9.8

JOCKEYS

	Winners	Rides	Per cent
S Cauthen	96	585	16.4
Pat Eddery	70	501	14.0
W R Swinburn	53	387	13.7
W Carson	61	502	12.2
G Starkey	44	378	11.6
W Ryan	14	139	10.1

2.35 MARSHALL CAVENDISH MAIDEN STAKES (2-Y-O: colts & geldings: £5,806: 1m) (27 runners) C 4

301	(14)	00	AFRICAN MINSTREL 53 (D Clark) W Wightman 9-0	J Lowe	—
303	(4)	33	ALVAR AALTO 26 (P Brant) W Hern 9-0	W Carson	71
306	(17)		CARROLL HOUSE (G Carroll) M Jarvis 9-0	B Raymond	—
307	(12)		CHEROKEE BILL (I Allan) L Cumani 9-0	R Guest	—
308	(13)	4	CHIEF MOLE 21 (Mrs C Heath) L Cumani 9-0	R Cochrane	85
310	(26)		DAILY SPORT SOON (Roldvale Ltd) N Callaghan 9-0	Paul Eddery	—
311	(11)	322	DEAD NET 60 (L Lavin) C Brittain 9-0	S Cauthen	96
313	(19)	0	GENAIR 32 (W Said) J Hindley 9-0	M Hills	—
314	(6)	00	GOLDEN SONATA 81 (Mrs J Harmsworth) M McCormack 9-0	M Wigham	—
315	(27)	2	GREEN ADVENTURE 19 (J Garcia-Roady) G Harwood 9-0	G Starkey	● 99
316	(8)	0	GUY'S ALL HART 14 (M Moutray-Read) J Sutcliffe 9-0	B Crossley	—
317	(9)	04	HONEST DOLLAR 41 (D Buchanan) R Hannon 9-0	B Rouse	68
318	(3)		ICE COLONY (J Allbritton) John FitzGerald 9-0	R Hills	—
320	(15)	04	INSPECTOR JAVERT 14 (Miss S St George) G Harwood 9-0	W Ryan	82
322	(20)		KENNERTON GREEN (Lady Renouf) J Hindley 9-0	G Stevens	—
323	(16)		KING WILLIAM (W Said) J Hindley 9-0	S Keightley	—
326	(25)	0	MANSFIELD HOUSE 14 (M Sanderson) E Eldin 9-0	J Quinn (5)	73
328	(22)		NATIONAL SERVICE (Maverick Productions) W Hastings-Bass 9-0	W R Swinburn	—
330	(23)	0	PEER PRINCE 14 (J Cooke) G Pritchard-Gordon 9-0	G Carter	—
332	(5)	223000	RED DOLLAR 11 (B Gubby Ltd) B Gubby 9-0	J Reid	84
333	(24)	0	RUSTIC COMEDY 75 (Mrs R Kitchen) D Elsworth 9-0	B Proctor	—
335	(7)		SEA SYMPHONY (Amerigroup Bloodlines Corp) O Douieb 9-0	Pat Eddery	—
337	(1)	0	SOVEREIGN SWALLOW 14 (Mrs M Rimell) E Eldin 9-0	R Curant	—
338	(18)	00	STATEN ISLAND 33 (M Hill) N Callaghan 9-0	T Ives	—
339	(2)		SUMMERHILL SHADOW (Summerhill Stud Ltd) E Eldin 9-0	T Ives	—
340	(10)	000	SUMMIT ACCORD 33 (P Christey) M McCormack 9-0	S Horsfall (5)	—
341	(21)	00	TAILSPIN 68 (Mrs A Larsson) B Hills 9-0	C Asmussen	83

BETTING: 7-4 Green Adventure, 6-1 Chief Mole, Dead Net, 12-1 Sea Symphony, 16-1 Alvar Aalto,

1986: DRY DOCK 9-0 W Carson (7-2) W Hern 19 ran

FORM ALVAR AALTO (8-7) one pace inside the distance when 4¾l 3rd to Insan (9-1) at Haydock (1m, £4120, good, Sept 4, 13 ran).

CHIEF MOLE (8-7) shaped with promise when a staying on 5½l 4th to Vaguely Hidden (8-7) at Doncaster (7f, £8033, good, Sept 9, 16 ran).

DEAD NET (8-10) stayed on at the same pace close home when ½l 2nd to Quiet Week-End (8-9) here (7f, £4409, Aug 1, 5 ran).

GREEN ADVENTURE (8-11) made a promising debut when 1½l 2nd to stablemate Church Lyric (8-11) at Goodwood (1m, Listed, £7999, good, Sept 11, 6 ran).

Selection: GREEN ADVENTURE

3.10 TATTERSALLS CHEVELEY PARK STAKES (Group I: 2-Y-O fillies: £53,292: 6f) (8 runners) C 4

401	(7)	1231	AIM FOR THE TOP 11 (D,F,S) (Cheveley Park Stud) M Stoute 8-11	W R Swinburn	94
402	(6)	1030	BABITA 33 (G) (S Manana) C Brittain 8-11	G Stevens	83
403	(4)	211	ELA ROMARA 41 (D,F,S) (E Moller) G Wragg 8-11	Paul Eddery	● 99
405	(8)	1211	FIRST WALTZ 38 (D) (Sir R McAlpine) E Bartholomew (Fr) 8-11	M Philipperon	98
406	(1)	3122	MADAM DE SEUL 11 (D,BF,G) (T Ramsden) A Bailey 8-11	P Bloomfield	90
408	(3)	11	RAVINELLA 21 (S) (Ecurie Alend) Mrs C Head (Fr) 8-11	G Moore	—
409	(2)	01	RIMSH 19 (D,G) (H Ali) M Stoute 8-11	Pat Eddery	74
411	(5)	223	TIMELY 28 (R Sangster) B Hills 8-11	S Cauthen	78

BETTING: 13-8 Ela Romara, 100-30 Aim For The Top, 7-2 First Waltz, 7-1 Rimsh, 8-1 Ravinella, 16-1 Madam de Seul, 20-1 Timely, 25-1 Babita.

1986: MINSTRELLA 8-11 J Reid (11-10 fav) C Nelson 5 ran

FORM AIM FOR THE TOP (8-9) won well by 2½l from MADAM DE SEUL (8-9) at Ayr (6f, £11431, good to soft, Sept 19, 8 ran); earlier 1½l 2nd (8-8) to Bluebook (8-8) at Ascot (6f, £11894, soft, Jly 25, 6 ran).

ELA ROMARA (8-11) a 3l York winner over MADAM DE SEUL (8-11) (6f, £18045, good to soft, Aug 20, 5 ran).

FIRST WALTZ has raced only on easy ground last time out (8-8) beat Common Grounds (8-11) at Deauville with more in hand than the short neck verdict suggests (6f, £38349, good to soft, Aug 23, 8 ran).

RAVINELLA won over 6f 110y on debut, then reverted to 5f for 5l Longchamp victory (8-6) from Kentucky Slew (8-9) (5f, £19021, good to soft, Sept 9, 6 ran).

RIMSH (8-6) quickened 2½l clear of Kawwas (8-7) at Doncaster (6f, £2550, good, Sept 11, 10 ran) and looks sure to improve.

TIMELY (8-11) did nothing wrong when beaten two short heads by Flutter Away (8-11) at the Curragh (6f, Ir £98450, good to soft, Sept 13, 11 ran), but has more on her plate here.

Selection: AIM FOR THE TOP

3.40 MATCHROOM NURSERY HANDICAP (2-Y-O: £6,072: 1m) (13 runners) C 4

501	(5)	412	MARTIAL LAW 57 (BF,F) (Sheikh Mohammed) J Watts 9-7	S Cauthen	81
502	(9)	0321	BANNISTER 20 (D,G) (Lord Rotherwick) W Hern 9-3 (7ex)	W Carson	92
503	(8)	401042	BURKAN 20 (F) (F Kalla) N Callaghan 9-2	G Starkey	98
504	(13)	220	AZAYIM 64 (H Al-Maktoum) R Armstrong 9-1	W R Swinburn	80
505	(1)	14	BORKAAN 20 (S) (Sheikh A Al Maktoum) M Jarvis 8-13	B Raymond	94
506	(10)	3100	HULDINE 9 (F) (D Aykroyd) P Walwyn 8-10	Pat Eddery	94
509	(6)	310441	THREE CASTLES 9 (F,G) (Mrs M Saunders) K Brassey 8-7 (7ex)	T Ives	94
510	(3)	031234	BYWELL LAD 28 (F) (Mrs I Evens) E Carter 8-6	—	92
511	(2)	00040	APPELLANT 19 (A Richards) C Brittain 8-3	G Stevens	90
512	(11)	1	STILL SURPRISED 53 (F) (D Brotherton) R Whitaker 8-3	—	98
513	(4)	200	COSCONI 74 (Y Nasib) N Callaghan 8-0	G Carter	● 99
515	(7)	03021	TAKE ISSUE 23 (G) (R Surridge) J Sutcliffe 7-10	B Crossley	93
517	(12)	00400	DEMERGER 25 (C Blackwell) R Hannon 7-9	D McKay	87

BETTING: 4-1 Bannister, 9-2 Still Surprised, 5-1 Burkan, 7-1 Martial Law, 8-1 Borkaan, Take Issue,

1986: LAST DANCE 8-8 B Thomson (7-1) R Hannon 8 ran

FORM MARTIAL LAW (8-11) just failed to get up when a short head 2nd to Only For Eve (9-0) at Ayr (7f, £2976, good, Aug 4, 4 ran).

BANNISTER (9-1) driven out inside the distance to beat BURKAN (9-7) a neck at Doncaster (1m, £8675, good, Sept 10, 15 ran) with BORKAAN (9-4) another 1½l back in 4th.

STILL SURPRISED (8-11) ran green on debut but still came home 7l clear of Foot Perfect (8-11) at Redcar (7f, £2299, firm, Aug 8, 7 ran).

TAKE ISSUE (8-10) got up close home to beat Harmonical (8-6) a short head at Nottingham (1m 50y, £2775, good, Sept 7, 15 ran).

Selection: STILL SURPRISED

4.10 ROUS STAKES (£9,146: 5f) (10 runners)

601	(8)	3-31000	GINNY BINNY 83 (D,G) (Mrs P Tellwright) L Cumani 4-9-0	R Cochrane	87
602	(3)	030310	SINGING STEVEN 4 (D,F,G,S) (Dr S Bennett) R Hannon 3-8-12	B Rouse	93
603	(6)	102132	PERION 21 (CD,F,G,S) (E and B Productions) G Lewis 5-8-10	Pat Eddery	● 99
606	(10)	1111-10	BESTPLAN 151 (D,F,G,S) (Mrs P Yong) W O'Gorman 3-8-8	T Ives	81
608	(9)	010001	CHILIBANG 7 (V,D,F,G) (Mrs H Heinz) J Dunlop 3-8-8	W Carson	92
610	(4)	430021	LONELY STREET 8 (V,D,F,G,S) (T Lyons III) P Arthur 6-8-7	M Gallagher (7)	65
611	(7)	023003	ORIENT 21 (D,F,G) (Mrs R Watson) R Whitaker 4-8-7	S Cauthen	91
612	(5)	000000	SANCILIA 7 (Mrs C Dickson) A Hide 4-8-7	—	50
613	(1)	01-0001	LA PETITE NOBLESSE 32 (D,G,S) (North Cheshire) D Haydn Jones 3-8-5	J Reid	80
614	(2)	043304	NAIVE CHARM 12 (B,D,G,S) (K Bethel) R Boss 3-8-5	W R Swinburn	85

BETTING: 6-4 Perion, 3-1 Orient, 7-1 Chilibang, 8-1 Bestplan, 10-1 Singing Steven, 12-1 Ginny Binny.

1986: FAYRUZ 3-8-5 Pat Eddery (4-1) W O'Gorman 7 ran

FORM GINNY BINNY, last of seven latest; earlier this month, previously at Royal Ascot (9-1) finished 3½l 7th to Big Shuffle (8-4) (5f, £21195, soft, 11 ran).

SINGING STEVEN, not disgraced over 6f last time, showed best on penultimate start at Goodwood over 5f (8-13) beating Carol's Treasure (8-8) a head with LA PETITE NOBLESSE (8-5) 4½l 7th, ORIENT (8-11) a neck 8th and CHILIBANG (8-8) last of the nine runners (£22184, good to firm, Jly 30).

PERION up to form at Doncaster earlier this month when (9-11) running a head 2nd to Sizzling Melody (9-7) with ORIENT (9-1), putting up best effort of his career, the same distance 3rd, CHILIBANG (9-5) just over 2l 5th and NAIVE CHARM (8-12) 4½l 7th (5f, £11755, good, Sept 9, 9 ran).

Selection: PERION

Blinkered first time

BRIGHTON: 3.15 Lightning Byte. 4.15 Who Dat. NEWMARKET: 1.30 Temperable. 2.0 Palm Reef, Chesapeake City, Billy Connolly. 4.10 Naive Charm.

LUDLOW

Selections

By Mandarin

2.00 Star City. 2.30 Expeditious. 3.0 Tarqogan's Best. 3.30 Little London. 4.0 Rostra. 4.30 Meeson King.

Going: firm

2.0 BRIDGNORTH NOVICE HURDLE (3-Y-O: £708: 2m) (12 runners)

2	0	AL FAYES 20 M Usher 10-12	C Mann
3	P	BACCHANALIAN 30 Mrs N Smith 10-12	C Brown
6	22	FOREIGN KNIGHT 25 D Burchell 10-12	D J Burchell (7)
11		KONRAD WOLF R Hollinshead 10-12	P Scudamore
14	20	PARKERS JOY 11 (B) Miss S Wilton 10-12	S Davies (7)
17	00	ROYAL TREATY 38 M McCourt 10-12	G McCourt
21	00	UP THE LADDER 11 C Chariet 10-12	A Carroll
24	F0	CREOLE BAY 11 Mrs A Knight 10-7	George Knight
28	0	OBEE FAST 14 D C Tucker 10-7	P Holley (7)
29		PALACE RULER P Bevan 10-7	R Dunwoody
32	0	STAR CITY 20 J M Bradley 10-7	G Davies
33		WHAT'S A GUINEA R Holder 10-7	N Coleman

7-4 Foreign Knight, 4-1 Al Fayes, 6-1 Parkers Joy, 13-2 Star City, 10-1 Royal Treaty, Up The Ladder.

2.30 HOPTON NOVICE CHASE (£1,610: 2m) (10)

2	4U14	SAINT MALO 7 (D,F) M McCourt 5-11-13	G McCourt
3	00-0	ADMIRABLE CRICHTON 18 D C Tucker 5-11-7	P Holley (7)
4	3F-2	EXPEDITIOUS 11 (F) W G M Turner 7-11-7	D Morris (4)
5	-F30	GARY BUCK 9 C Holmes 9-11-7	K Burke (4)
7	3P0-	MISTER KILO 165 A Jones 6-11-7	Miss D Jones
12	-003	FIB 11 (F) T Greathead 5-11-6	Mr L Lay (7)
13	0430	SNAKE RIVER 19 (F,G) F Jordan 5-11-6	C Smith
14	-023	BRIGHT IMP 6 (B) P Blockley 6-11-2	—
15	00-F	SPARTAN NATIVE 11 W Clay 7-11-2	Diane Clay (7)
16	002-	NOT ENOUGH 163 Mrs T Corne 5-11-1	P Dever

5-2 Saint Malo, 3-1 Expeditious, 5-1 Bright Imp, 13-2 Snake River, 8-1 Fib, 12-1 Spartan Native, 16-1 Admiral Crichton.

3.0 HUGH SUMNER HANDICAP CHASE (£1,665: 3m) (4)

1	1-31	TARQOGAN'S BEST 18 (D,F,S) R Peacock 7-12-1 (7ex)	P Scudamore
2	PU-2	ROYAL TO DO 25 (F,G,S) T Forster 11-11-10	L Harvey
4	-422	BASHFUL LAD 11 (CD,F,G,S) M Oliver 12-11-7	E Buckley (4)
5	300-	SCOTS NOGGER 167 (C,F,G,S) J Spearing 12-11-0	Miss G Armytage

4-5 Tarqogan's Best, 3-1 Bashful Lad, 9-2 Royal To Do, 6-1 Scots Nogger.

3.30 RADIO SHROPSHIRE HANDICAP HURDLE (£1,769: 3m 1f) (8)

2	00-4	MISTER PITT 11 (C,F,G,S) T Bill 8-11-12	N Fearn (7)
6	012F	LITTLE LONDON 6 (B,D,F,G) T Morton 8-10-10	Mrs T Nicholls (4)
7	-110	CUPIDS BOWER 11 (F) Mrs S Oliver 8-10-6	W Hayes (7)
11	03U-	HIGH BARN 211 (S) K Bridgwater 8-10-0	A Webb
13	2-00	MAID OF STEEL 6 (G) A Brisbourne 9-10-0	M Brisbourne
15	/03	DO OR DIE 29 (BF,G,S) O O Neill 10-10-0	Diane Clay (7)
16	/000	ORANGE BLOSSOM 7 (B) Mrs A Knight 7-10-0	George Knight
17	P/0S	PANROCK 11 J Cosgrave 7-10-0	T Pinfield (7)

9-4 Little London, 11-4 Cupids Bower, 9-2 Do Or Die, 11-2 High Barn, 8-1 Maid Of Steel, 12-1 Mister Pitt.

4.0 INVERSHIN HANDICAP CHASE (£1,763: 2m) (5)

4	024-	ROSTRA 133 (D,F,G,S) R Armytage 8-11-10	Mr M Armytage (4)
5	3-44	STUBBS DAUGHTER 12 (D,F,G,S) K Bailey 10-11-1	A Jones
10	-103	FLIGHT SHEET 30 (D,F) P Jones 11-10-8	M Kinane
12	3320	DORNVALLEY LAD 16 (D,BF,F,G) P Pritchard 6-10-3	R Stronge
13	UF30	CHESTNUT PRINCE 5 (D,F) P Pritchard 12-10-0	D Chinn

11-8 Stubbs Daughter, 5-2 Flight Sheet, 4-1 Dornvalley Lad, 6-1 Rostra, 12-1 Chestnut Prince.

4.30 RADNOR NOVICE HURDLE (£835: 2m) (10)

1	4212	LIGHTNING WIND 19 (D,F) M Usher 4-11-4	C Mann
4	0	DOWNHILL RUN 9 C Holmes 6-11-0	A Webb
5	0-0	HAMLOUL 25 K Bailey 4-11-0	P Croucher
7	20-	HOT GEM 313 B Preece 4-11-0	P Scudamore
8	3	MEESON KING 58 F Jordan 6-11-0	C Smith
10		WEBSTERS FEAST J Bradley 4-11-0	G Davies
13	FPP-	HILLYBILLY 131 A Brisbourne 6-10-11	M Brisbourne
15		LITTLEGOOD GAMBLER 163 T Greathead 4-10-11	D Chinn
16	3-20	MAJOR MATCH 21 T Forster 5-10-11	C Llewellyn (7)
18	0U	PENSION PLAN 6 M Eckley 5-10-11	J Duggan

9-4 Meeson King, 7-2 Lightning Wind, 9-2 Hot Gem, 6-1 Major Match, 8-1 Hamloul, 10-1 Downhill Run, 14-1 others.

Course specialists

TRAINERS: T Forster, 18 winners from 58 runners, 31.0%; K Bailey, 9 from 44, 20.5%; B Preece, 8 from 48, 16.7%; R Hollinshead, 8 from 50, 16.0%; O O'Neill 5 from 36, 13.9%; J M Bradley, 5 from 38, 13.2%.
JOCKEYS: P Scudamore, 21 winners from 141 rides, 14.9%; R Stronge, 7 from 65, 10.8%; C Smith 7 from 74, 9.5% (only qualifiers).

BRIGHTON

Selections

By Mandarin

2.15 Angel Light.
2.45 Johns Last.
3.15 Turtur Ni.
3.45 Antigua Rose.
4.15 Tiguegrean.
4.45 Kuwait Moon.

By Our Newmarket Correspondent

2.15 AHONITA (nap).
2.45 Hills Of Kashmir.
3.15 Regal Reform.
3.45 Tawnais.
4.15 Kentucky Star.
4.45 Russian Affair.

The Times Private Handicapper's top rating: 4.15 TIGUEGREAN.

Going: firm **Draw: low numbers best**

2.15 ALLIANCE & LEICESTER BUILDING SOCIETY STAKES (2-Y-O: £2,137: 5f) (8 runners)

1	(3)	0102	AHONITA 25 (D,BF,F) (Mrs A Upsdell) R Sheather 8-12	A Shoults (3)	95
2	(1)	1023	ANGEL LIGHT 59 (D,BF,G) (J Jennings) I Balding 8-12	J Matthias	● 99
5	(2)	00	CHATEAU PERIGORD 51 (Mrs J Yarnold) C Nelson 8-11	A Clark	65
7	(8)	040	GLEBE LAND 22 (Lady Wates) G Lewis 8-11	J Williams	58
10	(5)	00	SHAYAD 8 (V) (B Azemoudeh) P Arthur 8-11	N Adams	73
12	(6)	00040	TYLERS WOOD 22 (Mrs J Redmond) J Winter 8-11	N Day	76
13	(7)	422100	UCANEID 16 (V,D,F) (Mrs J Bray) B Stevens 8-11	—	72
14	(4)	43	VERY ADJACENT 9 (J Lawrence) D Laing 8-11	S Whitworth	82

BETTING: 7-4 Ahonita, 5-2 Angel Light, 7-1 Very Adjacent, 8-1 Tylers Wood, 10-1 Chateau Perigord,

1986: (5f 66yd) ULTRA NOVA 9-4 T Quinn (7-2) P Cole 5 ran

2.45 JIMMY HEAL ENTERPRISES SELLING HANDICAP (£1,028: 1m) (17 runners)

				J Curant	—
1	(3)	000-00	APRES SKI 2 (R Simpson) R Simpson 3-9-10	R Carter (5)	89
8	(17)	000000	THATCHINGLY 13 (C,S) (M Bolton) M Bolton 6-9-0	W Newnes	94
9	(10)	0-00002	HILLS OF KASHMIR 14 (B) (Sir G Brunton) A Hide 4-8-13	P Hamblett	96
10	(5)	00-3000	MONINSKY 16 (F,S) (R Hawkins) M Hinchliffe 6-8-13	J Carr (5)	97
12	(1)	224044	MURILLO 30 (B,G,S) (F Carr) F Carr 11-8-12	T Lang (7)	94
14	(15)	0-00010	HATCHING 15 (F,S) (E Gadsden) L Cottrell 8-8-11	M Rimmer	90
15	(13)	000-034	OPAL FLOWER 22 (F Hedley-Saunders) H Collingridge 4-8-8	S Whitworth	—
17	(16)	0000-0	TOWN FAIR 13 (Mrs D Page) R Voorspuy 4-8-7	M Kettle	—
18	(7)	00-0000	TRANSFORM 9 (Mrs M Franks) J Booth 4-8-6	R Morse (5)	—
20	(11)	432401/	LYSITHEA 1103 (S) (R Hedditch) W Turner 6-8-6	S Dawson	98
21	(2)	0-10000	BEE-KAY-ESS 57 (C,F) (B Symonds) R Holder 4-8-6	A Shoults (3)	● 99
22	(3)	303200	JOHNS LAST 23 (S Bass) D Thom 3-8-5	N Adams	91
23	(4)	0-02410	KARAMANAD 18 (C,F) (J Hopton) D Grissell 5-8-5	P Cook	—
24	(6)	000300	SEPTEMBER SNAP 33 (G Beccle) R Akehurst 3-8-5	R Lappin (5)	98
26	(14)	040002	MAFTIR 13 (V,F,S) (Miss S Lavery) M James 5-8-4	—	—
27	(12)	060000	TAMALPAIS 50 (B) (D Watts) H Collingridge 4-8-4	C Rutter	97
28	(9)	0-26000	MARSCOOM 20 (G) (Mrs L Beasley) H Beasley 5-8-2		

BETTING: 4-1 Hills Of Kashmir, 9-2 Marscoom, 5-1 Johns Last, 6-1 Karamanad, 7-1 Hatching.

1986: TEEJAY 7-7-13 G Bardwell (25-1) P Bevan 17 ran

Course specialists

TRAINERS

	Winners	Runners	Per cent
I Balding	14	65	21.5
C Nelson	13	73	17.8
P Cole	26	147	17.7
J Dunlop	25	189	13.2
J Winter	16	122	13.1
D Laing	12	108	11.1

JOCKEYS

	Winners	Rides	Per cent
T Quinn	24	141	17.0
G Duffield	7	45	15.6
J Matthias	11	105	10.5
P Cook	19	186	10.2

Only qualifiers

3.15 ERIC SIMMS MEMORIAL HANDICAP (£3,360: 1m) (11 runners)

3	(8)	10043	IRANIAN 16 (G) (Duke of Roxburghe) A Stewart 3-9-10	M Roberts	95
5	(5)	0343	REGAL REFORM 13 (R Clifford-Turner) J Shaw 4-9-7	T Quinn	95
9	(3)	412240	SAND-DOLLAR 15 (F) (G Waters) M Prescott 4-9-2	G Duffield	98
10	(1)	020000	MARSH HARRIER 14 (CD,F) (F Hill) A Moore 6-9-2	P Cook	96
12	(10)	102240	ARCTIC KEN 42 (D,F,G,S) (R Mello) C Nelson 4-9-2	A Clark	● 99
13	(11)	000000	KALKOUR 82 (F) (D Myers) M Haynes 5-9-0	W Newnes	95
18	(2)	0-00000	ANWAJ 15 (F Salman) H Candy) 3-8-8	C Rutter	—
20	(7)	003001	INNER CALM 35 (V,F) (B Newport) C James 4-8-4	S Dawson	95
22	(6)	000022	TURTUR NI 23 (BF) (J Lloyd) J Winter 3-7-13	R Fox	97
23	(9)	040000	PERSIAN AIR 18 (T Charlton) M Blanshard 4-7-9	N Adams	91
24	(4)	300-000	LIGHTNING BYTE 7 (B) (Mrs D Watts) G Gracey 4-7-7	R Street	—

BETTING: 11-4 Turtur Ni, 7-2 Iranian, 9-2 Sand-Dollar, 6-1 Arctic Ken, 7-1 Inner Calm, 10-1 Regal Reform, Marsh Harrier, 16-1 others.

1986: MARSH HARRIER 5-9-4 P Cook (5-2 fav) A Moore 11 ran

3.45 EBF AMERICAN EXPRESS GRADUATION STAKES (2-Y-O: £2,015: 7f) (9 runners)

1	(1)		CHIEF HOTFOOT (J Speyer) H Beasley 8-11	C Rutter	—
2	(8)	0	CONNATE 25 (Mrs M Gibbons) P Howling 8-11	S Dawson	—
3	(7)	0	HERBIE JAY 15 (Mrs T Eustace) J Payne 8-11	W Newnes	—
4	(5)	4	NAHASH 18 (Sheikh A Faleh Al-Thani) M Blanshard 8-11	P Cook	93
5	(2)	0	RIYADH LIGHTS 8 (F Salman) P Cole 8-11	T Quinn	80
7	(3)	30	ANTIGUA ROSE 12 (P Melton) I Balding 8-6	J Matthias	● 99
8	(6)	0	HARTS MEAD 20 (J Baillie) M Blanshard 8-6	G Baxter	—
9	(4)	0	MISS FANTASIA 25 (Mrs P Meynet) R Casey 8-6	G Duffield	—
11	(9)	03	TAWNAIS 9 (J Bray) R Armstrong 8-6	M Roberts	91

BETTING: 6-4 Antigua Rose, 3-1 Nahash, 7-2 Tawnais, 5-1 Riyadh Lights, 14-1 Miss Fantasia, 20-1 others.

1986: REBEL RAISER 8-11 P Robinson (7-4 fav) M Ryan 7 ran

4.15 LIGHT-A-LASER APPEAL GRADUATION STAKES (3-Y-O: £959: 1m 2f) (8 runners)

		0331	MY MUSZKA 13 (CD,G) (Lord Haddington) D Arbuthnot 9-3	P Cook	78
2	(5)	024	KENTUCKY STAR 82 (BF) (K Fischer) L Piggott 9-0	T Lucas	88
5	(4)	00-	KNOWLES BANK 491 (Mrs V O'Brien) P Arthur 9-0	—	—
6	(7)	040-424	WHO DAT 113 (B) (Mrs S Stringer) D Grissell 9-0	M Roberts	—
11	(1)	0-00	CAFE SOCIETY 34 (C Wright) D Laing 8-11	N Adams	76
12	(3)	0000-	FIRES OUT 428 (J Clark) P Butler 8-11	J Williams	—
14	(2)	0-000	TILFORD 116 (M Tebbutt) D C Tucker 8-11	—	51
19	(6)	22-04	TIQUEGREAN 7 (Hesmonds Stud) J Dunlop 8-11	G Duffield	● 98
20	(8)				

BETTING: Evens Tiquegrean, 9-2 Kentucky Star, 6-1 Cafe Society, 8-1 My Muszka, 12-1 Who Dat, 16-1 Knowles Bank, 20-1 Tilford, 25-1 Fires Out.

1986: RACE ABANDONED

4.45 NISSAN UK LTD STATE HANDICAP (£2,935: 1m 4f) (10 runners)

4	(7)	132330	STRAIGHT THROUGH 14 (D,F,S) (J Prenn) J Winter 4-9-10	N Day	91
7	(2)	0-20432	RUSSIAN AFFAIR 14 (M Browne) A Stewart 3-9-2	M Roberts	● 99
9	(8)	124100	HEIGHT OF SUMMER 7 (D,F) (R Crutchley) D Arbuthnot 6-8-13	P Cook	90
10	(4)	0030-32	KUWAIT MOON 43 (Mrs C Darby) J Francome 5-8-12	J Williams	90
13	(5)	00000	MISLAY 14 (Mrs D Abbott) J Dunlop 3-8-9	G Duffield	—
14	(11)	003010	COMEDY SAIL 34 (CD,F) (P Zawawi) M Francis 3-8-9	C Rutter	93
17	(9)	0-01000	TREVA 19 (F) (D Houlf) P Makin 3-8-3	T Quinn	97
19	(6)	00-0000	JUST SOMETHING 23 (Mrs C Bletsoe) A Hide 3-8-2	W Newnes	94
23	(10)	000000	MERLIN'S MAGIC 23 (F) (K Andenaes) C Horgan 4-7-12	E Johnson	88
25	(3)	200040	BALLANTRAE 35 (Mrs W Smith) R Voorspuy 3-7-7	N Adams	86

BETTING: 9-4 Russian Affair, 100-30 Kuwait Moon, 9-2 Straight Through, 6-1 Comedy Sail, 8-1 Height Of Summer, 10-1 Mislay, 14-1 Ballantrae, 16-1 others.

1986: RACE ABANDONED

Results from yesterday's four meetings

Goodwood

Going: good

2.0 (1m 2f) 1. CHEERFUL TIMES (R Morse, 10-1); 2, Bertrade (R Lines, 16-1); 3, All Intent (D Stamer, 12-1), 4, Anonso (M McGonagle, 9-1). ALSO RAN: 5 fav Clopton, 10 Dimension, Gold Sceptre, 12 Design Wise, Pause For Applause, Persian Dynasty, Sparkford Lad (6th), 14 It's Varadan (5th), Redden, 20 Hail Critique, Naatell, Standard Rose, 25 Benisa Ryder, 33 Ibnalmaghith, Sagareina, Quassimi, Quick Riposte. 21 ran. Hd, 4l, hd, 2½l, 2l. K Ivory at Radlett. Tote: £10.40; £2.30, £5.70, £2.30, £2.30. DF: £45.80. CSF: £142.82. Tricast: £1,339.27. Cairo Bay (8-1) withdrawn, not under orders — rule four applies to all bets, deduction 10p in pound. 2min 10.32sec.

2.30 (7f) 1. WESTERN GUN (Pat Eddery, 1-8 fav); 2. Directors' Choice (B Rouse, 7-1). 2 ran. 10l. R Armstrong at Newmarket. Tote: £1.10. 1min 29.21sec.

3.0 (2m 3f) 1. JOHN DOREY (G Duffield, 11-2); 2. Knights Legend (G Starkey, 5-2 fav); 3, Harlestone Lake (S Cauthen, 11-2). ALSO RAN: 3 Actinium (4th). 4 Accuracy, 100 Bruni Baby (6th), Rhode Island Red, Italian Sunrise, Theodas (5th), Cuillin Sound. 10 ran. 1l, 4l, 8l, 10l, sh hd. M Prescott at Newmarket. Tote: £8.10; £1.90, £1.20, £1.20. DF: £13.50. CSF: £17.32. Tricast: £63.51. 4min 17.81sec.

3.30 (1m 2f) 1. STREET LINE (B Raymond, 6-1); 2, Amerigo Vespucci (R Hills, 12-1); 3, Loud Appeal (W R Swinburn, 4-6 fav). ALSO RAN: 7-2 Bold Arrangement (4th), 16 Turfah (5th). 5 ran. 2l, sh hd, 15l, nk. M Jarvis at Newmarket. Tote: £6.20; £2.10, £3.20. DF: £62.40. CSF: £48.34. 2min 06.96sec.

4.0 (7f) 1. INSHAD (Pat Eddery, 11-4 jt-fav); 2. Battle Queen (G Bardwell, 7-1); 3. Grundys Flame (P Cook, 11-4 jt-fav). ALSO RAN: 15-2 Mace-Bearer, 9 Sergeant Meryll (5th), Strathblane (6th), 12 Torrance, 14 Mubdi (4th), 20 Fourth Protocol. 9 ran. Nk, 1l, 1l, 6l, 1l. A Stewart at Newmarket. Tote: £3.50; £1.50, £2.10, £1.70. DF: £10.40. CSF: £20.75. Tricast: £51.90. 1min 28.81sec.

4.30 (6f) 1, INDIAN RIDGE (S Cauthen, 8-15 fav); 2. Israr (R Hills, 2-1); 3. Firework William (J Williams, 66-1). ALSO RAN: 14 Charmed Knave (4th), 25 Durative (5th). 5 ran. ½l, 12l, hd, 15l. D Elsworth at Whitsbury. Tote: £1.60, £1.10, £1.60. DF: £1.60. CSF: £1.93. 1min 12.67sec.

5.0 (1m) 1. NAIL DON (Pat Eddery, 5-2 fav); 2, Mans No Angel (P Bloomfield, 11-2); 3. Go Forum (S Cauthen, 4-1). ALSO RAN: 7 Birchgrey Lady, Panathinaikos (4th), 8 Chain Shot, 10 Senoioj, 20 Lyn's Star (5th), Koo-Ming, 33 Fabled Orator, Cuva (6th). 11 ran. 4l, 1½l, nk, 4l, sh hd. R Hannon at East Everleigh. Tote: £3.50, £1.70, £2.10, £1.60. DF: £13.40. CSF: £16.82. Tricast: £50.01. 1min 42.23sec.

Placepot: £38.75.

Nottingham

Going: good to firm

2.0 (1m 2f) 1. THE MAGUE (T Ives, 9-4 fav); 2. Fir Trading (G Carter, 33-1), 3, Johnny Sharp (J Lowe, 9-2). ALSO RAN: 4 Onole Dancer (5th), 9-2 Jealous Lover (6th), 6 Spring Forward (4th), 8 Ribogirl, 20 Paris Guest, 33 The Patrick Fox, 100 Run To Work. 10 ran. ¾l, 5l, 2½l, ¾l, 1½l. Miss L Siddall at Tadcaster. Tote: £5.40; £1.40, £6.70, £1.70. DF: £55.30. CSF: £60.69. Bought in 5,000gns.

2.30 (1m 6f) 1. LAGTA (W Carson, 11-2): 2. Taylor Cares (J Reid, 10-1), 3. Nikoola Eve (G Carter, 20-1). ALSO RAN: 4 fav Vision Of Wonder (4th), 9-2 Silver Ancona, 11-2 Jurisprudence, 8 Way To Go, 10 Kept In Style (5th), 12 Belvel, Cryptic, 14 Suivez Moi, 25 Northern Ruler, 33 Lugosi (6th), Patient Dreamer. 14 ran. NR: Trickshot, Denboy, Keel. 1l, 1l, 1l, 1½l, ½l. J Dunlop at Arundel. Tote: £5.20; £2.30, £5.30, £10.90. DF: £62.10. CSF: £60.63. Tricast: £966.72.

3.0 (5f) 1, MILITARY BLUE (R Cochrane, 7-4 fav), 2. Dramatic Event (T Quinn, 33-1); 3, Pelham Place (T Lucas, 4-1). ALSO RAN: 3 Inspiration (4th). 7 Dr Sock It To Me, Fiddlers Green (5th), 25 Mine's A Double, 33 Batchworth Heath (6th), Stancliffe Lad. 9 ran. NR: Glamgram Telegram, Macarthur. ½l, 2l, 1½l, ½l, 2½l. B Hanbury at Newmarket. Tote: £2.20; £1.10, £7.90, £2.20. DF: £22.10. CSF: £45.32.

3.30 (6f) 1. MISS RUNAWAY (J Reid, 8-1). 2. Taustaff (B Thomson, 5-1); 3. Greenhil Jazz Time (W Carson, 16-1). ALSO RAN: 7-2 fav Piney River (4th). 5 Domineering, Zuaetrah, 12 Deloite, 16 Miss Daisey, Princess Cinders, Surmise (5th), 10 Ring Mystery, 25 Los Gigantes, 33 African Lass, Dianes Best, Encore L'Amour, Floret, Lost Moment. 17 ran. 1l, sh hd, 3l, hd, nk. J Winter at Newmarket. Tote: £5.30; £2.00, £2.30, £5.60. DF: £7.80. CSF: £48.30. After an objection by the Clerk of the Scales, Los Gigantes, who finished 4th, was disqualified.

4.0 (6f) 1. COUSIN KEELING (B Lane, 5-1). 2. Misleat (T Ives, 9-2 fav); 3. Finest (M Fry, 7-1). ALSO RAN: 11-2 Wattlebird, 7 Valiant Girl (6th), 8 Marbella Silks, 10 Reel Rock (5th), 12 Night Night, 14 Pride Of Kirby (4th), 20 Flying Steel, Matsong, Mayglow, 33 Neil's Advice, Shining Art, Snow's Boy, Trevose. 16 ran. 1l, 1½l, ¾l, 2l, nk. M Prescott at Newmarket. Tote: £4.30, £2.30, £1.40, £2.90. DF: £9.90. CSF: £28.49.

4.30 (6f) 1. ROEDEAN HONEY (J Reid, 13-8 fav); 2. Westmead (M Hills, 13-2); 3. Thomas Leng (M Wigham, 11-2). ALSO RAN: 11-2 Anthony Loreno (4th). 9 Hogan's Run (6th), 12 Markstyle, Silks Domino (5th), 14 Acapulco, 20 Chocolate Bar, Royal Acclaim, 33 My Homa, Ardnamara, Lady Lustre, Scaming Gizmo, Springhousedresses. 15 ran. ¾l, ¾l, 1½l, ¾l, ½l. P Makin at Ogbourne Maisey. Tote: £3.80; £1.20, £2.70, £2.30. DF: £14.90. CSF: £14.05.

5.0 (6f) 1. GUN LADY (W Newnes, 7-1); 2. Small Fee (A Munro, 8-1); 3. Farras (M Roberts, 4-1 jt-fav); 4, Glockenspiel (M Hills, 4-1 jt-fav). ALSO RAN: 4 jt-fav Running Silk, 10 Ela-Yianni-Mou, 12 Chummy's Girl, 14 Five Star Affair, Joie de Rose, Lets Go Allegro, 16 Glowing Report (6th), Sister Chabnas, 20 Halvoya, Pendine Sands (5th), Ballerina Lady, 25 Round Midnight, Golden Samphire, My Patricia, Fool To Cry, Smokin Josie. 20 ran. NR: Portvasco. ½l, nk, hd, ½l, 2½l. J Dunlop at Arundel. Tote: £27.70, £4.10, £2.70, £2.00, £1.80. DF: £3.90 (winner or 2nd with any other). CSF: £72.35. Tricast: £250.01.

Hamilton Park

Going: soft

2.15 (6f) 1. Warthill Girl (K Darley, 20-1): 2. Vanishing Spirit (9-2); 3. Decoy Express (25-1). Fantasie Impromptu 5-2 fav. 15 ran. 1½l, 2½l. M Brittain. Tote: £39.50; £4.30, £2.00, £30.70. DF: £203.00. CSF: £101.36.

2.45 (6f) 1. Mayor (Kim Tinkler, 8-1): 2, Easy Line (8-1); 3, Olympic Challenge (8-1); 4, Glory Gold (10-1). Harry Hull 9-2 fav. 18 ran. 3l, 1½l. N Tinkler. Tote: £5.90; £1.50, £1.70, £2.70, £2.50. DF: £18.70. CSF: £61.63. Tricast: £472.77.

3.15 (6f) 1, Queens Tour (K Darley, 12-1); 2. Laura's Delight (9-1); 3. Windatum (16-1). Kind Of Magic, Dalma Callado 11-2 jt-favs. 12 ran. NR: Bamby Moor, Shady Bay. Hd, 3l. M Brittain. Tote: £6.80; £1.10, £6.90, £6.50. DF: £75.60. CSF: £106.34. Tricast: £1,579.31

3.45 (1m 40yd) 1. Brother Bushido (J Bleasdale, 12-1): 2. Kovalevskia (7-2); 3, I'm A Sunday Sport (4-1). Call Lorna Havon 3-1 fav. 14 ran. 2½l, 4l. C Thornton. Tote: £7.50; £3.00, £2.30, £1.50. DF: £44.20. CSF: £51.28. Bought in for 5,200 guineas.

4.15 (1m 1f) 1. Lucky West (S Wood, 4-1); 2, Run For Ever (13-8 fav); 3. Quick Dancer (25-1). 11 ran. 1½l, 2l. G Moore. Tote: £7.10; £1.80, £1.30, £3.70. DF: £11.50. CSF: £10.61

4.45 (1m 5f) 1. Minizen Lad (K Darley, 3-1 fav); 2. Burcroft (5-1); 3. Breguet (12-1) 9 ran. 2l, 2l. M Brittain. Tote £4.30; £1.70, £2.30, £3.70. DF: £9.90. CSF: £17.46. Tricast: £142.45.

Placepot: £930.00.

Sedgefield

Going: good to firm

2.15 (2m hdle) 1, August (C Grant, 5-4 fav): 2, Standon Mill (6-1); 3. Good N Sharp (7-2). 12 ran. 2½l, 7l. Denys Smith. Tote: £2.30, £1.10, £1.50, £1.80. DF: £3.20. CSF: £9.06.

2.45 (2m hdle) 1. Domanus (Mr M Thompson, 8-1); 2. W Seafield (2-1 fav); 3. Carl's Pride (7-2). 15 ran. NR: Don't Be Silly, Dermot Fahy. 2l, 8l. V Thompson. Tote: £8.20; £2.10, £1.70, £2.30. DF: £11.60. CSF: £27.19

3.15 (2m 4f hdle) 1. Turi (C Hawkins, 2-1 fav); 2. Folly Hill (9-4), 3. Pink Sensation (9-2) 8 ran. 2½l, 1½l. A Smith. Tote: £3.70; £1.30, £1.70, £1.60. DF: £8.90. CSF: £7.18. Tricast: £16.59.

3.45 (2m 4f hdle) 1. Billy Tobin (Miss J Thurlow, 8-1): 2. Delton Dandy (14-1); 3. Grange Of Glory (6-1). Paupers Son 7-2 fav. 13 ran. NR: Tips Lad. 15l, 3l. S Payne. Tote: £9.50; £2.30, £4.70, £2.00. DF: £47.90. CSF: £104.17

4.15 (3m 600yd ch) 1, Aviation Support (A Merrigan, 14-1). 2, Rukir (5-2). 3, Conway Grove (7-1). Betty's Girl Evens fav. 8 ran. 3l, nk. W A Stephenson. Tote: £10.30; £2.50, £1.50, £1.40. DF: £15.80. CSF: £49.59.

4.45 (2m ch) 1, Perfect Glen (C Grant, 4-1); 2, Rejuvenator (11-4); 3. Veiled City (5-4 fav) 6 ran. ½l, 2½l. Denys Smith. Tote: £4.30; £1.90, £1.70. DF: £5.10. CSF: £14.49.

5.15 (2m flat) 1, Pensioner Patch (Mrs V Greaves, 20-1), 2, Carswell's Choice (4-1); 3. Tarn-Bri (7-1). Dream Academy 6-4 fav. 18 ran. 4l, 2½l. T Barron. Tote: £16.50; £4.50, £2.80, £3.60. DF: £42.00. CSF: £105.25

Placepot: £65.10.

● Mel Brittain and Kevin Darley completed a 1,091-1 treble at Hamilton yesterday with Warthill Girl, Queens Tour and Minizen Lad.

With the cricket World Cup approaching, *The Times* continues to reflect on some unforgettable matches of the past

Standing up to the battering ram

THE GREAT MATCHES

After winning the first two World Cup tournaments and proving almost invincible at this period in all types of cricket, West Indies were favourites to triumph again in 1983. At the end of another enormously successful competition their opponents in the final *at Lord's were India, who* were 66 to 1 at the start of the tournament but who had beaten West Indies by 34 runs in their opening group match. Both countries had comfortable wins in the semi-finals, India against England and West Indies against Pakistan.

Lord's holds special memories for West Indies: they recorded their first Test victory in England there, in 1950, thanks largely to the spin bowling of Ramadhin and Valentine and in 1963 met England in one of the most thrilling Test matches of all time.

In the second of a three-day series highlighting memorable matches, these are *The Times* reports of those occasions.

By Our Cricket Correspondent
(John Woodcock)

June 26, 1963

The second Test match between England and West Indies had, as it deserved, a finish of unforgettable, unbearable excitement. When Cowdrey came to the wicket with two balls to go, his left arm encased in plaster, any of four results was technically possible. England needed six to win, West Indies had one wicket to take, the light was fading fast, the crowd could scarcely cast their eyes upon the scene. That Allen settled for a draw was understandable and took nothing from the drama.

No sooner had he done so than hundreds of West Indians poured across the ground. They besieged the pavilion and called for Worrell as though it was election night. It was the epilogue to one of the greatest Test matches Lord's has ever seen. England, requiring 234 to win, were 228 for nine when time was called. From 2.20, when play began, until six minutes past six, fortunes had swayed this way and that, and while Close was playing his finest innings England looked the likelier winners. As the result of it all, the series is established. By the interest that it will engender the next instalment at Edgbaston is a success in advance.

West Indies sought victory with the battering ram. For three hours 20 minutes Hall bowled from the pavilion end without relief. His energy was astonishing, his stamina inexhaustible, his speed awesome, from the first ball to the last. Forgetting the fact that he took an unconscionable time about his overs, it was a stupendous piece of bowling. His partner for all but five overs was Griffith, likewise a man of the fiercest strength. Standing against them until 20 minutes from the end was Close, the enigma of English cricket.

Barrington stayed for a while: so, too, did Parks and Titmus. And without Allen who braved the flames of the last three-quarters of an hour, England would probably have lost. But England's hero of the day was Close. There were those, when he was out, who blamed him for losing his head. It was more gracious to acclaim him for having kept it through a strugle as tense and unrelenting as any he will know.

Through the afternoon Close played with a sense of responsibility with which few have credited him. After tea he was obliged to take a risk to keep England abreast of the clock. He chose to do so by running out to the fast bowlers before they had delivered. This is a recognized way of distracting a bowler and upsetting his rhythm. That it was Close's downfall in the end was a venial sin, reckless though it may have appeared.

At the start of play Close was seven not out and England were 116 for three. When he was caught by Murray, heaving mightily at Griffith, they were 219 for eight. Perhaps if Close had been prepared quietly to glean the remaining runs, England would have won. It is a reasonable line of argument. Had he done so the misdemeanours of his career, if you can call them that, would have vanished in the evening air. As it was they mostly had, for without him there would not have been the climax that there was.

Fifteen runs were wanted when Close departed and Shackleton joined Allen. With only Cowdrey to come they kept the winning chance in mind without daring to attempt too much. Thus, when the last over started, England were still eight runs short. From the balcony came instructions for a death orglory bid, and Shackleton threw his bat at the first ball without making contact. He and Allen took a short single off the second, with Hall in his follow-through making a spectacular attempt to run Allen out. The third ball was glanced by Allen for one, leaving six to make in the remainder of the over.

TOMORROW

Regaining the Ashes: the decisive Test match of 1926 and the Headingley heroics of 1981.

At the fourth ball Shackleton lunged in vain; it went through to Murray, and Allen ran for a single without Shackleton's knowledge. By the time Shackleton was aware of what was happening Murray had thrown the ball to Worrell at forward short leg, and Worrell, remaining inscrutably calm, raced for the bowler's end and took off the bails before Shackleton made his ground.

It was now that Cowdrey emerged, cheered for his bravery. He had a long consultation with Allen, deciding in the course of it that six runs off two balls from Hall with the fielders scattered far and wide was not a proposition. No one could blame them for reaching this conclusion. The run-out had left Cowdrey at the bowler's end, which was merciful, and Allen moved resolutely into line.

In spite of morning rain there had been thoughts of resuming play as early as 12 o'clock. The covers were removed and there was to have been a start at 12.15 had there been no further rain. In the event the rain hung about until half past one. An early luncheon was taken, and at 1.50 the umpires announced the pitch as fit but not the light. Soon after two o'clock the sky cleared, and at 2.20 the match was on. The pitch was unaffected, having been protected all night, and the filed was surprisingly dry. There was no need of a towel for the bowlers, and the piles of sawdust remained unused.

Barrington, who had played so well on Monday, never picked up steam. In 55 minutes he managed only two scoring strokes. The first, after three-quarters of an hour, flew to fine leg off the shoulder of the bat, the shot being a protective one against a short-pitched ball. The other was a boundary to square leg. Barrington was persuaded ultimately to spar at a short off-side ball from Griffith, which led to his being caught at the wicket.

Most of the scoring during these opening exchanges was done by Close, and there was not much of it. Parks was freer with his strokes after surviving, off his first ball from Griffith, a concerted appeal for leg-before. He lived for long enough to add 28 with Close and to display two ravishing cover drives off Griffith. Close, by now, looked as much at ease as could be expected in the circumstances. He was being hit about the body a good deal by Hall, but already we were revising opinions about his temperament for the big occasion.

Parks was beginning to look positively happy when he was leg-before to a short ball from Griffith which bounced less than most. Parks was trying to push it away past the short legs. At tea, 20 minutes later, England were 171 for five. In one hour 55 minutes West Indies had bowled 28.1 overs. Apart from the last over at the Nursery end these had been bowled exclusively by Hall and Griffith. Of the 55 runs England had added Close was responsible for 28.

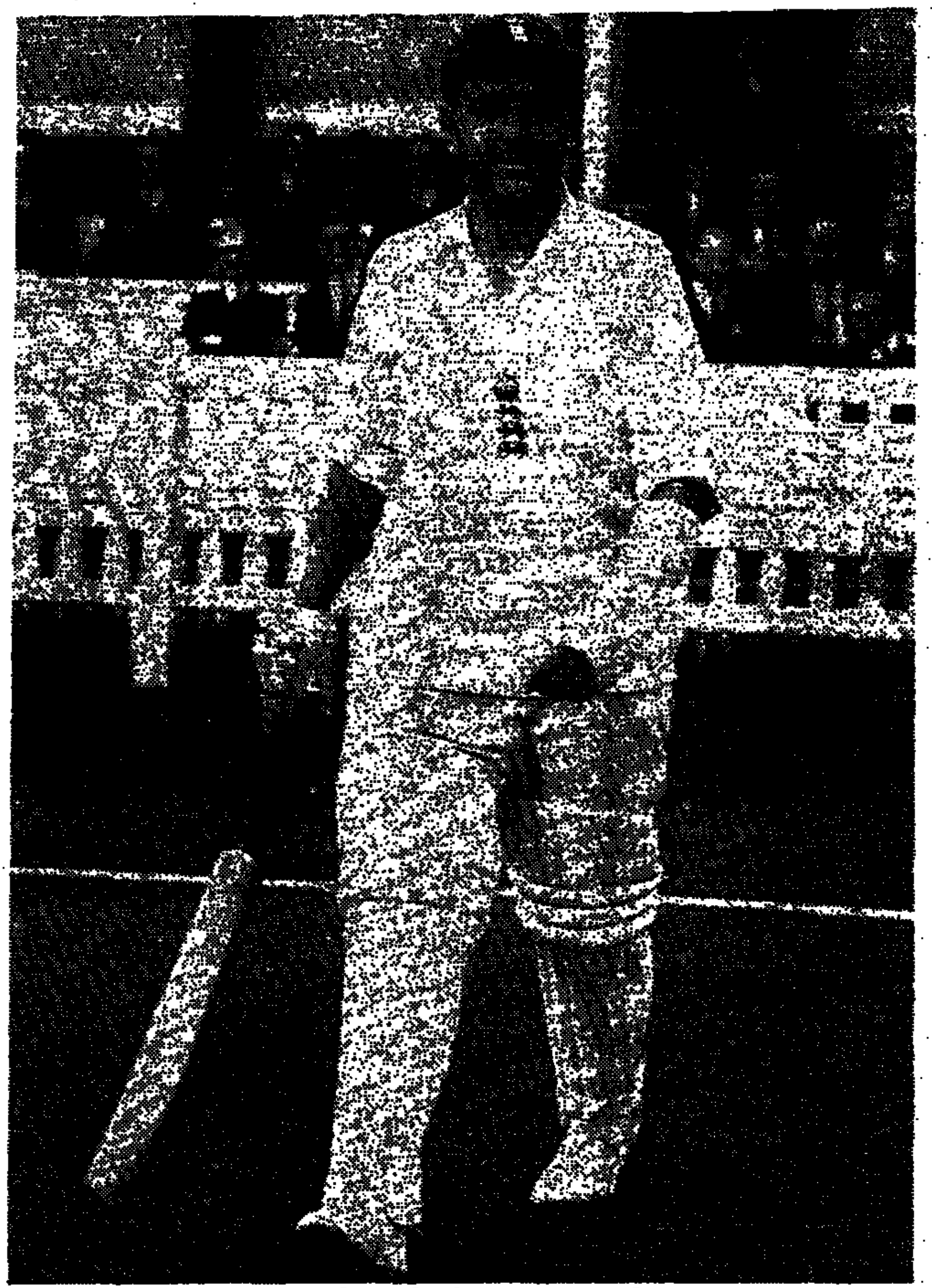
So long as Titmus stayed with Close England had their noses in front, and he did so until only 33 were wanted. The first four overs after tea took 20 minutes to bowl, which was an unconscionably long time. Close now was looking for runs more eagerly than before. Care turned to urgency. He began to swing at balls down the leg side which earlier he had allowed to pass. He gathered a four to fine leg off Hall and would have had another but for a brilliant save by Butcher. At 182 for five, with 65 minutes left, Gibbs replaced Griffith.

With an hour remaining and four effective wickets standing England needed 48 to win. A few minutes later word came through that Cowdrey was changed. The England dressing room must have been a place of shattered nerves. Titmus was clinging on like a burr and running well between wickets, and at 196 he joined the applause for Close's 50, reached with a hook to fine leg for four off Hall. The pavilion was filling up as businessmen arrived in bowler hats from the city.

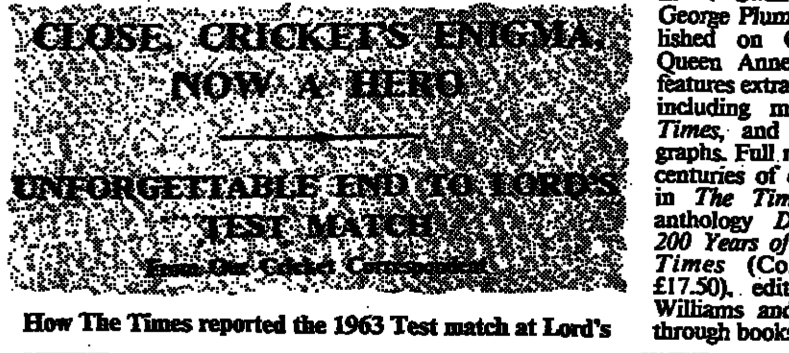
This, then, was the position when Titmus pushed Hall firmly to the middle of three short legs where McMorris held an excellent catch. Next ball Trueman was taken at the wicket and England in a trice had their backs to the wall. It was Close or no one now and he continued to edge England forward. Two more hooks brought two more fours, with Allen hanging on for his life.

Once, perhaps twice, an over Close was charging down the wicket. the first time he did so Hall pulled up before delivering the ball, clutching his back as though in pain. A gentle word from Worrell wrought a miracle of healing. Griffith returned in place of Gibbs. Twenty minutes later Close was out and as he made his way in the pavilion rose to receive him. We had endured already an agony of suspense, and there was more to come.

● There are two key books for those who wish to read contemporary cricket reports. *Back Page Cricket: A Century of Newspaper Coverage* — by E. W. Swanton, edited by George Plumptre (to be published on October 22 by Queen Anne Press, £13.95) features extracts from reports, including many from *The Times*, and archive photographs. Full reports from two centuries of cricket coverage in *The Times* are in the anthology *Double Century: 200 Years of Cricket in The Times* (Collins Willow, £17.50), edited by Marcus Williams and still available through booksellers.



Two balls to go: unbearable tension as Cowdrey comes out to bat with his arm in plaster



CLOSE, CRICKET'S ENIGMA, NOW A HERO

UNFORGETTABLE END TO LORD'S TEST MATCH

From Our Cricket Correspondent

How The Times reported the 1963 Test match at Lord's

SCOREBOARD

June 20 to 25, 1963 Second Test match England v West Indies
AT LORD'S Match drawn

WEST INDIES: First Innings

C C Hunte c Close b Trueman	44
E D McMorris lbw b Trueman	16
G S Sobers c Cowdrey b Allen	42
R B Kanhai c Edrich b Trueman	73
B F Butcher c Barrington b Trueman	14
J S Solomon lbw b Shackleton	56
*F M Worrell b Trueman	0
†D L Murray c Cowdrey b Trueman	20
W W Hall not out	25
C C Griffith c Cowdrey b Shackleton	0
L R Gibbs c Stewart b Shackleton	0
Extras (b 10, lb 1)	11
Total	301

FALL OF WICKETS: 1-51, 2-64, 3-127, 4-145, 5-219, 6-219, 7-263, 8-297, 9-297.

BOWLING: Trueman 44-16-100-6; Shackleton 50.2-22-93-3; Dexter 20-6-41-0; Close 9-3-21-0; Allen 10-3-35-1

Second Innings

C C Hunte c Cowdrey b Shackleton	7
E D McMorris c Cowdrey b Trueman	8
R B Kanhai c Cowdrey b Shackleton	21
B F Butcher lbw b Shackleton	133
G S Sobers c Parks b Trueman	8
J S Solomon c Stewart b Allen	5
*F M Worrell c Stewart b Trueman	33
†D L Murray c Parks b Trueman	2
W W Hall c Parks b Trueman	2
C C Griffith b Shackleton	1
L R Gibbs not out	1
Extras (b 5, lb 2, nb 1)	8
Total	229

FALL OF WICKETS: 1-15, 2-15, 3-64, 4-84, 5-104, 6-214, 7-224, 8-226, 9-228.

BOWLING: Trueman 26-9-52-5; Shackleton 34-14-72-4, Allen 21-7-50-1; Titmus 17-3-47-0

ENGLAND: First Innings

J Stewart c Kanhai b Griffith	2
J H Edrich c Murray b Griffith	0
*E R Dexter lbw b Sobers	70
K F Barrington c Sobers b Worrell	80
M C Cowdrey b Gibbs	4
D B Close c Murray b Griffith	9
†J M Parks b Worrell	35
F J Titmus not out	52
F S Trueman b Hall	10
D A Allen lbw b Griffith	2
D Shackleton b Griffith	8
Extras (b 8, lb 8, nb 9)	25
Total	297

FALL OF WICKETS: 1-2, 2-20, 3-102, 4-115, 5-151, 6-206, 7-235, 8-271, 9-274.

BOWLING: Hall 18-2-65-1; Griffith 26-6-91-5; Sobers 18-4-45-1; Gibbs 27-9-59-1; Worrell 13-6-12-2.

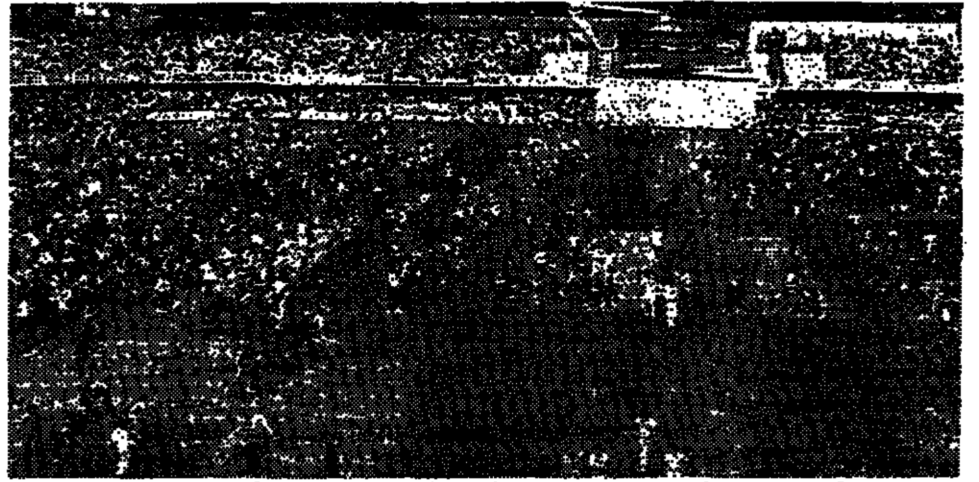
Second Innings

M J Stewart c Solomon b Hall	17
J H Edrich c Murray b Hall	8
*E R Dexter b Gibbs	2
K F Barrington c Murray b Griffith	60
M C Cowdrey not out	19
D B Close c Murray b Griffith	70
†J M Parks lbw b Griffith	17
F J Titmus c McMorris b Hall	11
F S Trueman c Murray b Hall	0
D A Allen not out	4
D Shackleton run out	4
Extras (b 5, lb 8, nb 3)	16
Total (9 wkts)	228

FALL OF WICKETS: 1-15, 2-27, 3-31, 4-130, 5-158, 6-203, 7-203, 8-219, 9-228.

BOWLING: Hall 40-9-93-4; Griffith 30-7-59-3; Sobers 4-1-4-0; Gibbs 17-7-56-1.

Umpires: J S Buller and W E Phillipson.



Overflowing emotions: joyous supporters invade the pitch after India's World Cup victory

The unimaginable Indian triumph

By John Woodcock
Cricket Correspondent

June 27, 1983

India not only won the Prudential World Cup at Lord's on Saturday; they captured the hearts of the cricket world as well. Having made what seemed a wholly inadequate 183, they bowled the West Indies out for 140, an astonishing achievement by a side never seriously considered even as possible champions.

It was a providential end to another wonderfully successful fortnight, a victory to inspire every sporting underdog, an encouragement to all who see more to bowling than speed. I like to think, too, of the delight it must have brought to millions upon millions of Indians, their midnight "all a'glimmer".

To those responsible for finding a successor to the Prudential Assurance Company as sponsors of the competition — the "Pru", sadly, are giving it up — the day was a declamation of what they have to offer. As in 1975, the year of the first World Cup final, the fact that England were not represented was soon forgotten. Anyone looking for a cause to espouse had one from the moment that Srikkanth launched India's innings, after they had been put in, with a bewitching mixture of defiance, good *fortune* and oriental magic.

Even then, though, it seemed until well into the afternoon as if there could be only one result. Although the scores might not suggest it, the groundsman had produced a splendid pitch. The same sides could play on it on another day and make twice as many runs.

Match could have been over by tea

If for much of the day the ball swung around, India were not prevented from getting the start they needed. With great courage *Srikkanth* scotched the steep bounce of Garner, and Amarnath allowed nothing to ruffle him.

As lunch approached Amarnath went down the wicket to Gomes and hit him sweetly through extra cover. With plenty of batting to come, an Indian total of 250 or thereabouts had become a reasonable expectation. Enough, anyway, to make a match of it. That was as it seemed when, either side of the interval, India, rather wantonly, lost five wickets in 37 balls. Amarnath, Yashpal, Kapil Dev, Azad and Binny all went, two of them falling not to "pace like fire" but to the gentle guile of Gomes.

What a pity we thought; now it will be over by tea. That, I fancy, was as the West Indies saw it too. If so it was a factor in their defeat. Richards' exemplified it. Lloyd more or less admitted it. After Greenidge, playing no stroke, had been bowled by Sandhu, Richards, with more than a hint of arrogance, hit seven unstoppable boundaries. Still the match looked as good as over. In 11 overs West Indies raced to 50 for one, several of their later batsmen, I daresay, regretting that they would have no chance of a knock.

What happened for the rest of the day will become a cricketing legend. As I say, the ball moved about, not much but enough to demand some care from the batsmen and to give some encouragement to the bowlers. The West Indians ignored the signs, the Indians exploited them.

In quick succession Haynes, Richards and Lloyd were caught throwing the bat at the ball, Haynes and Lloyd in the covers, Richards by Kapil Dev running back towards the midwicket boundary. By tea Gomes had been caught at slip. India now, far from being beaten, had West Indies on the run.

The ground was tightly packed. Some full houses are fuller than others. This one was the fullest I have seen at Lord's. In the first over of the evening a great roar announced that Bacchus had been caught at slip, reducing West Indies to an incredible 76 for six.

But all these West Indians can bat, right down to Holding at No 11, and if they were to save the match there could be no more reckless strokes. In the event we had another 26 overs of the most gripping cricket.

Dujon, a young man with prodigious talent, and Marshall took the score by ones and twos to 119. By then India were badly in need of another wicket and they were lucky in the way they got it, Dujon playing on as he tried to withdraw his bat from Amarnath's disarming medium pace. Dujon had taken 93 minutes to make 25, an indication of how tense was the struggle. In Amarnath's next over Gavaskar caught Marshall at slip, and two runs later Roberts was leg before.

At 126 for nine Holding joined Garner. Was this the time to slog and hope? They decided, to India's likely relief, that it was not. Instead, for 25 minutes they pushed the ball around before, at half past seven, Holding was leg before to Amarnath. It was a memorable, unimaginable victory, a tribute not only to the intelligence of India's bowling but to their fighting qualities on the day.

Lloyd's retirement from captaincy

Lloyd chose the moment to announce his retirement as captain and did so urbanely; Richards, as heir apparent, had batted as though in need of a new challenge. Just as they had against England at Old Trafford, India in their quiet way bowled very craftily, concentrating on the basic virtues of a good line and a full length, without which, in their native land, there is no point in bowling.

Mike Brearley's choice of man of the match was Amarnath, by his all-round ability the personification of India's success. Having started the tournament as 66-1 outsiders (with the Tote) and been at one stage 17 for five against Zimbabwe, when defeat would have finished them off, India won in the end by beating Australia, England and West Indies within the same week. Everyone contributed and everyone needed to.

As for Kapil Dev, he is to me the man of the moment, a regular *beau ideal*. He got out it is true to a wild stroke on Saturday, caught on the long-on boundary, but the way he plays the game, in every sense of that phrase, is joyful.

They say of Gower, when talks turn to the England captaincy, that it will do him good to wait. If India had done that with Kapil Dev they would not be where they are now, on the mountain top. Gower is 26 and Kapil Dev 24.

SCOREBOARD

June 25, 1983
Prudential World Cup final
India v West Indies
AT LORD'S
India beat West Indies by 43 runs.

INDIA

S M Gavaskar c Dujon b Roberts	2
K Srikkanth lbw b Marshall	38
M Amarnath b Holding	26
Yashpal Sharma c sub b Gomes	11
S M Patil c Gomes b Garner	27
*Kapil Dev c Holding b Gomes	15
K B J Azad c Garner b Roberts	0
R M H Binny c Garner b Roberts	2
Madan Lal b Marshall	17
†S M H Kirmani b Holding	14
B S Sandhu not out	11
Extras (b 5, lb 5, w 9, nb 1)	20
Total (54.4 overs)	183

FALL OF WICKETS: 1-2, 2-59, 3-90, 4-92, 5-110, 6-111, 7-130, 8-153, 9-161.

BOWLING: Roberts 10-3-32-3; Garner 12-4-24-1; Marshall 11-1-24-2; Holding 9.4-2-26-2; Gomes 11-1-49-2; Richards 1-0-8-0.

WEST INDIES

C G Greenidge b Sandhu	1
D L Haynes c Binny b Madan Lal	13
I V A Richards c Kapil Dev b Madan Lal	33
*C H Lloyd c Kapil Dev b Binny	8
H A Gomes c Gavaskar b Madan Lal	5
S F A Bacchus c Kirmani b Sandhu	8
†P J Dujon b Amarnath	25
M D Marshall c Gavaskar b Amarnath	18
A M E Roberts lbw b Kapil Dev	4
J Garner not out	5
M A Holding lbw b Amarnath	6
Extras (lb 4, w 10)	14
Total (52 overs)	140

FALL OF WICKETS: 1-5, 2-50, 3-57, 4-66, 5-66, 6-76, 7-119, 8-124, 9-126.

BOWLING: Kapil Dev 11-4-21-1; Sandhu 9-1-32-2; Madan Lal 12-2-31-3; Binny 10-1-23-1; Amarnath 7-0-12-3; Azad 3-0-7-0.

Umpires: H D Bird and B J Meyer.

Man of the match: M Amarnath.

PETANQUE

Morocco have the world in their hands

Morocco established their undoubted world supremacy with teams taking first and second places, beating the holders, Tunisia, into third place in the 23rd world championships in Algeria earlier this month

But Great Britain slipped from last year's thirteenth position by failing to qualify in the 29-nation contest. Peter Howarth, the president of the British Pétanque Association, said: "The terrains (pitches) were all of loose stones but the North Africans are superb players. Our shooting was inconsistent."

CROQUET

Britain to take on The Rest

Britain take on The Rest at Budleigh Salterton next weekend in the last national event of the season

The result will have a bearing on Britain's team to play the United States for the Solomon Trophy next July.

BRITAIN: K Aiton (Nottingham), N Aspinall (London), M Avery (Ipswich), C Irwin (Sale), D Openshaw (Chalfont St Peter), W Prichard (Abergavenny).

THE REST: P Cordingley (London), M Heap (Romford), N Hyrne (Nottingham), S Lewis (Sale), J McCullough (Bristol), G Noble (Richmond, Surrey)

TODAY'S FIXTURES

7.30 unless stated

European Cup
First round, second leg

(First leg score in brackets)

Linfield (1) v Lillestrom (Nor) (1)
Omonia Nicosia (Cyprus) (1) v Shamrock Rovers (0) (5.0)
Rangers (0) v Dynamo Kiev (USSR) (1)

OTHER MATCHES: Anderlecht (Bel) (1) v Malmö (Swe) (0); Dynamo Berlin (EG) (0) v Bordeaux (Fr) (2); Galatasaray Istanbul (Tur) (0) v PSV Eindhoven (Neth) (3); Gornik Zabrze (Pol) (1) v Olympiakos Pireaus (Gr) (1); Harun Spartans (Malta) (0) v Rapid Vienna (Austria) (6); Jeunesse Esch (Lux) (1) v Aarhus (Den) (4); Kuuysi Lahti (Fin) (0) v Neuchâtel Xamax (Switz) (5); MTK Budapest (Hun) (0) v Steaua Bucharest (Rom) (4); Napoli (It) (0) v Real Madrid (Sp) (2); Sparta Prague (Cz) (2) v Fram Reykjavik (Ice) (0); Sredetz Sofia (Bul) (0) v Bayern Munich (WG) (4); Vardar Skopje (Yug) (0) v Porto (Port) (3).

Cup Winners' Cup
First round, second leg

(First leg score in brackets)

Atalanta (It) (1) v Merthyr Tydfil (2) (6.0)
Dundalk (0) v Ajax Amsterdam (Neth) (4)
Tromso (Nor) (0) v St Mirren (1) (6.0)

OTHER MATCHES: Den Haag (Neth) (0) v Ujpest Dozsa (Hun) (1); Dinamo Bucharest (Rom) (0) v Mechelen (Bel) (1); Genclerbirligi (Tur) (0) v Dynamo Minsk (USSR) (2); Hajduk Split (Yug) (0) v Aalborg (Den) (1); Hamburg (WG) (5) v Beggen (Lux) (0); Kalmar (Swe) (0) v Akranes (Ice) (0); Marseille (Fr) (0) v Lokomotiv Leipzig (EG) (0); OFI Crete (Gre) (0) v Vitocha Sofia (Bul) (1); Slask Wroclaw (Pol) (0) v Real Sociedad (Sp) (0); Swarowski Tirol (Austria) (0) v Sporting Lisbon (Port) (4); Young Boys Berne (Switz) (1) v Dunajska Streda (Cz) (2).

UEFA Cup
First round, second leg

(First leg score in brackets)

Aberdeen (0) v Bohemians (0)
Dundee Utd (1) v Coleraine (0)

OTHER MATCHES: AC Milan (It) (0) v Sporting Gijón (Sp) (1) (at Lecce); Admira Wacker (Austria) (1) v Turun (Fin) (0); AIK Stockholm (Swe) (1) v TJ Vitkovice (Cz) (1); Auxerre (Fr) (0) v Panathinaikos Athens (Gre) (2); Belenenses (Port) (0) v Barcelona (Sp) (2); Chaves (Port) (2) v Universitatea Craiova (Rom) (3); Club Bruges (Bel) (0) v Zenit Leningrad (USSR) (2); Dynamo Dresden (EG) (0) v Spartak Moscow (USSR) (3); Dynamo Moscow (USSR) (4) v Grasshopper Zurich (Switz) (0); Dynamo Tbilisi (USSR) (1) v Lokomotiv Sofia (Bul) (3); Espanol (Sp) (1) v Borussia Mönchengladbach (WG) (0); Göteborg (Swe) (1) v Broendbyerne (Den) (2); Guimaraes (Port) (1) v Tatabanya (Hun) (1); Internazionale Milan (It) (0) v Besiktas Istanbul (Tur) (0); Juventus (It) (4) v Valetta (Malta) (0); Panionios Athens (Gre) (1) v Toulouse (Fr) (5); Partizan Belgrade (Yug) (0) v Flamurtari Vlora (Alb) (2); Sion (Switz) (0) v Velez Mostar (Yug) (5); Traida Plovdiv (Bul) (0) v Red Star Belgrade (Yug) (3); Utrecht (Neth) (0) v Linz (Austria) (0); Valur Reykjavik (Ice) (0) v Wismut Aue (EG) (0); Verona (It) (1) v Pogon Szczecin (Pol) (1); Werder Bremen (WG) (5) v Mjoendalen (Nor) (0).

Barclays League
Second division

A Villa v Blackburn
Leeds v Stoke
Leicester v Ipswich (7.45)
WBA v Birmingham

Fourth division

Hartlepool v Exeter
Hereford v Peterborough

GM Vauxhall Conference

Lincoln v Kettering
Maidstone v Enfield
Weymouth v Welling

CENTRAL LEAGUE (7.0): First division: Everton v Sunderland. Second division: Barnsley v West Bromwich; Middlesbrough v Bolton.

SUNDAY MIRROR COMBINATION (2.0): Fulham v Bristol Rovers; Swindon v Tottenham.

NORTHERN PREMIER LEAGUE: Premier division: Gateshead v Morecambe; Worksop v Frickley. First division: Alfreton v Farsley; Congleton v Irlam; Curzon Ashton v Fleetwood; Lancaster v Accrington Stanley; Penrith v Radcliffe.

BEAZER HOMES LEAGUE: Westgate Insurance Cup: First round: Cambridge City v Baldock; Leicester United v Atherstone; Mile Oak v Willenhall; Paget v Sutton Coldfield; Poole v Andover; Shepshed v Burton; VS Rugby v Corby.

VAUXHALL-OPEL LEAGUE: First division: Chesham v Basildon; Walthamstow Avenue v Hampton. Second division north: Royston v Ware.

FA CUP: Second round qualifying replays: Billingham Synthonia v Chester-le-Street; Cheltenham v Mangotsfield; Kingsbury v Harlow; Pagham v Tooting and Mitcham (at Bognor Regis FC); Tonbridge v Eastbourne United; Yeovil v Waterlooville.

GREAT MILLS LEAGUE (7.45): Bideford v Minehead; Radstock v Taunton (7.30); Saltash v Barnstaple.

DRYBROUGHS NORTHERN LEAGUE: First division: Crook v South Bank; Gretna v Consett; Gusborough v North Shields; Ryhope v Whitby; Shildon v Ferryhill; Spennymoor v Tow Law.

RUGBY UNION

COURAGE CLUBS CHAMPIONSHIP: First division: Coventry v Nottingham (7.15). Second division: Bedford v London Welsh.

CLUB MATCHES (7.15): Bath v London Irish; Bristol v Metropolitan Police; Cross Keys v Ebbw Vale (7.0); Nuneaton v Moseley; Orrell v Bradford; Pontypool v Swansea (7.0); South Wales Police v Pontypridd (7.0); St Ives v RAF (6.0).

RUGBY LEAGUE

GRUNHALLE LAGER LANCASHIRE CUP: Semi-finals: Warrington v Swinton; Widnes v Wigan.

JOHN SMITH'S YORKSHIRE CUP: Semi-finals: Bradford v Leeds; Featherstone v Castleford.

BASKETBALL

EUROPEAN CHAMPIONS' CUP (men): First round, second leg: HFS Portsmouth v Zbrojovka Brno (Cz) (8.0).

EUROPEAN KORAC CUP: First round, second leg: Panionios (Gre) v Sharp Manchester United.

EUROPEAN RONCHETTI CUP: First round, second leg: Visby v London YMCA.

OTHER SPORT

BOXING: British bantamweight title eliminator: John Farrell v Peter Harris (at Solihull).

SNOOKER: Fidelity international (at Stoke-on-Trent).

SPEEDWAY: Knockout Cup: Oxford v Cradley. Midland Cup: Coventry v Swindon. Challenge match: Long Eaton v Birmingham. Laurels match: Wimbledon (7.45).

TENNIS: British closed championship (at Telford).

SPORT ON TV

RACING: 2.35, 3.10 (Tattersalls Cheveley Park Stakes) and 3.40 races from Newmarket. C4: 2.30 p.m.

SNOOKER: Fidelity International. Coverage of the fifth round from Stoke-on-Trent. C4: 2.0 and 4.0 p.m. ITV: 5.15 and 10.30 p.m.

SPORTSNIGHT: Football: Action and news from European cup competitions first round, second leg: Rangers are at home to Dynamo Kiev in the European Cup and Merthyr Tydfil defend their 2-1 lead at Atalanta in the Cup Winners' Cup. Boxing: Interview with undisputed World champion Mike Tyson on past heavyweight champions with archive film. BBC1: 10.10 p.m.

Hutt's recovery

Cowdenbeath have signed the 26-year-old former East Fife and Dunfermline midfield player, Graham Hutt, whose career appeared to be ended by injury last year. He has made a successful comeback with Cowdenbeath, and has now been signed for a month. The Cowdenbeath manager, Dick Campbell, said: "Graham has been out for nearly a year, but he is starting to look the part again. I will take a final decision on him in a month's time."

Moseley debuts

The former England schools rugby union scrum-half and captain, Bruce Fenley, and Cambridge Blue Paul Green, make their debuts for Moseley at Nuneaton today.

YACHTING

Still some problems to solve

From Barry Pickthall, Pusan, South Korea

As the successful British team reflected on the five individual gold medals awarded to them at the closing ceremony of the pre-Olympic regatta here yesterday, the International Yacht Racing Union (IYRU) and the South Korean Olympic Committee were left to ponder on several major problems to be solved before next year's Games.

There is no doubt that the Pusan regatta centre is the best ever produced for an Olympic yachting event, and the South Koreans have much to be congratulated for. However, the waters off Pusan have proved far from what purists call ideal, and the IYRU officials, who took vital information from the Koreans at face value without double checking, will doubtless have much to answer for at the Union's annual conference in London during November.

Theoretically, the yachting event should be staged on near-flat waters, where currents and winds remain predictable — not close to a mountain range and at a time that coincides with the autumnal equinox when the confused tidal stream runs across the courses at varying angles at three knots or more.

This strong set produces mountainous seas on the outer courses whenever the wind opposes it, and if races are to be completed within the time limit next year, then they must be blowing more than eight knots to compensate for the excessive tidal stream.

But as Cliff Norbury, the elated British team manager, suggested yesterday, wind and tides are an integral part of yacht racing and any moves to lessen the vagaries is no different to simplifying the cross country equestrian event to a speed trial with no skill attached to clearing the obstacles.

Chris Timms, the Tornado Olympic champion, from New Zealand, was equally emphatic yesterday. "The best sailors will certainly be the only ones to win through here next year, for the medals will go only to those that can sus out the complex wind and tidal patterns."

The problem of drifting marks, which plagued this pre-Olympic regatta, can be resolved by changing the anchor design to suit the mixed rock and sand bottom, and the inexperience of the rescue boat crews can also be overcome by nominating reserve Olympic crews to skipper these rubber boats during the big events.

As Mr Ju Yong Bae, director general of the Olympic yachting event, said yesterday: "Competitors and organizers have learned a great deal from this pre-Olympic regatta. One of the principal strengths of the Korean character is to learn quickly, and we will do all in our power to make next year's event a great success."

Among those lessons were two cases this week when the international jury awarded competitors average points after it was proved that they had been materially prejudiced by race committee decisions.

The first was in halting the penultimate men's 470 race 25 minutes after the first boat had finished, when those that protested, including Britain's gold medal winners, Nigel Buckley and Peter Newlands, were all awarded sixth place.

The second was for starting the final Tornado race when only six of the 21 crews were gathered on the course. In this latter case those to protest were awarded average points yesterday, upsetting the original positions. The French pair of Faou and Quernec retained their gold medals, but Jan Van Ek and Huub Lambrieux, from The Netherlands, displaced the West German pair of Gaebler and Phohe from silver, and the Americans, Gary Knapp and Chris Steinfeld, won the bronze instead of Italy's Zuccoli and Santella, who dropped to seventh. Britain's leading pair, Rob White and Jeremy Newman, also moved up, from 21st to eighteenth.

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FOOTBALL: SCOTTISH ASSAULT ON SOVIET CHAMPIONS POSES PROBLEMS

Rangers must cast aside old notions about two-leg ties

By Roddy Forsyth

Rangers' progress under the guidance of Graeme Souness and Walter Smith will arrive at a significant milestone tonight in front of yet another capacity crowd of 45,000 at Ibrox. If they beat Dynamo Kiev and proceed in the European Cup the result will have an immediate impact throughout the Continent.

The difficulty for Rangers lies in judging the pace of their inevitable assault upon the Soviet champions. European football is so much a combination of patience and counter-punch that old assumptions about the nature of two-leg ties have had to be abandoned.

Souness acknowledges the point. "It is often harder now to play at home in these games. Your supporters want you to be in among the other lot and give them something to cheer about but you have to be very careful how you do that. Almost every team is so well organized now that it is easy to be punished and one mistake can put you out of the competition."

The truth of this observation was evident in the Ukraine when Rangers, who played with great discipline and method, frustrated Dynamo until Roberts, with an inexplicably rash tackle, conceded a penalty kick for the goal that divides the teams.

Rangers have the problem of unpicking the Soviet defence while remaining wary of the further Kiev goal which would surely kill the tie. McCoist, who was unlucky not to score early in the first game, will not be obliged to hunt alone tonight. His partner will be either Falco, who scored three against Morton on Saturday, or Fleck, who was used as a substitute at the weekend and scored Rangers' seventh goal.

Souness is likely to prefer Fleck who, although lacking McCoist's control and finishing ability, is blessed with a penetrating turn of speed. If Falco should play from the start, he will provide an aerial target for Francis, who will be seen again in his shuttle role on the right side of midfield.

In Rangers' favour, too, is the fact that Dynamo's captain, Demyanenko, is doubtful while his defensive partner, Kuznetzov, who was allowed to kick McCoist repeatedly in Kiev, is unlikely to find the same latitude extended by tonight's referee, Ulf Ericssen, from Sweden.

However, the return of Belanov, last season's European Player of the Year, will increase the menace of counter-attack from the Soviet forward line.

In many respects this game reminds one of the UEFA Cup Final in May when Dundee United returned from Sweden 1-0 down to Göteborg and were beaten on a 1-1 draw at home. I do not believe that extra time will be required tonight and it is a reasonable assumption that the scorer of the first goal will go into Friday's second-round draw.

McInally needed to end goal drought

By Chris Moore

Alan McInally, the Scottish forward, is in line to make his belated debut for Aston Villa against Blackburn Rovers at Villa Park tonight. Villa's £220,000 summer signing from Celtic has been out of action since damaging knee ligaments in the first game of the club's pre-season tour in Sweden.

He resumed full training only last week, but comes into the reckoning tonight because of Villa's continued failure to make home advantage count. They are still looking for their first win at Villa Park under Graham Taylor, their new manager, with Kevin Gage, a full back, the only player to have scored there so far this season.

Taylor accepts he has got to try something new, and that could involve McInally, who scored 15 goals last season for Celtic.

Villa, however, are again without Steve Hunt, who is suspended, and Neale Cooper needs a late test on the leg injury which forced him to miss last weekend's 1-1 draw with Sheffield United.

On the eve of his club's visit to Villa, Don Mackay, the Blackburn manager, yesterday waded through a bundle of sick-bay bulletins. Most encouraging was the news that Simon Barker, a midfield player, could win his fight to shake off a groin strain. Chris Price, a full back, and Ian Miller, a winger, safely negotiated fitness tests.

Meanwhile, Ron Atkinson and Garry Pendrey, the rival managers, last night played down the threat of tonight's local derby between West Bromwich Albion and Birmingham City at the Hawthorns developing into the "Battle of Brum". Between them the two clubs have collected 36 bookings this season as well as having five players sent off.

"What concerns me is that emotive headlines calling us 'Brummie bashers' will influence people and prejudice referees against us," Pendrey said. "All we have tried to do is compete honestly in a tough division in which you have to earn the right to play entertaining football."

Atkinson added: "Although I am determined to stamp out any indiscipline, I do not think any of our cautions or sendings off have been for downright vicious play. There's no reason this should turn out to be a grudge match. I saw Birmingham play two weeks ago and saw no reason to label them bashers."

Brian Clough intends leaving Nottingham Forest's championship challenge in the hands of his youngsters rather than pay inflated prices to strengthen his squad.

"I have inquired about two players recently who would both have cost me nearly half a million pounds each. Neither was worth it," Clough said. "We have got some money to spend, but I'm not that desperate to spend it, even though our squad is down to the bare bones. But to be fair, all the top clubs are having trouble signing new players because no one is willing to let their best players go."

Coleraine key men are back

By George Ace

Jim Platt, the player-manager of Coleraine, was relieved that an amicable settlement had been reached on Monday night after prolonged negotiations with two of his key players, Martin Tabb, the captain, and Paul McGurnaghan, over bonus payments.

Both had outstanding first leg games in their UEFA Cup tie two weeks ago in Coleraine where Dundee United won 1-0. Their presence was badly missed in the heart of the defence in the Lombard and Ulster Cup final a week ago and on Saturday against Crusaders.

"That is certainly a load off my mind. I can now get down to finalizing my side and though I am still without several first-team choices owing to injury, including Raymond McCoy, I am certain we will make Dundee United fight all the way," Platt said yesterday.

While Platt's path has been rough it has been all wine and roses for the Irish League's top manager, Roy Coyle, of Linfield. He has seen his team score 12 goals in their last two games without conceding any.

Martin McGaughey, with 11 goals to his credit this season, is the top League marksman and showing the kind of form that won him Europe's Silver Boot a few seasons back. The big forward was unable to get time off work for the 1-1 first leg draw with Lillestrom, in Oslo, a fortnight ago and Coyle is confident he will be all out to make up for lost time.

Coyle has a full panel to select from and his biggest worry is complacency. "This match is by no means over. We got a good result in Oslo but it will be useless if we don't do our stuff tomorrow night," Coyle said.

South of the Border a somewhat shell-shocked Shamrock Rovers travel to Cyprus one goal down against Omonia Nicosia in the European Cup. The Hoops were long odds on to win the first leg in Dublin but had one of those nights in which they had 80 per cent of possession without being able to capitalize.

Dundalk trail Ajax 4-0 at Oriel Park in the Cup Winners' Cup and Bohemians travel to the granite city to take on Aberdeen in a UEFA Cup tie which has been goalless. When the dust has settled it will be surprising if Linfield have not made it to round two and equally surprising if any of the others have, although Shamrock Rovers are still in with a shout.

United States confirms bid for World Cup

Zurich (Agencies) — The deadline for confirmation of applications to stage the 1994 World Cup finals is midnight tonight, but only the United States and Morocco have so far submitted the necessary documents to FIFA. Chile's are in the process of being sent.

The remaining candidate, Brazil, has yet to confirm its bid. A decision on which country will host the 1994 finals will be made here on June 30 next year. The 1990 World Cup finals will be held in Italy.

The United States Soccer Federation (USSF) delegation, led by their treasurer, Paul Stiehl, will today present details to FIFA of Government guarantees for the tournament, stadium selections, hospitality and transportation, media and marketing facilities, tickets, finance and other matters. Another USSF delegation will return to make a more comprehensive presentation in December.

The Americans plan to use a network of stadiums from coast to coast: the maximum number would be 12. All stadiums would provide grass pitches. Those under consideration which at present have an artificial surface have given undertakings that they would lay grass pitches. The stadiums would be divided into four regions: North-east, South-east, Midwest and West.

St Mirren should make amends

From a Special Correspondent, Tromso

The problems of football survival 300 miles inside the Arctic Circle have more to do with heavy tackling than heavy clothing, as St Mirren may discover this afternoon.

The Scottish Cup holders' European Cup Winners' Cup match against Tromso here in northern Norway will depend greatly on their ability to give their opponents, in the words of the St Mirren manager, Alex Smith, "not a minute's peace".

That is something the men from Paisley failed to do in the home leg of this first round a fortnight ago, when the goal Kenny McDowall scored after three minutes proved to be the winner.

"That was our biggest flaw," Smith said, shortly after arriving in this cold and windy town. "We have to make sure tomorrow that we do what Dundee United and Aberdeen have consistently done in the last few years — don't give them any peace."

Smith's problem in that direction lies with his formidable midfield players, Billy Abercromby and Ian Ferguson.

Abercromby is nursing an Achilles tendon injury and may require a pain-killing injection to allow him to go about his work.

Ferguson has not played in the first team since that 1-0 victory a fortnight ago because of domestic suspension. "But there is every reason to believe that we will get through to the second round," Smith added. "I don't think we can play as badly as we did at home after scoring so early.

"Our players are fully aware that they did not carry through with their efforts that night. I am sure they won't do a repeat over here."

The cold, blasting wind alone should ensure that none of the Scots drop off to sleep. We are entitled to believe that their hard training should be enough to see them past the amateur part-time players of Tromso.

Deafening sound of cash registers

From Clive White, Naples

The city of Naples is on the brink of erupting with a fury not seen since Mount Vesuvius last blew her top. Angered by the treatment of their Italian champions in Pisa on Sunday, when the team was pilloried and eventually defeated, their blood pressure raced again with the sight of Real Madrid arriving for tonight's return leg of their European Cup first-round tie.

The Spanish team were, in their turn, barracked when they arrived at the airport by Italian supporters, who are convinced their team were cheated by the Romanian referee in the first leg when Real, forced to play in the massive Bernabéu stadium without a single supporter — they were ordered by UEFA to play behind closed doors as punishment for their followers' violent behaviour in last season's semi-final with Bayern Munich — took a 2-0 lead.

At the conclusion of that match, about which the protests of Maradona and others were nothing more than sour Neapolitan grapes, the two teams exchanged sufficient threats to ensure that the atmosphere in the San Paolo will be poisoned and in stark contrast to the eerie silence a fortnight ago.

Dieter Pauly, the West German referee, has declared that he speaks no Italian or Spanish and understands only the language of football.

Win or lose Napoli stand to make a fortune from a tie that even its first round label cannot devalue. Napoli will surpass the Italian record for gate receipts, which they themselves set against Fiorentina last season, by 150 per cent. But even the staggering figure of nearly £2 million is far less than that which many of the 100,000 crowd will pay in one way or another.

On a thriving black market, seats are being sold for £100; on top of that Napoli will receive a further £2 million as their share of a £10 million deal that Italian state television has agreed with those clubs involved in European competition this season. That money is guaranteed even if they fall at the first hurdle.

It is a match which has captured the imagination of the entire Continent. Italian newspapers seem to have surpassed even their own gluttonous standards for coverage, extracting prognostications about the tie's outcome from Julio Iglesias to Alain Delon. For some reason Sophia Loren seems to have been snubbed.

Both teams are strengthened by the return of international forwards — Sánchez, the Mexican, for Real; Careca, the Brazilian, for Napoli. But clearly the most significant return confirms that of Maradona to his own unique plane of performance. In the first leg he was used in a withdrawn role and at the weekend he was again subdued. As if to entice him to weave a little magic Napoli have offered him a contract of unprecedented value that would keep him at the club until 1993, effectively for the best part of his career.

If the mood takes him, Real may discover that their new-style, total football, inspired by Leo Beenhakker, their Dutch coach, adds up to nothing.

NAPOLI (probable): Garella; Ferrara, Francini, Bagni, Ferrario, Renica, Giordano, De Napoli, Careca, Maradona, Romano.
REAL MADRID (probable): Buyo; Chendo, Solana, Tendillo, Sanchis, Gordillo, Gallego, Michel, Martín, Vázquez, Butragueño, Sánchez.
Referee: D Pauly (WG).

Bayern Munich, beaten in last season's final in Vienna, carry a 4-0 advantage into the away leg of their tie against Sredetz Sofia.

Heysel lesson ignored

Brussels (Reuter) — Two years after the Heysel stadium disaster, many football grounds in Belgium are still not safe, according to a survey in *Test Achats*, a Belgian consumer magazine. It said few first division clubs had made real safety improvements in the wake of the tragedy, in which 39 people died, and the fire that killed 52 at the Valley Parade stadium in Bradford the same year.

"After what we saw in some stadiums, one has to say that Bradford and Heysel are words that are all too quickly forgotten," the magazine said. It awarded "red cards" to the stadiums of Berchem and Molenbeek, saying both were in poor repair and had piles of inflammable debris under the stands. At other grounds, security experts sent by *Test Achats* found flimsy, tattered fencing, tiny and poorly signposted emergency exits and inadequate fire-fighting equipment.

A special commission set up in July 1985 monitors safety in Belgian stadiums and has published a comprehensive manual on the subject, though none of its recommendations has become law. "We found it astonishing that after the Heysel drama the manual, which we thought was very complete, has not been given any binding legal value," Robert Remy, of *Test Achats*, said.

Albert Roosens, secretary-general of the Belgian Football Union, said he had not had time to read the report in detail, but defended the measures already taken by many clubs. "Just because one or two clubs haven't done a great deal, they're all being tarred with the same brush," he said.

Roosens, along with two police officials responsible for security at the Heysel stadium, faces manslaughter charges in connection with the riot before the 1985 European Cup final.

Mills puts players on trial

Mick Mills, the Stoke City manager, will send his team out at Leeds United tonight with a "play for me or get out" ultimatum. Mills is still incensed by the lack of effort some of his players showed in the 1-1 draw with Huddersfield Town last weekend. He has warned they must do better tonight or face the consequences. "There's only one way we can go after Saturday as far as our performance is concerned," Mills said.

"Things can only get better. The players are on trial at Leeds and I want to see how much feeling they have for Stoke City. I'll be quite happy to dispense with the services of those whose hearts are not in the right place. Certain players are feeling too comfortable and we looked like a team without target or ambition last weekend."

- David Speedie, the £800,000 Coventry City forward, has been ordered into hospital with an infected foot. John Sillett, the manager, said yesterday: "I'm not a medical man so I don't know how long these things take. It could be cleared up in a couple of days or it might take a couple of weeks."
- Terry Connor, the former England Under-21 forward, yet to play a competitive game for Portsmouth, has resumed training and could play his first match, for the reserves, within a fortnight. Connor, signed from Brighton and Hove Albion for £200,000 in the summer, injured his thigh in a pre-season match.
- David Pleat, the manager of Tottenham Hotspur, has told Shrewsbury Town that Mark Cooper, the reserve forward on loan to them, is not for sale. But the second division club are hopeful that Cooper's loan spell, due to end after Saturday's home game against Crystal Palace, will be extended for a further month.
- Port Vale yesterday snapped up Darren Hughes, the full back who impressed John Rudge, their manager, while on a month's loan from Brighton and Hove Albion, for £5,000. Rudge agreed terms with the player before Monday night's home game against Brighton, then watched Hughes score against his old club in Vale's 2-0 win.

Yesterday's results

EUROPEAN CUP WINNERS' CUP: First round, second leg: Sliema Wanderers (Malta) 0, Vllaznia Shkoder (Albania) 4 (agg: 0-6).
UEFA CUP: First round, second leg: Victoria Bucharest (Rom) 3, EPA Larnaka (Cyprus) 0 (agg: 4-0).

TENNIS

Gomer: easy victory yesterday but needs to improve if she is to challenge Hobbs and Durie

Wightman Cup places are the prizes at Telford

By Rex Bellamy, Tennis Correspondent

Anne Hobbs, Jo Durie and Sara Gomer, whose respective world rankings are 49th, 60th and 72nd, lost only eight games between them in the British national championships at Telford yesterday. The big question is who will join them in the Wightman Cup team to play the United States in Virginia a month hence.

There are two vacancies and the national team manager, Sue Mappin, said yesterday that by mutual agreement the temporarily out-of-form Annabel Croft would not be considered. "We want two new faces this year," Miss Mappin said, "and we need to look at everybody this week. I have an open mind."

Among the contenders, Miss Mappin added, were Clare Wood, Julie Salmon and Teresa Catlin. Miss Salmon and Miss Gomer are seeded to play Miss Durie and Miss Hobbs in the doubles final at Telford and, if all goes well, could form the second doubles pair in the Wightman Cup contest.

To look even further into the future, Miss Durie and Miss Hobbs are moving into their late twenties and, within a year or two should be vulnerable to younger British players. Miss Gomer, aged 23, and Miss Croft, aged 21, are the obvious challengers but have not 'kicked on' as it once seemed likely they would. "I've been consistently mediocre for a year and I'm starting to get frustrated," Miss Gomer said yesterday. "I want to push on a bit more and I'm working on my fitness."

Warren Jacques, who coaches the women's international team, must soon make way because he is taking charge of the men's squad. The Lawn Tennis Association (LTA) have advertised for somebody to assist Miss Mappin by managing the development of about six professionals on the fringe of the senior international team. The LTA also want a sponsor for this attractive and promising fringe group.

There were 16 seeds in each singles event at Telford and most of them were flattered by the distinction. Ten seeds of each sex competed yesterday and two were beaten by girls aged 15. Virginia Humphreys-Davies (Betjeman should have written a poem about her), who comes from Cambridge, beat Lisa Gould. Samantha Smith, from Buckhurst Hill, took two hours and 42 minutes to dispose of Sally Timms. Less surprising was Lorrayne Gracie's win over the seeded Belinda Borneo. Miss Gracie is smart and experienced: and Miss Borneo had an operation on her left foot in July.

Chris Bradnam, the inaugural men's champion in 1983, was beaten 6-7, 6-3, 6-4 by Stephen Heron, of York, aged 20. That could have happened faster because in the first set Bradnam was on an off so many hooks that he must have felt like a cloakroom. Bradnam was the first men's seed to lose, the second, James Turner, was arduously reminded that Martin Robinson, who ranked sixth in Britain in 1976, can still be awfully difficult to beat — even after 31 birthdays.

Turner has been playing a lot of practice sets with Andrew Castle, whose last match was against Boris Becker in New York. Colin Beecher, at Telford yesterday, was not quite as demanding a task for Castle.

RESULTS: Women's singles: Second round: S Gomer (Devon) bt J Reeves (Kent), 6-0, 6-2; G Humphreys-Davies (Cambridgeshire) bt L Gould (Essex), 6-1, 3-6, 6-3; A Hobbs (Cheshire) bt A Fleming (Leicestershire), 6-3, 6-1; L Gracie (Lancashire) bt B Borneo (Bedfordshire), 6-1, 6-1; K Hunter (Surrey) bt F Couldridge (Dorset), 5-7, 6-2, 6-0; S Smith (Essex) bt S Timms (Essex), 6-7, 6-3, 6-4; A Grunfeld (Lancashire) bt C Billingham (Oxfordshire), 6-1 6-2; J Durie (Avon) bt S Loosemore (S Wales), 6-1 6-1. Men's singles: Second round: J Smith (Devon) bt A Broomhead (Derbyshire), 7-6, 6-2; J Southcombe (Devon) bt P Hand (Berkshire), 6-4, 7-6; S Heron (Yorkshire) bt C Bradnam (Middlesex), 6-7, 6-3, 6-4; M Walker (North Wales) bt A Brice (Cheshire), 6-0, 6-4; L Alfred (South Wales) bt H McGuinness (Essex), 6-2, 6-2.

Mayotte's bad run goes on

Tim Mayotte, the United States Davis Cup player, was surprisingly beaten in the first round of the Transamerica Open men's tournament in San Francisco on Monday by Jim Pugh, a little-known American ranked 58th in the world.

Mayotte, second seed in a tournament which lost the presence of John McEnroe and Jimmy Connors at the eleventh hour, went down 7-5, 6-7, 7-5 to give Pugh his best win in three seasons on the professional circuit. In another upset, Matt Anger defeated Henri Leconte, the fourth seed, 7-6, 4-6, 6-4.

Mayotte suffered from an inconsistent forehand and a fragile serve. After missing a high backhand volley, he conceded the first set with a double fault. In the second, he fought off a match point at 4-5 in the tie-break with a sensational lunging volley and then steadied himself as Pugh's superior ground game deserted him.

In the third set, Mayotte, who has experienced disappointing losses this year at Wimbledon, the US Open and in the Davis Cup, again saw his nerves cost him dear. He was a break point down at five games all, when he double-faulted. Pugh then held serve for the match.

In the first round of the New Orleans women's tournament here Mary Lou Piatek, the unseeded American, used a steady baseline game to eliminate Gigi Fernandez, of Puerto Rico, the seventh seed, 6-3, 6-1.

After losing the first set, Fernandez tried everything from drop shots to lobs to get back into the match, but Piatek countered with passing shots and took the first four games.

Another seed to be beaten was Wendy White, who lost 6-3, 6-4 to Gretchen Magers.

FOR THE RECORD

ATHLETICS

BATTERSEA PARK: Sri Chinmoy road race (2 miles): 1, A Thomas (Thames Hare and Hounds) 9min 29sec; 2, R Lynch (North London), 9:34; 3, R Kindersley (Serpentine Runners), 9:35. Veterans (Over-50): 1, T Ryan (North London), 10:33. Women: N Stenger (London RRC), 11 37
PARIS: Triangular walking international: 1, Britain, 108pts; 2, W Germany, 87; 3, France, 81. British Winners: Men, 20km: M Easton, 1hr 21min 16sec. Junior 10km: D Stone, 41.46. Women's 10km: L Langford, 47.57. Junior women's 5km: V Lawrence, 23 54.
WOLVERHAMPTON: National Veterans' championships: 10km walk: J Grimwade (Steyning), 55min 0.6sec (75-year-old world age record).

BASEBALL

NORTH AMERICA: National League: Cincinnati Reds 6, Atlanta Braves 5, New York Mets 1, Philadelphia Phillies 0; Houston Astros 11, Los Angeles Dodgers 5; San Francisco Giants 5, San Diego Padres 4. American League: New York Yankees 9, Boston Red Sox 7; Baltimore Orioles 3, Detroit Tigers 0; Milwaukee Brewers 6, Toronto Blue Jays 4; Minnesota Twins 5, Texas Rangers 3; Seattle Mariners 5, Kansas City Royals 1

CRICKET

LORD'S: Club match: Hampstead 243-9 dec; Cross Arrows 224-8

GOLF

BRAMALL PARK GC: Gold Foundation schools team championship, qualifying round: 1, St Bees College, Manchester 246 (K Feeney 77, D Nixon 85, D Smith 84); 2, Stockport GS 254 (J Stewart 81, J Harper 87, D Mycock 86). Best individual score: K Feeney (St Bees), 77.
OXLEY PARK: Golf Plus PGA foursomes championship: Midland round: Leading qualifiers: 64: R Adams (unattached) and P Dolan (Romiley Park), G Hall (Bulwell Forest) and R Darbell (Mapperley). 65: G. Brodbent (Blo-wich) and D Blakeman (Trentham). 66: R Clarson (Great Barr) and M Deeley (Matlock), M Tongue (Skegness) and M Dautrey (Houghton-le-Spring). 67: W Firkins (Stourbridge) and B Janes (Bloxwich), T Rastall (unattached) and T Squires (Boston), N Gilks (Market Harborough) and J Lower (Burton), S Brown (Northants County) and T Giles (Kingsthorpe), L Muncey and S Trent (Leighton Buzzard); P Ashwell and S Clark (Wyboston Lakes), R Lane and D Playdon (Orton), M Jennings and B Barton (Copt Heath), R Larratt and B Morris (Glen Gorse); R Peters (Beacon Park) and M Evans (Harwood)
US PGA MEN'S EARNINGS (US unless stated): 1, C Strange, $714,947 (about £460,000); 2, P Azinger, $645,124; 3, S Simpson, $537,032; 4, B Crenshaw, $463,394; 5, L Wadkins, $448,745; 6, P Stewart, $443,545; 7, T Kite, $440,316; 8, L Mize, $424,340; 9, C Pavin, $399,506; 10, D Frost (SA), $387,390. Others: 13, G Norman (Aus), $363,450; 22, B Langer (WG), $309,630; 23, S Ballesteros (Sp), $305,058; 25, S Lyle (GB), $286,176; 58, K Brown (GB), $162,367.

BOXING

JOHANNESBURG: Heavyweight contest (10 rounds): Pierre Coetzer (SA) bt Bernard Benton (US), ko, 1st rnd. Sizo Makhathini (SA) bt Mickey Pryor (US), ko, 1st rnd
DULWICH: Ramsden-Aird show: Welterweight: Dave Brosman bt Anthony Simpson, ko, 1st rnd. Franko Pavlovic bt Ricky Kerrick, rsc, 4th rnd. Chris Harbourne bt Gary McConnell, rsc, 3rd rnd

FOOTBALL

SUNDAY MIRROR COMBINATION: QPR 4, Luton 0; Chelsea 4, Brighton 0
BONN: West German league: First division: Bochum 1, Bayer Uerdingen 4
NORTHERN PREMIER LEAGUE: Hyde 6, Workington 0
VAUXHALL-OPEL LEAGUE: First division: Stevenage 3, Wolverton 0
FA CUP: Second round qualifying: Replays: Ruislip Manor 0, Wembley 5
MACBAR SOUTH WEST COUNTIES LEAGUE: Swansea City 4, Plymouth Argyle 1
SOUTHERN JUNIOR FLOODLIT CUP: First round replay: Charlton 3, Brentford 0
WESTGATE INSURANCE CUP: First round: Trowbridge 0, Forest Green 0; Hounslow 2, Salisbury 0; Worcester 1, Banbury 0; Chelmsford 4, Erith and Belvedere 0
CENTRAL LEAGUE: First division: Bradford 1, Leicester City 0
DRYBROUGHS NORTHERN LEAGUE: Newcastle Blue Star 2, Bishop Auckland 4
BUNDESLIGA: Bochum 1, Bayer Uerdingen 4

SQUASH

BRADFORD: Legal and General Yorkshire championship: Final: A Naylor bt J Lilley, 9-5, 9-6, 9-3
AUCKLAND New Zealand: Women's World Open: First round: A Jonsson (Swe) bt J Belsham (Aus) 9-4, 9-0, 9-4; C Lang (NZ) bt D Staley (US) 10-8, 9-4, 9-6; A Sneppard (Ire) bt T Dahl (Swe) 3-9, 9-3, 9-0, 9-6; M Miyagoshima (Jap) bt R Mauritzon (Swe) 3-9, 9-3, 9-0, 9-6; L Noel (Can) bt M Galloway (NZ), 9-6, 10-8, 9-7; S Stevenson (GB) bt L Frden (Swe) 9-3, 9-7, 3-9, 10-8; D Shaw (NZ) bt S Akiyama (Jap) 9-5, 10-8, 9-8; J Hawkes (HK) bt S Fury (GB) 9-6, 9-2, 9-5; M Houtzma (Neth) bt A Cruickshank (GB), 9-4, 9-2, 9-4; A Horgen (Ire) bt E Rameka (NZ), 9-0, 9-1, 9-7; K Labosse (Fr) bt J Marriott (NZ) 9-6, 10-8, 1-9, 10-8; S Taylor (NZ) bt M Fukutomi (Jap) 9-1, 9-3, 9-2; T Backlund (Swe) bt R Prentice (Aus) 5-9, 9-4, 9-2, 7-9, 9-3; S Johnson (GB) bt F Walker (NZ), 9-7, 9-3, 7-9, 4-9, 9-5; N Cranbury (Can) bt J Burgess (NZ), 9-0, 9-6, 9-3; J Maycock (Can) bt E Korsengen (WG), 9-7, 9-2, 9-2; D Ellis (NZ) bt G North (Nor) 10-9, 9-1, 9-6; E Svenby (Nor) bt K Jackson (NZ), 4-9, 9-5, 9-6, 9-1; F Read (GB) bt J Sutherland (GB) 9-6, 8-10, 9-7, 9-1; S Vinc (Fr) bt H Buolin (NZ) 9-2, 9-3, 9-3; G Pimm (Can) bt C Viggers (NZ), 9-4, 9-4, 9-1; C Schjander (Nor) bt S Kearney (NZ) 10-8, 9-2, 9-1; A Holbe (WG) bt L McClure (NZ) 9-6, 9-3, 5-9, 8-10, 9-5; J Tapp (NZ) bt M Remijnse (Neth) 10-9, 6-5, 5-9, 4-9, 9-7; H Van Hoorn (Neth) bt T Thomas (GB) 9-5, 9-7, 9-3; C Castets (Fr) bt L Hall (NZ) w o; A Abrahim (Nor) bt J Smith (NZ), 9-7, 9-3, 9-2; J Webster (NZ) bt A Levey (Can) 10-8, 9-6, 9-1; F Townsend (NZ) bt N Cornet (Fr), 9-3, 9-0, 10-9; M Luchs (Neth) bt G Keegan (NZ), 9-6, 9-1, 9-5; C Hayes (NZ) bt J Lezch (GB), 9-0, 9-7, 9-4; A Cowie (GB) bt C Collins (Ire), 10-9, 9-4, 9-2

EQUESTRIANISM

RIO DE JANEIRO: International show jumping tournament: 1, Moet et Chandon (N Filho, Bri) 0 faults (in jump-off); 2, One Eleven Marcolab (A Verlooy, Bel) 4 0; 3, BF Planton (P Stewart, Bri) 4 0

RUGBY UNION

Edinburgh Academicals 40, Cambridge University 12; Hawick 13, Glasgow High/Kelvinside 26
SCHOOLS MATCHES: Gresham's 20, Norwich 4; Wymondham 17, Norwich 16.

SHOOTING

SEOUL: World Cup: Trap: 1, J Damme (EG), 221pts; 2, H Terry (US), 217; 3, W Kazumi (Jap) 217. Men's Air Rifle: Final: 1, A Zahonyi (Hun) 695.9pts; 2, L Eun-chul (S Kor), 693.6; 3, V Vlassov (USSR) 691.5

SPEEDWAY

BRITISH LEAGUE: Reading 36½, Swindon 41½; Wolverhampton 44, Kings Lynn 34
NATIONAL LEAGUE: Exeter 41, Eastbourne 37
INTER-LEAGUE CHALLENGE MATCH: Newcastle 36, Sheffield 42.

TENNIS

ATP MEN'S RANKINGS: 1, I Lendl (Cz); 2, S Edberg (Swe); 3, M Wilander (Swe); 4, B Becker (WG); 5, J Connors (US); 6, M Mecir (Cz); 7, P Cash (Aus); 8, Y Noah (Fr); 9, J McEnroe (US); 10, A Gomez (Ec)
ATP MEN'S EARNINGS: 1, M Mecir (Cz), $821,729 (about £507,000); 2, I Lendl (Cz) $820,325; 3, S Edberg (Swe) $793,742; 4, M Wilander (Swe), $664,447; 5, J McEnroe (US), $365,766; 6, P Cash (Aus), $346,557; 7, B Becker (WG), $338,669; 8, E Sanchez (Sp), $327,663; 9, A Gomez (Ec), $324,522; 10, J Connors (US), $302,638
WITA EARNINGS: 1, S Graf (WG), $902,035; 2, M Navratilova (US), $814,352 (about £503,000); 3, C Evert (US), $506,731; 4, P Shriver (US) $431,560; 5, H Sukova (Czech) $357,536; 6, H Mandlikova (Czech), $291,024; 7, C Kohde-Kilsch (WG), $290,273; 8, G Sabatini (Arg) $265,388; 9, L McNeil (US), $263,680; 10, Z Garrison (US) $257,754
SAN FRANCISCO: Men's grand prix tournament: Singles: First round: J Pugh (US) bt T Mayotte (US) 7-5, 6-7, 7-5; M Anger (US) bt H Leconte (Fr) 7-6, 4-6, 6-4; S Giammalva (US) bt T Wilkison (US) 6-2, 6-3; P Lundgren (Swe) bt G Muller (SA), 6-4, 6-3; E Teltscher (US) bt K Jones (US), 6-4, 6-2; R Reneberg (US) bt K Flach (US) 6-2, 7-6; W Hunt (US) bt F Fleming (US) 7-5, 6-4; D Goldie (US) bt G Holmes (US), 3-6, 6-3, 6-2
NEW ORLEANS: Women's tournament: Singles: First round (US unless stated): K Gompert bt B Bowes, 6-3, 6-2; M Lou Piatek bt G Fernandez (P Rico) 6-3, 6-1; G Magers bt W White, 6-3, 6-4; P Fendick bt B Herr 6-0, 6-3; A Smith bt C Benjamin, 6-1, 6-3; S Mascarin bt D-A Hansel, 6-4, 6-1; M Werdel bt S Stafford, 6-4, 6-2; K Keil bt L Bonder, 6-3, 3-6, 6-4.

RUGBY LEAGUE

The game is going up in the world

By Keith Macklin

Official statistics prove that Rugby League is becoming more popular. A report from League headquarters in Leeds yesterday said that overall attendances so far this season are up by 18 per cent, with the first division up by 12.5 per cent and the second division showing a staggering increase of 38 per cent.

The average attendance so far in the first division is 5,547 and in the second division 1,192. This maintains the popularity trend shown last season, when there was an overall increase of 8.5 per cent in attendances.

David Howes, the League's public relations officer, said: "There are several contributory factors but the most gratifying one is that the game is just becoming more popular." Special reasons are the great interest being aroused by the forthcoming World Cup games and the preparations for the Australasian tour next year.

In addition there are many high-profile special events capturing the attention of the public, like the visits of Papua New Guinea, the New Zealand Under-19s and Auckland. There are other big special events like the World Club Championship at Wigan next Wednesday and the recent Lancashire v Yorkshire War of the Roses at Wigan, which got its biggest ever attendance.

Wigan continue to be far the best supported club, with attendances regularly topping 12,000, and in the second division the relegation of Oldham, with their large following, and the continued revival of Doncaster have produced large gates.

The Wigan v Manly-Warringah World Club Championship match at Central Park on Wednesday is not all ticket, although all seats have been sold, and there is a 37,000 capacity.

The New Zealand Under-19s arrive tomorrow for their seven-match tour, which begins against a Cumbria XIII at Barrow on Sunday and includes two international matches at Elland Road, Leeds, and Wigan.

ITINERARY: Sunday, October 4: v Cumbria XIII at Craven Park, Barrow (2.30). Tuesday, October 6: v Yorkshire XIII at Belle Vue, Wakefield (7 30). Friday, October 9: v North West Counties at Hilton Park, Leigh (7.30). Tuesday, October 13: v Pennine XIII at Watersheddings, Oldham (7 30). Friday, October 16: first international at Elland Road, Leeds (7 30). Tuesday, October 20: v Humberside at The Boulevard, Hull (7 30). Sunday, October 25: second international at Central Park, Wigan (3.0).

Starkey gives up job again

Graham Starkey, the Oldham coach, has resigned after 18 months in the job. A leading figure in the Rugby League's national coaching scheme, he says he cannot afford the time to combine both jobs. He was club coach between 1970 and 1973 and part-time manager for two years in the early 1980s.

Steve Peters, the Oldham back who was suspended for six matches by the disciplinary committee last week after a recent dismissal, has had his appeal rejected. Chris Burton (Hull Kingston Rovers) and David Hobbs (Bradford) have had their suspensions reduced from three matches to two.

Cairns move

David Cairns, the Barrow Rugby League international scrum half, has been signed by first division Salford for £80,000.

SNOOKER

Maximum eludes Hendry

By Sydney Friskin

Yet another player, Stephen Hendry, came within reach of the maximum break of 147 in the Fidelity Unit Trusts International at Stoke-on-Trent yesterday. The highlight of his 5-0 victory over Dave Gilbert in 72 minutes was a break of 81 in the third frame, which he won in a little under four minutes.

Hendry disposed of 11 reds and 10 blacks but the eleventh black proved his *bête noire*. "That was the fastest frame I have ever won," he said. In the opening match of the tournament last Friday, Jimmy White's chance of the maximum ended on the fourteenth red, when he had made 104.

The Scottish champion worked up a lot of enthusiasm and a 4-0 lead in an hour and 10 minutes, although in the second frame he sweated over the colours. Gilbert was going well in the fifth frame until he left the yellow over the lip of a pocket and Hendry cleared up to become the first player to reach the quarter-finals.

On the adjoining table Nigel Gilbert lost the first four frames to Eddie Charlton, who made breaks of 78 in the second frame, 44 and a 72 clearance in the third. Charlton, who had beaten Terry Griffiths 5-2 in the fourth round, displayed a degree of fluency quite unlike the solid, painstaking player he was over the past two seasons.

The pattern was unchanged after the interval and Charlton soon took control of the fifth frame, terminating it with a break of 43 to earn his own place in the last eight.

RESULTS: Fourth round: S Davis (Eng) bt T Meo (Eng), 5-3. Frame scores (Davis first): 60-47, 126-0, 8-84, 76-19, 0-43, 76, 76-1, 68-12. S James (Eng) bt D Roe (Eng), 5-3. Frame scores (James first): 118-15, 55-22, 29-85, 51-46, 10-75, 26-47, 76-65, 96-26. Fifth round: S Hendry (Scot) bt D Gilbert (Eng), 5-0. Frame scores (Hendry first): 79-25, 65-58, 81-0, 61-24, 67-39. E Charlton (Aus) bt N Gilbert (Eng), 5-0. Frame scores (Charlton first): 45-42, 78-0, 126-8, 60-50, 93-8.

THE TIMES First published 1785

Government plans criticized by sports leaders

By Ian Stafford

The Central Council of Physical Recreation (CCPR) yesterday called for an immediate meeting with Nicholas Ridley, the Environment Secretary, and Colin Moynihan, the Minister for Sport, to discuss the ramifications of new Government proposals to open up the management of municipal sports and leisure facilities to the private sector.

Although the Government is convinced that privatization would lead to considerably lower costs through the introduction of competition without any reduction in service, the CCPR is concerned that the rush to turn facilities into profitable businesses will deprive youngsters of the opportunity to participate in sport.

"We have been waiting for this to happen for some time now," Peter Lawson, the CCPR's General Secretary, said. "Town halls of all political persuasions in Britain have proved to be world leaders in providing sports action for their local communities and we do not want to see sport becoming the privilege of the wealthy. We want to see the young off street-corners and high-street hooligans channelled into sport, not forced back out into the jungle of inner-city deprivation.

"I am really angry about this. It is one thing having pink gins in squash clubs but what about the deprived? We will urgently seek concrete assurances that the new generation will not be priced out of sports facilities."

Lawson also expressed his annoyance that the CCPR was not consulted about the Government's proposals before they were made public. "I find it very sinister that the Government have decided to reveal their plans for privatization without first discussing the matter with us and others whom it may concern," he said. "It is an extraordinary way of conducting a consultation. They could at least have told us and sought our opinions to help the needs of the young but now they have really committed themselves. Over 12 million people regularly take part in sport and I hope the Government have thought about the confrontation they will undoubtedly get with all lovers of sport."

The Government, however, are insisting that their document is for consultation before a decision to implement it is made on December 11, and that it will be for the benefit of the majority of the sporting public. "The proposals, and that is all they are, will not price out the public, something which is specifically dealt with in the consultancy paper," a spokesman for Mr Moynihan said.

The consultative document states that local authorities have two options: they can insist that prices are maintained at the same level after privatization or that members of the community who cannot pay the full market rate, for example the unemployed, elderly or school groups, should be given the opportunity to make use of sports and leisure facilities at reduced rates.

This would give the private sector managers freedom to decide on their price policies but would allow local authorities to control those policies in respect of certain disadvantaged groups. "The plusses are that we will achieve more efficient marketing and better management," the spokesman added. "It is widely accepted that most users of sports centres are middle-class who get well-subsidized facilities and who could afford to pay out more."

The Sports Council greeted the Government's plans with caution, but joined forces with the CCPR in requesting certain guarantees for the future of provisions for those unable to meet increased prices. "I do not object in principle to the concept of privatizing, providing the facilities continue to cater for the needs of the whole community," John Smith, the Council's Chairman, said.

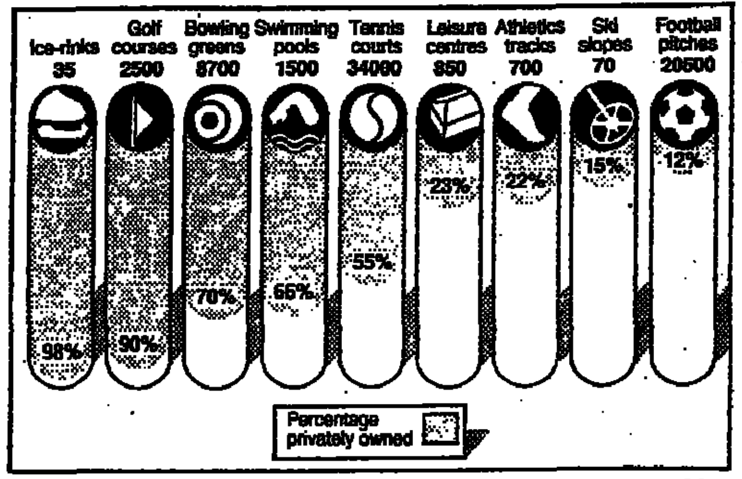
"To meet our objective of sport for all managers need to be sympathetic to the problems faced by the elderly, the unemployed and the young. But leisure centres in Britain are, on the whole, efficiently run and the standard of management is improving all the time." The Sports Council also confirmed that they will respond to the document as soon as possible.

The document lists the facilities as sports and leisure centres, swimming pools, golf courses, bowling greens, putting greens, tennis courts, athletic tracks, team game pitches, cycle tracks, water sports facilities, artificial ski slopes, skating rinks, indoor bowling alleys and even beaches. Sports expenditure in Britain is estimated to be at £4.4 billion, a figure comparable with gas and electricity. Facilities that could be most affected if the Government's plans are agreed would be those provided for football, swimming and athletics.

Not surprisingly, the news that the Government is planning privatization has received a mixed reception within the sports facilities market. "Sport gives people an opportunity to live an active life and to partake cheaply in something they enjoy," Bob Downham, one of the managers of the Brixton Leisure Centre in south London, said. "650,000 people use our centre every year but the only way the private sector could make money here, because of the huge running costs of £4 million, is to make the centre exclusive for people with money. That would not go down well here. I know our market and a private company, with a view to making a profit, would not want to know. And by cutting costs, Ridley is implying massive redundancies nationally which will hardly help the unemployment figures."

The private sector view things differently. "The quality of service is better and it costs less to produce this in the long run," said David Cross, a director of Crossland Leisure Ltd, which runs, among other facilities, large sports centres in Camberley, Abingdon and Sudbury in Suffolk.

HOW THE SECTORS COMPARE



Based on estimates, the split between public and private ownership

Double upset for cricket World Cup organizers

Delhi (PA) — England, the last team to arrive on the Indian sub-continent for the cricket World Cup, flew in to discover a double embarrassment for the authorities just 24 hours before today's opening ceremony.

West Indies, who are former champions, arrived without entry visas. And, equally worrying for organizers, the holders and joint hosts, India, were trying to head off a revolt by 10 of their players following a row over money. To defuse the situation the Indian board were forced into dropping a requirement that their players wear the official series logo.

The 10 had refused to sign contracts until the logo and two other clauses were scrapped from the contracts. The other four players had signed earlier.

The remarkable West Indian oversight was discovered when Viv Richards and his team flew into Delhi airport. Apparently, their cricket board failed to apply for visas and, although rules were bent so they could stay on, a desperate paper chase began yesterday to obtain the vital documentation.

Without it, Richards and his team would be unable to join England in Pakistan where the two countries are due to play their first group B match on Friday week.

Meanwhile, the captain, Kapil Dev, and the former leader, Sunil Gavaskar, were among a number of senior Indian players who had refused to sign World Cup contracts. They were demanding extra money for wearing a logo on their shirts advertising competition sponsors, Reliant.

Cricket board president S. Sriraman called the players' demands "unfortunate and unreasonable", but said: "I don't want to create a crisis or act tough with the players."

Besides the logo requirement, the board also scrapped a ban on writing for newspapers and magazines; and a prohibition against playing in any match or tournament not approved by the board for one year from the date the contract was signed.

England's opening day in India proved uneventful by comparison. There was a low key but friendly welcome at Delhi airport for the 14-man squad after an 8½-hour flight. Fears that players with South African connections — such as the vice-captain, John Emburey, and the batsman, Graham Gooch — might receive a hostile reception did not materialize.

England are unlikely to practice before reaching Pakistan on tomorrow. Today they take part in the opening ceremony, and then watch a day-night challenge match between the co-hosts, organized to provide financial relief for India's worst drought this century.

England arrived in India without the kitchen sink but lumbering a microwave owen among their extensive range of cargo. The unlikely piece of equipment, together with tins of baked beans, soup and other canned food which also made the trip to Delhi, should make them feel at home when the fourth World Cup starts in 10 days' time.

"We plan to do some of our own cooking when we move into Pakistan, particularly at the ground during matches," the tour manager, Peter Lush, said, "when we can handle a microwave."

England were today quoted as fourth favourites to win the cup. They are at 5-1 by Ladbrokes, behind the West Indies, who are favourites at 7-4, and India and Pakistan, who are joint second favourites at 7-2. Eight nations are taking part in the series in various cities in India and Pakistan through November 8.

Bird blow

The umpire, Dickie Bird who has suffered several painful blows while on Test duty in recent years, had to seek out emergency dental treatment in Delhi yesterday after crunching into a toffee bar and losing part of a tooth. Bird and David Shepherd will umpire several World Cup games in Group A which involve India, Australia, New Zealand and Zimbabwe.

Tikka-taped: A hostess puts a tikka, a traditional Indian mark of greeting, on Gatting, the England captain, in Delhi

Headingley all-clear

Headingley's future as a Test match ground would appear to be safe until the end of the 1980s. The condition of the pitch, which came in for criticism after England were beaten by Pakistan in the Third Test in July, has been discussed by the Test and County Cricket Board's county pitches committee.

A TCCB spokesman said yesterday that the committee had made a recommendation, which would be discussed by the TCCB board in December. He would not say what the committee's advice was, but it is understood that the Board is being asked to give the all-clear to the pitch for the 1988 and 89 seasons.

It has already been decided that Headingley can be used for Tests next season. The Headingley square has been inspected by the TCCB's county pitches committee chairman, Donald Carr, this season. Headingley will lose its status as an automatic Test venue in a few years' time, a situation that has nothing to do with the pitch. The TCCB has decided that the ground will join Old Trafford, Edgbaston and Trent Bridge on a Test match rota, leaving only Lord's and the Oval as grounds that can be guaranteed a Test each year.

Holding goes to NZ

Christchurch (Reuter) — Michael Holding, the veteran West Indies fast bowler, has signed a one-season contract with the top New Zealand side, Canterbury, cricket officials said yesterday.

Brian Adams, chairman of the Canterbury Cricket Association, said the paceman, aged 33, had been hired to fill the gap left by Canterbury's top players, including Richard Hadlee, who will be touring with the New Zealand national side this year.

Hadlee hailed the signing of Holding, saying: "Canterbury has got it right this time. It's a positive move." He added: "Holding will be very effective. He's worth wickets before he's bowled a ball and he will draw the crowds."

Holding had 249 wickets to his credit when he retired from the Test arena last season after an international career spanning 11 years.

● Another West Indian, the Surrey fast bowler, Sylvester Clarke, will succeed Viv Richards as professional with the Lancashire village side, Rishton, next season. The Surrey secretary, Ian Scott-Browne, said: "I know absolutely nothing about it. As far as I am concerned, I expect and hope he will be playing here."

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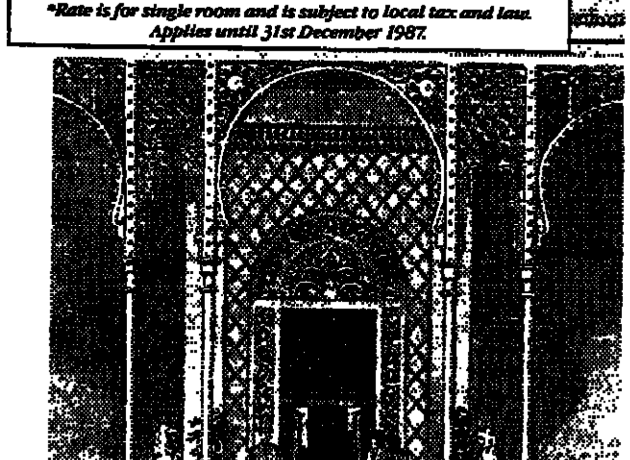

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Request by rebels rejected

By David Hands
Rugby Correspondent

An extraordinary twist to the South Pacific Barbarians tour of South Africa, which has reached the half-way stage, has come with a request for rebel players to be allowed permission to play for English clubs.

The Rugby Football Union has received a request from Arthur Jennings, who has been suspended as a member of the Fijian Rugby Union executive committee for his part as manager of the unauthorised tour, to allow a number of the players — up to seven — to take part in the British domestic season when the tour ends.

A Fijian Barbarian party, managed by Jennings, toured in England, Wales and Ireland last season so contacts with individual club sides here are still fresh. However, the RFU have made it clear in a telex that the request cannot be entertained. "Players under suspension by their own union could not possibly come and play," Dudley Wood, the secretary, said yesterday.

The Fijian Rugby Union, who have asked the home unions for support in their decision to suspend the touring players until they come home and, individually, explain their actions, have drawn attention to the names of all those involved in the tour.

So far the Barbarians are unbeaten, though they were held to a 25-25 draw by the South African Rugby Federation at the weekend and are due to play two games against the South African Barbarians.

More rugby, page 44

City show a healthy profit

By Ian Ross

Manchester City made a profit of more than half a million pounds in the year ending May 31 despite being relegated to the second division.

The figure of £575,539 represents the club's second highest profit margin in history and follows six years of crippling losses.

Although the club is still not in the black, City's chairman, Peter Swales, expressed his delight and promised to try and make as much money as was possible to the team manager, Mel Machin, for the purchase of new players.

"Our current liabilities are the lowest since 1979. This boost increases the chances of the manager buying further players to help the side and help our promotion chances. I have always said that more money would be made available," Swales said.

The balance sheet, which does not include £500,000 received from the Japanese manufacturing giants, Brother, in a major sponsorship deal, will be presented to shareholders on October 30.

City's attempts to sign Jerry Goss, the young Norwich City midfield player, have hit a stumbling block with the two clubs unable to agree on a fee. Norwich value Goss at £100,000, whereas Machin has offered £20,000.

Machin still remains hopeful of persuading Liverpool's unsettled former Scottish international, John Wark, to move to Maine Road and would also like Bobby Mimms, Everton's England under-21 international goalkeeper who is currently on loan at the club, to make the deal permanent.

● Bradford City have put their midfield player, Leigh Palin, on the transfer list at his own request. Palin joined Bradford from Nottingham Forest 11 months ago

SPORT IN BRIEF

McEnroe returns

Atlanta (AP) — John McEnroe will make his first tennis tournament appearance since the birth of his son, Sean Timothy, at the AT and T Challenge from October 6 to 11. Also present will be Ivan Lendl, of Czechoslovakia, Jimmy Connors and Paul Annacone, of the United States, Stefan Edberg and Mikael Pernfors, of Sweden, Miloslav Mecir, of Czechoslovakia, and Andrés Gómez, of Ecuador.

McEnroe was runner-up in last year's AT and T Challenge, losing to Boris Becker, of West Germany.

McEnroe: challenge match

Dropped kick

London Welsh have dropped three of their backs for tomorrow's Courage League second division game at Bedford following Saturday's defeat at Rosslyn Park. The full back, Jeff Wiltshire, and the centres, Guy Leleu and Alun Rees, have all been left out.

Life offenders

Muscat (AP) — Two Omani hockey players, Hussain Ali and Mohammed Mussalim, have been banned for life by the Oman Hockey Association for attacking the referee after a club game.

Final round

Barry McGuigan, the former world featherweight boxing champion, will race at Silverstone on Sunday when he drives in the final round of the Esso saloon-car series.

Walker dies

Tommy Richardson, one of Britain's greatest long-distance walkers, has died at the age of 76. Richardson broke the world 100-mile walking record at Bradford in 1936, in a time of 17hr 35min 40sec. He held the record for 24 years until it was broken by his Woodford Green AC colleague, Hew Neilson.

Royal honour

The Royal and Ancient golf club have appointed Duncan Weir as assistant secretary for championships. Weir, aged 25, joined the R and A in May 1985, working most recently as an assistant to the championship secretary, David Hill.

Strike muster

Chicago (AP) — Gene Upshaw, the executive director of the National Football League Players Association, said he would muster striking players and other organized labour to disrupt this weekend's non-union games.

IAAF ban Gasser over drugs

The International Amateur Athletic Federation (IAAF) yesterday announced that Sandra Gasser, the Swiss athlete who finished third in the 1,500 metres at the recent world championships in Rome, has been banned from competition for two years for failing her post-race dope test. She was tested positively for an anabolic steroid.

The IAAF said a second test, on September 23, on a reserve sample provided by Gasser, had confirmed the positive results of the test taken after the 1,500 metres final on September 5.

Gasser's results at the world championships and at the subsequent IAAF/Mobil Grand Prix final in Brussels, where she won the mile, have been declared void, the IAAF said.

Speaking in Bern, Georges Kennel, the president of the Swiss athletic federation, said the federation challenges the IAAF ruling because the two tests reportedly did not show identical results. One possibility being considered is filing a civil suit. He said the Swiss federation will investigate the possibility that someone deliberately added steroids to a bottle of mineral water that Gasser drank from in Rome.

● Sweden's 3-1 win over Belgium on Sunday in the men's European volleyball championship has been reversed into a 3-0 win for the Belgians after a Swedish player failed a post-match drugs test. Tournament officials said yesterday that Hakan Bjorne, aged 23, showed positive in a double drugs test whose results became known late on Monday, a rest day in the week-long tournament for men and women.

END COLUMN

Merthyr a martyr to new wave

From Simon Barnes
Bergamo

History writers love big dates. You know: 1066, 1789, 1914 — all that sort of thing. Footballing people could, I think, make out a case for 1966 as one of those resonant echoing dates: the year Alf Ramsey demonstrated that method can defeat brilliance. Or, to be more precise, that disciplined team effort can defeat any number of individual geniuses.

In a sense, it was the beginning of the end of romantic football. Matthews, Best: where are their like today? (The answer is playing in midfield and told to release the ball smartly, preferably after three touches.)

But in another sense the age of discipline and method has created a new wave of romanticism: the age of the underdog. It is a hard job beside wonder and glory in the first division: but these days any first division side have the organization and method to make their point against any opposition whatsoever.

I remember Brian Clough saying, when the Southern League side, Wimbledon, played the giants of the first division, Leeds United, in the mid-Seventies: : "Wimbledon have no chance . . . no, I'll change that. Wimbledon have one chance . . . in a million." But Wimbledon took Leeds to a replay in that epic FA Cup tie and in the end were unlucky to lose.

And now it seems that any non-League side have the organization and discipline to fancy their chances against any professional outfit. And so it was that Merthyr Tydfil, that ornament of the Beazer Homes League Midland Division, beat, [illegible], actually, defeated, Atalanta, of the Italian League, in the first leg of the European Cup-Winners' Cup the other week.

The score was 2-1 and Atalanta's away goal, counting double as it does, might yet be crucial when the sides meet again in the second leg here tonight. But when Merthyr's manager, Lyn Jones, said "0-0 would suit us, but we're going to win," you didn't laugh and think this is yet more small-timers' nonsense.

It is perfectly feasible. Merthyr impressed in the first leg, not with lunacy and violence, not by the traditional secret of success for football's underdogs, but by the new-wave blend of discipline, fitness and commitment.

"The lads are confident," Jones said. "We play to a pattern, we know it works, we don't play slapdash. We play as disciplined as we can to that pattern and we have a player or two up front that can turn a game."

Kevin Rogers, one of the goal-scorers in the first leg, pointed out that more than half the side that take the field this evening will have had Football League experience.

They have acquired, and now cannot rid themselves of, the habit of playing tight, staying in position, picking up your man and everything that that kind of football entails. "The discipline helps," he said. "A lot of teams at our level who get a fixture like this just come to enjoy themselves. But we think we can win."

Never have so lowly a team had so good a chance to achieve so ridiculous a result. Atalanta were relegated from the first division last season, took all kinds of cruel words after being beaten by Merthyr, and have yet to score a league win this season.

Merthyr are bubbling and the possibility of one of the most absurd results in the history of European football is there. It remains no more than a possibility. Realistically, one must expect something like a 1-0 or a 2-0 win to Atalanta, either of which would be good enough to give the Italian side the tie.

But as they ride the new wave of romanticism, Merthyr go in with a genuine hope of winning. If the martyred St Tydfil can do her stuff, a miracle is possible. Certainly a miracle is needed. But only a fairly small miracle. And small miracles are the easiest kind.

Welsh players on £5,000 win bonus

Merthyr Tydfil will collect a £5,000 cash bonus if they beat Atalanta. "The money will be distributed among the squad if we win," John Reddy, the chairman, said. "There is no way we want to see any of our players suffering financial loss as a result of coming here and I'll be dealing with that when we get home," he added. He has also given the players "quite a bit of spending money", according to the manager.

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